SI Financial Group, Inc.
Form 10-Q
November 09, 2011

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

FORM 10-Q
xQUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2011
OR
oTRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from $\qquad$ to $\qquad$
Commission File Number: 0-54241
SI FINANCIAL GROUP, INC.
(Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation or organization)

803 Main Street, Willimantic, Connecticut
(Address of principal executive offices)

80-0643149
(I.R.S. Employer Identification No.)

06226
(Zip Code)
(860) 423-4581
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer o Non-Accelerated Filer x<br>Accelerated Filer o<br>Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of November 4, 2011, there were 10,576,302 shares of the registrant's common stock outstanding.

## SI FINANCIAL GROUP, INC. <br> TABLE OF CONTENTS

Page No.

## PART I. FINANCIAL INFORMATION

Consolidated Balance Sheets at September 30, 2011 and 1 December 31, 2010
Consolidated Statements of Income for the three and nine 2 months ended September 30, 2011 and 2010
Consolidated Statements of Changes in Shareholders' Equity for 3 the nine months ended September 30, 2011
Consolidated Statements of Cash Flows for the nine months 4 ended September 30, 2011 and 2010
Notes to Consolidated Financial Statements 6
Management's Discussion and Analysis of Financial Condition 35 and Results of Operations
Item 3. $\quad$ Quantitative and Qualitative Disclosures about Market Risk 46
Item 4. Controls and Procedures 48

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings 48
Item 1A. Risk Factors 48
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds 48
Item 3. Defaults Upon Senior Securities 49
Item 4. $\quad 49$
Item 5. Other Information 49
Item 6. Exhibits 49
SIGNATURES 50

Edgar Filing: SI Financial Group, Inc. - Form 10-Q

## Table of Contents

## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements.

SI FINANCIAL GROUP, INC. CONSOLIDATED BALANCE SHEETS<br>(In Thousands, Except Share Amounts / Unaudited)

ASSETS:
Cash and due from banks:
Noninterest-bearing ..... \$1
Interest-bearing ..... 1
Federal funds sold ..... -
Total cash and cash equivalents ..... 3
Trading securities, at fair valueAvailable for sale securities, at fair value2
Loans held for sale ..... 1,
Loans receivable (net of allowance for loan losses of \$5,218 at September 30, 2011 and \$4,799 at December 31, 2010) ..... 6
Federal Home Loan Bank stock, at cost ..... 8 ,
Bank-owned life insurance ..... 8,
Premises and equipment, net ..... 1
Goodwill and other intangibles ..... 4
Accrued interest receivable ..... 3.
Deferred tax asset, net ..... 5
Other real estate owned, net ..... 1.
Prepaid FDIC deposit insurance assessment ..... 2,
Other assets ..... 6
Total assets ..... \$9
LIABILITIES AND SHAREHOLDERS' EQUITY:
Liabilities:
Deposits:
Noninterest-bearing ..... \$7
Interest-bearing ..... 6
Total deposits ..... 6
Mortgagors' and investors' escrow accounts ..... 1,
Federal Home Loan Bank advances
Junior subordinated debt owed to unconsolidated trust ..... 8.Stock offering escrow
Accrued expenses and other liabilities ..... -
Total liabilities ..... 8
Shareholders' Equity:Preferred stock ( $\$ .01$ par value; $1,000,000$ shares authorized; none issued)

Common stock ( $\$ .01$ par value; 35,000,000 and 67,357,500 shares authorized; 10,576,849 and 11,283,503 shares issued; $10,576,302$ and $10,577,369$ shares outstanding at September 30, 2011 and December 31, 2010, respectively (1) Additional paid-in-capital
Unallocated common shares held by ESOP
Unearned restricted shares
Retained earnings
Accumulated other comprehensive loss
Treasury stock, at cost (547 and 706,134 shares at September 30, 2011 and December 31, 2010, respectively) Total shareholders' equity
Total liabilities and shareholders' equity
(1)Common shares for December 31, 2010 have been restated to reflect the January 12, 2011 stock conversion at an exchange ratio of 0.8981 .

See accompanying notes to unaudited interim consolidated financial statements.

1

## Table of Contents

SI FINANCIAL GROUP, INC.<br>CONSOLIDATED STATEMENTS OF INCOME<br>(In Thousands, Except Per Share Amounts / Unaudited)



| Marketing and advertising | 205 | 179 | 606 | 569 |
| :--- | :--- | :--- | :--- | :--- |
| Supplies | 104 | 112 | 371 | 377 |
| FDIC deposit insurance and regulatory assessments | 110 | 321 | 718 | 989 |
| Contribution to SI Financial Group Foundation | - | - | 500 | - |
| Other | 862 | 777 | 2,286 | 2,351 |
| Total noninterest expenses | 8,047 | 7,674 | 25,070 | 23,976 |
| Income before income tax provision | 1,076 | 1,100 | 2,378 | 2,884 |
| Income tax provision | 336 | 262 | 722 | 840 |
| Net income | $\$ 740$ | $\$ 838$ | $\$ 1,656$ | $\$ 2,044$ |
| Net income per share: |  |  |  |  |
| Basic | $\$ 0.07$ | $\$ 0.08$ | $\$ 0.17$ | $\$ 0.20$ |
| Diluted | $\$ 0.07$ | $\$ 0.08$ | $\$ 0.17$ | $\$ 0.20$ |

See accompanying notes to unaudited interim consolidated financial statements.

2

## Table of Contents

SI FINANCIAL GROUP, INC. CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2011<br>(In Thousands, Except Share Amounts / Unaudited)



## Balance at

December 31, $2010 \quad 12,563,750$ \$ 126 \$ 52,198 \$ (2,907) \$ (25) \$ 40,859 \$ (1,108) \$ $(8,039) \$ 81,104$
Exchange of common stock pursuant to reorganization and concurrent second-step

| stock offering | $(1,986,901)$ | $(20)$ | 42,311 | - | - | - | - | 8,039 | 50,330 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Comprehensive
income:

| Net income | - | - | - | - | 1,656 | - | - | 1,656 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net unrealized gain on available for sale securities, net of reclassification adjustment and

| tax effects | - | - | - | - | - | - | 802 | - | 802 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Net unrealized
loss on
interest-rate


Total comprehensive income
Cash dividends declared (\$. 09
$\left.\begin{array}{lllllllllll}\text { per share } & - & - & - & - & (893 & ) & - & - & (893\end{array}\right)$
$\begin{array}{llll}\text { Restricted shares } \\ \text { activity } & & 22 & \text { - }\end{array}$
Equity incentive
plan shares

| earned | - | 66 | - | 6 | - | - | - | 72 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

$\left.\begin{array}{llllllllll}\text { Shares } & - & - & - & (3,141) & - & - & - & - & (3,141\end{array}\right)$
purchased for

| ESOP pursuant to reorganization (392,670 shares) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allocation of 36,477 ESOP shares | - | - | (6) | 360 | - | - | - | - |  | 354 |
| Tax benefit from share-based compensation | - | - | 2 | - | - | - | - | - |  | 2 |
| Treasury stock purchased (547 shares) | - | - | - | - | - | - | - | (5 | ) | (5 ) |
| Balance at September 30, 2011 | 10,576,849 | \$ 106 | \$ 94,593 | \$ $(5,688)$ | \$ (41 | \$ 41,622 | \$ (538 | ) \$ (5 |  | \$ 130,049 |

See accompanying notes to unaudited interim consolidated financial statements.

3

## Table of Contents

## SI FINANCIAL GROUP, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS
(In Thousands / Unaudited)

Nine Months Ended
September 30,
20112010
Cash flows from operating activities:
$\left.\begin{array}{lll}\text { Net income } & \$ 1,656 & \$ 2,044 \\ \text { Adjustments to reconcile net income to net cash provided by operating activities: } & & \\ \text { Provision for loan losses } & 610 & 692 \\ \text { Employee stock ownership plan expense } & 354 & 150 \\ \text { Equity incentive plan expense } & 72 & 241 \\ \text { Excess tax benefit from share-based compensation } & (2 & - \\ \text { Amortization of investment premiums and discounts, net } & 372 & 318 \\ \hline \text { Amortization of loan premiums and discounts, net } & 1,077 & 513 \\ \text { Depreciation and amortization of premises and equipment } & 1,443 & 1,472 \\ \text { Amortization of core deposit intangible } & 16 & 24 \\ \text { Net gain on sale of securities } & (340 & ) \\ \text { Net (gain) loss on trading securities and derivatives } & (279 & ) \\ \hline \text { Deferred income tax provision (benefit) } & 140 & (846 \\ \text { Loans originated for sale } & (26,665 & ) \\ \text { Proceeds from sale of loans held for sale } & 32,485 & 28,812\end{array}\right)$

Cash flows from investing activities:

| Purchases of available for sale securities | $(133,780)$ | $(71,538)$ |
| :--- | :--- | :--- |
| Proceeds from sales of available for sale securities | 36,400 | 40,144 |
| Proceeds from maturities of and principal repayments on available for sale securities | 34,803 | 44,992 |
| Net decrease in loans | 29,526 | 29,421 |
| Purchases of loans | $(41,197$ | $(29,337$ |
| Proceeds from sale of other real estate owned | 473 | 2,888 |
| Purchases of premises and equipment | $(1,786)$ | $(690$ |

Proceeds from bank-owned life insurance 602
Net cash (used in) provided by investing activities (74,959 ) 15,880
Cash flows from financing activities:
Net increase in deposits $\quad 33,647 \quad 15,511$
Net decrease in mortgagors' and investors' escrow accounts (1,841 ) (1,895 )
(1,841 ) (1,895 )
$\left.\begin{array}{llll}\text { Proceeds from Federal Home Loan Bank advances } & 19,000 & 23,355 \\ \text { Repayments of Federal Home Loan Bank advances } & (33,100 & ) & (25,286\end{array}\right)$
(continued on next page)

4

## Table of Contents

## SI FINANCIAL GROUP, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (Concluded) (In Thousands / Unaudited)

|  | Nine Months Ended September 30, |  |
| :---: | :---: | :---: |
|  | 2011 | 2010 |
| Net change in cash and cash equivalents | (46,659 | ) 27,654 |
| Cash and cash equivalents at beginning of period | 78,321 | 24,204 |
| Cash and cash equivalents at end of period | \$31,662 | \$51,858 |
| Supplemental cash flow information: |  |  |
| Interest paid | \$8,766 | \$ 10,672 |
| Income taxes paid, net | 510 | 204 |
| Transfer of stock offering escrow for issuance of common shares | 47,556 | - |
| Transfer of loans to other real estate owned | 469 | 1,794 |

See accompanying notes to consolidated financial statements.

## NOTE 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Nature of Business

SI Financial Group, Inc. (the "Company") is the holding company for Savings Institute Bank and Trust Company (the "Bank"). Established in 1842, the Bank is a community-oriented financial institution headquartered in Willimantic, Connecticut. The Bank provides a variety of financial services to individuals, businesses and municipalities through its twenty-one offices in eastern Connecticut. Its primary products include savings, checking and certificate of deposit accounts, residential and commercial mortgage loans, commercial business loans and consumer loans. In addition, wealth management services, which include trust, financial planning, life insurance and investment services, are offered to individuals and businesses through the Bank's offices. SI Trust Servicing, a third-party provider of trust outsourcing services for community banks, expands the wealth management products offered by the Bank, and offers trust services to other community banks. The Company does not conduct any material business other than owning all of the stock of the Bank and making payments on the subordinated debentures held by the Company.

Effective January 12, 2011, the Company completed its public stock offering in connection with the conversion of the Bank from the mutual holding company form of organization to the stock form of organization (the "Conversion"). A total of $6,544,493$ shares of common stock were sold at $\$ 8.00$ per share, including 392,670 shares purchased by the Bank's Employee Stock Ownership Plan (the "ESOP"). Additional shares totaling 4,032,356 were issued in exchange for shares of the former SI Financial Group, Inc., at an exchange ratio of 0.8981 . Shares outstanding after the stock offering and the exchange totaled $10,576,849$. Proceeds received from the stock offering totaled $\$ 50.3$ million, net of costs of $\$ 2.0$ million. Net income per share and the weighted average shares outstanding for the three and nine months ended September 30, 2010 have been restated to reflect the stock offering and the exchange.

## Principles of Consolidation

The accompanying consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, the Bank, and the Bank's wholly-owned subsidiaries, 803 Financial Corp., SI Mortgage Company and SI Realty Company, Inc. All significant intercompany accounts and transactions have been eliminated.

## Basis of Financial Statement Presentation

The interim consolidated financial statements and related notes have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") for interim financial information, with the instructions to Form 10-Q and Rule 8-03 of Regulation S-X of the Securities and Exchange Commission ("SEC") and general practices within the banking industry. Accordingly, certain information and footnote disclosures required by GAAP for complete financial statements have been omitted. Information in the accompanying interim consolidated financial statements and notes to the financial statements of the Company as of September 30, 2011 and for the three and nine months ended September 30, 2011 and 2010 is unaudited. These unaudited interim consolidated financial statements and related notes should be read in conjunction with the audited financial statements of the Company and the accompanying notes for the year ended December 31, 2010 contained in the Company's Form 10-K.

Interim financial statements are subject to possible adjustment in connection with the annual audit of the Company. In the opinion of management, the accompanying unaudited interim consolidated financial statements reflect all of the adjustments, consisting only of normal and recurring adjustments, necessary for a fair presentation of the financial condition, results of operations and cash flows as of and for the period covered herein. The results of operations for the three and nine months ended September 30, 2011 are not necessarily indicative of the operating results for the year
ending December 31, 2011.
In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, as of the date of the balance sheets and reported amounts of revenues and expenses for the periods presented. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, other-than-temporary impairment ("OTTI") of securities, deferred income taxes and the valuation of intangible assets.

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Reclassifications
Certain amounts in the Company's 2010 consolidated financial statements have been reclassified to conform to the 2011 presentation. Such reclassifications had no effect on net income.

## Loans Receivable

Loans receivable are stated at current unpaid principal balances, net of the allowance for loan losses and deferred loan origination fees and costs. Management has the ability and intent to hold its loans receivable for the foreseeable future or until maturity or pay-off.

A loan is impaired when it is probable the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impairment is measured on a loan by loan basis for residential and commercial mortgage loans and commercial business loans by either the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not typically identify individual consumer loans for impairment disclosures, unless such loans are subject to a troubled debt restructuring agreement.

The Company periodically may agree to modify the contractual terms of loans. When a loan is modified and concessions have been made to the original contractual terms, such as reductions of interest rates or deferral of interest or principal payments due to the borrower's financial condition, the modification is considered a troubled debt restructuring ("TDR"). All TDRs are initially classified as impaired.

Management considers all nonaccrual loans to be impaired. In most cases, loan payments less than 90 days past due are considered minor collection delays and the related loans are generally not considered impaired.

