ExactTarget, Inc. Form 4 February 25, 2013

### FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

OMB Number:

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**OMB APPROVAL** 

response...

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction

Check this box

if no longer

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

**SECURITIES** 

1(b). (Print or Type Responses)

1. Name and Address of Reporting Person \* Greenspring General Partner V, L.P.

2. Issuer Name and Ticker or Trading Symbol

(Middle)

(Zip)

5. Relationship of Reporting Person(s) to Issuer

ExactTarget, Inc. [ET]

(Last) (First)

(Check all applicable)

100 PAINTERS MILL ROAD,

SUITE 700,

(City)

3. Date of Earliest Transaction (Month/Day/Year)

02/22/2013

Director X\_\_ 10% Owner Other (specify Officer (give title below)

4. If Amendment, Date Original (Street)

Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check

Applicable Line)

Form filed by One Reporting Person X\_ Form filed by More than One Reporting

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

**OWINGS MILLS, MD 21117** 

(State)

1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transacti Code (Instr. 8)	orDisposed o (Instr. 3, 4	f (D)	,	5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect	7. Nature of Indirect Beneficial Ownership (Instr. 4)
			Code V	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)	(I) (Instr. 4)	
Common Stock	02/22/2013		S	125,466 (2)	D	\$ 23.7526 (1)	9,546,494 (2)	I	See footnotes (3) (4) (5) (6)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of SEC 1474 information contained in this form are not (9-02)required to respond unless the form displays a currently valid OMB control number.

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

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9. Nu Deriv Secur

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Derivative Conversion (Month/Day/Year) Execution Date, if TransactionNumber Expiration Date Amount of	Derivative
Security or Exercise any Code of (Month/Day/Year) Underlying	Security
(Instr. 3) Price of (Month/Day/Year) (Instr. 8) Derivative Securities	(Instr. 5)
Derivative Securities (Instr. 3 and 4)	
Security Acquired	
(A) or	
Disposed	
of (D)	
(Instr. 3,	
4, and 5)	
Amount	
Amount Of	
Date Expiration Title Number	
Exercisable Date of	
Code V (A) (D) Shares	

# **Reporting Owners**

Reporting Owner Name / Address	Relationships					
reporting owner runter runters	Director	10% Owner	Officer	Other		
Greenspring General Partner V, L.P. 100 PAINTERS MILL ROAD, SUITE 700 OWINGS MILLS, MD 21117		X				
Greenspring Global Partners IV-B, L.P. 100 PAINTERS MILL ROAD, SUITE 700 OWINGS MILLS, MD 21117		X				
Greenspring Global Partners IV-C, L.P. 100 PAINTERS MILL ROAD, SUITE 700 OWINGS MILLS, MD 21117		X				
Greenspring Global Partners V-A, L.P. 100 PAINTERS MILL ROAD, SUITE 700 OWINGS MILLS, MD 21117		X				
Greenspring Global Partners V-C, L.P. 100 PAINTERS MILL ROAD, SUITE 700 OWINGS MILLS, MD 21117		X				
Greenspring GP III, LLC 100 PAINTERS MILL ROAD, SUITE 700 OWINGS MILLS, MD 21117		X				
Greenspring GP IV, LLC 100 PAINTERS MILL ROAD, SUITE 700 OWINGS MILLS, MD 21117		X				
Greenspring Growth Equity II, L.P. 100 PAINTERS MILL ROAD, SUITE 700 OWINGS MILLS, MD 21117		X				
Greenspring Opportunities General Partner II, L.P. 100 PAINTERS MILL ROAD, SUITE 700		X				

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#### **OWINGS MILLS, MD 21117**

Greenspring Opportunities General Partner II-A, L.P. 100 PAINTERS MILL ROAD SUITE 700 OWINGS MILLS, MD 21117

X

## **Signatures**

- · · · · · · · · · · · · · · · · · · ·			
/s/ Eric Thompson, Chief Financial Officer	02/25/2013		
**Signature of Reporting Person	Date		
/s/ Eric Thompson, Chief Financial Officer	02/25/2013		
**Signature of Reporting Person	Date		
/s/ Eric Thompson, Chief Financial Officer	02/25/2013		
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/s/ Eric Thompson, Chief Financial Officer	02/25/2013		
**Signature of Reporting Person	Date		
/s/ Eric Thompson, Chief Financial Officer	02/25/2013		
**Signature of Reporting Person	Date		
/s/ Eric Thompson, Chief Financial Officer	02/25/2013		
**Signature of Reporting Person	Date		
/s/ Eric Thompson, Chief Financial Officer	02/25/2013		
**Signature of Reporting Person	Date		

