TATA MOTORS LTD/FI Form 6-K May 31, 2016

#### **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Form 6-K

**Report of Foreign Issuer** 

Pursuant to Rule 13a-16 or 15d-16 under

the Securities Exchange Act of 1934

For the Month of May 2016

Commission File Number: 001-32294

## TATA MOTORS LIMITED

(Translation of registrant s name into English)

**BOMBAY HOUSE** 

24, HOMI MODY STREET,

## MUMBAI 400 001, MAHARASHTRA, INDIA

## Telephone # 91 22 6665 8282 Fax # 91 22 6665 7799

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file an	nual reports under cover Form 20-F or Form 40-F.					
Form 20-F x	Form 40-F "					
Indicate by check mark if the registrant is submitting the Form $101(b)(1)$ :						
Yes "	No x					
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regul 101(b)(7):						
Yes "	No x					

## TABLE OF CONTENTS

Item 1: Form 6-K dated May 31, 2016 along with the Press Release.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

## Tata Motors Limited

By: /s/ Hoshang K Sethna Name: Hoshang K Sethna Title: Company Secretary Dated: May 31, 2016

#### Item 1

#### **Tata Motors Limited**

**Bombay House** 

24, Homi Mody Street,

Mumbai 400 001 Maharashtra India

News Release 1 May 30, 2016

- **Sub: Outcome of the Board Meeting:**
- i. Published Audited Financial Results of the Company for the financial year 2015-16
- ii. Recommendation of Dividend
- iii. Period of Book Closure
- iv. Date of Annual General Meeting (AGM)

We hereby inform you that, the Directors have at their Board Meeting held today: -

- i. taken on record the Audited Financial Results of the Company for the financial year 2015-16. A copy of the Press Release, the Results and the Auditor s Report are attached herewith.
- ii. recommended a dividend of Rs. 0.20 per ordinary share of Rs. 2/- each and a dividend of Rs. 0.30 per A ordinary share of Rs. 2/- each for the financial year ended March 31, 2016, subject to the approval of the shareholders at the ensuing 71<sup>st</sup> AGM of the Company. The dividend, if approved by the shareholders at the ensuing AGM, will be paid on and from August 11, 2016.
- iii. In accordance with Regulation 42 of the Indian Listing Regulations and pursuant to Section 91 of the Companies Act, 2013, the Book Closure has been fixed as under: -

Type of Security

1. Ordinary Shares INE155A01022 From To Dividend for the financial year Wednesday, July 20, Tuesday, August 9, ended March 31, 2016

2. A Ordinary Shares IN9155A01020

2016 (both days inclusive)

iv.

decided that the AGM of the Company would be held on Tuesday, August 9, 2016 at Birla Matushri Sabhagar, 19, Sir Vithaldas Thackersey Marg, Mumbai 400 020.

These results are also being made available on the Company s website at <a href="https://www.tatamotors.com/investor/results-press-releases/">www.tatamotors.com/investor/results-press-releases/</a>.

#### Consolidated Net Revenue grows to Rs. 2,75,561 crores in FY 2015-16

#### Consolidated PAT stood at Rs. 11,024 crores in FY 2015-16

## Consolidated Financial Results for the Quarter and Year ended March 31, 2016

For the quarter ended March 31, 2016, Tata Motors reported consolidated revenues (net of excise) of **Rs. 80,684** crores as against **Rs. 67,778** crores for the corresponding quarter last year. This broadly reflects: -

- Ø In Jaguar Land Rover business-Strong sales in all the regions- UK, Europe, North America, China and other Overseas markets, and
- Ø In Standalone business-Continued robust volume growth in M&HCV segment and start of volume growth in the LCV segment

Consolidated Profit before tax (before exceptional item) for the quarter was **Rs. 5,957** crores, against **Rs. 2,932** crores for the corresponding quarter last year broadly due to -

Stronger operating performance in both standalone as well as Jaguar Land Rover business and lower net finance expenses partly offset by higher depreciation and amortization expenses, adverse revaluation of EUR payables and one time reserves and charges of **Rs. 1,580** crores (£166 million) for the industry-wide recall in the United States of potentially faulty airbags supplied by Takata, doubtful debts and previously capitalized investment in the Jaguar Land Rover business.

Further, exceptional items for the quarter includes further insurance and other recoveries of **Rs. 555** crores on account of the vehicles damaged at Tianjin Port explosion in Jaguar Land Rover business.

Post the exceptional items, the Consolidated Profit before tax for the quarter was **Rs. 6,561** crores, against **Rs. 2,771** crores for the corresponding quarter last year.

Consolidated Profit after tax (post minority interest and profit / loss in respect of associate companies) for the quarter was **Rs. 5,177** crores, against the Consolidated Profit after tax (post minority interest and profit / loss in respect of associate companies) of **Rs. 1,717** crores for the corresponding quarter last year.

For the year ended March 31, 2016, the Consolidated revenue (net of excise) was **Rs. 2,75,561** crores against **Rs. 2,63,159** crores for the corresponding period last year. The Consolidated Profit before tax (before exceptional item) for the year ended March 31, 2016 was **Rs. 16,100** crores against **Rs. 21,887** crores for the corresponding period last year. Post the exceptional items, the Consolidated Profit before and after tax (post minority interest and profit / loss in respect of associate companies) for the year ended March 31, 2016 was **Rs. 13,981** crores and **Rs. 11,024** crores, as against **Rs. 21,703** crores and **Rs. 13,986** crores for the corresponding period last year.

#### Tata Motors Standalone Financial Results for the Quarter and Year ended March 31, 2016

During the quarter, M&HCV continued its growth trajectory with volume growth of **26.6%** Y-o-Y during the quarter on the back of the continued replacement demand, initial fleet expansion demand, infrastructure spending and better profitability of the freight operators. LCV segment of the Company also started showing growth trend with a growth of **11.8%** Y-o-Y during the quarter. Exports of the Commercial vehicles also grew **26.6%** Y-o-Y during the quarter. The strong growth in the overall CV sales (including exports) of **19.5%** Y-o-Y during the quarter, along with ongoing cost reduction and other margin improvement initiatives, led to the improvement of **530 bps** Y-o-Y in the EBITDA margin of the Company.

The sales (including exports) of commercial and passenger vehicles for the quarter ended March 31, 2016, stood at 144,507 units, representing a growth of 3.9%, as compared to the corresponding quarter last year. The revenues (net of excise) for the quarter ended March 31, 2016 stood at **Rs. 12,570** crores, as compared to **Rs. 10,786** crores for the corresponding quarter last year. Operating profit (EBITDA) for the quarter stood at **Rs. 1,022** crores with operating margin at **8.1** %. Other Income for the quarter included profit on sale of investment in subsidiary companies of **Rs. 330** crores and dividend from subsidiaries of **Rs. 34** crores (no profit on sale of investments in subsidiary companies and dividend from subsidiaries of **Rs. 15** crores in the corresponding quarter last year). Profit before and after tax for the quarter ended March 31, 2016 was **Rs. 370** crores and **Rs. 465** crores, respectively, against Loss before and after tax of **Rs. 1,156** crores and **Rs. 1,164** crores, respectively, for the corresponding quarter last year.