## Allowance for Loan Losses

The allowance for loan losses, a material estimate which could change significantly in the near-term, is established through a provision for loan losses charged to earnings to account for losses that are inherent in the loan portfolio and estimated to occur, and is maintained at a level that management considers adequate to absorb losses in the loan portfolio. Loan losses are charged against the allowance for loan losses when management believes that the uncollectibility of the principal loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance for loan losses when received. In the determination of the allowance for loan losses, management may obtain independent appraisals for significant properties, if necessary.

Management's judgment in determining the adequacy of the allowance is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available. The allowance for loan losses is evaluated on a monthly basis by management and is based on the evaluation of the known and inherent risk characteristics and size and composition of the loan portfolio, the assessment of current economic and real estate market conditions, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, historical loan loss experience and evaluations of loans and other relevant factors.

The allowance for loan losses consists of the following key elements:
oSpecific allowance for identified impaired loans. For loans that are identified as impaired, an allowance is established when the present value of expected cash flows (or observable market price of loan or fair value of the collateral if the loan is collateral dependent) of the impaired loan is lower than the carrying value of that loan.
oGeneral valuation allowance. The general component represents a valuation allowance on the remainder of the loan portfolio, after excluding impaired loans. For this portion of the allowance, loans are segregated by category and assigned an allowance percentage based on historical loan loss experience adjusted for qualitative factors stratified by the following loan segments: residential one- to four-family, multi-family and commercial real estate, construction, commercial business and consumer.

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Management uses a rolling average of historical losses based on the time frame appropriate to capture relevant loss data for each loan segment. This historical loss factor is adjusted for the following qualitative factors: levels/trends in delinquencies; level of charge-offs and nonperforming loans; trends in terms of loans; effects of changes in risk selection and underwriting standards and other changes in lending policies, procedures and practices; experience/ability and depth of lending management and staff and national and local economic trends and conditions.

The qualitative factors are determined based on the following various risk characteristics for each loan segment:
Residential - 1 to 4 Family - The Company does not originate conventional loans with loan-to-value ratios exceeding $95 \%$ and generally originates loans with loan-to-value ratios in excess of $80 \%$ only when secured by first liens on owner-occupied one- to four-family residences. All loans in this segment are collateralized by owner-occupied residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality of this segment.

Multi-family and Commercial Real Estate - Loans in this segment are originated for the purpose of acquiring, developing, improving or refinancing multi-family and commercial real estate where the property is the primary collateral securing the loan, and the income generated from the property is the primary repayment source. The underlying cash flows generated by the properties are adversely impacted by a downturn in the economy as evidenced by increased vacancy rates, which in turn, will have an effect on the credit quality in this segment. Payments on loans secured by income-producing properties often depend on the successful operation and management of the properties. Management continually monitors the cash flows of these loans.

Construction - This segment includes loans to individuals, and to a lesser extent builders, to finance the construction of residential dwellings. The Bank also originates construction loans for commercial development projects. Upon the completion of construction, the loan generally converts to a permanent mortgage loan. Credit risk is affected by cost overruns, time to sell at an adequate price and market conditions.

Commercial Business - Loans in this segment are made to businesses and are generally secured by assets of the business. Repayment is expected from the cash flows of the business. A weakened economy and reduced viability of the industry in which the customer operates will have a negative impact on the credit quality in this segment.

Consumer - Loans in this segment primarily include home equity lines of credit (representing both first and second liens), and, to a lesser extent, loans secured by marketable securities, passbook or certificate accounts, motorcycles, automobiles and recreational vehicles, as well as unsecured loans. Consumer loan collections depend on the borrower's continuing financial stability, and therefore are more likely to be adversely affected by job loss, divorce, illness or personal bankruptcy.
oUnallocated allowance. An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating specific and general losses in the portfolio.

In computing the allowance for loan losses, we do not assign a general valuation allowance to the Small Business Administration ("SBA") and United States Department of Agriculture ("USDA") loans that we purchase as such loans are fully guaranteed. These loans are included in commercial business loans.

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

The majority of the Company's loans are collateralized by real estate located in eastern Connecticut. Accordingly, the collateral value of a substantial portion of the Company's loan portfolio and real estate acquired through foreclosure is susceptible to changes in market conditions.

Although management believes that it uses the best information available to establish the allowance for loan losses, future adjustments to the allowance for loan losses may be necessary and the Company's results of operations could be adversely affected if circumstances differ substantially from the assumptions used in making the determinations. Furthermore, while management believes it has established the allowance for loan losses in conformity with GAAP, our regulators, in reviewing the loan portfolio, may request us to increase our allowance for loan losses based on judgments different from ours. In addition, because future events affecting borrowers and collateral cannot be predicted with certainty, the existing allowance for loan losses may not be adequate or increases may be necessary should the quality of any loans deteriorate as a result of the factors discussed above. Any material increase in the allowance for loan losses would adversely affect the Company's financial condition and results of operations.

## Interest and Fees on Loans

Interest on loans is accrued and included in net interest income based on contractual rates applied to principal amounts outstanding. Accrual of interest is discontinued when loan payments are 90 days or more past due, based on contractual terms, or when, in the judgment of management, collectibility of the loan or loan interest becomes uncertain. Subsequent recognition of income occurs only to the extent payment is received subject to management's assessment of the collectibility of the remaining interest and principal. A nonaccrual loan is restored to accrual status when it is no longer delinquent and collectibility of interest and principal is no longer in doubt and the borrower has made regular payments in accordance with the terms of the loan over a period of at least six months. Interest collected on nonaccrual loans and impaired loans is recognized only to the extent cash payments are received, and may be recorded as a reduction to principal if the collectibility of the principal balance of the loan is unlikely.

Loan origination fees and direct loan origination costs are deferred, and the net amount is recognized as an adjustment of the related loan's yield utilizing the interest method over the contractual life of the loan.

## Recent Accounting Pronouncements

Credit Quality of Financing Receivables and the Allowance for Credit Losses - In July 2010, the FASB issued guidance requiring additional disclosures that facilitate financial statement users' evaluation of: (1) the nature of credit risk inherent in the entity's portfolio of financing receivables, (2) how that risk is analyzed and assessed in arriving at the allowance for credit losses and (3) the changes and reasons for those changes in the allowance for credit losses. For public entities, the disclosures as of the end of a reporting period were effective for interim and annual reporting periods ending on or after December 15, 2010 and the disclosures about activity that occurs during a reporting period were effective for interim and annual reporting periods beginning on or after December 15, 2010. The adoption of this amendment had a significant impact on the Company's loan disclosures. See Note 4 for additional disclosures.

A Creditor's Determination of Whether a Restructuring is a Troubled Debt Restructuring - In April 2011, the FASB issued additional guidance to creditors in evaluating whether a modification or restructuring of a loan is a troubled debt restructuring to limit diversity in the application of GAAP which could adversely affect comparability of financial statements. The update provides guidance on (1) how to determine whether a creditor has granted a
concession and (2) whether a borrower is experiencing financial difficulty. For public entities, the amendments were effective for the first interim or annual period beginning on or after June 15, 2011 and should be applied retrospectively to restructurings occurring on or after the beginning of the annual period of adoption. The adoption of this amendment did not have a material impact on the Company's consolidated financial statements. See Note 4 for additional disclosures.

Reconsideration of Effective Control for Repurchase Agreements - In April 2011, the FASB issued guidance which affects all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. The amendment removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The amendment is effective for the first interim or annual period beginning on or after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. This amendment will have no impact on the Company's consolidated financial statements.

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements - In May 2011, the FASB amended its standard related to fair value measurement and disclosure requirements in accordance with GAAP and International Financial Reporting Standards. The amendments (1) change the wording used to describe many of the requirements in GAAP for measuring fair value and for disclosing information about fair value measurement, (2) clarify the intent of the application of existing fair value measurement requirements and (3) change the requirements for measuring fair value and for disclosing information about fair value. The amendments are not intended to change the application of existing requirements for fair value measurement. The amendments should be applied prospectively effective during the first interim and annual periods beginning after December 15, 2011. The adoption of these amendments is not expected to have a material impact on the Company's consolidated financial statements.

Presentation of Comprehensive Income - In June 2011, the FASB amended its standard related to the presentation of comprehensive income. Under this amendment, an entity will have the option to present the total of comprehensive income, the components of net income and the components of other comprehensive income in a single continuous statement or in two separate but consecutive statements. Regardless of which method an entity chooses, the entity is required to present on the face of the financial statements reclassification adjustments for items that are reclassified from other comprehensive income to net income in the statement(s) where the components of net income and other comprehensive income are presented. The amendments in this update should be applied retrospectively effective for fiscal years and interim periods within those years, beginning after December 15, 2011. Early adoption is permitted. The adoption of this amendment is not expected to have a material impact on the Company's consolidated financial statements.

Testing of Goodwill for Impairment - In September 2011, the FASB amended its standard related to how entities test goodwill for impairment. Under this amendment, an entity is now permitted to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test. If after assessing the totality of events and circumstances, an entity determines it is not more likely than not that the fair value of the reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. Under this amendment, an entity is no longer permitted to carry forward its detailed calculation of a reporting unit's fair value from a prior year. The amendments in this update are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. Early adoption is permitted. The adoption of this amendment is not expected to have a material impact on the Company's consolidated financial statements.

## NOTE 2. NET INCOME PER SHARE

Basic net income per share is calculated by dividing the net income available to common shareholders by the weighted average number of common shares outstanding during the period. Unvested restricted shares are considered outstanding in the computation of basic net income per share since the shares participate in dividends and the rights to the dividends are non-forfeitable. Diluted net income per share is computed in a manner similar to basic net income per share except that the weighted average number of common shares outstanding is increased to include the incremental common shares (as computed using the treasury stock method) that would have been outstanding if all potentially dilutive common stock equivalents were issued during the period. The Company's common stock equivalents relate solely to stock options. Treasury shares and unallocated common shares held by the Bank's ESOP are not deemed outstanding for net income per share calculations.

Anti-dilutive shares are common stock equivalents with weighted average exercise prices in excess of the weighted average market value for the periods presented, and are not considered in diluted earnings per share calculations. The Company had anti-dilutive common shares outstanding of 436,434 and 395,512 for the three and nine months ended September 30, 2011, respectively, and 383,264 and 397,890 for the three and nine months ended September 30, 2010, respectively.

Table of Contents<br>SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

The computation of net income per share is as follows:

| Three Months Ended <br> September 30, |  | Nine Months Ended <br> 2010 <br> 2011 |  | 2010 |
| :---: | :---: | :---: | :---: | :---: |
|  | (In Thousands, Except Share Amounts) |  |  |  |
| 740 | $\$ 838$ | $\$ 1,656$ | $\$ 2010$ |  |


| Weighted average common shares outstanding:(1) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic |  | 9,947,040 |  | 10,301,905 |  | 9,998,136 |  | 10,299,858 |
| Effect of dilutive stock options |  | 20,656 |  | 4,066 |  | 20,940 |  | 2,052 |
| Diluted |  | 9,967,696 |  | 10,305,971 |  | 10,019,076 |  | 10,301,910 |
| Net income per share: (1) |  |  |  |  |  |  |  |  |
| Basic | \$ | 0.07 | \$ | 0.08 | \$ | 0.17 | \$ | 0.20 |
| Diluted | \$ | 0.07 | \$ | 0.08 | \$ | 0.17 |  | 0.20 |

${ }^{(1)}$ The number of shares outstanding, and resulting net income per share, for the three and nine months ended September 30, 2010 has been restated to reflect that on January 12, 2011, each outstanding share was converted to 0.8981 shares of Company common stock in connection with the Conversion.

## NOTE 3. SECURITIES

Trading securities:
During the third quarter of 2010, the Company elected to record two collateralized debt obligations at fair value and reclassified them to trading securities from available for sale in accordance with applicable guidance. Cumulative unrealized losses at the date of election totaling $\$ 652,000$ were reclassified from accumulated other comprehensive loss to retained earnings as a cumulative effect adjustment resulting from a change in accounting principle. These securities were sold during the quarter ended June 30, 2011. At December 31, 2010, these securities had an aggregate carrying value and fair value of $\$ 248,000$. For the nine months ended September 30, 2011, the net gain in fair value on trading securities was $\$ 182,000$, respectively, and is included in net gain in fair value on trading securities and derivatives on the statements of income. The Company does not purchase securities with the intent of selling them in the near term, thus there are no other securities in the trading portfolio.

## Table of Contents

## SI FINANCIAL GROUP, INC. <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Available for sale securities:
The amortized cost, gross unrealized gains and losses and approximate fair values of available for sale securities at September 30, 2011 and December 31, 2010 are as follows:

|  | AmortizedCost (1) | September 30, 2011 |  |  | Fair Value |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Gross <br> Unrealized Gains (In Th | Gross <br> Unrealize <br> Losses usands) |  |  |
| Debt securities: |  |  |  |  |  |
| U.S. Government and agency obligations | \$84,912 | \$499 | \$(169 |  | \$85,242 |
| Government-sponsored enterprises | 25,154 | 562 | - |  | 25,716 |
| Mortgage-backed securities:(2) |  |  |  |  |  |
| Agency - residential | 93,076 | 3,541 | (111 | ) | 96,506 |
| Non-agency - residential | 8,553 | 39 | (892 | ) | 7,700 |
| Non-agency - HELOC | 3,312 | - | (613 | ) | 2,699 |
| Corporate debt securities | 14,114 | 254 | (251 | ) | 14,117 |
| Collateralized debt obligations | 6,349 | - | (3,317 | ) | 3,032 |
| Obligations of state and political subdivisions | 6,643 | 292 | - |  | 6,935 |
| Tax-exempt securities | 140 | 2 | - |  | 142 |
| Foreign government securities | 75 | - | - |  | 75 |
| Total debt securities | 242,328 | 5,189 | (5,353 | ) | 242,164 |
|  |  |  |  |  |  |
| Equity securities: |  |  |  |  |  |
| Equity securities - financial services | 538 | 67 | (62 | ) | 543 |
| Equity securities - other | 1,696 | 39 | (214 |  | 1,521 |
| Total equity securities | 2,234 | 106 | (276 | ) | 2,064 |
| Total available for sale securities | \$244,562 | \$5,295 | \$(5,629 |  | \$244,228 |

## (1)

Net of OTTI write-downs recognized in earnings.
(2) Agency securities refer to debt obligations issued or guaranteed by government corporations or government-sponsored enterprises ("GSEs"). Non-agency securities, or private-label securities, are the sole obligation of their issuer and are not guaranteed by one of the GSEs or the U.S. Government.

12

## Table of Contents

> SI FINANCIAL GROUP, INC.
> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

(1)

Net of OTTI write-downs recognized in earnings.
(2) Agency securities refer to debt obligations issued or guaranteed by government corporations or GSEs. Non-agency securities, or private-label securities, are the sole obligation of their issuer and are not guaranteed by one of the GSEs or the U.S. Government.

