

KKR & Co. L.P.
Form 10-Q
August 04, 2016
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

Form 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended June 30, 2016

Or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the Transition period from _____ to _____.

Commission File Number 001-34820

KKR & CO. L.P.
(Exact name of Registrant as specified in its charter)
Delaware 26-0426107
(State or other Jurisdiction of (I.R.S. Employer
Incorporation or Organization) Identification Number)

9 West 57th Street, Suite 4200
New York, New York 10019
Telephone: (212) 750-8300
(Address, zip code, and telephone number, including
area code, of registrant's principal executive office.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 and 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer Accelerated filer

Edgar Filing: KKR & Co. L.P. - Form 10-Q

Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of August 2, 2016, there were 444,860,751 Common Units of the registrant outstanding.

Table of Contents

KKR & CO. L.P.

FORM 10-Q

For the Quarter Ended June 30, 2016

INDEX

| | Page No. |
|--|------------|
| <u>PART I—FINANCIAL INFORMATION</u> | |
| Item 1. <u>Condensed Consolidated Financial Statements (Unaudited)</u> | <u>5</u> |
| Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u> | <u>64</u> |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u> | <u>140</u> |
| Item 4. <u>Controls and Procedures</u> | <u>140</u> |
| <u>PART II—OTHER INFORMATION</u> | |
| Item 1. <u>Legal Proceedings</u> | <u>142</u> |
| Item 1A. <u>Risk Factors</u> | <u>142</u> |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | <u>143</u> |
| Item 3. <u>Defaults Upon Senior Securities</u> | <u>143</u> |
| Item 4. <u>Mine Safety Disclosures</u> | <u>143</u> |
| Item 5. <u>Other Information</u> | <u>143</u> |
| Item 6. <u>Exhibits</u> | <u>144</u> |
| <u>SIGNATURES</u> | <u>145</u> |

Table of Contents

CAUTIONARY NOTE REGARDING FORWARD-LOOKING STATEMENTS

This report contains forward looking statements within the meaning of Section 27A of the Securities Act of 1933, or the Securities Act, and Section 21E of the Securities Exchange Act of 1934, or the Exchange Act, which reflect our current views with respect to, among other things, our operations and financial performance. You can identify these forward looking statements by the use of words such as "outlook," "believe," "expect," "potential," "continue," "may," "should," "seek," "approximately," "predict," "intend," "will," "plan," "estimate," "anticipate," the negative version of these words, other comparable words or other statements that do not relate strictly to historical or factual matters. Without limiting the foregoing, statements regarding the declaration and payment of distributions on common or preferred units of KKR, the timing, manner and volume of repurchases of common units pursuant to a repurchase program and the expected synergies from the acquisitions or strategic partnerships, may constitute forward-looking statements that are subject to the risk that the benefits and anticipated synergies from such transactions are not realized. Forward looking statements are subject to various risks and uncertainties. Accordingly, there are or will be important factors that could cause actual outcomes or results to differ materially from those indicated in these statements. We believe these factors include those described under the section entitled "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended December 31, 2015, filed with the Securities and Exchange Commission on February 26, 2016 and subsequent Quarterly Reports on Form 10-Q. These factors should be read in conjunction with the other cautionary statements that are included in this report and in our other periodic filings. We do not undertake any obligation to publicly update or review any forward looking statement, whether as a result of new information, future developments or otherwise.

In this report, references to "KKR," "we," "us," "our" and "our partnership" refer to KKR & Co. L.P. and its consolidated subsidiaries. Prior to KKR & Co. L.P. becoming listed on the New York Stock Exchange ("NYSE") on July 15, 2010, KKR Group Holdings L.P. ("Group Holdings") consolidated the financial results of KKR Management Holdings L.P. and KKR Fund Holdings L.P. (together, the "KKR Group Partnerships") and their consolidated subsidiaries. On August 5, 2014, KKR International Holdings L.P. became a KKR Group Partnership. Each KKR Group Partnership has an identical number of partner interests and, when held together, one Class A partner interest in each of the KKR Group Partnerships together represents one KKR Group Partnership Unit. In connection with KKR's issuance of Series A Preferred Units and Series B Preferred Units, the KKR Group Partnerships issued preferred units with economic terms designed to mirror those of the Series A Preferred Units and Series B Preferred Units, respectively.

References to "our Managing Partner" are to KKR Management LLC, which acts as our general partner and unless otherwise indicated, references to equity interests in KKR's business, or to percentage interests in KKR's business, reflect the aggregate equity of the KKR Group Partnerships and are net of amounts that have been allocated to our principals and other employees and non-employee operating consultants in respect of the carried interest from KKR's business as part of our "carry pool" and certain minority interests. References to "principals" are to our senior employees and non-employee operating consultants who hold interests in KKR's business through KKR Holdings L.P., which we refer to as "KKR Holdings," and references to our "senior principals" are to our senior employees who hold interests in our Managing Partner entitling them to vote for the election of its directors.

References to non-employee operating consultants include employees of KKR Capstone and are not employees of KKR. KKR Capstone refers to a group of entities that are owned and controlled by their senior management. KKR Capstone is not a subsidiary or affiliate of KKR. KKR Capstone operates under several consulting agreements with KKR and uses the "KKR" name under license from KKR.

Prior to October 1, 2009, KKR's business was conducted through multiple entities for which there was no single holding entity, but were under common control of senior KKR principals, and in which senior principals and KKR's other principals and individuals held ownership interests (collectively, the "Predecessor Owners"). On October 1, 2009, we completed the acquisition of all of the assets and liabilities of KKR & Co. (Guernsey) L.P. (f/k/a KKR Private Equity Investors, L.P. or "KPE") and, in connection with such acquisition, completed a series of transactions pursuant to which the business of KKR was reorganized into a holding company structure. The reorganization involved a contribution of certain equity interests in KKR's business that were held by KKR's Predecessor Owners to the KKR Group Partnerships in exchange for equity interests in the KKR Group Partnerships held through KKR Holdings. We refer to the acquisition of the assets and liabilities of KPE and to our subsequent reorganization into a holding company structure as the "KPE Transaction."

In this report, the term "GAAP" refers to accounting principles generally accepted in the United States of America.

Table of Contents

We disclose certain financial measures in this report that are calculated and presented using methodologies other than in accordance with GAAP. We believe that providing these performance measures on a supplemental basis to our GAAP results is helpful to unitholders in assessing the overall performance of KKR's businesses. These financial measures should not be considered as a substitute for similar financial measures calculated in accordance with GAAP, if available. We caution readers that these non-GAAP financial measures may differ from the calculations of other investment managers, and as a result, may not be comparable to similar measures presented by other investment managers. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP, where applicable, are included within "Condensed Consolidated Financial Statements (Unaudited)—Note 14. Segment Reporting" and later in this report under "Management's Discussion and Analysis of Financial Condition and Results of Operations — Segment Operating and Performance Measures" and " — Segment Balance Sheet."

This report uses the terms assets under management or AUM, fee paying assets under management or FPAUM, economic net income or ENI, distributable earnings, capital invested, syndicated capital and book value. You should note that our calculations of these financial measures and other financial measures may differ from the calculations of other investment managers and, as a result, our financial measures may not be comparable to similar measures presented by other investment managers. These and other financial measures are defined in the section "Management's Discussion and Analysis of Financial Condition & Results of Operations—Segment Operating and Performance Measures" and " — Segment Balance Sheet."

References to "our funds" or "our vehicles" refer to investment funds, vehicles and/or accounts advised, sponsored or managed by one or more subsidiaries of KKR including CLO and CMBS vehicles, unless context requires otherwise. They do not include investment funds, vehicles or accounts of any hedge fund manager with which we have formed a strategic partnership where we have acquired a non-controlling interest.

Unless otherwise indicated, references in this report to our fully exchanged and diluted common units outstanding, or to our common units outstanding on a fully exchanged and diluted basis, reflect (i) actual common units outstanding, (ii) common units into which KKR Group Partnership Units not held by us are exchangeable pursuant to the terms of the exchange agreement described in this report, (iii) common units issuable in respect of exchangeable equity securities issued in connection with the acquisition of Avoca Capital ("Avoca"), and (iv) common units issuable pursuant to any equity awards actually issued or vested but not yet delivered under the KKR & Co. L.P. 2010 Equity Incentive Plan, which we refer to as our "Equity Incentive Plan," but do not reflect common units available for issuance pursuant to our Equity Incentive Plan for which grants have not yet been made.

Table of Contents

KKR & CO. L.P.

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (UNAUDITED)

(Amounts in Thousands, Except Unit Data)

| | June 30, 2016 | December 31, 2015 |
|---|------------------|----------------------|
| Assets | | |
| Cash and Cash Equivalents | \$1,512,475 | \$ 1,047,740 |
| Cash and Cash Equivalents Held at Consolidated Entities | 1,980,892 | 1,472,120 |
| Restricted Cash and Cash Equivalents | 133,219 | 267,628 |
| Investments | 30,375,163 | 65,305,931 |
| Due from Affiliates | 309,625 | 139,783 |
| Other Assets | 3,195,497 | 2,809,137 |
| Total Assets | \$37,506,871 | \$71,042,339 |
| Liabilities and Equity | | |
| Debt Obligations | \$17,894,036 | \$ 18,714,597 |
| Due to Affiliates | 412,400 | 144,807 |
| Accounts Payable, Accrued Expenses and Other Liabilities | 3,516,482 | 2,715,350 |
| Total Liabilities | 21,822,918 | 21,574,754 |
| Commitments and Contingencies | | |
| Redeemable Noncontrolling Interests | 339,637 | 188,629 |
| Equity | | |
| Series A Preferred Units (13,800,000 units issued and outstanding as of June 30, 2016) | 332,988 | — |
| Series B Preferred Units (6,200,000 units issued and outstanding as of June 30, 2016) | 149,566 | — |
| KKR & Co. L.P. Capital - Common Unitholders (446,203,551 and 457,834,875 common units issued and outstanding as of June 30, 2016 and December 31, 2015, respectively) | 5,001,602 | 5,547,182 |
| Total KKR & Co. L.P. Partner's Capital | 5,484,156 | 5,547,182 |
| Noncontrolling Interests | 9,860,160 | 43,731,774 |
| Total Equity | 15,344,316 | 49,278,956 |
| Total Liabilities and Equity | \$37,506,871 | \$71,042,339 |

See notes to condensed consolidated financial statements.

Table of Contents

KKR & CO. L.P.

CONDENSED CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Continued) (UNAUDITED)

(Amounts in Thousands)

The following presents the portion of the consolidated balances presented in the condensed consolidated statements of financial condition attributable to consolidated variable interest entities ("VIEs") as of June 30, 2016 and December 31, 2015. KKR's consolidated VIEs consist primarily of certain collateralized financing entities ("CFEs") holding collateralized loan obligations ("CLOs") and commercial real estate mortgage-backed securities ("CMBS") and certain investment funds. With respect to consolidated VIEs, the following assets may only be used to settle obligations of these consolidated VIEs and the following liabilities are only the obligations of these consolidated VIEs. The noteholders, limited partners and other creditors of these VIEs have no recourse to KKR's general assets. Additionally, KKR has no right to the benefits from, nor does KKR bear the risks associated with, the assets held by these VIEs beyond KKR's beneficial interest therein and any fees generated from the VIEs. There are neither explicit arrangements nor does KKR hold implicit variable interests that would require KKR to provide any material ongoing financial support to the consolidated VIEs, beyond amounts previously committed, if any.

| | June 30, 2016 | | |
|--|---------------------|---|---------------------|
| | Consolidated CFEs | Consolidated KKR Funds and Other Entities | Total |
| Assets | | | |
| Cash and Cash Equivalents Held at Consolidated Entities | \$1,747,761 | \$ 223,571 | \$1,971,332 |
| Restricted Cash and Cash Equivalents | — | 80,211 | 80,211 |
| Investments | 13,574,949 | 7,564,586 | 21,139,535 |
| Due from Affiliates | — | 8,881 | 8,881 |
| Other Assets | 542,313 | 855,966 | 1,398,279 |
| Total Assets | \$15,865,023 | \$ 8,733,215 | \$24,598,238 |
| Liabilities | | | |
| Debt Obligations | \$13,818,666 | \$ 1,169,949 | \$14,988,615 |
| Due to Affiliates | — | 10,581 | 10,581 |
| Accounts Payable, Accrued Expenses and Other Liabilities | 1,125,782 | 274,776 | 1,400,558 |
| Total Liabilities | \$14,944,448 | \$ 1,455,306 | \$16,399,754 |

| | December 31, 2015 | | |
|---|---------------------|---|----------------------|
| | Consolidated CFEs | Consolidated KKR Funds and Other Entities | Total |
| Assets | | | |
| Cash and Cash Equivalents Held at Consolidated Entities | \$975,433 | \$ — | —\$975,433 |
| Investments | 12,735,309 | — | 12,735,309 |
| Other Assets | 133,953 | — | 133,953 |
| Total Assets | \$13,844,695 | \$ — | —\$13,844,695 |
| Liabilities | | | |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | |
|--|--------------|----|---|--------------|
| Debt Obligations | \$12,365,222 | \$ | — | \$12,365,222 |
| Accounts Payable, Accrued Expenses and Other Liabilities | 546,129 | — | | 546,129 |
| Total Liabilities | \$12,911,351 | \$ | — | \$12,911,351 |

See notes to condensed consolidated financial statements.

6

Table of Contents

KKR & CO. L.P.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(Amounts in Thousands, Except Unit Data)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-------------|------------------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 |
| Revenues | | | | |
| Fees and Other | \$576,757 | \$ 255,874 | \$739,562 | \$ 547,219 |
| Expenses | | | | |
| Compensation and Benefits | 296,412 | 411,691 | 421,901 | 776,690 |
| Occupancy and Related Charges | 16,188 | 16,172 | 32,754 | 31,904 |
| General, Administrative and Other | 110,618 | 126,314 | 276,886 | 260,616 |
| Total Expenses | 423,218 | 554,177 | 731,541 | 1,069,210 |
| Investment Income (Loss) | | | | |
| Net Gains (Losses) from Investment Activities | 9,168 | 3,110,604 | (726,055) | 5,030,429 |
| Dividend Income | 31,669 | 360,556 | 94,882 | 439,371 |
| Interest Income | 266,213 | 302,985 | 496,689 | 599,143 |
| Interest Expense | (181,313) | (139,427) | (352,707) | (251,390) |
| Total Investment Income (Loss) | 125,737 | 3,634,718 | (487,191) | 5,817,553 |
| Income (Loss) Before Taxes | 279,276 | 3,336,415 | (479,170) | 5,295,562 |
| Income Tax / (Benefit) | 6,045 | 30,547 | 7,935 | 46,685 |
| Net Income (Loss) | 273,231 | 3,305,868 | (487,105) | 5,248,877 |
| Net Income (Loss) Attributable to Redeemable Noncontrolling Interests | 1,533 | (891) | 1,495 | 1,042 |
| Net Income (Loss) Attributable to Noncontrolling Interests | 172,115 | 2,930,453 | (258,244) | 4,601,022 |
| Net Income (Loss) Attributable to KKR & Co. L.P. | 99,583 | 376,306 | (230,356) | 646,813 |
| Net Income Attributable to Series A Preferred Unitholders | 5,693 | — | 5,693 | — |
| Net Income Attributable to Series B Preferred Unitholders | — | — | — | — |
| Net Income (Loss) Attributable to KKR & Co. L.P. Common Unitholders | \$93,890 | \$ 376,306 | \$(236,049) | \$ 646,813 |
| Net Income (Loss) Attributable to KKR & Co. L.P. Per Common Unit | | | | |
| Basic | \$0.21 | \$ 0.84 | \$(0.53) | \$ 1.47 |
| Diluted | \$0.19 | \$ 0.78 | \$(0.53) | \$ 1.35 |
| Weighted Average Common Units Outstanding | | | | |
| Basic | 448,221,538 | 446,794,950 | 449,241,840 | 440,867,813 |
| Diluted | 481,809,612 | 482,651,491 | 449,241,840 | 477,467,220 |

See notes to condensed consolidated financial statements.

