## CULP INC

Form 10-Q
December 12, 2007

(336) 889-5161
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to the filing requirements for at least the past 90 days. |X| YES NO I_|

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule $12 b-2$ of the Exchange Act. (Check one);

Large accelerated filer |_| Accelerated filer |_| Non-accelerated filer |X|

Indicate by check mark whether the registrant is a shell company (as defined by Rule $12 \mathrm{~b}-2$ of the Exchange Act). I_| YES NO |X|

Indicate the number of shares outstanding of each issuer's classes of common stock, as of the latest practical date:

Common shares outstanding at October 28, 2007: 12,634,526
Par Value: \$0.05

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For the period ended October 28, 2007
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Item 1. Financial Statements

CULP, INC.
CONSOLIDATED STATEMENTS OF NET INCOME
(UNAUDITED)
(Amounts in Thousands, Except for Per Share Data)
Net sales
Cost of sales
Gross profit
Selling, general and
administrative expenses
Restructuring (credit) expense
\(\quad\) Income from operations
Interest expense
Interest income
Other expense
Income before income taxes
Income taxes *
Net income
Net income per share, basic
Net income per share, diluted
Average shares outstanding, basic
Average shares outstanding, diluted
\begin{tabular}{|c|c|c|c|}
\hline & \[
\begin{aligned}
& r 28, \\
& 07
\end{aligned}
\] & \[
\begin{gathered}
\text { October } 29, \\
2006
\end{gathered}
\] & \begin{tabular}{l}
\% Over \\
(Under)
\end{tabular} \\
\hline \multirow[t]{5}{*}{\$} & 64,336 & 59,040 & 9.0\% \\
\hline & 55,914 & 51,049 & 9.5\% \\
\hline & 8,422 & 7,991 & \(5.4 \%\) \\
\hline & 5,838 & 6,273 & (6.9) \% \\
\hline & (84) & 43 & 295.3\% \\
\hline & 2,668 & 1,675 & \(59.3 \%\) \\
\hline & 809 & 938 & (13.8) \% \\
\hline & (63) & (51) & 23.5\% \\
\hline & 463 & 31 & N.M. \\
\hline & 1,459 & 757 & 92.7\% \\
\hline & (95) & (55) & \(72.7 \%\) \\
\hline \$ & 1,554 & 812 & 91.4\% \\
\hline \multirow[t]{4}{*}{\$
\(\$\)} & 0.12 & 0.07 & \(71.4 \%\) \\
\hline & 0.12 & 0.07 & \(71.4 \%\) \\
\hline & 12,635 & 11,686 & 8.1\% \\
\hline & 12,809 & 11,689 & 9.6\% \\
\hline
\end{tabular}
Pero
---------
October 2
2007
10
8
---1



SIX MONTHS ENDED


\begin{tabular}{|c|c|c|c|}
\hline & 365 & (58) & (729.3) \% \\
\hline \$ & 2,405 & 946 & \(154.2 \%\) \\
\hline
\end{tabular}
\begin{tabular}{lllr} 
Net income per share, basic & \(\$\) & 0.19 & 0.08 \\
Net income per share, diluted & \(\$\) & 0.19 & 0.08 \\
Average shares outstanding, basic & & 12,609 & \(137.5 \%\) \\
Average shares outstanding, diluted & 12,776 & 11,679 & \(8.5 \%\) \\
\hline 11,682
\end{tabular}
*Percent of sales column for income taxes is calculated as a of income before income taxes. See accompanying notes to consolidated financial statements.
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CULP, INC.
CONSOLIDATED BALANCE SHEETS
OCTOBER 28, 2007, OCTOBER 29, 2006 AND APRIL 29, 2007
(UNAUDITED)
(Amounts in Thousands)
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{3}{|c|}{Amounts} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Increase (Decrease)}} \\
\hline \multicolumn{3}{|r|}{October 28, October 29} & & \\
\hline & 2007 & 2006 & Dollars & Percent \\
\hline \$ & 16,830 & 9,706 & 7,124 & \(73.4 \%\) \\
\hline & 22,885 & 23,286 & (401) & (1.7) \% \\
\hline & 41,518 & 44,430 & \((2,912)\) & (6.6) \% \\
\hline & 5,376 & 7,120 & \((1,744)\) & (24.5) \% \\
\hline & 341 & 1,571 & \((1,230)\) & (78.3) \\
\hline & 491 & - & 491 & 100.0\% \\
\hline & 1,271 & 1,506 & (235) & (15.6) \\
\hline & 88,712 & 87,619 & 1,093 & 1.2\% \\
\hline & 37,887 & 42,487 & \((4,600)\) & (10.8) \\
\hline & 4,114 & 4,114 & - & \(0.0 \%\) \\
\hline & 25,762 & 22,023 & 3,739 & 17.0\% \\
\hline & 2,439 & 1,354 & 1,085 & \(80.1 \%\) \\
\hline \$ & 158,914 & 157,597 & 1,317 & \(0.8 \%\) \\
\hline
\end{tabular}
\begin{tabular}{llrrrr} 
Current liabilities: \\
Current maturities of long-term debt & \(\$\) & 12,834 & 7,742 & 5,092 & \(65.8 \%\) \\
Lines of credit & 4,016 & - & 4,016
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline Accounts payable & & 21,124 & 18,540 & 2,584 & 13.9\% \\
\hline Accrued expenses & & 9,040 & 9,001 & 39 & \(0.4 \%\) \\
\hline Accrued restructuring costs & & 2,356 & 3,017 & (661) & (21.9) \\
\hline Income taxes payable - current & & - & 3,880 & \((3,880)\) & (100.0) \% \\
\hline Total current liabilities & & 49,370 & 42,180 & 7,190 & 17.0\% \\
\hline Income taxes payable - long-term & & 4,299 & - & 4,299 & 100.0\% \\
\hline Long-term debt, less current maturities & & 22,120 & 39,554 & \((17,434)\) & (44.1) \(\%\) \\
\hline Total liabilities & & 75,789 & 81,734 & \((5,945)\) & (7.3) \(\%\) \\
\hline Shareholders' equity & & 83,125 & 75,863 & 7,262 & 9.6\% \\
\hline Total liabilities and shareholders' equity & \$ & 158,914 & 157,597 & 1,317 & \(0.8 \%\) \\
\hline Shares outstanding & & 12,635 & 11,687 & 948 & 8.1\% \\
\hline
\end{tabular}
* Derived from audited financial statements.

See accompanying notes to consolidated financial statements.
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\]

CULP, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED OCTOBER 28, 2007 AND OCTOBER 29, 2006
(UNAUDITED)
(Amounts in Thousands)
\begin{tabular}{|c|c|c|c|}
\hline & & SIX MON & Ended \\
\hline & & Amo & \\
\hline & & \[
\begin{gathered}
\text { October } 28, \\
2007
\end{gathered}
\] & \[
\begin{gathered}
\text { October } 29, \\
2006
\end{gathered}
\] \\
\hline Cash flows from operating activities: & & & \\
\hline Net income & \$ & 2,405 & 946 \\
\hline Adjustments to reconcile net income to net cash provided by (used in) operating activities: & & & \\
\hline Depreciation & & 2,892 & 3,364 \\
\hline Amortization of other assets & & 186 & 41 \\
\hline Stock-based compensation & & 366 & 287 \\
\hline Excess tax benefit related to stock options exercised & & (21) & - \\
\hline Deferred income taxes & & 266 & \((1,847)\) \\
\hline
\end{tabular}

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(Dollars in thousands, except share data)

Balance, April 30, 2006
Net loss
Stock-based compensation
Loss on cash flow hedge, net of taxes
Common stock issued in connection with acquisition of assets
Common stock issued in connection with stock option plans

Balance, April 29, 2007
Net income
Stock-based compensation
Gain on cash flow hedge, net of taxes
Excess tax benefit related to stock options exercised
Common stock issued in connection with stock option plans
Cumulative effect of adopting FASB Interpretation No. 48

Balance, October 28, 2007
\begin{tabular}{|c|c|c|c|c|}
\hline Shares & \multicolumn{2}{|l|}{Amount} & Value & Earnings \\
\hline 11,654,959 & \$ & 584 & 40,350 & 33,571 \\
\hline - & & - & - & \((1,316)\) \\
\hline - & & - & 525 & , \\
\hline - & & - & - & - \\
\hline 798,582 & & 40 & 5,043 & - \\
\hline 115,750 & & 5 & 279 & - \\
\hline 12,569,291 & & 629 & 46,197 & 32,255 \\
\hline - & & - & - & 2,405 \\
\hline - & & - & 366 & - \\
\hline - & & - & - & - \\
\hline - & & - & 21 & - \\
\hline 65,235 & & 3 & 402 & - \\
\hline - & & - & - & 847 \\
\hline 12,634,526 & \$ & 632 & 46,986 & 35,507 \\
\hline
\end{tabular}

See accompanying notes to consolidated financial statements.
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Culp, Inc.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(unaudited)

\section*{1. Basis of Presentation}

The accompanying unaudited consolidated financial statements of Culp, Inc. and subsidiaries (the "company") include all adjustments, which are, in the opinion of management, necessary for fair presentation of the results of operations and financial position. All of these adjustments are of a normal recurring nature except as disclosed in notes 11 and 14 to the consolidated financial statements. Results of operations for interim periods may not be indicative of future results. The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements, which are included in the company's annual report on Form 10-K filed with the Securities and Exchange Commission on July 19, 2007 for the fiscal year ended April 29, 2007.

The company's six months ended October 28, 2007 and October 29, 2006 represent 26 week periods.

Reclassifications
Certain prior year amounts in the Consolidated Statement of Income for the three months ended October 29, 2006 have been conformed to the current year presentation. Sales proceeds received on equipment with no carrying value related to closed plant facilities of \(\$ 307,000\) was reclassified from other expense to restructuring expense to conform to the current year presentation.

Foreign Currency Adjustments

The United States dollar is the functional currency for the company, including its, Canadian and Chinese subsidiaries. All foreign currency asset and liability accounts are remeasured into U.S. dollars at exchange rates at the end of each reporting period, except for inventories, and property, plant, and equipment, which are recorded at historical rates. Foreign currency revenues and expenses are remeasured at average exchange rates in effect during each reporting period, except for certain expenses related to balance sheet amounts recorded at historical exchange rates. Exchange gains and losses from remeasurement of foreign currency denominated monetary assets and liabilities are recorded in the other expense line item in the Consolidated Statements of Net Income in the period in which they occur.

The value of the U.S. dollar relative to the Canadian dollar declined \(11 \%\) for the three-month period ending October 28, 2007. Foreign currency remeasurement losses for the Canadian subsidiary were \(\$ 359,000\) and \(\$ 53,000\) for the three-month periods ending October 28, 2007 and October 29, 2006, respectively. The Chinese subsidiary had a remeasurement loss of \(\$ 31,000\) for the three-month period ending October 28, 2007 and a remeasurement gain of \(\$ 72,000\) for the three-month period ending October 29, 2006.

The value of the U.S. dollar relative to the Canadian dollar declined \(16 \%\) for the six-month period ending October 28, 2007. Foreign currency remeasurement losses for the Canadian subsidiary were \(\$ 501,000\) and \(\$ 41,000\) for the six-month periods ending October 28, 2007 and October 29, 2006, respectively. The Chinese subsidiary had a remeasurement loss of \(\$ 67,000\) for the six-month period ending October 28, 2007 and a remeasurement gain of \(\$ 112,000\) for the six-month period ending October 29, 2006.
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Accounting for Uncertainty in Income Taxes
During the first quarter of fiscal 2008, the company adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48) which supplements SFAS No. 109, "Accounting for Income Taxes", by defining the confidence level that a tax position must meet in order to be recognized in the financial statements. FIN 48 requires that the tax effects of a position to be recognized only if it is "more-likely-than-not" to be sustained based solely on its technical merits as of the reporting date. The more-likely-than-not threshold represents a positive assertion by management that a company is entitled to the economic benefits of a tax position. If a tax position is not considered more-likely-than-not to be sustained based solely on its technical merits, no benefits of the tax position are to be recognized. Moreover, the more-likely-than-not threshold must continue to be met in each reporting period to support continued recognition of the benefit. With the adoption of FIN 48, entities are required to adjust their financial statements to reflect only those tax positions that are more-likely-than-not to be sustained. Any necessary adjustment would be recorded directly to retained earnings and reported as a change in accounting principle. The company adopted FIN 48 as of April 30, 2007, and recorded an increase in retained earnings of \(\$ 847,000\) as a cumulative effect of a change in accounting principle. Refer to Note 14 for more information regarding the impact of adopting FIN 48. Adjustments subsequent to initial adoption are reflected within the company's income tax expense.

\section*{2. Stock-Based Compensation}

Effective May 1, 2006, the company began recording compensation expense associated with its stock option plans in accordance with SFAS No. 123R, "Share-Based Payment" which requires the measurement of the cost of employee

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services received in exchange for an award of an equity instrument based on the grant date fair value of the award. The company adopted the modified prospective transition method provided for under SFAS No. 123R, and consequently has not retroactively adjusted results from prior periods. Under this transition method, compensation expense associated with stock options granted on or after May 1, 2006 is recorded in accordance with the provisions of SFAS No. 123R and stock compensation expense associated with the remaining unvested portion of options granted prior to May 1,2006 is recorded based on their grant date fair value estimated in accordance with the original provisions of SFAS No. 123, "Accounting for Stock-Based Compensation."