The amortized cost and fair value of debt securities by contractual maturities at September 30, 2011 are presented below. Actual maturities of mortgage-backed securities may differ from contractual maturities because the mortgages underlying the securities may be called or repaid without any penalties. Because mortgage-backed securities are not due at a single maturity date, they are not included in the maturity categories in the following maturity summary.

|  | Amortized <br> Cost |  | Fair <br> Value |  |
| :--- | :---: | :---: | :---: | :---: |
|  | (In Thousands) |  |  |  |

Edgar Filing: SI Financial Group, Inc. - Form 10-Q

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

The following is a summary of realized gains and losses on the sale of securities for the three and nine months ended September 30, 2011 and 2010:

Three Months Ended
September 30,
20112010
(In Thousands)

|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Gross gains on sales | $\$$ | 147 | $\$$ | 197 | $\$$ | 413 | $\$$ | 1,096 |
| Gross losses on sales | $(25$ | $)$ | - |  | $(73$ | $)$ | $(218$ |  |$)$

Net gain on sale of $\begin{array}{llllllll}\text { securities } & \$ & 122 & \$ & 197 & \$ & 340 & \$ 878\end{array}$

Proceeds from the sale of available for sale securities were $\$ 3.8$ million and $\$ 36.4$ million for the three and nine months ended September 30, 2011, respectively, and $\$ 6.3$ million and $\$ 40.1$ million for the three and nine months ended September 30, 2010, respectively.

The following tables present information pertaining to securities with gross unrealized losses at September 30, 2011 and December 31, 2010, aggregated by investment category and length of time the individual securities have been in a continuous unrealized loss position.

|  | Less Than 12 Months <br> Fair <br> Value |  | Unrealized <br> Losses | 12 Months Or More <br> Fair <br> Value <br> (In Thousands) |  | Unrealized <br> Losses |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | | Fair |
| :---: |
| Value | | Total |
| :---: |
| Unrealized |
| Losses |

14

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

|  | Less Than 12 Months |  | 12 Months Or More |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2010: | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Unrealized Losses | Fair Value (In | Unrealized <br> Losses usands) | Fair Value | Unrealized Losses |
| U.S. Government and agency obligations | \$2,053 | \$4 | \$858 | \$9 | \$2,911 | \$13 |
| Government-sponsored enterprises | 16,636 | 202 | - | - | 16,636 | 202 |
| Mortgage-backed securities: |  |  |  |  |  |  |
| Agency - residential | 15,881 | 170 | - | - | 15,881 | 170 |
| Non-agency - residential | 2,805 | 9 | 6,512 | 702 | 9,317 | 711 |
| Non-agency - HELOC | - | - | 3,198 | 598 | 3,198 | 598 |
| Corporate debt securities | 3,667 | 37 | - | - | 3,667 | 37 |
| Collateralized debt obligations | 28 | 60 | 2,504 | 3,874 | 2,532 | 3,934 |
| Obligations of state and political subdivisions | 1,493 | 52 | - | - | 1,493 | 52 |
| Equity securities - financial services | - | - | 747 | 13 | 747 | 13 |
| Total | \$42,563 | \$534 | \$13,819 | \$5,196 | \$56,382 | \$5,730 |

At September 30, 2011, twenty-eight debt securities with gross unrealized losses had aggregate depreciation of 7.37\% of the Company's amortized cost basis. The majority of the unrealized losses related to the Company's collateralized debt obligations and non-agency mortgage-backed securities as discussed below. The Company did not recognize net impairment losses on securities for the three and nine months ended September 30, 2011. For the three and nine months ended September 30, 2010, the Company recognized net impairment losses of $\$ 160,000$ and $\$ 492,000$, respectively, on investments deemed other-than-temporarily impaired. The following summarizes, by security type, the basis for management's determination during the preparation of the financial statements of whether the applicable investments within the Company's securities portfolio were other-than-temporarily impaired at September 30, 2011.

## Debt Securities:

U.S. Government and Agency Obligations and Government-Sponsored Enterprises. The unrealized losses on the Company's U.S. Government and agency obligations and government-sponsored enterprises related primarily to a widening of the rate spread to comparable treasury securities. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the amortized cost basis of the investments. Because the decline in market value is attributable to changes in interest rates and not credit quality and because the Company does not intend to sell these securities and it is not more likely than not that the Company will be required to sell the securities before their anticipated recovery, which may be maturity, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2011.

Mortgage-backed Securities - Agency - Residential. The unrealized losses on the Company's agency-residential mortgage-backed securities were caused by increases in the rate spread to comparable treasury securities. The Company does not expect these securities to settle at a price less than the amortized cost basis of the investments. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before the recovery of their amortized cost basis, which may be at
maturity, the Company does not consider these investments to be other-than-temporarily impaired at September 30, 2011.

15

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010


#### Abstract

Mortgage-backed Securities - Non-agency - Residential. Despite significant improvement in the market, these securities continue to trade well below historic levels, particularly those backed by jumbo or hybrid loan collateral. In particular, five non-agency mortgage-backed securities displayed market pricing significantly below book value or were rated below investment grade at September 30, 2011. At September 30, 2011, management evaluated credit rating details for the tranche owned, as well as credit information on subordinate tranches, potential future credit losses and loss analyses. Additionally, management reviewed reports prepared by an independent third party for certain non-agency mortgage-backed securities. The Company previously recorded OTTI losses on one of the non-agency mortgage-backed securities totaling $\$ 1.1$ million related to credit. The Company did not record any further impairment losses at September 30, 2011 because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be at maturity. See the table of non-agency mortgage-backed securities rated below investment grade as of September 30, 2011 for more details.


Mortgage-backed Securities - Non-agency - HELOC. The unrealized loss on the Company's non-agency - HELOC mortgage-backed security is related to one security whose market has been illiquid. This security is collateralized by home equity lines of credit secured by first and second liens and insured by Financial Security Assurance. At September 30, 2011, management evaluated credit rating details, collateral support and loss analyses. All of the unrealized losses on this security relate to factors other than credit. Because the Company does not intend to sell this security and it is not more likely than not that the Company will be required to sell this security before the recovery of its amortized cost basis, which may be at maturity, the Company did not record an impairment loss at September 30, 2011.

Collateralized Debt Obligations. The unrealized losses on the Company's collateralized debt obligations related to investments in pooled trust preferred securities ("PTPS"). The PTPS market continues to experience significant declines in market value as a result of market saturation. Transactions for PTPS have been limited and have occurred primarily as a result of distressed or forced liquidation sales. The securities were widely held by hedge funds and European banks and used to offset interest rate exposure tied to LIBOR. As the positions have unwound, an excess supply of these securities have saturated the market.

Management evaluated current credit ratings, credit support and stress testing for future defaults related to the Company's PTPS. Management also reviewed analytics provided by the trustee and independent OTTI reviews and associated cash flow analyses performed by an independent third party. The unrealized losses on the Company's PTPS investments were caused by a lack of liquidity, credit downgrades and decreasing credit support. The increased number of bank and insurance company failures has decreased the level of credit support for these investments. A number of lower tranche income issues have foregone payments or have received payment in kind through increased principal allocations. However, the number of deferring securities has been decreasing and a number of reinstatements have occurred recently. At September 30, 2011, based on the existing credit profile, management does not believe that these investments will suffer from any further credit-related losses. Because the Company does not intend to sell the investments and it is not more likely than not that the Company will be required to sell the investments before recovery of their amortized cost basis, which may be at maturity, the Company did not record additional impairment losses at September 30, 2011. See the table of collateralized debt obligations rated below investment grade as of September 30, 2011 for more details.

Equity Securities:

The Company's investments in marketable equity securities consist of common stock of companies in the financial services sector and various other industries. Management evaluated the near-term prospects of the issuers and the Company's ability and intent to hold the investments for a reasonable period of time sufficient for an anticipated recovery of fair value. Although certain issuers have shown declines in earnings as a result of the weakened economy, no credit issues have been identified that cause management to believe that the declines in market value are other-than-temporary at September 30, 2011.

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

For debt securities with OTTI losses, the Company estimated the portion of loss attributable to credit using a discounted cash flow model in accordance with applicable guidance. Significant inputs for the non-agency mortgage-backed securities included the estimated cash flows of the underlying collateral based on key assumptions, such as default rate, loss severity and prepayment rate. Assumptions used can vary widely from loan to loan, and are influenced by such factors as loan interest rate, geographical location of the borrower, borrower characteristics and collateral type. Significant inputs for the collateralized debt obligations included estimated cash flows and prospective deferrals, defaults and recoveries based on the underlying seniority status and subordination structure of the pooled trust preferred debt tranche at the time of measurement. Prospective deferral, default and recovery estimates affecting projected cash flows were based on an analysis of the underlying financial condition of the individual issuers, with consideration of the account's capital adequacy, credit quality, lending concentrations and other factors. All cash flow estimates were based on the securities' tranche structure and contractual rate and maturity terms. The Company utilized the services of an independent third-party valuation firm to obtain information about the structure in order to determine how the underlying collateral cash flows will be distributed to each security issued from the structure. The present value of the expected cash flows was compared to the Company's holdings to determine the credit-related impairment loss, if any.

To the extent that continued changes in interest rates, credit movements and other factors that influence fair value of investments occur, the Company may be required to record additional impairment charges for OTTI in future periods.

The following table presents in more detail the Company's non-agency mortgage-backed security holdings that are rated below investment grade as of September 30, 2011 (dollars in thousands).

| Security | Class (1) | Amortized Cost | Gross <br> Unrealized Gains | Gross Unrealized Losses | Fair Value | Lowest <br> Credit <br> Rating (2) | Total <br> Credit- <br> Related <br> OTTI (3) | Credit <br> Support <br> Coverage <br> Ratios (4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| MBS 1 | $\begin{gathered} \text { SSNR, } \\ \text { AS } \end{gathered}$ | \$2,354 | \$- | \$576 | \$ 1,778 | CCC | \$- | 0.49 |
| MBS 2 | SSUP, AS | 56 | 27 | - | 83 | CC | 1,059 | 0.00 |
| MBS 3 | PT, AS | 335 | - | 7 | 328 | CC | - | 0.72 |
| MBS 4 | CSTR | 3,845 | - | 309 | 3,536 | BB- | - | 2.64 |
| MBS 5 | PT, AS | 1,751 | 10 | - | 1,761 | B | - | 1.40 |
|  |  | \$8,341 | \$37 | \$892 | \$7,486 |  | \$ 1,059 |  |

[^0]The following table details the Company's collateralized debt obligations that are rated below investment grade as of September 30, 2011 (dollars in thousands).

| Security | Class | Amortized Cost |  |  | Gross nrealized Gains |  | Gross Unrealized Losses |  | Fair Value | Lowest <br> Credit <br> Rating <br> (1) |  | Total <br> Credit- <br> Related <br> OTTI | $\%$ of Current Performing Collateral Coverage |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CDO 1 | B1 | \$ | 1,000 | \$ | - | \$ | 787 | \$ | 213 | CCC- | \$ | - | 102.2 |
| CDO 2 | B3 |  | 1,000 |  | - |  | 785 |  | 215 | CCC- |  | - | 102.2 |
| CDO 3 | A2 |  | 2,640 |  | - |  | 1,196 |  | 1,444 | CCC- |  | - | 110.9 |
| CDO 4 | A1 |  | 1,709 |  | - |  | 549 |  | 1,160 | CCC |  | - | 143.9 |
|  |  | \$ | 6,349 | \$ | - | \$ | 3,317 | \$ | 3,032 |  | \$ | - |  |

(1)The Company utilized credit ratings provided by Moody's, S\&P and Fitch in its evaluation of issuers.

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

The following table presents a roll-forward of the balance of credit losses on the Company's debt securities for which a portion of OTTI was recognized in other comprehensive income for the three and nine months ended September 30, 2011.

|  | Three Months Ended <br> September 30, 2011 |  | Nine Months Ended September 30, 2011 <br> ds) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ | 1,059 | \$ | 1,093 |  |
| Amounts related to credit for which OTTI losses were not previously recognized |  | - |  |  |  |
| Additional credit losses for which OTTI losses were previously recognized |  | - |  |  |  |
| Reduction for securities sold during the period (realized) |  | - |  | (34 | ) |
| Balance at end of period | \$ | 1,059 | \$ | 1,059 |  |

## NOTE 4. LOANS RECEIVABLE AND ALLOWANCE FOR LOAN LOSSES

The composition of the Company's loan portfolio at September 30, 2011 and December 31, 2010 is as follows:


Edgar Filing: SI Financial Group, Inc. - Form 10-Q

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Allowance for Loan Losses
The following table summarizes the changes in the allowance for loan losses by portfolio segment for the three and nine months ended September 30, 2011 and 2010:


Multi-family Construction Commercial Consumer Total


## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010


| Provision (benefit) <br> for loan losses | 137 | 531 | $(75$ | $)$ | 19 | 80 | 692 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Loans charged-off <br> Recoveries of loans <br> previously <br> charged-off | $(258$ | $)$ | $(222$ | $)$ | - | $(81$ | $)$ |

Balance at end of $\begin{array}{lllllllllll}\text { period } & \$ & 908 & \$ & 2,766 & \$ & 146 & \$ 845 & \$ 331 & \$ 4,996\end{array}$

Further information pertaining to the allowance for loan losses at September 30, 2011 and December 31, 2010 is as follows:

|  | Residential <br> 1 to 4 <br> Family | Multi-family <br> and <br> Commercial | Construction <br> (In Thousands) | Commercial <br> Business | Consumer |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |$\quad$ Total

Loans individually
evaluated for

| impairment | $\$ 6,184$ | $\$$ | 9,313 | $\$$ |  | $\$ 929$ | $\$ 332$ | $\$ 16,758$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Loans collectively <br> evaluated for <br> impairment |  | 249,632 |  | 141,656 |  | 13,353 |  | 167,415 |  | 30,480 |


| $\begin{aligned} & \text { December 31, } \\ & 2010 \end{aligned}$ | Residential <br> 1 to 4 <br> Family |  | Multi-family and Commercial |  | ConstructionCommercial <br> (In Thousands) |  |  |  | Consumer |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loans individually evaluated for impairment | \$ |  | \$ |  | \$ |  | \$ |  | \$ |  | \$ | 502 |
| Allowance for loans collectively evaluated for impairment |  | 703 |  | 2,410 |  | 64 |  | 790 |  | 330 |  | 4,297 |
| Total loan loss allowance | \$ |  | \$ | 2,700 | \$ | 64 |  |  | \$ |  | \$ | 4,799 |
| Loans individually evaluated for impairment | \$ | 3,768 | \$ | 6,169 |  | 82 |  |  |  | 51 | \$ | 10,186 |
| Loans collectively evaluated for impairment |  | 267,155 |  | 153,846 |  | 6,870 |  | 142,686 |  | 28,649 |  | 599,206 |
| Total loans | \$ | 270,923 |  | 160,015 |  | 6,952 |  | 142,802 |  | 28,700 |  | 609,392 |

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Impaired and Nonaccrual Loans
The following represents an aging of loans at September 30, 2011 and December 31, 2010:



The Company reviews and establishes, if necessary, an allowance for certain impaired loans for the amount by which the present value of expected cash flows (or observable market price of loan or fair value of the collateral if the loan is collateral dependent) are lower than the carrying value of the loan. For the periods presented, the Company concluded that certain impaired loans required no valuation allowance as a result of management's measurement of impairment. No additional funds are committed to be advanced to those borrowers whose loans are impaired.

