

WEST BANCORPORATION INC

Form 10-Q

October 24, 2014

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2014

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 0-49677

WEST BANCORPORATION, INC.

(Exact Name of Registrant as Specified in its Charter)

IOWA

(State of Incorporation)

42-1230603

(I.R.S. Employer Identification No.)

1601 22nd Street, West Des Moines, Iowa 50266

Telephone Number: (515) 222-2300

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

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| | | | |
|-------------------------|-----------------------|---------------------------|----------------------------------|
| Large accelerated filer | <input type="radio"/> | Accelerated filer | <input checked="" type="radio"/> |
| Non-accelerated filer | <input type="radio"/> | Smaller reporting company | <input type="radio"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

As of October 23, 2014, there were 16,018,734 shares of common stock, no par value, outstanding.

WEST BANCORPORATION, INC.

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PART I - FINANCIAL INFORMATION

Item 1. Financial Statements

West Bancorporation, Inc. and Subsidiary

Consolidated Balance Sheets

(unaudited)

| (dollars in thousands) | September 30, 2014 | December 31, 2013 |
|---|--------------------|-------------------|
| ASSETS | | |
| Cash and due from banks | \$34,480 | \$41,126 |
| Federal funds sold | 204 | 1,299 |
| Cash and cash equivalents | 34,684 | 42,425 |
| Investment securities available for sale, at fair value | 287,913 | 345,216 |
| Investment securities held to maturity, at amortized cost (fair value of \$51,120 at September 30, 2014 and \$0 at December 31, 2013) | 51,364 | — |
| Federal Home Loan Bank stock, at cost | 13,964 | 11,851 |
| Loans held for sale | 343 | 2,230 |
| Loans | 1,083,077 | 991,720 |
| Allowance for loan losses | (13,345) | (13,791) |
| Loans, net | 1,069,732 | 977,929 |
| Premises and equipment, net | 10,609 | 7,487 |
| Accrued interest receivable | 4,549 | 4,007 |
| Bank-owned life insurance | 31,910 | 26,376 |
| Other real estate owned | 4,495 | 5,800 |
| Deferred tax assets, net | 7,368 | 9,193 |
| Other assets | 5,870 | 9,890 |
| Total assets | \$1,522,801 | \$1,442,404 |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| LIABILITIES | | |
| Deposits: | | |
| Noninterest-bearing demand | \$347,279 | \$332,230 |
| Interest-bearing demand | 217,141 | 233,613 |
| Savings | 495,613 | 451,855 |
| Time of \$100,000 or more | 88,441 | 83,653 |
| Other time | 56,788 | 62,491 |
| Total deposits | 1,205,262 | 1,163,842 |
| Federal funds purchased | 3,870 | 16,622 |
| Other short-term borrowings | 40,000 | — |
| Subordinated notes | 20,619 | 20,619 |
| Federal Home Loan Bank advances, net of discount | 96,511 | 95,392 |
| Long-term debt | 13,491 | 15,935 |
| Accrued expenses and other liabilities | 7,323 | 6,369 |
| Total liabilities | 1,387,076 | 1,318,779 |
| COMMITMENTS AND CONTINGENCIES (NOTE 9) | | |
| STOCKHOLDERS' EQUITY | | |
| Preferred stock, \$0.01 par value; authorized 50,000,000 shares; no shares issued and outstanding at September 30, 2014 and December 31, 2013 | — | — |

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Common stock, no par value; authorized 50,000,000 shares; 16,018,734
and

15,976,204 shares issued and outstanding at September 30, 2014 and
December 31, 2013, respectively

| | | | |
|--|-------------|-------------|---|
| Additional paid-in capital | 3,000 | 3,000 | |
| Retained earnings | 18,794 | 18,411 | |
| Accumulated other comprehensive (loss) | 114,354 | 105,752 | |
| Total stockholders' equity | (423 |) (3,538 |) |
| Total liabilities and stockholders' equity | 135,725 | 123,625 | |
| | \$1,522,801 | \$1,442,404 | |

See accompanying Notes to Consolidated Financial Statements.

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Table of ContentsWest Bancorporation, Inc. and Subsidiary
Consolidated Statements of Income
(unaudited)

| (dollars in thousands, except per share data) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|----------|
| | 2014 | 2013 | 2014 | 2013 |
| Interest income: | | | | |
| Loans, including fees | \$11,934 | \$11,382 | \$34,936 | \$33,617 |
| Investment securities: | | | | |
| Taxable securities | 1,191 | 1,366 | 3,793 | 3,784 |
| Tax-exempt securities | 721 | 676 | 2,095 | 1,777 |
| Federal funds sold | 14 | 20 | 43 | 99 |
| Total interest income | 13,860 | 13,444 | 40,867 | 39,277 |
| Interest expense: | | | | |
| Deposits | 592 | 854 | 1,851 | 2,591 |
| Federal funds purchased and securities sold under | | | | |
| agreements to repurchase | 2 | 23 | 8 | 76 |
| Other short-term borrowings | 3 | — | 15 | — |
| Subordinated notes | 242 | 180 | 588 | 534 |
| Federal Home Loan Bank advances | 660 | 668 | 1,959 | 1,995 |
| Long-term debt | 72 | 93 | 233 | 98 |
| Total interest expense | 1,571 | 1,818 | 4,654 | 5,294 |
| Net interest income | 12,289 | 11,626 | 36,213 | 33,983 |
| Provision for loan losses | 100 | (1,000) |) 250 | (850) |
| Net interest income after provision for loan losses | 12,189 | 12,626 | 35,963 | 34,833 |
| Noninterest income: | | | | |
| Service charges on deposit accounts | 713 | 747 | 2,106 | 2,190 |
| Debit card usage fees | 443 | 527 | 1,306 | 1,351 |
| Trust services | 363 | 266 | 1,013 | 743 |
| Gains and fees on sales of residential mortgages | 457 | 212 | 1,059 | 949 |
| Increase in cash value of bank-owned life insurance | 198 | 162 | 534 | 492 |
| Realized investment securities gains, net | 210 | — | 716 | — |
| Other income | 246 | 216 | 767 | 643 |
| Total noninterest income | 2,630 | 2,130 | 7,501 | 6,368 |
| Noninterest expense: | | | | |
| Salaries and employee benefits | 3,961 | 4,007 | 12,059 | 11,962 |
| Occupancy | 1,072 | 984 | 3,107 | 2,917 |
| Data processing | 546 | 532 | 1,626 | 1,515 |
| FDIC insurance expense | 190 | 182 | 561 | 547 |
| Other real estate owned expense | 3 | 1,137 | 398 | 1,138 |
| Professional fees | 249 | 286 | 734 | 922 |
| Director fees | 183 | 145 | 525 | 430 |
| Other expenses | 1,190 | 1,140 | 3,750 | 3,643 |
| Total noninterest expense | 7,394 | 8,413 | 22,760 | 23,074 |
| Income before income taxes | 7,425 | 6,343 | 20,704 | 18,127 |

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| | | | | |
|--|---------|---------|----------|----------|
| Income taxes | 2,362 | 1,980 | 6,502 | 5,518 |
| Net income | \$5,063 | \$4,363 | \$14,202 | \$12,609 |
| Basic earnings per common share | \$0.32 | \$0.27 | \$0.89 | \$0.75 |
| Diluted earnings per common share | \$0.32 | \$0.27 | \$0.89 | \$0.75 |
| Cash dividends declared per common share | \$0.12 | \$0.11 | \$0.35 | \$0.31 |

See accompanying Notes to Consolidated Financial Statements.

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Table of ContentsWest Bancorporation, Inc. and Subsidiary
Consolidated Statements of Comprehensive Income
(unaudited)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|----------|------------------------------------|----------|
| (dollars in thousands) | 2014 | 2013 | 2014 | 2013 |
| Net income | \$5,063 | \$4,363 | \$14,202 | \$12,609 |
| Other comprehensive income (loss): | | | | |
| Unrealized gains on securities for which a portion of an other than temporary impairment has been recorded in earnings: | | | | |
| Unrealized holding gains arising during the period | 225 | 187 | 583 | 469 |
| Less: reclassification adjustment for impairment losses realized in net income | — | — | — | — |
| Income tax (expense) | (86 |) (72 |) (222 |) (179 |
| Other comprehensive income on available for sale securities with other than temporary impairment | 139 | 115 | 361 | 290 |
| Unrealized gains (losses) on securities without other than temporary impairment: | | | | |
| Unrealized holding gains (losses) arising during the period | 88 | (4,699 |) 7,473 | (12,215 |
| Less: reclassification adjustment for net gains realized in net income | (210 |) — | (716 |) — |
| Less: reclassification adjustment for amortization of net unrealized gains on securities transferred from available for sale to held to maturity, realized in interest income | (3 |) — | (3 |) — |
| Income tax (expense) benefit | 48 | 1,786 | (2,566 |) 4,642 |
| Other comprehensive income (loss) on available for sale securities without other than temporary impairment | (77 |) (2,913 |) 4,188 | (7,573 |
| Unrealized gains (losses) on derivatives arising during the period | 387 | (577 |) (2,386 |) 3,196 |
| Less: reclassification adjustment for net loss on derivatives realized in net income | 73 | — | 73 | — |
| Income tax (expense) benefit | (175 |) 220 | 879 | (1,214 |
| Other comprehensive income (loss) on derivatives | 285 | (357 |) (1,434 |) 1,982 |
| Total other comprehensive income (loss) | 347 | (3,155 |) 3,115 | (5,301 |
| Comprehensive income | \$5,410 | \$1,208 | \$17,317 | \$7,308 |

See accompanying Notes to Consolidated Financial Statements.

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West Bancorporation, Inc. and
 Subsidiary
 Consolidated Statements of
 Stockholders' Equity
 (unaudited)

| (dollars in thousands, except per share data) | Preferred Stock | | Common Stock | | Additional | Retained | Accumulated | Total |
|---|-----------------|-------------|--------------|----------|------------|------------|-----------------------------------|-------|
| | Stock | Shares | Amount | Capital | Paid-In | Earnings | Other Comprehensive Income (Loss) | |
| Balance, December 31, 2012 | \$— | 17,403,882 | \$3,000 | \$33,805 | \$95,856 | \$1,926 | \$134,587 | |
| Net income | — | — | — | — | 12,609 | — | 12,609 | |
| Other comprehensive loss, net of tax | — | — | — | — | — | (5,301) | (5,301) | |
| Cash dividends declared, \$0.31 per common share | — | — | — | — | (5,238) | — | (5,238) | |
| Repurchase and cancellation of common stock | — | (1,440,592) | — | (15,774) | — | — | (15,774) | |
| Stock-based compensation costs | — | — | — | 272 | — | — | 272 | |
| Issuance of common stock upon vesting of restricted stock units, net of shares withheld for payroll taxes | — | 12,914 | — | (14) | — | — | (14) | |
| Excess tax benefits from vesting of restricted stock units | — | — | — | 16 | — | — | 16 | |
| Balance, September 30, 2013 | \$— | 15,976,204 | \$3,000 | \$18,305 | \$103,227 | \$ (3,375) | \$121,157 | |
| Balance, December 31, 2013 | \$— | 15,976,204 | \$3,000 | \$18,411 | \$105,752 | \$ (3,538) | \$123,625 | |
| Net income | — | — | — | — | 14,202 | — | 14,202 | |
| Other comprehensive income, net of tax | — | — | — | — | — | 3,115 | 3,115 | |
| Cash dividends declared, \$0.35 per common share | — | — | — | — | (5,600) | — | (5,600) | |
| Stock-based compensation costs | — | — | — | 456 | — | — | 456 | |
| Issuance of common stock upon vesting of restricted stock units, net of shares withheld for payroll taxes | — | 42,530 | — | (189) | — | — | (189) | |
| Excess tax benefits from vesting of restricted stock units | — | — | — | 116 | — | — | 116 | |
| Balance, September 30, 2014 | \$— | 16,018,734 | \$3,000 | \$18,794 | \$114,354 | \$ (423) | \$135,725 | |

See accompanying Notes to Consolidated Financial Statements.

Table of ContentsWest Bancorporation, Inc. and Subsidiary
Consolidated Statements of Cash Flows
(unaudited)

| | Nine Months Ended September 30, | |
|--|---------------------------------|-------------|
| (dollars in thousands) | 2014 | 2013 |
| Cash Flows from Operating Activities: | | |
| Net income | \$ 14,202 | \$ 12,609 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Provision for loan losses | 250 | (850) |
| Net amortization and accretion | 2,843 | 3,821 |
| (Gain) loss on disposition of premises and equipment | (1) |) 7 |
| Investment securities gains, net | (716) |) — |
| Stock-based compensation | 456 | 272 |
| Gain on sale of loans | (954) |) (802) |
| Proceeds from sales of loans held for sale | 49,250 | 79,275 |
| Originations of loans held for sale | (46,409) |) (75,531) |
| Gain on sales of other real estate owned | (21) |) (168) |
| Write-down of other real estate owned | 346 | 1,200 |
| Increase in value of bank-owned life insurance | (534) |) (492) |
| Depreciation | 623 | 580 |
| Deferred income taxes | (84) |) 482 |
| Excess tax benefits from vesting of restricted stock units | (116) |) (16) |
| Change in assets and liabilities: | | |
| Increase in accrued interest receivable | (542) |) (829) |
| Decrease in other assets | 1,687 | 417 |
| Increase (decrease) in accrued expenses and other liabilities | 1,070 | (775) |
| Net cash provided by operating activities | 21,350 | 19,200 |
| Cash Flows from Investing Activities: | | |
| Proceeds from sales, calls and maturities of securities available for sale | 80,060 | 61,714 |
| Purchases of securities available for sale | (67,770) |) (143,384) |
| Purchases of Federal Home Loan Bank stock | (12,448) |) (2,107) |
| Proceeds from redemption of Federal Home Loan Bank stock | 10,335 | 2,267 |
| Net increase in loans | (92,438) |) (31,737) |
| Net proceeds from sales of other real estate owned | 1,363 | 1,130 |
| Proceeds from sales of premises and equipment | 13 | — |
| Purchases of premises and equipment | (3,757) |) (1,618) |
| Purchase of bank-owned life insurance | (5,000) |) — |
| Net cash used in investing activities | (89,642) |) (113,735) |
| Cash Flows from Financing Activities: | | |
| Net increase in deposits | 41,420 | 31,216 |
| Net decrease in federal funds purchased and securities sold under agreements to repurchase | (12,752) |) (11,138) |
| Net increase in other short-term borrowings | 40,000 | — |
| Proceeds from long-term borrowings | — | 16,000 |
| Principal payments on long-term borrowings | (2,444) |) (15) |
| Common stock dividends paid | (5,600) |) (5,238) |
| Repurchase and cancellation of common stock | — | (15,774) |

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| | | | |
|--|----------|-----------|---|
| Restricted stock units withheld for payroll taxes | (189 |) (14 |) |
| Excess tax benefits from vesting of restricted stock units | 116 | 16 | |
| Net cash provided by financing activities | 60,551 | 15,053 | |
| Net decrease in cash and cash equivalents | (7,741 |) (79,482 |) |
| Cash and Cash Equivalents: | | | |
| Beginning | 42,425 | 171,474 | |
| Ending | \$34,684 | \$91,992 | |

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West Bancorporation, Inc. and Subsidiary
 Consolidated Statements of Cash Flows (continued)
 (unaudited)

| (dollars in thousands) | Nine Months Ended September 30, | |
|--|---------------------------------|---------|
| | 2014 | 2013 |
| Supplemental Disclosures of Cash Flow Information: | | |
| Cash payments for: | | |
| Interest | \$4,628 | \$5,235 |
| Income taxes | 3,650 | 5,125 |
| Supplemental Disclosure of Noncash Investing and Financing Activities: | | |
| Transfer of loans to other real estate owned | \$394 | \$185 |
| Purchases of premises financed by issuance of long-term borrowings | — | 765 |
| See accompanying Notes to Consolidated Financial Statements. | | |

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West Bancorporation, Inc. and Subsidiary
Notes to Consolidated Financial Statements
(unaudited)
(dollars in thousands, except per share data)

1. Basis of Presentation

The accompanying unaudited consolidated financial statements have been prepared by West Bancorporation, Inc. (the Company) pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements have been condensed or omitted pursuant to such rules and regulations. Although management believes that the disclosures are adequate to make the information presented understandable, it is suggested that these interim consolidated financial statements be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2013. In the opinion of management, the accompanying consolidated financial statements contain all adjustments necessary to fairly present the financial position as of September 30, 2014 and December 31, 2013, net income and comprehensive income for the three and nine months ended September 30, 2014 and 2013, and cash flows for the nine months ended September 30, 2014 and 2013. The results for these interim periods may not be indicative of results for the entire year or for any other period.

The consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles (GAAP) established by the Financial Accounting Standards Board (FASB). References to GAAP issued by the FASB in these footnotes are to the FASB Accounting Standards Codification™, sometimes referred to as the Codification or ASC. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses for the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term are the fair value of financial instruments and other than temporary impairment (OTTI), the allowance for loan losses and the valuation of other real estate owned.

The accompanying unaudited consolidated financial statements include the accounts of the Company, West Bank, West Bank's wholly-owned subsidiary WB Funding Corporation (which owns an interest in a limited liability company) and West Bank's 99.99 percent owned subsidiary ICD IV, LLC (a community development entity). ICD IV was liquidated during the third quarter of 2014 because the underlying loan matured. All significant intercompany transactions and balances have been eliminated in consolidation. In accordance with GAAP, West Bancorporation Capital Trust I is recorded on the books of the Company using the equity method of accounting and is not consolidated.