The company recorded \(\$ 226,000\) and \(\$ 366,000\) of compensation expense for stock options within selling, general, and administrative expense for the three-month and six-month periods ended October 28,2007 . The company recorded \(\$ 155,000\) and \(\$ 287,000\) of compensation expense for stock options within selling, general, and administrative expense for the three-month and six-month periods ended October 29, 2006.

Prior to the adoption of SFAS No. 123R, the benefit of tax deductions in excess of recognized compensation costs were reported as a reduction of taxes paid within operating cash flow. SFAS No. 123R requires such benefits be recorded as a financing cash flow. For the six-month period ended October 29, 2007, the company recognized \(\$ 21,000\) of excess tax benefits. There were no excess tax benefits during the six-month period ended October 29, 2006.

The remaining unrecognized compensation costs related to unvested awards at October 28,2007 is \(\$ 1.3\) million which is expected to be recognized over a weighted average period of 1.9 years.
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On September 20, 2007, the company's shareholders approved a new equity incentive plan entitled the Culp, Inc. 2007 Equity Incentive Plan (the "2007" Plan"). The 2007 Plan will expand the types of equity based awards available for grant by the company's Compensation Committee. The types of equity based awards available for grant include stock options, stock appreciation rights, restricted stock and restricted stock units, performance units, and other discretionary awards as determined by the Compensation Committee. An aggregate of 1,200,000 shares of common stock were authorized for issuance under the 2007 Plan. In conjunction with the approval of the 2007 Plan, the company's 2002 Stock Option Plan was terminated (with the exception of currently outstanding options) and no additional options will be granted under the 2002 Stock Plan.

Under the company's prior stock option plans (terminated with the approval of the 2007 Plan) and the 2007 Plan, employees and directors were and may be granted options to purchase shares of common stock at the fair market value on the date of grant. Options granted under these plans generally vest over two to four years and expire five to ten years after the date of grant. The fair value of each option award was estimated on the date of grant using a Black-Scholes option-pricing model. The fair value of stock options granted to employees at each grant date under the 2002 stock option plan during the three-month and six-month periods ended October 28, 2007 and October 29, 2006 was \(\$ 4.74\) and \(\$ 2.43\) per share using the following assumptions:
\begin{tabular}{|c|c|c|}
\hline & 2008 & 2007 \\
\hline Risk-free interest rate & 4.92\% - 5.09\% & 5.03\% \\
\hline Dividend yield & 0.00\% & \(0.00 \%\) \\
\hline Expected volatility & 38.59\% - 65.74\% & 67.03\% \\
\hline Expected term (in years) & 1.1 - 8.0 & 1.6 \\
\hline
\end{tabular}

The fair value of stock options granted to directors at each grant date under the 2007 Plan for the three-month and six-month periods ended October 28, 2007 and the 2002 stock option plan for the three-month and six-month periods ended October 29, 2006 were \(\$ 7.19\) and \(\$ 3.68\) per share using the following assumptions:
\begin{tabular}{|c|c|c|}
\hline & 2008 & 2007 \\
\hline Risk-free interest rate & 4.56\% & 4.57\% \\
\hline Dividend yield & 0.00\% & 0.00\% \\
\hline Expected volatility & 66.28\% & 68.36\% \\
\hline Expected term (in years) & 8.0 & 6.8 \\
\hline
\end{tabular}

The assumptions utilized in the model are evaluated and revised, as necessary, to reflect market conditions, actual historical experience, and groups of employees (executives and non-executives) that have similar historical behavior are considered separately for valuation purposes. The risk-free interest rate for periods within the contractual life of the option was based on the U.S. Treasury yield curve in effect at the time of grant. The dividend yield was calculated based on the company's annual dividend as of the option grant date. The expected volatility was derived using a term structure based on historical volatility and the volatility implied by exchange-traded options on the company's common stock. The expected term of the options is based on the contractual term of the stock options, expected employee exercise and post-vesting employment termination trends.
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The following table summarizes the stock options (vested and unvested) as of October 28, 2007 and option activity during the six-month period then ended:
\begin{tabular}{|c|c|c|c|c|}
\hline & Shares & \begin{tabular}{l}
Weighted- \\
Average Exercise Price
\end{tabular} & WeightedAverage Contractual Term & Aggregate Intrinsic Value \\
\hline Outstanding, April 29, 2007 & 926,000 & \$ 7.22 & & \\
\hline Granted & 145,500 & 8.81 & & \\
\hline Expired/Canceled & \((117,750)\) & 12.43 & & \\
\hline Exercised & \((65,235)\) & 6.10 & & \$ 241,765 \\
\hline Outstanding, October 28, 2007 & 888,515 & \$ 6.88 & 3.9 Years & \$ 2.8 million \\
\hline
\end{tabular}

At October 28, 2007, there were \(1,194,000\) shares available for future grants under the company's 2007 Plan. Outstanding options to purchase 444,393 shares were exercisable and had a weighted average exercise price of \(\$ 7.75\) per share, an aggregate intrinsic value of \(\$ 1.3\) million and a weighted average contractual term of 2.58 years.

The company has a stock-based compensation agreement with an individual that requires the company to settle in cash and is indexed by shares of the company's common stock as defined in the agreement. The cash settlement is based on a 30-day average closing price of the company's common stock at the time of payment. At October 28, 2007, this agreement was indexed by approximately 85,000 shares of the company's common stock. The fair value of this agreement is included in accrued expenses and was approximately \(\$ 869,000\) and \(\$ 870,000\) at October 28, 2007 and April 29, 2007, respectively.
3. Accounts Receivable

A summary of accounts receivable follows:
\begin{tabular}{|c|c|c|c|c|}
\hline (dollars in thousands) Oct & \multicolumn{2}{|l|}{October 28, 2007} & \multicolumn{2}{|l|}{April 29, 2007} \\
\hline Customers & & 24,605 & \$ & 31,192 \\
\hline Allowance for doubtful accounts & & \((1,148)\) & & \((1,332)\) \\
\hline Reserve for returns and allowances and discounts & & (572) & & (570) \\
\hline & & 22,885 & \$ & 29,290 \\
\hline
\end{tabular}

A summary of the activity in the allowance for doubtful accounts follows:
\begin{tabular}{|c|c|c|}
\hline (dollars in thousands) & October 28, 2007 & ended October 29, 2006 \\
\hline Beginning balance & \$ (1, 332) & \$ (1,049) \\
\hline Provision (recovery) of bad debt expense & 15 & (115) \\
\hline Write-offs, net of recoveries & 169 & 72 \\
\hline Ending balance & \$ (1, 148) & \$ (1,092) \\
\hline
\end{tabular}
\[
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\]

A summary of the activity in the allowance for returns and allowances and discounts accounts follows:
\begin{tabular}{|c|c|c|c|c|}
\hline (dollars in thousands) & \multicolumn{4}{|l|}{\begin{tabular}{l}
Six months ended \\
October 28, 2007 October 29, 2006
\end{tabular}} \\
\hline Beginning balance & \$ & (570) & \$ & (826) \\
\hline Provision for returns and allowances and discounts & & \((1,437)\) & & \((1,235)\) \\
\hline Discounts taken & & 1,435 & & 905 \\
\hline Ending balance & \$ & (572) & \$ & \((1,156)\) \\
\hline
\end{tabular}

\section*{4. Inventories}

Inventories are carried at the lower of cost or market. Cost is determined using the FIFO (first-in, first-out) method.

A summary of inventories follows:
\begin{tabular}{|c|c|c|}
\hline (dollars in thousands) & October 28, 2007 & April 29, 2007 \\
\hline Raw materials & \$ 10,851 & \$ 10, 200 \\
\hline Work-in-process & 1,933 & 1,711 \\
\hline Finished goods & 28,734 & 28,719 \\
\hline & \$ 41,518 & \$ 40,630 \\
\hline
\end{tabular}
5. Other Assets

A summary of other assets follows:
\begin{tabular}{|c|c|c|}
\hline (dollars in thousands) & October 28, 2007 & April 29, 2007 \\
\hline Cash surrender value - life insurance & \$ 1,154 & \$ 1,154 \\
\hline Non-compete agreement, net & 933 & 1,076 \\
\hline Other & 352 & 358 \\
\hline & \$ 2,439 & \$ 2,588 \\
\hline
\end{tabular}

At October 28, 2007 and April 29, 2007, the gross carrying amount of the non-compete agreement was \(\$ 1.1\) million. At October 28, 2007 and April 29, 2007 accumulated amortization for the non-compete agreement was \(\$ 215,000\) and \(\$ 72,000\), respectively. The non-compete agreement will be amortized on a straight-line basis over the four year life of the agreement. Amortization expense for the non-compete agreement for the three-month and six month periods ended October 28, 2007 were \(\$ 72,000\) and \(\$ 144,000\), respectively. No amortization expense for this non-compete agreement was incurred during the six-month period ended October 29, 2006. The remaining amortization expense for the next four fiscal years follows: FY 2008-\$144,000; FY 2009-\$287,000; FY 2010-\$287,000; and FY 2011 - \$215,000.
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\section*{6. Accounts Payable}

A summary of accounts payable follows:
\begin{tabular}{|c|c|c|}
\hline (dollars in thousands) & October 28, 2007 & April 29, 2007 \\
\hline Accounts payable-trade & \$ 20,341 & \$ 22,027 \\
\hline Accounts payable-capital expenditures & 783 & 1,558 \\
\hline & \$ 21,124 & \$ 23,585 \\
\hline
\end{tabular}
7. Accrued Expenses

A summary of accrued expenses follows:

8. Long-Term Debt and Lines of Credit

A summary of long-term debt and lines of credit follows:


Term Notes
The company's unsecured term notes have a fixed interest rate of \(8.80 \%\) (payable semi-annually in March and September and subject to prepayment provisions each fiscal quarter as defined in the agreement) and are payable over an average remaining term of two years beginning November 2007 through March 2010. The principal payments are required to be paid in annual installments over the next three years as follows: Year \(1-\$ 12.7\) million; Year \(2-\$ 7.5\) million; and Year 3 - \(\$ 7.5\) million. The company prepaid \(\$ 2.2\) million during the first quarter, \(\$ 1.0\) million in the second quarter, and \(\$ 4.3\) million in November 2007 all of which was scheduled to be due in March 2008.
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Real Estate Loan - I
The company has a real estate loan that is secured by a lien on the company's corporate headquarters office located in High Point, NC. This term loan bears interest at the one-month LIBOR plus an adjustable margin (7.52\% at October 28, 2007) based on the company's debt/EBITDA ratio, as defined in the agreement and is payable in varying monthly installments through September 2010, with a final payment of \(\$ 3.3\) million in October 2010.

Real Estate Loan - II
The company has a term loan in the amount of \(\$ 2.5\) million in connection with the ITG asset purchase agreement. This term loan is secured by a lien on the company's corporate headquarters office located in High Point, NC and bears interest at the one-month LIBOR plus an adjustable margin (8.13\% at October 28 , 2007) based on the company's debt/EBITDA ratio, as defined in the agreement. This agreement requires the company to pay interest monthly with the entire principal due on June \(30,2010\).

Revolving Credit Agreement - United States
The company has an unsecured credit agreement that provides for a revolving loan commitment of \(\$ 6.5\) million, including letters of credit up to \(\$ 5.5\) million. This agreement expires on December 31, 2007, and bears interest at the one-month LIBOR plus an adjustable margin (7.52\% at October 28, 2007) based on the company's debt/EBITDA ratio, as defined in the agreement. As of October 28, 2007, there were \(\$ 2.3\) million in outstanding letters of credit (all of which related to workers compensation) and no borrowings outstanding under the agreement.

Revolving Credit Agreement - China

The company's China subsidiary has an unsecured revolving credit agreement with a bank in China to provide a line of credit available up to approximately \(\$ 4\) million, of which approximately \(\$ 1\) million includes letters of credit. This credit agreement expires on February 1, 2008 and has an annual renewal option. The company borrowed a total of \(\$ 4.0\) million in installments of \(\$ 1.3\) million in February 2007, \(\$ 1.3\) million in March 2007 , and \(\$ 1.4\) million in October 2007. Each installment is up for renewal one year from the date of borrowing and the bank is required to provide an advance notice of one year for repayment of each respective installment. Interest is paid on a quarterly basis at a rate determined by the Chinese government (with interest rates ranging from \(5.81 \%\) to \(6.93 \%\) at October 28, 2007). As of October 28, 2007, approximately \(\$ 4.0\) million was outstanding under the agreement.

Canadian Government Loan

The company has an agreement with the Canadian government to provide for a term loan that is non-interest bearing and is payable in 48 equal monthly installments commencing December 1, 2009. The proceeds are to partially finance capital expenditures at the company's Rayonese facility located in Quebec, Canada.

Overall

The company's loan agreements require that the company maintain compliance with certain financial ratios. At October 28, 2007, the company was in compliance with these financial covenants.
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The principal payment requirements of long-term debt during the next five years are: Year 1 - \(\$ 12.8\) million; Year \(2-\$ 7.8\) million; Year \(3-\$ 13.7\) million; Year \(4-\$ 208,000 ;\) Year \(5-\$ 208,000\); and thereafter - \(\$ 225,000\).

\section*{9. Interest Rate Hedging}

In connection with one of the company's real estate loans, the company was required to have an agreement to hedge the interest rate risk exposure on the real estate loan. The company entered into a \(\$ 2,170,000\) notional principal interest rate swap, which represents \(50 \%\) of the principal amount of the real estate loan, that effectively converted the floating rate LIBOR based payments to fixed payments at \(4.99 \%\) plus the spread calculated under the real estate loan agreement. This agreement expires October 2010.