21

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

The following is a summary of impaired loans and nonaccrual loans at September 30, 2011 and December 31, 2010:

September 30, 2011

| Impaired Loans |  |  |  |
| :---: | :---: | :---: | :---: |
| Recorded | Unpaid |  |  |
| Principal | Related | Nonaccrual |  |
| Investment | Balance Allowance | Loans |  |
|  | (In Thousands) |  |  |


| Impaired loans without valuation allowance: |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Residential - 1 to 4 family | $\$ 4,426$ | $\$ 4,426$ | $\$-$ | $\$ 3,561$ |
| Multi-family and commercial | 3,184 | 3,184 | - | 1,631 |
| Commercial business - Other | 699 | 784 | - | 699 |
| Consumer - Home equity | 232 | 232 | - | 232 |
| Total impaired loans without valuation allowance | 8,541 | 8,626 | - | 6,123 |


| Impaired loans with valuation allowance: |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Residential - 1 to 4 family | 1,758 | 1,758 | 283 | 1,758 |
| Multi-family and commercial | 6,129 | 6,129 | 503 | 1,220 |
| Commercial business - Other | 230 | 230 | 118 | 230 |
| Consumer - Home equity | 100 | 100 | 14 | 100 |
| Total impaired loans with valuation allowance | 8,217 | 8,217 | 918 | 3,308 |
| Total impaired loans | $\$ 16,758$ | $\$ 16,843$ | $\$ 918$ | $\$ 9,431$ |

December 31, 2010

| Recorded | Principal | Related | Nonaccrual |
| :---: | :---: | :---: | :---: |
| Investment | Balance <br> (In Thousands) | Loans |  |


| Impaired loans without valuation allowance: |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Residential - 1 to 4 family | $\$ 3,212$ | $\$ 3,212$ | $\$-$ | $\$ 2,345$ |
| Multi-family and commercial | 1,513 | 1,513 | - | 853 |
| Construction | 82 | 990 | - | 82 |
| Commercial business - Other | 116 | 201 | - | 116 |
| Consumer - Home equity | 51 | 51 | - | 51 |
| Total impaired loans without valuation allowance | 4,974 | 5,967 | - | 3,447 |
| Impaired loans with valuation allowance: |  |  |  |  |
| Residential - 1 to 4 family | 556 | 556 | 212 | 556 |
| Multi-family and commercial | 4,656 | 4,656 | 290 | 922 |
| Total impaired loans with valuation allowance | 5,212 | 5,212 | 502 | 1,478 |
|  |  |  |  |  |
| Total impaired loans | $\$ 10,186$ | $\$ 11,179$ | $\$ 502$ | $\$ 4,925$ |

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Additional information related to impaired loans is as follows:


Three Months Ended September 30, 2010
Nine Months Ended September 30, 2010

|  |  | Cash |  |  | Cash |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average | Interest | Interest | Average | Interest | Interest |
| Recorded | Income | Income | Recorded | Income | Income |
| Investment | Recognized | Received | Investment | Recognized | Received |
| in | on | on | in | on | on |
| Impaired | Impaired | Impaired | Impaired | Impaired | Impaired |
| Loans | Loans | Loans | Loans | Loans | Loans |


| Residential - 1 to 4 family | \$ | 2,739 | \$ | - | \$ | 9 | \$ | 2,782 | \$ | 1 | \$ | 32 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Multi-family and commercial |  | 3,510 |  | - |  | 14 |  | 2,419 |  | 76 |  | 105 |
| Construction |  | 375 |  | - |  | - |  | 375 |  | - |  | - |
| Commercial business - Other |  | 295 |  | 2 |  | 1 |  | 177 |  | 3 |  | 5 |
| Total | \$ | 6,919 | \$ | 2 | \$ | 24 | \$ | 5,753 | \$ | 80 | \$ | 142 |

Credit Quality Information
The Company utilizes an eight grade internal loan rating system for all loans in the portfolio, with the exception of its purchased SBA and USDA commercial business loans that are fully guaranteed by the U.S. government, as follows:
o
Pass (Ratings 1-4): Loans in these categories are considered low to average risk.
oSpecial Mention (Rating 5): Loans in this category are starting to show signs of potential weakness and are being closely monitored by management.
oSubstandard (Rating 6): Generally, a loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligors and/or the collateral pledged. There is a distinct possibility that the Company will sustain some loss if the weakness is not corrected.
oDoubtful (Rating 7): Loans classified as doubtful have all the weaknesses inherent in those classified substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, highly questionable and improbable.
oLoss (Rating 8): Loans in this category are considered uncollectible and of such little value that their continuance as loans is not warranted.

Management periodically reviews the ratings described above and the Company's internal audit function reviews components of the credit files, including the assigned risk ratings, of certain commercial loans as part of its loan review. Management incorporates these results into its audit process.

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

The following table presents the Company's loans by risk rating at September 30, 2011 and December 31, 2010:

| September30, 2011 | Real Estate Loans |  |  |  | Commercial Business |  | Consumer |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Residential |  |  |  |  |  | Home | Other |  |
|  | $1 \text { to } 4$ | Multi-family and Commercial |  | Construction | SBA \& |  |  |  |  |
|  | Family |  |  | USDA Other (In Thousands) | Equity | Loans |  |  |  |
| Not Rated | \$ | \$ |  |  | \$ - | \$ 140,959 | \$ | \$ - | \$ | \$ 140,959 |
| Pass | 249,493 |  | 124,868 | 12,605 | - | 21,498 | 27,750 | 2,730 | 438,944 |
| Special |  |  |  |  |  |  |  |  |  |
| Mention | 823 |  | 12,903 | 748 | - | 2,007 | - | - | 16,481 |
| Substandard | 5,500 |  | 13,198 | - | - | 3,849 | 332 | - | 22,879 |
| Doubtful | - |  | - | - | - | 31 | - | - | 31 |
| Loss | - |  | - | - | - | - | - | - | - |
| Total | \$ 255,816 | \$ | 150,969 | \$ 13,353 | \$ 140,959 | \$ 27,385 | \$ 28,082 | \$ 2,730 | \$ 619,294 |



Troubled Debt Restructurings
A modified loan is considered a TDR when two conditions are met: 1) the borrower is experiencing documented financial difficulty and 2 ) concessions are made by the Company that would not otherwise be considered for a borrower with similar risk characteristics. The most common types of modifications include below market interest rate reductions, deferrals of principal and maturity extensions. Modified terms are dependent upon the financial position and needs of the individual borrower. If the modification agreement is violated, the loan is handled by the Company's Collections Department for resolution, which may result in foreclosure. The Company's determination of whether a loan modification is a TDR considers the individual facts and circumstances surrounding each modification.

The Company's nonaccrual policy is followed for TDRs. If the loan was current prior to modification, nonaccrual status would not be required. If the loan was on nonaccrual prior to modification or if the payment amount significantly increases, the loan will remain on nonaccrual for a period of at least six months. Loans qualify for return
to accrual status once the borrower has demonstrated the willingness and the ability to perform in accordance with the restructured terms of the loan agreement for a period of not less than six months.

All TDRs are initially reported as impaired. Impaired and TDR classification may be removed if the borrower demonstrates compliance with the modified terms and the restructuring agreement specifies an interest rate equal to that which would be provided to a borrower with similar risk characteristics at the time of restructuring.

24

## Table of Contents

> SI FINANCIAL GROUP, INC.
> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
> SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

The following table provides information on loans modified as a TDR during the three and nine months ended September 30, 2011. There were no charge-offs or principal reductions during the modification process.

Three Months Ended September 30, 2011
Allowance
for
Loan Losses
(End of
Period)

Nine Months Ended September 30, 2011

| Number <br> of Loans <br> Thousands) | Recorded <br> Investment | Allowance <br> for <br> Loan Losses <br> (End of <br> Period) |
| :---: | :---: | :---: |
| 2 | $\$ 865$ | $\$-$ |
| 10 | 7,357 |  |
| 12 | $\$ 8,222$ | $\$ 477$ |

The following table provides, by type of modification, the recorded investment at September 30, 2011 of modified loans identified as TDRs that occurred during the three and nine months ended September 30, 2011.

| Three Months Ended September 30, 2011 |  | Nine Months Ended September 30, 2011 |  |
| :---: | :---: | :---: | :---: |
| (In Thousands) |  |  |  |
| \$ | - | \$ | 2,504 |
|  | 439 |  | 3,150 |
|  | 1,217 |  | 2,568 |
| \$ | 1,656 | \$ | 8,222 |

(1) Terms of modifications include temporary interest-only payments with deferral of principal. (2) Terms include combination of interest rate adjustments and interest-only payments with deferral of principal.

One commercial real estate loan totaling $\$ 895,000$, which was modified as a TDR and included in the above table, was in payment default (defined as 90 days or more past due) during the three and nine months ended September 30, 2011. The related allowance for the defaulted TDR totaled $\$ 458,000$ at September 30, 2011.

## NOTE 5. PREMISES AND EQUIPMENT

Premises and equipment at September 30, 2011 and December 31, 2010 are summarized as follows:


Edgar Filing: SI Financial Group, Inc. - Form 10-Q

| Leasehold improvements | 7,807 | 7,786 |
| :--- | :--- | :--- |
| Furniture and equipment | 12,157 | 11,388 |
| Construction in process | 1 | 21 |
|  | 28,172 | 27,370 |
| Accumulated depreciation and amortization | $(15,747$ | $)$ |
| Premises and equipment, net | $\$ 12,425$ | $\$$ |

At September 30, 2011 and December 31, 2010, construction in process related to incidental branch improvements.

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

## NOTE 6. ACCUMULATED OTHER COMPREHENSIVE LOSS

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities are reported as a separate component of shareholders' equity on the balance sheet, such items, along with net income are components of comprehensive income.

Components of other comprehensive income for the nine months ended September 30, 2011 are as follows:


The components of accumulated other comprehensive loss included in shareholders' equity are as follows:

|  | September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Before Tax Amount | Tax <br> Effects <br> (In Thousands) | Net of Tax Amount |  |
| Net unrealized loss on available for sale securities | \$(361 | \$122 | \$(239 | ) |
| Noncredit portion of OTTI on available for sale securities | 27 | (9 | 18 |  |
| Net unrealized loss on effective cash flow hedging derivative | (480 | ) 163 | (317 | ) |
| Accumulated other comprehensive loss | \$(814 | ) \$276 | \$(538 | ) |
|  | December 31, 2010 |  |  |  |
|  | Before Tax Amount | Tax <br> Effects <br> (In Thousands) | Net of Tax Amount |  |
| Net unrealized loss on available for sale securities | \$ 1,599 | ) \$544 | \$(1,055 | ) |
| Noncredit portion of OTTI on available for sale securities | 48 | (16 | 32 |  |
| Net unrealized loss on effective cash flow hedging derivative | (129 | ) 44 | (85 | ) |
| Accumulated other comprehensive loss | \$ 1,680 | ) \$572 | \$(1,108 | ) |

## NOTE 7. REGULATORY CAPITAL

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance sheet items, as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

26

## Table of Contents

> SI FINANCIAL GROUP, INC.
> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier I capital (as defined) to total assets (as defined). As of September 30, 2011 and December 31, 2010, the Bank met the conditions to be classified as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since then that management believes have changed the Bank's regulatory category. As a savings and loan holding company regulated by the Federal Reserve Board (the "FRB"), the Company is not currently subject to any separate regulatory capital requirements. The Dodd-Frank Act, however, requires the FRB to promulgate consolidated capital requirements for depository institution holding companies that are no less stringent, both quantitatively in terms of components of capital, than those applicable to institutions themselves. There is a five-year transition period before the capital requirements will apply to savings and loan holding companies.

The following is a summary of the Bank's regulatory capital amounts and ratios as of September 30, 2011 and December 31, 2010.

| September 30, 2011 <br> (Dollars in Thousands) | Actual |  | For Capital <br> Adequacy <br> Purposes |  |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio |  | Amount | Ratio |  | Amount | Ratio |  |
| Total Risk-based Capital Ratio | \$106,417 | 23.33 | \% | \$36,491 | 8.00 | \% | \$45,614 | 10.00 | \% |
| Tier I Risk-based Capital Ratio | 101,750 | 22.31 |  | 18,243 | 4.00 |  | 27,364 | 6.00 |  |
| Tier I Capital Ratio | 101,750 | 11.02 |  | 36,933 | 4.00 |  | 46,166 | 5.00 |  |
| Tangible Equity Ratio | 101,750 | 11.02 |  | 13,850 | 1.50 |  | N/A | N/A |  |
| December 31, 2010 | Actual |  | For Capital <br> Adequacy <br> Purposes |  |  |  | To Be Well Capitalized Under Prompt Corrective Action Provisions |  |  |
| (Dollars in Thousands) | Amount | Ratio |  | Amount | Ratio |  | Amount | Ratio |  |
| Total Risk-based Capital Ratio | \$75,823 | 15.34 | \% | \$39,543 | 8.00 | \% | \$49,428 | 10.00 | \% |
| Tier I Risk-based Capital Ratio | 71,173 | 14.40 |  | 19,770 | 4.00 |  | 29,655 | 6.00 |  |
| Tier I Capital Ratio | 71,173 | 7.81 |  | 36,452 | 4.00 |  | 45,565 | 5.00 |  |
| Tangible Equity Ratio | 71,173 | 7.81 |  | 13,670 | 1.50 |  | N/A | N/A |  |

## NOTE 8. FAIR VALUE OF ASSETS AND LIABILITIES

Fair Value Hierarchy
The Company groups its assets and liabilities in three levels based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

LevelValuation is based on quoted prices in active markets for identical assets or liabilities. Level 1 assets and 1:liabilities generally include debt and equity securities that are traded in an active exchange market. Valuations are obtained from readily available pricing sources for markettransactions involving identical assets or liabilities.