Certain amounts in the prior year financial statements have been reclassified, with no effect on net income, comprehensive income, or stockholders' equity, to conform with the current period presentation.

Recent accounting developments: In July 2013, the FASB issued Accounting Standards Update (ASU) No. 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists. The update requires an entity to present an unrecognized tax benefit, or portion thereof, in the statement of financial position as a reduction to a deferred tax asset for a net operating loss carryforward or a tax credit carryforward, except as follows: to the extent a net operating loss carryforward or tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional income taxes that would result from the disallowance of a tax position, or the tax law of the applicable jurisdiction does not require the entity to use and the entity does not intend to use the deferred tax asset for such purpose, the unrecognized tax benefit should be presented in the statement of financial position as a

liability and should not be combined with deferred tax assets. For public companies, this update was effective for interim and annual periods beginning after December 31, 2013. The adoption of this guidance did not have a material impact on the Company's consolidated financial statements.

In January 2014, the FASB issued ASU No. 2014-04, Receivables—Troubled Debt Restructuring by Creditors (Subtopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans Upon Foreclosure. The update clarifies when an in substance foreclosure occurs, that is, when a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan. This is the point when the consumer mortgage loan should be derecognized and the real property recognized. For public companies, this update will be effective for interim and annual periods beginning after December 31, 2014 and early adoption is permitted. The adoption of this guidance is not expected to have a material impact on the Company's consolidated financial statements.

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In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (Topic 660): Summary and Amendments that Create Revenue from Contracts with Customers (Topic 606) and Other Assets and Deferred Costs—Contracts with Customers (Subtopic 340-40). The guidance in this update supersedes the revenue recognition requirements in ASC Topic 605, Revenue Recognition, and most industry-specific guidance throughout the industry topics of the codification. For public companies, this update will be effective for interim and annual periods beginning after December 15, 2016. The Company is currently assessing the impact that this guidance will have on its consolidated financial statements, but does not expect the guidance to have a material impact on the Company's consolidated financial statements.

2. Earnings per Common Share

Basic earnings per common share are computed by dividing net income by the weighted average number of common shares outstanding for the period. Diluted earnings per common share reflect the potential dilution that could occur if the Company's outstanding restricted stock units were vested. The dilutive effect was computed using the treasury stock method, which assumes all stock-based awards were exercised and the hypothetical proceeds from exercise were used by the Company to purchase common stock at the average market price during the period. The incremental shares, to the extent they would have been dilutive, were included in the denominator of the diluted earnings per common share calculation. The calculations of earnings per common share and diluted earnings per common share for the three and nine months ended September 30, 2014 and 2013 are presented in the following table.

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|---------|------------------------------------|----------|
| (in thousands, except per share information) | 2014 | 2013 | 2014 | 2013 |
| Net income | \$5,063 | \$4,363 | \$14,202 | \$12,609 |
| Weighted average common shares outstanding ⁽¹⁾ | 16,016 | 15,973 | 15,999 | 16,786 |
| Weighted average effect of restricted stock units outstanding | 24 | 42 | 39 | 44 |
| Diluted weighted average common shares outstanding | 16,040 | 16,015 | 16,038 | 16,830 |
| Basic earnings per common share | \$0.32 | \$0.27 | \$0.89 | \$0.75 |
| Diluted earnings per common share | \$0.32 | \$0.27 | \$0.89 | \$0.75 |

⁽¹⁾ The decline in the average weighted average common shares outstanding for the nine months ended September 30, 2013 was due to the repurchase of 1,441 common shares in June 2013.

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West Bancorporation, Inc. and Subsidiary
Notes to Consolidated Financial Statements
(unaudited)
(dollars in thousands, except per share data)

3. Investment Securities

The following tables show the amortized cost, gross unrealized gains and losses and estimated fair value of investment securities, by investment security type as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | | | |
|--|--------------------|------------------------------|---------------------------------|---------------|
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized (Losses) | Fair Value |
| Securities available for sale: | | | | |
| U.S. government agencies and corporations | \$12,639 | \$223 | \$(1) |) \$12,861 |
| State and political subdivisions | 53,248 | 1,312 | (343) |) 54,217 |
| Collateralized mortgage obligations ⁽¹⁾ | 134,573 | 1,169 | (1,772) |) 133,970 |
| Mortgage-backed securities ⁽¹⁾ | 69,043 | 453 | (623) |) 68,873 |
| Trust preferred securities | 5,931 | — | (2,588) |) 3,343 |
| Corporate notes and equity securities | 14,750 | 69 | (170) |) 14,649 |
| | \$290,184 | \$3,226 | \$(5,497) |) \$287,913 |
| Securities held to maturity: | | | | |
| State and political subdivisions | \$51,364 | \$9 | \$(253) |) \$51,120 |
| | | | | |
| | December 31, 2013 | | | |
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized (Losses) | Fair Value |
| Securities available for sale: | | | | |
| U.S. government agencies and corporations | \$12,593 | \$278 | \$— |) \$12,871 |
| State and political subdivisions | 90,833 | 1,466 | (4,511) |) 87,788 |
| Collateralized mortgage obligations ⁽¹⁾ | 170,431 | 2,128 | (3,911) |) 168,648 |
| Mortgage-backed securities ⁽¹⁾ | 59,226 | 607 | (1,677) |) 58,156 |
| Trust preferred securities | 5,923 | — | (3,178) |) 2,745 |
| Corporate notes and equity securities | 15,332 | 75 | (399) |) 15,008 |
| | \$354,338 | \$4,554 | \$(13,676) |) \$345,216 |

All collateralized mortgage obligations and mortgage-backed securities consist of residential mortgage (1)pass-through securities guaranteed by GNMA or issued by FNMA and real estate mortgage investment conduits guaranteed by FHLMC or GNMA.

The Company had no securities in the held to maturity investment category as of December 31, 2013. In September 2014, the Company transferred 86 state and political subdivision securities with total amortized cost and estimated fair value of \$50,882 and \$51,371, respectively, from the available for sale securities classification to the held to maturity securities classification. Unrealized net gains, before tax, of \$489 included in accumulated other comprehensive income at the time of transfer are being amortized to interest income over the remaining expected lives of the transferred securities.

Securities with an amortized cost of \$5,231 and \$6,803 as of September 30, 2014 and December 31, 2013, respectively, were pledged to secure access to the Federal Reserve discount window and for other purposes as required or permitted by law or regulation.

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The amortized cost and fair value of investment securities available for sale as of September 30, 2014, by contractual maturity, are shown below. Certain securities have call features that allow the issuer to call the securities prior to maturity. Expected maturities may differ from contractual maturities for collateralized mortgage obligations and mortgage-backed securities because borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Therefore, collateralized mortgage obligations and mortgage-backed securities are not included in the maturity categories within the following maturity summary.

| | September 30, 2014 | |
|--|--------------------|------------|
| | Amortized Cost | Fair Value |
| Due in one year or less | \$25 | \$25 |
| Due after one year through five years | 32,101 | 32,620 |
| Due after five years through ten years | 18,910 | 19,327 |
| Due after ten years | 34,048 | 31,751 |
| | 85,084 | 83,723 |
| Collateralized mortgage obligations and mortgage-backed securities | 203,616 | 202,843 |
| Equity securities | 1,484 | 1,347 |
| | \$290,184 | \$287,913 |

The amortized cost and fair value of investment securities held to maturity as of September 30, 2014, by contractual maturity, are shown below. Certain securities have call features that allow the issuer to call the securities prior to maturity.

| | September 30, 2014 | |
|--|--------------------|------------|
| | Amortized Cost | Fair Value |
| Due after five years through ten years | \$8,432 | \$8,377 |
| Due after ten years | 42,932 | 42,743 |
| | \$51,364 | \$51,120 |

The details of the sales of investment securities for the three and nine months ended September 30, 2014 and 2013 are summarized in the following table.

| | Three Months Ended | | Nine Months Ended September | |
|-----------------------|--------------------|------|-----------------------------|------|
| | September 30, | | 30, | |
| | 2014 | 2013 | 2014 | 2013 |
| Proceeds from sales | \$7,344 | \$— | \$36,582 | \$— |
| Gross gains on sales | 334 | — | 1,050 | — |
| Gross losses on sales | 124 | — | 334 | — |

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The following tables show the fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous loss position, as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | | | | | |
|---|---------------------|---------------------------|---------------------|---------------------------|------------|---------------------------|
| | Less than 12 months | | 12 months or longer | | Total | |
| | Fair Value | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) |
| Securities available for sale: | | | | | | |
| U.S. government agencies and corporations | \$5,058 | \$(1) | \$— | \$— | \$5,058 | \$(1) |
| State and political subdivisions | 10,068 | (101) | 11,452 | (242) | 21,520 | (343) |
| Collateralized mortgage obligations | 16,041 | (95) | 64,482 | (1,677) | 80,523 | (1,772) |
| Mortgage-backed securities | — | — | 33,174 | (623) | 33,174 | (623) |
| Trust preferred securities | — | — | 3,343 | (2,588) | 3,343 | (2,588) |
| Corporate notes and equity securities | 5,007 | (20) | 2,833 | (150) | 7,840 | (170) |
| | \$36,174 | \$(217) | \$115,284 | \$(5,280) | \$151,458 | \$(5,497) |
| Securities held to maturity: | | | | | | |
| State and political subdivisions | \$46,828 | \$(253) | \$— | \$— | \$46,828 | \$(253) |
| December 31, 2013 | | | | | | |
| | Less than 12 months | | 12 months or longer | | Total | |
| | Fair Value | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) |
| | Fair Value | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) | Fair Value | Gross Unrealized (Losses) |
| Securities available for sale: | | | | | | |
| State and political subdivisions | \$49,324 | \$(4,342) | \$1,439 | \$(169) | \$50,763 | \$(4,511) |
| Collateralized mortgage obligations | 96,744 | (3,911) | — | — | 96,744 | (3,911) |
| Mortgage-backed securities | 44,224 | (1,677) | — | — | 44,224 | (1,677) |
| Trust preferred securities | — | — | 2,745 | (3,178) | 2,745 | (3,178) |
| Corporate notes and equity securities | 8,196 | (390) | 508 | (9) | 8,704 | (399) |
| | \$198,488 | \$(10,320) | \$4,692 | \$(3,356) | \$203,180 | \$(13,676) |

As of September 30, 2014, the available for sale investment portfolio with unrealized losses that have existed for longer than one year included 19 state and political subdivision securities, 16 collateralized mortgage obligation securities, eight mortgage-backed securities, two trust preferred securities (TPS), three corporate notes and three equity securities.

The Company believes the unrealized losses on its investments in state and political subdivisions, collateralized mortgage obligations, mortgage-backed securities, corporate notes and equity securities, and one TPS security shown above as of September 30, 2014, were due to market conditions, rather than reduced estimated cash flows. The Company does not intend to sell these securities, does not anticipate that these securities will be required to be sold

before anticipated recovery, and expects full principal and interest to be collected. Therefore, the Company does not consider these investments to have OTTI as of September 30, 2014.

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As of September 30, 2014, the Company had one pooled TPS, ALESCO Preferred Funding X, Ltd., it has considered to have OTTI since 2009. In accordance with ASC 325, a discounted cash flow model was used to determine the estimated fair value of this security. Based on that valuation, the security had an estimated fair value of \$2,433 as of September 30, 2014 as compared to \$1,850 at December 31, 2013. As of September 30, 2014, the unrealized loss of \$1,738 is reflected in accumulated other comprehensive (loss), net of taxes of \$660. The accumulated amount of credit-related losses recognized in earnings for the pooled TPS was \$729 as of September 30, 2014, with no changes occurring since December 31, 2012. On a quarterly basis, the Company will continue to estimate the present value of cash flows expected to be collected over the life of the security.

4. Loans and Allowance for Loan Losses

Loans consisted of the following segments as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | December 31, 2013 |
|---|--------------------|-------------------|
| Commercial | \$290,778 | \$258,010 |
| Real estate: | | |
| Construction, land and land development | 141,686 | 117,394 |
| 1-4 family residential first mortgages | 51,643 | 50,349 |
| Home equity | 23,179 | 25,205 |
| Commercial | 565,773 | 532,139 |
| Consumer and other loans | 10,513 | 9,236 |
| | 1,083,572 | 992,333 |
| Net unamortized fees and costs | (495 |) (613 |
| | \$1,083,077 | \$991,720 |

Real estate loans of approximately \$527,589 and \$480,000 were pledged as security for Federal Home Loan Bank (FHLB) advances as of September 30, 2014 and December 31, 2013, respectively.

Loans are stated at the principal amounts outstanding, net of unamortized loan fees and costs, with interest income recognized on the interest method based upon those outstanding loan balances. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method. Loans are reported by the portfolio segments identified above and are analyzed by management on this basis. All loan policies identified below apply to all segments of the loan portfolio.

Delinquencies are determined based on the payment terms of the individual loan agreements. The accrual of interest on past due and other impaired loans is generally discontinued at 90 days or when, in the opinion of management, the borrower may be unable to make all payments pursuant to contractual terms. Unless a loan is considered collectible, all interest accrued but not collected for loans that are placed on nonaccrual or charged off is reversed against interest income, if accrued in the current year, or charged to the allowance for loan losses, if accrued in the prior year. Generally, all payments received while a loan is on nonaccrual status are applied to the principal balance of the loan. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

A loan is classified as a troubled debt restructured (TDR) loan when the Company concludes that a borrower is experiencing financial difficulties and a concession was granted that would not otherwise be considered. Concessions

may include a restructuring of the loan terms to alleviate the burden on the borrower's cash requirements, such as an extension of the payment terms beyond the original maturity date or a change in the interest rate charged. TDR loans with extended payment terms are accounted for as impaired until performance is established. A change to the interest rate would change the classification of a loan to a TDR loan if the restructured loan yields a rate that is below a market rate for that of a new loan with comparable risk. TDR loans with below-market rates are considered impaired until fully collected. TDR loans may be reported as nonaccrual or past due 90 days, rather than TDR, if they are not performing per the restructured terms.

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Based upon its ongoing assessment of credit quality within the loan portfolio, the Company maintains a Watch List, which includes loans classified as Doubtful, Substandard and Watch according to the Company's classification criteria. These loans involve the potential for payment defaults or collateral inadequacies. A loan on the Watch List is considered impaired when management believes it is probable that the Company will be unable to collect all contractual principal and interest payments due in accordance with the terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. The amount of impairment, if any, and any subsequent changes are included in the allowance for loan losses.

The following table sets forth the recorded investment in nonperforming loans, disaggregated by segment, held by the Company as of September 30, 2014 and December 31, 2013. The recorded investment represents principal balances net of any partial charge-offs. Related accrued interest and net unamortized fees and costs are immaterial and are excluded from the table.

| | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| Nonaccrual loans: | | |
| Commercial | \$614 | \$882 |
| Real estate: | | |
| Construction, land and land development | — | — |
| 1-4 family residential first mortgages | 240 | 846 |
| Home equity | 320 | — |
| Commercial | 762 | 670 |
| Consumer and other loans | — | — |
| Total nonaccrual loans | 1,936 | 2,398 |
| Loans past due 90 days and still accruing interest: | | |
| Commercial | — | — |
| Real estate: | | |
| Construction, land and land development | — | — |
| 1-4 family residential first mortgages | — | — |
| Home equity | — | — |
| Commercial | — | — |
| Consumer and other loans | — | — |
| Total loans past due 90 days and still accruing interest | — | — |
| Troubled debt restructured loans ⁽¹⁾ : | | |
| Commercial | — | — |
| Real estate: | | |
| Construction, land and land development | 389 | 424 |
| 1-4 family residential first mortgages | — | — |
| Home equity | — | — |
| Commercial | — | 93 |
| Consumer and other loans | — | — |
| Total troubled debt restructured loans | 389 | 517 |
| Total nonperforming loans | \$2,325 | \$2,915 |

(1) While TDR loans are commonly reported by the industry as nonperforming, those not classified in the nonaccrual category are accruing interest due to payment performance. TDR loans on nonaccrual status, if any, are included in the nonaccrual category. There were two TDR loans as of September 30, 2014 and one TDR loan as of December 31, 2013, with balances of \$672 and \$670, respectively, included in the nonaccrual category.

There were no loan modifications considered to be TDR during the three or nine months ended September 30, 2014. The pre- and post-modification recorded investment in TDR loans that occurred during the three and nine months ended September 30, 2013 totaled \$31. The financial impact for specific reserves or from charge-offs for these modified loans was immaterial.

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The recorded investment in TDR loans that have been modified within the twelve months preceding September 30, 2014 and 2013 that have subsequently had a payment default, totaled \$0 and \$135, respectively. A TDR loan is considered to have a payment default when it is past due 30 days or more.