The company accounts for the interest rate swap as a cash flow hedge whereby the fair value of this contract is reflected in other assets in the accompanying consolidated balance sheets with the offset recorded as accumulated other comprehensive income (loss). The fair value of the interest rate swap was immaterial to the company's financial statements at October 28, 2007 and April 29, 2007. The fair value of the interest rate swap agreement was determined by quoted market prices.
10. Cash Flow Information

Payments for interest and income taxes are as follows:


The company did not utilize any vendor financing for its capital expenditures for the six months ended October 28, 2007 and October 29, 2006.
11. Restructuring and Asset Impairment Charges

The following summarizes the fiscal 2008 activity in the restructuring accrual (dollars in thousands):
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline (dollars in thousands) & \multicolumn{2}{|l|}{\begin{tabular}{l}
Balance, \\
April 29, 2007
\end{tabular}} & \multicolumn{2}{|l|}{Employee Termination Benefit Credits} & \multicolumn{2}{|l|}{Employee Termination Benefit Payments Net of Cobra Premiums} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Lease \\
Termination and Other Exit Cost Charges
\end{tabular}} \\
\hline December 2006 Upholstery fabrics (1) & \$ & 1,545 & \$ & (260) & \$ & (251) & \$ & 417 \\
\hline September 2005 Upholstery fabrics (2) & & 258 & & (34) & & 5 & & (1) \\
\hline August 2005 Upholstery fabrics (3) & & 18 & & (29) & & 11 & & 100 \\
\hline Fiscal 2005 Upholstery fabrics (4) & & 154 & & (67) & & - & & 30 \\
\hline Fiscal 2003 Culp Decorative fabrics (5) & & 1,307 & & (8) & & (28) & & - \\
\hline Totals & \$ & 3,282 \$ & & (398) & \$ & (263) & \$ & 546 \\
\hline
\end{tabular}
(1) The restructuring accrual at October 28, 2007, represents employee termination benefits and lease termination and exit costs of \(\$ 794\) and \(\$ 496\), respectively. The restructuring accrual at April 29, 2007, represents employee termination benefits and lease termination and exit costs of \(\$ 1,304\) and \(\$ 241\), respectively. At October 28, 2007, assets held for sale consisted of a building with a value of \(\$ 341\). At April 29, 2007, assets held for sale consisted of buildings and equipment with a value of \(\$ 2.2\) million.
I-12
(2) The restructuring accrual at October 28, 2007, represents employee termination benefits and lease termination and exit costs of \(\$ 2\) and \(\$ 208\), respectively. The restructuring accrual at April 29, 2007, represents employee termination benefits and lease termination and exit costs of \(\$ 31\) and \(\$ 227\), respectively.
(3) The restructuring accrual at April 29, 2007 represents employee termination benefits of \(\$ 18\). At October 28, 2007 there were no assets held for sale. At April 29, 2007, assets held for sale consisted of equipment with a value of \(\$ 225,000\).
(4) The restructuring accrual at October 28, 2007, represents employee termination benefits and lease termination and exit costs of \(\$ 2\) and \(\$ 33\), respectively. The restructuring accrual at April 29, 2007, represents employee termination benefits and lease termination and exit costs of

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(5)
(6)
\(\$ 100\) and \(\$ 54\), respectively.
The restructuring accrual at October 28 , 2007 represents employee termination benefits and lease termination and exit costs of \(\$ 4\) and \(\$ 817\) respectively. The restructuring accrual at April 29,2007 represents employee termination benefits and lease termination and exit costs of \(\$ 43\) and \(\$ 1,264\), respectively.
6) The company's existing restructuring plans as of October 28, 2007 will be substantially completed by the end of fiscal 2008.

The following summarizes restructuring and related charges incurred for the six-month period ending October 28,2007 (dollars in thousands):
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline (dollars in thousands) & \multicolumn{2}{|l|}{\begin{tabular}{l}
Operating \\
Costs on Closed Facilities
\end{tabular}} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Lease \\
Termination Costs
\end{tabular}} & \multicolumn{2}{|l|}{Write-Downs of Buildings and Equipment} & \multicolumn{2}{|l|}{Inventory Markdowns} & \multicolumn{2}{|l|}{Asset Movement Costs} & \multicolumn{2}{|l|}{Employe Terminati Benefit} \\
\hline December 2006 Upholstery & & & & & & & & & & & & \\
\hline fabrics (7) & \$ & 741 & \$ & 417 & \$ & 388 & \$ & 404 & \$ & 127 & \$ & \$ \\
\hline September 2005 Upholstery fabrics (8) & & - & & (1) & & - & & - & & - & & \\
\hline \begin{tabular}{l}
August 2005 Upholstery \\
fabrics (9)
\end{tabular} & & - & & 100 & & - & & - & & - & & \\
\hline \begin{tabular}{l}
Fiscal 2005 Upholstery \\
fabrics (10)
\end{tabular} & & - & & 30 & & - & & - & & - & & \\
\hline Fiscal 2003 Culp Decorative fabrics (11) & & 13 & & - & & - & & - & & - & & \\
\hline Totals & \$ & 754 & \$ & 546 & \$ & 388 & \$ & 404 & \$ & 127 & \$ & \$ \\
\hline
\end{tabular}
(7) Of this total charge, \(\$ 1,094\) was recorded in cost of sales, \(\$ 51\) was recorded in selling, general and administrative expense, and \(\$ 357\) was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income.
(8) This \(\$ 35\) credit was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income.
(9) This \(\$ 71\) charge was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income. This \(\$ 37\) credit was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income.
(11) Of this total charge, a credit of \(\$ 8\) was recorded in restructuring expense and a charge of \(\$ 13\) was recorded in cost of sales in the 2008 Consolidated Statement of Net Income.
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The following summarizes restructuring and related charges for the six-month period ending October 29, 2006. (dollars in thousands):
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline (dollars in thousands) & \begin{tabular}{l}
Co \\
C \\
Fac
\end{tabular} & & \multicolumn{2}{|l|}{\begin{tabular}{l}
Lease \\
Termination Costs
\end{tabular}} & \multicolumn{2}{|l|}{Write-Downs of Buildings and Equipment} & \multicolumn{2}{|l|}{Inventory Markdowns} & \multicolumn{2}{|l|}{Asset Movement Costs} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Employee \\
Terminati \\
Benefits
\end{tabular}} \\
\hline ```
December 2006 Upholstery
    fabrics (12)
``` & \$ & - & \$ & - & \$ & - & \$ & - & \$ & - & \$ & \\
\hline ```
September 2005 Upholstery
    fabrics (13)
``` & & 450 & & 259 & & (40) & & - & & 209 & & (11 \\
\hline August 2005 Upholstery fabrics (14) & & 49 & & - & & 35 & & - & & 48 & & \\
\hline Fiscal 2005 Upholstery fabrics (15) & & 287 & & 90 & & 67 & & 239 & & 483 & & (13 \\
\hline Fiscal 2003 Culp Decorative fabrics (16) & & 16 & & (22) & & - & & - & & - & & \\
\hline Fiscal 2001 Culp Decorative fabrics (17) & & 26 & & - & & - & & - & & - & & \\
\hline Totals & \$ & 828 & \$ & 327 & \$ & 62 & \$ & 239 \$ & & 740 & \$ & (22 \\
\hline
\end{tabular}
(12) Restructuring plan was initiated in the third quarter of fiscal 2007.
(13) Of this total charge, \(\$ 450\) was recorded in cost of sales and \(\$ 82\) was recorded in restructuring expense in the 2007 Consolidated Statement of Net Income.
(14) Of this total charge, a charge of \(\$ 49\) was recorded in cost of sales, and \(\$ 50\) was recorded in restructuring expense in the 2007 Consolidated Statement of Net Income.
(15) Of this total charge, \(\$ 496\) was recorded in cost of sales, \(\$ 30\) was recorded in selling, general, and administrative expenses and \(\$ 361\) was recorded in restructuring expense in the 2007 Consolidated Statement of Net Income.
(16) Of this total credit, a credit of \(\$ 22\) was recorded in restructuring expense and a charge of \(\$ 16\) was recorded in cost of sales in the 2007 Consolidated Statement of Net Income.
(17) Of this total charge, \(\$ 26\) was recorded in cost of sales and a credit of \(\$ 5\) was recorded in restructuring expense in the 2007 Consolidated Statement of Net Income.

The following summarizes restructuring and related charges incurred in the second quarter of fiscal 2008 (dollars in thousands):


Fiscal 2003 Culp Decorative
8
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline Totals & \$ & 268 & \$ & 179 & \$ & 27 & \$ & 348 & \$ & 73 & \$ \\
\hline
\end{tabular}

\section*{I-14}
(18) Of this total charge, \(\$ 583\) was recorded in cost of sales, \(\$ 25\) was recorded in selling, general, and administrative expenses, and a credit of \(\$ 103\) was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income.
(19) This \(\$ 9\) credit was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income.
(20) This \(\$ 81\) charge was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income.
(21) This \(\$ 53\) credit was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income.
(22) This \(\$ 8\) charge was recorded in cost of sales in the 2008 Consolidated Statement of Net Income.