Table of Contents

KKR & CO. L.P.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

(Amounts in Thousands)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|-------------|------------------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 |
| Net Income (Loss) | \$273,231 | \$3,305,868 | \$(487,105) | \$5,248,877 |
| Other Comprehensive Income (Loss), Net of Tax: | | | | |
| Foreign Currency Translation Adjustments | (10,207) | 4,999 | (1,773) | (17,427) |
| Comprehensive Income (Loss) | 263,024 | 3,310,867 | (488,878) | 5,231,450 |
| Less: Comprehensive Income (Loss) Attributable to Redeemable Noncontrolling Interests | 1,533 | (891) | 1,495 | 1,042 |
| Less: Comprehensive Income (Loss) Attributable to Noncontrolling Interests | 165,664 | 2,932,747 | (261,109) | 4,592,311 |
| Comprehensive Income (Loss) Attributable to KKR & Co. L.P. | \$95,827 | \$379,011 | \$(229,264) | \$638,097 |

See notes to condensed consolidated financial statements.

Table of Contents

KKR & CO. L.P.

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (UNAUDITED)

(Amounts in Thousands, Except Unit Data)

| | KKR & Co. L.P. | | Accumulated | Total | Noncontrolling | Appropriated | Total | Redeemable |
|--|----------------|-------------|---------------|-------------|----------------|--------------|--------------|----------------|
| | Common | Capital - | Other | Capital - | Interests | Capital | Equity | Noncontrolling |
| | Units | Common | Comprehensive | Common | | | | Interests |
| | | Unitholders | Income (Loss) | Units | | | | |
| Balance at January 1, 2015 | 433,330,540 | \$5,403,095 | \$(20,404) | \$5,382,691 | \$46,004,377 | \$16,895 | \$51,403,963 | \$300,098 |
| Net Income (Loss) | | 646,813 | | 646,813 | 4,601,022 | | 5,247,835 | 1,042 |
| Other Comprehensive Income (Loss)-Foreign Currency Translation (Net of Tax) | | | (8,716) | (8,716) | (8,711) | | (17,427) | |
| Cumulative-effect adjustment from adoption of accounting policies | | (307) | | (307) | | (16,895) | (17,202) | |
| Exchange of KKR Holdings L.P. Units and Other Securities to KKR & Co. L.P. Common Units | 9,898,971 | 127,396 | (893) | 126,503 | (126,503) | | — | |
| Tax Effects Resulting from Exchange of KKR Holdings L.P. Units and delivery of KKR & Co. L.P. Common Units | | 13,928 | 238 | 14,166 | | | 14,166 | |
| Net Delivery of Common Units-Equity Incentive Plan | 7,166,850 | 40,559 | | 40,559 | | | 40,559 | |
| Equity Based Compensation | | 100,718 | | 100,718 | 45,310 | | 146,028 | |
| | | | | — | 2,668,360 | | 2,668,360 | 116,993 |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | | | | | | |
|--------------------------|-------------|-------------|------------|-------------|--------------|-----|--------------|------------|--|
| Capital Contributions | | | | | | | | | |
| Capital Distributions | | (355,012) | | (355,012) | (7,133,205) | | (7,488,217) | (300,063) | |
| Balance at June 30, 2015 | 450,396,361 | \$5,977,190 | \$(29,775) | \$5,947,415 | \$46,050,650 | \$— | \$51,998,065 | \$118,070 | |

KKR & Co. L.P.

| | Common Units | Capital - Common Unitholders | Accumulated Other Comprehensive Income (Loss) | Total Capital - Common Units | Capital - Series A Preferred Units | Capital - Series B Preferred Units | Noncontrolling Interests | Total Equity | Redeemable Noncontrolling Interests |
|--|---------------|------------------------------|---|------------------------------|------------------------------------|------------------------------------|--------------------------|---------------|-------------------------------------|
| Balance at January 1, 2016 | 457,834,875 | \$5,575,981 | \$(28,799) | \$5,547,182 | \$— | \$— | \$43,731,774 | \$49,278,956 | \$188,000 |
| Net Income (Loss) | | (236,049) | | (236,049) | 5,693 | | (258,244) | (488,600) | 1,495 |
| Other Comprehensive Income (Loss)- Foreign Currency Translation (Net of Tax) | | | 1,092 | 1,092 | | | (2,865) | (1,773) | |
| Deconsolidation of Funds | | | | — | | | (34,240,240) | (34,240,240) | |
| Exchange of KKR Holdings L.P. Units and Other Securities to KKR & Co. L.P. Common Units | 2,668,200 | 31,532 | (268) | 31,264 | | | (31,264) | — | |
| Tax Effects Resulting from Exchange of KKR Holdings L.P. Units and delivery of KKR & Co. L.P. Common Units | | (3,981) | (131) | (4,112) | | | | (4,112) | |
| Net Delivery of Common Units - Equity | 5,104,131 | (28,234) | | (28,234) | | | | (28,234) | |
| Incentive Plan Equity Based Compensation Unit | | 97,987 | | 97,987 | | | 26,493 | 124,480 | |
| Repurchases | (19,403,655) | (265,218) | | (265,218) | | | | (265,218) | |
| Equity Issued in connection with | | | | — | 332,988 | 149,566 | | 482,554 | |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | | | | | | | |
|-----------------|-------------|-------------|------------|-------------|-----------|-----------|-------------|--------------|-------|--|
| Preferred Unit | | | | | | | | | | |
| Offering | | | | | | | | | | |
| Capital | | | | | | | | | | |
| Contributions | | | | — | | | 1,454,761 | 1,454,761 | 167,0 | |
| Capital | | | | | | | | | | |
| Distributions | (142,310) | | (142,310) | (5,693) | | | (820,255) | (968,258) | (17,4 | |
| Balance at June | 446,203,551 | \$5,029,708 | \$(28,106) | \$5,001,602 | \$332,988 | \$149,566 | \$9,860,160 | \$15,344,316 | \$339 | |
| 30, 2016 | | | | | | | | | | |

See notes to condensed consolidated financial statements.

Table of Contents

KKR & CO. L.P.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(Amounts in Thousands)

| | Six Months Ended June | |
|---|-----------------------|--------------|
| | 30, | |
| | 2016 | 2015 |
| Operating Activities | | |
| Net Income (Loss) | \$ (487,105) | \$ 5,248,877 |
| Adjustments to Reconcile Net Income (Loss) to Net Cash Provided (Used) by Operating Activities: | | |
| Equity Based Compensation | 124,480 | 146,028 |
| Net Realized (Gains) Losses on Investments | (65,488) | (3,311,927) |
| Change in Unrealized (Gains) Losses on Investments | 791,543 | (1,718,502) |
| Carried Interest Allocated as a result of Changes in Fund Fair Value | (187,831) | — |
| Other Non-Cash Amounts | 1,234 | (94,761) |
| Cash Flows Due to Changes in Operating Assets and Liabilities: | | |
| Change in Cash and Cash Equivalents Held at Consolidated Entities | (767,808) | (763,002) |
| Change in Due from / to Affiliates | (95,261) | 33,534 |
| Change in Other Assets | 32,777 | 683,953 |
| Change in Accounts Payable, Accrued Expenses and Other Liabilities | 250,666 | 270,182 |
| Investments Purchased | (7,386,747) | (14,650,372) |
| Proceeds from Investments | 6,598,621 | 15,155,278 |
| Net Cash Provided (Used) by Operating Activities | (1,190,919) | 999,288 |
| Investing Activities | | |
| Change in Restricted Cash and Cash Equivalents | 80,345 | (54,895) |
| Purchase of Fixed Assets | (3,784) | (5,214) |
| Development of Oil and Natural Gas Properties | (1,190) | (75,478) |
| Proceeds from Sale of Oil and Natural Gas Properties | — | 4,863 |
| Net Cash Provided (Used) by Investing Activities | 75,371 | (130,724) |
| Financing Activities | | |
| Distributions to Partners | (142,310) | (355,012) |
| Distributions to Redeemable Noncontrolling Interests | (17,487) | (300,063) |
| Contributions from Redeemable Noncontrolling Interests | 167,000 | 116,993 |
| Distributions to Noncontrolling Interests | (820,255) | (7,133,205) |
| Contributions from Noncontrolling Interests | 1,027,774 | 2,668,360 |
| Issuance of Preferred Units | 482,554 | — |
| Preferred Unit Distributions | (5,693) | — |
| Net Delivery of Common Units - Equity Incentive Plan | (28,234) | 40,559 |
| Unit Repurchases | (265,218) | — |
| Proceeds from Debt Obligations | 3,404,624 | 7,289,657 |
| Repayment of Debt Obligations | (2,219,243) | (2,266,621) |
| Financing Costs Paid | (3,229) | (22,626) |
| Net Cash Provided (Used) by Financing Activities | 1,580,283 | 38,042 |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | |
|--|-------------|-------------|
| Net Increase/(Decrease) in Cash and Cash Equivalents | 464,735 | 906,606 |
| Cash and Cash Equivalents, Beginning of Period | 1,047,740 | 918,080 |
| Cash and Cash Equivalents, End of Period | \$1,512,475 | \$1,824,686 |

See notes to condensed consolidated financial statements.

Table of Contents

KKR & CO. L.P.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (UNAUDITED)

(Amounts in Thousands)

| | Six Months Ended June | |
|--|-----------------------|------------|
| | 30, | 2015 |
| | 2016 | 2015 |
| Supplemental Disclosures of Cash Flow Information | | |
| Payments for Interest | \$327,682 | \$203,610 |
| Payments for Income Taxes | \$13,448 | \$24,617 |
| Supplemental Disclosures of Non-Cash Investing and Financing Activities | | |
| Non-Cash Contributions of Equity Based Compensation | \$124,480 | \$146,028 |
| Non-Cash Contributions from Noncontrolling Interests | \$426,987 | \$— |
| Cumulative effect adjustment from adoption of accounting guidance | \$— | \$(17,202) |
| Debt Obligations - Net Gains (Losses), Translation and Other | \$(337,316) |) \$28,498 |
| Tax Effects Resulting from Exchange of KKR Holdings L.P. Units and delivery of KKR & Co. L.P. Common Units | \$(4,112) |) \$14,166 |
| Deconsolidation of Funds | | |
| Cash and Cash Equivalents Held at Consolidated Entities | \$(270,458) |) \$— |
| Restricted Cash and Cash Equivalents | \$(54,064) |) \$— |
| Investments | \$(35,686,489) |) \$— |
| Due From Affiliates | \$147,427 |) \$— |
| Other Assets | \$(532,226) |) \$— |
| Debt Obligations | \$(2,355,305) |) \$— |
| Due to Affiliates | \$329,083 |) \$— |
| Accounts Payable, Accrued Expenses and Other Liabilities | \$(129,348) |) \$— |
| Noncontrolling Interests | \$(34,240,240) |) \$— |

See notes to condensed consolidated financial statements.

Table of Contents

KKR & CO. L.P.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

(All Amounts in Thousands, Except Unit, Per Unit Data, and Except Where Noted)

1. ORGANIZATION

KKR & Co. L.P. (NYSE: KKR), together with its consolidated subsidiaries (“KKR”), is a leading global investment firm that manages investments across multiple asset classes including private equity, energy, infrastructure, real estate, credit and hedge funds. KKR aims to generate attractive investment returns by following a patient and disciplined investment approach, employing world class people, and driving growth and value creation at the asset level. KKR invests its own capital alongside the capital it manages for fund investors and brings debt and equity investment opportunities to others through its capital markets business.

KKR & Co. L.P. was formed as a Delaware limited partnership on June 25, 2007 and its general partner is KKR Management LLC (the “Managing Partner”). KKR & Co. L.P. is the parent company of KKR Group Limited, which is the non-economic general partner of KKR Group Holdings L.P. (“Group Holdings”), and KKR & Co. L.P. is the sole limited partner of Group Holdings. Group Holdings holds a controlling economic interest in each of (i) KKR Management Holdings L.P. (“Management Holdings”) through KKR Management Holdings Corp., a Delaware corporation which is a domestic corporation for U.S. federal income tax purposes, (ii) KKR Fund Holdings L.P. (“Fund Holdings”) directly and through KKR Fund Holdings GP Limited, a Cayman Island limited company which is a disregarded entity for U.S. federal income tax purposes, and (iii) KKR International Holdings L.P. (“International Holdings”, and together with Management Holdings and Fund Holdings, the “KKR Group Partnerships”) directly and through KKR Fund Holdings GP Limited. Group Holdings also owns certain economic interests in Management Holdings through a wholly owned Delaware corporate subsidiary of KKR Management Holdings Corp. and certain economic interests in Fund Holdings through a Delaware partnership of which Group Holdings is the general partner with a 99% economic interest and KKR Management Holdings Corp. is a limited partner with a 1% economic interest. KKR & Co. L.P., through its indirect controlling economic interests in the KKR Group Partnerships, is the holding partnership for the KKR business.

KKR & Co. L.P. both indirectly controls the KKR Group Partnerships and indirectly holds Class A partner units in each KKR Group Partnership (collectively, “KKR Group Partnership Units”) representing economic interests in KKR’s business. The remaining KKR Group Partnership Units are held by KKR Holdings L.P. (“KKR Holdings”), which is not a subsidiary of KKR. As of June 30, 2016, KKR & Co. L.P. held approximately 55.4% of the KKR Group Partnership Units and principals through KKR Holdings held approximately 44.6% of the KKR Group Partnership Units. The percentage ownership in the KKR Group Partnerships will continue to change as KKR Holdings and/or principals exchange units in the KKR Group Partnerships for KKR & Co. L.P. common units or when KKR & Co. L.P. otherwise issues or repurchases KKR & Co. L.P. common units.