The following tables summarize the recorded investment in impaired loans by segment, broken down by loans with no related allowance and loans with a related allowance and the amount of that allowance as of September 30, 2014 and December 31, 2013, and the average recorded investment and interest income recognized on these loans for the three and nine months ended September 30, 2014 and 2013.

| | September 30, 2014 | | | December 31, 2013 | | |
|---|---------------------|--------------------------|-------------------|---------------------|--------------------------|-------------------|
| | Recorded Investment | Unpaid Principal Balance | Related Allowance | Recorded Investment | Unpaid Principal Balance | Related Allowance |
| With no related allowance recorded: | | | | | | |
| Commercial | \$ 164 | \$ 310 | \$— | \$ 200 | \$ 345 | \$— |
| Real Estate: | | | | | | |
| Construction, land and land development | 390 | 992 | — | 423 | 1,025 | — |
| 1-4 family residential first mortgages | 240 | 240 | — | 527 | 536 | — |
| Home equity | 87 | 87 | — | — | — | — |
| Commercial | 585 | 585 | — | 763 | 763 | — |
| Consumer and other loans | — | — | — | — | — | — |
| | 1,466 | 2,214 | — | 1,913 | 2,669 | — |
| With an allowance recorded: | | | | | | |
| Commercial | 561 | 561 | 413 | 807 | 807 | 560 |
| Real Estate: | | | | | | |
| Construction, land and land development | 1,028 | 1,028 | 500 | 2,037 | 2,037 | 1,300 |
| 1-4 family residential first mortgages | — | — | — | 319 | 319 | 33 |
| Home equity | 232 | 232 | 232 | — | — | — |
| Commercial | 177 | 177 | 177 | — | — | — |
| Consumer and other loans | — | — | — | — | — | — |
| | 1,998 | 1,998 | 1,322 | 3,163 | 3,163 | 1,893 |
| Total: | | | | | | |
| Commercial | 725 | 871 | 413 | 1,007 | 1,152 | 560 |
| Real Estate: | | | | | | |
| Construction, land and land development | 1,418 | 2,020 | 500 | 2,460 | 3,062 | 1,300 |
| 1-4 family residential first mortgages | 240 | 240 | — | 846 | 855 | 33 |
| Home equity | 319 | 319 | 232 | — | — | — |
| Commercial | 762 | 762 | 177 | 763 | 763 | — |
| Consumer and other loans | — | — | — | — | — | — |
| | \$3,464 | \$4,212 | \$1,322 | \$5,076 | \$5,832 | \$1,893 |

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| | Three Months Ended September 30, | | | | Nine Months Ended September 30, | | | |
|---|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|----------------------------------|
| | 2014 | | 2013 | | 2014 | | 2013 | |
| | Average Recorded Investmen | Interest Income Recognized | Average Recorded Investmen | Interest Income Recognized | Average Recorded Investmen | Interest Income Recognized | Average Recorded Investmen | Interest Income Recognized |
| With no related allowance recorded: | | | | | | | | |
| Commercial | \$ 165 | \$ — | \$ 355 | \$ — | \$ 303 | \$ — | \$ 244 | \$ 9 |
| Real estate: | | | | | | | | |
| Construction, land and land development | 394 | 3 | 437 | 4 | 403 | 11 | 1,791 | 13 |
| 1-4 family residential first mortgages | 302 | — | 510 | — | 378 | 7 | 594 | 1 |
| Home equity | 22 | — | 2 | — | 9 | — | 1 | — |
| Commercial | 663 | — | 1,854 | 2 | 708 | 3 | 1,962 | 5 |
| Consumer and other loans | — | — | 16 | — | — | — | 6 | — |
| | 1,546 | 3 | 3,174 | 6 | 1,801 | 21 | 4,598 | 28 |
| With an allowance recorded: | | | | | | | | |
| Commercial | 573 | 2 | 4,063 | — | 566 | 7 | 3,838 | 82 |
| Real estate: | | | | | | | | |
| Construction, land and land development | 1,150 | 13 | 2,629 | 34 | 1,562 | 54 | 3,667 | 138 |
| 1-4 family residential first mortgages | — | — | 292 | 3 | 187 | — | 137 | 8 |
| Home equity | 236 | — | 108 | — | 94 | — | 311 | 11 |
| Commercial | 44 | — | 241 | — | 18 | — | 1,037 | 44 |
| Consumer and other loans | — | — | — | — | — | — | — | — |
| | 2,003 | 15 | 7,333 | 37 | 2,427 | 61 | 8,990 | 283 |
| Total: | | | | | | | | |
| Commercial | 738 | 2 | 4,418 | — | 869 | 7 | 4,082 | 91 |
| Real estate: | | | | | | | | |
| Construction, land and land development | 1,544 | 16 | 3,066 | 38 | 1,965 | 65 | 5,458 | 151 |
| 1-4 family residential first mortgages | 302 | — | 802 | 3 | 565 | 7 | 731 | 9 |
| Home equity | 258 | — | 110 | — | 103 | — | 312 | 11 |
| Commercial | 707 | — | 2,095 | 2 | 726 | 3 | 2,999 | 49 |
| Consumer and other loans | — | — | 16 | — | — | — | 6 | — |

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\$3,549 \$ 18 \$10,507 \$ 43 \$4,228 \$ 82 \$13,588 \$ 311

The following table reconciles the balance of nonaccrual loans with impaired loans as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| Nonaccrual loans | \$1,936 | \$2,398 |
| Troubled debt restructured loans | 389 | 517 |
| Other impaired loans still accruing interest | 1,139 | 2,161 |
| Total impaired loans | \$3,464 | \$5,076 |

The balance of impaired loans at September 30, 2014 and December 31, 2013 was comprised of 13 and 17 different borrowers, respectively. The Company has no commitments to advance additional funds on any of the impaired loans.

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The following tables provide an analysis of the payment status of the recorded investment in loans as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | | | | Current | Total Loans | 90 Days Past Due and Still Accruing |
|---|---------------------|---------------------|--------------------------|----------------|-------------|-------------|-------------------------------------|
| | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Past Due | | | |
| Commercial | \$227 | \$— | \$123 | \$350 | \$290,428 | \$290,778 | \$— |
| Real estate: | | | | | | | |
| Construction, land and land development | — | — | — | — | 141,686 | 141,686 | — |
| 1-4 family residential first mortgages | 172 | 177 | — | 349 | 51,294 | 51,643 | — |
| Home equity | — | — | — | — | 23,179 | 23,179 | — |
| Commercial | — | 177 | — | 177 | 565,596 | 565,773 | — |
| Consumer and other | — | — | — | — | 10,513 | 10,513 | — |
| Total | \$399 | \$354 | \$123 | \$876 | \$1,082,696 | \$1,083,572 | \$— |
| Nonaccrual loans included above | \$146 | \$354 | \$123 | \$623 | \$1,313 | \$1,936 | |
| | December 31, 2013 | | | | Current | Total Loans | 90 Days Past Due and Still Accruing |
| | 30-59 Days Past Due | 60-89 Days Past Due | 90 Days or More Past Due | Total Past Due | | | |
| Commercial | \$407 | \$— | \$200 | \$607 | \$257,403 | \$258,010 | \$— |
| Real estate: | | | | | | | |
| Construction, land and land development | — | — | — | — | 117,394 | 117,394 | — |
| 1-4 family residential first mortgages | 103 | 240 | 539 | 882 | 49,467 | 50,349 | — |
| Home equity | — | — | — | — | 25,205 | 25,205 | — |
| Commercial | 110 | 268 | — | 378 | 531,761 | 532,139 | — |
| Consumer and other | — | — | — | — | 9,236 | 9,236 | — |
| Total | \$620 | \$508 | \$739 | \$1,867 | \$990,466 | \$992,333 | \$— |
| Nonaccrual loans included above | \$407 | \$240 | \$739 | \$1,386 | \$1,012 | \$2,398 | |

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The following tables show the recorded investment in loans by credit quality indicator and loan segment as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | | | | |
|---|--------------------|----------|-------------|----------|-------------|
| | Pass | Watch | Substandard | Doubtful | Total |
| Commercial | \$282,488 | \$7,046 | \$1,244 | \$— | \$290,778 |
| Real estate: | | | | | |
| Construction, land and land development | 131,397 | 8,871 | 1,418 | — | 141,686 |
| 1-4 family residential first mortgages | 50,705 | 568 | 370 | — | 51,643 |
| Home equity | 22,699 | 64 | 416 | — | 23,179 |
| Commercial | 553,009 | 9,301 | 3,463 | — | 565,773 |
| Consumer and other | 10,513 | — | — | — | 10,513 |
| Total | \$1,050,811 | \$25,850 | \$6,911 | \$— | \$1,083,572 |
| | December 31, 2013 | | | | |
| | Pass | Watch | Substandard | Doubtful | Total |
| Commercial | \$244,766 | \$10,933 | \$2,311 | \$— | \$258,010 |
| Real estate: | | | | | |
| Construction, land and land development | 100,236 | 12,661 | 4,497 | — | 117,394 |
| 1-4 family residential first mortgages | 48,766 | 408 | 1,175 | — | 50,349 |
| Home equity | 23,608 | 1,495 | 102 | — | 25,205 |
| Commercial | 517,441 | 7,309 | 7,389 | — | 532,139 |
| Consumer and other | 9,230 | 6 | — | — | 9,236 |
| Total | \$944,047 | \$32,812 | \$15,474 | \$— | \$992,333 |

All loans are subject to the assessment of a credit quality indicator. Risk ratings are assigned for each loan at the time of approval, and they change as circumstances dictate during the term of the loan. The Company utilizes a 9-point risk rating scale as shown below, with ratings 1 - 5 included in the Pass column, rating 6 included in the Watch column, ratings 7 - 8 included in the Substandard column and rating 9 included in the Doubtful column. All loans classified as impaired that are included in the specific evaluation of the allowance for loan losses are included in the Substandard column along with all other loans with ratings of 7 - 8.

Risk rating 1: The loan is secured by cash equivalent collateral.

Risk rating 2: The loan is secured by properly margined marketable securities, bonds or cash surrender value of life insurance.

Risk rating 3: The borrower is in strong financial condition and has strong debt service capacity. The loan is performing as agreed, and the financial characteristics and trends of the borrower exceed industry statistics.

Risk rating 4: The borrower is in satisfactory financial condition and has satisfactory debt service capacity. The loan is performing as agreed, and the financial characteristics and trends of the borrower fall in line with industry statistics.

Risk rating 5: The borrower's financial condition is less than satisfactory. The loan is still generally paying as agreed, but strained cash flows may cause some slowness in payments. The collateral values adequately preclude loss on the loan. Financial characteristics and trends lag industry statistics. There may be noncompliance with loan covenants.

Risk rating 6: The borrower's financial condition is deficient. Payment delinquencies may be more common. Collateral values still protect from loss, but margins are narrow. The loan may be reliant on secondary sources of repayment, including liquidation of collateral and guarantor support.

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Risk rating 7: The loan is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Well-defined weaknesses exist that jeopardize the liquidation of the debt. The Company is inadequately protected by the valuation or paying capacity of the collateral pledged. If deficiencies are not corrected, there is a distinct possibility that a loss will be sustained.

Risk rating 8: All the characteristics of rating 7 exist with the added condition that the loan is past due more than 90 days or there is reason to believe the Company will not receive its principal and interest according to the terms of the loan agreement.

Risk rating 9: All the weaknesses inherent in risk ratings 7 and 8 exist with the added condition that collection or liquidation, on the basis of currently known facts, conditions and values, is highly questionable and improbable. A loan reaching this category would most likely be charged off.

Credit quality indicators for all loans and the Company's risk rating process are dynamic and updated on a continuous basis. Risk ratings are updated as circumstances that could affect the repayment of an individual loan are brought to management's attention through an established monitoring process. Individual lenders initiate changes as appropriate for ratings 1 through 5, and changes for ratings 6 through 9 are initiated via communications with management. The likelihood of loss increases as the risk rating increases and is generally preceded by a loan appearing on the Watch List, which consists of all loans with a risk rating of 6 or worse. Written action plans with firm target dates for resolution of identified problems are maintained and reviewed on a quarterly basis for all segments of criticized loans.

In addition to the Company's internal credit monitoring practices and procedures, an outsourced independent credit review function is in place to further assess assigned internal risk classifications and monitor compliance with internal lending policies and procedures.

In all portfolio segments, the primary risks are that a borrower's income stream diminishes to the point that it is not able to make scheduled principal and interest payments and any collateral securing the loan declines in value. The risk of declining collateral values is present for most types of loans.

Commercial loans consist primarily of loans to businesses for various purposes, including revolving lines to finance current operations, inventory and accounts receivable, and capital expenditure loans to finance equipment and other fixed assets. These loans generally have short maturities, have either adjustable or fixed interest rates, and are either unsecured or secured by inventory, accounts receivable and/or fixed assets. For commercial loans, the primary source of repayment is from the operation of the business.

Real estate loans include various types of loans for which the Company holds real property as collateral, and consist of loans on commercial properties and single and multifamily residences. Real estate loans are typically structured to mature or reprice every 5 years with payments based on amortization periods up to 30 years. The majority of construction loans are to contractors and developers for construction of commercial buildings or residential real estate. These loans typically have maturities up to 24 months. The Company's loan policy includes minimum appraisal and other credit guidelines.

Consumer loans include loans extended to individuals for household, family and other personal expenditures not secured by real estate. The majority of the Company's consumer lending is for vehicles, consolidation of personal debts and household improvements. The repayment source for consumer loans, including 1-4 family residential and home equity loans, is typically wages.

The allowance for loan losses is established through a provision for loan losses charged to expense. Loans in each of the Company's segments are charged against the allowance for loan losses when management believes that collectability of the principal is unlikely. The allowance is an amount that management believes will be adequate to absorb probable losses on existing loans, based on an evaluation of the collectability of loans and prior loss experience. This evaluation also takes into consideration such factors as changes in the nature and volume of the loan portfolio, overall portfolio quality, the review of specific problem loans, and the current economic conditions that may affect the borrower's ability to pay. While management uses the best information available to make its evaluation, future adjustments to the allowance may be necessary if there are significant changes in economic conditions or the other factors relied upon.

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The allowance for loan losses consists of specific and general components. The specific component relates to loans that meet the definition of impaired. The general component covers the remaining loans and is based on historical loss experience adjusted for qualitative factors such as delinquency trends, loan growth, economic elements and local market conditions. These same policies are applied to all segments of loans. In addition, regulatory agencies, as an integral part of their examination processes, periodically review the Company's allowance for loan losses, and may require the Company to make additions to the allowance based on their judgment about information available to them at the time of their examinations.

The following tables detail the changes in the allowance for loan losses by segment for the three and nine months ended September 30, 2014 and 2013.

| | Three Months Ended September 30, 2014 | | | | | | |
|--------------------------|---------------------------------------|---|---------------------------|----------------|------------|-----------------------|----------|
| | Commercial | Real Estate Construction and Land | 1-4 Family Residential | Home Equity | Commercial | Consumer and Other | Total |
| Beginning balance | \$3,898 | \$2,540 | \$ 553 | \$563 | \$ 5,609 | \$ 50 | \$13,213 |
| Charge-offs | — | — | (10) | (60) | — | — | (70) |
| Recoveries | 35 | — | 2 | 56 | 7 | 2 | 102 |
| Provision ⁽¹⁾ | 347 | (189) | 66 | (18) | (107) | 1 | 100 |
| Ending balance | \$4,280 | \$2,351 | \$ 611 | \$541 | \$ 5,509 | \$ 53 | \$13,345 |
| | Three Months Ended September 30, 2013 | | | | | | |
| | Commercial | Real Estate Construction and Land | 1-4 Family Residential | Home Equity | Commercial | Consumer and Other | Total |
| Beginning balance | \$4,108 | \$3,933 | \$ 663 | \$441 | \$ 6,780 | \$ 34 | \$15,959 |
| Charge-offs | (315) | — | (10) | — | — | (31) | (356) |
| Recoveries | 34 | — | 3 | 99 | — | 2 | 138 |
| Provision ⁽¹⁾ | 369 | (158) | (38) | (171) | (1,032) | 30 | (1,000) |
| Ending balance | \$4,196 | \$3,775 | \$ 618 | \$369 | \$ 5,748 | \$ 35 | \$14,741 |
| | Nine Months Ended September 30, 2014 | | | | | | |
| | Commercial | Real Estate Construction and Land | 1-4 Family Residential | Home Equity | Commercial | Consumer and Other | Total |
| Beginning balance | \$4,199 | \$3,032 | \$ 613 | \$403 | \$ 5,485 | \$ 59 | \$13,791 |
| Charge-offs | (577) | — | (73) | (123) | (112) | — | (885) |
| Recoveries | 87 | 8 | 4 | 80 | 7 | 3 | 189 |
| Provision ⁽¹⁾ | 571 | (689) | 67 | 181 | 129 | (9) | 250 |
| Ending balance | \$4,280 | \$2,351 | \$ 611 | \$541 | \$ 5,509 | \$ 53 | \$13,345 |
| | Nine Months Ended September 30, 2013 | | | | | | |
| | Commercial | Real Estate Construction and Land | 1-4 Family Residential | Home Equity | Commercial | Consumer and Other | Total |
| Beginning balance | \$4,116 | \$4,616 | \$ 637 | \$568 | \$ 5,564 | \$ 28 | \$15,529 |
| Charge-offs | (514) | — | (40) | (5) | — | (32) | (591) |

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| | | | | | | | |
|--------------------------|---------|---------|--------|--------|----------|-------|----------|
| Recoveries | 254 | 42 | 121 | 212 | 2 | 22 | 653 |
| Provision ⁽¹⁾ | 340 | (883 |) (100 |) (406 |) 182 | 17 | (850 |
| Ending balance | \$4,196 | \$3,775 | \$ 618 | \$369 | \$ 5,748 | \$ 35 | \$14,741 |

The negative provisions for the various segments are related to either the decline in each of those portfolio (1) segments during the time periods disclosed and/or improvement in the credit quality factors related to those portfolio segments.