The following summarizes restructuring and related charges incurred in the second quarter of fiscal 2007 (dollars in thousands):
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline (dollars in thousands) & \multicolumn{2}{|l|}{Operating Costs on Closed Facilities} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Lease \\
Termination Costs
\end{tabular}} & \multicolumn{2}{|l|}{Write-Downs of Buildings and Equipment} & \multicolumn{2}{|l|}{Inventory Markdowns} & \multicolumn{2}{|l|}{Asset Movement Costs} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Employee \\
Termination Benefits
\end{tabular}} \\
\hline ```
December 2006 Upholstery
    fabrics (23)
``` & \$ & - & \$ & - & \$ & - & \$ & - & \$ & - & \$ & - \\
\hline September 2005 Upholstery fabrics (24) & & 110 & & 250 & & (40) & & - & & 40 & & (137) \\
\hline August 2005 Upholstery fabrics (25) & & 22 & & - & & 35 & & - & & 1 & & (105) \\
\hline \begin{tabular}{l}
Fiscal 2005 Upholstery \\
fabrics (26)
\end{tabular} & & 185 & & 83 & & (48) & & - & & 313 & & (219) \\
\hline Fiscal 2003 Culp Decorative fabrics (27) & & 4 & & - & & - & & - & & - & & - \\
\hline Totals & \$ & 321 & \$ & 333 & \$ & (53) & \$ & - & \$ & 354 & \$ & (461) \\
\hline
\end{tabular}
(23) Restructuring plan was initiated in the third quarter of fiscal 2007.
(24) Of this total charge, \(\$ 110\) was recorded in cost of sales, and \(\$ 113\) was recorded in restructuring expense in the 2007 Consolidated Statement of Net Income.
(25) Of this total credit, a charge of \(\$ 22\) was recorded in cost of sales and a credit of \(\$ 80\) was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income.
(26) Of this total charge, \(\$ 155\) was recorded in cost of sales, \(\$ 30\) was recorded in selling, general, and administrative expenses, and \$10 was recorded in restructuring expense in the 2008 Consolidated statement of

Net Income.
This \(\$ 4\) charge was recorded in cost of sales in the 2008 Consolidated Statement of Net Income.
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I-15
\]

\section*{12. Net Income Per Share}

Basic net income per share is computed using the weighted-average number of shares outstanding during the period. Diluted net income per share uses the weighted-average number of shares outstanding during the period plus the dilutive effect of stock options calculated using the treasury stock method. Weighted average shares used in the computation of basic and diluted net income per share follows:
\begin{tabular}{|c|c|c|}
\hline (amounts in thousands) & \multicolumn{2}{|l|}{Three months ended} \\
\hline Weighted average common shares outstanding, basic & 12,635 & 11,686 \\
\hline Effect of dilutive stock options & 174 & 3 \\
\hline Weighted average common shares outstanding, diluted & 12,809 & 11,689 \\
\hline
\end{tabular}

Options to purchase 46,000 and 464,750 shares of common stock were not included in the computation of diluted net income per share for the three months ended October 28, 2007 and October 29, 2006, respectively, because the exercise price of the options was greater than the average market price of the common shares.
\begin{tabular}{|c|c|c|}
\hline (amounts in thousands) & \multicolumn{2}{|l|}{Six months ended} \\
\hline Weighted average common shares outstanding, basic & 12,609 & 11,679 \\
\hline Effect of dilutive stock options & 167 & 3 \\
\hline Weighted average common shares outstanding, diluted & 12,776 & 11,682 \\
\hline
\end{tabular}

Options to purchase 52,000 and 449,813 shares of common stock were not included in the computation of diluted net income per share for the six months ended October 28, 2007 and October 29, 2006, respectively, because the exercise price of the options was greater than the average market price of the common shares.

\section*{13. Segment Information}

The company's operations are classified into two segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufactures and sells fabrics to bedding manufacturers. The upholstery fabrics segment manufactures and sells fabrics primarily to residential and commercial (contract) furniture manufacturers.

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The company evaluates the operating performance of its segments based upon income (loss) from operations before restructuring and related charges or credits and certain unallocated corporate expenses. Unallocated corporate expenses represent primarily compensation and benefits for certain executive officers and all costs related to being a public company. Segment assets include assets used in the operations of each segment and primarily consist of accounts receivable, inventories, and property, plant and equipment. The mattress fabrics segment also includes in segment assets, goodwill and other current and non-current assets associated with the ITG acquisition. The upholstery fabrics segment also includes assets held for sale in segment assets.
I-16

Financial information for the company's operating segments is as follows:

(1) The \(\$ 591,000\) represents restructuring related charges of \(\$ 348,000\) for inventory markdowns and \(\$ 243,000\) for other operating costs associated with closed plant facilities. These charges relate to the Upholstery Fabrics segment.
(2) The \(\$ 25,000\) represents other operating costs associated with a closed plant facility. These charges relate to the Upholstery Fabrics segment.
(3) The \(\$ 532,000\) represents \(\$ 348,000\) for inventory markdowns, \(\$ 268,000\) for other operating costs associated with closed plant facilities, \(\$ 179,000\) for lease termination and other exit costs, \(\$ 73,000\) for asset movement costs, \(\$ 27,000\) for write-downs of a building and equipment, a credit of \(\$ 114,000\) for sales proceeds received on equipment with no carrying value, and a credit of \(\$ 249,000\) for employee termination benefits. Of this total charge, \(\$ 591,000\), \(\$ 25,000\), and a credit of \(\$ 84,000\) are included in cost of sales, selling, general, and administrative expense, and restructuring expense, respectively. These charges relate to the Upholstery Fabrics segment.
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\mathrm{I}-17
\]
(4) The \(\$ 291,000\) and \(\$ 30,000\) restructuring related charges represent other operating costs associated with closed plant facilities. These charges relate to the Upholstery Fabrics segment.
(5) The \(\$ 364,000\) represents \(\$ 354,000\) for asset movement costs, \(\$ 333,000\) for lease termination and other exit costs, \(\$ 321,000\) for other operating costs associated with closed plant facilities, a credit of \(\$ 53,000\) for write-downs of a building and equipment, a credit of \(\$ 130,000\) for sales proceeds received on equipment with no carrying value, and a credit of \(\$ 461,000\) employee termination benefits. Of this total charge, \(\$ 291,000, \$ 30,000\) and \(\$ 43,000\) are included in cost of sales, selling, general, and administrative expenses, and restructuring expense, respectively. These charges relate to the Upholstery Fabrics segment.



> I-18
(6) The \(\$ 1.1\) million represents restructuring related charges of \(\$ 703,000\) for other operating costs associated with closed plant facilities and \(\$ 404,000\) for inventory markdowns. These charges relate to the Upholstery Fabrics segment.
(7) The \(\$ 51,000\) represents other operating costs associated with a closed plant facility. These charges relate to the Upholstery Fabrics segment.
(8) The \(\$ 1.5\) million represents \(\$ 754,000\) for other operating costs associated with closed plant facilities, \(\$ 546,000\) for lease termination and other exit costs, \(\$ 404,000\) for inventory markdowns, \(\$ 388,000\) for write-downs of buildings and equipment, \(\$ 127,000\) for asset movement costs, a credit of \(\$ 315,000\) for sales proceeds received on equipment with no carrying value, and a credit of \(\$ 398,000\) for employee termination benefits. Of this total charge, \(\$ 1.1\) million, \(\$ 51,000\), and \(\$ 348,000\), are included in cost of sales, selling, general, and administrative expense, and restructuring expense, respectively. These charges relate to the Upholstery Fabrics segment.
(9) The \(\$ 1.0\) million represents restructuring related charges of \(\$ 798,000\) for other operating costs associated with closed plant facilities and \$239,000 for inventory markdowns. These charges relate to the Upholstery Fabrics segment.
(10) The \(\$ 30,000\) represents other operating costs associated with a closed plant facility. These charges relate to the Upholstery Fabrics segment.
(11) The \(\$ 1.5\) million represents \(\$ 828,000\) for other operating costs on closed plant facilities, \(\$ 740,000\) for asset movement costs, \(\$ 327,000\) for lease termination and other exit costs, \(\$ 239,000\) inventory markdowns, \(\$ 62,000\) for write-downs of buildings and equipment, a credit of \(\$ 226,000\) for employee termination benefits, and a credit of \(\$ 437,000\) for sales proceeds received on equipment with no carrying value. Of this total charge, \(\$ 1.0\) million, \(\$ 30,000\) and \(\$ 466,000\) are included in cost of sales, selling, general, and administrative expenses, and restructuring expense, respectively. These charges relate to the Upholstery Fabrics segment.
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Balance sheet information for the company's operating segments follow:
(dollars in thousands) October 28, 2007 April 29, 2007
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Segment assets:} \\
\hline \multicolumn{5}{|l|}{Mattress Fabrics} \\
\hline Current assets (12) & \$ & 33,164 & & 32,990 \\
\hline Non-compete agreement, net & & 933 & & 1,076 \\
\hline Goodwill & & 4,114 & & 4,114 \\
\hline Property, plant and equipment (13) & & 22,333 & & 22,849 \\
\hline Total mattress fabrics assets & & 60,544 & & 61,029 \\
\hline \multicolumn{5}{|l|}{Upholstery Fabrics} \\
\hline Current assets (14) & & 31,239 & & 37,457 \\
\hline Assets held for sale & & 341 & & 2,499 \\
\hline Property, plant and equipment (15) & & 15,513 & & 14,880 \\
\hline Total upholstery fabrics assets & & 47,093 & & 54,836 \\
\hline Total segment assets & & 07,637 & & 15,865 \\
\hline \multicolumn{5}{|l|}{Non-segment assets:} \\
\hline Cash and cash equivalents & & 16,830 & & 10,169 \\
\hline Deferred income taxes & & 31,138 & & 31,059 \\
\hline Other current assets & & 1,271 & & 1,297 \\
\hline Income taxes receivable & & 491 & & - \\
\hline Property, plant and equipment & & 41 & & 44 \\
\hline Other assets & & 1,506 & & 1,512 \\
\hline Total assets & \multicolumn{2}{|l|}{\$158,914} & \multicolumn{2}{|l|}{\$159,946} \\
\hline (dollars in thousands) & \multicolumn{4}{|l|}{Six months ended} \\
\hline \multicolumn{5}{|l|}{Capital expenditures:} \\
\hline Mattress Fabrics & \$ & 1,266 & \$ & 54 \\
\hline Upholstery Fabrics & & 1,844 & & 1,991 \\
\hline Total capital expenditures & \$ & 3,110 & \$ & 2,045 \\
\hline \multicolumn{5}{|l|}{Depreciation expense:} \\
\hline Mattress Fabrics & \$ & 1,795 & \$ & 1,860 \\
\hline Upholstery Fabrics & & 1,097 & & 1,504 \\
\hline Total segment depreciation expense & \$ & 2,892 & \$ & 3,364 \\
\hline
\end{tabular}
(12) Current assets primarily represent accounts receivable and inventory. At April 29, 2007 current assets also included a credit of future purchases of inventory associated with the ITG acquisition of \(\$ 527,000\). This credit of future purchases of inventory was fully utilized at October 28, 2007.
(13) Included in property, plant, and equipment are assets located in the U.S. totaling \(\$ 13.0\) million and \(\$ 12.8\) million at October 28, 2007 and April 29, 2007, respectively. The remaining property, plant, and equipment are located in Canada.
(14) Current assets represent accounts receivable and inventory for the respective segment.
I-20
(15) Included in property, plant, and equipment are assets located in the U.S. totaling \(\$ 6.5\) million and \(\$ 7.2\) million at October 28, 2007 and April 29,

2007, respectively. Included in this U.S. property, plant, and equipment are various other corporate allocations totaling \(\$ 3.7 \mathrm{million}\) and \(\$ 3.8\) million at October 28, 2007 and April 29, 2007, respectively. As of October 28, 2007 and April 29, 2007, the company's U.S. based upholstery fabrics property, plant, and equipment excluding corporate allocations was \(\$ 2.8\) million and \(\$ 3.4\) million, respectively. The remaining property, plant, and equipment are located in China.
14. Income Taxes

Uncertainty In Income Taxes
During the first quarter of fiscal 2008, the company adopted Financial Accounting Standards Board (FASB) Interpretation No. 48, "Accounting for Uncertainty in Income Taxes" (FIN 48) which supplements SFAS No. 109, "Accounting for Income Taxes", by defining the confidence level that a tax position must meet in order to be recognized in the financial statements. FIN 48 requires that the tax effects of a position to be recognized only if it is "more-likely-than-not" to be sustained based solely on its technical merits as of the reporting date. The more-likely-than-not threshold represents a positive assertion by management that a company is entitled to the economic benefits of a tax position. If a tax position is not considered more-likely-than-not to be sustained based solely on its technical merits, no benefits of the tax position are to be recognized. Moreover, the more-likely-than-not threshold must continue to be met in each reporting period to support continued recognition of the benefit. With the adoption of FIN 48, entities are required to adjust their financial statements to reflect only those tax positions that are more-likely-than-not to be sustained. Any necessary adjustment would be recorded directly to retained earnings and reported as a change in accounting principle. The company adopted FIN 48 as of April 30, 2007, and recorded an increase in retained earnings of \(\$ 847,000\) as cumulative effect of a change in accounting principle.

In May 2007, FASB issued FASB Staff Position FIN 48-1, "Definition of Settlement in FASB Interpretation No.48" ("FSP FIN 48-1"). FSP FIN 48-1 provides guidance on whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits. No adjustment was made upon adoption of FSP FIN 48-1.

Upon adoption of FIN 48 as of April 30, 2007, the company had approximately \(\$ 3.4\) million of total gross unrecognized tax benefits, of which \(\$ 3.1\) million represents the amount of gross unrecognized tax benefits that, if recognized, would favorably affect the income tax rate in future periods. At October 28 , 2007 the company had approximately \(\$ 4.3\) million of total gross unrecognized tax benefits, of which \(\$ 4.0\) million represents the amount of gross unrecognized tax benefits that, if recognized, would favorably affect the income tax rate in future periods. The total gross unrecognized tax benefits of \(\$ 4.3\) million as of October 28, 2007 are classified as income taxes payable - long-term in the accompanying consolidated balance sheets.

The company has elected to classify interest and penalties, accrued as required by FIN 48, as part of income tax expense. Upon adoption of FIN 48 as of April 30, 2007 and at October 28, 2007, the gross amount of interest and penalties due to unrecognized tax benefits was \(\$ 98,000\) and \(\$ 88,000\), respectively. We anticipate that the amount of unrecognized tax benefits will increase by approximately \(\$ 1.2\) million by the end of the fiscal year. This increase primarily relates to double taxation under applicable tax treaties with foreign tax jurisdictions. United States federal and state tax returns filed by the company remain subject to examination for tax years 2002 and subsequent due to loss carryforwards. Canadian federal and provincial returns remain subject to examination of tax years 2003 and subsequent.

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\section*{Deferred Income Taxes}