The revenues (net of excise) for the year ended March 31, 2016, stood at **Rs. 42,370** crores as compared to **Rs. 36,302** crores in the corresponding period last year. Operating profit (EBITDA) for the year stood at **Rs. 2,740** crores with operating margin at 6.5 %. Profit before and after tax for the year ended March 31, 2016 was **Rs. 150** crores and **Rs. 234** crores, respectively, against the Loss before and after tax of **Rs. 3,975** crores and **Rs. 4,739** crores, respectively, for the corresponding period last year.

#### Jaguar Land Rover Automotive PLC (figures as per IFRS)

Jaguar Land Rover wholesales and retails (both excluding China JV) for the quarter were 149,895 units and 146,446 units up 19.8% and 18.9% Y-o-Y, respectively. China JV wholesales and retails for the quarter were 12,532 units and 12,367 units.

Revenues for the quarter ended March 31, 2016 were £6,594 million, compared to £5,826 million for the corresponding quarter last year. Operating performance during the quarter was very strong with Operating profit i.e EBITDA (before one-time reserve and charges) of £1,069 million (margin at 16.2%) for the quarter, compared to £1,016 million for the corresponding quarter last year. Reported Operating profit for the quarter was £903 million after one-time reserve and charges of £166 million for the industry-wide recall in the U.S. of potentially faulty airbags supplied by Takata, doubtful debts and previously capitalized investment. Operating profit (before one- time reserve and charges) in the quarter reflects the overall higher wholesales, offset by less favourable market and model mix and unfavourable FX revaluation of mainly EUR payables. Profit before tax was £577 million (after an exceptional item of £58 million of further insurance recoveries in the quarter related to Tianjin) for the quarter ended March 31, 2016 compared to £396 million in the corresponding quarter last year driven by favourable overall revaluation of unrealised FX and commodity hedges and USD debt, lower net finance expenses as well as higher China JV profitability. Share of China JV profit in Q4 FY16 was £49 million.

Profit after Tax was £472 million for the quarter ended March 31, 2016 compared to Profit after tax of £302 million in the corresponding quarter last year.

Revenues for the year ended March 31, 2016 were £22,208 million, compared to £21,866 million in the corresponding period last year. Operating profit i.e EBITDA (before one-time reserve and charges) of £3,313 million (margin at

14.9%) for the year compared to £4,132 million in the corresponding period last year. Reported Operating profit was £3,147 million for the year after one-time reserve and charges in Q4FY16. Profit before tax for the year ended March 31, 2016 was £1,557 million (after a net exceptional charge of £157 million for the inventory impacted by the Tianjin Port explosion) compared to £2,614 million in the corresponding period last year. Profit after tax for the year was £1,312 million compared to £2,038 million in the corresponding period last year.

## Tata Daewoo Commercial Vehicles Co. Ltd (figures as per Korean GAAP)

Tata Daewoo Commercial Vehicles Co. Ltd. registered net revenues of **KRW 238** billion and recorded a net profit of **KRW 8** billion in the quarter ended March 31, 2016. Net revenue and net profit for the year ended March 31, 2016 stood at **KRW 880** billion and **KRW 46** billion, respectively.

#### **Tata Motors Finance Ltd**

Tata Motors Finance Ltd, the Company s captive financing subsidiary, on a consolidated basis registered net revenue from operations of **Rs. 887** crores and reported a Profit after tax of **Rs. 207** crores for the quarter ended March 31, 2016. Net revenue from operations and Profit after tax for the year ended March 31, 2016 stood at **Rs. 2,968** crores and **Rs. 267** crores, respectively.

#### **Dividend**

Considering the overall performance and results, the Board of Directors recommended a dividend of **Rs. 0.20** per Ordinary Share of **Rs. 2**/- each and **Rs. 0.30** per A Ordinary Shares of **Rs. 2**/- each for FY 2015-16 (previous year Rs. NIL per Ordinary share of Rs. 2 each and Rs. NIL per A Ordinary share of Rs. 2 each), subject to approval of the Shareholders. Tax on dividend will be borne by the Company.

The Audited Financial Results for the financial year ended March 31, 2016, are enclosed

News Release 2 May 30, 2016

## **Auditors Report (Consolidated)**

#### INDEPENDENT AUDITOR S REPORT

#### TO THE BOARD OF DIRECTORS OF

#### TATA MOTORS LIMITED

- 1. We have audited the accompanying Statement of Consolidated Financial Results of **TATA MOTORS**LIMITED ( the Holding Company ) and its subsidiaries (the Holding Company and its subsidiaries together referred to as the Group ), its jointly controlled entities and its share of the profit/(loss) of its associates for the year ended March 31, 2016 ( the Statement ), being submitted by the Holding Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement, which is the responsibility of the Holding Company s Management and approved by the Board of Directors, has been prepared on the basis of the related consolidated financial statements which are in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013, as applicable, and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement.
- 2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.
  An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor s judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Holding Company s preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Holding Company s internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

3. We did not audit the financial statements / financial information of thirteen subsidiaries included in the consolidated financial results, whose financial statements / financial information reflect total assets (net) of Rs. 75,780.71 crores as at March 31, 2016, total revenues of Rs. 2,31,743.47 crores for the year ended March 31, 2016, and total profit after tax (net) of Rs. 12,769.59 crores for the year ended March 31, 2016, as considered in the consolidated financial results. The consolidated financial results also includes the Group s share of profit after tax of Rs. 4.34 crores for the year ended March 31, 2016, as considered in the consolidated financial results, in respect of one associate, whose financial statements / financial information has not been audited by us. These financial statements / financial information have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

- 4. In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of the reports of the other auditors referred to in paragraph 3 above, the Statement :
  - a. includes the results of the entities included in Annexure I;
  - b. is presented in accordance with the requirements of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and
  - c. gives a true and fair view in conformity with the aforesaid Accounting Standards and other accounting principles generally accepted in India of the consolidated net profit and other financial information of the Group for the year ended March 31, 2016.
- 5. Attention is invited to Note 5 in the Statement. As stated in the note, the changes in the actuarial valuation (net) amounting to Rs. 3,702.60 crores (net of tax) for the year ended March 31, 2016, has been credited to Reserves and Surplus in respect of a group of subsidiary companies.

Our report is not qualified in respect of this matter.

6. The consolidated financial results includes the unaudited financial statements / financial information of six subsidiaries and one jointly controlled entity, whose financial statements / financial information reflect total assets (net) of Rs. 983.89 crores as at March 31, 2016, total revenue of Rs. 2,211.67 crores for the year ended March 31, 2016 and total profit after tax (net) of Rs. 185.17 crores for the year ended March 31, 2016, as considered in the consolidated financial results. The consolidated financial results also includes the Group s share of profit after tax of Rs.11.19 crores for the year ended March 31, 2016, as considered in the consolidated financial results, in respect of two associates, based on their unaudited financial statements / financial information. Our opinion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, jointly controlled entity and associates, is based solely on such unaudited financial statements / financial information furnished to us by the Management.