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The following tables show a breakdown of the allowance for loan losses disaggregated on the basis of impairment analysis method by segment as of September 30, 2014 and December 31, 2013.

September 30, 2014

| | Commercial | Real Estate Construction and Land | 1-4 Family Residential | Home Equity | Commercial | Consumer and Other | Total |
|---------------------------------------|------------|---|---------------------------|----------------|------------|-----------------------|----------|
| Ending balance: | | | | | | | |
| Individually evaluated for impairment | \$413 | \$500 | \$ — | \$232 | \$ 177 | \$— | \$1,322 |
| Collectively evaluated for impairment | 3,867 | 1,851 | 611 | 309 | 5,332 | 53 | 12,023 |
| Total | \$4,280 | \$2,351 | \$ 611 | \$541 | \$ 5,509 | \$ 53 | \$13,345 |

December 31, 2013

| | Commercial | Real Estate Construction and Land | 1-4 Family Residential | Home Equity | Commercial | Consumer and Other | Total |
|---------------------------------------|------------|---|---------------------------|----------------|------------|-----------------------|----------|
| Ending balance: | | | | | | | |
| Individually evaluated for impairment | \$560 | \$1,300 | \$ 33 | \$— | \$ — | \$— | \$1,893 |
| Collectively evaluated for impairment | 3,639 | 1,732 | 580 | 403 | 5,485 | 59 | 11,898 |
| Total | \$4,199 | \$3,032 | \$ 613 | \$403 | \$ 5,485 | \$ 59 | \$13,791 |

The following tables show the recorded investment in loans, exclusive of unamortized fees and costs, disaggregated on the basis of impairment analysis method by segment as of September 30, 2014 and December 31, 2013.

September 30, 2014

| | Commercial | Real Estate Construction and Land | 1-4 Family Residential | Home Equity | Commercial | Consumer and Other | Total |
|---------------------------------------|------------|---|---------------------------|----------------|------------|-----------------------|-------------|
| Ending balance: | | | | | | | |
| Individually evaluated for impairment | \$725 | \$1,418 | \$ 239 | \$320 | \$ 762 | \$— | \$3,464 |
| Collectively evaluated for impairment | 290,053 | 140,268 | 51,404 | 22,859 | 565,011 | 10,513 | 1,080,108 |
| Total | \$290,778 | \$141,686 | \$ 51,643 | \$23,179 | \$ 565,773 | \$10,513 | \$1,083,572 |

December 31, 2013

| | Commercial | Real Estate Construction and Land | 1-4 Family Residential | Home Equity | Commercial | Consumer and Other | Total |
|---------------------------------------|------------|---|---------------------------|----------------|------------|--------------------------|-----------|
| Ending balance: | | | | | | | |
| Individually evaluated for impairment | \$1,007 | \$2,460 | \$ 846 | \$— | \$ 763 | \$— | \$5,076 |
| Collectively evaluated for impairment | 257,003 | 114,934 | 49,503 | 25,205 | 531,376 | 9,236 | 987,257 |
| Total | \$258,010 | \$117,394 | \$ 50,349 | \$25,205 | \$ 532,139 | \$ 9,236 | \$992,333 |

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5. Derivatives

The Company uses interest rate swap agreements to assist in its interest rate risk management. The notional amounts of the interest rate swaps do not represent amounts exchanged by the counterparties, but rather, the notional amount is used to determine, along with other terms of the derivative, the amounts to be exchanged between the counterparties.

The Company has variable rate FHLB advances, which create exposure to variability in interest payments due to changes in interest rates. In December 2012, to manage the interest rate risk related to the variability of interest payments, the Company entered into three forward-starting interest rate swap transactions, with a total notional amount of \$80,000. The interest rate swaps effectively convert \$80,000 of variable rate FHLB advances to fixed rate debt as of the forward-starting dates. The forward-starting dates on the interest rate swaps range from December 2014 to December 2015. The three swap transactions were designated as cash flow hedges of the changes in cash flows attributable to changes in LIBOR, the benchmark interest rate being hedged, associated with the interest payments made on the underlying FHLB advances with quarterly interest rate reset dates.

In June 2013, the Company entered into a forward-starting interest rate swap transaction with a total notional amount of \$20,000, to effectively convert its \$20,000 variable rate junior subordinated notes to fixed rate debt as of the forward-starting date of the swap transaction. This swap transaction was designated as a cash flow hedge of the variability in cash flows attributable to the change in LIBOR, the benchmark interest rate being hedged, associated with the interest payments made on \$20,000 of the Company's junior subordinated debt with a quarterly interest rate reset date. The effective date of this swap was June 30, 2014 and it was terminated in September 2014, when the fair value was \$0. The swap was terminated because short-term interest rates had not risen since the swap was purchased and short-term interest rates are not expected to increase for at least another year. The Company's overall interest rate risk profile is not significantly adversely impacted because variable rate assets have been added to the balance sheet in the past year.

At the inception of each hedge transaction, the Company represented that the underlying principal balance would remain outstanding throughout the hedge transaction, making it probable that sufficient LIBOR-based interest payments would exist through the maturity date of the swaps. The cash flow hedges were determined to be fully effective during the remaining terms of the swaps. Therefore, the aggregate fair value of the swaps is recorded in other assets or other liabilities with changes in market value recorded in other comprehensive income, net of deferred taxes. See Note 6 for additional fair value information and disclosures. The amounts included in accumulated other comprehensive income will be reclassified to interest expense should the hedge no longer be considered effective. No amount of ineffectiveness was included in net income for the nine months ended September 30, 2014 or 2013, and the Company estimates there will be approximately \$430 of cash payments and reclassification from accumulated other comprehensive income (loss) to interest expense through September 30, 2015. The Company will continue to assess the effectiveness of the hedges on a quarterly basis.

The Company is exposed to credit risk in the event of nonperformance by the interest rate swap counterparty. The Company minimizes this risk by entering into derivative contracts with only large, stable financial institutions, and the Company has not experienced, and does not expect, any losses from counterparty nonperformance on the interest rate swaps. The Company monitors counterparty risk in accordance with the provisions of FASB ASC 815. In addition, the interest rate swap agreements contain language outlining collateral-pledging requirements for each counterparty.

Collateral must be posted when the market value exceeds certain threshold limits. As of September 30, 2014, the counterparty had pledged \$1,120 of required collateral in the form of cash on deposit with a third party. The Company was not required to pledge any collateral to the counterparty as of September 30, 2014.

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The tables below identify the balance sheet category and fair values of the Company's derivative instruments designated as cash flow hedges as of September 30, 2014 and December 31, 2013.

| September 30, 2014 | Notional Amount | Fair Value | Balance Sheet Category | Receive Rate | Pay Rate | Maturity |
|------------------------|-----------------|------------|------------------------|--------------|----------|--------------|
| Interest rate swap (1) | \$25,000 | \$275 | Other Assets | 0.52 | % 2.10 | % 12/23/2019 |
| Interest rate swap (2) | 25,000 | 355 | Other Assets | 0.54 | % 2.34 | % 6/22/2020 |
| Interest rate swap (3) | 30,000 | 473 | Other Assets | 0.54 | % 2.52 | % 9/21/2020 |
| December 31, 2013 | Notional Amount | Fair Value | Balance Sheet Category | Receive Rate | Pay Rate | Maturity |
| Interest rate swap (1) | \$25,000 | \$820 | Other Assets | 0.54 | % 2.10 | % 12/23/2019 |
| Interest rate swap (2) | 25,000 | 1,002 | Other Assets | 0.56 | % 2.34 | % 6/22/2020 |
| Interest rate swap (3) | 30,000 | 1,316 | Other Assets | 0.56 | % 2.52 | % 9/21/2020 |
| Interest rate swap (4) | 20,000 | 277 | Other Assets | 3.30 | % 4.88 | % 6/30/2019 |

The following tables identify the pre-tax gains (losses) recognized on the Company's derivative instruments designated as cash flow hedges for the nine months ended September 30, 2014 and 2013.

| Nine Months Ended September 30, 2014 | | | | | |
|--------------------------------------|--|------------------------------------|-----------------------|----------------|-----------------------|
| Effective Portion | | | Ineffective Portion | | |
| | Amount of Pre-tax (Loss) Recognized in OCI | Reclassified from AOCI into Income | Amount of Gain (Loss) | Category | Amount of Gain (Loss) |
| | | Category | | | |
| Interest rate swap (1) | \$(545) |) Interest Expense | \$— | Other Income | \$— |
| Interest rate swap (2) | (647) |) Interest Expense | — | Other Income | — |
| Interest rate swap (3) | (843) |) Interest Expense | — | Other Income | — |
| Interest rate swap (4) | (277) |) Interest Expense | (73) |) Other Income | — |
| Nine Months Ended September 30, 2013 | | | | | |
| Effective Portion | | | Ineffective Portion | | |
| | Amount of Pre-tax Gain Recognized in OCI | Reclassified from AOCI into Income | Amount of Gain (Loss) | Category | Amount of Gain (Loss) |
| | | Category | | | |
| Interest rate swap (1) | \$841 | Interest Expense | \$— | Other Income | \$— |
| Interest rate swap (2) | 973 | Interest Expense | — | Other Income | — |
| Interest rate swap (3) | 1,228 | Interest Expense | — | Other Income | — |
| Interest rate swap (4) | 154 | Interest Expense | — | Other Income | — |

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6. Fair Value Measurements

Accounting guidance on fair value measurements and disclosures defines fair value, establishes a framework for measuring the fair value of assets and liabilities using a hierarchy system, and defines required disclosures. It clarifies that fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the reporting entity transacts business.

The Company's balance sheet contains securities available for sale and derivative instruments that are recorded at fair value on a recurring basis. The three-level valuation hierarchy for disclosure of fair value is as follows:

Level 1 uses quoted market prices in active markets for identical assets or liabilities.

Level 2 uses observable market-based inputs or unobservable inputs that are corroborated by market data.

Level 3 uses unobservable inputs that are not corroborated by market data.

The Company's policy is to recognize transfers between Levels at the end of each reporting period, if applicable. There were no transfers between Levels of the fair value hierarchy during the nine months ended September 30, 2014.

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value on a recurring basis.

Investment securities available for sale: When available, quoted market prices are used to determine the fair value of investment securities. If quoted market prices are not available, the Company determines fair value based on various sources and may apply matrix pricing with observable prices for similar bonds where a price for the identical bond is not observable. The fair values of these securities are determined by pricing models that consider observable market data such as interest rate volatilities, LIBOR yield curve, credit spreads, prices from market makers and live trading systems. Level 1 securities include certain corporate bonds and preferred stocks, and would include U.S. Treasuries, if any were held. Level 2 securities include U.S. government and agency securities, collateralized mortgage obligations, mortgage-backed securities, state and political subdivision securities, and a trust preferred security. Certain investment securities are not valued based on observable inputs and are, therefore, classified as Level 3. The fair value of these securities is based on management's best estimates.

Generally, management obtains the fair value of investment securities at the end of each reporting period via a third party pricing service. Management, with the assistance of an independent investment advisory firm, reviewed the valuation process used by the third party and believes that process was valid. On a quarterly basis, management corroborates the fair values of investment securities by obtaining pricing from an independent investment advisory firm and compares the two sets of fair values. Any significant variances are reviewed and investigated. In addition, the Company has instituted a practice of further testing the fair values of a sample of securities. For that sample, the prices are further validated by management, with assistance from an independent investment advisory firm, by obtaining details of the inputs used by the pricing service. Those inputs were independently tested, and management concluded the fair values were consistent with GAAP requirements and securities were properly classified in the fair value hierarchy.

Derivative instruments: The Company's derivative instruments consist of interest rate swaps, which are accounted for as cash flow hedges. The Company's derivative position is classified within Level 2 of the fair value hierarchy and is valued using models generally accepted in the financial services industry and that use actively quoted or observable market input values from external market data providers and/or non-binding broker-dealer quotations. The fair value of the derivatives are determined using discounted cash flow models. These models' key assumptions include the contractual terms of the respective contract along with significant observable inputs, including interest rates, yield curves, nonperformance risk and volatility. Derivative contracts are executed with a Credit Support Annex, which is a bilateral ratings-sensitive agreement that requires collateral postings at established credit threshold levels. These agreements protect the interests of the Company and its counterparties should either party suffer a credit rating deterioration.

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The following tables present the balances of assets and liabilities measured at fair value on a recurring basis by level as of September 30, 2014 and December 31, 2013.

| Description | September 30, 2014 | | | |
|--|--------------------|----------|-----------|---------|
| | Total | Level 1 | Level 2 | Level 3 |
| Investment securities available for sale: | | | | |
| U.S. government agencies and corporations | \$12,861 | \$— | \$12,861 | \$— |
| State and political subdivisions | 54,217 | — | 54,217 | — |
| Collateralized mortgage obligations | 133,970 | — | 133,970 | — |
| Mortgage-backed securities | 68,873 | — | 68,873 | — |
| Trust preferred securities | 3,343 | — | 910 | 2,433 |
| Corporate notes and equity securities | 14,649 | 14,349 | 300 | — |
| Total investment securities available for sale | 287,913 | 14,349 | 271,131 | 2,433 |
| Derivative instruments: | | | | |
| Interest rate swaps | 1,103 | — | 1,103 | — |
| Total assets measured at fair value on a recurring basis | \$289,016 | \$14,349 | \$272,234 | \$2,433 |

| Description | December 31, 2013 | | | |
|--|-------------------|----------|-----------|---------|
| | Total | Level 1 | Level 2 | Level 3 |
| Investment securities available for sale: | | | | |
| U.S. government agencies and corporations | \$12,871 | \$— | \$12,871 | \$— |
| State and political subdivisions | 87,788 | — | 87,788 | — |
| Collateralized mortgage obligations | 168,648 | — | 168,648 | — |
| Mortgage-backed securities | 58,156 | — | 58,156 | — |
| Trust preferred securities | 2,745 | — | 895 | 1,850 |
| Corporate notes and equity securities | 15,008 | 14,708 | 300 | — |
| Total investment securities available for sale | 345,216 | 14,708 | 328,658 | 1,850 |
| Derivative instruments: | | | | |
| Interest rate swaps | 3,415 | — | 3,415 | — |
| Total assets measured at fair value on a recurring basis | \$348,631 | \$14,708 | \$332,073 | \$1,850 |

The following table presents changes in investment securities available for sale with significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2014 and 2013. The activity in the table consists of one pooled TPS (ALESCO Preferred Funding X, Ltd.), which is considered to have OTTI.

| Description | Three Months Ended | | Nine Months Ended September | |
|--|--------------------|---------|-----------------------------|---------|
| | September 30, 2014 | 2013 | 2014 | 2013 |
| Beginning balance | \$2,207 | \$1,616 | \$1,850 | \$1,334 |
| Transfer into level 3 | — | — | — | — |
| Total gains: | | | | |
| Included in earnings | — | — | — | — |
| Included in other comprehensive income | 226 | 186 | 583 | 468 |
| Sale of security | — | — | — | — |
| Principal payments | — | — | — | — |
| Ending balance | \$2,433 | \$1,802 | \$2,433 | \$1,802 |

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The following tables present additional quantitative information about assets measured on a recurring basis for which the Company has utilized Level 3 inputs to determine fair value as of September 30, 2014 and December 31, 2013.

| | | September 30, 2014 | | |
|----------------------------------|------------|----------------------|---|------------------------|
| | Fair Value | Valuation Technique | Unobservable Input | Range (Average) |
| ALESCO Preferred Funding X, Ltd. | \$2,433 | Discounted cash flow | Discount rate | NA (14.0%) |
| | | | Prepayment rate | 0.0% - 75.0% (5.0%) |
| | | | Probability of default | 1.7% - 100.0% (16.1%) |
| | | | Expected losses on defaulted collateral | 20.0% - 100.0% (88.5%) |
| | | | Recovery probabilities for deferring collateral | 0.0% - 75.0% (26.1%) |
| | | December 31, 2013 | | |
| | Fair Value | Valuation Technique | Unobservable Input | Range (Average) |
| ALESCO Preferred Funding X, Ltd. | \$1,850 | Discounted cash flow | Discount rate | NA (17.0%) |
| | | | Prepayment rate | 0.0% - 75.0% (5.6%) |
| | | | Probability of default | 1.9% - 100.0% (18.9%) |
| | | | Expected losses on defaulted collateral | 20.0% - 100.0% (88.3%) |
| | | | Recovery probabilities for deferring collateral | 0.0% - 75.0% (29.8%) |

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Certain assets are measured at fair value on a nonrecurring basis. That is, they are subject to fair value adjustments in certain circumstances (for example, when there is evidence of impairment). The following tables present those assets carried on the balance sheet by caption and by level within the valuation hierarchy as of September 30, 2014 and December 31, 2013.

| Description | September 30, 2014 | | | |
|-------------------------|--------------------|---------|---------|---------|
| | Total | Level 1 | Level 2 | Level 3 |
| Assets: | | | | |
| Impaired loans | \$676 | \$— | \$— | \$676 |
| Other real estate owned | 4,495 | — | — | 4,495 |
| Total | \$5,171 | \$— | \$— | \$5,171 |

| Description | December 31, 2013 | | | |
|-------------------------|-------------------|---------|---------|---------|
| | Total | Level 1 | Level 2 | Level 3 |
| Assets: | | | | |
| Impaired loans | \$1,270 | \$— | \$— | \$1,270 |
| Other real estate owned | 5,800 | — | — | 5,800 |
| Total | \$7,070 | \$— | \$— | \$7,070 |

Loans in the previous tables consist of impaired loans for which a fair value adjustment was recorded. Impaired loans are evaluated and valued at the lower of cost or fair value when the loan is identified as impaired. Fair value is measured based on the value of the collateral securing these loans. Collateral may be real estate or business assets such as equipment, inventory or accounts receivable. Fair value is determined by management evaluations or independent appraisals. Appraised or reported values may be discounted based on management's opinions concerning market developments or the client's business. Other real estate owned in the tables above consists of property acquired through foreclosures and settlements of loans. Property acquired is carried at fair value of the property less estimated disposal costs. Fair value of other real estate owned is determined by management by obtaining appraisals or other market value information at the time of acquisition, is updated at least annually, and may be discounted.