In making the judgment about the realization of the deferred tax assets, management has considered both the negative and positive evidence, and concluded that sufficient positive evidence exists to overcome the cumulative losses experienced in recent years. Specifically, management considered the following, among other factors: nature of the company's products; history of positive earnings in the mattress fabrics segment; capital projects in progress to further enhance the company's globally competitive cost structure in the mattress fabrics segment; recent restructuring actions in the U.S. upholstery fabrics business to adjust the U.S. cost structure and bring U.S. manufacturing capacity in line with demand; development of offshore manufacturing and sourcing programs to meet changing demands of upholstery fabric customers in the U.S.; and the incremental sales volume from the purchase of certain assets from ITG related to the mattress fabric product line of ITG's Burlington House Division. Management's analysis of taxable income also included the following considerations: none of the company's net operating loss carryforwards have previously expired unused; the U.S. federal carryforward period is 20 years; and the company's current income tax loss carryforwards principally expire in 16-20 years; fiscal 2022 through 2027. The amount of the deferred tax assets is considered realizable, however, could be reduced if estimates of future taxable income during the carryforward period are reduced.

\section*{Effective Income Tax Rate}

The effective income tax rate (income taxes as a percentage of income before income taxes) for the six months ended October 28,2007 was \(13.2 \%\) compared to \(35.1 \%\) for the three months ended July 29, 2007. This decrease during the second quarter of fiscal 2008 primarily reflects the projected income tax effects related to the foreign exchange loss on Canadian income taxes (approximately 26\%) offset by an increase in unrecognized tax benefits relating to double taxation under applicable tax treaties with foreign tax jurisdictions (approximately 6\%).

The effective income rate (income taxes as a percentage of income before income taxes) for the six months ended October 28,2007 was \(13.2 \%\) compared to an income tax benefit of \(6.5 \%\) for the six months ended October 29, 2006 . This increase primarily reflects higher taxable income from the company's U.S. operations offset by the projected income tax effects related to the foreign exchange loss on Canadian income taxes through the second quarter of fiscal 2008 compared to the six-month period in fiscal 2007. This trend reflects increased profitability in the mattress fabrics segment and lower estimated restructuring and related charges for fiscal 2008 compared to fiscal 2007. The income tax benefit of \(6.5 \%\) as of October 29, 2006 reflected pre-tax losses from the company's U.S. operations due to restructuring activities and lower income tax rates on income from foreign sources.

The company's income tax expense and effective income tax rate, for both the three-month and six-month periods ending October 28, 2007 and October 29, 2006, were based upon the estimated effective income tax rate applicable for the full years after giving effect to any significant items related specifically to interim periods. The effective income tax rate can be impacted over the fiscal year by the mix and timing of actual earnings from the company's U.S. operations and foreign sources versus annual projections and changes in the foreign currency in the relation the U.S. dollar
I-22

\section*{15. Statutory Reserves}

The company's subsidiaries located in China are required to transfer \(10 \%\) of its net income, as determined in accordance with the People's Republic of China (PRC) accounting rules and regulations, to a statutory surplus reserve fund until such reserve balance reaches \(50 \%\) of the company's registered capital.

The transfer to this reserve must be made before distribution of any dividend to shareholders. As of October 28, 2007, the company's statutory surplus reserve was \(\$ 1.1\) million, representing \(10 \%\) of accumulated earnings and profits determined in accordance with PRC accounting rules and regulations. The surplus reserve fund is non-distributable other than during liquidation and can be used to fund previous years' losses, if any, and may be utilized for business expansion or converted into share capital by issuing new shares to existing shareholders in proportion to their shareholding or by increasing the par value of the shares currently held by them, provided that the remaining reserve balance after such issue is not less than \(25 \%\) of the registered capital.

\section*{16. Commitments}

At October 28, 2007, the company had commitments to acquire equipment with regards to its mattress fabrics segment for approximately \(\$ 4.0\) million.

\section*{17. Recently Issued Accounting Pronouncements}

In September 2006, The FASB issued SFAS No. 157, "Fair Value of Measurements," which provides enhanced guidance for using fair value to measure assets and liabilities. SFAS No. 157 establishes as common definition of fair value, provides a framework for measuring fair value under accounting principles generally accepted in the United States and expands disclosure requirements about fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007 and is effective for the company in the first quarter of fiscal 2009. The company is currently evaluating the impact, if any, the adoption of SFAS No. 157 will have on its 2009 consolidated financial statements.

In February 2007, the FASB issued Statement No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities." This statement, which is expected to expand fair value measurement, permits entities to choose to measure many financial instruments and certain other items at fair value. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007 and is effective for the company in the first quarter of fiscal 2009. The company is currently evaluating the impact, if any, the adoption of SFAS No. 159 will have on its 2009 consolidated financial statements.
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\section*{CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING INFORMATION}

This report and the exhibits attached hereto contain statements that may be deemed "forward-looking statements" within the meaning of the federal securities laws, including the Private Securities Litigation Reform Act of 1995 (Section \(27 A\) of the Securities Act of 1933 and Section \(27 A\) of the Securities and Exchange Act of 1934). Such statements are inherently subject to risks and uncertainties. Further, forward looking statements are intended to speak only as of the date on which they are made. Forward-looking statements are statements that include projections, expectations or beliefs about future events or results or otherwise are not statements of historical fact. Such statements are often but not always characterized by qualifying words such as "expect," "believe," "estimate," "plan" and "project" and their derivatives, and include but are not limited to statements about expectations for the company's future operations or success,
sales, gross profit margins, operating income, \(S G \& A\) or other expenses, and earnings, as well as any statements regarding future economic or industry trends or future developments. Factors that could influence the matters discussed in such statements include the level of housing starts and sales of existing homes, consumer confidence, trends in disposable income, increases in utility and energy costs, and general economic conditions. Decreases in these economic indicators could have a negative effect on the company's business and prospects. Likewise, increases in interest rates, particularly home mortgage rates, and increases in consumer debt or the general rate of inflation, could affect the company adversely. In addition, changes in consumer preferences for various categories of furniture and bedding coverings, as well as changes in costs to produce such products (including import duties and quotas or other import costs) can have a significant effect on demand for the company's products. Also, changes in the value of the U.S. dollar versus other currencies can affect the company's financial results because a significant portion of the company's operations are located outside the United States. Further, economic and political instability in international areas could affect the company's operations or sources of goods in those areas, as well as demand for the company's products in international markets. Also, the level of success in integrating the acquisition of assets from International Textile Group, Inc. ("ITG") and in capturing and retaining sales to customers related to the acquisition will affect the company's ability to meet its sales goals. Finally, unanticipated delays or costs in executing restructuring actions could cause the cumulative effect of restructuring actions to fail to meet the objectives set forth by management. Further information about these factors, as well as other factors that could affect the company's future operations or financial results and the matters discussed in forward-looking statements are included in Item 1A "Risk Factors" section in the company's Form \(10-\mathrm{K}\) filed with the Securities and Exchange Commission on July 19, 2007 for the fiscal year ended April 29, 2007.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

\section*{Results of Operations}

The following analysis of financial condition and results of operations should be read in conjunction with the Financial statements and Notes and other exhibits included elsewhere in this report.

Overview
Culp, Inc. has operations classified into two business segments: mattress fabrics and upholstery fabrics. The mattress fabrics segment manufacturers, sources, and sells fabrics to bedding manufacturers. The upholstery fabrics segment sources, manufactures, and sells fabrics to residential and commercial (contract) furniture manufacturers. We believe that culp is the largest marketer of mattress fabrics in North America, and one of the largest marketers of upholstery fabrics for furniture in North America, both measured by total sales.
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The company evaluates the operating performance of its segments based upon income (loss) from operations before restructuring and related charges or credits and certain unallocated corporate expenses. Unallocated corporate expenses represent primarily compensation and benefits for certain executive officers and all costs related to being a public company. Segment assets include assets used in operations of each segment and primarily consist of accounts receivable, inventories, and property, plant, and equipment. The mattress fabrics segment also includes in segment assets, goodwill and other current and

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non-current assets associated with the ITG acquisition. The upholstery fabrics segment also includes assets held for sale in segment assets.

The following tables set forth the net sales, gross profit, selling, general and administrative expenses and operating income (loss) by segment for the three months and six months ended October 28, 2007, and October 29, 2006.
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CULP, INC.
SALES, GROSS PROFIT AND OPERATING INCOME LOSS) BY SEGMENT FOR THE THREE MONTHS ENDED OCTOBER 28, 2007 AND OCTOBER 29, 200
(Amounts in thousands)

THREE MONTHS ENDED (UNAUDITED)

Net sales by Segment
Mattress Fabrics
Upholstery Fabric

Net Sales

Gross Profit by Segment

Mattress Fabrics
Upholstery Fabrics

Subtotal
Restructuring related charges

Gross Profit

Selling, General and Administrative expenses by Segment

Mattress Fabrics
Upholstery Fabrics
Unallocated Corporate expenses

Restructuring related charges
Amounts
------------------------
October 28, October 29,
\(2007 \quad 2006\)
\% Over
(Under)

23,494
\(\$\)
\(\$ \quad 36,010\)
28,326
\$
64,336
\(===========\)
59,040

\(9.0 \%\)
\(========\)

Percent
October 28, 2007
\(56.0 \%\)
\(44.0 \%\)
\(100.0 \%\)
\(100.0 \%\)
\$
\begin{tabular}{rr}
6,038 & 4,144 \\
2,975 & 4,138 \\
--------- & -------- \\
9,013 & 8,282
\end{tabular}
(291) (4)
\(103.1 \%\)
\$ 8,422
7,991
=========
\(45.7 \%\)
(28.1) \%
\(8.8 \%\)
(591) (1)
\(\qquad\) \(==========\)

Gross
(0.9) \%

Gross
\(\qquad\)
\(16.8 \%\)
\(10.5 \%\)
\(14.0 \%\)
\(13.1 \%\)
\(=====\)

Selling, General and Administrative expenses

---------- \(\qquad\)
\(\qquad\)

Operating Income (loss) by Segment
Mattress Fabrics
Upholstery Fabrics
Unallocated corporate
Subtotal
Restructuring expense
related charges
Operating income

Depreciation by Segment

Mattress Fabrics
Upholstery Fabrics

Subtotal

\begin{tabular}{|c|c|c|c|c|}
\hline \$ & \[
\begin{array}{r}
3,872 \\
201 \\
(873)
\end{array}
\] & \[
\begin{array}{r}
2,470 \\
393 \\
(824)
\end{array}
\] & \[
\begin{array}{r}
56.8 \% \\
(48.9) \% \\
5.9 \%
\end{array}
\] & \[
\begin{array}{r}
10.8 \% \\
0.7 \% \\
(1.4) \%
\end{array}
\] \\
\hline & 3,200 & 2,039 & \(56.9 \%\) & \(5.0 \%\) \\
\hline & (532) (3) & (364) (5) & \(46.2 \%\) & (0.8) \% \\
\hline \$ & 2,668 & 1,675 & \(59.3 \%\) & 4.1\% \\
\hline
\end{tabular}

Subtotal
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{\$} & 898 & 918 & (2.2) \% \\
\hline & 547 & 744 & (26.5) \% \\
\hline & 1,445 & 1,662 & (13.1) \% \\
\hline
\end{tabular}

Notes:
(1) The \(\$ 591,000\) restructuring related charge represents \(\$ 348,000\) for inventory markdowns and \(\$ 243,000\) for other operating costs associated with closed plant facilities.
(2) The \(\$ 25,000\) restructuring related charge represents other operating costs associated with closed plant facilities.
(3) The \(\$ 532,000\) represents \(\$ 348,000\) for inventory markdowns, \(\$ 268,000\) for other operatings costs associated with closed plant facilities, \$179,000 for lease termination and other exit costs, \(\$ 73,000\) for asset movement costs, \(\$ 27,000\) for write-downs of a building and equipment, a credit of \(\$ 114,000\) for proceeds received on equipment with no carrying value, and a credit of \(\$ 249,000\) for employee termination benefits. Of this total charge, \(\$ 591,000\) was recorded in cost of sales, \(\$ 25,000\) was recorded in selling, general, and administrative expenses, and a credit of \(\$ 84,000\) was recorded in restructuring expense.
(4) The \(\$ 291,000\) and \(\$ 30,000\) restructuring related charge represents other operating costs associated with closed plant facilities.
(5) The \(\$ 364,000\) represents \(\$ 354,000\) for asset movement costs, \(\$ 333,000\) for lease termination and other exit costs, \(\$ 321,000\) for other operating costs associated with closed plant facilities, a credit of \(\$ 53,000\) for write-downs of a building and equipment, a credit of \(\$ 130,000\) for sales proceeds received on equipment with no carrying value, and a credit of \(\$ 461,000\) for employee termination benefits. Of this total charge, \(\$ 291,000\) was recorded in cost of sales, \(\$ 30,000\) was recorded in selling, general, and administrative expenses, and \(\$ 43,000\) was recorded in restructuring expense. Certain prior year amounts have been conformed to current year presentation. Sales proceeds received on equipment with no carrying value

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of \(\$ 307,000\) was reclassified from other expense to restructuring expense to conform to current year presentation.
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CULP, INC.
SALES, GROSS PROFIT AND OPERATING INCOME (LOSS) BY SEGMENT FOR THE SIX MONTHS ENDED OCTOBER 28, 2007 AND OCTOBER 29, 20
(Amounts in thousands)

SIX MONTHS ENDED (UNAUDITED)


Operating Income (loss) by Segment



Depreciation by Segment
\begin{tabular}{|c|c|c|c|c|}
\hline Mattress Fabrics & \$ & 1,795 & 1,860 & (3.5) \% \\
\hline Upholstery Fabrics & & 1,097 & 1,504 & (27.1) \% \\
\hline Subtotal & & 2,892 & 3,364 & (14.0) \% \\
\hline
\end{tabular}

Notes:
(1) The \(\$ 1.1\) million represents restructuring related charges of \(\$ 703,000\) for other operating costs associated with closed plant facilities and \$404,000 for inventory markdowns.
(2) The \(\$ 51,000\) restructuring related charge represents other operating costs associated with a closed plant facilities.
(3) The \(\$ 1.5\) million represents \(\$ 754,000\) for other operating costs on closed plant facilities, \(\$ 546,000\) for lease termination and other exit costs, \(\$ 404,000\) for inventory markdowns, \(\$ 388,000\) for write-downs of buildings and equipment, \(\$ 127,000\) for asset movement costs, a credit of \(\$ 315,000\) for sales proceeds received on equipment with no carrying value, and a credit of \(\$ 398,000\) for employee termination benefits. Of this total charge, \(\$ 1.1\) million was recorded in cost of sales, \(\$ 51,000\) was recorded in selling, general, and administrative expenses, and \(\$ 348,000\) was recorded in restructuring expense.