Table of Contents

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements of KKR & Co. L.P. have been prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) for interim financial information and the instructions to Form 10-Q. The condensed consolidated financial statements (referred to hereafter as the “financial statements”), including these notes, are unaudited and exclude some of the disclosures required in annual financial statements. Management believes it has made all necessary adjustments (consisting of only normal recurring items) such that the condensed consolidated financial statements are presented fairly and that estimates made in preparing the condensed consolidated financial statements are reasonable and prudent. The operating results presented for interim periods are not necessarily indicative of the results that may be expected for any other interim period or for the entire year. The December 31, 2015 condensed consolidated balance sheet data was derived from audited consolidated financial statements included in KKR’s Annual Report on Form 10-K for the year ended December 31, 2015, which include all disclosures required by GAAP. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in KKR & Co. L.P.’s Annual Report on Form 10-K filed with the Securities and Exchange Commission (“SEC”).

KKR & Co. L.P. consolidates the financial results of the KKR Group Partnerships and their consolidated subsidiaries, which include (i) the accounts of KKR’s investment management and capital markets companies, (ii) the general partners of unconsolidated funds and vehicles, (iii) general partners of consolidated funds and their respective consolidated funds and (iv) certain other entities including CFEs.

References in the accompanying financial statements to “principals” are to KKR’s senior employees and non-employee operating consultants who hold interests in KKR’s business through KKR Holdings, and references to “Senior Principals” are to KKR’s senior employees who hold interests in the Managing Partner entitling them to vote for the election of the Managing Partner’s directors.

All intercompany transactions and balances have been eliminated.

Use of Estimates

The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of fees, expenses and investment income (loss) during the reporting periods. Such estimates include but are not limited to the valuation of investments and financial instruments. Actual results could differ from those estimates, and such differences could be material to the financial statements.

Principles of Consolidation

The types of entities KKR assesses for consolidation include (i) subsidiaries, including management companies, broker-dealers and general partners of investment funds that KKR manages, (ii) entities that have all the attributes of an investment company, like investment funds, (iii) CFEs and (iv) other entities, including entities that employ non-employee operating consultants. Each of these entities is assessed for consolidation on a case by case basis depending on the specific facts and circumstances surrounding that entity.

Pursuant to its consolidation policy, KKR first considers whether an entity is considered a VIE and therefore whether to apply the consolidation guidance under the VIE model. Entities that do not qualify as VIEs are assessed for

consolidation as voting interest entities (“VOEs”) under the voting interest model.

KKR’s funds are, for GAAP purposes, investment companies and therefore are not required to consolidate their investments in portfolio companies even if majority-owned and controlled. Rather, the consolidated funds and vehicles reflect their investments at fair value as described below in “Fair Value Measurements”.

Table of Contents

Consolidation Policy Upon Adoption of ASU No. 2015-02

In February 2015, the Financial Accounting Standards Board (“FASB”) issued amended consolidation guidance with the issuance of ASU No. 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis (“ASU 2015-02”). KKR adopted this new guidance on January 1, 2016 using the modified retrospective method. As a result, restatement of prior period results is not required and prior periods presented in the financial statements have not been impacted. The guidance in ASU 2015-02 eliminates the presumption that a general partner should consolidate a limited partnership and also changes the consolidation model specific to limited partnerships. The amendments also clarify how to evaluate fees paid to an asset manager or other entity that makes the decisions for the investment vehicle and whether such fees should be considered in determining when a VIE should be reported on an asset manager's balance sheet. These changes modify the analysis that KKR must perform to determine whether it should consolidate certain types of legal entities.

Upon adoption of ASU 2015-02, most of KKR’s investment funds were de-consolidated as of January 1, 2016 resulting in a reduction in consolidated assets, liabilities and noncontrolling interests of approximately \$36.3 billion, \$2.1 billion and \$34.2 billion, respectively. Additionally, as a result of the de-consolidation of most of KKR’s investment funds, management fees and carried interest earned by KKR from investment funds that were previously consolidated will no longer be eliminated. Adoption of ASU 2015-02 had no impact on KKR's partners' capital and Net Income (Loss) Attributable to KKR & Co. L.P.

Consistent with the consolidation rules in effect prior to the adoption of ASU 2015-02, an entity in which KKR holds a variable interest is a VIE if any one of the following conditions exist: (a) the total equity investment at risk is not sufficient to permit the legal entity to finance its activities without additional subordinated financial support, (b) the holders of the equity investment at risk (as a group) lack either the direct or indirect ability through voting rights or similar rights to make decisions about a legal entity’s activities that have a significant effect on the success of the legal entity or the obligation to absorb the expected losses or right to receive the expected residual returns, or (c) the voting rights of some investors are disproportionate to their obligation to absorb the expected losses of the legal entity, their rights to receive the expected residual returns of the legal entity, or both and substantially all of the legal entity’s activities either involve or are conducted on behalf of an investor with disproportionately few voting rights. However, under ASU 2015-02, limited partnerships and other similar entities where unaffiliated limited partners have not been granted substantive rights to either dissolve the partnership or remove the general partner (“kick-out rights”) are VIEs under condition (b) above. KKR’s investment funds that are not CFEs (i) are generally limited partnerships, (ii) generally provide KKR with operational discretion and control, and (iii) generally have fund investors with no substantive rights to impact ongoing governance and operating activities of the fund, including the ability to remove the general partner, and as such the limited partners do not hold kick-out rights. Accordingly, most of KKR’s investment funds are categorized as VIEs under ASU 2015-02.

KKR consolidates all VIEs in which it is the primary beneficiary. A reporting entity is determined to be the primary beneficiary if it holds a controlling financial interest in a VIE. A controlling financial interest is defined as (a) the power to direct the activities of a VIE that most significantly impact the VIE’s economic performance and (b) the obligation to absorb losses of the VIE that could potentially be significant to the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE. The consolidation guidance requires an analysis to determine (i) whether an entity in which KKR holds a variable interest is a VIE and (ii) whether KKR’s involvement, through holding interests directly or indirectly in the entity or contractually through other variable interests (for example, management and performance related fees), would give it a controlling financial interest. Performance of that analysis requires the exercise of judgment. Pursuant to ASU 2015-02, fees earned by KKR that are customary and commensurate with the level of services provided, and where KKR does not hold other economic interests in the entity that would absorb more than an insignificant amount of the expected losses or returns of the entity, would not be considered variable interests. KKR factors in all economic interests including interests held through related parties,

to determine if it holds a variable interest. KKR determines whether it is the primary beneficiary of a VIE at the time it becomes involved with a VIE and reconsiders that conclusion periodically.

For entities that are determined not to be VIEs, these entities are generally considered VOEs and are evaluated under the voting interest model. KKR consolidates VOEs it controls through a majority voting interest or through other means.

The consolidation assessment, including the determination as to whether an entity qualifies as a VIE or VOE depends on the facts and circumstances surrounding each entity and therefore certain of KKR's investment funds may qualify as VIEs whereas others may qualify as VOEs.

With respect to CLOs (which are generally VIEs), in its role as collateral manager, KKR generally has the power to direct the activities of the CLO that most significantly impact the economic performance of the entity. In some, but not all cases, KKR, through its residual interest in the CLO may have variable interests that represent an obligation to absorb losses of, or a right to receive benefits from, the CLO that could potentially be significant to the CLO. In cases where KKR has both the

Table of Contents

power to direct the activities of the CLO that most significantly impact the CLO's economic performance and the obligation to absorb losses of the CLO or the right to receive benefits from the CLO that could potentially be significant to the CLO, KKR is deemed to be the primary beneficiary and consolidates the CLO.

With respect to CMBS vehicles (which are generally VIEs), KKR holds unrated and non-investment grade rated securities issued by the CMBS, which are the most subordinate tranche of the CMBS vehicle. The economic performance of the CMBS is most significantly impacted by the performance of the underlying assets. Thus, the activities that most significantly impact the CMBS economic performance are the activities that most significantly impact the performance of the underlying assets. The special servicer has the ability to manage the CMBS assets that are delinquent or in default to improve the economic performance of the CMBS. KKR generally has the right to unilaterally appoint and remove the special servicer for the CMBS and as such is considered the controlling class of the CMBS vehicle. These rights give KKR the ability to direct the activities that most significantly impact the economic performance of the CMBS. Additionally, as the holder of the most subordinate tranche, KKR is in a first loss position and has the right to receive benefits, including the actual residual returns of the CMBS, if any. In these cases, KKR is deemed to be the primary beneficiary and consolidates the CMBS.

Consolidation Policy Prior to the Adoption of ASU 2015-02

As indicated above, KKR adopted ASU 2015-02 using the modified retrospective method and as such, the prior periods presented in the financial statements have not been impacted. The most significant changes to KKR's consolidation policy as a result of the adoption of ASU 2015-02 pertained to its investment funds that are not CFEs. There were no significant changes to KKR's CFEs as a result of the adoption of ASU 2015-02.

With respect to KKR's consolidated funds that are not CFEs, KKR generally has operational discretion and control, and fund investors have no substantive rights to impact ongoing governance and operating activities of the fund, and do not have kick-out rights. As a result, prior to the adoption of ASU 2015-02, a fund would be consolidated unless KKR had a nominal level of equity at risk. To the extent that KKR commits a nominal amount of equity to a given fund and had no obligation to fund any future losses, the equity at risk to KKR was not considered substantive and the fund was typically considered a VIE. KKR was determined to be the primary beneficiary if its involvement, through holding interests directly or indirectly in the VIE or contractually through other variable interests (e.g., carried interest), would be expected to absorb a majority of the VIE's expected losses, receive a majority of the VIE's expected residual returns, or both. In cases where there was minimal capital at risk, the fund investors were generally deemed to be the primary beneficiaries, and KKR did not consolidate the fund. In cases when KKR's equity at risk was deemed to be substantive, the fund was generally considered to be a VOE and KKR generally consolidated the fund under the VOE model. As described above, subsequent to the adoption of ASU 2015-02, limited partnerships and other similar entities where unaffiliated limited partners have not been granted kick-out rights are deemed to be VIEs. Since substantially all of our investment funds are partnerships where limited partners are not granted kick-out rights, the adoption of ASU 2015-02 resulted in numerous entities that were previously classified as VOEs under the prior guidance becoming VIEs under the new consolidation guidance.

Under both the previous consolidation guidance and ASU 2015-02 certain of KKR's funds and CFEs are consolidated by KKR notwithstanding the fact that KKR has only a minority economic interest in those funds and CFEs. KKR's financial statements reflect the assets, liabilities, fees, expenses, investment income (loss) and cash flows of the consolidated KKR funds and CFEs on a gross basis. With respect to KKR's consolidated funds, the majority of the economic interests in those funds, which are held by fund investors or other third parties, are attributed to noncontrolling interests in the accompanying financial statements. All of the management fees and certain other amounts earned by KKR from those funds are eliminated in consolidation. However, because the eliminated amounts are earned from and funded by noncontrolling interests, KKR's attributable share of the net income (loss) from those funds is increased by the amounts eliminated. Accordingly, the elimination in consolidation of such amounts has no

effect on net income (loss) attributable to KKR or KKR partners' capital. With respect to consolidated CFEs, interests held by third party investors are recorded in debt obligations.

Redeemable Noncontrolling Interests

Redeemable Noncontrolling Interests represent noncontrolling interests of certain investment funds and vehicles that are subject to periodic redemption by fund investors following the expiration of a specified period of time (typically between one and three years), or may be withdrawn subject to a redemption fee during the period when capital may not be otherwise withdrawn. Fund investors interests subject to redemption as described above are presented as Redeemable Noncontrolling Interests in the accompanying consolidated statements of financial condition and presented as Net Income (Loss) Attributable to Redeemable Noncontrolling Interests in the accompanying condensed consolidated statements of operations.

Table of Contents

When redeemable amounts become legally payable to fund investors, they are classified as a liability and included in Accounts Payable, Accrued Expenses and Other Liabilities in the accompanying consolidated statements of financial condition. For all consolidated investment vehicles and funds in which redemption rights have not been granted, noncontrolling interests are presented within Equity in the accompanying condensed consolidated statements of financial condition as noncontrolling interests.

Noncontrolling Interests

Noncontrolling interests represent (i) noncontrolling interests in consolidated entities and (ii) noncontrolling interests held by KKR Holdings.

Noncontrolling Interests in Consolidated Entities

Noncontrolling interests in consolidated entities represent the non-redeemable ownership interests in KKR that are held primarily by:

- (i) third party fund investors in KKR's funds;
- (ii) third parties entitled to up to 1% of the carried interest received by certain general partners of KKR's funds and 1% of KKR's other profits (losses) through and including December 31, 2015; certain former principals and their designees representing a portion of the carried interest received by the general partners of KKR's private equity funds that was allocated to them with respect to private equity investments made during such former principals' tenure with KKR prior to October 1, 2009;
- (iii) certain principals and former principals representing all of the capital invested by or on behalf of the general partners of KKR's private equity funds prior to October 1, 2009 and any returns thereon;
- (iv) third parties in KKR's capital markets business;
- (v) holders of exchangeable equity securities representing ownership interests in a subsidiary of a KKR Group Partnership issued in connection with the acquisition of Avoca; and
- (vi) holders of the 7.375% Series A LLC Preferred Shares of KFN whose rights are limited to the assets of KFN.

Noncontrolling Interests held by KKR Holdings

Noncontrolling interests held by KKR Holdings include economic interests held by principals in the KKR Group Partnerships. Such principals receive financial benefits from KKR's business in the form of distributions received from KKR Holdings and through their direct and indirect participation in the value of KKR Group Partnership Units held by KKR Holdings. These financial benefits are not paid by KKR and are borne by KKR Holdings.

Table of Contents

The following table presents the calculation of noncontrolling interests held by KKR Holdings:

| | Three Months Ended | | Six Months Ended | |
|---|--------------------|-------------|------------------|-------------|
| | June 30, 2016 | 2015 | June 30, 2016 | 2015 |
| Balance at the beginning of the period | \$3,998,930 | \$4,719,963 | \$4,347,153 | \$4,661,679 |
| Net income (loss) attributable to noncontrolling interests held by KKR Holdings (a) | 73,400 | 325,703 | (198,175) | 564,711 |
| Other comprehensive income (loss), net of tax (b) | (3,998) | 3,545 | (268) | (7,532) |
| Impact of the exchange of KKR Holdings units to KKR & Co. L.P. common units (c) | (1,598) | (67,413) | (30,978) | (125,553) |
| Equity based compensation | 9,041 | 17,117 | 19,647 | 37,634 |
| Capital contributions | 69 | 300 | 138 | 550 |
| Capital distributions | (57,539) | (171,831) | (119,212) | (304,105) |
| Balance at the end of the period | \$4,018,305 | \$4,827,384 | \$4,018,305 | \$4,827,384 |

(a) Refer to the table below for calculation of Net income (loss) attributable to noncontrolling interests held by KKR Holdings.

(b) Calculated on a pro rata basis based on the weighted average KKR Group Partnership Units held by KKR Holdings during the reporting period.

(c) Calculated based on the proportion of KKR Holdings units exchanged for KKR & Co. L.P. common units pursuant to the exchange agreement during the reporting period. The exchange agreement provides for the exchange of KKR Group Partnership Units held by KKR Holdings for KKR & Co. L.P. common units.