Our report is not qualified in respect of this matter

7. The Statement includes the results for the Quarters ended March 31, 2016 and March 31, 2015 being the balancing figures between audited figures in respect of the full financial year and the published year to date figures up to the third quarter of the relevant financial year which were subjected to a limited review by us.

### For DELOITTE HASKINS & SELLS LLP

**Chartered Accountants** 

(Firm Registration No. 117366W/W-100018)

**B.P.SHROFF** 

Partner

(Membership No. 34382)

MUMBAI, May 30, 2016

#### ANNEXURE I TO THE INDEPENDENT AUDITOR S REPORT

## (Referred to in paragraph 4(a) under Independent Auditor s Report of even date)

## (A) DIRECT SUBSIDIARIES

- 1. Concorde Motors (India) Limited
- 2. TAL Manufacturing Solutions Limited
- 3. Tata Motors European Technical Centre PLC
- 4. Tata Motors Insurance Broking and Advisory Services Limited
- 5. Tata Motors Finance Limited
- 6. TML Holdings Pte. Limited
- 7. TML Distribution Company Limited
- 8. Tata Hispano Motors Carrocera S.A.
- 9. Tata Hispano Motors Carrocerries Maghreb SA
- 10. TML Drivelines Limited
- 11. Trilix S.r.l.
- 12. Tata Precision Industries Pte. Limited
- 13. Tata Technologies Limited
- 14. Tata Marcopolo Motors Limited

#### (B) INDIRECT SUBSIDIARIES

## (i) Subsidiaries of TML Holdings Pte. Ltd.

- 15. Tata Daewoo Commercial Vehicle Company Limited
- 16. Tata Daewoo Commercial Vehicle Sales and Distribution Company Limited
- 17. Tata Motors (Thailand) Limited
- 18. Tata Motors (SA) (Proprietary) Limited
- 19. PT Tata Motors Indonesia
- 20. PT Tata Motors Distribusi Indonesia
- 21. TMNL Motor Services Nigeria Limited (Incorporated w.e.f. September 2, 2015)
- 22. Jaguar Land Rover Automotive Plc

## ii) Subsidiaries of Jaguar Land Rover Automotive Plc

- 23. Jaguar Land Rover Limited
- 24. Jaguar Land Rover Austria GmbH
- 25. Jaguar Land Rover Japan Limited
- 26. JLR Nominee Company Limited
- 27. Jaguar Land Rover Deutschland GmbH
- 28. Jaguar Land Rover North America LLC
- 29. Jaguar Land Rover Nederland BV
- 30. Jaguar Land Rover Portugal Veículos e Peças, Lda.
- 31. Jaguar Land Rover Australia Pty Limited
- 32. Jaguar Land Rover Italia Spa
- 33. Jaguar Land Rover Korea Company Limited
- 34. Jaguar Land Rover Automotive Trading (Shanghai) Company Limited
- 35. Jaguar Land Rover Canada ULC
- 36. Jaguar Land Rover France, SAS
- 37. Jaguar Land Rover (South Africa) (Pty) Limited

38.

Jaguar e Land Rover Brasil Indústria e Comércio de Veículos LTDA (Name changed from Jaguar e Land Rover Brasil Importação e Comercia de Veiculos Ltda w.e.f. February 10, 2016)

- 39. Limited Liability Company Jaguar Land Rover (Russia)
- 40. Jaguar Land Rover (South Africa) Holdings Limited
- 41. Jaguar Land Rover India Limited
- 42. Jaguar Land Rover Espana SL
- 43. Jaguar Land Rover Belux NV
- 44. Jaguar Land Rover Holdings Limited

- 45. Jaguar Cars South Africa (Pty) Limited
- 46. The Jaguar Collection Limited
- 47. Jaguar Cars Limited
- 48. Land Rover Exports Limited
- 49. Land Rover Ireland Limited

Land Rover Parts Limited (Dissolved & struck off with effect from July 14, 2015)

- 50. The Daimler Motor Company Limited
- 51. Daimler Transport Vehicles Limited
- 52. S.S. Cars Limited
- 53. The Lanchester Motor Company Limited
- 54. Shanghai Jaguar Land Rover Automotive Services Company Limited
- 55. Jaguar Land Rover Pension Trustees Limited
- 56. JDHT Limited (Acquired by Jaguar Land Rover Limited on February 2, 2015)
- 57. Silkplan Limited (Acquired by Jaguar Land Rover Limited on April 16, 2015)
- 58. Jaguar Land Rover Slovakia s.r.o (Incorporated w.e.f. August 27, 2015)
- 59. Jaguar Land Rover Singapore Pte. Ltd (Incorporated w.e.f. November 25, 2015)
- 60. Jaguar Racing Limited (Incorporated w.e.f. February 2, 2016)
- 61. InMotion Ventures Limited (Incorporated w.e.f. March 18, 2016)

#### (iii) Subsidiaries of Tata Technologies Ltd.

- 62. Tata Technologies Inc.
- 63. Tata Technologies (Canada) Inc.
- 64. Tata Technologies de Mexico, S.A. de C.V.
- 65. Tata Technologies Pte Limited
- 66. Tata Technologies (Thailand) Limited
- 67. Tata Technologies Europe Limited
- 68. INCAT International Plc.
- 69. INCAT GmbH
- 70. Cambric Limited
- 71. Tata Technologies SRL
- 72. Cambric GmbH
- 73. Cambric UK Limited
- 74. Midwest Managed Services Inc.
- 75. Cambric Manufacturing Technologies (Shanghai) Company Limited
- (iv) Tata Motors Finance Ltd.
- 76. Tata Motors Finance Solutions Limited (Converted from Pvt. Ltd. with effect from June 4, 2015)
- 77. Sheba Properties Limited (Direct subsidiary of TML sold to TMFL on March 31, 2016)

## (C) ASSOCIATES

- 1. Jaguar Cars Finance Limited
- 2. Automobile Corporation of Goa Limited
- 3. Nita Company Limited
- 4. Tata Hitachi Construction Machinery Company Private Limited
- 5. Tata Precision Industries (India) Limited
- 6. Tata AutoComp Systems Limited

## (D) JOINT VENTURES

1. Tata Cummins Private Limited

- 2. Fiat India Automobiles Private Limited
- 3. Chery Jaguar Land Rover Automotive Company Limited
- 4. Chery Jaguar Land Rover Auto Sales Company Limited
- 5. Spark44 (JV) Limited
- 6. TATA HAL Technologies Limited

News Release 3 May 30, 2016

## **Consolidated Financial Results**

## TATA MOTORS LIMITED

Regd.Office: Bombay House, 24, Homi Mody Street, Mumbai 400 001.