The following tables present additional quantitative information about assets measured at fair value on a nonrecurring basis for which the Company has utilized Level 3 inputs to determine fair value as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | | | |
|-------------------------|--------------------|--------------------------|----------------------|----------------------|
| | Fair Value | Valuation Technique | Unobservable Input | Range (Average) |
| Impaired loans | \$676 | Evaluation of collateral | Estimation of value | NM* |
| Other real estate owned | 4,495 | Appraisal | Appraisal adjustment | 0.0% - 20.0% (11.2%) |
| | December 31, 2013 | | | |
| | Fair Value | Valuation Technique | Unobservable Input | Range (Average) |
| Impaired loans | \$1,270 | Evaluation of collateral | Estimation of value | NM* |
| Other real estate owned | 5,800 | Appraisal | Appraisal adjustment | 0.0% - 50.0% (10.6%) |

* Not Meaningful. Evaluations of the underlying assets are completed for each impaired loan with a specific reserve. The types of collateral vary widely and could include accounts receivables, inventory, a variety of equipment and real estate. Collateral evaluations are reviewed and discounted as appropriate based on knowledge of the specific type of

collateral. In the case of real estate, an independent appraisal may be obtained. Types of discounts considered included aging of receivables, condition of the collateral, potential market for the collateral and estimated disposal costs. These discounts will vary from loan to loan, thus providing a range would not be meaningful.

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GAAP requires disclosure of the fair value of financial assets and financial liabilities, including those that are not measured and reported at fair value on a recurring or nonrecurring basis. The methodologies for estimating the fair value of financial assets and financial liabilities that are measured at fair value on a recurring or nonrecurring basis are discussed above. The methodologies for other financial assets and financial liabilities are discussed below.

Cash and due from banks: The carrying amount approximates fair value.

Federal funds sold: The carrying amount approximates fair value.

Investment securities held to maturity: The fair values of these securities, which are all state and political subdivisions, are determined by the same method described previously for investment securities available for sale.

FHLB stock: The fair value of this restricted stock is estimated at its carrying value and redemption price of \$100 per share.

Loans held for sale: The fair values of loans held for sale are based on estimated sales prices.

Loans: The fair values of fixed rate loans are estimated using discounted cash flow analysis based on observable market interest rates currently being offered for loans with similar terms to borrowers with similar credit quality. The carrying values of variable rate loans approximate their fair values.

Deposits: The carrying amounts for demand and savings deposits, which represent the amounts payable on demand, approximate their fair values. The fair values for fixed rate certificates of deposit are estimated using discounted cash flow analysis, based on observable market interest rates currently being offered on certificates with similar terms.

Accrued interest receivable and payable: The fair values of both accrued interest receivable and payable approximate their carrying amounts.

Borrowings: The carrying amounts of federal funds purchased, other short-term borrowings and variable rate long-term borrowings approximate their fair values. Fair values of FHLB advances, subordinated notes and other long-term borrowings are estimated using discounted cash flow analysis, based on observable market interest rates currently being offered with similar terms.

Commitments to extend credit and standby letters of credit: The approximate fair values of commitments and standby letters of credit are based on the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and creditworthiness of the counterparties.

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The following table includes the carrying amounts and approximate fair values of financial assets and liabilities as of September 30, 2014 and December 31, 2013.

| | Fair Value Hierarchy Level | September 30, 2014 | | December 31, 2013 | |
|--|----------------------------|--------------------|------------------------|-------------------|------------------------|
| | | Carrying Amount | Approximate Fair Value | Carrying Amount | Approximate Fair Value |
| Financial assets: | | | | | |
| Cash and due from banks | Level 1 | \$34,480 | \$34,480 | \$41,126 | \$41,126 |
| Federal funds sold | Level 1 | 204 | 204 | 1,299 | 1,299 |
| Investment securities available for sale | See previous table | 287,913 | 287,913 | 345,216 | 345,216 |
| Investment securities held to maturity | Level 2 | 51,364 | 51,120 | — | — |
| Federal Home Loan Bank stock | Level 1 | 13,964 | 13,964 | 11,851 | 11,851 |
| Loans held for sale | Level 2 | 343 | 349 | 2,230 | 2,242 |
| Loans, net ⁽¹⁾ | Level 2 | 1,069,732 | 1,081,584 | 977,929 | 990,811 |
| Accrued interest receivable | Level 1 | 4,549 | 4,549 | 4,007 | 4,007 |
| Interest rate swaps | See previous table | 1,103 | 1,103 | 3,415 | 3,415 |
| Financial liabilities: | | | | | |
| Deposits | Level 2 | 1,205,262 | 1,205,937 | 1,163,842 | 1,165,112 |
| Federal funds purchased | Level 1 | 3,870 | 3,870 | 16,622 | 16,622 |
| Other short-term borrowings | Level 1 | 40,000 | 40,000 | — | — |
| Accrued interest payable | Level 1 | 455 | 455 | 429 | 429 |
| Subordinated notes | Level 2 | 20,619 | 13,310 | 20,619 | 11,819 |
| Federal Home Loan Bank advances, net | Level 2 | 96,511 | 95,605 | 95,392 | 94,785 |
| Long-term debt | Level 2 | 13,491 | 13,380 | 15,935 | 16,112 |
| Off-balance-sheet financial instruments: | | | | | |
| Commitments to extend credit | Level 3 | — | — | — | — |
| Standby letters of credit | Level 3 | — | — | — | — |

(1) All loans are Level 2 except impaired loans of \$676 and \$1,270 as of September 30, 2014 and December 31, 2013, respectively, which are level 3.

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West Bancorporation, Inc. and Subsidiary
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(unaudited)
(dollars in thousands, except per share data)

7. Accumulated Other Comprehensive Income (Loss)

The following tables summarize the changes in the balances of each component of accumulated other comprehensive income (loss), net of tax, for the nine months ended September 30, 2014 and 2013.

| | Noncredit-related | | | |
|--|-------------------------|----------------------------|-------------------------|-----------------------------|
| | Unrealized | Unrealized | Unrealized | Accumulated |
| | Gains (Losses) | Gains (Losses) | Gains (Losses) | Other |
| | on Securities with OTTI | on Securities without OTTI | (Losses) on Derivatives | Comprehensive Income (Loss) |
| Balance, December 31, 2013 | \$ (1,439 |) \$ (4,217 |) \$ 2,118 | \$ (3,538 |
| Other comprehensive income (loss) before reclassifications | 361 | 4,634 | (1,479 |) 3,516 |
| Amounts reclassified from accumulated other comprehensive income | — | (446 |) 45 | (401 |
| Net current period other comprehensive income (loss) | 361 | 4,188 | (1,434 |) 3,115 |
| Balance, September 30, 2014 | \$ (1,078 |) \$ (29 |) \$ 684 | \$ (423 |
| Balance, December 31, 2012 | \$ (1,759 |) \$ 4,146 | \$ (461 |) \$ 1,926 |
| Other comprehensive income (loss) before reclassifications | 290 | (7,573 |) 1,982 | (5,301 |
| Amounts reclassified from accumulated other comprehensive income | — | — | — | — |
| Net current period other comprehensive income (loss) | 290 | (7,573 |) 1,982 | (5,301 |
| Balance, September 30, 2013 | \$ (1,469 |) \$ (3,427 |) \$ 1,521 | \$ (3,375 |

8. Deferred Income Taxes

Net deferred tax assets consisted of the following as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | December 31, 2013 |
|--|--------------------|-------------------|
| Allowance for loan losses | \$5,071 | \$5,241 |
| Net unrealized losses on securities available for sale | 678 | 3,466 |
| Investment security impairment | 106 | 106 |
| Intangibles | 1,156 | 1,387 |
| Other real estate owned | 1,016 | 1,572 |
| Accrued expenses | 796 | 819 |
| Restricted stock compensation | 116 | 140 |
| State net operating loss carryforward | 825 | 647 |
| Capital loss carryforward | 4,063 | 4,063 |
| Other deferred tax assets | 44 | 56 |
| Net deferred loan fees and costs | (333 |) (280 |
| Net unrealized gains on interest rate swaps | (418 |) (1,297 |

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| | | | |
|--|---------|----------|---|
| Premises and equipment | (419 |) (559 |) |
| Loans | — | (1,038 |) |
| Other deferred tax liabilities | (339 |) (314 |) |
| Net deferred tax assets before valuation allowance | 12,362 | 14,009 | |
| Valuation allowance | (4,994 |) (4,816 |) |
| Net deferred tax assets | \$7,368 | \$9,193 | |

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West Bancorporation, Inc. and Subsidiary
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The Company has recorded a valuation allowance against the tax effect of the state net operating loss carryforwards, federal and state capital loss carryforwards, and investment security impairment as management believes it is more likely than not that such carryforwards will expire without being fully utilized.

9. Commitments and Contingencies

The Company is party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheets. The Company's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments and conditional obligations that it uses for on-balance-sheet instruments. The Company's commitments consisted of the following approximate amounts as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | December 31, 2013 |
|------------------------------|--------------------|-------------------|
| Commitments to extend credit | \$469,749 | \$388,197 |
| Standby letters of credit | 14,654 | 3,546 |
| | \$484,403 | \$391,743 |

West Bank has executed Mortgage Partnership Finance (MPF) Master Commitments (Commitments) with the FHLB of Des Moines to deliver mortgage loans and to guarantee the payment of any realized losses that exceed the FHLB's first loss account for mortgages delivered under the Commitments. West Bank receives credit enhancement fees from the FHLB for providing this guarantee and continuing to assist with managing the credit risk of the MPF Program mortgage loans. The term of the current Commitment is through January 16, 2015. At September 30, 2014, the liability represented by the present value of the credit enhancement fees less any expected losses in the mortgages delivered under the Commitments was approximately \$476.

The Company has commitments to invest in four qualified affordable housing projects totaling \$4,635 as of September 30, 2014.

On September 29, 2010, West Bank was sued in a class action lawsuit that, as amended, asserts nonsufficient funds fees charged by West Bank to Iowa resident customers on debit card transactions are usurious under the Iowa Consumer Credit Code, rather than allowable fees, and that the sequence in which West Bank formerly posted debit card transactions for payment violated various alleged duties of good faith and ordinary care. Plaintiffs are seeking alternative remedies that include injunctive relief, damages (including treble damages), punitive damages, refund of fees and attorney fees. West Bank believes it has substantial defenses and is vigorously defending the action. The trial court entered orders on preliminary motions on March 4, 2014. It dismissed one of the Plaintiffs' claims and found that factual disputes precluded summary judgment in West Bank's favor on the remaining claims. In addition, the court certified two classes for further proceedings. West Bank appealed the adverse rulings. The appeals should be decided sometime in 2015. The amount of potential loss, if any, cannot be reasonably estimated now because of the unresolved legal issues and because, among other things, the multiple alternative claims involve different time periods, burdens of proof, defenses and potential remedies.

Except as described above, neither the Company nor West Bank are parties to any other material pending legal proceedings, other than ordinary litigation incidental to West Bank's business, and no property of these entities is

subject to any such proceeding. The Company does not know of any proceeding contemplated by a governmental authority against the Company or West Bank.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

"SAFE HARBOR" STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT

Certain statements in this report, other than purely historical information, including estimates, projections, statements relating to our business plans, objectives and expected operating results and the assumptions upon which those statements are based, are "forward-looking statements" within the meanings of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may appear throughout this report. These forward-looking statements are generally identified by the words "believes," "expects," "intends," "should," "anticipates," "projects," "future," "may," "will," "strategy," "opportunity," "will be," "will likely result," "will continue" or similar references, or references to estimates, predictions or future events. Such forward-looking statements are based upon certain underlying assumptions, risks and uncertainties. Because of the possibility that the underlying assumptions are incorrect or do not materialize as expected in the future, actual results could differ materially from these forward-looking statements. Risks and uncertainties that may affect future results include: interest rate risk; competitive pressures; pricing pressures on loans and deposits; changes in credit and other risks posed by the Company's loan and investment portfolios, including declines in commercial or residential real estate values, or changes in the allowance for loan losses dictated by new market conditions or regulatory requirements; actions of bank and nonbank competitors; changes in local and national economic conditions; changes in regulatory requirements, limitations and costs; changes in customers' acceptance of the Company's products and services; and any other risks described in the "Risk Factors" sections of this and other reports filed by the Company with the Securities and Exchange Commission. The Company undertakes no obligation to revise or update such forward-looking statements to reflect current or future events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

CRITICAL ACCOUNTING POLICIES

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements that have been prepared in accordance with U.S. generally accepted accounting principles. The preparation of these financial statements requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, income and expenses. These estimates are based upon historical experience and on various other assumptions that management believes are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. The estimates and judgments that management believes have the most effect on West Bancorporation's reported financial position and results of operations are described as critical accounting policies in the Company's Annual Report on Form 10-K for the year ended December 31, 2013 as filed with the Securities and Exchange Commission on March 6, 2014. There have been no significant changes in the critical accounting policies or the assumptions and judgments utilized in applying these policies since the year ended December 31, 2013.

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West Bancorporation, Inc.

Management's Discussion and Analysis

(dollars in thousands, except share and per share information)

THREE AND NINE MONTHS ENDING SEPTEMBER 30, 2014

OVERVIEW

The following discussion describes the consolidated operations and financial condition of the Company, which includes West Bank, West Bank's wholly owned subsidiary WB Funding Corporation (which owns an interest in SmartyPig, LLC), and West Bank's 99.99 percent owned subsidiary ICD IV, LLC (a community development entity). ICD IV was liquidated during the third quarter of 2014 because the underlying loan matured. Results of operations for the three and nine months ended September 30, 2014 are compared to the results for the same periods in 2013, and the consolidated financial condition of the Company as of September 30, 2014 is compared to balances as of December 31, 2013. The Company operates in three markets: central Iowa, which is generally the greater Des Moines metropolitan area; eastern Iowa, which is the area including and surrounding Iowa City and Coralville, Iowa; and the Rochester, Minnesota area.

Net income for the three months ended September 30, 2014 was \$5,063, or \$0.32 per diluted common share, compared to \$4,363, or \$0.27 per diluted common share for the three months ended September 30, 2013. The Company's annualized return on average assets and return on average equity for the third quarter of 2014 were 1.32 and 15.00 percent, respectively, compared to 1.19 and 14.41 percent, respectively, for the same period in 2013.

The increase in net income for the third quarter of 2014 compared to the same period last year was mainly due to a \$663 increase in net interest income, a \$210 gain on sales of investment securities and a \$1,134 reduction in other real estate owned expenses. The improvements were offset by a \$1,100 increase in provision for loan losses due to recording a negative provision in the third quarter of 2013. The 5.7 percent increase in net interest income was primarily the result of the combination of loan growth and lower deposit rates.

Net income for the nine months ended September 30, 2014 was \$14,202, or \$0.89 per diluted common share, compared to \$12,609, or \$0.75 per diluted common share, for the nine months ended September 30, 2013. The Company's annualized return on average assets and return on average equity for the nine months ended September 30, 2014 were 1.27 and 14.61 percent, respectively, compared to 1.17 and 13.02 percent, respectively, for the nine months ended September 30, 2013.

The increase in net income for the first nine months of 2014 compared to the same period last year was primarily due to a \$2,230 increase in net interest income, recognition of \$716 of investment securities net gains, a \$270 increase in trust fees and a \$740 reduction in other real estate owned expenses. Like the third quarter of 2014, the improvements were offset by a \$1,100 increase in the provision for loan losses. Net interest income for the nine months ended September 30, 2014 was up 6.6 percent over the same period last year primarily as the result of loan growth, higher average yields on investment securities and lower deposit rates. Trust fees increased 36.3 percent due to new business and strong asset values. The reduction in other real estate owned expenses was due to a drop of \$854 in valuation write-downs along with lower costs for a smaller number of properties held. The Company recorded a negative provision for loan losses of \$1,000 in the third quarter of 2013 due to the improved credit quality of the loan portfolio.

During the third quarter of 2014, total loans outstanding increased \$7,035 compared to the end of the second quarter of 2014 and increased \$91,357 during the first nine months of the year compared to December 31, 2013. Management believes the loan portfolio will continue to grow during the remainder of 2014 as the demand for commercial, construction and development, and commercial real estate loans appears to be growing in all three of the Company's markets. Total loans outstanding in the Rochester, Minnesota location, which opened in March 2013, increased

approximately \$27,000 during the first nine months of 2014.