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Level2: Valuation is based on observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

Level3: Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using unobservable inputs to pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

## Determination of Fair Value

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. The fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The following methods and assumptions were used by the Company in estimating fair value disclosures of its financial instruments:
oCash and cash equivalents. The carrying amounts of cash and short-term instruments approximate the fair values based on the short-term nature of the assets.
oTrading securities. The Company held two securities designated as trading securities, which were sold during the second quarter of 2011. The determination of the fair value for these securities was determined based on a discounted cash flow methodology. Certain inputs to the fair value calculation are unobservable and management determined that since an orderly and active market for these securities did not exist, the securities meet the definition of Level 3 securities.
oSecurities available for sale. Included in the available for sale category are both debt and equity securities. The securities measured at fair value in Level 1 are based on quoted market prices in an active exchange market. Securities measured at fair value in Level 2 are based on pricing models that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, credit spreads and new issue data. The Company utilizes Interactive Data Corporation ("IDC"), a third-party, nationally-recognized pricing service to estimate fair value measurements for the majority of its portfolio. The pricing service evaluates each asset class based on relevant market information considering observable data but these prices do not represent binding quotes. The fair value prices on all investments are reviewed for reasonableness by management. Securities measured at fair value in Level 3 include collateralized debt obligations that are backed by trust preferred securities issued by banks, thrifts and insurance companies. Management determined that an orderly and active market for these securities and similar securities did not exist based on a significant reduction in trading volume and widening spreads relative to historical levels. The Company estimates
future cash flows discounted using a rate management believes is representative of current market conditions. Factors in determining the discount rate include the current level of deferrals and/or defaults, changes in credit rating and the financial condition of the debtors within the underlying securities, broker quotes for securities with similar structure and credit risk, interest rate movements and pricing for new issuances.

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

oFederal Home Loan Bank stock. The carrying value of Federal Home Loan Bank ("FHLB") stock approximates fair value based on the redemption provisions of the FHLB.
o Loans held for sale. The fair value of loans held for sale is estimated using quoted market prices.
oLoans receivable. For variable rate loans which reprice frequently and have no significant change in credit risk, fair values are based on carrying values. The fair value of fixed-rate loans are estimated by discounting the future cash flows using the rates at the end of the period in which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.
o Accrued interest receivable. The carrying amount of accrued interest approximates fair value.
oDeposits. The fair value of demand deposits, negotiable orders of withdrawal, regular savings, certain money market deposits and mortgagors' and investors' escrow accounts is the amount payable on demand at the reporting date. The fair value of certificates of deposit and other time deposits is estimated using a discounted cash flow calculation that applies interest rates currently being offered for deposits of similar remaining maturities to a schedule of aggregated expected maturities on such deposits.
oFederal Home Loan Bank advances. The fair value of the advances is estimated using a discounted cash flow calculation that applies current FHLB interest rates for advances of similar maturity to a schedule of maturities of such advances.
oJunior subordinated debt owed to unconsolidated trust. Rates currently available for debt with similar terms and remaining maturities are used to estimate fair value of existing debt.
o Interest rate swap agreement. The fair value of the Company's interest rate swap is obtained from a third-party pricing service and is determined using a discounted cash flow analysis on the expected cash flows of the derivative. The pricing analysis is based on observable inputs for the contractual term of the derivative, including the period to maturity and interest rate curves.
oForward loan sale commitments and derivative loan commitments. Forward loan sale commitments and derivative loan commitments are based on the fair values of the underlying mortgage loans and the probability of such commitments being exercised. Significant management judgment and estimation is required in determining these fair value measurements.
oOff-balance sheet instruments. Fair values for off-balance sheet lending commitments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standings.

Assets and Liabilities Measured at Fair Value on a Recurring Basis
The following table presents assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 and December 31, 2010. The Company had no significant transfers into or out of Levels 1, 2 or 3 during the nine months ended September 30, 2011.

Edgar Filing: SI Financial Group, Inc. - Form 10-Q

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

September 30, 2011
Level 1 Level 2 Level 3 Total
(In Thousands)
Assets:

| U.S. Government and agency obligations | \$1,052 | \$84,190 | \$- | \$85,242 |
| :---: | :---: | :---: | :---: | :---: |
| Government-sponsored enterprises | - | 25,716 | - | 25,716 |
| Mortgage-backed securities | - | 106,905 | - | 106,905 |
| Corporate debt securities | - | 14,117 | - | 14,117 |
| Collateralized debt obligations | - | - | 3,032 | 3,032 |
| Obligations of state and political subdivisions | - | 6,935 | - | 6,935 |
| Tax-exempt securities | - | 142 | - | 142 |
| Foreign government securities | - | 75 | - | 75 |
| Equity securities - financial services | 543 | - | - | 543 |
| Equity securities - other | 1,521 | - | - | 1,521 |
| Forward loan sale commitments and derivative loan commitments | - | - | 98 | 98 |
| Total assets | \$3,116 | \$238,080 | \$3,130 | \$244,326 |
| Liabilities: |  |  |  |  |
| Forward loan sale commitments and derivative loan commitments | \$- | \$- | \$22 | \$22 |
| Interest rate swap agreement | - | 480 | - | 480 |
| Total liabilities | \$- | \$480 | \$22 | \$502 |

December 31, 2010
Level 1 Level 2 Level 3 Total
(In Thousands)

| Assets: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Trading securities | \$- | \$- | \$248 | \$248 |
| U.S. Government and agency obligations | 1,025 | 22,558 | - | 23,583 |
| Government-sponsored enterprises | - | 29,993 | - | 29,993 |
| Mortgage-backed securities | - | 101,024 | - | 101,024 |
| Corporate debt securities | - | 14,717 | - | 14,717 |
| Collateralized debt obligations | - | - | 2,532 | 2,532 |
| Obligations of state and political subdivisions | - | 6,905 | - | 6,905 |
| Tax-exempt securities | - | 144 | - | 144 |
| Foreign government securities | - | 100 | - | 100 |
| Equity securities | 299 | 739 | - | 1,038 |
| Forward loan sale commitments and derivative loan commitments | - | - | 163 | 163 |
| Total assets | \$1,324 | \$176,180 | \$2,943 | \$180,447 |

Liabilities:

Edgar Filing: SI Financial Group, Inc. - Form 10-Q

| Forward loan sale commitments and derivative loan <br> commitments | $\$-$ | $\$-$ | $\$ 184$ | $\$ 184$ |
| :--- | :---: | :---: | :---: | :---: |
| Interest rate swap agreement | - | 129 | - | 129 |
| Total liabilities | $\$-$ | $\$ 129$ | $\$ 184$ | $\$ 313$ |

## Table of Contents

SI FINANCIAL GROUP, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

The following table shows a reconciliation of the beginning and ending balances for Level 3 assets (liabilities):

|  | Forward Loan Sale |
| :---: | :---: |
| Collateralized | Commitments and |
| Debt | Derivative Loan |
| Obligations | Commitments, Net |

(In Thousands)

| Balance at December 31, 2010 | \$ | 2,780 |  | \$ | (21 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Change in fair value included in net income |  | 182 |  |  | 97 |
| Increase in fair value included in other comprehensive income |  | 544 |  |  | - |
| Sales |  | (474 | ) |  | - |
| Balance at September 30, 2011 | \$ | 3,032 |  | \$ | 76 |

Assets Measured at Fair Value on a Nonrecurring Basis
The Company may also be required, from time to time, to measure certain other financial assets on a nonrecurring basis in accordance with generally accepted accounting principles. These adjustments to fair value usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets. The following table summarizes the fair value hierarchy used to determine each adjustment and the carrying value of the related individual assets as of September 30, 2011 and 2010. There were no liabilities measured at fair value on a nonrecurring basis at September 30, 2011 or 2010.


The Company measures the impairment of loans that are collateral dependent based on the fair value of the collateral (Level 3). The fair value of collateral used by the Company represents the amount expected to be received from the sale of the property, net of selling costs, as determined by an independent, licensed or certified appraiser using observable market data. This data includes information such as selling price of similar properties, expected future cash flows or earnings of the subject property based on current market expectations, and relevant legal, physical and economic factors. Losses applicable to write-downs of impaired loans are based on the appraised market value of the underlying collateral, assuming foreclosure of these loans is imminent.

The amount of other real estate owned represents the carrying value of the collateral based on the appraised value of the underlying collateral less selling costs. The loss on foreclosed assets represents adjustments in the valuation recorded during the time period indicated and not for losses incurred on sales.

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Summary of Fair Values of Financial Instruments
The estimated fair values, and related carrying or notional amounts, of the Company's financial instruments are presented in the following table. Certain financial instruments and all nonfinancial instruments are exempt from disclosure requirements. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Company.

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented herein are not necessarily indicative of the amounts the Company could have realized in a sales transaction at September 30, 2011 and December 31, 2010. The estimated fair value amounts at September 30, 2011 and December 31, 2010 have been measured as of each respective date, and the estimated fair value amounts at December 31, 2010 have not been re-evaluated or updated for purposes of the consolidated financial statements subsequent to that date. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each period-end. The information presented should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only required for a limited portion of the Company's assets. Due to the wide range of valuation techniques and the degree of subjectivity used in making the estimate, comparisons between the Company's disclosures and those of other banks may not be meaningful.

As of September 30, 2011 and December 31, 2010, the recorded carrying amounts and estimated fair values of the Company's financial instruments are as follows:

|  | September 30, 2011 |  |  | December 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying <br> Amount |  | Fair Value (In | and | Carrying Amount ds) |  | Fair Value |
| Financial Assets: |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$ 31,662 | \$ | 31,662 | \$ | 78,321 | \$ | 78,321 |
| Trading securities | - |  | - |  | 248 |  | 248 |
| Available for sale securities | 224,228 |  | 224,228 |  | 180,036 |  | 180,036 |
| Loans held for sale | 1,588 |  | 1,617 |  | 7,371 |  | 7,460 |
| Loans receivable, net | 615,729 |  | 629,062 |  | 606,214 |  | 608,935 |
| Federal Home Loan Bank stock | 8,388 |  | 8,388 |  | 8,388 |  | 8,388 |
| Accrued interest receivable | 3,653 |  | 3,653 |  | 3,113 |  | 3,113 |
| Forward loan sale commitments and derivative loan commitments | 98 |  | 98 |  | 163 |  | 163 |
|  |  |  |  |  |  |  |  |
| Financial Liabilities: |  |  |  |  |  |  |  |
| Savings deposits | 38,208 |  | 38,208 |  | 56,495 |  | 56,495 |
| Demand deposits, negotiable orders of withdrawal and money market accounts | 383,433 |  | 383,433 |  | 314,656 |  | 314,656 |
| Certificates of deposit | 272,720 |  | 274,899 |  | 289,563 |  | 293,035 |
| Mortgagors' and investors' escrow accounts | 1,584 |  | 1,584 |  | 3,425 |  | 3,425 |
| Federal Home Loan Bank advances | 100,069 |  | 106,147 |  | 114,169 |  | 118,799 |


| Junior subordinated debt owed to unconsolidated trust | 8,248 | 5,230 | 8,248 | 6,115 |
| :---: | :---: | :---: | :---: | :---: |
| Forward loan sale commitments and derivative loan commitments | 22 | 22 | 184 | 184 |
| Interest rate swap agreement | 480 | 480 | 129 | 129 |

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

## Off-Balance Sheet Instruments

The Company assumes interest rate risk, which represents the risk that general interest rate levels will change, as a result of its normal operations. As a result, the fair values of the Company's financial instruments will change when interest rate levels change and that change may be either favorable or unfavorable to the Company. Management attempts to match maturities of assets and liabilities to the extent believed necessary to minimize interest rate risk. However, borrowers with fixed-rate obligations are less likely to prepay in a rising rate environment and more likely to prepay in a falling rate environment. Conversely, depositors who are receiving fixed rates are more likely to withdraw funds before maturity in a rising rate environment and less likely to do so in a falling rate environment. Management monitors rates and maturities of assets and liabilities and attempts to minimize interest rate risk by adjusting terms of new loans and deposits and by investing in securities with terms that mitigate the Company's overall interest rate risk.

## NOTE 9. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

## Derivative Financial Instruments

The Company has a stand-alone derivative financial instrument in the form of an interest rate swap agreement, which derives its value from underlying interest rates. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations, payments and the value of the derivative are based. Notional amounts do not represent direct credit exposures. Direct credit exposure is limited to the net difference between the calculated amounts to be received and paid, if any. Such difference, which represents the fair value of the derivative instruments, is reflected on the Company's balance sheets as other assets and other liabilities.

The Company is exposed to credit-related losses in the event of nonperformance by the counterparties to these agreements. The Company controls the credit risk of its financial contracts through credit approvals, limits and monitoring procedures and does not expect any counterparties to fail their obligations.

Derivative instruments are generally either negotiated over-the-counter contracts or standardized contracts executed on a recognized exchange. Negotiated over-the-counter derivative contracts are generally entered into between two counterparties that negotiate specific agreement terms, including the underlying instrument, amount, exercise prices and maturity.

## Derivative Instruments Designated As Hedging Instruments

The Company uses long-term variable rate debt as a source of funds for use in the Company's lending and investment activities and other general business purposes. These debt obligations expose the Company to variability in interest payments due to changes in interest rates. If interest rates increase, interest expense increases. Conversely, if interest rates decrease, interest expense decreases. Management believes it is prudent to limit the variability of a portion of its interest payments and, therefore, generally hedges a portion of its variable-rate interest payments. To meet this objective, management entered into an interest rate swap agreement, characterized as a cash flow hedge, whereby the Company receives variable interest rate payments determined by three-month LIBOR in exchange for making payments at a fixed interest rate.

At September 30, 2011, the information pertaining to the outstanding interest rate swap agreement used to hedge variable rate debt is as follows (dollars in thousands):

| Notional amount | $\$ 8,000$ |  |
| :--- | :---: | :---: |
| Weighted average fixed pay rate | 2.44 | $\%$ |
| Weighted average variable receive rate | 0.35 | $\%$ |
| Weighted average maturity in years | 4.3 |  |
| Unrealized loss relating to interest rate swap | $\$ 317$ |  |

At September 30, 2011 and December 31, 2010, third-party analyses determined the cash flow hedge related to the Company's long-term debt was $100 \%$ effective and there was no component of the derivative instrument's loss which was excluded from the assessment of hedge effectiveness.

The Company's derivative contract contains a provision establishing a collateral requirement (subject to minimum collateral posting thresholds) based on the Company's external credit rating. If the Company's junior subordinated debt rating was to fall below the level generally recognized as investment grade, the counterparty to such derivative contract could require additional collateral on the derivative transaction in a net liability position (after considering the effect of bilateral netting arrangements and posted collateral). The aggregate fair value of the derivative instrument, with such a credit-related contingent feature that was in a net liability position at September 30, 2011, was $\$ 480,000$ for which the Company had posted collateral of $\$ 600,000$ in the normal course of business.

## Table of Contents

SI FINANCIAL GROUP, INC.<br>NOTES TO CONSOLIDATED FINANCIAL STATEMENTS<br>SEPTEMBER 30, 2011 AND 2010 AND DECEMBER 31, 2010

Derivative Instruments Not Designated As Hedging Instruments
Certain derivative instruments do not meet the requirements to be accounted for as hedging instruments. These undesignated derivative instruments are recognized on the consolidated balance sheets at fair value, with changes in fair value recorded in other noninterest income.

Derivative Loan Commitments. Mortgage loan commitments are referred to as derivative loan commitments if the loan that will result from exercise of the commitment will be held for sale upon funding. The Company enters into commitments to fund residential mortgage loans at specified times in the future, with the intention that these loans will subsequently be sold in the secondary market. A mortgage loan commitment binds the Company to lend funds to a potential borrower at a specified interest rate and within a specified period of time, generally up to 60 days after inception of the rate lock.