Net income (loss) attributable to KKR & Co. L.P. after allocation to noncontrolling interests held by KKR Holdings, with the exception of certain tax assets and liabilities that are directly allocable to KKR Management Holdings Corp., is attributed based on the percentage of the weighted average KKR Group Partnership Units held by KKR and KKR Holdings, each of which hold equity of the KKR Group Partnerships. However, primarily because of the (i) contribution of certain expenses borne entirely by KKR Holdings, (ii) the periodic exchange of KKR Holdings units for KKR & Co. L.P. common units pursuant to the exchange agreement and (iii) the contribution of certain expenses borne entirely by KKR associated with the KKR & Co. L.P. 2010 Equity Incentive Plan (“Equity Incentive Plan”), equity allocations shown in the condensed consolidated statement of changes in equity differ from their respective pro-rata ownership interests in KKR’s net assets.

The following table presents net income (loss) attributable to noncontrolling interests held by KKR Holdings:

| | Three Months Ended | | Six Months Ended | |
|---|--------------------|-------------|------------------|-------------|
| | June 30, 2016 | 2015 | June 30, 2016 | 2015 |
| Net income (loss) | \$273,231 | \$3,305,868 | \$(487,105) | \$5,248,877 |
| Less: Net income (loss) attributable to Redeemable Noncontrolling Interests | 1,533 | (891) | 1,495 | 1,042 |
| Less: Net income (loss) attributable to Noncontrolling Interests in consolidated entities | 98,715 | 2,604,750 | (60,069) | 4,036,311 |
| Less: Net income (loss) attributable to Series A Preferred Unitholders | 5,693 | — | 5,693 | — |
| Plus: Income tax / (benefit) attributable to KKR Management Holdings Corp. | (2,178) | 17,558 | (11,563) | 23,611 |
| Net income (loss) attributable to KKR & Co. L.P. Common Unitholders and KKR Holdings | \$165,112 | \$719,567 | \$(445,787) | \$1,235,135 |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | |
|--|----------|-----------|-------------|-----------|
| Net income (loss) attributable to noncontrolling interests held by KKR Holdings | \$73,400 | \$325,703 | \$(198,175) | \$564,711 |
|--|----------|-----------|-------------|-----------|

17

Table of Contents

Investments

Investments consist primarily of private equity, real assets, credit, investments of consolidated CFEs, equity method, carried interest and other investments. Investments denominated in currencies other than the U.S. dollar are valued based on the spot rate of the respective currency at the end of the reporting period with changes related to exchange rate movements reflected as a component of Net Gains (Losses) from Investment Activities in the consolidated statements of operations. Security and loan transactions are recorded on a trade date basis. Further disclosure on investments is presented in Note 4, "Investments."

The following describes the types of securities held within each investment class.

Private Equity - Consists primarily of equity investments in operating businesses including growth equity investments.

Real Assets - Consists primarily of investments in (i) energy related assets, principally oil and natural gas producing properties, (ii) infrastructure assets, and (iii) real estate, principally residential and commercial real estate assets and businesses.

Credit - Consists primarily of investments in below investment grade corporate debt securities (primarily high yield bonds and syndicated bank loans), distressed and opportunistic debt and interests in unconsolidated CLOs.

Investments of Consolidated CFEs - Consists primarily of (i) investments in below investment grade corporate debt securities (primarily high yield bonds and syndicated bank loans) held directly by the consolidated CLOs and (ii) investments in newly originated, fixed-rate mortgage loans held directly by the consolidated CMBS vehicles.

Equity Method - Consists primarily of (i) certain investments in private equity funds, real assets funds and credit funds, which are not consolidated and (ii) certain investments in operating companies in which KKR is deemed to exert significant influence.

Carried Interest - Consists of carried interest from unconsolidated investment funds that are allocated to KKR as the general partner of the investment fund based on cumulative fund performance to date, and where applicable, subject to a preferred return.

Other - Consists primarily of investments in common stock, preferred stock, warrants and options of companies that are not private equity, real assets, credit or investments of consolidated CFEs.

Investments held by Consolidated Investment Funds

The consolidated investment funds are, for GAAP purposes, investment companies and reflect their investments and other financial instruments, including majority-owned and controlled investments (the "Portfolio Companies"), at fair value. KKR has retained this specialized accounting for the consolidated funds in consolidation. Accordingly, the unrealized gains and losses resulting from changes in fair value of the investments and other financial instruments held by the consolidated investment funds are reflected as a component of Net Gains (Losses) from Investment Activities in the consolidated statements of operations.

Certain energy investments are made through consolidated investment funds, including investments in working and royalty interests in oil and natural gas producing properties as well as investments in operating companies that operate in the energy industry. Since these investments are held through consolidated investment funds, such investments are reflected at fair value as of the end of the reporting period.

Investments in operating companies that are held through KKR's consolidated investment funds are generally classified within private equity investments and investments in working and royalty interests in oil and natural gas producing properties are generally classified as real asset investments.

Table of Contents

Energy Investments held directly by KKR

Certain energy investments are made by KKR directly in working and royalty interests in oil and natural gas producing properties outside of investment funds. Oil and natural gas producing activities are accounted for under the successful efforts method of accounting and such working interests are consolidated based on the proportion of the working interests held by KKR. Accordingly, KKR reflects its proportionate share of the underlying statements of financial condition and statements of operations of the consolidated working interests on a gross basis and changes in the value of these working interests are not reflected as unrealized gains and losses in the consolidated statements of operations. Under the successful efforts method, exploration costs, other than the costs of drilling exploratory wells, are charged to expense as incurred. Costs that are associated with the drilling of successful exploration wells are capitalized if proved reserves are found. Lease acquisition costs are capitalized when incurred. Costs associated with the drilling of exploratory wells that do not find proved reserves, geological and geophysical costs and costs of certain nonproducing leasehold costs are charged to expense as incurred.

Expenditures for repairs and maintenance, including workovers, are charged to expense as incurred.

The capitalized costs of producing oil and natural gas properties are depleted on a field-by-field basis using the units-of production method based on the ratio of current production to estimated total net proved oil, natural gas and natural gas liquid reserves. Proved developed reserves are used in computing depletion rates for drilling and development costs and total proved reserves are used for depletion rates of leasehold costs.

Estimated dismantlement and abandonment costs for oil and natural gas properties, net of salvage value, are capitalized at their estimated net present value and amortized on a unit-of-production basis over the remaining life of the related proved developed reserves.

Whenever events or changes in circumstances indicate that the carrying amounts of oil and natural gas properties may not be recoverable, KKR evaluates the proved oil and natural gas properties and related equipment and facilities for impairment on a field-by-field basis. The determination of recoverability is made based upon estimated undiscounted future net cash flows. The amount of impairment loss, if any, is determined by comparing the fair value, as determined by a discounted cash flow analysis, with the carrying value of the related asset. Unproved oil and natural gas properties are assessed periodically and, at a minimum, annually on a property-by-property basis, and any impairment in value is recognized when incurred and is recorded in General, Administrative, and Other expense in the consolidated statements of operations.

Fair Value Option

For certain investments and other financial instruments, KKR has elected the fair value option. Such election is irrevocable and is applied on a financial instrument by financial instrument basis at initial recognition. KKR has elected the fair value option for certain private equity, real assets, credit, investments of consolidated CFEs, equity method and other financial instruments not held through a consolidated investment fund with gains and losses recorded in net income. Accounting for these investments at fair value is consistent with how KKR accounts for its investments held through consolidated investment funds. Changes in the fair value of such instruments are recognized in Net Gains (Losses) from Investment Activities in the consolidated statements of operations. Interest income on interest bearing credit securities on which the fair value option has been elected is based on stated coupon rates adjusted for the accretion of purchase discounts and the amortization of purchase premiums. This interest income is recorded within Interest Income in the consolidated statements of operations.

Equity Method

For certain investments in entities over which KKR exercises significant influence but which do not meet the requirements for consolidation and for which KKR has not elected the fair value option, KKR uses the equity method of accounting. KKR's share of earnings (losses) from these investments is reflected as a component of Net Gains (Losses) from Investment Activities in the consolidated statements of operations. The carrying value of equity method investments in private equity funds, real assets funds and credit funds, which are not consolidated, approximate fair value, because the underlying investments of the unconsolidated investment funds are reported at fair value. The carrying value of equity method investments in certain operating companies, which KKR is determined to exert significant influence and for which KKR has not elected the fair value option, is determined based on the amounts invested by KKR, adjusted for the equity in earnings or losses of the investee allocated based on KKR's respective ownership percentage, less distributions. For equity method investments, KKR records its proportionate share of the investee's earnings or losses based on the most recently available financial information of the investee, which in certain cases may lag the date of KKR's financial statements by no more than three calendar months. KKR evaluates its equity method investments for which KKR has not elected the fair value option for impairment whenever events or changes in circumstances indicate that the carrying amounts of such investments may not be recoverable.

Table of Contents

Financial Instruments held by Consolidated CFEs

As of January 1, 2015, KKR adopted the measurement alternative included in ASU 2014-13, "Measuring the Financial Assets and the Financial Liabilities of a Consolidated Collateralized Financing Entity" ("ASU 2014-13"), and has applied the amendments using a modified retrospective approach by recording a cumulative-effect adjustment to equity as of January 1, 2015. Refer to the consolidated statements of changes in equity for the impact of this adjustment. Pursuant to ASU 2014-13, KKR measures both the financial assets and financial liabilities of the consolidated CFEs in its consolidated financial statements using the more observable of the fair value of the financial assets and the fair value of the financial liabilities.

For the consolidated CLO entities, KKR has determined that the fair value of the financial assets of the consolidated CLOs are more observable than the fair value of the financial liabilities of the consolidated CLOs. As a result, the financial assets of the consolidated CLOs are being measured at fair value and the financial liabilities are being measured as: (1) the sum of the fair value of the financial assets and the carrying value of any nonfinancial assets that are incidental to the operations of the CLOs less (2) the sum of the fair value of any beneficial interests retained by KKR (other than those that represent compensation for services) and KKR's carrying value of any beneficial interests that represent compensation for services. The resulting amount is allocated to the individual financial liabilities (other than the beneficial interests retained by KKR).

For the consolidated CMBS vehicles, KKR has determined that the fair value of the financial liabilities of the consolidated CMBS vehicles are more observable than the fair value of the financial assets of the consolidated CMBS vehicles. As a result, the financial liabilities of the consolidated CMBS vehicles are being measured at fair value and the financial assets are being measured in consolidation as: (1) the sum of the fair value of the financial liabilities (other than the beneficial interests retained by KKR), the fair value of the beneficial interests retained by KKR and the carrying value of any nonfinancial liabilities that are incidental to the operations of the CMBS vehicles less (2) the carrying value of any nonfinancial assets that are incidental to the operations of the CMBS vehicles. The resulting amount is allocated to the individual financial assets.

Under the measurement alternative pursuant to ASU 2014-13, KKR's consolidated net income (loss) reflects KKR's own economic interests in the consolidated CFEs including (i) changes in the fair value of the beneficial interests retained by KKR and (ii) beneficial interests that represent compensation for services rendered.

Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date under current market conditions. Except for certain of KKR's equity method investments (see "Equity Method" above in this Note 2, "Summary of Significant Accounting Policies") and debt obligations (as described in Note 10, "Debt Obligations"), KKR's investments and other financial instruments are recorded at fair value or at amounts whose carrying values approximate fair value. Where available, fair value is based on observable market prices or parameters or derived from such prices or parameters. Where observable prices or inputs are not available, valuation techniques are applied. These valuation techniques involve varying levels of management estimation and judgment, the degree of which is dependent on a variety of factors.

GAAP establishes a hierarchical disclosure framework which prioritizes and ranks the level of market price observability used in measuring financial instruments at fair value. Market price observability is affected by a number of factors, including the type of financial instrument, the characteristics specific to the financial instrument and the state of the marketplace, including the existence and transparency of transactions between market participants. Financial instruments with readily available quoted prices in active markets generally will have a higher degree of market price observability and a lesser degree of judgment used in measuring fair value.

Financial instruments measured and reported at fair value are classified and disclosed based on the observability of inputs used in the determination of fair values, as follows:

Level I - Pricing inputs are unadjusted, quoted prices in active markets for identical assets or liabilities as of the measurement date. The types of financial instruments included in this category are publicly-listed equities, credit investments and securities sold short.

Level II - Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the measurement date, and fair value is determined through the use of models or other valuation methodologies. The types of financial instruments included in this category are credit investments, investments and debt obligations of consolidated CLO entities, convertible debt securities indexed to publicly-listed securities, less liquid and restricted equity securities and certain over-the-counter derivatives such as foreign currency option and forward contracts.

20

Table of Contents

Level III - Pricing inputs are unobservable for the financial instruments and include situations where there is little, if any, market activity for the financial instrument. The inputs into the determination of fair value require significant management judgment or estimation. The types of financial instruments generally included in this category are private portfolio companies, real assets investments, credit investments, equity method investments for which the fair value option was elected and investments and debt obligations of consolidated CMBS entities.

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. KKR's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and consideration of factors specific to the asset.

A significant decrease in the volume and level of activity for the asset or liability is an indication that transactions or quoted prices may not be representative of fair value because in such market conditions there may be increased instances of transactions that are not orderly. In those circumstances, further analysis of transactions or quoted prices is needed, and a significant adjustment to the transactions or quoted prices may be necessary to estimate fair value.

The availability of observable inputs can vary depending on the financial asset or liability and is affected by a wide variety of factors, including, for example, the type of instrument, whether the instrument has recently been issued, whether the instrument is traded on an active exchange or in the secondary market, and current market conditions. To the extent that valuation is based on models or inputs that are less observable or unobservable in the market, the determination of fair value requires more judgment. Accordingly, the degree of judgment exercised by KKR in determining fair value is greatest for instruments categorized in Level III. The variability and availability of the observable inputs affected by the factors described above may cause transfers between Levels I, II, and III, which KKR recognizes at the beginning of the reporting period.

Investments and other financial instruments that have readily observable market prices (such as those traded on a securities exchange) are stated at the last quoted sales price as of the reporting date. KKR does not adjust the quoted price for these investments, even in situations where KKR holds a large position and a sale could reasonably affect the quoted price.

Management's determination of fair value is based upon the methodologies and processes described below and may incorporate assumptions that are management's best estimates after consideration of a variety of internal and external factors.

Level II Valuation Methodologies

Credit Investments: These instruments generally have bid and ask prices that can be observed in the marketplace. Bid prices reflect the highest price that KKR and others are willing to pay for an instrument. Ask prices represent the lowest price that KKR and others are willing to accept for an instrument. For financial assets and liabilities whose inputs are based on bid-ask prices obtained from third party pricing services, fair value may not always be a predetermined point in the bid-ask range. KKR's policy is generally to allow for mid-market pricing and adjusting to the point within the bid-ask range that meets KKR's best estimate of fair value.