(4) The \(\$ 1.0\) million represents restructuring related charges of \(\$ 798,000\) for other operating costs associated with closed plant facilities and \$239,000 for inventory markdowns.
(5) The \(\$ 30,000\) represents a restructuring related charge for other operating costs associated with closed plant facilities.
(6) The \(\$ 1.5\) million represents \(\$ 828,000\) for other operating costs on closed plant facilities, \(\$ 740,000\) for asset movement costs, \(\$ 327,000\) for lease termination costs, \(\$ 239,000\) for inventory markdowns, \(\$ 62,000\) for write-downs of buildings and equipment, a credit of \(\$ 226,000\) for employee termination benefits, and a credit of \(\$ 437,000\) for sales proceeds received on equipment with no carrying value. Of this total charge, \(\$ 1.0\) million was recorded in cost of sales, \(\$ 30,000\) was recorded in selling, general, and administrative expenses, and \(\$ 466,000\) was recorded in restructuring expense.

Three and Six Months ended October 28, 2007 compared with the Three and Six Months ended October 29, 2006

\section*{Overview}

For the three months ended October 28, 2007 , net sales were \(\$ 64.3\) million, up 9\% compared with \(\$ 59.0\) million for the second quarter of fiscal 2007. The company reported net income of \(\$ 1.6\) million, or \(\$ 0.12\) per diluted share, for the second quarter of fiscal 2008. This represents a 91\% year over year increase and includes restructuring and related pre-tax charges of \(\$ 532,000\). The company reported net income of \(\$ 812,000\), or \(\$ 0.07\) per diluted share, in the second quarter of fiscal 2007, which included restructuring and related pre-tax charges of \(\$ 364,000\). The effective income tax rate (income taxes as a percentage of income before income taxes) for the six months ended October 28, 2007 was 13.2\% compared to \(35.1 \%\) for the three months ended July 29, 2007. This decrease during the second quarter of fiscal 2008 primarily reflects the projected income tax effects related to the foreign exchange loss on Canadian income taxes (see Note 14 in the Notes to Consolidated Financial Statements)

For the six months ended October 28, 2007, net sales were \(\$ 129.6\) million, up \(7 \%\) compared with \(\$ 121.6\) million for the six months ended October 29, 2006. The company reported net income of \(\$ 2.4\) million, or \(\$ 0.19\) per diluted share, for the six months ended October 28, 2007. This represents a \(154 \%\) year over year increase and includes restructuring and related pre-tax charges of \(\$ 1.5\) million. The company reported net income of \(\$ 946,000\), or \(\$ 0.08\) per diluted share for the six months ended October 29, 2006 , which included restructuring and related pre-tax charges of \(\$ 1.5\) million. This trend reflects increased profitability in the mattress fabrics segment and lower estimated restructuring and related charges for fiscal 2008 compared to fiscal 2007. The effective income tax rate for the six months ended October 28,2007 was \(13.2 \%\) compared to an income tax benefit of \(6.5 \%\) for the six months ended October 29, 2006. This increase primarily reflects higher taxable income from the company's U.S. operations, offset by the projected income tax effects related to the foreign exchange loss on Canadian income taxes through the second quarter of fiscal 2008 compared to the six month period in fiscal 2007. The income tax benefit of \(6.5 \%\) as of October 29, 2006, reflected pre-tax losses from the company's U.S. operations due to restructuring activities and lower income tax rates on income from foreign sources.

Restructuring and Related Charges

During the second quarter of fiscal 2008 , total restructuring and related charges were \(\$ 532,000\), of which \(\$ 348,000\) related to inventory markdowns, \(\$ 268,000\) for other operating costs associated with closed plant facilities, \(\$ 179,000\) for lease termination and other exit costs, \(\$ 73,000\) for asset movement costs, \(\$ 27,000\) for write-downs of a building and equipment, a credit of \(\$ 114,000\) for proceeds received on equipment with no carrying value, and a credit of \(\$ 249,000\) for employee termination benefits. Of this total charge, \(\$ 591,000\) was recorded in cost of sales, \(\$ 25,000\) was recorded in selling, general, and administrative expense, and a credit of \(\$ 84,000\) was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income. These charges primarily relate to the December 2006 Upholstery Fabrics restructuring plan.

During the second quarter of fiscal 2007 , total restructuring and related charges were \(\$ 364,000\), of which \(\$ 354,000\) related to asset movement costs, \(\$ 333,000\) for lease termination and other exit costs, \(\$ 321,000\) for other operating costs associated with closed plant facilities, a credit of \(\$ 53,000\) for write-downs of a building and equipment, a credit of \(\$ 130,000\) for sales proceeds received on equipment with no carrying value, and a credit of \(\$ 461,000\) for employee termination benefits. Of this total charge, \(\$ 291,000\) was recorded in
cost of sales, \(\$ 30,000\) was recorded in selling, general, and administrative expense, and \(\$ 43,000\) was recorded in restructuring expense in the 2007 Consolidated Statement of Net Income. These charges primarily relate to the September 2005 Upholstery Fabrics and Fiscal 2005 Upholstery Fabrics restructuring plans.
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During the six months ended October 28,2007 , total restructuring and related charges were \(\$ 1.5\) million, of which \(\$ 754,000\) related to other operating costs associated with closed plant facilities, \(\$ 546,000\) for lease termination and other exit costs, \(\$ 404,000\) for inventory markdowns, \(\$ 388,000\) for write-downs of buildings and equipment, \(\$ 127,000\) for asset movement costs, a credit of \(\$ 315,000\) for sales proceeds received on equipment with no carrying value, and a credit of \(\$ 398,000\) for employee termination benefits. Of this total charge, \(\$ 1.1\) million was recorded in cost of sales, \(\$ 51,000\) was recorded in selling, general, and administrative expense, and \(\$ 348,000\) was recorded in restructuring expense in the 2008 Consolidated Statement of Net Income. These charges primarily relate to the December 2006 Upholstery Fabrics restructuring plan.

During the six months ended October 29,2006 , total restructuring and related charges were \(\$ 1.5\) million, of which \(\$ 828,000\) related to other operating costs associated with closed plant facilities, \(\$ 740,000\) for asset movement costs, \(\$ 327,000\) for lease termination costs, \(\$ 239,000\) for inventory markdowns, \(\$ 62,000\) for write-downs of buildings and equipment, a credit of \(\$ 226,000\) for employee termination benefits, and a credit of \(\$ 437,000\) for sales proceeds received on equipment with no carrying value. Of this total charge, \(\$ 1.0\) million was recorded in cost of sales, \(\$ 30,000\) was recorded in selling, general, and administrative expense, and \(\$ 466,000\) was recorded in restructuring expense in the 2007 Consolidated Statement of Net Income. These charges primarily relate to the September 2005 Upholstery Fabrics and Fiscal 2005 Upholstery Fabrics restructuring plans.

Mattress Fabrics Segment
Net Sales -- Mattress fabrics (known as mattress ticking) net sales for the second quarter of fiscal 2008 were \(\$ 36.0\) million, a \(53 \%\) increase compared to \(\$ 23.5\) million for the second quarter of fiscal 2007. On a unit volume basis, total yards sold for the second quarter of fiscal 2008 increased by 48\% compared to the second quarter of fiscal 2007. For the six months ended October 28 , 2007 , net sales were \(\$ 72.5\) million, a \(60 \%\) increase compared to \(\$ 45.3\) million for the six months ended October 29, 2006. On a unit volume basis, total yards sold for the six months ended October 28, 2007, increased by \(52 \%\) compared to the six months ended October 29, 2006. Mattress fabric sales represented \(56 \%\) of total company sales for both the three-month and six-month periods ending October, 28 , 2007. This trend reflects the incremental sales related to the company's acquisition of ITG's mattress fabrics product line and some organic growth.

The average selling price of \(\$ 2.39\) for the second quarter of fiscal 2008 increased \(4 \%\) over the same period a year ago. The average selling price of \(\$ 2.41\) for the six months ended October 28, 2007, increased 5\% over the same period a year ago. This trend reflects a shift in product mix toward more knitted fabrics, which have a higher selling price.

Operating Income -- For the second quarter of fiscal 2008, the mattress fabrics segment reported operating income of \(\$ 3.9\) million, or \(10.8 \%\) of net sales, compared to \(\$ 2.5\) million, or \(10.5 \%\) of net sales, for the second quarter of fiscal 2007. For the six months ended October 28, 2007, the mattress fabrics segment reported operating income of \(\$ 7.6\) million, or \(10.5 \%\) of net sales, compared to \(\$ 4.3\) million, or \(9.5 \%\) of net sales for the six months ended October 29, 2006. These trends reflect the integration of the additional production and

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sales from the ITG acquisition, some organic growth, and a shift in product mix toward knitted fabrics, which have a higher average selling price. These results improved despite modestly higher raw material costs and somewhat higher Canadian operating expenses due to the strengthening of the Canadian currency as compared to the same period last year, and transition costs associated with the ITG acquisition of approximately \(\$ 500,000\) in the first quarter of fiscal 2008 .
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Additionally, selling, general, and administrative expenses were \(\$ 2.2\) million in the second quarter of fiscal 2008 compared with \(\$ 1.7\) million in the second quarter of fiscal 2007, an increase of \(29 \%\). However, as a percent to net sales, selling, general, and administrative expenses were \(6.0 \%\) and \(7.1 \%\) in the second quarter of fiscal 2008, and 2007, respectively. Selling, general, and administrative expenses were \(\$ 4.2\) million for the six months ended October 28 , 2007 compared with \(\$ 3.3\) million for the six months ended October 29, 2006 . As a percent to net sales, selling, general, and administrative expenses were 5.8\% and 7.4\% for the six months ended October 28, 2007 and October 29, 2006, respectively. The lower selling, general, and administrative expense as a percentage of sales primarily reflects the additional sales from the ITG acquisition.

Segment assets -- Segment assets consist of accounts receivable, inventory, property, plant, and equipment, goodwill, and a non-compete agreement associated with the ITG acquisition. As of October 28, 2007, accounts receivable and inventory totaled \(\$ 33.2\) million compared to \(\$ 32.5 \mathrm{million}\) at April 29, 2007. At April 29, 2007, current assets for this segment also included a credit of future purchases of inventory associated with the ITG acquisition of \(\$ 527,000\). This credit of future purchases of inventory was fully utilized at October 28,2007 . Also as of October 28, 2007, property, plant and equipment totaled \(\$ 22.3\) million compared to \(\$ 22.8\) million at April 29, 2007. Included in property, plant, and equipment are assets located in the U.S. totaling \(\$ 13.0\) million and \(\$ 12.8\) million at October 28,2007 and April 29, 2007 , respectively. The remaining property, plant, and equipment are located in Canada. As of October 28, 2007 and April 29, 2007, the carrying value of the non-compete agreement was \(\$ 933,000\) and \(\$ 1.1\) million, respectively. As of October 28, 2007 and April 29, 2007, the carrying value of the segment's goodwill was \(\$ 4.1\) million.

Upholstery Fabrics Segment

Net Sales -- Upholstery fabric net sales (which includes both fabric and cut and sewn kits) for the second quarter of fiscal 2008 were \(\$ 28.3\) million, \(a 20 \%\) decline compared to \(\$ 35.5\) million in the second quarter of fiscal 2007 . On a unit volume basis, total yards sold for the second quarter of fiscal 2008 decreased by 25\% compared to the second quarter of fiscal 2007. The average selling price of \(\$ 4.25\) for the second quarter of fiscal 2008 increased \(3 \%\) from the same period a year ago. Sales of cut and sewn kits increased 87\% from the same period a year ago. Upholstery fabric net sales for the six months ended October 28, 2007 were \(\$ 57.0\) million, a \(25 \%\) decline compared to \(\$ 76.3\) million for the six months ended October 29, 2006. On a unit volume basis, total yards sold for the six months ended October 28,2007 decreased by \(32 \%\) compared to the six months ended October 29, 2006. Sales of cut and sewn kits increased 309\% from the same period a year ago. The average selling price of \(\$ 4.23\) for the six months ended October 28, 2007 increased 1\% from the same period a year ago. Sales of cut and sewn kits were up significantly over the same period a year ago. Upholstery fabrics sales reflect very weak demand industry wide, as well as continued soft demand for U.S. produced upholstery fabrics driven by consumer preference for leather and suede furniture and other imported furniture and fabrics.

Operating Income - Operating income for the second quarter of fiscal 2008 was
\(\$ 201,000\) compared with operating income of \(\$ 393,000\) for the second quarter of fiscal 2007. Operating income for the six months ended October 28, 2007 was \(\$ 650,000\) compared with operating income of \(\$ 2.0\) million for the six months ended October 29,2006 . These results reflect the very difficult operating environment for the retail furniture industry. Discretionary consumer spending for furniture continues to be very soft due to a slowing economy, weak housing market and high energy prices. Considering the unfavorable market conditions, the company was able to report a profitable performance in this segment based on a significantly improved cost structure with substantially lower U.S. manufacturing costs.
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Additionally, selling, general and administrative expenses for second quarter of fiscal 2008 were down \(26 \%\) from the second quarter of fiscal 2007 . For the six months ended October 28, 2007, selling, general, and administrative expenses were down 18\% compared with the six months ended October 29, 2006. This trend of year over year improvement is expected to continue throughout fiscal 2008.

Non-U.S. Produced Sales - Net sales of upholstery fabrics produced outside the company's U.S. manufacturing operations were \(\$ 16.9\) million in the second quarter of fiscal 2008, a decrease of \(18 \%\) from \(\$ 20.6\) million in the second quarter of fiscal 2007. Net sales of upholstery fabrics produced outside the company's U.S. manufacturing operations were \(\$ 35.8\) million for the six months ended October 28 , 2007, a decrease of \(19 \%\) from \(\$ 44.1\) million for the six months ended October 29 , 2006. This decline reflects the overall very weak demand industry wide. Net sales of upholstery fabrics produced outside the company's U.S. manufacturing operations accounted for approximately \(60 \%\) of upholstery fabric sales for the second quarter of fiscal 2008 compared to \(58 \%\) for the second quarter of 2007 . Net sales of upholstery fabrics produced outside the company's U.S. manufacturing operations accounted for approximately \(63 \%\) for the six months ended October 28, 2007 compared to \(58 \%\) for the six months ended October 29 , 2006. This trend toward higher non-U.S. produced sales in relation to U.S. produced sales is expected to continue as the company's U.S. customers and U.S. furniture retailers have continued to move an increasing amount of their fabric and furniture purchases to Asia and the company has moved with them and responded with an operation designed to meet their needs.
U.S .Produced Sales - Net sales of U.S. produced upholstery fabrics were \$11.4 million in the second quarter of fiscal 2008, a decrease of \(24 \%\) from \(\$ 14.9\) million in the second quarter of fiscal 2007. Management has continued to take aggressive actions over the past several years to bring U.S. manufacturing costs and capacity in line with current and expected demand trends. As a result of these activities, the company now has only one U.S. manufacturing facility operating in the upholstery fabrics segment. As of October 28, 2007, the carrying value of the company's U.S. based upholstery fabrics fixed assets was \(\$ 2.8\) million.