Outstanding derivative loan commitments expose the Company to the risk that the price of the loans arising from exercise of the loan commitment might decline from inception of the rate lock to funding of the loan due to increases in mortgage interest rates. If interest rates increase, the value of these loan commitments decreases. Conversely, if interest rates decrease, the value of these loan commitments increases. The notional amount of undesignated mortgage loan commitments was $\$ 15.2$ million at September 30, 2011. The gain in fair value of such commitments, which totaled $\$ 255,000$, was recorded in noninterest income on the income statement for the nine months ended September 30, 2011.

Forward Loan Sale Commitments. To protect against the price risk inherent in derivative loan commitments, the Company utilizes "mandatory delivery" forward loan sale commitments to mitigate the risk of potential decreases in the values of loans that would result from the exercise of the derivative loan commitments.

With a "mandatory delivery" contract, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price on or before a specified date. If the Company fails to deliver the amount of mortgages necessary to fulfill the commitment by the specified date, it is obligated to pay a "pair-off" fee, based on then-current market prices, to the investor to compensate the investor for the shortfall.

The Company expects that these forward loan sale commitments will experience changes in fair value opposite to the change in fair value of derivative loan commitments. The notional amount of undesignated forward loan sale commitments was $\$ 2.3$ million at September 30, 2011. The loss in fair value of such commitments, which totaled $\$ 158,000$, was recorded in noninterest income on the income statement for the nine months ended September 30, 2011.

## Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.
Management's discussion and analysis of financial condition and results of operations is intended to assist in understanding changes in the Company's financial condition as of September 30, 2011 and December 31, 2010 and its results of operations for the three and nine months ended September 30, 2011 and 2010. The information contained in this section should be read in conjunction with the consolidated financial statements and notes thereto appearing in Part I, Item 1 of this document as well as with management's discussion and analysis of financial condition and results of operations and consolidated financial statements included in the Company's 2010 Annual Report on Form 10-K.

This report may contain certain "forward-looking statements" within the meaning of the federal securities laws, which are made in good faith pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. These statements are not historical facts; rather, they are statements based on management's current expectations regarding its business strategies, intended results and future performance. Forward-looking statements are generally preceded by terms such as "expects," "believes," "anticipates," "intends," "estimates," "projects" and similar expressions.

Management's ability to predict results or the effect of future plans or strategies is inherently uncertain. Factors that could have a material adverse effect on the operations of the Company and its subsidiaries include, but are not limited to, changes in interest rates, national and regional economic conditions, legislative and regulatory changes, monetary and fiscal policies of the United States government, including policies of the United States Treasury and the Federal Reserve Board, the quality and composition of the loan or investment portfolios, demand for loan products, deposit flows, competition, demand for financial services in the Company's market area, changes in real estate market values in the Company's market area and changes in relevant accounting principles and guidelines. Additional factors that may affect the Company's results are discussed in the Company's Annual Report on Form 10-K and in other reports filed with the Securities and Exchange Commission. These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements. Except as required by applicable law or regulation, the Company does not undertake, and specifically disclaims any obligation, to release publicly the result of any revisions that may be made to any forward-looking statements to reflect events or circumstances after the date of the statements or to reflect the occurrence of anticipated or unanticipated events.

## Critical Accounting Policies

The Company considers accounting policies involving significant judgments and assumptions by management that have, or could have, a material impact on the carrying value of certain assets or on income to be critical accounting policies. The Company considers the determination of allowance for loan losses, OTTI of securities, deferred income taxes and the impairment of long-lived assets to be its critical accounting policies. Additional information about the Company's accounting policies is included in the notes to the Company's consolidated financial statements contained in Part I, Item 1 of this document and in the Company's 2010 Annual Report on Form 10-K.

Impact of New Accounting Standards
Refer to Note 1 of the consolidated financial statements in this report for a discussion of recent accounting pronouncements.

Comparison of Financial Condition at September 30, 2011 and December 31, 2010
Assets:

Summary. Assets increased $\$ 18.9$ million, or $2.0 \%$, to $\$ 945.3$ million at September 30, 2011 from $\$ 926.4$ million at December 31, 2010, principally due to increases of $\$ 64.2$ million in available for sale securities and $\$ 9.5$ million in net loans receivable, offset by decreases of $\$ 46.7$ million in cash and cash equivalents, $\$ 5.8$ million in loans held for sale and $\$ 1.7$ million in other assets. Cash and cash equivalents decreased and securities increased as subscription funds received from the stock offering and funds received from deposit growth were deployed to purchase primarily U.S. government and agency obligations and mortgage-backed securities and SBA and USDA loans that are fully guaranteed by the U.S. government.

## Table of Contents

Loans Receivable, Net. The net loan portfolio increased $\$ 9.5$ million. Loan originations increased $\$ 5.2$ million during the first nine months of 2011 compared to the same period in 2010, offset by the increase of $\$ 4.3$ million in sales of fixed-rate residential mortgage loans. Changes in the loan portfolio consisted of the following:
oResidential Loans. Residential mortgage loans comprised 41.3\% of the total loan portfolio at September 30, 2011. Residential mortgage loans decreased $\$ 15.1$ million, or $5.6 \%$, primarily due to the sale of $\$ 32.5$ million of longer-term fixed-rate residential mortgage loans. Loan originations for residential loans decreased $\$ 8.5$ million for the first nine months of 2011 over the comparable period in 2010.
oCommercial Loans. The commercial loan portfolio, which includes multi-family and commercial real estate and commercial business loans, represented $51.6 \%$ of total loans. Multi-family and commercial real estate loans decreased $\$ 9.0$ million, or $5.7 \%$. Loan originations for commercial real estate loans increased $\$ 12.5$ million during the first nine months of 2011 compared to the same period in 2010 as a result of the addition of new commercial loan originators. Commercial business loans increased $\$ 25.5$ million, or $17.9 \%$, for the first nine months of 2011 from the comparable period in 2010 primarily due to the purchase of $\$ 41.2$ million in SBA and USDA loans that are fully guaranteed by the U.S. Government. Loan originations for commercial business loans increased $\$ 3.3$ million during the first nine months of 2011, resulting from the addition of several new commercial lenders.
oConstruction Loans. Construction loans, which include both residential and commercial construction loans, increased $\$ 6.4$ million. The increase primarily related to two commercial construction loans that will convert to permanent commercial real estate loans upon the completion of the construction projects.
oConsumer Loans. Consumer loans represent $5.0 \%$ of the Company's total loan portfolio. Consumer loans increased $\$ 2.1$ million during the first nine months of 2011. Increases in home equity loans of $\$ 2.5$ million were offset by a decrease of $\$ 437,000$ in other consumer loans. Loan originations for consumer loans decreased $\$ 2.2$ million for the nine months ended September 30, 2011 from the comparable period in 2010.

The allowance for loan losses totaled $\$ 5.2$ million and $\$ 4.8$ million at September 30, 2011 and December 31, 2010. The ratio of the allowance for loan losses to total loans increased from $0.78 \%$ at December 31, 2010 to $0.84 \%$ at September 30, 2011. The SBA and USDA loan purchases, which are fully guaranteed by the full faith and credit of the U.S. government, require no allowance for loan losses. Excluding the guaranteed SBA and USDA loans, the ratio of the allowance for loan losses to total loans was $1.09 \%$ and $0.96 \%$ at September 30, 2011 and December 31, 2010, respectively.

## Table of Contents

The following table provides information with respect to nonperforming assets and troubled debt restructurings as of the dates indicated.

(1)Other real estate owned balances are shown net of related write-downs or valuation allowance.

An increase in nonperforming residential one- to four-family and multi-family and commercial real estate loans of $\$ 2.4$ million and $\$ 1.1$ million, respectively, contributed to the higher balance of nonperforming loans at September 30, 2011. Nonperforming loans are expected to remain elevated in the short-term due to recent changes that extended the State of Connecticut's foreclosure process. The modification of loan terms, which may result in TDR classification, may be provided to borrowers when necessary to preserve the unpaid principal balance of certain loans.

Other real estate owned decreased $\$ 216,000$ from December 31, 2010 to September 30, 2011, primarily as a result of the sale of four residential properties with an aggregate carrying value of $\$ 510,000$. During the first nine months of 2011, the Company acquired two residential properties and one commercial property with a carrying value totaling $\$ 469,000$ and recorded a write-down on other real estate owned totaling $\$ 175,000$. At September 30, 2011, other real estate owned included two residential and three commercial properties.

Troubled debt restructurings, which consisted of ten commercial real estate loans and two residential one- to four-family real estate loans, with modifications consisting of deferred principal payments, interest rate concessions or a combination of deferred principal payments and interest rate concessions, totaled $\$ 8.2$ million at September 30, 2011
compared to $\$ 6.2$ million at December 31, 2010. Of the total troubled debt restructurings, $\$ 7.3$ million and $\$ 5.3$ million were accruing in accordance with their restructured terms at September 30, 2011 and December 31, 2010, respectively. The Company anticipates that the borrowers will repay all contractual principal and interest in accordance with the terms of their restructured loan agreements.

## Table of Contents

Liabilities:
Summary. Liabilities were $\$ 815.3$ million at September 30, 2011 compared to $\$ 845.3$ million at December 31, 2010 as subscription funds received in escrow at year-end 2010 totaling $\$ 48.3$ million were transferred to shareholders' equity upon completion of the stock offering on January 12, 2011. Deposits increased $\$ 33.6$ million, or $5.1 \%$, which included increases in NOW and money market accounts of $\$ 58.5$ million and noninterest-bearing deposits of $\$ 10.3$ million, offset by decreases in savings accounts of $\$ 18.3$ million and certificates of deposit of $\$ 16.8$ million. Deposit growth remained strong due to marketing and promotional initiatives and competitively-priced deposit products. Borrowings decreased $\$ 14.1$ million from $\$ 122.4$ million at December 31, 2010 to $\$ 108.3$ million at September 30, 2011, resulting from net repayments of Federal Home Loan Bank advances.

## Equity:

Summary. Shareholders' equity increased $\$ 48.9$ million from $\$ 81.1$ million at December 31,2010 to $\$ 130.0$ million at September 30, 2011. The increase in shareholders' equity was attributable to net stock offering proceeds of $\$ 50.3$ million, earnings of $\$ 1.7$ million and an increase in net unrealized gains on securities aggregating \$802,000 (net of taxes), offset by the funding of the employee stock ownership plan of $\$ 3.1$ million, dividends of $\$ 893,000$ and an increase in net unrealized losses on an interest rate swap derivative of $\$ 232,000$.

Accumulated Other Comprehensive Loss. Accumulated other comprehensive loss is comprised of the unrealized gains and losses on available for sale securities and unrealized gains and losses on an interest rate swap, net of taxes. Net unrealized losses on securities, net of taxes, totaled $\$ 221,000$ and $\$ 1.0$ million at September 30, 2011 and December 31, 2010, respectively. Unrealized losses on available for sale securities at September 30, 2011 resulted from an improvement in the market value of primarily the debt securities portfolio, which was recognized in accumulated other comprehensive loss on the consolidated balance sheet and a component of comprehensive income on the consolidated statement of changes in shareholders' equity. A majority of the unrealized losses at September 30, 2011 related to the Company's collateralized debt obligations and non-agency mortgage-backed securities. The Company does not intend to sell such securities and it is not more likely than not that it will be required to sell such securities prior to the recovery of its amortized cost basis, which may be at maturity, less any credit losses. The net unrealized loss on the interest rate swap, net of taxes, totaled \$317,000 and \$85,000 at September 30, 2011 and December 31, 2010, respectively.

Results of Operations for the Three and Nine Months Ended September 30, 2011 and 2010

General. The Company's results of operations depend primarily on net interest income, which is the difference between the interest income earned on the Company's interest-earning assets, such as loans and investments, and the interest expense on its interest-bearing liabilities, such as deposits and borrowings. The Company also generates noninterest income such as gains on the sale of securities, fees earned from mortgage banking activities, fees from deposits, trust and investment management services, insurance commissions and other fees. The Company's noninterest expenses primarily consist of employee compensation and benefits, occupancy, computer services, furniture and equipment, outside professional services, electronic banking fees, marketing, deposit insurance assessments and other general and administrative expenses. The Company's results of operations are also significantly affected by general economic and competitive conditions, particularly changes in market interest rates, governmental policies and actions of regulatory agencies.

Summary. The Company reported net income of $\$ 740,000$ for the three months ended September 30, 2011, a decrease of $\$ 98,000$, compared to net income of $\$ 838,000$ for the three months ended September 30, 2010, primarily due to increases in noninterest expenses and the income tax provision, offset by increases in net interest income and noninterest income.

## Edgar Filing: SI Financial Group, Inc. - Form 10-Q

The Company reported net income for the nine months ended September 30, 2011 of $\$ 1.7$ million compared to $\$ 2.0$ million for the nine months ended September 30, 2010. Contributing to lower net income for 2011 was the shareholder approved charitable contribution of $\$ 500,000$ ( $\$ 335,000$ after tax) to SI Financial Group Foundation during the first quarter of 2011.

Interest and Dividend Income. Total interest and dividend income decreased $\$ 425,000$, or $4.3 \%$, to $\$ 9.5$ million for the three months ended September 30, 2011, compared to the same period in 2010. The decrease in interest income was due to lower yields on interest-earning assets, offset by an increase in the average balance of interest-earning assets. The yield earned on interest-earning assets decreased 49 basis points to $4.17 \%$, with the yield on loans contributing the largest decrease of 51 basis points to $4.88 \%$. Average interest-earning assets increased $\$ 59.5$ million to $\$ 899.9$ million in 2011, mainly due to a higher average balance of securities of $\$ 52.8$ million.

## Table of Contents

For the nine months ended September 30, 2011, interest and dividend income decreased $\$ 1.6$ million, or $5.3 \%$, to $\$ 28.6$ million compared to the nine months ended September 30, 2010 due to lower yields on interest-earning assets, offset by an increase in the average balance of interest-earning assets. The yield earned on interest-earning assets decreased 55 basis points to $4.29 \%$, with the yield on loans contributing the largest decrease of 48 basis points to $5.04 \%$. Average interest-earning assets increased $\$ 58.1$ million to $\$ 890.8$ million in 2011 , mainly due to a higher average balance of securities of $\$ 35.4$ million. The decrease in yields for 2011 was due to lower market interest rates.

Interest Expense. For the three months ended September 30, 2011, interest expense decreased $\$ 542,000$, or $16.1 \%$, to $\$ 2.8$ million compared to $\$ 3.4$ million for the same period in 2010 , primarily due to lower rates paid on interest-bearing deposits and FHLB borrowings and a decrease in the average balance of interest-bearing liabilities, offset by an increase in the average balance of NOW and money market deposits and an increase in the rate on subordinated debt. Average interest-bearing deposits increased $\$ 5.3$ million to $\$ 617.3$ million while the average rate decreased 32 basis points to $1.15 \%$. An increase in the average balance of NOW and money market accounts totaling $\$ 49.6$ million was offset by a decrease in the average balance of certificates of deposit and savings accounts totaling $\$ 24.4$ million and $\$ 19.9$ million, respectively, as certain customers shifted from certificates of deposit and savings accounts to NOW and money market accounts. The average balance of FHLB advances decreased $\$ 6.5$ million and the average rate decreased 18 basis points to $3.47 \%$. Impacted by the interest rate swap, the average rate on subordinated debt increased 192 basis points to $4.04 \%$. Average rates declined as a result of the sustained lower interest rate environment during 2011.