Investments and Debt Obligations of Consolidated CLO Vehicles: Investments of consolidated CLO vehicles are valued using the same valuation methodology as described above for credit investments. Under ASU 2014-13, KKR measures CLO debt obligations on the basis of the fair value of the financial assets of the CLO.

Securities indexed to publicly-listed securities: The securities are typically valued using standard convertible security pricing models. The key inputs into these models that require some amount of judgment are the credit spreads utilized and the volatility assumed. To the extent the company being valued has other outstanding debt securities that are publicly-traded, the implied credit spread on the company's other outstanding debt securities would be utilized in the valuation. To the extent the company being valued does not have other outstanding debt securities that are publicly-traded, the credit spread will be estimated based on the implied credit spreads observed in comparable publicly-traded debt securities. In certain cases, an additional spread will be added to reflect an illiquidity discount due to the fact that the security being valued is not publicly-traded. The volatility assumption is based upon the historically observed volatility of the underlying equity security into which the convertible debt security is convertible and/or the volatility implied by the prices of options on the underlying equity security.

Restricted Equity Securities: The valuation of certain equity securities is based on an observable price for an identical security adjusted for the effect of a restriction.

Table of Contents

Derivatives: The valuation incorporates observable inputs comprising yield curves, foreign currency rates and credit spreads.

Level III Valuation Methodologies

Financial assets and liabilities categorized as Level III consist primarily of the following:

Private Equity Investments: KKR generally employs two valuation methodologies when determining the fair value of a private equity investment. The first methodology is typically a market comparables analysis that considers key financial inputs and recent public and private transactions and other available measures. The second methodology utilized is typically a discounted cash flow analysis, which incorporates significant assumptions and judgments. Estimates of key inputs used in this methodology include the weighted average cost of capital for the investment and assumed inputs used to calculate terminal values, such as exit EBITDA multiples. Other inputs are also used in both methodologies. However, when a definitive agreement has been executed to sell an investment, KKR generally considers a significant determinant of fair value to be the consideration to be received by KKR pursuant to the executed definitive agreement.

Upon completion of the valuations conducted using these methodologies, a weighting is ascribed to each method, and an illiquidity discount is typically applied where appropriate. The ultimate fair value recorded for a particular investment will generally be within a range suggested by the two methodologies, except that the value may be higher or lower than such range in the case of investments being sold pursuant to an executed definitive agreement.

When determining the weighting ascribed to each valuation methodology, KKR considers, among other factors, the availability of direct market comparables, the applicability of a discounted cash flow analysis, the expected hold period and manner of realization for the investment, and in the case of investments being sold pursuant to an executed definitive agreement, the probability of such sale being completed. These factors can result in different weightings among investments in the portfolio and in certain instances may result in up to a 100% weighting to a single methodology. Across the Level III private equity investment portfolio, approximately 84% of the fair value is derived from investments that are valued based exactly 50% on market comparables and 50% on a discounted cash flow analysis. Less than 5% of the fair value of the Level III private equity investment portfolio is derived from investments that are valued either based 100% on market comparables or 100% on a discounted cash flow analysis.

When an illiquidity discount is to be applied, KKR seeks to take a uniform approach across its portfolio and generally applies a minimum 5% discount to all private equity investments. KKR then evaluates such private equity investments to determine if factors exist that could make it more challenging to monetize the investment and, therefore, justify applying a higher illiquidity discount. These factors generally include (i) whether KKR is unable to sell the portfolio company or conduct an initial public offering of the portfolio company due to the consent rights of a third party or similar factors, (ii) whether the portfolio company is undergoing significant restructuring activity or similar factors and (iii) characteristics about the portfolio company regarding its size and/or whether the portfolio company is experiencing, or expected to experience, a significant decline in earnings. These factors generally make it less likely that a portfolio company would be sold or publicly offered in the near term at a price indicated by using just a market multiples and/or discounted cash flow analysis, and these factors tend to reduce the number of opportunities to sell an investment and/or increase the time horizon over which an investment may be monetized. Depending on the applicability of these factors, KKR determines the amount of any incremental illiquidity discount to be applied above the 5% minimum, and during the time KKR holds the investment, the illiquidity discount may be increased or decreased, from time to time, based on changes to these factors. The amount of illiquidity discount applied at any time requires considerable judgment about what a market participant would consider and is based on the facts and circumstances of each individual investment. Accordingly, the illiquidity discount ultimately considered by a market

participant upon the realization of any investment may be higher or lower than that estimated by KKR in its valuations.

In the case of growth equity investments, enterprise values are determined using the market comparables analysis and discounted cash flow analysis described above. A scenario analysis may also be conducted to subject the estimated enterprise values to a downside, base and upside case. The enterprise value in each case may then be allocated across the investment's capital structure to reflect the terms of the security and subjected to probability weightings. In certain cases, the values of growth equity investments may be based on recent or expected financings and the companies' performance relative to key objectives or milestones.

Real Assets Investments: Real asset investments in infrastructure, energy and real estate are valued using one or more of the discounted cash flow analysis, market comparables analysis and direct income capitalization, which in each case incorporates significant assumptions and judgments. Infrastructure investments are generally valued using the discounted cash

Table of Contents

flow analysis. Key inputs used in this methodology include the weighted average cost of capital and assumed inputs used to calculate terminal values, such as exit EBITDA multiples. Energy investments are generally valued using a discounted cash flow analysis. Key inputs used in this methodology that require estimates include the weighted average cost of capital. In addition, the valuations of energy investments generally incorporate both commodity prices as quoted on indices and long-term commodity price forecasts, which may be substantially different from, and are currently higher than, commodity prices on certain indices for equivalent future dates. Certain energy investments do not include an illiquidity discount. Long-term commodity price forecasts are utilized to capture the value of the investments across a range of commodity prices within the energy investment portfolio associated with future development and to reflect a range of price expectations. Real estate investments are generally valued using a combination of direct income capitalization and discounted cash flow analysis. Key inputs used in such methodologies that require estimates include an unlevered discount rate and current capitalization rate, and certain real estate investments do not include a minimum illiquidity discount. The valuations of real assets investments also use other inputs.

Credit Investments: Credit investments are valued using values obtained from dealers or market makers, and where these values are not available, credit investments are valued by KKR based on ranges of valuations determined by an independent valuation firm. Valuation models are based on discounted cash flow analyses, for which the key inputs are determined based on market comparables, which incorporate similar instruments from similar issuers.

Other Investments: With respect to other investments including equity method investments for which the fair value election has been made, KKR generally employs the same valuation methodologies as described above for private equity investments when valuing these other investments.

Investments and Debt Obligations of Consolidated CMBS Vehicles: Under ASU 2014-13, KKR measures CMBS investments on the basis of the fair value of the financial liabilities of the CMBS. Debt obligations of consolidated CMBS vehicles are valued based on discounted cash flow analyses. The key input is the expected yield of each CMBS security using both observable and unobservable factors, which may include recently offered or completed trades and published yields of similar securities, security-specific characteristics (e.g. securities ratings issued by nationally recognized statistical rating organizations, credit support by other subordinate securities issued by the CMBS and coupon type) and other characteristics.

Key unobservable inputs that have a significant impact on KKR's Level III investment valuations as described above are included in Note 5 "Fair Value Measurements." KKR utilizes several unobservable pricing inputs and assumptions in determining the fair value of its Level III investments. These unobservable pricing inputs and assumptions may differ by investment and in the application of KKR's valuation methodologies. KKR's reported fair value estimates could vary materially if KKR had chosen to incorporate different unobservable pricing inputs and other assumptions or, for applicable investments, if KKR only used either the discounted cash flow methodology or the market comparables methodology instead of assigning a weighting to both methodologies.

Level III Valuation Process

The valuation process involved for Level III measurements is completed on a quarterly basis and is designed to subject the valuation of Level III investments to an appropriate level of consistency, oversight, and review.

For Private Markets investments classified as Level III, investment professionals prepare preliminary valuations based on their evaluation of financial and operating data, company specific developments, market valuations of comparable companies and other factors. These preliminary valuations are reviewed by an independent valuation firm engaged by KKR to perform certain procedures in order to assess the reasonableness of KKR's valuations annually for all Level III investments in Private Markets and quarterly for investments other than certain investments, which have values less

than pre-set value thresholds and which in the aggregate comprise less than 5% of the total value of KKR's Level III Private Markets investments. For credit investments, an independent valuation firm is generally engaged by KKR with respect to most investments classified as Level III. The valuation firm either provides a valuation range from which KKR's investment professionals select a point in the range to determine the preliminary valuation or performs certain procedures in order to assess the reasonableness and provide positive assurance of KKR's valuations. After reflecting any input from the independent valuation firm, the valuation proposals are submitted to their respective valuation sub-committees.

KKR has a global valuation committee comprised of senior employees including investment professionals and professionals from business operations functions, and includes our Chief Financial Officer, General Counsel and Chief Compliance Officer. The global valuation committee is assisted by valuation sub-committees and investment professionals for each business strategy. All preliminary Level III valuations are reviewed and approved by the valuation sub-committees for private equity, real estate, energy and infrastructure and credit, as applicable. When Level III valuations are required to be

Table of Contents

performed on hedge fund investments, a valuation sub-committee for hedge funds reviews these valuations. The valuation sub-committees are responsible for the review and approval of valuations in their respective business lines on a quarterly basis. The members of the valuation sub-committees are comprised of investment professionals, including the heads of each respective strategy, and professionals from business operations functions such as legal, compliance and finance, who are not primarily responsible for the management of the investments.

The global valuation committee provides general oversight of the valuation sub-committees. The global valuation committee is responsible for coordinating and implementing the firm's valuation process to ensure consistency in the application of valuation principles across portfolio investments and between periods. All valuations are subject to approval by the global valuation committee. When valuations are approved by the global valuation committee after reflecting any input from it, the valuations of Level III investments, as well as the valuations of Level I and Level II investments, are presented to the audit committee of the board of directors of the general partner of KKR & Co. L.P. and are then reported to the board of directors.

Freestanding Derivatives

Freestanding derivatives are instruments that KKR and certain of the consolidated funds have entered into as part of their overall risk management and investment strategies. These derivative contracts are not designated as hedging instruments for accounting purposes. Such contracts may include forward, swap and option contracts related to foreign currencies and interest rates to manage foreign exchange risk and interest rate risk arising from certain assets and liabilities. All derivatives are recognized in Other Assets or Accounts Payable, Accrued Expenses and Other Liabilities and are presented on a gross basis in the consolidated statements of financial condition and measured at fair value with changes in fair value recorded in Net Gains (Losses) from Investment Activities in the accompanying consolidated statements of operations. KKR's derivative financial instruments contain credit risk to the extent that its counterparties may be unable to meet the terms of the agreements. KKR attempts to minimize this risk by limiting its counterparties to major financial institutions with strong credit ratings.

Securities Sold Short

Whether part of a hedging transaction or a transaction in its own right, securities sold short represent obligations of KKR to deliver the specified security at the contracted price at a future point in time, and thereby create a liability to repurchase the security in the market at the prevailing prices. The liability for such securities sold short, which is recorded in Accounts Payable, Accrued Expenses and Other Liabilities in the statement of financial condition, is marked to market based on the current fair value of the underlying security at the reporting date with changes in fair value recorded as unrealized gains or losses in Net Gains (Losses) from Investment Activities in the accompanying consolidated statements of operations. These transactions may involve market risk in excess of the amount currently reflected in the accompanying consolidated statements of financial condition.

Fees and Other

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Management fees, fee credits and carried interest earned from consolidated funds are eliminated in consolidation and as such are not recorded in Fees and Other. The economic impact of these management fees, fee credits and carried interests that are eliminated is reflected as an adjustment to noncontrolling interests and has no impact to Net Income Attributable to KKR & Co. L.P. As a result of the de-consolidation of most of our investment funds, the management fees, fee credits and carried interests associated with funds that had previously been consolidated are included in Fees and Other beginning on January 1, 2016 as such amounts are no longer eliminated.

Fees and other consist primarily of (i) transaction fees earned in connection with successful investment transactions and from capital markets activities, (ii) management and incentive fees from providing investment management services to unconsolidated funds, CLOs, other vehicles, and separately managed accounts, (iii) monitoring fees from providing services to portfolio companies, (iv) carried interest allocations to general partners of unconsolidated funds,

(v) revenue earned by oil and gas-producing entities that are consolidated and (vi) consulting fees earned by consolidated entities that employ non-employee operating consultants.

Table of Contents

For the three and six months ended June 30, 2016 and 2015, respectively, fees and other consisted of the following:

| | Three Months Ended | | Six Months Ended | |
|----------------------|--------------------|------------|------------------|------------|
| | June 30, 2016 | 2015 | June 30, 2016 | 2015 |
| Management Fees | \$ 159,569 | \$ 51,537 | \$ 315,899 | \$ 99,742 |
| Transaction Fees | 67,452 | 90,790 | 164,720 | 190,940 |
| Monitoring Fees | 47,918 | 65,887 | 76,021 | 177,412 |
| Fee Credits | (37,152) | (2,720) | (59,531) | (10,265) |
| Carried Interest | 304,787 | — | 187,831 | — |
| Incentive Fees | 4,253 | 5,827 | 2,245 | 11,466 |
| Oil and Gas Revenue | 18,225 | 35,700 | 31,786 | 60,644 |
| Consulting Fees | 11,705 | 8,853 | 20,591 | 17,280 |
| Total Fees and Other | \$ 576,757 | \$ 255,874 | \$ 739,562 | \$ 547,219 |

All revenues presented in the table above, except for oil and gas revenue, are earned from KKR investment funds and portfolio companies. Consulting fees are earned by certain consolidated entities that employ non-employee operating consultants from providing advisory and other services to portfolio companies and other companies. These fees are separately negotiated with each company for which services are provided and are not shared with KKR.

Transaction, Management, Monitoring, Consulting, and Incentive Fees Recognition

Transaction, management, monitoring, consulting and incentive fees are recognized when earned based on the contractual terms of the governing agreements and coincides with the period during which the related services are performed. In the case of transaction fees, the fees are recognized upon closing of the transaction. Monitoring fees may provide for a termination payment following an initial public offering or change of control. These termination payments are recognized in the period when the related transaction closes.

Fee Credits

Agreements with the fund investors of certain of its investment funds require KKR to share with these fund investors an agreed upon percentage of certain fees, including monitoring and transaction fees received from portfolio companies (“Fee Credits”). Fund investors receive Fee Credits only with respect to monitoring and transaction fees that are allocable to the fund’s investment in the portfolio company and not, for example, any fees allocable to capital invested through co-investment vehicles. Fee Credits are calculated after deducting certain fund-related expenses and generally amount to 80% or 100% of allocable monitoring and transaction fees after fund-related expenses are recovered, although the actual percentage may vary from fund to fund as well as among different classes of investors within a fund.