While management believes it is strategically important to produce some level of upholstery fabric in the U.S. to support its customers' domestic fabric requirements, management remains committed to taking additional steps if necessary to address the low profitability of the company's U.S. operations. The company could experience additional write-downs of its property, plant, and equipment and further restructuring charges in this business if sales and profitability continue to decline and further restructuring actions become necessary.

Segment Assets -- Segment assets consist of accounts receivable, inventory, assets held for sale, and property, plant, and equipment. As of October 28, 2007, accounts receivable and inventory totaled \(\$ 31.2\) million compared to \(\$ 37.5\) million at April 29, 2007. This decline reflects lower sales and improved working capital management. As of October 28, 2007, assets held for

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sale totaled \(\$ 341,000\) compared to \(\$ 2.5\) million as of April 29, 2007. The company received sale proceeds of approximately \(\$ 2.0\) million on assets held for sale during the six months ended October 28, 2007. The company expects the assets held for sale as of October 28, 2007 will be sold in the third quarter of fiscal 2008. As of October 28, 2007, property, plant, and equipment totaled \(\$ 15.5\) million compared to \(\$ 14.9\) million at April 29, 2007. The \(\$ 15.5\) million at October 28, 2007, represents property, plant, and equipment located in China of \(\$ 9.0\) million, located in the U.S. of \(\$ 2.8\) million, and various corporate allocations of \(\$ 3.7\) million (primarily related to the corporate headquarters in High Point, NC). The \(\$ 14.9\) million at April 29, 2007 , represents property, plant, and equipment located in China of \(\$ 7.7\) million, located in the U.S. of \$3.4 million, and various corporate allocations of \(\$ 3.8\) million (primarily related to the corporate headquarters in High Point, NC).
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Other Expense Categories

Selling, General and Administrative Expenses - Selling, general, and administrative expenses (SG\&A) were \(\$ 5.8\) million for the second quarter of fiscal 2008 compared with \(\$ 6.3\) million for the second quarter of fiscal 2007 , a decrease of \(7 \%\). As a percent to net sales, \(S G \& A\) expenses were \(9.1 \%\) in the second quarter of fiscal 2008 compared with \(10.6 \%\) in the second quarter of fiscal 2007. SG\&A expenses for the six months ended October 28, 2007 were \(\$ 12.2\) million compared with \(\$ 12.8\) million for the six months ended October 29, 2006, a decrease of \(5.3 \%\). As a percent of net sales, \(S G \& A\) expenses were \(9.4 \%\) for the six months ended October 28, 2007 and \(10.6 \%\) for the six months ended October 29 , 2006. These trends reflect the company's restructuring efforts associated with its U.S. upholstery fabric operations partially offset by increased SG\&A expenses from its mattress fabric segment resulting from increased sales associated with the ITG acquisition.

Under the provisions of SFAS No. 123R, the company recorded \(\$ 226,000\) and \(\$ 366,000\) of compensation expense for stock options within selling, general, and administrative expense for the three-month and six-month periods ended October 28, 2007. The company recorded \(\$ 155,000\) and \(\$ 287,000\) of compensation expense for stock options within selling, general, and administrative expense for the three-month and six-month periods ended October 29, 2006 (see note 2 in the Notes to Consolidated Financial Statements).

Interest Expense (Income) -- Interest expense for the second quarter of fiscal 2008 was \(\$ 809,000\) compared to \(\$ 938,000\) for the second quarter of fiscal 2007. Interest expense for the six months ended October 28, 2007 was \(\$ 1.6\) million compared to \(\$ 1.9\) million for the six months ended October 29, 2006. This trend primarily reflects lower outstanding balances on the company's unsecured term notes. Interest income was \(\$ 63,000\) for the second quarter of fiscal 2008 compared to \(\$ 51,000\) for the second quarter of fiscal 2007 . Interest income was \(\$ 121,000\) for the six months ended October 28, 2007 and \(\$ 97,000\) for the six months ended October 29, 2006. This trend reflects higher invested balances in money market funds.

Other Expense - Other expense for the second quarter of fiscal 2008 was \(\$ 463,000\) compared to \(\$ 31,000\) for the second quarter of fiscal 2007. Other expense for the six months ended October 28,2007 was \(\$ 695,000\) compared to \(\$ 60,000\) for the six months ended October 29, 2006 . This trend reflects foreign exchange remeasurement losses primarily related to the decline in value of the U.S. dollar relative to the Canadian dollar which has decreased \(11 \%\) during the second quarter of fiscal 2008 and \(16 \%\) during the six months ended October 28, 2007.

Income Taxes - The effective income tax rate (income taxes as a percentage of income before income taxes) for the six months ended October 28, 2007 was \(13.2 \%\)
compared to \(35.1 \%\) for the three months ended July 29, 2007. This decrease during the second quarter of fiscal 2008 primarily reflects the projected income tax effects the foreign exchange loss on Canadian income taxes (approximately 26\%) offset by an increase in unrecognized tax benefits relating to double taxation under applicable tax treaties with foreign tax jurisdictions (approximately 6\%).

The effective income tax rate for the six months ended October 28, 2007 was \(13.2 \%\) compared to an income tax benefit of \(6.5 \%\) for the six months ended October 29, 2006. This increase primarily reflects higher taxable income from the company's U.S. operations, offset by the projected income tax effects related to the foreign exchange loss on Canadian income taxes through the second quarter of fiscal 2008 compared to the six month period in fiscal 2007 . This trend reflects increased profitability in the mattress fabrics segment and lower estimated restructuring and related charges for fiscal 2008 compared to fiscal 2007 . The income tax benefit of \(6.5 \%\) as of October 29,2006 reflected pre-tax losses from the company's U.S. operations due to restructuring activities and lower income tax rates on income from foreign sources.
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The company's income tax expense and effective income tax rate, for the both the three month and six months ended October 28, 2007 and October 29, 2006, were based upon the estimated effective income tax rate applicable for full years after giving effect to any significant items related specifically to interim periods. The effective income tax rate can be impacted over the fiscal year by the mix and timing of actual earnings from the company's U.S. operations and foreign sources versus annual projections and changes in the foreign currency in relation to the U.S. dollar.

In making a judgment about the realization of the deferred tax assets, management has considered both the negative and positive evidence, and concluded that sufficient positive evidence exists to overcome the cumulative losses experienced in recent years. Specifically, management considered the following, among other factors: nature of the company's products; history of positive earnings in the mattress fabrics segment; capital projects in progress to further enhance the company's globally competitive cost structure in the mattress fabrics segment; recent restructuring actions in the U.S. upholstery fabrics business to adjust the U.S. cost structure and bring U.S. manufacturing capacity in line with demand; development of offshore manufacturing and sourcing programs to meet changing demands of upholstery fabric customers in the U.S.; and the incremental sales volume from the purchase of certain assets from ITG related to the mattress fabric product line of ITG's Burlington House Division. Management's analysis of taxable income also included the following considerations: none of the company's net operating loss carryforwards have previously expired unused; the U.S. federal carryforward period is 20 years; and the company's current income tax loss carryforwards principally expire in \(16-20\) years; fiscal 2022 through 2027. The amount of the deferred tax assets considered realizable, however, could be reduced if estimates of future taxable income during the carryforward period are reduced.
U.S. Federal and state net operating loss carryforwards with related future tax benefits on a gross basis were approximately \(\$ 72.0\) million at October 28,2007 .

Liquidity and Capital Resources
Liquidity - The company's sources of liquidity include cash and cash equivalents, cash flow from operations, assets held for sale, and amounts available under its unsecured revolving credit lines. These sources have been adequate for day-to-day operations and capital expenditures. The company believes its sources of liquidity continue to be adequate to meets its current needs.

As of October 28, 2007, the company has remaining principal payments on total borrowings of \(\$ 12.7\) million due in fiscal 2008 , of which approximately \(\$ 12.6\) million represents the company's unsecured term notes scheduled for payment in March 2008. After the end of the second quarter, we prepaid an additional \(\$ 4.3\) million against the principal payment on our unsecured term notes that is due in March 2008. Originally, this principal payment was \(\$ 19.8\) million. Including the \(\$ 4.3\) million prepayment, the company has now prepaid over the last eight months a total of \(\$ 11.5\) million against the original scheduled amount, which leaves only \(\$ 8.3\) million of this year's principal payment due in March 2008. Currently, the company has sufficient funds available to make the remaining principal payment which is due in March 2008.

Cash and cash equivalents as of October 28, 2007, were \(\$ 16.8\) million compared with \(\$ 10.2\) million as of April 29, 2007. The company's cash position reflects substantial improvement in cash flow from operations of almost \(\$ 10.0\) million, due to increased profitability and significant improvement in working capital management. The company's cash position also reflects \(\$ 3.2\) million in prepayments made on the company's unsecured term notes during the six months ended October 28, 2007, cash outlays for capital expenditures of \(\$ 3.4 \mathrm{million}\), proceeds of \(\$ 2.0\) million primarily from assets held for sale, proceeds of approximately \(\$ 1.4\) million from borrowings on the company's line of credit in China, and proceeds from common stock issued in connection with stock option exercises of \(\$ 405,000\).
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The company is taking further steps to support its liquidity, including ongoing efforts to improve operating working capital turnover and reduce further selling, general, and administrative expenses in its upholstery fabrics segment. However, the company's cash position may be adversely affected by factors beyond its control, such as weakening industry demand, delays in receipt of payment on accounts receivable and the availability of trade credit.

Working Capital -- Accounts receivable as of October 28, 2007 decreased \(22 \%\) in comparison to April 29, 2007. Days sales outstanding totaled 32 days at October 28, 2007, compared with 36 days at April 29, 2007 and October 29, 2006, respectively. This improvement primarily reflects the shift in net sales from the upholstery fabrics to the mattress fabrics segment, in which customers associated with the mattress fabrics segment more frequently take advantage of cash discounts, as well as tighter management of accounts receivable. Inventories as of October 28, 2007, decreased 6.6\% in comparison to October 29, 2006. This decrease represents a decrease in inventories of \(32 \%\) or \(\$ 10\) million for the upholstery fabrics segment, primarily due to lower sales and improved management of working capital. The decrease in inventories associated with the upholstery fabrics segment was mostly offset by an increase of \(49 \%\) or \(\$ 6.9\) million, for the mattress fabrics segment, primarily due to increased production and sales from the ITG acquisition. Inventory turns for the second quarter of fiscal 2008 were 5.4 versus 5.2 for the second quarter of fiscal 2007 . Operating working capital (comprised of accounts receivable and inventories, less trade accounts payable) was \(\$ 43.3\) million at October 28,2007 , down from \(\$ 49.2\) million at October 29, 2006. Working capital turnover was 5.5 and 5.2 at October 28 , 2007 and October 29, 2006, respectively.

Financing Arrangements

Term Notes

The company's unsecured term notes have a fixed interest rate of \(8.80 \%\) (payable semi-annually in March and September and subject to prepayment provisions each fiscal quarter as defined in the agreement) and are payable over an average

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remaining term of two years beginning November 2007 through March 2010. The principal payments are required to be paid in annual installments over the next three years as follows: Year 1 - \(\$ 12.7\) million; Year \(2-\$ 7.5\) million; and Year \(3-\$ 7.5\) million. The company prepaid \(\$ 2.2\) million during the first quarter, \(\$ 1.0\) million in the second quarter, and \(\$ 4.3\) million in November 2007, all of which was scheduled to be due in March 2008.

Real Estate Loan - I

The company has a real estate loan that is secured by a lien on the company's corporate headquarters office located in High Point, NC. This term loan bears interest at the one-month LIBOR plus an adjustable margin (7.52\% at October 28, 2007) based on the company's debt/EBITDA ratio, as defined in the agreement and is payable in varying monthly installments through September 2010 , with a final payment of \(\$ 3.3\) million in October 2010.

Real Estate Loan - II

The company has a term loan in the amount of \(\$ 2.5\) million in connection with the ITG asset purchase agreement. This term loan is secured by a lien on the company's corporate headquarters office located in High Point, NC and bears interest at the one-month LIBOR plus an adjustable margin (8.13\% at October 28, 2007) based on the company's debt/EBITDA ratio, as defined in the agreement. This agreement requires the company to pay interest monthly with the entire principal due on June \(30,2010\).
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\section*{Revolving Credit Agreement - United States}

The company has an unsecured credit agreement that provides for a revolving loan commitment of \(\$ 6.5\) million, including letters of credit up to \(\$ 5.5\) million. This agreement expires on December 31, 2007, and bears interest at the one-month LIBOR plus an adjustable margin (7.52\% at October 28, 2007) based on the company's debt/EBITDA ratio, as defined in the agreement. As of October 28, 2007, there were \(\$ 2.3\) million in outstanding letters of credit (all of which related to workers compensation) and no borrowings outstanding under the agreement.

Revolving Credit Agreement - China

The company's China subsidiary has an unsecured revolving credit agreement with a bank in China to provide a line of credit available up to approximately \(\$ 4\) million, of which approximately \(\$ 1\) million includes letters of credit. This credit agreement expires on February 1, 2008 and has an annual renewal option. The company borrowed a total of \(\$ 4.0\) million in installments of \(\$ 1.3\) million in February 2007, \(\$ 1.3\) million in March 2007 , and \(\$ 1.4\) million in October 2007. Each installment is up for renewal one year from the date of borrowing and the bank is required to provide an advance notice of one year for repayment of each respective installment. Interest is paid on a quarterly basis at a rate determined by the Chinese government (with interest rates ranging from 5.81\% to \(6.93 \%\) at October 28, 2007). As of October 28, 2007, approximately \(\$ 4.0\) million was outstanding under the agreement.

Canadian Government Loan

The company has an agreement with the Canadian government to provide for a term loan that is non-interest bearing and is payable in 48 equal monthly installments commencing December 1, 2009 . The proceeds are to partially finance capital expenditures at the company's Rayonese facility located in Quebec, Canada.