CIN L28920MH1945PLC004520

(Rs. in crores)

# STATEMENT OF CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2016

				Quarter ended			
			March 31,	December 31,	March 31,	Year ended	,
Pa	rticu	ılars	2016	2015	2015	2016	2015
			Unaudited	Unaudited	Unaudited	Audited	Audited
1	Inc	ome from operations					
		Sales/Income from					
	(a)	operations	81,247.09	72,739.21	68,528.69	277,181.45	264,283.25
		Less: Excise duty	1,320.97	1,053.09	1,230.70	4,535.61	3,548.92
		Net Sales/Income from					
		operations	79,926.12	71,686.12	67,297.99	272,645.84	260,734.33
		Other operating income	758.29	570.28	479.73	2,915.27	2,424.65
		al income from	00 (04 44	<b>53.35</b> 6.40	(B BBB B3	<b>ARE E</b> (1 11	262 150 00
2		erations (net)	80,684.41	72,256.40	67,777.72	275,561.11	263,158.98
2	Exp	penses					
	( )	Cost of materials	42 502 24	20.250.74	20 151 25	150 445 20	140.056.54
	(a)	consumed	43,592.24	38,250.74	38,151.25	152,445.39	149,956.54
	(1.)	Purchase of products for	2 150 52	2.002.12	2.070.07	12 050 25	12 202 92
	(b)	sale	3,158.73	3,082.12	3,979.07	12,850.27	13,293.82
	(2)	Changes in inventories of					
	(C)	finished goods,					
		work-in-progress and products for sale	(258.64)	2,256.13	(1 611 07)	(2,876.62)	(2.220.25)
		Employee benefits	(250.04)	2,230.13	(1,611.87)	(2,870.02)	(3,330.35)
	(4)	expense	7,770.23	7,437.95	6,783.12	29,198.89	25,548.96
	(u)	Depreciation and	1,110.23	1,431.93	0,765.12	29,190.09	23,346.90
	(e)	amortisation expense	4,423.92	4,339.11	3,856.76	17,014.18	13,388.63
	(C)	Product development /	4,423.92	4,339.11	3,630.70	17,014.10	13,366.03
	(f)	Engineering expenses	1,073.50	856.52	811.99	3,480.43	2,875.17
	(1)	Other expenses (refer note	1,075.50	030.32	011.77	3,400.43	2,073.17
	(g)	7)	18,163.19	15,356.46	15,223.60	60,424.95	50,980.37
	(g) (h)	Amount capitalised	(4,202.01)		(3,997.74)	(16,718.43)	(15,404.18)
	(11)	Total expenses	73,721.16	67,215.56	63,196.18	255,819.06	237,308.96
		1 out expenses	109121110	07,215.50	00,170.10	200,017.00	=51,500.70

3	Profit from operations before other income, finance costs					
	and exceptional items (1 2)	6,963.25	5,040.84	4,581.54	19,742.05	25,850.02
4	Other income	248.63	180.62	245.17	981.72	898.74
5	Profit from ordinary activities before finance costs and exceptional items (3 + 4)	7,211.88	5,221.46	4,826.71	20,723.77	26,748.76
6	Finance costs	1,255.17	1,091.47	1,894.55	4,623.35	4,861.49
7	Profit from ordinary activities after finance costs but before exceptional		·	·	ŕ	
0	items (5 6)	5,956.71	4,129.99	2,932.16	16,100.42	21,887.27
8	Exceptional items					
	Exchange (gain)/loss (net) (a) including on revaluation					
	of foreign currency					
	borrowings, deposits and loans	(71.22)	90.36	68.29	240.19	91.72
	Provision for costs	(71.22)	90.30	06.29	240.19	91.72
	associated with closure of (b) operations					
	and impairment of					
	intangibles of a subsidiary				44.31	
	(c) Employee separation cost	22.35	(0.70)	92.86	32.72	92.99
	Impairment of capitalised		162.04		162.04	
	(d) fixed assets	(555.40)	163.94		163.94	
9	(e) Others (refer note 6)  Profit from ordinary	(555.49)	(299.30)		1,638.39	
9	activities before tax (7 8)	6,561.07	4,175.69	2,771.01	13,980.87	21,702.56
10	Tax expense (net)	1,354.62	651.28	1,023.58	2,872.60	7,642.91
	Net profit from ordinary	1,554.02	031.20	1,023.30	2,072.00	7,042.71
	activities after tax (9 10)	5,206.45	3,524.41	1,747.43	11,108.27	14,059.65
12	Extraordinary items (net of tax	,	- )-	,	,	,
	expenses Rs. Nil)					
13	Net profit for the period (11					
	+ 12)	5,206.45	3,524.41	1,747.43	11,108.27	14,059.65
14	Share of profit of associates					
	(net)	8.89	3.55	2.95	21.34	13.42
	Minority interest	(38.28)	(20.42)	(33.88)	(105.86)	(86.78)
16	Net profit after taxes,					
	minority interest and share of profit of associates					
	(13+14+15)	5,177.06	3,507.54	1,716.50	11,023.75	13,986.29
17	Paid-up equity share capital	2,17,00	3,507.57	1,710.50	11,023.73	13,700.27
17	(face value of Rs. 2 each)	679.18	679.18	643.78	679.18	643.78
18	Reserves excluding					
	Revaluation Reserve				80,080.62	55,595.27
19	Earnings per share (EPS)					
	(refer note 10)					
	Ordinary shares (face					
	$\Lambda$ volue of $\mathbf{p}_{\mathbf{q}} = \mathbf{p}_{\mathbf{q}} + \mathbf{p}_{\mathbf{q}}$					

A. value of Rs. 2 each)

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	Basic EPS before and after						
(a)	extraordinary items	Rs.	15.23	10.31	5.26	32.61	42.98
	Diluted EPS before and						
(b)	after extraordinary items	Rs.	15.23	10.31	5.26	32.60	42.97
	A Ordinary shares (face						
B.	value of Rs. 2 each)						
	Basic EPS before and after						
(a)	extraordinary items	Rs.	15.33	10.41	5.36	32.71	43.08
	Diluted EPS before and						
(b)	after extraordinary items	Rs.	15.33	10.41	5.36	32.70	43.07
			(Not	(Not	(Not		
			annualised)	annualised)	annualised)		

## Segment wise Revenue, Results and Capital Employed

Automotive operations of the Company and its consolidated subsidiaries represent the reportable segment, rest are classified as 'Others'. Automotive segment consists of all types of commercial and passenger vehicles including financing of the vehicles sold by the Company. Others primarily include engineering solutions and software operations.