For the nine months ended September 30, 2011, interest expense decreased $\$ 1.9$ million, or $18.1 \%$, to $\$ 8.7$ million compared to $\$ 10.7$ million for the same period in 2010 , primarily due to lower rates paid on interest-bearing deposits and a decrease in the average balance of FHLB borrowings, offset by an increase in the average balance of NOW and money market deposits and the rate on subordinated debt. Average interest-bearing deposits increased $\$ 1.8$ million to $\$ 609.7$ million while the average rate decreased 40 basis points to $1.22 \%$. An increase in the average balance of NOW and money market accounts totaling $\$ 39.7$ million was offset by decreases in the average balance of certificates of deposit and savings accounts totaling $\$ 24.8$ million and $\$ 13.2$ million, respectively, as certain customers shifted from certificates of deposit and savings accounts to NOW and money market accounts. The average balance of FHLB advances decreased $\$ 5.4$ million and the average rate decreased 13 basis points to $3.53 \%$. Impacted by the interest rate swap, the average rate on subordinated debt increased 206 basis points to $4.07 \%$.

Average Balance Sheet. The following tables set forth information regarding average balances of assets and liabilities as well as the total dollar amounts of interest income from average interest-earning assets and interest expense on average interest-bearing liabilities, resulting yields and rates paid, interest rate spread, net interest margin and the ratio of average interest-earning assets to average interest-bearing liabilities for the periods indicated.

## Table of Contents


(1) Amount is net of deferred loan origination fees and costs. Average balances include nonaccrual loans and loans held for sale.

Loan fees are included in interest income and are immaterial.
(3)Municipal securities income and net interest income are presented on a tax equivalent basis using a tax rate of $34 \%$. The tax equivalent adjustment is deducted from tax equivalent net interest income to agree to the amounts reported in the statements of income.

Includes mortgagors' and investors' escrow accounts.
Includes brokered deposits.
(6) Tax equivalent net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
(7)Tax equivalent net interest margin represents tax equivalent net interest income divided by average interest-earning assets.

## Table of Contents


(1) Amount is net of deferred loan origination fees and costs. Average balances include nonaccrual loans and loans held for sale.
(2) Loan fees are included in interest income and are immaterial.
(3)Municipal securities income and net interest income are presented on a tax equivalent basis using a tax rate of $34 \%$. The tax equivalent adjustment is deducted from tax equivalent net interest income to agree to the amounts reported in the statements of income.
(4) Includes mortgagors' and investors' escrow accounts.
(5)

Includes brokered deposits.
(6) Tax equivalent net interest rate spread represents the difference between the weighted average yield on interest-earning assets and the weighted average cost of interest-bearing liabilities.
(7)Tax equivalent net interest margin represents tax equivalent net interest income divided by average interest-earning assets.

## Table of Contents

The following table sets forth the extent to which changes in interest rates and changes in volume of interest-earning assets and interest-bearing liabilities have on the Company's interest income and interest expense for the periods presented. The rate column shows the effects attributable to changes in rate (changes in rate multiplied by prior volume). The volume column shows the effects attributable to changes in volume (changes in volume multiplied by prior rate). The net column represents the sum of the rate and volume columns. For purposes of this table, changes attributable to both changes in rate and volume that cannot be segregated have been allocated proportionately based on the changes due to rate and the changes due to volume.

| Three Months Ended |  |
| :--- | :---: |
| September 30, 2011 and 2010 |  |
| Increase (Decrease) Due To |  |
| Rate $\quad$ Volume |  |
| (In Thousands) |  |

Nine Months Ended September 30, 2011 and 2010 Increase (Decrease) Due To

Rate | Volume |
| :---: |
| (In Thousands) |$\quad$ Net

Interest-earning assets:
Interest and dividend income:

| Loans (1)(2) | \$(794 | ) | \$173 |  | \$(621 | ) | \$(2,201 | ) | \$438 | \$(1,763 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Securities (3) | (180 | ) | 396 |  | 216 |  | (646 | ) | 835 | 189 |  |
| Other interest-earning assets | (18 | ) | (4 |  | (22 | ) | (50 | ) | 25 | (25 |  |
| Total interest-earning assets | (992 | ) | 565 |  | (427 |  | (2,897 | ) | 1,298 | (1,599 |  |

Interest-bearing liabilities:

| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits (4) | (381 | ) | (91 | ) | (472 | ) | (1,499 | ) | (301 | ) | (1,800 |
| Federal Home Loan Bank advances | (52 | ) | (58 | ) | (110 | ) | (109 | ) | (145 | ) | (254 |
| Subordinated debt | 40 |  | - |  | 40 |  | 127 |  | - |  | 127 |
| Total interest-bearing liabilities | (393 | ) | (149 | ) | (542 | ) | (1,481 | ) | (446 | ) | (1,927 |

Change in net interest income
(5)
\$(599 ) \$714 \$115 \$(1,416 ) \$1,744
\$328
(1) Amount is net of deferred loan origination fees and costs. Average balances include nonaccrual loans and loans held for sale.
(2) Loan fees are included in interest income and are immaterial.
(3)Municipal securities income and net interest income are presented on a tax equivalent basis using a tax rate of $34 \%$. The tax equivalent adjustment is deducted from tax equivalent net interest income to agree to the amount reported in the statements of income.

Includes mortgagors' and investors' escrow accounts.
Presented on a tax equivalent basis using a tax rate of $34 \%$.
Provision for Loan Losses. The provision for loan losses decreased $\$ 60,000$ and $\$ 82,000$ for the three and nine months ended September 30, 2011, respectively, compared to the same periods in the prior year. The decrease in the provision in 2011 reflected an increase in SBA and USDA loans in the portfolio. These loans are fully guaranteed by the U.S. government and require no provision. The lower provision for 2011 also reflects a decrease in net charge-offs, offset by an increase in nonperforming loans. Net loan recoveries totaled $\$ 247,000$ for the third quarter of 2011 compared to net loan charge-offs of $\$ 152,000$ for the third quarter of 2010 . Net loan charge-offs were $\$ 191,000$ and $\$ 587,000$ for the nine months ended September 30, 2011 and 2010, respectively. At September 30, 2011, nonperforming loans totaled $\$ 9.4$ million, compared to $\$ 4.2$ million at September 30, 2010. An increase in
nonperforming residential and commercial real estate loans of $\$ 2.4$ million and $\$ 1.1$ million, respectively, contributed to the higher balance of nonperforming loans for 2011. Specific loan loss allowances relating to impaired loans increased to $\$ 918,000$ at September 30, 2011, compared to $\$ 449,000$ at September 30, 2010.

42

## Table of Contents

Noninterest Income. The following table shows the components of noninterest income and the dollar and percentage changes for the periods presented.


For the three and nine months ended September 30, 2011, the Company recognized gains of $\$ 71,000$ and $\$ 279,000$, respectively, resulting from an increase in the fair value of derivative instruments and two trading securities, compared to a decrease of $\$ 129,000$ in fair value of trading securities for both the three and nine months ended September 30, 2010. The Company did not record any other-than-temporary impairment charges on securities for the three or nine months ended September 30, 2011, compared to other-than-temporary impairment charges on one non-agency mortgage-backed security totaling $\$ 160,000$ and $\$ 492,000$ for the three and nine months ended September 30,2010 , respectively. Wealth management fees declined for the third quarter of 2011 due to lower trust service fees but increased for the first nine months of 2011 principally due to the Bank's new retirement product introduced during 2011. The Company realized a reduction in net gains on the sale of securities of $\$ 75,000$ and $\$ 538,000$ for the three and nine months ended September 30, 2011, respectively, compared to the same periods in 2010. Service fees decreased $\$ 15,000$ and $\$ 201,000$ for the three and nine months ended September 30, 2011, respectively, as a result of a reduction in overdraft privilege fees, offset by an increase in fees associated with higher electronic banking usage. Despite an increase in the volume of fixed-rate residential loan sales, mortgage banking fees declined $\$ 32,000$ and $\$ 85,000$ for both the three and nine months ended September 30, 2011, respectively, as a result of a reduction in proceeds received on the sales. Other noninterest income included a net gain of $\$ 122,000$ related to death benefit proceeds from a bank-owned life insurance policy received during the first quarter of 2011. Other noninterest income for the first nine months of 2011 was offset by impairment charges of $\$ 72,000$ to reduce the carrying value in the

Bank's small business investment company limited partnership, compared to impairment charges of $\$ 12,000$ for the same period in 2010.

## Table of Contents

Noninterest Expenses. The following table shows the components of noninterest expenses and the dollar and percentage changes for the periods presented.


| Salaries and employee benefits | \$4,057 | \$3,684 | \$373 |  | 10.1 | \% | \$ 12,433 | \$11,895 | \$538 |  | 4.5 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupancy and equipment | 1,450 | 1,433 | 17 |  | 1.2 |  | 4,373 | 4,197 | 176 |  | 4.2 |  |
| Computer and electronic banking services | 986 | 958 | 28 |  | 2.9 |  | 2,929 | 2,852 | 77 |  | 2.7 |  |
| Outside professional services | 273 | 210 | 63 |  | 30.0 |  | 854 | 746 | 108 |  | 14.5 |  |
| Marketing and advertising | 205 | 179 | 26 |  | 14.5 |  | 606 | 569 | 37 |  | 6.5 |  |
| Supplies | 104 | 112 | (8 | ) | (7.1 | ) | 371 | 377 | (6 | ) | (1.6 | ) |
| FDIC deposit insurance and regulatory assessments | 110 | 321 | (211 | ) | (65.7 | ) | 718 | 989 | (271 | ) | (27.4 | ) |
| Contribution to SI Financial |  |  |  |  |  |  |  |  |  |  |  |  |
| Group Foundation | - | - | - |  | N/A |  | 500 | - | 500 |  | N/A |  |
| Other | 862 | 777 | 85 |  | 10.9 |  | 2,286 | 2,351 | (65 | ) | (2.8 | ) |
| Total noninterest expenses | \$8,047 | \$7,674 | \$373 |  | 4.9 |  | \$25,070 | \$23,976 | \$1,094 |  | 4.6 | \% |

Noninterest expenses increased $\$ 373,000$ and $\$ 1.1$ million for the three and nine months ended September 30, 2011, respectively, compared to the same periods in 2010 . The increase for the nine-month period was predominately due to a $\$ 500,000$ cash contribution to SI Financial Group Foundation in connection with the public stock offering and concurrent second-step conversion completed during the first quarter of 2011. SI Financial Group Foundation is a charitable foundation dedicated to providing assistance to charitable causes within the communities we serve. Additional costs associated with salaries and benefits, occupancy and equipment and outside professional services contributed to the increase in noninterest expenses for 2011. Higher salaries and benefits were attributable to the addition of lending staff hired to build commercial loan relationships. The increase in occupancy and equipment expenses primarily related to equipment maintenance contracts and greater snow removal and utility costs associated with the poor weather conditions in the region during the first quarter of 2011 . Foreclosure expenses, including legal fees associated with foreclosure actions, increased in the third quarter as a result of the increase in nonperforming loans. A reduction in the FDIC deposit insurance assessment for 2011 was due to a lower assessment rate stemming from a new calculation methodology.

Income Tax Provision. The provision for income taxes increased $\$ 74,000$ and decreased $\$ 118,000$ for the three and nine months ended September 30, 2011, respectively, compared to the same periods in 2010. The effective tax rate for the three months ended September 30, 2011 and 2010 was $31.2 \%$ and $23.8 \%$, respectively. The lower effective tax rate for the three months ended September 30, 2010 related to adjustments resulting from the completion of our annual
tax return. The effective tax rate for the nine months ended September 30, 2011 and 2010 was $30.4 \%$ and $29.1 \%$, respectively. The effective tax rate for the first nine months of 2011 was impacted by a non-taxable gain on bank-owned life insurance proceeds received during the first quarter of 2011.

## Liquidity and Capital Resources

Liquidity is the ability to meet current and future financial obligations of a short- and long-term nature. The Company's primary sources of funds consist of deposit inflows, loan sales and repayments, maturities and sales of securities and FHLB borrowings. While maturities and scheduled amortization of loans and securities are predictable sources of funds, deposit flows, mortgage prepayments and loan and security sales are greatly influenced by general interest rates, economic conditions and competition.

The Company's most liquid assets are cash and cash equivalents. The levels of these assets depend on the Company's operating, financing, lending and investing activities during any given period. At September 30, 2011, cash and cash equivalents totaled $\$ 31.7$ million. Interest-bearing deposits and federal funds sold totaled $\$ 18.6$ million. Securities classified as available for sale, which provide additional sources of liquidity, totaled $\$ 244.2$ million at September 30, 2011. In addition, at September 30, 2011, the Company had the ability to borrow $\$ 161.3$ million from the FHLB, which included overnight lines of credit of $\$ 10.0$ million. On that date, the Company had FHLB advances outstanding of $\$ 100.1$ million and no overnight advances outstanding. Additionally, the Company has the ability to access the Federal Reserve Bank's Discount Window on a collateralized basis and maintains a $\$ 7.0$ million unsecured line of credit with a financial institution to access federal funds. The Company believes that its liquid assets combined with the available line from the FHLB provide adequate liquidity to meet its current financial obligations.

## Table of Contents

The Company's primary investing activities are the origination, purchase and sale of loans and the purchase and sale of securities. For the nine months ended September 30, 2011, the Company originated $\$ 87.8$ million of loans and purchased $\$ 133.8$ million of securities and $\$ 41.2$ million of loans. For the year ended December 31, 2010, the Company originated $\$ 122.0$ million of loans and purchased $\$ 91.7$ million of securities and $\$ 54.0$ million of loans.