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$23.50 to \$24.08, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, of the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price

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- within the range set forth in this footnote (1) to this Form 4.
- The Reporting Persons disclaim beneficial ownership of these securities except to the extent of their pecuniary interest therein, and the inclusion of these shares in this report shall not be deemed an admission of beneficial ownership of all of the reported shares for purposes of Section 16 or for any other purpose.
  - The shares reported in column 5 include 1,064,823 owned of record by Greenspring Crossover Ventures I, L.P., 168,661 by Greenspring Global Partners I, L.P., 1,616,269 by Greenspring Global Partners II, L.P., 39,799 by Greenspring Global Partners II-A, L.P., 384,737 by Greenspring Global Partners II-B, L.P., 1,041,903 by Greenspring Global Partners III, L.P., 477,865 by Greenspring
- (3) Global Partners III-A, L.P., 1,507,407 by Greenspring Global Partners III-B, L.P., 201,540 by Greenspring Global Partners IV-A, L.P., 1,693,478 by Greenspring Global Partners IV-B, L.P., 599,871 by Greenspring Global Partners IV-C, L.P., 403,048 by Greenspring Global Partners V-A, L.P., 65,790 by Greenspring Global Partners V-C, L.P., 234,419 by Greenspring Growth Equity II, L.P., 45,443 by Greenspring Opportunities II, L.P., and 1,441 by Greenspring Opportunities II-A, L.P.
  - Greenspring Associates, Inc. is the general partner of Greenspring Global Partners I, L.P. and Greenspring General Partner II, L.P. Greenspring Global Partners II, L.P., Greenspring Global Partners II-A, L.P., and Greenspring Global Partners II-B, L.P. Greenspring GP III, LLC is the general partner of Greenspring General Partner III,
- (4) L.P. and Greenspring General Partner III, L.P. is the general partner of Greenspring Global Partners III, L.P., Greenspring Global Partners III-A, L.P., and Greenspring Global Partners III-B, L.P. Greenspring GP IV, LLC is the general partner of Greenspring General Partner IV, L.P. and Greenspring General Partner IV, L.P. is the general partner of Greenspring Global Partners IV-A, L.P., Greenspring Global Partners IV-B, L.P., and Greenspring Global Partners IV-C, L.P.
  - Greenspring GP V, LLC is the general partner of Greenspring General Partner V, L.P. and Greenspring General Partner V, L.P. is the general partner of Greenspring Global Partners V-A, L.P. and Greenspring Global Partners V-C, L.P. Greenspring FF-GP II, LLC is the general partner of Greenspring Growth Equity II, L.P. and Greenspring Growth Equity III, L.P. and Greenspring Growth
- L.P. Greenspring Crossover I GP, LLC is the general partner of Greenspring Crossover I GP, L.P. and Greenspring Crossover I GP, L.P. is the general partner of Greenspring Crossover Ventures I, L.P. Greenspring Opportunities GP II, LLC is the general partner of Greenspring Opportunities General Partner II, L.P. and Greenspring Opportunities General Partner II, L.P. is the general partner of Greenspring Opportunities II, L.P. and Greenspring Opportunities General Partner II-A, L.P. is the general partner of Greenspring Opportunities II-A, L.P.
  - James Lim and Charles Ashton Newhall are the managing members of Greenspring GP III, LLC, Greenspring GP IV, LLC, Greenspring GP IV, LLC, Greenspring GP II, LLC, Greenspring GP II, LLC and Greenspring Associates, Inc. As managing members, James Lim and Charles Ashton Newhall may be deemed to have shared voting and dispositive power over the shares of Greenspring GP III, LLC, Greenspring GP IV, LLC, Greenspring GP V, LLC, Greenspring GP V, LLC, Greenspring GP IV, LLC, GP
- FF-GP II, LLC, Greenspring GP IV, LLC, Greenspring GP V, LLC, Greenspring GP II, LLC and Greenspring Associates, Inc.
  Greenspring GP III, LLC, Greenspring GP IV, LLC, Greenspring GP V, LLC, Greenspring FF-GP II, LLC, Greenspring Crossover I
  GP, LLC, Greenspring Associates, Inc. and Greenspring Opportunities GP II, LLC have the sole voting and dispositive power over the shares owned by each Greenspring Associates affiliate noted above.

#### **Remarks:**

The Reporting Persons are part of a 13(d) group owning more than 10% of the Issuer's outstanding equity securities. Due to the Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.