(Rs. in crores)

A. Segment revenue: Total income from operations (net) I. Automotive and related activity Tata and other brands vehicles and financing thereof 14,642.12 11,913.14 11,909.00 49,742.80 44,11 Jaguar and Land Rover 65,651.16 59,968.80 55,536.19 224,471.12	1,
Total income from operations (net)  I. Automotive and related activity  Tata and other brands vehicles and financing thereof  Jaguar and Land Rover  Less: Intra segment eliminations  80,273.07  71,867.53  67,423.73  274,138.50  261,83  II. Others  Total  Total  Rover  80,273.07  71,867.53  762.62  751.01  2,934.82  2,74	ed
I. Automotive and related activity  Tata and other brands vehicles and financing thereof  Jaguar and Land Rover  Less: Intra segment eliminations  14,642.12  11,913.14  11,909.00  49,742.80  44,11  59,968.80  55,536.19  224,471.12  217,82  (14.41)  (21.46)  (75.42)  (10  Total  80,273.07  71,867.53  67,423.73  274,138.50  261,83  II. Others  792.55  762.62  751.01  2,934.82  2,74	
Tata and other brands vehicles and financing thereof 14,642.12 11,913.14 11,909.00 49,742.80 44,11 Jaguar and Land Rover 65,651.16 59,968.80 55,536.19 224,471.12 217,82 Less: Intra segment eliminations (20.21) (14.41) (21.46) (75.42) (10 Total 80,273.07 71,867.53 67,423.73 274,138.50 261,83 II. Others 792.55 762.62 751.01 2,934.82 2,74	
financing thereof 14,642.12 11,913.14 11,909.00 49,742.80 44,11 Jaguar and Land Rover 65,651.16 59,968.80 55,536.19 224,471.12 217,82 Less: Intra segment eliminations (20.21) (14.41) (21.46) (75.42) (10 Total 80,273.07 71,867.53 67,423.73 274,138.50 261,83 II. Others 792.55 762.62 751.01 2,934.82 2,74	
Jaguar and Land Rover       65,651.16       59,968.80       55,536.19       224,471.12       217,82         Less: Intra segment eliminations       (20.21)       (14.41)       (21.46)       (75.42)       (10         Total       80,273.07       71,867.53       67,423.73       274,138.50       261,83         II. Others       792.55       762.62       751.01       2,934.82       2,74	
Less: Intra segment eliminations       (20.21)       (14.41)       (21.46)       (75.42)       (10.21)         Total       80,273.07       71,867.53       67,423.73       274,138.50       261,83         II. Others       792.55       762.62       751.01       2,934.82       2,74	
Total         80,273.07         71,867.53         67,423.73         274,138.50         261,83           II. Others         792.55         762.62         751.01         2,934.82         2,74	
II. Others 792.55 762.62 751.01 2,934.82 2,74	5.84)
<del></del>	<b>).73</b>
Total segment revenue 81,065.62 72,630.15 68,174.74 277,073.32 264,58	7.79
- ) ) ) )	7.52
Less: Inter segment revenue (381.21) (373.75) (397.02) (1,512.21) (1,42	
Net income from operations 80,684.41 72,256.40 67,777.72 275,561.11 263,15	3.98
B. Segment results before other income,	
finance costs, exceptional items and tax	
:	
I. Automotive and related activity	
Tata and other brands vehicles and	
financing thereof <b>1,000.68</b> 324.52 (483.99) <b>2,285.75</b> (2,50	5.90)
Jaguar and Land Rover <b>5,847.22</b> 4,596.74 4,982.76 <b>17,100.75</b> 28,12	7.33
Less: Intra segment eliminations	
Total 6,847.90 4,921.26 4,498.77 19,386.50 25,62	
II. Others 131.35 134.63 122.53 439.49 37	5.96
Total segment results 6,979.25 5,055.89 4,621.30 19,825.99 25,99	
Less: Inter segment eliminations (16.00) (15.05) (39.76) (83.94) (14.05)	7.37)
Net segment results 6,963.25 5,040.84 4,581.54 19,742.05 25,85	).02
	3.74
Add/(Less): Finance costs (1,255.17) (1,091.47) (1,894.55) (4,623.35) (4,86	
Add/(Less): Exceptional items <b>604.36</b> 45.70 (161.15) ( <b>2,119.55</b> ) (18	

	Total profit before tax	6,561.07	4,175.69	2,771.01	13,980.87	21,702.56
			As at December 31, 2015 Unaudited		As at Ma 2016 Audited	rch 31, 2015 Audited
<b>C.</b>	Capital employed (segment assets less segment liabilities):					
I.	Automotive and related activity  Tata and other brands vehicles and					
	financing thereof		46,076.34		46,636.42	43,437.64
	Jaguar and Land Rover		89,850.10		82,717.99	69,900.25
	Less: Intra segment eliminations					
	Total		135,926.44		129,354.41	113,337.89
II.	<u>Others</u>		1,694.67		1,604.95	1,463.12
	Total capital employed		137,621.11		130,959.36	114,801.01
	Less: Inter segment eliminations		(803.63)		(653.88)	(790.89)
	Net segment capital employed		136,817.48		130,305.48	114,010.12
	Add/(Less): Unallocable assets/(liabilities) (net)		(56,523.58)		(49,522.81)	(57,748.20)
	Capital employed		80,293.90		80,782.67	56,261.92

## Notes:-

## 1) Statement of Consolidated Assets and Liabilities:

(Rs. in crores)

		As at Ma	arch 31,
Pa	rticulars	2016	2015
		Audited	Audited
A	EQUITY AND LIABILITIES		
1.	SHAREHOLDERS' FUNDS		
	(a) Share capital	679.18	643.78
	(b) Reserves and surplus	80,103.49	55,618.14
	Sub-total Shareholders' funds	80,782.67	56,261.92
		,	ŕ
2.	MINORITY INTEREST	888.26	433.34
۷.		000.20	755.57
3.	NON-CURRENT LIABILITIES		
	(a) Long-term borrowings	51,876.31	56,071.34
	(b) Deferred tax liabilities (net)	3,166.08	1,343.20
	(c) Other long-term liabilities	9,946.52	9,141.92
	(d) Long-term provisions	11,817.30	15,134.27
	Sub-total Non-current liabilities	76,806.21	81,690.73
4.	CURRENT LIABILITIES		
	(a) Short-term borrowings	11,223.63	13,140.14
	(b) Trade payables	63,632.89	57,407.28
	(c) Other current liabilities	27,261.82	23,688.58
	(d) Short-term provisions	8,702.12	6,036.00
	Sub-total Current liabilities	110,820.46	100,272.00
	TOTAL EQUITY AND LIABILITIES	269,297.60	238,657.99
В	ASSETS		
1.	NON-CURRENT ASSETS		
	(a) Fixed assets	128,850.67	112,422.59
	(b) Goodwill (on consolidation)	4,836.52	4,696.99
	(c) Non-current investments	1,253.15	1,240.50
	(d) Deferred tax assets (net)	2,726.43	2,733.20
	(e) Long-term loans and advances	13,940.82	14,948.31
	(1)	<i>y</i> <b>3</b> -	- 1,5 1010 -

	(f)	Other non-current assets	2,374.88	858.00
		Sub-total Non-current assets	153,982.47	136,899.59
2.	CUI	RRENT ASSETS		
	(a)	Current investments	19,212.94	14,096.24
	(b)	Inventories	33,398.98	29,272.34
	(c)	Trade receivables	12,989.96	12,579.20
	(d)	Cash and bank balances	32,879.98	32,115.76
	(e)	Short-term loans and advances	14,757.51	10,746.44
	(f)	Other current assets	2,075.76	2,948.42
		Sub-total Current assets	115,315.13	101,758.40
		TOTAL ASSETS	269,297.60	238,657.99