As of September 30, 2014, the allowance for loan losses was 1.23 percent of loans outstanding, and management believes that such amount was adequate to absorb any losses inherent in the loan portfolio.

Construction is underway on a new main office in Coralville for the eastern Iowa market, with occupancy expected around January 15, 2015. A \$3,000 contract for the sale of the current eastern Iowa main office was executed on July 1, 2014, with an expected closing date at the end of October 2014. The sale should result in an after-tax gain of approximately \$1,600 after utilizing capital loss carryforwards of approximately \$1,500. As previously disclosed, the Company purchased land in Rochester, Minnesota during the first quarter of 2014. It is anticipated that the Company will begin building an office on this land in 2015 and will relocate its current leased branch office to the new permanent location upon its completion.

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West Bancorporation, Inc.

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The Company was recently named by Sandler O'Neill + Partners, L.P. to its Sm-All Stars list for the third consecutive year. The list is comprised of top-performing small-cap banks and thrifts in the United States. Out of 443 comparable banks across America, only 35 were named as 2014 Sm-All Stars. West Bank is the sole Iowa or Minnesota bank on the list and one of very few in the Midwest. Only one other bank in the nation has received this honor three years running. The criteria used to determine the 2014 Sm-All Stars concentrate on growth, profitability, credit quality and capital strength.

The Board of Directors declared an increased quarterly dividend of \$0.14 per common share at its meeting on October 22, 2014. This was a 16.7 percent increase over the dividend for the prior quarter. The dividend is payable on November 19, 2014, to shareholders of record as of November 5, 2014.

RESULTS OF OPERATIONS

The following table shows selected financial results and measures for the three and nine months ended September 30, 2014 compared with the same period in 2013.

| | Three Months Ended September 30, | | | | Nine Months Ended September 30, | | | |
|--|----------------------------------|-----------|----------|----------|---------------------------------|-----------|----------|----------|
| | 2014 | 2013 | Change | Change % | 2014 | 2013 | Change | Change % |
| Net income | \$5,063 | \$4,363 | \$700 | 16.0 % | \$14,202 | \$12,609 | \$1,593 | 12.6 % |
| Average assets | 1,517,145 | 1,459,442 | 57,703 | 4.0 % | 1,493,024 | 1,442,336 | 50,688 | 3.5 % |
| Average stockholders' equity | 133,896 | 120,155 | 13,741 | 11.4 % | 129,958 | 129,504 | 454 | 0.4 % |
| Return on average assets | 1.32 % | 1.19 % | 0.13 % | | 1.27 % | 1.17 % | 0.1 % | |
| Return on average equity | 15.00 % | 14.41 % | 0.59 % | | 14.61 % | 13.02 % | 1.59 % | |
| Net interest margin | 3.56 % | 3.49 % | 0.07 % | | 3.58 % | 3.45 % | 0.13 % | |
| Efficiency ratio* | 48.39 % | 51.14 % | (2.75 %) | | 50.16 % | 52.70 % | (2.54 %) | |
| Dividend payout ratio | 37.96 % | 40.27 % | (2.31 %) | | 39.43 % | 41.54 % | (2.11 %) | |
| Average equity to average assets ratio | 8.83 % | 8.23 % | 0.6 % | | 8.70 % | 8.98 % | (0.28 %) | |
| | | | | | As of September 30, | | | |
| | | | | | 2014 | 2013 | Change | |
| Texas ratio* | | | | | 6.21 % | 12.46 % | (6.25 %) | |
| Equity to assets ratio | | | | | 8.91 % | 8.24 % | 0.67 % | |
| Tangible common equity ratio | | | | | 8.91 % | 8.24 % | 0.67 % | |

* A lower ratio is more desirable.

Definitions of ratios:

Return on average assets - annualized net income divided by average assets.

Return on average equity - annualized net income divided by average stockholders' equity.

Net interest margin - annualized tax-equivalent net interest income divided by average interest-earning assets.

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Efficiency ratio - noninterest expense (excluding other real estate owned expense) divided by noninterest income (excluding net securities gains) plus tax-equivalent net interest income.

Dividend payout ratio - dividends paid to common stockholders divided by net income.

Texas ratio - total nonperforming assets divided by tangible common equity plus the allowance for loan losses.

Equity to assets ratio - equity divided by assets.

Tangible common equity ratio - common equity less intangible assets divided by tangible assets.

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West Bancorporation, Inc.

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Net Interest Income

The following tables show average balances and related interest income or interest expense, with the resulting average yield or rate by category of interest-earning assets or interest-bearing liabilities. Interest income and the resulting net interest income are shown on a fully taxable basis.

Data for the three months ended September 30:

| | Average Balance | | | | Interest Income/Expense | | | | | Yield/Rate | | |
|---|-----------------|-------------|-----------|-----------|-------------------------|---------|--------|-----------|--------|------------|----------|--|
| | 2014 | 2013 | Change | Change-% | 2014 | 2013 | Change | Change-% | 2014 | 2013 | Change | |
| Interest-earning assets: | | | | | | | | | | | | |
| Loans: | | | | | | | | | | | | |
| Commercial | \$273,249 | \$242,010 | \$31,239 | 12.91 % | \$2,897 | \$2,569 | \$328 | 12.77 % | 4.21 % | 4.21 % | — % | |
| Real estate | 784,995 | 717,991 | 67,004 | 9.33 % | 9,134 | 8,851 | 283 | 3.20 % | 4.62 % | 4.89 % | (0.27) % | |
| Consumer and other | 10,408 | 8,246 | 2,162 | 26.22 % | 101 | 97 | 4 | 4.12 % | 3.85 % | 4.67 % | (0.82) % | |
| Total loans | 1,068,652 | 968,247 | 100,405 | 10.37 % | 12,132 | 11,517 | 615 | 5.34 % | 4.50 % | 4.72 % | (0.22) % | |
| Investment securities: | | | | | | | | | | | | |
| Taxable | 249,488 | 293,424 | (43,936) | (14.97) % | 1,191 | 1,365 | (174) | (12.75) % | 1.91 % | 1.86 % | 0.05 % | |
| Tax-exempt | 95,183 | 86,576 | 8,607 | 9.94 % | 1,089 | 1,015 | 74 | 7.29 % | 4.58 % | 4.69 % | (0.11) % | |
| Total investment securities | 344,671 | 380,000 | (35,329) | (9.30) % | 2,280 | 2,380 | (100) | (4.20) % | 2.65 % | 2.51 % | 0.14 % | |
| Federal funds sold and short-term investments | | | | | | | | | | | | |
| Total interest-earning assets | \$1,433,665 | \$1,377,084 | \$56,581 | 4.11 % | 14,425 | 13,917 | 508 | 3.65 % | 3.99 % | 4.01 % | (0.02) % | |
| Interest-bearing liabilities: | | | | | | | | | | | | |
| Deposits: | | | | | | | | | | | | |
| Interest-bearing demand, savings and money market | | | | | | | | | | | | |
| Time deposits | \$742,875 | \$664,832 | \$78,043 | 11.74 % | 307 | 420 | (113) | (26.90) % | 0.16 % | 0.25 % | (0.09) % | |
| Total deposits | 151,089 | 164,821 | (13,732) | (8.33) % | 285 | 435 | (150) | (34.48) % | 0.75 % | 1.05 % | (0.30) % | |
| Total deposits | 893,964 | 829,653 | 64,311 | 7.75 % | 592 | 855 | (263) | (30.76) % | 0.26 % | 0.41 % | (0.15) % | |
| | 139,980 | 191,395 | (51,415) | (26.86) % | 979 | 964 | 15 | 1.56 % | 2.77 % | 2.00 % | 0.77 % | |

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| | | | | | | | | | | | | | | |
|------------------------------------|-------------|-------------|----------|------|---|----------|----------|--------|----------|-------|-------|---------|------|---|
| Other borrowed funds | | | | | | | | | | | | | | |
| Total interest-bearing liabilities | \$1,033,944 | \$1,021,048 | \$12,896 | 1.26 | % | 1,571 | 1,819 | (248) | (13.63)% | 0.60% | 0.71% | (0.11)% | | |
| Tax-equivalent net interest income | | | | | | \$12,854 | \$12,098 | \$756 | 6.25 | % | | | | |
| Net interest spread | | | | | | | | | | | 3.39% | 3.30% | 0.09 | % |
| Net interest margin | | | | | | | | | | | 3.56% | 3.49% | 0.07 | % |

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West Bancorporation, Inc.

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Data for the nine months ended September 30:

| | Average Balance | | | | Interest Income/Expense | | | | | Yield/Rate | | |
|---|-----------------|-------------|-----------|-----------|-------------------------|---------|--------|-----------|--------|------------|----------|--|
| | 2014 | 2013 | Change | Change-% | 2014 | 2013 | Change | Change-% | 2014 | 2013 | Change | |
| Interest-earning assets: | | | | | | | | | | | | |
| Loans: | | | | | | | | | | | | |
| Commercial | \$265,839 | \$252,172 | \$13,667 | 5.42 % | \$8,441 | \$8,352 | \$89 | 1.07 % | 4.25 % | 4.43 % | (0.18) % | |
| Real estate | 766,026 | 684,722 | 81,304 | 11.87 % | 26,717 | 25,398 | 1,319 | 5.19 % | 4.66 % | 4.96 % | (0.30) % | |
| Consumer and other | 9,607 | 7,323 | 2,284 | 31.19 % | 291 | 258 | 33 | 12.79 % | 4.05 % | 4.71 % | (0.66) % | |
| Total loans | 1,041,472 | 944,217 | 97,255 | 10.30 % | 35,449 | 34,008 | 1,441 | 4.24 % | 4.55 % | 4.82 % | (0.27) % | |
| Investment securities: | | | | | | | | | | | | |
| Taxable | 255,356 | 293,691 | (38,335) | (13.05) % | 3,793 | 3,783 | 10 | 0.26 % | 1.98 % | 1.72 % | 0.26 % | |
| Tax-exempt | 91,615 | 76,363 | 15,252 | 19.97 % | 3,163 | 2,664 | 499 | 18.73 % | 4.60 % | 4.65 % | (0.05) % | |
| Total investment securities | 346,971 | 370,054 | (23,083) | (6.24) % | 6,956 | 6,447 | 509 | 7.90 % | 2.67 % | 2.32 % | 0.35 % | |
| Federal funds sold and short-term investments | | | | | | | | | | | | |
| Total interest-earning assets | \$1,410,595 | \$1,364,878 | \$45,717 | 3.35 % | 42,448 | 40,554 | 1,894 | 4.67 % | 4.02 % | 3.97 % | 0.05 % | |
| Interest-bearing liabilities: | | | | | | | | | | | | |
| Deposits: | | | | | | | | | | | | |
| Interest-bearing demand, savings and money market | | | | | | | | | | | | |
| Time deposits | \$730,780 | \$637,556 | \$93,224 | 14.62 % | 904 | 1,183 | (279) | (23.58) % | 0.17 % | 0.25 % | (0.08) % | |
| Total deposits | 153,644 | 172,938 | (19,294) | (11.16) % | 947 | 1,408 | (461) | (32.74) % | 0.82 % | 1.09 % | (0.27) % | |
| Other borrowed funds | 884,424 | 810,494 | 73,930 | 9.12 % | 1,851 | 2,591 | (740) | (28.56) % | 0.28 % | 0.43 % | (0.15) % | |
| Total interest-bearing liabilities | 144,556 | 185,597 | (41,041) | (22.11) % | 2,803 | 2,703 | 100 | 3.70 % | 2.59 % | 1.95 % | 0.64 % | |
| | \$1,028,980 | \$996,091 | \$32,889 | 3.30 % | 4,654 | 5,294 | (640) | (12.09) % | 0.60 % | 0.71 % | (0.11) % | |

| | | | | | |
|------------------------------------|----------|----------|---------|-------|--------------|
| Tax-equivalent net interest income | \$37,794 | \$35,260 | \$2,534 | 7.19 | % |
| Net interest spread | | | | 3.42% | 3.26% 0.16 % |
| Net interest margin | | | | 3.58% | 3.45% 0.13 % |

Fluctuations in net interest income can result from the combination of changes in the average balances of asset and liability categories and changes in interest rates. Interest rates earned and paid are affected by general economic conditions, particularly changes in market interest rates, and by competitive factors, government policies and the actions of regulatory authorities. Net interest margin is a measure of the net return on interest-earning assets and is computed by dividing annualized tax-equivalent net interest income by the average of total interest-earning assets for the period.

The net interest margin for the three months ended September 30, 2014 increased 7 basis points to 3.56 percent compared to the three months ended September 30, 2013. For the nine months ended September 30, 2014, the net interest margin increased 13 basis points to 3.58 percent compared to the same period last year. The \$2,534 increase in tax-equivalent net interest income for the nine months ended September 30, 2014 compared to the same time period last year was primarily the result of growth in loans, an increase in yields on investment securities and a decline in the rate paid on interest-bearing deposits. Interest rates on a number of deposit products were reduced on December 30, 2013. Management believes the net interest margin will remain under pressure as monetary policies of the Federal Reserve are expected to keep market rates low for at least the first half of 2015. To prevent a negative impact to interest expense in the event of a future rise in market interest rates, the Company has forward-starting interest rate swaps in place. The interest rate swaps convert the payment streams for approximately \$80,000 of variable rate long-term borrowings to fixed interest rates beginning on various dates in 2014 and 2015.

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Tax-equivalent interest income on loans increased \$615 for the third quarter of 2014 compared to the third quarter of 2013 and increased \$298 compared to the second quarter of 2014. Year-to-date tax-equivalent interest income on loans increased \$1,441 for the first nine months of 2014 compared to the same period in 2013. The increase for the first nine months of 2014 was due to the net effect of a \$97,255 increase in average volume offsetting a 27 basis point decline in yield. The Company continues to focus on expanding existing customer relationships and developing new relationships. The yield on the Company's loan portfolio is affected by the mix of the loans in the portfolio, the interest rate environment, the effects of competition, the level of nonaccrual loans and reversals of previously accrued interest on charged-off loans. The political and economic environments can also influence the volume of new loan originations and the mix of variable rate versus fixed rate loans.

The average balance of investment securities was down \$35,329 for the third quarter of 2014 compared to the third quarter of 2013, while the yield increased 14 basis points for the same periods. For the first nine months of 2014, the average balance of investment securities was \$23,083 lower than in the first nine months of 2013. The yield on the investment portfolio increased 35 basis points during the same time period. The decrease in average balances for both periods was attributable to the combination of sales of investment securities and paydowns received on collateralized mortgage obligations and mortgage-backed securities exceeding investment securities purchases.

The average rate paid on deposits for the third quarter of 2014 was 15 basis points lower than the same quarter in 2013 and 2 basis points lower than the second quarter of 2014. For the third quarter of 2014, average interest-bearing deposits increased \$64,311 compared to the third quarter of 2013, while total interest expense on deposits declined \$263. Average deposits declined \$14,577 for the third quarter of 2014 compared to the second quarter of 2014, while total interest expense was down \$45. The average rate paid on deposits for the first nine months of 2014 declined to 28 basis points from 43 basis points for the same period last year. Total interest expense on deposits for the first nine months of 2014 declined by \$740 compared to the first nine months of 2013, as the decline in rates exceeded the effect of a \$73,930 increase in average interest-bearing deposits. Average interest-bearing demand and money market account balances increased significantly due to higher customer demand for the Insured Cash Sweep products. These products are reciprocal programs that provide FDIC insurance coverage for all participating deposits. The average balance of time deposits continues to decline as fewer customers consider time deposits a good option in the current low rate environment.

The average rate paid on other borrowings increased by 64 basis points compared to the first nine months of 2013 for two reasons. The first was the Company's discontinuance of the securities sold under agreements to repurchase product in November 2013. These accounts were converted to deposit accounts. In the first nine months of 2013, the amount of securities sold under agreements to repurchase averaged \$51,084, with an average rate paid of 15 basis points. The second reason was the impact of the June 2013 decision by the Company to enter into two additional long-term borrowing arrangements that increased the average balance of long-term borrowings by \$8,684 for the first nine months of 2014 compared to the same period in 2013 and had an average rate paid of 2.13 percent.

Provision for Loan Losses and the Related Allowance for Loan Losses

The provision for loan losses represents charges made to earnings to maintain an adequate allowance for loan losses. The allowance for loan losses is management's estimate of probable losses inherent in the loan portfolio as of the balance sheet date. The adequacy of the allowance for loan losses is evaluated quarterly by management and reviewed by the Board of Directors. Factors considered in establishing an appropriate allowance include: an assessment of the levels and trends of loans by segment; a review of delinquent and classified loans; assignment of specific reserves for loans considered impaired; the application of past experience factors for each segment of the

portfolio; management's assessment of economic factors that may influence potential losses in the portfolio; and other external factors such as competition, legal and regulatory requirements.

Any one of the following conditions may result in the review of a specific loan: concern about whether the customer's cash flow or net worth is sufficient to repay the loan; delinquency status; criticism of the loan in a regulatory examination; the suspension of interest accrual; or other factors, including whether the loan has other special or unusual characteristics that suggest special monitoring is warranted. The Company's concentration risks include geographic concentration in central and eastern Iowa and Rochester, Minnesota. The local economies in which the Company operates are comprised primarily of service industries and state and county governments.