Carried Interest

For certain investment fund structures, carried interest is allocated to the general partner based on cumulative fund performance to date, and where applicable, subject to a preferred return to limited partners. At the end of each reporting period, KKR calculates the carried interest that would be due to KKR for each fund, pursuant to the fund agreements, as if the fair value of the underlying investments were realized as of such date, irrespective of whether such amounts have been realized. As the fair value of underlying investments varies between reporting periods, it is necessary to make adjustments to amounts recorded as carried interest to reflect either (a) positive performance resulting in an increase in the carried interest allocated to the general partner or (b) negative performance that would cause the amount due to KKR to be less than the amount previously recognized as revenue, resulting in a negative

adjustment to carried interest allocated to the general partner. In each case, it is necessary to calculate the carried interest on cumulative results compared to the carried interest recorded to date and make the required positive or negative adjustments. KKR ceases to record negative carried interest allocations once previously recognized carried interest allocations for a fund have been fully reversed. KKR is not obligated to pay guaranteed returns or hurdles, and therefore, cannot have negative carried interest over the life of a fund. Accrued but unpaid carried interest as of the reporting date is reflected in Investments in the consolidated statements of financial condition.

Table of Contents

Oil and Gas Revenue Recognition

Oil and gas revenues are recognized when production is sold to a purchaser at fixed or determinable prices, when delivery has occurred and title has transferred and collectability of the revenue is reasonably assured. The oil and gas producing entities consolidated by KKR follow the sales method of accounting for natural gas revenues. Under this method of accounting, revenues are recognized based on volumes sold, which may differ from the volume to which the entity is entitled based on KKR's working interest. An imbalance is recognized as a liability only when the estimated remaining reserves will not be sufficient to enable the under-produced owners to recoup their entitled share through future production. Under the sales method, no receivables are recorded when these entities have taken less than their share of production and no payables are recorded when it has taken more than its share of production unless reserves are not sufficient.

Intangible Assets

Intangible assets consist primarily of contractual rights to earn future fee income, including management and incentive fees, and are recorded in Other Assets in the accompanying consolidated statements of financial condition. Identifiable finite-lived intangible assets are amortized on a straight-line basis over their estimated useful lives and amortization expense is included within General, Administrative and Other in the accompanying consolidated statements of operations. Intangible assets are reviewed for impairment when circumstances indicate impairment may exist. As of June 30, 2016, KKR does not have any indefinite-lived intangible assets.

Goodwill

Goodwill represents the excess of acquisition cost over the fair value of net tangible and intangible assets acquired in connection with an acquisition. Goodwill is assessed for impairment annually or more frequently if circumstances indicate impairment may have occurred. Goodwill is recorded in Other Assets in the accompanying consolidated statements of financial condition.

Recently Issued Accounting Pronouncements

Revenue from Contracts with Customers

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers Topic 606 ("ASU 2014-09") which outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. Revenue recorded under ASU 2014-09 will depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In July 2015, the FASB deferred the effective date of ASU 2014-09 to annual reporting periods beginning after December 15, 2017. Early adoption will be permitted as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within those annual periods. A full retrospective or modified retrospective approach is required. KKR is currently evaluating the impact the adoption of this guidance may have on its financial statements, including with respect to the timing of the recognition of carried interest.

Consolidation

In February 2015, the FASB issued ASU No. 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis ("ASU 2015-02"). The guidance in ASU 2015-02 eliminates the presumption that a general partner should consolidate a limited partnership and changes the consolidation model specific to limited partnerships. The amendments also clarify how to treat fees paid to an asset manager or other entity that makes the decisions for the

investment vehicle and whether such fees should be considered in determining when a variable interest entity should be reported on an asset manager's balance sheet. ASU 2015-02 is effective for reporting periods starting after December 15, 2015 and for interim periods within the fiscal year. KKR adopted ASU 2015-02 on January 1, 2016. See "Principles of Consolidation" for a discussion of the impact that the adoption had on KKR's financial statements.

Interest - Imputation of Interest

In April 2015, the FASB issued ASU No. 2015-03, Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs ("ASU 2015-03"). The amended guidance requires debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability rather than a deferred charge within other assets, consistent with debt discounts. In August 2015, the FASB clarified that line-of-credit arrangements are outside the scope of ASU 2015-03. The amended guidance is effective for fiscal years beginning

Table of Contents

after December 15, 2015, and interim periods within those fiscal years. KKR adopted the guidance for debt arrangements that are not line-of-credit arrangements for the three months ended March 31, 2016 and applied a retrospective approach. As a result of the adoption, the December 31, 2015 statement of financial condition was impacted resulting in a reduction in deferred financing costs reported in other assets and a corresponding reduction in debt obligations of \$15.4 million. Adoption of this guidance had no impact on KKR & Co. L.P. Partners' Capital and Net Income (Loss) Attributable to KKR & Co. L.P.

Disclosures for Investments in Certain Entities that Calculate Net Asset Value per Share

In May 2015, the FASB issued amended guidance on the disclosures for investments in certain entities that calculate net asset value per share (or its equivalent). The amendments remove the requirement to categorize within the fair value hierarchy all investments for which fair value is measured using the net asset value per share practical expedient. The amendments also remove the requirement to make certain disclosures for all investments that are eligible to be measured at fair value using the net asset value per share practical expedient. Rather, those disclosures are limited to investments for which the entity has elected to measure the fair value using that practical expedient. This guidance was adopted by KKR on January 1, 2016 and did not have a material impact on KKR's financial statements.

Financial Instruments

In January 2016, the FASB issued ASU No. 2016-01, Financial Instruments (Topic 825): Recognition and Measurement of Financial Assets and Liabilities ("ASU 2016-01"). The amended guidance (i) requires equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income; (ii) eliminates the requirement to disclose the method(s) and significant assumptions used to estimate the fair value that is currently required to be disclosed for financial instruments measured at fair value; (iii) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments and (iv) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset (that is, securities or loans and receivables) on the balance sheet or the accompanying notes to the financial statements. ASU 2016-01 is effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. The amended guidance should be applied by means of a cumulative-effect adjustment to the balance sheet as of the beginning of the fiscal year of adoption. The amended guidance related to equity securities without readily determinable fair values (including the disclosure requirements) should be applied prospectively to equity investments that exist as of the date of adoption. KKR is currently evaluating the impact on the financial statements.

Investments

In March 2016, the FASB issued ASU No. 2016-07, Investments - Equity Method and Joint Ventures (Topic 323): Simplifying the Transition to the Equity Method of Accounting ("ASU 2016-07"), which simplifies the equity method of accounting by eliminating the requirement to retrospectively apply the equity method to an investment that subsequently qualifies for such accounting as a result of an increase in the level of ownership interest or degree of influence. ASU 2016-07 is effective for all entities for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years, with early adoption permitted for all entities. Entities are required to apply the guidance prospectively to increases in the level of ownership interest or degree of influence occurring after the ASU's effective date. Additional transition disclosures are not required upon adoption. KKR is currently evaluating the impact on the financial statements.

Compensation

In March 2016, the FASB issued ASU No. 2016-09, Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting ("ASU 2016-09"), which simplifies several aspects of the accounting for employee share-based payment transactions for both public and nonpublic entities, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. ASU 2016-09 is effective for annual reporting periods beginning after December 15, 2016, including interim periods within those annual reporting periods. KKR is currently evaluating the impact on the financial statements.

Table of Contents

3. NET GAINS (LOSSES) FROM INVESTMENT ACTIVITIES

Net Gains (Losses) from Investment Activities in the consolidated statements of operations consist primarily of the realized and unrealized gains and losses on investments (including foreign exchange gains and losses attributable to foreign denominated investments and related activities) and other financial instruments, including those for which the fair value option has been elected. Unrealized gains or losses result from changes in the fair value of these investments and other financial instruments during a period. Upon disposition of an investment or financial instrument, previously recognized unrealized gains or losses are reversed and an offsetting realized gain or loss is recognized in the current period.

The following tables summarize total Net Gains (Losses) from Investment Activities for the three and six months ended June 30, 2016 and 2015, respectively:

| | Three Months Ended June 30, 2016 | | | Three Months Ended June 30, 2015 | | |
|--|-------------------------------------|----------------------------------|--------------|-------------------------------------|----------------------------------|-------------|
| | Net Realized Gains (Losses) | Net Unrealized Gains (Losses) | Total | Net Realized Gains (Losses) | Net Unrealized Gains (Losses) | Total |
| Private Equity (a) | \$200,003 | \$ (237,407) | \$ (37,404) | \$1,357,037 | \$ 1,479,057 | \$2,836,094 |
| Credit and Other (a) | 18,338 | (123,115) | (104,777) | 51,473 | 241,550 | 293,023 |
| Investments of Consolidated CFEs (a) | (183,816) | 287,866 | 104,050 | (8,882) | (15,509) | (24,391) |
| Real Assets (a) | — | 119,365 | 119,365 | 7,505 | 164,012 | 171,517 |
| Foreign Exchange Forward Contracts and Options (b) | (17,186) | 34,799 | 17,613 | 73,419 | (284,187) | (210,768) |
| Securities Sold Short (b) | (16,133) | (22,553) | (38,686) | (7,582) | 34,000 | 26,418 |
| Other Derivatives (b) | (1,876) | 21,253 | 19,377 | 19,202 | 12,282 | 31,484 |
| Debt Obligations and Other (c) | 109,441 | (179,811) | (70,370) | 13,968 | (26,741) | (12,773) |
| Net Gains (Losses) From Investment Activities | \$108,771 | \$ (99,603) | \$9,168 | \$1,506,140 | \$ 1,604,464 | \$3,110,604 |
| | | | | | | |
| | Six Months Ended June 30, 2016 | | | Six Months Ended June 30, 2015 | | |
| | Net Realized Gains (Losses) | Net Unrealized Gains (Losses) | Total | Net Realized Gains (Losses) | Net Unrealized Gains (Losses) | Total |
| Private Equity (a) | \$197,876 | \$ (449,768) | \$ (251,892) | \$2,976,913 | \$ 1,750,335 | \$4,727,248 |
| Credit and Other (a) | (22,166) | (360,165) | (382,331) | 94,299 | (34,425) | 59,874 |
| Investments of Consolidated CFEs (a) | (220,805) | 507,050 | 286,245 | (26,153) | 77,394 | 51,241 |
| Real Assets (a) | 12,355 | (3,773) | 8,582 | 7,505 | 63,900 | 71,405 |
| Foreign Exchange Forward Contracts and Options (b) | 575 | (11,401) | (10,826) | 207,350 | 39,123 | 246,473 |
| Securities Sold Short (b) | (974) | (39,888) | (40,862) | (9,219) | 12,198 | 2,979 |
| Other Derivatives (b) | (18,389) | 25,609 | 7,220 | 11,523 | 21,721 | 33,244 |
| Debt Obligations and Other (c) | 117,016 | (459,207) | (342,191) | 49,709 | (211,744) | (162,035) |
| Net Gains (Losses) From Investment | \$65,488 | \$ (791,543) | \$ (726,055) | \$3,311,927 | \$ 1,718,502 | \$5,030,429 |

Activities

- (a) See Note 4 "Investments."
- (b) See Note 8 "Other Assets and Accounts Payable, Accrued Expenses and Other Liabilities."
- (c) See Note 10 "Debt Obligations."

Table of Contents

4. INVESTMENTS

Investments consist of the following:

| | June 30, 2016 | December 31, 2015 |
|----------------------------------|------------------|----------------------|
| Private Equity | \$2,851,381 | \$36,398,474 |
| Credit | 3,673,981 | 6,300,004 |
| Investments of Consolidated CFEs | 13,574,949 | 12,735,309 |
| Real Assets | 1,819,709 | 4,048,281 |
| Equity Method | 2,847,027 | 1,730,565 |
| Carried Interest | 2,662,986 | 245,066 |
| Other | 2,945,130 | 3,848,232 |
| Total Investments | \$30,375,163 | \$65,305,931 |

As of December 31, 2015, investments which represented greater than 5% of total investments consisted of Walgreens Boots Alliance, Inc. of \$5.1 billion and First Data Corporation of \$4.3 billion. As of June 30, 2016, there were no investments which represented greater than 5% of total investments. In addition, as of June 30, 2016 and December 31, 2015, investments totaling \$14.6 billion and \$14.2 billion, respectively, were pledged as direct collateral against various financing arrangements. See Note 10 "Debt Obligations." The majority of the securities underlying private equity investments represent equity securities.

Carried Interest

Carried interest allocated to the general partner in respect of performance of investment funds that are not consolidated were as follows:

| | |
|--|---------------------|
| | Carried Interest |
| Balance at December 31, 2015 | \$245,066 |
| Deconsolidation of Funds on Adoption of ASU 2015-02 | 2,712,962 |
| Carried Interest Allocated as a result of Changes in Fund Fair Value | 187,831 |
| Cash Proceeds Received | (482,873) |
| Balance at June 30, 2016 | \$2,662,986 |

Table of Contents

5. FAIR VALUE MEASUREMENTS

The following tables summarize the valuation of KKR's assets and liabilities by the fair value hierarchy. Carried Interest and Equity Method Investments for which the fair value option has not been elected have been excluded from the tables below.

Assets, at fair value:

| | June 30, 2016 | | | |
|--|---------------|--------------|---------------|---------------|
| | Level I | Level II | Level III | Total |
| Private Equity | \$ 1,545,913 | \$ 73,600 | \$ 1,231,868 | \$ 2,851,381 |
| Credit | — | 1,001,802 | 2,672,179 | 3,673,981 |
| Investments of Consolidated CFEs | — | 7,959,607 | 5,615,342 | 13,574,949 |
| Real Assets | — | — | 1,819,709 | 1,819,709 |
| Equity Method | — | 270,193 | 477,219 | 747,412 |
| Other | 1,243,078 | 206,355 | 1,495,697 | 2,945,130 |
| Total | 2,788,991 | 9,511,557 | 13,312,014 | 25,612,562 |
| Foreign Exchange Contracts and Options | — | 229,145 | — | 229,145 |
| Other Derivatives | 489 | 17,850 | — | 18,339 |
| Total Assets | \$ 2,789,480 | \$ 9,758,552 | \$ 13,312,014 | \$ 25,860,046 |

| | December 31, 2015 | | | |
|--|-------------------|---------------|---------------|---------------|
| | Level I | Level II | Level III | Total |
| Private Equity | \$ 16,614,008 | \$ 880,928 | \$ 18,903,538 | \$ 36,398,474 |
| Credit | — | 1,287,649 | 5,012,355 | 6,300,004 |
| Investments of Consolidated CFEs | — | 12,735,309 | — | 12,735,309 |
| Real Assets | — | — | 4,048,281 | 4,048,281 |
| Equity Method | — | — | 891,606 | 891,606 |
| Other | 817,328 | 449,716 | 2,581,188 | 3,848,232 |
| Total | 17,431,336 | 15,353,602 | 31,436,968 | 64,221,906 |
| Foreign Exchange Contracts and Options | — | 635,183 | — | 635,183 |
| Other Derivatives | — | 5,703 | — | 5,703 |
| Total Assets | \$ 17,431,336 | \$ 15,994,488 | \$ 31,436,968 | \$ 64,862,792 |

Liabilities, at fair value:

| | June 30, 2016 | | | |
|--|---------------|--------------|--------------|---------------|
| | Level I | Level II | Level III | Total |
| Securities Sold Short | \$ 657,491 | \$ 51,396 | \$ — | \$ 708,887 |
| Foreign Exchange Contracts and Options | — | 77,547 | — | 77,547 |
| Unfunded Revolver Commitments | — | 4,298 | — | 4,298 |
| Other Derivatives ⁽¹⁾ | — | 60,492 | 62,059 | 122,551 |
| Debt Obligations of Consolidated CFEs | — | 8,312,385 | 5,506,281 | 13,818,666 |
| Total Liabilities | \$ 657,491 | \$ 8,506,118 | \$ 5,568,340 | \$ 14,731,949 |

Table of Contents

| | December 31, 2015 | | | |
|--|-------------------|--------------|-----------|---------------|
| | Level I | Level II | Level III | Total |
| Securities Sold Short | \$286,981 | \$13,009 | \$ | —\$299,990 |
| Foreign Exchange Contracts and Options | — | 83,748 | — | 83,748 |
| Unfunded Revolver Commitments | — | 15,533 | — | 15,533 |
| Other Derivatives | — | 104,518 | — | 104,518 |
| Debt Obligations of Consolidated CFEs | — | 12,365,222 | — | 12,365,222 |
| Total Liabilities | \$286,981 | \$12,582,030 | \$ | —\$12,869,011 |

(1) Includes an option issued in connection with the acquisition of a 24.9% equity interest in Marshall Wace LLP and its affiliates ("Marshall Wace") to increase KKR's ownership interest over time to 39.9%. The option is valued using a Monte-Carlo simulation valuation methodology. Key inputs used in this methodology that require estimates include Marshall Wace's dividend yield, assets under management volatility and equity volatility.