- 2) The above results have been reviewed by the Audit Committee of the Board and were approved by the Board of Directors at its meeting held on May 30, 2016.
- 3) Figures for the previous periods / year have been regrouped / reclassified, wherever necessary.
- 4) The tax expense is not comparable with the profit before tax, since it is consolidated on a line-by-line addition for each subsidiary company and proportionately for each jointly controlled company and no tax effect is recorded in respect of consolidation adjustments. This accounting treatment is as per Accounting Standard (AS)-21.
- 5) During the quarter and year ended March 31, 2016, an amount of Rs. 1,117.55 crores (net of tax) and Rs. 3,702.60 crores (net of tax), respectively, have been credited [Rs. 2,819.99 crores (net of tax) and Rs. 2,793.47 crores (net of tax) have been debited for the quarter and year ended March 31, 2015, respectively], to Reserves and Surplus, representing changes in actuarial valuation of pension plans of Jaguar Land Rover group in the UK, in accordance with IFRS principles and as permitted by AS 21 in the consolidated financial statements.
- 6) A provision against the carrying value of inventory of Rs. 2,493.18 crores (GBP 245 million) was recognised in the quarter ended September 30, 2015, following the assessment of the physical condition of the vehicles involved in the explosion at the port of Tianjin in China in August 2015. During quarter ended March 31, 2016 and December 31, 2015, insurance proceeds and other recoveries of Rs. 555.49 crores (GBP 58 million) and Rs. 299.30 crores (GBP 30 million), respectively have been recognised as exceptional income, partially reversing the exceptional charge recognised during the quarter ended September 30, 2015. The process for finalising ongoing insurance claims may take some months to conclude, so further insurance and other potential recoveries will only be recognised in future periods when paid or confirmed and have not been recognised in this period.

7) In May 2016, an industry-wide passenger airbag safety recall was announced in the United States by National Highway Traffic System Administration (NHTSA) in respect of airbags from a supplier (Takata). Certain front-passenger airbags from Takata are installed in vehicles sold by Jaguar Land Rover Group. The Company has considered this to be an adjusting Post Balance Sheet event and has recognised an additional provision of Rs. 641.50 crores (GBP 67.4 million) for the estimated cost of repairs in the Statement of Profit and Loss for the year ended March 31, 2016. The provision is expected to be utilised over 1-4 years.

- 8) During the year ended March 31, 2016, TML Holdings Pte Ltd., Singapore, a wholly owned subsidiary of the Company has refinanced existing:
  - (i) Unsecured Multi currency loan of USD 600 million (USD 250 million and SGD 62.8 million maturing in November 2017 and USD 210 million and SGD 114 million maturing in November 2019) by a new syndicated loan of USD 600 million (USD 300 million maturing in October 2020 and USD 300 million maturing in October 2022). The unamortised exchange loss of Rs. 75.88 crores and borrowing cost of Rs. 47.75 crores of the Multi currency loan, has been debited to Statement of Profit and Loss during the quarter ended December 31, 2015.
  - (ii) SGD 350 million 4.25% Senior notes due in May 2018 by a new syndicated loan of USD 250 million maturing in March 2020. The unamortised exchange loss of Rs. 52.15 crores and borrowing cost Rs. 15.21 crores of Senior notes has been debited to Statement of Profit and Loss during the quarter ended March 31, 2016.
- 9) a) During the year ended March 31, 2016, the Company allotted 15,04,90,480 Ordinary shares (including 3,20,49,820 shares underlying the ADRs) of Rs. 2 each at a premium of Rs. 448 per share, aggregating Rs. 6,772.07 crores and 2,65,09,759 A Ordinary shares of Rs. 2 each at a premium of Rs. 269 per share, aggregating Rs. 718.42 crores pursuant to the Rights issue. 1,54,279 Ordinary shares and 20,531 A Ordinary shares have been kept in abeyance.
  - b) Proceeds from the Rights issue have been utilised up to March 31, 2016 in the following manner:

Particulars	Planned (Rs. in o	Actual crores)
Funding capital expenditure towards plant and machinery	500.00	500.00
Funding expenditure relating to research and product development	1,500.00	1,500.00
Repayment, in full or part, of certain long-term and short-term		
borrowings availed by the Company	4,000.00	4,000.00
General corporate purposes	1,428.00	1,401.10
Issue related expenses	70.00	64.76
Total	7.498.00	7.465.86*

<sup>\*</sup>Of the above, Rs. 2.34 crores was pending withdrawal as at March 31, 2016.

- 10) Basic and diluted earnings per share for the quarter and year ended March 31, 2015 have been retrospectively adjusted for the bonus element in respect of the Rights issue.
- 11) The Board of Directors has recommended dividend of Rs. 0.20 per Ordinary share of Rs. 2 each and Rs. 0.30 per A Ordinary share of Rs. 2 each for the financial year 2015-16 (previous year Rs. Nil per Ordinary share of Rs. 2 each and Rs. Nil per A Ordinary share of Rs. 2 each), subject to approval of the Shareholders. Tax on dividend

distribution will be borne by the Company.

- 12) Figures for the quarters ended March 31, 2016 and March 31, 2015 represent the difference between the audited figures in respect of full financial years and the unaudited figures for the nine months ended December 31, 2015 and December 31, 2014, respectively.
- 13) The Statutory Auditors have carried out an audit of the results for the year ended March 31, 2016 and have issued an unmodified opinion on the same.

Tata Motors Limited

Cyrus P Mistry

Mumbai, May 30, 2016 Chairman

News Release 4 May 30, 2016

## **Auditors Report (Stand Alone)**

#### INDEPENDENT AUDITOR S REPORT

#### TO THE BOARD OF DIRECTORS OF

#### TATA MOTORS LIMITED

- 1. We have audited the accompanying Statement of Standalone Financial Results of **TATA MOTORS LIMITED** ( the Company ) for the year ended March 31, 2016 ( the Statement ), being submitted by the Company pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. This Statement, which is the responsibility of the Company s Management and approved by the Board of Directors, has been prepared on the basis of the related financial statements which are in accordance with the Accounting Standards prescribed under Section 133 of the Companies Act, 2013, as applicable and other accounting principles generally accepted in India. Our responsibility is to express an opinion on the Statement.
- 2. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Statement is free from material misstatement.
  An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the Statement. The procedures selected depend on the auditor s judgement, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company s preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company s internal control. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Management, as well as evaluating the overall presentation of the Statement.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

- 3. In our opinion and to the best of our information and according to the explanations given to us, the Statement:
  - (i) is presented in accordance with the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015; and
  - (ii) gives a true and fair view in conformity with the aforesaid Accounting Standards and other accounting principles generally accepted in India of the net profit and other financial information of the Company for the year ended March 31, 2016.
- 4. The Statement includes the results for the Quarters ended March 31, 2016 and March 31, 2015 being the balancing figures between the audited figures in respect of the full financial year and the audited year to date figures up to the third quarter of the relevant financial year.