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The Company has a significant portion of its loan portfolio in commercial real estate loans, commercial lines of credit, commercial term loans, and construction or land development loans. The Company's typical commercial borrower is a small or medium-sized, privately owned business entity. The Company's commercial loans typically have greater credit risks than residential mortgages or consumer loans because they often have larger balances and repayment usually depends on the borrowers' successful business operations. Commercial loans also involve additional risks because they generally are not fully repaid over the loan period and, thus, usually require refinancing or a large payoff at maturity. If the economy turns downward, commercial borrowers may not be able to repay their loans, and the value of their assets, which are usually pledged as collateral, may decrease rapidly and significantly. Although management believes that the real estate markets in which West Bank makes loans are better than other parts of the country, real estate-related credit risks continue to be somewhat higher than normal in our markets.

While management uses available information to recognize losses on loans, further reduction in the carrying amounts of loans may be necessary based on changes in circumstances, changes in the overall economy in the markets we currently serve, or later acquired information. Identifiable sectors within the general economy are subject to additional volatility, which at any time may have a substantial impact on the loan portfolio. In addition, regulatory agencies, as an integral part of their examination processes, periodically review the estimated losses on loans. Such agencies may require the Company to recognize additional losses based on such agencies' review of information available to them at the time of their examinations.

The Company's policy is to charge off loans when, in management's opinion, the loan or a portion of a loan is deemed uncollectible, although concerted efforts are made to maximize future recoveries. The following table summarizes the activity in the Company's allowance for loan losses for the three and nine months ended September 30, 2014 and 2013 and related ratios.

| | Analysis of the Allowance for Loan Losses for the | | | Analysis of the Allowance for Loan Losses for the | | |
|--|---|----------|------------|---|----------|------------|
| | Three Months Ended September 30, | | | Nine Months Ended September 30, | | |
| | 2014 | 2013 | Change | 2014 | 2013 | Change |
| Balance at beginning of period | \$13,213 | \$15,959 | \$(2,746) | \$13,791 | \$15,529 | \$(1,738) |
| Charge-offs | (70) | (356) | 286 | (885) | (591) | (294) |
| Recoveries | 102 | 138 | (36) | 189 | 653 | (464) |
| Net (charge-offs) recoveries | 32 | (218) | 250 | (696) | 62 | (758) |
| Provision for loan losses charged (credited) | | | | | | |
| to operations | 100 | (1,000) | 1,100 | 250 | (850) | 1,100 |
| Balance at end of period | \$13,345 | \$14,741 | \$(1,396) | \$13,345 | \$14,741 | \$(1,396) |

Average loans outstanding, excluding loans held for sale

| | | | |
|-------------|-----------|-------------|-----------|
| \$1,067,023 | \$965,881 | \$1,039,704 | \$941,789 |
|-------------|-----------|-------------|-----------|

Ratio of annualized net charge-offs (recoveries) during the period to average loans outstanding

| | | | |
|----------|--------|--------|----------|
| (0.01)% | 0.09 % | 0.09 % | (0.01)% |
|----------|--------|--------|----------|

Ratio of allowance for loan losses to average

| | | | | | | | | |
|-------------------|------|---|------|---|------|---|------|---|
| loans outstanding | 1.25 | % | 1.53 | % | 1.28 | % | 1.57 | % |
|-------------------|------|---|------|---|------|---|------|---|

The allowance for loan losses represented 573.98 percent of nonperforming loans at September 30, 2014 compared to 473.10 percent at December 31, 2013. Approximately \$654 of the 2014 year-to-date charge-offs related to three loan customers.

While the economic environments in Iowa and Minnesota continue to cautiously improve, the relative strength and growth of those economies is not back to pre-recession levels. The Company factored the length of the improving economy into the decision to slightly lower the economic factors within the allowance for loan losses evaluation in the first quarter of 2014. This reduction, as well as improving experience factors, offset the impact of growth in total loans outstanding during the first nine months of the year for the portion of the allowance for loan losses related to loans collectively evaluated for impairment. No further changes to the economic factors were deemed appropriate in the third quarter of 2014. In the first nine months of 2014, the Company continued to use experience factors based on the highest losses calculated over a rolling 12-, 16-, or 20-quarter period. Management believes the resulting allowance for loan losses of \$13,345 as of September 30, 2014 was adequate to absorb the losses inherent in the loan portfolio at the end of the quarter.

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Noninterest Income

The following tables show the variance from the prior year in the noninterest income categories shown in the Consolidated Statements of Income. In addition, accounts within the "Other income" category that represent a significant portion of the total or a significant variance are shown below.

| | Three Months Ended September 30, | | | | Change % |
|---|----------------------------------|---------|---------|---------|----------|
| | 2014 | 2013 | Change | | |
| Noninterest income: | | | | | |
| Service charges on deposit accounts | \$713 | \$747 | \$(34) | (4.55) |)% |
| Debit card usage fees | 443 | 527 | (84) | (15.94) |)% |
| Trust services | 363 | 266 | 97 | 36.47 | % |
| Gains and fees on sales of residential mortgages | 457 | 212 | 245 | 115.57 | % |
| Increase in cash value of bank-owned life insurance | 198 | 162 | 36 | 22.22 | % |
| Realized investment securities gains, net | 210 | — | 210 | N/A | |
| Other income: | | | | | |
| Loan fees | 28 | 24 | 4 | 16.67 | % |
| Letter of credit fees | 38 | 12 | 26 | 216.67 | % |
| ATM fees | 15 | 10 | 5 | 50.00 | % |
| All other income | 165 | 170 | (5) | (2.94) |)% |
| Total other income | 246 | 216 | 30 | 13.89 | % |
| Total noninterest income | \$2,630 | \$2,130 | \$500 | 23.47 | % |
| | Nine Months Ended September 30, | | | | Change % |
| | 2014 | 2013 | Change | | |
| Noninterest income: | | | | | |
| Service charges on deposit accounts | \$2,106 | \$2,190 | \$(84) | (3.84) |)% |
| Debit card usage fees | 1,306 | 1,351 | (45) | (3.33) |)% |
| Trust services | 1,013 | 743 | 270 | 36.34 | % |
| Gains and fees on sales of residential mortgages | 1,059 | 949 | 110 | 11.59 | % |
| Increase in cash value of bank-owned life insurance | 534 | 492 | 42 | 8.54 | % |
| Realized investment securities gains, net | 716 | — | 716 | N/A | |
| Other income: | | | | | |
| Loan fees | 84 | 44 | 40 | 90.91 | % |
| Letter of credit fees | 88 | 37 | 51 | 137.84 | % |
| ATM fees | 44 | 25 | 19 | 76.00 | % |
| All other income | 551 | 537 | 14 | 2.61 | % |
| Total other income | 767 | 643 | 124 | 19.28 | % |
| Total noninterest income | \$7,501 | \$6,368 | \$1,133 | 17.79 | % |

The decline in service charges on deposit accounts for both the three and nine months ended September 30, 2014 compared to the same time periods for 2013 was caused by lower nonsufficient funds fees partially offset by increased fees from commercial accounts.

Debit card usage fees declined during the three and nine months ended September 30, 2014 compared to the same time periods for 2013 due to the 2013 third quarter change in processors, which caused a one-time increase in fees of approximately \$100 in that quarter. Despite the decrease in fees, overall, customers continued to increase their volume of electronic transactions.

Revenue from trust services increased for the three and nine months ended September 30, 2014 compared to the same periods in 2013 as a result of a combination of new business and strong asset values.

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Gains and fees on sales of residential mortgages increased \$245 for the third quarter of 2014 compared to the third quarter of 2013 and increased \$110 during the first nine months of 2014 compared to the first nine months of 2013, despite lower loan volumes. The volume of loans sold into the secondary market was \$48,296 for the first nine months of 2014 as compared to \$78,473 for the first nine months of 2013 and was \$5,575 lower for the third quarter of 2014 than the third quarter of 2013. Despite the lower volumes, gains and fees from sales of residential mortgages increased for both time periods. A sudden rise in interest rates that occurred in June 2013 caused a significant decline of the gains recognized per loan sold in the third quarter of 2013. Mortgage interest rates have remained steady throughout 2014, which has allowed the amount of gains per loan sold to be higher for both time periods in 2014 as compared to the same periods in 2013. The volume of loans sold into the secondary market increased \$2,863 from the second quarter of 2014. Despite low interest rates, the housing market remains sluggish.

The Company invested an additional \$5,000 in bank-owned life insurance in the second quarter of 2014, resulting in a higher level of increases in cash value of bank-owned life insurance for the three and nine months ended September 30, 2014 compared to the same time periods in 2013.

The Company recognized net gains on sales of investment securities of \$716 in the first nine months of 2014 and did not sell any securities during the first nine months of 2013. The Company had sales of securities of \$7,344 that resulted in gains of \$210 during the third quarter of 2014, with the rest of the sales occurring in the first quarter of 2014. The Company sold certain collateralized mortgage obligations, several municipal investment securities and one corporate bond for net gains. The transactions were completed without materially impacting the overall yield or duration of the portfolio.

The increase in loan fees during the three and nine months ended September 30, 2014, as compared to the three and nine months ended September 30, 2013 was mainly due to increases in the amortization of commitment fees. Letter of credit fees increased due to a higher volume of standby letters of credit activity for both the three and nine months ended September 30, 2014 as compared to the same time periods for 2013. ATM fees increased for both the three and nine months ended September 30, 2014 due to the previously mentioned switch in processors, resulting in an increase in the number of transactions subject to surcharge fees.

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Noninterest Expense

The following tables show the variance from the prior year in the noninterest expense categories shown in the Consolidated Statements of Income. In addition, accounts within the "Other expenses" category that represent a significant portion of the total or a significant variance are shown below.

| | Three Months Ended September 30, | | | |
|---|----------------------------------|----------|-----------|----------|
| | 2014 | 2013 | Change | Change % |
| Noninterest expense: | | | | |
| Salaries and employee benefits | \$3,961 | \$4,007 | \$(46) | (1.15)% |
| Occupancy | 1,072 | 984 | 88 | 8.94% |
| Data processing | 546 | 532 | 14 | 2.63% |
| FDIC insurance expense | 190 | 182 | 8 | 4.40% |
| Other real estate owned expense | 3 | 1,137 | (1,134) | (99.74)% |
| Professional fees | 249 | 286 | (37) | (12.94)% |
| Director fees | 183 | 145 | 38 | 26.21% |
| Other expenses: | | | | |
| Marketing | 46 | 69 | (23) | (33.33)% |
| Business development | 140 | 133 | 7 | 5.26% |
| Consulting fees | 84 | 58 | 26 | 44.83% |
| Insurance expense | 93 | 89 | 4 | 4.49% |
| Bank service charges and investment advisory fees | 140 | 122 | 18 | 14.75% |
| Postage and courier | 79 | 81 | (2) | (2.47)% |
| Supplies | 65 | 75 | (10) | (13.33)% |
| All other | 543 | 513 | 30 | 5.85% |
| Total other | 1,190 | 1,140 | 50 | 4.39% |
| Total noninterest expense | \$7,394 | \$8,413 | \$(1,019) | (12.11)% |
| | Nine Months Ended September 30, | | | |
| | 2014 | 2013 | Change | Change % |
| Noninterest expense: | | | | |
| Salaries and employee benefits | \$12,059 | \$11,962 | \$97 | 0.81% |
| Occupancy | 3,107 | 2,917 | 190 | 6.51% |
| Data processing | 1,626 | 1,515 | 111 | 7.33% |
| FDIC insurance expense | 561 | 547 | 14 | 2.56% |
| Other real estate owned expense | 398 | 1,138 | (740) | (65.03)% |
| Professional fees | 734 | 922 | (188) | (20.39)% |
| Director fees | 525 | 430 | 95 | 22.09% |
| Other expenses: | | | | |
| Marketing | 140 | 278 | (138) | (49.64)% |
| Business development | 545 | 403 | 142 | 35.24% |
| Consulting fees | 196 | 227 | (31) | (13.66)% |
| Insurance expense | 291 | 279 | 12 | 4.30% |
| Bank service charges and investment advisory fees | 384 | 371 | 13 | 3.50% |
| Postage and courier | 248 | 248 | — | —% |
| Supplies | 196 | 253 | (57) | (22.53)% |
| All other | 1,750 | 1,584 | 166 | 10.48% |
| Total other | 3,750 | 3,643 | 107 | 2.94% |
| Total noninterest expense | \$22,760 | \$23,074 | \$(314) | (1.36)% |

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Salaries and employee benefits costs for the third quarter of 2014 declined slightly compared to the third quarter of 2013 because of a decline in mortgage-related commission expense and a small amount of staff turnover. The year-to-date increase in salaries and employee benefits for the first nine months of 2014 compared to the same period in 2013 consisted primarily of normal merit increases (\$174) and increased stock-based compensation costs (\$110). These increases were partially offset by a decline in commission expense (\$143).

Occupancy expense increased for the three and nine months ended September 30, 2014 as compared to the same periods in 2013. The increase for the first nine months of 2014 was partially the result of increases in rental expenses due to the March 2013 addition of the Rochester, Minnesota location, an upgraded office in West Des Moines that was completed in March 2013, and the lease of additional space at the main bank location in February 2013. Also contributing to the increase in occupancy expenses for both the three and nine month periods were higher depreciation and equipment service contract expenses related to ongoing technology upgrades.

Data processing expense increased for both the three and nine month periods ended September 30, 2014, primarily because of the increased volume of debit card transactions and additional information security measures put in place in the past year.

In the first nine months of 2014, other real estate owned expense declined by \$740 compared to the same period last year. This decrease was primarily a result of property valuation write-downs totaling \$346 for the first nine months of 2014 compared to \$1,200 for the first nine months of 2013. Partially offsetting the reductions in write-downs was a decline in gains from sales of other real estate to \$21 for the first nine months of 2014 as compared to \$168 for the first nine months of 2013.

Professional fees declined for the three and nine months ended September 30, 2014 compared to the same time periods in 2013 due to lower legal fees. Director fees increased for both the three and nine month periods ended September 30, 2014 as a result of increases in stock-based compensation costs, as well as an increase in the number of directors effective as of the 2013 annual meeting.

Certain outsourced marketing activities were brought in-house in 2014, resulting in a decline in marketing expense for the three and nine months ended September 30, 2014 as compared to the same periods for the prior year. The decline in marketing expense for the nine months ended September 30, 2014 was also partially the result of costs incurred in the first quarter of 2013 related to opening an upgraded office in West Des Moines, Iowa and the opening of the previously mentioned location in Minnesota.

The increase in business development costs in the three and nine months ended September 30, 2014 was the result of expanding sponsorships of local events in the communities the Company serves. Consulting fees were lower during the nine months ended September 30, 2014 due to fees paid in the second quarter of 2013 related to the Company's repurchase of stock in June 2013. Consulting fees were higher during the third quarter of 2014 than the third quarter of 2013 due to fees paid for two, one-time projects that began in the third quarter of 2014.

The increases in bank service charges and investment advisory fees in the three and nine months ended September 30, 2014, resulted from entering into an agreement with an investment management firm to assist in the purchase of up to \$50 million of public company floating rate loans. As of September 30, 2014, approximately \$20 million of these loans were outstanding. The decline in supplies expense for both periods was primarily due to one-time costs to reissue debit cards related to changing processors in the second quarter of 2013.

Income Tax Expense

The Company recorded income tax expense of \$2,362 (31.8 percent of pre-tax income) and \$6,502 (31.4 percent of pre-tax income), respectively, for the three and nine months ended September 30, 2014, compared with \$1,980 (31.2 percent of pre-tax income) and \$5,518 (30.4 percent of pre-tax income), respectively, for the three and nine months ended September 30, 2013. The Company's consolidated income tax rate varied from the statutory rate primarily due to tax-exempt income, including interest on municipal securities and the increase in the cash value of bank-owned life insurance. The tax rate for 2013 was also impacted by West Bank's 2007 investment in a qualified community development entity, which generated a \$2,730 federal new markets tax credit over a seven-year period. The credit for the year ended December 31, 2013 was \$420, with 2013 being the final year for the credit. The tax rate for both years was also impacted by federal low income housing tax credits.

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FINANCIAL CONDITION

The Company had total assets of \$1,522,801 as of September 30, 2014, an increase of 5.6 percent compared to total assets as of December 31, 2013. The most significant changes in the balance sheet were increases in outstanding loans and deposits. A summary of changes in the components of the balance sheet is described in the following paragraphs.

Investment Securities

The transfer of 86 state and political subdivision securities with total amortized cost and fair value of \$50,882 and \$51,371, respectively, to the held to maturity classification was the primary cause of the available for sale investment classification declining \$57,303 since December 31, 2013. The reclassification occurred in September 2014. The Company decided it was prudent to reclassify approximately half of the state and political subdivision securities to the held to maturity securities designation as the Company has the ability and intent to hold these securities until their maturity dates, which range from 2020 to 2034. By establishing a "held to maturity" investment securities portfolio, any future decline in the market value of the securities in this portfolio will not adversely impact stockholders' equity and book value per share.

Investment securities with book values totaling \$35,866 were sold in the first and third quarters 2014 for net gains of \$716. The sales were undertaken in order to capitalize on available net gains while being able to reinvest the proceeds primarily in agency and mortgage-backed securities at similar yields and durations.