The following tables summarize changes in assets and liabilities reported at fair value for which Level III inputs have been used to determine fair value for the three and six months ended June 30, 2016 and 2015, respectively:

Three Months Ended June 30, 2016

| | Level III Assets | | | | | | Total Level III Assets | Level III Liabilities Debt Obligations of Consolidated CFEs |
|--------------------------------------|------------------|-------------|----------------------------------|-------------|---------------|-------------|------------------------|---|
| | Private Equity | Credit | Investments of Consolidated CFEs | Real Assets | Equity Method | Other | | |
| Balance, Beg. of Period | \$1,313,701 | \$4,256,576 | \$5,550,482 | \$1,426,693 | \$455,945 | \$504,326 | \$13,507,723 | \$5,447,158 |
| Transfers Out | | | | | | | | |
| Due to Deconsolidation of Funds | (49,350) | (1,643,833) | — | — | — | 1,041,980 | (651,203) | — |
| Transfers In | — | 41,303 | — | 58,537 | — | — | 99,840 | — |
| Transfers Out | (96,640) | (760) | — | — | — | — | (97,400) | — |
| Asset Purchases / Debt Issuances | 18,535 | 210,044 | — | 229,252 | 10,761 | 169,744 | 638,336 | — |
| Sales | — | (193,970) | (7,639) | (14,138) | (2,826) | (75,290) | (293,863) | — |
| Settlements | — | 48,931 | — | — | — | — | 48,931 | (7,639) |
| Net Realized Gains (Losses) | — | (19,986) | — | — | — | 17,198 | (2,788) | — |
| Net Unrealized Gains (Losses) | 45,622 | (20,429) | 72,499 | 119,365 | 13,339 | (162,261) | 68,135 | 66,762 |
| Change in Other Comprehensive Income | — | (5,697) | — | — | — | — | (5,697) | — |
| Balance, End of Period | \$1,231,868 | \$2,672,179 | \$5,615,342 | \$1,819,709 | \$477,219 | \$1,495,697 | 13,312,014 | \$5,506,281 |
| Changes in Net Unrealized | \$45,622 | \$(20,429) | \$72,499 | \$119,365 | \$13,339 | \$(186,011) | \$44,385 | \$66,762 |

Gains (Losses)
Included in Net
Gains (Losses)
from Investment
Activities related
to Level III
Assets and
Liabilities still
held as of the
Reporting Date

31

Table of Contents

Three Months Ended June 30, 2015

| | Level III Assets | | | | | | Total Level III Assets | Level III Liabilities Debt Obligations of Consolidated CFEs |
|---|-------------------|-------------|--|-------------|------------------|-------------|---------------------------|--|
| | Private Equity | Credit | Investments of Consolidated CFEs | Real Assets | Equity Method | Other | | |
| Balance, Beg. of Period | \$26,132,215 | \$4,226,225 | \$153,656 | \$3,874,099 | \$924,858 | \$1,456,445 | \$36,767,498 | \$ — |
| Transfers In | — | — | — | — | — | — | — | — |
| Transfers Out | (2,352,752) | — | (153,656) | — | — | — | (2,506,408) | — |
| Asset Purchases / Debt Issuances | 462,995 | 898,886 | — | 20,606 | 26,606 | 450,405 | 1,859,498 | — |
| Sales | (495,623) | (526,414) | — | (7,505) | (3,225) | (46,286) | (1,079,053) | — |
| Settlements | — | 100,348 | — | — | — | (1,969) | 98,379 | — |
| Net Realized Gains (Losses) | 199,600 | 1,342 | — | 7,505 | — | 2,266 | 210,713 | — |
| Net Unrealized Gains (Losses) | 1,167,007 | 1,765 | — | 164,012 | 46,713 | 101,966 | 1,481,463 | — |
| Change in Other Comprehensive Income | — | 3,694 | — | — | — | 3,260 | 6,954 | — |
| Balance, End of Period | \$25,113,442 | \$4,705,846 | \$— | \$4,058,717 | \$994,952 | \$1,966,087 | \$36,839,044 | \$ — |
| Changes in Net Unrealized Gains (Losses) Included in Net Gains (Losses) from Investment Activities related to Level III Assets and Liabilities still held as of the Reporting Date | \$1,297,037 | \$(10,766) | \$— | \$171,016 | \$46,713 | \$73,704 | \$1,577,704 | \$ — |

Six Months Ended June 30, 2016

| | Level III Assets | | | | | | Total Level III Assets | Level III Liabilities Debt Obligations of Consolidated CFEs |
|----------------------------|-------------------|--------------|--|--------------|------------------|-------------|---------------------------|--|
| | Private Equity | Credit | Investments of Consolidated CFEs | Real Assets | Equity Method | Other | | |
| Balance, Beg. of Period | \$18,903,538 | \$5,012,355 | \$— | \$4,048,281 | \$891,606 | \$2,581,188 | \$31,436,968 | \$— |
| Transfers Out Due to | (17,856,098) | (2,354,181) | — | (2,628,999) | — | (984,813) | (23,824,091) | — |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | | | | | |
|--|-------------|--------------|-------------|-------------|-------------|--------------|--------------|-------------|
| Deconsolidation of Funds | | | | | | | | |
| Transfers In | — | 43,750 | 4,343,829 | — | — | — | 4,387,579 | 4,272,081 |
| Transfers Out | (104,000) | (760) | — | — | (311,270) | — | (416,030) | — |
| Asset Purchases / Debt Issuances | 254,076 | 554,099 | 1,026,801 | 453,771 | 18,992 | 203,670 | 2,511,409 | 990,450 |
| Sales | — | (480,074) | (14,917) | (72,757) | (60,386) | (130,818) | (758,952) | — |
| Settlements | — | 50,178 | — | — | — | — | 50,178 | (14,917) |
| Net Realized Gains (Losses) | — | (8,595) | — | 12,355 | (1,991) | (7,415) | (5,646) | — |
| Net Unrealized Gains (Losses) | 34,352 | (142,137) | 259,629 | 7,058 | (59,732) | (166,115) | (66,945) | 258,667 |
| Change in Other Comprehensive Income | — | (2,456) | — | — | — | — | (2,456) | — |
| Balance, End of Period | \$1,231,868 | \$2,672,179 | \$5,615,342 | \$1,819,709 | \$477,219 | \$1,495,697 | \$13,312,014 | \$5,506,281 |
| Changes in Net Unrealized Gains (Losses) Included in Net Gains (Losses) from Investment Activities related to Level III Assets and Liabilities still held as of the Reporting Date | | | | | | | | |
| | \$34,352 | \$(142,137) | \$259,629 | \$7,058 | \$(59,732) | \$(189,865) | \$(90,695) | \$258,667 |

Table of Contents

Six Months Ended June 30, 2015

| | Level III Assets | | | | | | | Level III Liabilities Debt Obligations of Consolidated CFEs |
|--|-------------------|--------------|--|-------------|------------------|-------------|---------------------------|--|
| | Private Equity | Credit | Investments of Consolidated CFEs | Real Assets | Equity Method | Other | Total Level III Assets | |
| Balance, Beg. of Period | \$26,276,021 | \$4,192,702 | \$92,495 | \$3,130,404 | \$898,206 | \$1,234,795 | \$35,824,623 | \$7,615,340 |
| Transfers In | — | 16,706 | 108,340 | — | — | 1,187 | 126,233 | — |
| Transfers Out | (3,564,987) | (12,860) | (153,656) | — | — | (1,710) | (3,733,213) | — |
| Asset Purchases / Debt Issuances | 1,151,771 | 1,332,082 | 1,308 | 874,376 | 70,310 | 821,063 | 4,250,910 | — |
| Sales | (822,677) | (723,081) | (3,138) | (17,468) | (3,274) | (145,400) | (1,715,038) | — |
| Settlements | — | 157,915 | (883) | — | — | — | 157,032 | — |
| Net Realized Gains (Losses) | 344,684 | (5,194) | — | 7,505 | — | 3,495 | 350,490 | — |
| Net Unrealized Gains (Losses) | 1,728,630 | (256,118) | (44,466) | 63,900 | 29,710 | 49,397 | 1,571,053 | — |
| Change in Accounting Principle | — | — | — | — | — | — | — | (7,615,340) |
| Change in Other Comprehensive Income | — | 3,694 | — | — | — | 3,260 | 6,954 | — |
| Balance, End of Period | \$25,113,442 | \$4,705,846 | \$— | \$4,058,717 | \$994,952 | \$1,966,087 | \$36,839,044 | \$— |
| Changes in Net Unrealized Gains (Losses) Included in Net Gains (Losses) from Investment Activities related to Level III Assets and Liabilities still held as of the Reporting Date | \$2,009,519 | \$(300,155) | \$— | \$70,904 | \$29,710 | \$19,276 | \$1,829,254 | \$— |

Total realized and unrealized gains and losses recorded for Level III investments are reported in Net Gains (Losses) from Investment Activities in the accompanying condensed consolidated statements of operations.

The following table summarizes the fair value transfers between fair value levels for the three and six months ended June 30, 2016 and 2015:

| | Three Months Ended June 30, | Six Months Ended June 30, |
|--|--------------------------------|------------------------------|
|--|--------------------------------|------------------------------|

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | 2016 | 2015 | 2016 | 2015 |
|---|----------|-------------|-------------|-------------|
| Assets, at fair value: | | | | |
| Transfers from Level I to Level II ¹ | \$73,600 | \$— | \$73,600 | \$— |
| Transfers from Level II to Level I ³ | \$— | \$467,766 | \$— | \$467,766 |
| Transfers from Level II to Level III ¹ | \$99,840 | \$— | \$4,387,579 | \$126,233 |
| Transfers from Level III to Level II ² | \$760 | \$153,656 | \$312,030 | \$168,226 |
| Transfers from Level III to Level I ³ | \$96,640 | \$2,352,752 | \$104,000 | \$3,564,987 |
| Liabilities, at fair value: | | | | |
| Transfers from Level II to Level III ⁴ | \$— | \$— | \$4,272,081 | \$— |

Transfers out of Level I into Level II and Level II into Level III are principally attributable to certain investments (1) that experienced an insignificant level of market activity during the period and thus were valued in the absence of observable inputs.

(2) Transfers out of Level III and into Level II are principally attributable to certain investments that experienced a higher level of market activity during the period and thus were valued using observable inputs.

(3) Transfers out of Level III and II into Level I are attributable to portfolio companies that are valued using their publicly traded market price.

(4) Transfers out of Level II and into Level III are principally attributable to debt obligations of CMBS vehicles due to an insignificant level of market activity during the period and thus were valued in the absence of observable inputs.

(5) Transfers out of Level III and into Level II are principally attributable to debt obligations of CLO vehicles that experienced a higher level of market activity during the period and thus were valued using more observable inputs.

Edgar Filing: KKR & Co. L.P. - Form 10-Q

Table of Contents

The following table presents additional information about valuation methodologies and significant unobservable inputs used for assets and liabilities that are measured at fair value and categorized within Level III as of June 30, 2016:

| | Fair Value June 30, 2016 | Valuation Methodologies | Unobservable Input(s) (1) | Weighted Average (2) | Range | Impact to Valuation from an Increase in Input (3) |
|----------------|--------------------------------|---|--|-------------------------|------------------|---|
| Private Equity | \$1,231,868 | | | | | |
| Private Equity | \$447,222 | | Illiquidity Discount | 8.1% | 5.0% - 15.0% | Decrease |
| | | Inputs to market comparable, discounted cash flow and transaction cost | Weight Ascribed to Market Comparables | 42.1% | 0.0% - 50.0% | (4) |
| | | | Weight Ascribed to Discounted Cash Flow | 45.5% | 0.0% - 100% | (5) |
| | | | Weight Ascribed to Transaction Price | 12.4% | 0.0% - 100% | (6) |
| | | Market comparables | Enterprise Value/LTM EBITDA Multiple | 12.4x | 10.0x - 18.3x | Increase |
| | | | Enterprise Value/Forward EBITDA Multiple | 10.8x | 8.8x - 15.0x | Increase |
| | | Discounted cash flow | Weighted Average Cost of Capital | 10.7% | 8.3% - 14.0% | Decrease |
| | | | Enterprise Value/LTM EBITDA Exit Multiple | 10.1x | 7.3x - 13.5x | Increase |
| Growth Equity | \$784,646 | | Illiquidity Discount | 13.8% | 10.0% - 20.0% | Decrease |
| | | Inputs to market comparable, discounted cash flow and transaction cost | Weight Ascribed to Market Comparables | 41.6% | 0.0% - 100.0% | (4) |
| | | | Weight Ascribed to Discounted Cash Flow | 8.5% | 0.0% - 75.0% | (5) |
| | | | Weight Ascribed to Transaction Price | 49.9% | 0.0% - 100.0% | (6) |
| | | | Base | 49.2% | 30.0% - 80.0% | Increase |
| | | Scenario Weighting | Downside | 27.0% | 10.0% - 40.0% | Decrease |
| | | | Upside | 23.8% | 10.0% - 33.3% | Increase |
| Credit | \$2,672,179 | | Yield | 11.1% | 4.8% - 23.9% | Decrease |
| | | Yield Analysis | Net Leverage | 5.8x | 0.7x - 23.8x | Decrease |
| | | | EBITDA Multiple | 8.0x | 0.8x - 17.0x | Increase |

| | | | | | | |
|---------------------------------------|-----------------|---|---|---------|-------------------|----------|
| Investments of Consolidated CFEs | \$5,615,342(9) | | | | | |
| Debt Obligations of Consolidated CFEs | \$5,506,281 | Discounted cash flow | Yield | 5.4% | 1.4% - 24.8% | Decrease |
| Real Assets | \$1,819,709(10) | | | | | |
| Energy | \$722,582 | Discounted cash flow | Weighted Average Cost of Capital | 11.0% | 8.5% - 17.2% | Decrease |
| | | | Average Price Per BOE (8) | \$41.21 | \$30.98 - \$45.73 | Increase |
| Real Estate | \$975,413 | Inputs to direct income capitalization and discounted cash flow | Weight Ascribed to Direct Income Capitalization | 38.8% | 0.0% - 75.0% | (7) |
| | | Direct Income Capitalization | Weight Ascribed to Discounted Cash Flow | 61.2% | 25.0% - 100.0% | (5) |
| | | Discounted cash flow | Current Capitalization Rate | 6.4% | 5.1% - 12.0% | Decrease |
| | | | Unlevered Discount Rate | 9.1% | 6.8% - 20.0% | Decrease |

In determining certain of these inputs, management evaluates a variety of factors including economic conditions, industry and market developments, market valuations of comparable companies and company specific (1) developments including exit strategies and realization opportunities. Management has determined that market participants would take these inputs into account when valuing the investments and debt obligations. LTM means Last Twelve Months and EBITDA means Earnings Before Interest Taxes Depreciation and Amortization.