#### For DELOITTE HASKINS & SELLS LLP

**Chartered Accountants** 

(Firm Registration No. 117366W/W- 100018)

**B. P. SHROFF** 

Partner

(Membership No. 34382)

Mumbai, May 30, 2016

News Release 5

Stand Alone Financial Results

May 30, 2016

# TATA MOTORS LIMITED

Regd.Office: Bombay House, 24, Homi Mody Street, Mumbai 400 001.

## CIN L28920MH1945PLC004520

(Rs. in crores)

# STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2016

			ENDED WITH	Quarter ended		Year e	ended
			March 31,	December 31,	March 31,	Marcl	h 31,
Pa	rticı	ılars	2016	2015	2015	2016	2015
			Audited	Audited	Audited	Audited	Audited
1	Inc	ome from operations					
		Sales/Income from					
	(a)	operations	13,709.48	10,882.32	11,804.50	46,224.85	39,120.10
		Less: Excise duty	1,249.97	992.88	1,128.31	4,276.85	3,229.60
		Net sales/Income from					
		operations	12,459.51	9,889.44	10,676.19	41,948.00	35,890.50
		Other operating income	110.28	111.18	109.60	421.82	411.13
		al Income from operations	4	40.000.5	10 -00		
_	(ne		12,569.79	10,000.62	10,785.79	42,369.82	36,301.63
2	_	penses	<b>=</b> 440.2 <b>=</b>	5 550 01	6.000.41	24 242 00	22 155 22
	(a)	Cost of materials consumed	7,119.35	5,559.91	6,229.41	24,313.08	22,155.23
	(1.)	Purchase of products for	1 270 21	1 211 25	1 (50 74	5 250 27	5 765 04
	(b)	sale Changes in inventories of	1,378.21	1,211.25	1,652.74	5,259.27	5,765.24
	(c)	finished goods,					
		work-in-progress and					
		products for sale	(8.42)	388.44	(177.17)	22.94	(878.82)
	(d)	Employee benefits expense	744.51	781.13	836.20	3,026.75	3,091.46
	(u)	Depreciation and	744.51	701.13	030.20	3,020.73	3,071.40
	(e)	amortisation expense	614.01	605.39	823.33	2,453.75	2,603.22
	(0)	Product	011101	003.37	023.33	2,100170	2,003.22
		development/Engineering					
	(f)	expenses	125.36	107.27	140.29	424.61	437.47
	(g)	Other expenses	2,561.33	1,755.19	2,220.15	8,041.81	8,087.28
	(h)	Amount capitalised	(246.91)		(274.86)	(1,034.18)	(1,118.75)
		Total expenses	12,287.44	10,144.68	11,450.09	42,508.03	40,142.33
3	Pro	ofit/(loss) from operations	282.35	(144.06)	(664.30)	(138.21)	(3,840.70)
	bef	ore other income, finance					

	cost	ts and exceptional items (1						
4		er income						
_	Oui	Profit on sale of investment						
	(2)	in subsidiaries [refer note 4]	33(	0.37	1.51		656.36	13.49
		Others [refer note 5]		9.69	473.26	83.07	1,476.56	1,867.92
5		fit/(loss) from ordinary	12)	7.07	473.20	65.07	1,470.30	1,007.92
3		vities before finance costs						
		l exceptional items (3 + 4)	74	2.41	330.71	(581.23)	1,994.71	(1,959.29)
6		ance costs		3.83	345.63	470.91	1,481.11	1,611.68
7		ofit/(loss) from ordinary	J-1,	J.05	343.03	470.71	1,401.11	1,011.00
,		vities after finance costs						
		before exceptional items (5						
	<b>6</b> )	before exceptional tems (3	309	8.58	(14.92)	(1,052.14)	513.60	(3,570.97)
8	- 1	eptional items	370	0.50	(14.72)	(1,032.14)	313.00	(3,370.77)
G		Exchange loss (net)						
	(a)	including on revaluation of						
		foreign currency						
		borrowings, deposits and						
		loans	25	8.69	25.07	21.16	91.37	320.50
	(b)	Provision for investments	2	0.07	23.07	21.10	71.57	320.30
	(0)	and costs associated with						
		closure of operations of a						
		subsidiary					97.86	
	(c)	Employee separation cost		0.23	(0.70)	83.12	10.04	83.25
	(0)	Impairment of capitalised		0.20	(0.70)	03.12	10.04	03.23
	(d)	fixed assets			163.94		163.94	
9	. ,	ofit/(loss) from ordinary			103.51		100.51	
		vities before tax (7 8)	369	9.66	(203.23)	(1,156.42)	150.39	(3,974.72)
10		expense/(credit) (net)		5.33)	(2.37)	7.83	(83.84)	764.23
		profit/(loss) from ordinary	(>.	,	(2.37)	7.02	(00101)	701.23
		vities after tax (9 10)	464	4.99	(200.86)	(1,164.25)	234.23	(4,738.95)
12		raordinary items (net of tax			(=====)	(=,====,		(1910000)
		enses Rs. Nil)						
13		profit/(loss) for the period						
		+ 12)	464	4.99	(200.86)	(1,164.25)	234.23	(4,738.95)
14		d-up equity share capital (face						
		ue of Rs. 2 each)	679	9.18	679.18	643.78	679.18	643.78
15		erves excluding Revaluation Re	eserve as per bala	ince				
	she		•				21,666.03	14,195.94
16	Ear	nings per share (EPS)						
		fer note 7)						
		Ordinary shares (face value						
	A.	of Rs. 2 each)						
		Basic EPS before and after						
	(a)	extraordinary items	Rs.	1.35	(0.59)	(3.58)	0.68	(14.57)
		Diluted EPS before and after						
	(b)	extraordinary items	Rs.	1.35	(0.59)	(3.58)	0.68	(14.57)
		A Ordinary shares (face						
	B.	value of Rs. 2 each)						
	(a)		Rs.	1.45	(0.59)	(3.58)	0.78	(14.57)

Basic EPS before and after extraordinary items						
Diluted EPS before and after						
(b) extraordinary items	Rs.	1.45	(0.59)	(3.58)	0.78	(14.57)
		(Not	(Not	(Not		
		annualised)	annualised)	annualised)		
17 Debt service coverage ratio (no.						
of times) [refer note 10(a)]					0.52	(0.48)
18 Interest service coverage ratio						
(no. of times) [refer note 10(b)]					1.15	(3.61)
19 Debt Equity ratio [refer note						
10(c)]					0.71	1.42
20 Net Worth [refer note 10(d)]					22,345.16	14,839.67
21 Capital Redemption Reserve					2.28	2.28
22 Debenture Redemption Reserve					1,042.15	1,042.15