Financing activities consist primarily of activity in deposit accounts and in borrowed funds. The increased liquidity needed to fund asset growth is provided through increased deposits and through proceeds from the recently completed stock offering. The net increase in total deposits, offset by a decrease in mortgagors' and investors' escrow accounts, was $\$ 31.8$ million for the nine months ended September 30, 2011, and the net increase in total deposits, including mortgagors' and investors' escrow accounts was $\$ 1.8$ million for the year ended December 31, 2010. Certificates of deposit due within one year of September 30, 2011 totaled $\$ 111.5$ million, or $16.0 \%$, of total deposits. Management believes that the amount of deposits in shorter-term certificates of deposit reflects customers' hesitancy to invest their funds in longer-term certificates of deposit due to the uncertain interest rate environment. The Bank will be required to seek other sources of funds, including other certificates of deposit and lines of credit, if maturing certificates of deposit are not retained. Depending on market conditions, the Bank may be required to pay higher rates on such deposits or other borrowings than are currently paid on certificates of deposit. Additionally, a shorter duration in the securities portfolio may be necessary to provide liquidity to compensate for any deposit outflows. The Bank believes, however, based on past experience, a significant portion of its certificates of deposit will be retained. The Bank has the ability, if necessary, to adjust the interest rates offered to its customers in an effort to attract and retain deposits. Deposit flows are affected by the overall level of interest rates, the interest rates and products offered by the Bank and its local competitors and other factors. The Bank generally manages the pricing of its deposits to be competitive and to increase core deposits and commercial banking relationships. Occasionally, the Bank offers promotional rates on certain deposit products to attract deposits. The Bank experienced a net decrease of $\$ 14.1$ million in FHLB advances for the nine months ended September 30, 2011 and $\$ 1.9$ million for the year ended December 31, 2010.

In accordance with applicable regulations, the Company may not repurchase shares of its common stock during the first year following the completion of the conversion and offering, except to fund equity benefit plans other than stock options, or, with prior regulatory approval, when extraordinary circumstances exist. The Company repurchased 547 shares of the Company's common stock withheld on behalf of plan participants to satisfy tax withholding obligations related to the vesting of restricted shares at a cost of $\$ 5,000$ during the nine months ended September 30, 2011. Additional discussion about the Company's liquidity and capital resources is contained in Item 7 in the Company's 2010 Annual Report on Form 10-K.

SI Financial Group, Inc. is a separate legal entity from the Bank and must provide for its own liquidity. In addition to its operating expenses, SI Financial Group is responsible for paying any dividends declared to its shareholders and making payments on its subordinated debentures. SI Financial Group also may repurchase shares of its common stock in the future. SI Financial Group's primary sources of funds are the proceeds retained in the stock offering, interest and dividends on securities and dividends received from the Bank. The amount of dividends that the Bank may declare and pay to SI Financial Group in any calendar year, without the receipt of prior approval from the Office of the Comptroller of the Currency ("OCC") but with prior notice to the OCC, cannot exceed net income for that year to date plus retained net income (as defined) for the preceding two calendar years. At September 30, 2011, SI Financial Group had cash and cash equivalents of $\$ 11.9$ million and available for sale securities of $\$ 12.9$ million.

## Payments Due Under Contractual Obligations

Information relating to payments due under contractual obligations is presented in the Company's Form 10-K for the year ended December 31, 2010. There were no material changes in the Company's payments due under contractual obligations between December 31, 2010 and September 30, 2011.

Edgar Filing: SI Financial Group, Inc. - Form 10-Q

## Table of Contents

Off-Balance Sheet Arrangements
In the normal course of operations, the Company engages in a variety of financial transactions that, in accordance with GAAP, are not recorded in its financial statements. These transactions involve, to varying degrees, elements of credit, interest rate and liquidity risk. Such transactions are used primarily to manage customers' requests for funding and take the form of loan commitments, lines of credit and letters of credit.

The contractual amounts of commitments to extend credit represent the amounts of potential accounting loss should the contract be fully drawn upon, the customer defaults and the value of any existing collateral becomes worthless. The Company uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

Financial instruments whose contract amounts represent credit risk at September 30, 2011 and December 31, 2010 are as follows:

| September 30, | December 31, |
| :---: | :---: |
| 2011 | 2010 |

(In Thousands)

| Commitments to extend credit: |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Future loan commitments | $\$$ | 33,199 | $\$$ | 10,166 |
| Undisbursed construction loans |  | 6,544 | 6,708 |  |
| Undisbursed home equity lines of credit | 21,726 |  | 21,106 |  |
| Undisbursed commercial lines of credit | 21,204 | 12,239 |  |  |
| Overdraft protection lines | 1,262 | 1,311 |  |  |
| Standby letters of credit | 34 |  | 115 |  |
| Total commitments | $\$$ | 83,969 | $\$$ | 51,645 |

Future loan commitments at September 30, 2011 and December 31, 2010 included fixed-rate loan commitments of $\$ 22.8$ million and $\$ 6.1$ million, respectively, at interest rates ranging from $3.13 \%$ to $6.02 \%$ and $3.50 \%$ to $5.75 \%$, respectively.

The Bank is a limited partner in two Small Business Investment Corporations ("SBIC"). At September 30, 2011, the Bank's remaining off-balance sheet commitment for the capital investment in the SBICs was $\$ 440,000$. The Bank recognized write-downs of $\$ 72,000$ and $\$ 12,000$ on its investment in the SBICs during the nine months ended September 30, 2011 and 2010, respectively.

For the nine months ended September 30, 2011, with the exception of the aforementioned commitments, the Company did not engage in any additional off-balance sheet transactions reasonably likely to have a material effect on the Company's financial condition, results of operations or cash flows. See Notes 6 and 12 to the consolidated financial statements contained in the Company's 2010 Annual Report on Form 10-K.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.
Qualitative Aspects of Market Risk
The primary market risk affecting the financial condition and operating results of the Company is interest rate risk. Interest rate risk is the exposure of current and future earnings and capital arising from movements in interest rates. The Company manages the interest rate sensitivity of its interest-bearing liabilities and interest-earning assets in an effort to minimize the adverse effects of changes in the interest rate environment. To reduce the volatility of its earnings, the Company has sought to improve the match between asset and liability maturities and rates, while
maintaining an acceptable interest rate spread. The Company's strategy for managing interest rate risk generally is to emphasize the origination of adjustable-rate mortgage loans for retention in its loan portfolio. However, the ability to originate adjustable-rate loans depends to a great extent on market interest rates and borrowers' preferences. As an alternative to adjustable-rate mortgage loans, the Company purchases variable-rate USDA and SBA loans in the secondary market that are fully guaranteed by the U.S. government. These loans have a significantly shorter duration than fixed-rate mortgage loans. Fixed-rate mortgage loans typically have an adverse effect on interest rate sensitivity compared to adjustable-rate loans. Accordingly, the Company has sold more longer-term fixed-rate mortgage loans in the secondary market in recent periods to manage interest rate risk. The Company may offer attractive rates for existing certificates of deposit accounts to extend their maturities. The Company also uses shorter-term investment securities and longer-term borrowings from the FHLB to help manage interest rate risk.

## Table of Contents

The Company has an Asset/Liability Committee to communicate, coordinate and control all aspects involving asset/liability management. The committee establishes and monitors the volume, maturities, pricing and mix of assets and funding sources with the objective of managing assets and funding sources to provide results that are consistent with liquidity, growth, risk limits and profitability goals.

On July 1, 2010, the Company entered into an interest rate swap agreement with a third-party financial institution with a notional amount of $\$ 8.0$ million, whereby the counterparty will pay a variable rate equal to three-month LIBOR and the Company will pay a fixed rate of $2.44 \%$. The agreement was effective on December 15, 2010 and terminates on December 15, 2015. This agreement was designated as a cash flow hedge against the trust preferred securities issued by SI Capital Trust II. This effectively fixes the interest rate on the $\$ 8.0$ million of trust preferred securities at $4.14 \%$ for the period December 15, 2010 through December 15, 2015.

## Quantitative Aspects of Market Risk

The Company analyzes its interest rate sensitivity position to manage the risk associated with interest rate movements through the use of interest income simulation. The matching of assets and liabilities may be analyzed by examining the extent to which such assets and liabilities are "interest rate sensitive." An asset or liability is said to be interest rate sensitive within a specific time period if it will mature or reprice within that time period. The Company's goal is to manage asset and liability positions to moderate the effect of interest rate fluctuations on net interest income.

Net Interest Income Simulation Analysis
Interest income simulations are completed quarterly and presented to the Asset/Liability Committee. The simulations provide an estimate of the impact of changes in interest rates on net interest income under a range of assumptions. The numerous assumptions used in the simulation process are reviewed by the Asset/Liability Committee on a quarterly basis. Changes to these assumptions can significantly affect the results of the simulation. The simulation incorporates assumptions regarding the potential timing in the repricing of certain assets and liabilities when market rates change and the changes in spreads between different market rates. The simulation analysis incorporates management's current assessment of the risk that pricing margins will change adversely over time due to competition or other factors. Simulation analysis is only an estimate of the Company's interest rate risk exposure at a particular point in time. The Company continually reviews the potential effect changes in interest rates could have on the repayment of rate sensitive assets and funding requirements of rate sensitive liabilities.

The table below sets forth an approximation of the Company's exposure as a percentage of estimated net interest income for the next 12- and 24-month periods using interest income simulation. The simulation uses projected repricing of assets and liabilities at September 30, 2011 on the basis of contractual maturities, anticipated repayments and scheduled rate adjustments. Prepayment rates can have a significant impact on interest income simulation. Because of the large percentage of loans and mortgage-backed securities the Company holds, rising or falling interest rates have a significant impact on the prepayment speeds of the Company's earning assets that in turn affect the rate sensitivity position. When interest rates rise, prepayments tend to slow. When interest rates fall, prepayments tend to rise. The Company's asset sensitivity would be reduced if prepayments slow and vice versa. While the Company believes such assumptions to be reasonable, there can be no assurance that assumed prepayment rates will approximate actual future mortgage-backed security and loan repayment activity.

The following table reflects changes in estimated net interest income for the Company at September 30, 2011. Percentage Change in Estimated

Net Interest Income Over
12 Months 24 Months

| 300 basis point increase in rates | 0.61 | $\%$ | 0.95 | $\%$ |
| :--- | :---: | :---: | :---: | :---: |
| Modified 300 basis point increase in rates | $(0.55$ | $)$ | $(1.16$ | $)$ |
| 50 basis point decrease in rates | $(3.21$ | $)$ | $(4.04$ | $)$ |

Edgar Filing: SI Financial Group, Inc. - Form 10-Q

## Table of Contents

Management believes that under the current rate environment, a change of interest rates downward of 200 basis points is a highly remote interest rate scenario. Therefore, management modified the limit and a 50 basis point decrease in interest rates was used. This limit will be re-evaluated periodically and may be modified as appropriate. The modified 300 basis point increase in rates represents an instantaneous rate shock as well as incorporates sensitivity testing for residential mortgage loan prepayment speeds, commercial mortgage loan basis risk pricing and non-maturity deposit pricing and migration assumptions.

The basis point change in rates in the above table is assumed to occur evenly over the 12- and 24-month periods. As indicated by the results of the above scenarios, net interest income would be adversely affected (within our internal guidelines) in the 12 - and 24 -month periods if rates declined by 50 basis points or increased 300 basis points under the modified scenario. Conversely, net interest income would be positively impacted as indicated by the 300 basis point increase in rates scenario detailed above as a result of the Company's strategy to better position the balance sheet for the anticipated increase in market interest rates. The Company's strategy for mitigating interest rate risk includes the purchase of adjustable-rate investment securities and SBA and USDA loans that will reprice in a rising rate environment, selling longer-term and lower fixed-rate residential mortgage loans in the secondary market and restructuring FHLB borrowings to current lower market interest rates while extending their duration. Additionally, the interest rate swap agreement used to hedge the interest rate of the Company's long-term variable-rate debt effectively converts the debt to a fixed-rate, which reflects favorably on net interest income in a rising rate environment.

Item 4. Controls and Procedures.

The Company's management, including the Company's principal executive officer and principal financial officer, have evaluated the effectiveness of the Company's "disclosure controls and procedures," as such term is defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended, (the "Exchange Act"). Based upon their evaluation, the principal executive officer and principal financial officer concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective for ensuring that the information required to be disclosed in the reports that the Company files or submits under the Exchange Act with the Securities and Exchange Commission (1) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (2) is accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure. No changes in the Company's internal control over financial reporting occurred during the quarter ended September 30, 2011 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings.
The Company is not involved in any pending legal proceedings believed by management to be material to the Company's financial condition or results of operations. Periodically, there have been various claims and lawsuits against the Bank, such as claims to enforce liens, condemnation proceedings on properties in which the Bank holds a security interest, claims involving the making and servicing of real property loans and other issues incident to the Bank's business. Management believes that these legal proceedings would not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

Item 1A. Risk Factors.

There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2010, which could materially and adversely affect the Company's business, financial condition or future results. The risks described in the Company's Annual Report on Form $10-\mathrm{K}$ are not the only risks that the Company faces. Additional risks and uncertainties not currently known to the Company or that the Company currently deems to be immaterial also may materially adversely affect the Company's business, financial condition and/or operating results.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.
None.

## Table of Contents

Item 3. Defaults Upon Senior Securities.
None.
Item 4. [Removed and Reserved].
Item 5. Other Information.
None.
Item 6. Exhibits.

### 3.1 Articles of Incorporation of SI Financial Group, Inc. (1)

3.2 Bylaws of SI Financial Group, Inc. (2)
4.0 Specimen Stock Certificate of SI Financial Group, Inc. (1)
31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
32.018 U.S.C. Section 1350 Certifications

101 The following materials from the SI Financial Group, Inc., Quarterly Report on Form 10-Q for the quarter ended September 30, 2011 formatted in eXtensible Business Reporting Language (XBRL): (i) the Condensed Consolidated Statements of Income, (ii) the Condensed Consolidated Balance Sheets, (iii) the Condensed Consolidated Statements of Cash Flows (iv) the Condensed Statement of Changes in Shareholders' Equity and (v) related notes, tagged as blocks of text. (3)
(1)Incorporated herein by reference into this document from the Exhibits on the Registration Statement on Form S-1 (File No. 333-169302), and any amendments thereto, filed with the Securities and Exchange Commission on September 10, 2010.
${ }^{(2)}$ Incorporated herein by reference into this document from the Exhibits to the Company's Current Report on Form 8-K (File No. 000-54241) filed with the Securities and Exchange Commission on February 17, 2011.
(3)This exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities and Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Act of 1934. As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purposes of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Act of 1934.

## Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## SI FINANCIAL GROUP, INC.

Date: November 9, 2011

Date: November 9, 2011
/s/ Rheo A. Brouillard
Rheo A. Brouillard
President and Chief Executive Officer
(principal executive officer)
/s/ Brian J. Hull
Brian J. Hull
Executive Vice President, Chief Financial Officer, Treasurer and Chief Operating Officer (principal financial and accounting officer)


[^0]:    (1)Class definitions: PT - Pass Through, AS - Accelerated, SSNR - Super Senior, SSUP - Senior Support and CSTR Collateral Strip Interest.
    (2)The Company utilized credit ratings provided by Moody's, S\&P and Fitch in its evaluation of issuers.
    (3)The OTTI amounts provided in the table represent cumulative credit loss amounts through September 30, 2011.
    (4)The credit support coverage ratio, which is the ratio that determines the multiple of credit support, is based on assumptions for the performance of loans within the delinquency pipeline. The assumptions used are: current collateral support/((60 day delinquencies x .60$)+(90$ day delinquencies x .70$)+($ foreclosures x 1.00$)+($ other real estate x 1.00)) x 40 for loss severity.