As of September 30, 2014, approximately 70 percent of the available for sale investment securities portfolio consisted of government agency guaranteed collateralized mortgage obligations and mortgage-backed securities. In the current low interest rate environment, we believe both provide relatively good yields, have little to no credit risk and provide fairly consistent cash flows.

As of September 30, 2014, the available for sale investment securities portfolio included one security that is considered to have OTTI and for which the Company is not accruing interest. That security is a pooled TPS, ALESCO Preferred Funding X, Ltd. As of September 30, 2014, this TPS, with a cost basis of \$4,171, was valued at \$2,433. Management first considered this pooled TPS to have OTTI in 2009. The fair value of this security has been increasing over the past two years as the outlook for future cash flows from the collateral within the TPS has improved. Any potential future loss that would be considered a credit loss would negatively impact net income and regulatory capital; however, the fair value adjustment at September 30, 2014, has already been recorded against equity.

Loans and Nonperforming Assets

Loans outstanding increased \$91,357 from \$991,720 as of December 31, 2013 to \$1,083,077 as of September 30, 2014. Growth in the loan portfolio during the first nine months of 2014 was in the commercial, construction and land development, and commercial real estate segments. Management believes the growth was the result of some improvement in our local economies, continued growth in the Rochester, Minnesota location and the Company's business development efforts. The purchase of public company floating rate loans also contributed to loan growth. The opening of the Rochester, Minnesota location in March 2013 and the addition of its experienced lenders have produced loan balances of approximately \$39,300 as of September 30, 2014. Management believes the loan pipelines are good in all three of our markets, and additional loan growth is expected over the next several quarters.

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Credit quality of the Company's loan portfolio remains strong as nonperforming loans continued to decline and remain at less than half a percent of total loans outstanding as of September 30, 2014, as shown in the table below. The Company's Texas ratio, which is computed by dividing nonperforming assets by tangible equity plus the allowance for loan losses, was 6.21 percent as of September 30, 2014, down from 7.69 percent as of December 31, 2013. The ratios for both dates were significantly better than peer group averages, which were approximately 15 percent as of June 30, 2014, according to data in the June 2014 Bank Holding Company Performance Report. Management believes that it continues to devote appropriate resources to monitoring and reducing nonperforming assets.

The following table sets forth the amount of nonperforming loans and assets held by the Company and common ratio measurements of those items as of the dates shown.

| | September 30, 2014 | December 31, 2013 | Change | |
|--|--------------------|-------------------|-----------|----|
| Nonaccrual loans | \$1,936 | \$2,398 | \$(462) |) |
| Loans past due 90 days and still accruing interest | — | — | — |) |
| Troubled debt restructured loans ⁽¹⁾ | 389 | 517 | (128) |) |
| Total nonperforming loans | 2,325 | 2,915 | (590) |) |
| Other real estate owned | 4,495 | 5,800 | (1,305) |) |
| Nonaccrual investment securities ⁽²⁾ | 2,433 | 1,850 | 583 |) |
| Total nonperforming assets | \$9,253 | \$10,565 | \$(1,312) |) |
| Nonperforming loans to total loans | 0.21 | % 0.29 | % (0.08) |)% |
| Nonperforming assets to total assets | 0.61 | % 0.73 | % (0.12) |)% |

While TDR loans are commonly reported by the industry as nonperforming, those not classified in the nonaccrual category are accruing interest due to payment performance. TDR loans on nonaccrual status are included in the nonaccrual category. There were two TDR loans as of September 30, 2014 and one TDR loan as of December 31, 2013, with balances of \$672 and \$670, respectively, included in the nonaccrual category.

⁽²⁾ Comprised of one pooled TPS as of both dates. The fair value for this OTTI security increases as the market improves.

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The following tables set forth the activity within each category of nonperforming loans and assets for the nine months ended September 30, 2014 and 2013.

Nine Months Ended September 30, 2014

| | Nonaccrual | Loans Past Due 90 Days and Still Accruing Interest | Troubled Debt Restructured | Total Nonperforming Loans | Other Real Estate Owned | Nonaccrual Investment Securities | Total Nonperforming Assets |
|---------------------------------------|------------|---|----------------------------------|---------------------------------|----------------------------------|--|----------------------------------|
| Balance at beginning of period | \$2,398 | \$— | \$ 517 | \$ 2,915 | \$5,800 | \$1,850 | \$ 10,565 |
| Increase in fair market value | — | — | — | — | — | 583 | 583 |
| Additions | 859 | 326 | — | 1,185 | 1 | — | 1,186 |
| Transfers: | | | | | | | |
| Past due to nonaccrual | 91 | (91) | — | — | — | — | — |
| Troubled debt to past due | — | 91 | (91) | — | — | — | — |
| Nonaccrual to OREO | (393) | — | — | (393) | 393 | — | — |
| Upgrade in classification | — | (326) | — | (326) | — | — | (326) |
| Sales | — | — | — | — | (1,344) | — | (1,344) |
| Subsequent write-downs/ impairment | (632) | — | — | (632) | (355) | — | (987) |
| Payments | (387) | — | (37) | (424) | — | — | (424) |
| Balance at end of period | \$1,936 | \$— | \$ 389 | \$ 2,325 | \$4,495 | \$2,433 | \$ 9,253 |

Nine Months Ended September 30, 2013

| | Nonaccrual | Loans Past Due 90 Days and Still Accruing Interest | Troubled Debt Restructured | Total Nonperforming Loans | Other Real Estate Owned | Nonaccrual Investment Securities | Total Nonperforming Assets |
|---------------------------------------|------------|---|----------------------------------|---------------------------------|----------------------------------|--|----------------------------------|
| Balance at beginning of period | \$6,400 | \$— | \$ 856 | \$ 7,256 | \$8,304 | \$1,334 | \$ 16,894 |
| Increase in fair market value | — | — | — | — | — | 468 | 468 |
| Additions | 5,419 | 1,051 | 31 | 6,501 | (19) | — | 6,482 |
| Transfers: | | | | | | | |
| Troubled debt to nonaccrual | 104 | — | (104) | — | — | — | — |
| Nonaccrual to OREO | (153) | — | — | (153) | 153 | — | — |
| Upgrade in classification | — | — | (186) | (186) | — | — | (186) |
| Sales | — | — | — | — | (962) | — | (962) |
| Subsequent write-downs/ impairment | | | | | | | |

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| | | | | | | | |
|--------------------------|----------|---------|--------|----------|----------|---------|-----------|
| impairment | (554) | (5) | (31) | (590) | (1,200) | — | (1,790) |
| Payments | (3,930) | — | (38) | (3,968) | — | — | (3,968) |
| Balance at end of period | \$7,286 | \$1,046 | \$ 528 | \$ 8,860 | \$6,276 | \$1,802 | \$ 16,938 |

Reference is also made to the information and discussion earlier in this report under the heading “Provision for Loan Losses and the Related Allowance for Loan Losses,” and Notes 4 and 6 to the financial statements.

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(dollars in thousands, except share and per share information)

The following table provides the composition of other real estate owned as of September 30, 2014 and December 31, 2013.

| | September 30, 2014 | December 31, 2013 |
|-----------------------------------|--------------------|-------------------|
| Construction and development land | \$4,334 | \$5,756 |
| 1-4 family residential properties | 161 | 44 |
| | \$4,495 | \$5,800 |

The Company continues to actively market the assets included in the previous table. Valuations of other real estate owned are updated by management at least annually, so that the properties are carried at current fair value less estimated disposal costs. Fair values are determined by obtaining updated appraisals or other market information. As of September 30, 2014, the construction and development land category included two properties in the Des Moines metropolitan area and one property in Missouri. The 1-4 family residential category consists of two homes in the Des Moines area.

Other Assets

Bank-owned life insurance increased during the first nine months of 2014 primarily due to an additional \$5,000 purchase. In the current low interest rate environment, management considered the purchase a good alternative investment due to the tax-exempt status of the revenue associated with the asset. The reduction in other assets during the first nine months of 2014 was largely due to the decline in the value of derivative instruments.

Deposits

Deposits increased \$41,420 during the first nine months of 2014, or approximately 3.6 percent compared to December 31, 2013. The majority of the increase was in the savings category as total money market deposits increased by \$35,372 during the first nine months of 2014. A significant portion of this increase came from a municipality that deposited tax receipts at the end of March 2014. The \$15,049 increase in noninterest-bearing demand account balances was considered a normal fluctuation as corporate customers' liquidity needs vary at any given time.

Time deposits as of September 30, 2014 and December 31, 2013 included \$51,959 and \$37,669, respectively, of Certificate of Deposit Account Registry Service deposits, which is a program that coordinates, on a reciprocal basis, a network of banks to spread deposits exceeding the FDIC insurance coverage limits out to numerous institutions in order to provide insurance coverage for all participating deposits. The increase in the first nine months of 2014 was mainly due to additional deposits by two customers.

Borrowings

Federal funds purchased as of September 30, 2014 consisted of funds sold to West Bank by two Iowa banks. The balance of federal funds purchased declined \$12,752 in the first nine months of 2014, with the reduction attributed to the Company not utilizing its federal funds lines of credit with upstream correspondent banks at September 30, 2014, and lower balances held by the downstream correspondent banks. As of September 30, 2014, the Company had borrowed \$40,000 of overnight funds from FHLB. Long-term debt declined \$2,444 during the first nine months of 2014 in accordance with the repayment terms of the agreements.

Liquidity and Capital Resources

The objectives of liquidity management are to ensure the availability of sufficient cash flows to meet all financial commitments and to capitalize on opportunities for profitable business expansion. The Company's principal source of funds is deposits. Other sources include loan principal repayments, proceeds from the maturity and sale of investment securities, principal payments on collateralized mortgage obligations and mortgage-backed securities, federal funds purchased, advances from the FHLB, and funds provided by operations. Liquidity management is conducted on both a daily and a long-term basis. Investments in liquid assets are adjusted based on expected loan demand, projected loan and investment securities maturities and payments, expected deposit flows and the objectives set by the Company's asset-liability management policy. The Company had liquid assets (cash and cash equivalents) of \$34,684 as of September 30, 2014 compared with \$42,425 as of December 31, 2013.

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West Bancorporation, Inc.

Management's Discussion and Analysis

(dollars in thousands, except share and per share information)

As of September 30, 2014, West Bank had additional borrowing capacity available from the FHLB of approximately \$120,000, after borrowing \$40,000 of overnight funds, as well as \$67,000 through unsecured federal funds lines of credit with correspondent banks. The Company also has a \$5,000 secured line of credit with a commercial bank that expires on August 5, 2015. The Company was not drawing on its line of credit as of September 30, 2014. Net cash from operating activities contributed \$21,350 and \$19,200 to liquidity for the nine months ended September 30, 2014 and 2013, respectively. The combination of high levels of potentially liquid assets, cash flows from operations and additional borrowing capacity provided the Company with strong liquidity as of September 30, 2014.

The Company's total stockholders' equity increased to \$135,725 at September 30, 2014 from \$123,625 at December 31, 2013. The increase was the result of net income less dividends paid plus an increase in accumulated other comprehensive income.

The Company and West Bank are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements (as shown in the following table) can result in certain mandatory and possibly additional discretionary actions by regulators, which if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and West Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Company's and West Bank's capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Management believes the Company and West Bank met all capital adequacy requirements to which they were subject as of September 30, 2014.

The Company's and West Bank's capital amounts and ratios are presented in the following table.

| | Actual | | For Capital Adequacy Purposes | | To Be Well-Capitalized Under Prompt Corrective Action Provisions | | |
|--|------------|-------|-------------------------------|-------|--|-------|---|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio | |
| As of September 30, 2014: | | | | | | | |
| Total Capital (to Risk-Weighted Assets) | | | | | | | |
| Consolidated | \$ 169,382 | 13.37 | % \$ 101,335 | 8.00 | % N/A | N/A | |
| West Bank | 161,585 | 13.07 | % 98,927 | 8.00 | % \$ 123,659 | 10.00 | % |
| Tier I Capital (to Risk-Weighted Assets) | | | | | | | |
| Consolidated | 156,037 | 12.32 | % 50,667 | 4.00 | % N/A | N/A | |
| West Bank | 148,240 | 11.99 | % 49,464 | 4.00 | % 74,196 | 6.00 | % |
| Tier I Leverage | | | | | | | |
| Consolidated | 156,037 | 10.28 | % 60,741 | 4.00 | % N/A | N/A | |
| West Bank | 148,240 | 9.87 | % 60,079 | 4.00 | % 75,098 | 5.00 | % |
| As of December 31, 2013: | | | | | | | |
| Total Capital (to Risk-Weighted Assets) | | | | | | | |
| Consolidated | \$ 160,737 | 13.94 | % \$ 92,265 | 8.00 | % N/A | N/A | |
| West Bank | 155,666 | 13.86 | % 89,859 | 8.00 | % \$ 112,323 | 10.00 | % |

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| | | | | | | | | |
|--|---------|-------|---|--------|------|---|--------|--------|
| Tier I Capital (to Risk-Weighted Assets) | | | | | | | | |
| Consolidated | 146,946 | 12.74 | % | 46,133 | 4.00 | % | N/A | N/A |
| West Bank | 141,875 | 12.63 | % | 44,929 | 4.00 | % | 67,394 | 6.00 % |
| Tier I Leverage | | | | | | | | |
| Consolidated | 146,946 | 10.04 | % | 58,520 | 4.00 | % | N/A | N/A |
| West Bank | 141,875 | 9.80 | % | 57,882 | 4.00 | % | 72,353 | 5.00 % |

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West Bancorporation, Inc.

Management's Discussion and Analysis

(dollars in thousands, except share and per share information)

As disclosed in the Company's Form 10-K filed with the Securities and Exchange Commission on March 6, 2014, in July 2013, the Federal Reserve Board and the FDIC issued final rules implementing the Basel III regulatory capital framework and related Dodd-Frank Wall Street Reform and Consumer Protection Act changes. The rules revise minimum capital requirements and adjust prompt corrective action thresholds. The final rules revise the regulatory capital elements, add a new common equity Tier I capital ratio, and increase the minimum capital ratio requirements. The rules also permit certain banking organizations to retain, through a one-time election, the existing treatment for accumulated other comprehensive income and implement a new capital conservation buffer. The final rules will take effect for community banks January 1, 2015, subject to a transition period for certain parts of the rules. The complex final rules require continued careful review and analysis, but management believes the Company and West Bank will remain well-capitalized.

At September 30, 2014, tangible common equity as a percent of tangible assets was 8.91 percent compared to 8.57 percent as of December 31, 2013.

During 2013, the Company entered into a construction contract for the previously mentioned new main office for the eastern Iowa market. Progress billings of approximately \$1,800 have been paid on the \$3,058 contract through September 30, 2014. The construction, which began in December 2013, is being funded with liquid assets.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the risk of earnings volatility that results from adverse changes in interest rates and market prices. The Company's market risk is primarily interest rate risk arising from its core banking activities of lending and deposit taking. Interest rate risk is the risk that the change in market interest rates may adversely affect the Company's net interest income. Management continually develops and implements strategies to mitigate this risk. The analysis of the Company's interest rate risk was presented in the Form 10-K filed with the Securities and Exchange Commission on March 6, 2014 and is incorporated herein by reference. The Company has not experienced any material changes to its market risk position since December 31, 2013. Management does not believe the Company's primary market risk exposures and how those exposures were managed in the first nine months of 2014 changed when compared to 2013.

Item 4. Controls and Procedures

a. Evaluation of disclosure controls and procedures. As of the end of the period covered by this report, an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rule 240.13a-15(f)) was performed under the supervision, and with the participation of the Company's Chief Executive Officer and Chief Financial Officer. Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the Company's current disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

b. Changes in internal controls over financial reporting. There were no changes in the Company's internal control over financial reporting that occurred during the period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

Part II - OTHER INFORMATION

Item 1. Legal Proceedings

Information required by this item is set forth in Note 9 of the Notes to Consolidated Financial Statements included in Part 1 Item 1 of this report and incorporated herein by reference.

Item 1A. Risk Factors

Management does not believe there have been any material changes in the risk factors that were disclosed in the Form 10-K filed with the Securities and Exchange Commission on March 6, 2014.

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Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Through September 30, 2014, there were no purchases of the Company's common shares under the stock repurchase plan as extended by the Board of Directors on April 23, 2014. Management was authorized by the Board of Directors to purchase up to \$2 million of the Company's common stock over a twelve month period. The authorization does not require such purchases and is subject to certain restrictions. Shares of Company common stock may be repurchased on the open market or in privately negotiated transactions. The extent to which the shares are repurchased and the timing of such repurchase will depend on market conditions and other corporate considerations.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

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Item 6. Exhibits

The following exhibits are filed as part of this report:

| Exhibits | Description |
|----------|---|
| 31.1 | Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 101.INS | XBRL Instance Document |
| 101.SCH | XBRL Taxonomy Extension Schema Document |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | XBRL Taxonomy Extension Definition Linkbase Document |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

West Bancorporation,
Inc.
(Registrant)

October 24, 2014 By: /s/ David D. Nelson
Date David D. Nelson
 Chief Executive Officer and President

October 24, 2014 By: /s/ Douglas R. Gulling
Date Douglas R. Gulling
 Executive Vice President and Chief Financial
 Officer
 (Principal Financial Officer)

October 24, 2014 /s/ Marie I. Roberts
Date Marie I. Roberts
 Senior Vice President and Controller
 (Principal Accounting Officer)

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