Notes:-

## 1) Statement of Standalone Assets and Liabilities :

		(Rs. in crores) As at March 31,	
	Particulars	2016	2015
		Audited	Audited
A	EQUITY AND LIABILITIES		
1.	SHAREHOLDERS FUNDS	<b>750 10</b>	(42.70
	(a) Share capital	679.18	643.78
	(b) Reserves and surplus	21,688.90	14,218.81
	Sub-total Shareholders funds	22,368.08	14,862.59
2.	NON-CURRENT LIABILITIES	40.40	10 210 06
	(a) Long-term borrowings	10,687.94	12,318.96
	(b) Other long-term liabilities	210.12	286.80
	(c) Long-term provisions	1,409.05	2,104.19
	Sub-total Non-current liabilities	12,307.11	14,709.95
	2 40 40 40 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	12,00.711	1 .,, 05 .50
3.	CURRENT LIABILITIES		
	(a) Short-term borrowings	3,351.74	7,762.01
	(b) Trade payables	8,916.60	8,852.65
	(c) Other current liabilities	4,267.23	3,142.88
	(d) Short-term provisions	1,215.49	613.09
	Sub-total Current liabilities	17,751.06	20,370.63
	moment. Polymy, AND LANDY INVEST		10 0 10 17
	TOTAL EQUITY AND LIABILITIES	52,426.25	49,943.17
В	ASSETS .		
1.	NON-CURRENT ASSETS		
-•	(a) Fixed assets	22,244.86	21,824.02
	(b) Non-current investments	16,975.46	16,966.95
	(c) Long-term loans and advances	2,363.22	2,403.56
	(d) Other non-current assets	136.80	175.67
	Sub-total Non-current assets	41,720.34	41,370.20
0	CHIRDDING A CCEPTC		
2.	CURRENT ASSETS	1 726 00	20.22
	(a) Current investments	1,736.00	20.22
	<ul><li>(b) Inventories</li><li>(c) Trade receivables</li></ul>	4,902.20	4,802.08
		1,568.46	1,114.48 944.75
		452.08	
	(e) Short-term loans and advances	1,794.32	1,574.41

(f) Other current assets	252.85	117.03
Sub-total Current assets	10,705.91	8,572.97
TOTAL ASSETS	52,426.25	49,943.17

- 2) The above results have been reviewed by the Audit Committee of the Board and were approved by the Board of Directors at its meeting held on May 30, 2016.
- 3) Figures for the previous periods/year have been regrouped/reclassified, wherever necessary.
- 4) Profit on sale of investment in subsidiaries for the quarter and year ended March 31, 2016, includes
  - (a) additional consideration of Rs. Nil and Rs. 324.48 crores, respectively from TML Holdings Pte Ltd, Singapore, a wholly owned subsidiary towards divestment of investments in the quarter ended December 31, 2013 in a foreign subsidiary.
  - (b) profit of Rs. 330.37 crores on divestment of investment in a subsidiary to Tata Motors Finance Ltd, a subsidiary.
- 5) Other income for the quarter and year ended March 31, 2016, includes dividend from subsidiaries of Rs. 34.40 crores and Rs. 1,005.53 crores, respectively (Rs. 15.15 crores and Rs. 1,638.56 crores for the quarter and year ended March 31, 2015, respectively).
- 6) (a) During the year ended March 31, 2016, the Company allotted 15,04,90,480 Ordinary shares (including 3,20,49,820 shares underlying the ADRs) of Rs. 2 each at a premium of Rs. 448 per share, aggregating Rs. 6,772.07 crores and 2,65,09,759 A Ordinary shares of Rs. 2 each at a premium of Rs. 269 per share, aggregating Rs. 718.42 crores pursuant to the Rights issue. 1,54,279 Ordinary shares and 20,531 A Ordinary shares have been kept in abeyance.
  - (b) Proceeds from the Rights issue have been utilised up to March 31, 2016 in the following manner:

Particulars	Planned	Actual
	(Rs. in crores)	
Funding capital expenditure towards plant and machinery	500.00	500.00
Funding expenditure relating to research and product development	1,500.00	1,500.00
Repayment, in full or part, of certain long-term and short-term		
borrowings availed by the Company	4,000.00	4,000.00
General corporate purposes	1,428.00	1,401.10
Issue related expenses	70.00	64.76
Total	7,498.00	7,465.86*

<sup>\*</sup> Of the above Rs. 2.34 crores was pending withdrawal as at March 31, 2016.

- 7) Basic and diluted earnings per share for quarter and year ended March 31, 2015 have been retrospectively adjusted for the bonus element in respect of the Rights issue.
- 8) The Company is engaged mainly in the business of automobile products consisting of all types of commercial and passenger vehicles including financing of the vehicles sold by the Company. These, in the context of Accounting Standard 17 on Segment Reporting are considered to constitute one single primary segment.
- 9) The listed Non-Convertible Debentures of the Company aggregating to Rs. 700 crores as at March 31, 2016 are secured by way of charge on the Company s certain properties and assets, both movable and immovable (excluding stock and book debts) and the asset cover thereof exceeds hundred percent of the principal amount of the said debenture.
- 10) Formulae for calculation of ratios are as follows:
  - (a) Debt Service Coverage Ratio = (Profit/(loss) from ordinary activities before tax + Interest on Long term Loans)/(Interest on Long term Loans + Repayment of Long term Loans during the year)
  - (b) Interest Service Coverage Ratio = (Profit/(loss) from ordinary activities before tax + Interest on Long term Loans)/Interest on Long term Loans

For the purpose of calculation in 10 (a) and 10 (b) above, loans having original maturity of more than 360 days are considered as Long term Loans.

(c) Debt Equity Ratio = Total Debt/Equity

(d)

Net Worth = Share Capital + Reserve and Surplus (excluding Revaluation Reserve and Amalgamation Reserve).

- 11) Figures for the quarters ended March 31, 2016 and 2015 represent the difference between the audited figures in respect of the full financial years and the audited figures for the nine-months ended December 31, 2015 and 2014, respectively.
- 12) The Board of Directors has recommended dividend of Rs. 0.20 per Ordinary share of Rs. 2 each and Rs. 0.30 per A Ordinary share of Rs. 2 each for the financial year 2015-16 (previous year Rs. Nil per Ordinary share of Rs. 2 each and Rs. Nil per A Ordinary share of Rs. 2 each), subject to approval of the Shareholders. Tax on dividend distribution will be borne by the Company.
- 13) The Statutory Auditors have carried out an audit of the above results and have issued an unmodified opinion on the same.

Tata Motors Limited

Cyrus P Mistry Chairman

Mumbai, May 30, 2016

For further press queries please contact Ms Minari Shah at +91 22 6665 7289 or email at: minari@tatamotors.com.

All statements contained herein that are not statements of historical fact constitute—forward-looking statements. All statements regarding our expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include but are no limited to statements as to our business strategy, our revenue and profitability, planned projects and other matters discussed herein regarding matters that are not historical fact. These forward-looking statements and any other projections (whether made by us or any third party) involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by these forward-looking statements or other projections. Additional risks that could affect our future operating results are more fully described in our filings with the United States Securities and Exchange Commission. These filings are available at www.sec.gov. We may, from time to time, make additional written and oral forward-looking statements, including statements contained in our filings with the Securities and Exchange Commission and our reports to shareholders. We do not undertake to update any forward-looking statement that may be made from time to time by or on our behalf.