\section*{Overall}

The company's loan agreements require that the company maintain compliance with certain financial ratios. At October 28, 2007, the company was in compliance with these financial covenants.

The principal payment requirements of long-term debt during the next five years are: Year 1 - \(\$ 12.8\) million; Year 2 - \(\$ 7.8\) million; Year 3 - \(\$ 13.7\) million; Year 4 - \$208,000; Year 5 - \(\$ 208,000\); and thereafter - \(\$ 225,000\).

Capital Expenditures - Cash outlays for capital expenditures during the six months ended October 28, 2007 were \(\$ 3.4\) million, for the company's China and mattress fabric operations. The company did not utilize any vendor financing for any of its capital expenditures for the six months ending October 28, 2007. The company expects total capital expenditures to be approximately \(\$ 8.2\) million for fiscal 2008, of which \(\$ 4.6\) million represents cash outlays with the remaining \(\$ 3.6\) million to be provided by vendor financing. This \(\$ 3.6\) million is projected to be repaid as follows: Fiscal 2009 - \(\$ 1.7\) million; Fiscal 2010 \$1.4 million; and Fiscal 2011 - \(\$ 500,000\). In addition, at October 28, 2007, the company had obligations on vendor-financed capital expenditures from capital projects initiated prior to fiscal 2008 totaling \(\$ 783,000\). This amount is to be repaid over the next two fiscal years as follows: Fiscal 2008 - \$71,000 and Fiscal 2009 - \$712,000.

The company's current estimate of cash outlays for new capital projects (not provided by vendor-financing) for fiscal 2009 is \(\$ 2\) million to \(\$ 3\) million.

Depreciation for the six months ended October 28, 2007, was \(\$ 2.9\) million and is estimated to be \(\$ 6.1\) million for fiscal 2008. The company expects that the availability of funds from cash flow from operations, vendor financing, and its revolving credit lines will be sufficient to fund its planned capital needs.
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Critical Accounting Policies and Recent Accounting Developments
As more fully described in Item 7 of the company's annual report on Form 10-K for the year ended April 29, 2007 (filed July 19, 2007), the preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions about future events that affect the amounts reported in the financial statements and accompanying notes. Future events and their effects cannot be determined with absolute certainty. Therefore, the determination of estimates requires exercise of judgment.

As more fully disclosed in Notes 1 and 14 of the Notes to Consolidated Financial Statements, the company adopted FIN 48, Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109, on April 30, 2007. The company considers many factors when evaluating and estimating income tax uncertainties. These factors include an evaluation of the technical merits of the tax position as well as the amounts and probabilities of the outcomes that could be realized upon ultimate settlement. The actual resolution of those uncertainties will inevitably differ from those estimates, and such differences may be material to the financial statements.

Recently Issued Accounting Standards
In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements," which provides enhanced guidance for using fair value to measure assets and liabilities. SFAS No. 157 establishes a common definition of fair value,
provides a framework for measuring fair value under accounting principles generally accepted in the United States and expands disclosure requirements about fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007, and is effective for the company in the first quarter of fiscal 2009. The company is currently evaluating the impact, if any, the adoption of SFAS No. 157 will have on its 2009 consolidated financial statements.

In February 2007, the FASB issued Statement No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities." This statement, which is expected to expand fair value measurement, permits entities to choose to measure many financial instruments and certain other items at fair value. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007, and is effective for the company in the first quarter of fiscal 2009. The company is currently evaluating the impact, if any, the adoption of SFAS No. 159 will have on its 2009 consolidated financial statements.

Contractual Obligations

Capital Expenditures
At October 28, 2007, the company had commitments to acquire equipment with regards to its mattress fabrics segment for approximately \(\$ 4.0\) million. Of this total commitment of \(\$ 4.0\) million, \(\$ 3.6\) million is to be provided by vendor-financing. This \(\$ 3.6\) million is projected to be repaid as follows: Fiscal 2009 - \$1.7 million; Fiscal 2010 \$1.4 million; and Fiscal 2011 - \(\$ 500,000\).

At October 28, 2007, the company had obligations on vendor-financed capital expenditures from capital projects initiated prior to fiscal 2008 totaling \(\$ 783,000\). This amount is be repaid over the next two fiscal years as follows: Fiscal 2008 - \$71,000 and Fiscal 2009-\$712,000.

Uncertainty In Income Taxes

As more fully disclosed in Notes 1 and 14 of Notes to the Consolidated Financial Statements, the company adopted FIN 48, Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109, on April 30, 2007. At October 28, 2007, the company has recognized \(\$ 4.3\) million of liabilities for unrecognized tax benefits. The final outcome of these tax uncertainties is dependent upon various matters including tax examinations, legal proceedings, competent authority proceedings, changes in regulatory tax laws, or interpretations of those tax laws, or expiration of statutes of limitation. As of October 28, 2007, the company classified the \(\$ 4.3\) million of liabilities for unrecognized tax benefits as income taxes payable - long-term. While the company cannot reasonably predict the timing of the cash flows associated with its liabilities for unrecognized tax benefits, it believes that no significant cash payments will be made within the next five years due to its federal and state net operating loss carryforwards.
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\section*{Inflation}

The cost of certain of the company's raw materials, principally fibers from petroleum derivatives, and utility/energy costs, increased during the first half of fiscal 2008 as oil and energy prices increased and had an impact on the company's financial results. Any significant increase in the company's raw material costs, utility/energy costs and general economic inflation could have a material adverse impact on the company, because competitive conditions have limited the company's ability to pass significant operating cost increases on to its customers.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The company is exposed to market risk from changes in interest rates on debt and foreign currency exchange rates. The company's market risk sensitive instruments are not entered into for trading purposes. The company's exposure to interest rate risk consists of floating rate debt based on the London Interbank Offered Rate (LIBOR) plus an adjustable margin under the company's revolving credit agreement in the United States and its real estate term loans. As of October 28 , 2007, there were \(\$ 6.4\) million in borrowings outstanding under the company's real estate term loans and no borrowings under the company's revolving credit agreement in the United States. In connection with the first real estate term loan, the company entered into a \(\$ 2,170,000\) notional principal interest rate swap agreement, which represents \(50 \%\) of the principal amount on the real estate term loan, and effectively converts the floating rate LIBOR based payments to fixed payments at \(4.99 \%\) plus the spread calculated under the real estate term loan agreement. The company's unsecured term notes have a fixed interest rate of \(8.80 \%\) and the Canadian government loan is non-interest bearing. The company's revolving credit agreement associated with its China subsidiary has fixed interest rates ranging from 5.81\% to 6.93\%. Additionally, \(\$ 34.5\) million on the company's total borrowings of \(\$ 39.0\) million (approximately \(88 \%\) are at a fixed rate or non-interest bearing. Thus, any foreseeable change in interest rates would not have a material effect on the company's interest expense.

The company's exposure to fluctuations in foreign currency exchange rates are due to foreign subsidiaries domiciled in China and Canada. These subsidiaries use the United States dollar as their functional currency. The company generally does not use financial derivative instruments to hedge foreign currency exchange rate risks associated with its foreign subsidiaries. A \(10 \%\) change in the Canadian exchange rate at October 28 , 2007 , would impact the company's consolidated income before income taxes by approximately \(\$ 350,000\). This impact on the company's consolidated income before income taxes would be offset by approximately \(\$ 1.0\) million for the income tax effects on a \(10 \%\) change in the Canadian exchange rate on Canadian income taxes. A 10\% change in the Chinese exchange rate at October 28, 2007, would not have a significant impact on the company's results of operations or financial position.

\section*{ITEM 4. CONTROLS AND PROCEDURES}

The company conducted a review and evaluation of its disclosure controls and procedures, under the supervision and with the participation of the company's principal executive officer and principal financial officer as of October 28 , 2007, and the principal executive officer and principal financial officer have concluded that the company's disclosure controls and procedures are adequate and effective. In addition, no change in the company's internal control over financial reporting has occurred during, or subsequent to, the period covered by this report that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.
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Part II - Other Information

Item 1A. Risk Factors

There have been no material changes to our risk factors during the six months ended October 28, 2007. Our risk factors are disclosed in the company's annual

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report on Form 10-K filed with the Securities and Exchange Commission on July
19, 2007 for the fiscal year ended April 29, 2007.
Item 4. Submission of Matters to a Vote of Security Holders
The Annual Meeting of Shareholders of the company was held in High Point, North
Carolina on September 20, 2007. Of the 12,634,526 shares of common stock
outstanding on the record date of July 19, 2007, 10,805,358 shares of common
stock were present in person or by proxy.
At the Annual Meeting, shareholders voted on:
Proposal 1
Proposal to amend the company's bylaws to reduce the size of the range in number
of directors that comprise the Board of Directors, with the number of seats to
be determined by the Board.
For 10,642,916
Against 151,066
Abstain 11,376
Proposal 2
Proposal to amend the company's bylaws to declassify the Board of Directors and
provide that all directors will be elected by shareholders annually.
For 10,728,133
Against 65,643
Abstain 11,582
Proposal 3
The election of director Kenneth W. McAllister.

| Director Nominee | For | Withheld |
| :--- | :--- | :--- |
| Kenneth W. McAllister | $10,532,379$ | 272,979 |

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Proposal 4
Proposal to approve the 2007 Equity Incentive Plan
For 6,492,274
Against 2,774,724
Abstain 24,981
Non-Votes 1,513,379
Item 5. Other Information.

At April 30, 2006, the company's market capitalization and shareholders' equity fell below the level required for continued listing on the NYSE. Under the NYSE's current listing standards, the company is required to have market capitalization over a consecutive 30 trading-day period or shareholders' equity of more than \(\$ 75\) million to maintain compliance with continued listing standards. In a letter dated October 27,2006 , the NYSE notified the company that the NYSE has accepted the company's plan for continued listing on the NYSE. As a result of the acceptance, the company's common stock will continue to be listed on the NYSE pending quarterly reviews by the NYSE's Listing and Compliance Committee to ensure progress against the plan. Since April 29, 2007, both of the company's market capitalization over a 30 trading-day period and shareholders' equity exceeded the level required for continued listing on the NYSE.

On December 11, 2007, the company entered into a Separation Agreement and Waiver of Claims (the "Agreement") with Kenneth M. Ludwig, the company's Senior Vice President, Human Resources, and Corporate Secretary, in connection with Mr. Ludwig's resignation, effective as of December 31, 2007 , from his position with the company. The Agreement provides that the company will continue Mr. Ludwig's current salary \((\$ 186,625\) annually) through June 30,2009 , payable in accordance with the company's standard payroll practices (the "Continuation Period"). Mr. Ludwig will also be entitled to receive a bonus under the company's Management Incentive Plan, after the end of the company's current fiscal year, equal to \(66.67 \%\) of the bonus amount that he would otherwise have been entitled to receive if he had remained employed with the company through the end of the current fiscal year. During the Continuation Period, Mr. Ludwig will be allowed to continue to participate in certain benefit plans, including continuing to pay the regular employee rate under the company's health benefit plan. Stock options held by Mr. Ludwig will be exercisable until September 28, 2009, subject to the terms of the options and the plans under which they are granted and subject to company policies regarding transactions in company securities. The Agreement also provides that Mr. Ludwig will receive up to eighteen months of outplacement assistance. In addition, the Agreement contains a standard release of claims by Mr. Ludwig in favor of the company. Under the terms of the Agreement, Mr. Ludwig has the right to revoke the Agreement in writing within the seven-day period following the date that the Agreement was executed. The foregoing description of the Agreement is qualified in its entirety by reference to the Agreement, a copy of which is included as Exhibit 10.1 to this quarterly report, and incorporated herein by reference.

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Item 6. Exhibits

The following exhibits are filed as part of this report.

3(i) Articles of Incorporation of the company, as amended, were filed as Exhibit \(3(i)\) to the company's Form \(10-Q\) for the quarter ended July 28, 2002, filed September 11, 2002, and are incorporated herein by reference.

3 (ii) Restated and Amended Bylaws of the company, as amended June 12, 2001, were filed as Exhibit 3 (ii) to the company's Form 10-Q for the quarter ended July 29, 2001, filed September 12, 2001, and are incorporated herein by reference. Restated and Amended Bylaws of the company, as amended November 12, 2007, were filed as Exhibit 3.1 to the company's Form 8-K filed on November 13, 2007, and are incorporated herein by reference.
10.1 Separation Agreement and Waiver of Claims between the company and Kenneth M. Ludwig dated as of December 11, 2007.
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\section*{SIGNATURES}

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CULP, INC.
(Registrant)

Date: December 12, 2007
By:/s/ Kenneth R. Bowling

Kenneth R. Bowling
Vice President and Chief Financial Officer (Authorized to sign on behalf of the registrant and also signing as principal financial officer)

By:/s/ Thomas B. Gallagher, Jr.
Thomas B. Gallagher, Jr. Corporate Controller
(Authorized to sign on behalf of the registrant and also signing as principal accounting officer)

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EXHIBIT INDEX

\section*{Exhibit Number}
10.1

Exhibit
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Separation Agreement and Waiver of Claims between the company and Kenneth M. Ludwig dated December 11, 2007.
\begin{tabular}{ll}
10.2 & \begin{tabular}{l} 
Form of stock option agreement for options \\
granted to non-employee directors pursuant
\end{tabular} \\
to the 2007 Equity Incentive Plan.
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