PRINCIPAL FINANCIAL GROUP INC Form 4 March 11, 2003

FORM 4

_ Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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OMB APPROVAL

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

| | | | | | me and Tic inancial G | | 6. Relationship of Reporting Person(s) to Issuer (Check all applicable) | | | | |
|--|--------------|-------------|-------------------------|------|--------------------------|----------------|---|--|--|--------------------|--|
| (Last) (First) (Middle) 711 High Street | | | of Reporting Person, | | | | | . Statement for Ionth/Day/Year Iarch 7, 2003 | Director 10% Owner X Officer (give Other (specify b | | |
| | | | | | | | | | <u>Senior Vice Pr</u> Actuary | esident and Chief | |
| | (Street) | | 1 | | | | 5 | . If Amendment, | 7. Individual or | Joint/Group Filing | |
| | | | | | | | Ľ | ate of Original | (Check Applica | ble Line) | |
| Des Moines, IA | A 50392 | | | | | | | Month/Day/Year) | X Form filed by One Reportir | | |
| , | | | | | | | | | Person | | |
| | | | | | | | | | Form filed by | More than One | |
| | | | | | | | | | Reporting Perso | n | |
| (City | (State) | (Zip) | Г | able | I Non-L |)erivat | ive S | ecurities Acquired, Dis | posed of, or Bene | ficially Owned | |
| 1. Title of | 2. Trans- | | Trans | - | 4. Securitie | es Acqu | iired | 5. Amount of | 6. Owner- | 7. Nature of | |
| Security | action | Execution | | | (A) or Disp | osed o | f (D) | Securities | ship Form: | Indirect | |
| (Instr. 3) | Date | Date, | (Instr. 8 | | (Instr. 3, 4 | | . , | Beneficially | Direct (D) | Beneficial | |
| . , | (Month/ Day/ | if any | Code | V | Amount | (A) | Pric | e Owned Follow- | or Indirect (I) | Ownership | |
| | Year) | (Month/Day/ | 2000 | | | or | | ing Reported | (Instr. 4) | (Instr. 4) | |
| | | Year) | | | | (D) | | Transactions(s) | | | |
| | | | | (2) | | (Instr. 3 & 4) | | | | | |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly. * If the form is filed by more than one reporting person, see Instruction 4(b)(v).

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FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| (e.g., puts, cans, warrants, options, convertible securities) | | | | | | | | | | | | |
|---|------------|---------|-----------|---------|----------|---------------------|----------------|-------------|----------------|-----------|-------------|--|
| 1. Title of | 2. Conver- | 3. | 3A. | 4. | 5. | 6. Date Exercisable | 7. Title and | 8. Price of | 9. Number of | 10. | 11. Nature | |
| Derivative | sion or | Trans- | Deemed | Trans- | Number | and Expiration | Amount of | Derivative | Derivative | Owner- | of Indirect | |
| Security | Exercise | action | Execution | action | of | Date | Underlying | Security | Securities | ship | Beneficial | |
| | Price of | Date | Date, | Code | Derivati | (Melonth/Day/ | Securities | (Instr. 5) | Beneficially | Form | Ownership | |
| (Instr. 3) | Derivative | | if any | | Securiti | X ear) | (Instr. 3 & 4) | | Owned | of Deriv- | (Instr. 4) | |
| | Security | (Month/ | (Month/ | (Instr. | Acquire | b | | | Following | ative | | |
| | | 5 | | 8) | (A) or | | | | Reported | Security: | | |
| | | Year) | Year) | | Dispose | b | | | Transaction(s) | Direct | | |
| | | | | | of (D) | | | | (Instr. 4) | (D) | | |
| | | | | | | | | | | | | |

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| | | | | (Ins 3, 4 5) | & | | | | | | | or Indirect (I) (Instr. 4) | |
|---------------------------|---------|--------|---------------------|--------------------|---|----------------------|---------|-----------------|--------------|---------|-----|-------------------------------------|--|
| | | | Code V | ' (A) | | Date Exer-cisable | Expira- | | Amount or | | | | |
| | | | | | | | Date | | Number | | | | |
| | | | | | | | | | of Shares | | | | |
| Phantom Stock Units | 1-for-1 | 3/7/03 | A <u>(1)</u> | 31 | | (2) | | Common Stock | 31 | \$27.82 | 268 | D | |

Explanation of Responses:

(1) Pursuant to 10b5-1 plan adopted February 21, 2002.

(2) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

By: /s/ <u>Joyce N. Hoffman</u> Attorney-in-Fact **Signature of Reporting Person March 11, 2003 Date

**Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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