(2) Inputs were weighted based on the fair value of the investments included in the range. Unless otherwise noted, this column represents the directional change in the fair value of the Level III investments (3) that would result from an increase to the corresponding unobservable input. A decrease to the unobservable input would have the opposite effect. Significant increases and decreases in these inputs in isolation could result in significantly higher or lower fair value measurements.

The directional change from an increase in the weight ascribed to the market comparables approach would increase (4) the fair value of the Level III investments if the market comparables approach results in a higher valuation than the discounted cash flow approach and transaction price. The

Table of Contents

opposite would be true if the market comparables approach results in a lower valuation than the discounted cash flow approach and transaction price.

The directional change from an increase in the weight ascribed to the discounted cash flow approach would increase the fair value of the Level III investments if the discounted cash flow approach results in a higher (5) valuation than the market comparables approach, transaction price and direct income capitalization approach. The opposite would be true if the discounted cash flow approach results in a lower valuation than the market comparables approach and transaction price.

The directional change from an increase in the weight ascribed to the transaction price would increase the fair (6) value of the Level III investments if the transaction price results in a higher valuation than the market comparables and discounted cash flow approach. The opposite would be true if the transaction price results in a lower valuation than the market comparables approach and discounted cash flow approach.

The directional change from an increase in the weight ascribed to the direct income capitalization approach would (7) increase the fair value of the Level III investments if the direct income capitalization approach results in a higher valuation than the discounted cash flow approach. The opposite would be true if the direct income capitalization approach results in a lower valuation than the discounted cash flow approach.

The total Energy fair value amount includes multiple investments (in multiple locations throughout North America) that are held in multiple investment funds and produce varying quantities of oil, condensate, natural gas liquids, and natural gas. Commodity price may be measured using a common volumetric equivalent where one barrel of oil equivalent, or BOE, is determined using the ratio of six thousand cubic feet of natural gas to one barrel of oil, (8) condensate or natural gas liquids. The price per BOE is provided to show the aggregate of all price inputs for the various investments over a common volumetric equivalent although the valuations for specific investments may use price inputs specific to the asset for purposes of our valuations. The discounted cash flows include forecasted production of liquids (oil, condensate, and natural gas liquids) and natural gas with a forecasted revenue ratio of approximately 83% liquids and 17% natural gas.

Under ASU 2014-13, KKR measures CMBS investments on the basis of the fair value of the financial liabilities of (9) the CMBS vehicle. See Note 2 "Summary of Significant Accounting Policies."

Includes one Infrastructure investment for \$121.7 million that was valued using a discounted cash flow analysis. (10) The significant inputs used included the weighted average cost of capital 8.7% and the enterprise value/LTM EBITDA Exit Multiple 11.0x.

The table above excludes equity method investments in the amount of \$477.2 million, comprised primarily of interests in real estate joint ventures, which were valued using level III value methodologies which are the same as those shown for real estate investments.

The table above excludes other investments in the amount of \$1,495.7 million comprised primarily of privately-held equity and equity-like securities (e.g. warrants) in companies that are neither private equity, real assets nor credit investments. These investments were valued using Level III valuation methodologies that are generally the same as those shown for private equity investments.

In the table above, certain private equity investments may be valued at cost for a period of time after an acquisition as the best indicator of fair value. In addition, certain valuations of private equity investments may be entirely or partially derived by reference to observable valuation measures for a pending or consummated transaction.

The various unobservable inputs used to determine the Level III valuations may have similar or diverging impacts on valuation. Significant increases and decreases in these inputs in isolation and interrelationships between those inputs could result in significantly higher or lower fair value measurements as noted in the table above.

Table of Contents

6. FAIR VALUE OPTION

The following table summarizes the financial instruments for which the fair value option has been elected:

| | June 30, 2016 | December 31, 2015 |
|---------------------------------------|------------------|----------------------|
| Assets | | |
| Private Equity | \$3,400 | \$211,474 |
| Credit | 1,143,965 | 936,063 |
| Investments of Consolidated CFEs | 13,574,949 | 12,735,309 |
| Real Assets | 250,798 | 90,245 |
| Equity Method | 747,412 | 891,606 |
| Other | 191,058 | 374,185 |
| Total | \$15,911,582 | \$15,238,882 |
| Liabilities | | |
| Debt Obligations of Consolidated CFEs | \$13,818,666 | \$12,365,222 |
| Total | \$13,818,666 | \$12,365,222 |

The following table presents the realized and net change in unrealized gains (losses) on financial instruments on which the fair value option was elected:

| | Three Months Ended June 30, 2016 | | Three Months Ended June 30, 2015 | |
|---------------------------------------|--------------------------------------|--|--------------------------------------|--|
| | Net Realized Gains (Losses) | Net Unrealized Gains (Losses) | Net Realized Gains (Losses) | Net Unrealized Gains (Losses) |
| Assets | | | | |
| Private Equity | \$— | \$846 | \$(3,859) | \$62,671 |
| Credit | 10,213 | 3,603 | (6,140) | (37,185) |
| Investments of Consolidated CFEs | (183,816) | 287,866 | (8,882) | (15,509) |
| Real Assets | — | 5,355 | — | 11,654 |
| Equity Method | — | (7,804) | — | 48,131 |
| Other | — | (8,495) | (3,243) | 12,186 |
| Total | \$(173,603) | \$281,371 | \$(22,124) | \$81,948 |
| Liabilities | | | | |
| Debt Obligations of Consolidated CFEs | 102,542 | (179,707) | — | (7,447) |
| Total | \$102,542 | \$(179,707) | \$— | \$(7,447) |

| | Six Months Ended June 30, 2016 | | Six Months Ended June 30, 2015 | |
|----------------------------------|--------------------------------------|--|--------------------------------------|--|
| | Net Realized Gains (Losses) | Net Unrealized Gains (Losses) | Net Realized Gains (Losses) | Net Unrealized Gains (Losses) |
| Assets | | | | |
| Private Equity | \$— | \$(2,298) | \$111,676 | \$86,698 |
| Credit | 5,017 | (42,038) | (3,170) | (41,571) |
| Investments of Consolidated CFEs | (220,805) | 507,050 | (26,153) | 77,394 |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | |
|---------------|-------------|------------|----------|-----------|
| Real Assets | — | 10,595 | — | 9,140 |
| Equity Method | (1,991) | (101,097) | — | 31,128 |
| Other | (1,816) | (18,997) | (3,243) | 2,609 |
| Total | \$(219,595) | \$353,215 | \$79,110 | \$165,398 |

Liabilities

| | | | | |
|---------------------------------------|-----------|-------------|-----|-------------|
| Debt Obligations of Consolidated CFEs | 102,542 | (447,163) | — | (114,503) |
| Total | \$102,542 | \$(447,163) | \$— | \$(114,503) |

36

Table of Contents

7. NET INCOME (LOSS) ATTRIBUTABLE TO KKR & CO. L.P. PER COMMON UNIT

For the three and six months ended June 30, 2016 and 2015, basic and diluted Net Income (Loss) attributable to KKR & Co. L.P. per common unit were calculated as follows:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|-------------|------------------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 |
| Net Income (Loss) Attributable to KKR & Co. L.P. Common Unitholders | \$93,890 | \$376,306 | \$(236,049) | \$646,813 |
| Basic Net Income (Loss) Per Common Unit | | | | |
| Weighted Average Common Units Outstanding - Basic | 448,221,538 | 446,794,950 | 449,241,840 | 440,867,813 |
| Net Income (Loss) Attributable to KKR & Co. L.P. Per Common Unit - Basic | \$ 0.21 | \$ 0.84 | \$ (0.53) | \$ 1.47 |
| Diluted Net Income (Loss) Per Common Unit | | | | |
| Weighted Average Common Units Outstanding - Basic | 448,221,538 | 446,794,950 | 449,241,840 | 440,867,813 |
| Weighted Average Unvested Common Units and Other Exchangeable Securities | 33,588,074 | 35,856,541 | — | 36,599,407 |
| Weighted Average Common Units Outstanding - Diluted | 481,809,612 | 482,651,491 | 449,241,840 | 477,467,220 |
| Net Income (Loss) Attributable to KKR & Co. L.P. Per Common Unit - Diluted | \$ 0.19 | \$ 0.78 | \$ (0.53) | \$ 1.35 |

Weighted Average Common Units Outstanding—Diluted primarily includes unvested equity awards that have been granted under the Equity Incentive Plan as well as exchangeable equity securities issued in connection with the acquisition of Avoca. Vesting or exchanges of these equity interests dilute KKR and KKR Holdings pro rata in accordance with their respective ownership interests in the KKR Group Partnerships.

For the six months ended June 30, 2016, equity awards granted under the Equity Incentive Plan as well as exchangeable equity securities issued in connection with the acquisition of Avoca have been excluded from the calculation of diluted Net Income (Loss) attributable to KKR & Co. L.P. per common unit since these equity awards and exchangeable equity securities would be anti-dilutive, having the effect of decreasing the loss per common unit.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|-------------|------------------------------|-------------|
| | 2016 | 2015 | 2016 | 2015 |
| Weighted Average KKR Holdings Units Outstanding | 358,728,334 | 369,477,271 | 359,522,981 | 372,639,228 |

For the three and six months ended June 30, 2016 and 2015, KKR Holdings units have been excluded from the calculation of Net Income (Loss) attributable to KKR & Co. L.P. per common unit - diluted since the exchange of these units would not dilute KKR's respective ownership interests in the KKR Group Partnerships.

Table of Contents

8. OTHER ASSETS AND ACCOUNTS PAYABLE, ACCRUED EXPENSES AND OTHER LIABILITIES

Other Assets consist of the following:

| | June 30, 2016 | December 31, 2015 |
|---|------------------|----------------------|
| Unsettled Investment Sales (a) | \$569,109 | \$74,862 |
| Receivables | 493,141 | 78,297 |
| Due from Broker (b) | 427,374 | 365,678 |
| Oil & Gas Assets, net (c) | 283,270 | 355,537 |
| Deferred Tax Assets, net | 282,513 | 275,391 |
| Interest, Dividend and Notes Receivable (d) | 256,926 | 372,699 |
| Fixed Assets, net (e) | 244,629 | 226,340 |
| Foreign Exchange Contracts and Options (f) | 229,145 | 635,183 |
| Intangible Assets, net (g) | 164,234 | 176,987 |
| Goodwill (g) | 89,000 | 89,000 |
| Derivative Assets | 18,339 | 5,703 |
| Deferred Transaction Related Expenses | 22,690 | 35,422 |
| Prepaid Taxes | 22,349 | 24,326 |
| Prepaid Expenses | 14,303 | 13,697 |
| Deferred Financing Costs | 12,267 | 65,225 |
| Other | 66,208 | 14,790 |
| Total | \$3,195,497 | \$2,809,137 |

(a) Represents amounts due from third parties for investments sold for which cash settlement has not occurred.

(b) Represents amounts held at clearing brokers resulting from securities transactions.

(c) Includes proved and unproved oil and natural gas properties under the successful efforts method of accounting, which is net of impairment write-downs, accumulated depreciation, depletion and amortization.

(d) Represents interest and dividend receivables and a promissory note due from a third party. The promissory note bears interest at 2.0% per annum and matures in January 2018.

Net of accumulated depreciation and amortization of \$143,084 and \$135,487 as of June 30, 2016 and December 31, 2015, respectively. Depreciation and amortization expense of \$3,988 and \$3,951 for the three (e) months ended June 30, 2016 and 2015, respectively, and \$7,904 and \$7,865 for the six months ended June 30, 2016 and 2015, respectively, is included in General, Administrative and Other in the accompanying consolidated statements of operations.

Represents derivative financial instruments used to manage foreign exchange risk arising from certain foreign (f) denominated investments. Such instruments are measured at fair value with changes in fair value recorded in Net Gains (Losses) from Investment Activities in the accompanying consolidated statements of operations. See Note 3 “Net Gains (Losses) from Investment Activities” for the net changes in fair value associated with these instruments.

(g) See Note 16 “Goodwill and Intangible Assets.”

Table of Contents

Accounts Payable, Accrued Expenses and Other Liabilities consist of the following:

| | June 30, 2016 | December 31, 2015 |
|--|------------------|----------------------|
| Amounts Payable to Carry Pool (a) | \$1,107,578 | \$1,199,000 |
| Unsettled Investment Purchases (b) | 1,100,902 | 594,152 |
| Securities Sold Short (c) | 708,887 | 299,990 |
| Derivative Liabilities | 122,551 | 104,518 |
| Accrued Compensation and Benefits | 107,509 | 17,765 |
| Interest Payable | 101,849 | 102,195 |
| Foreign Exchange Contracts and Options (d) | 77,547 | 83,748 |
| Accounts Payable and Accrued Expenses | 67,616 | 112,007 |
| Contingent Consideration Obligation (e) | 35,900 | 46,600 |
| Deferred Rent and Income | 21,705 | 21,706 |
| Taxes Payable | 12,216 | 8,770 |
| Due to Broker (f) | — | 27,121 |
| Other Liabilities | 52,222 | 97,778 |
| Total | \$3,516,482 | \$2,715,350 |

- (a) Represents the amount of carried interest payable to principals, professionals and other individuals with respect to KKR's active funds and co-investment vehicles that provide for carried interest.
- (b) Represents amounts owed to third parties for investment purchases for which cash settlement has not occurred. Represents the obligations of KKR to deliver a specified security at a future point in time. Such securities are measured at fair value with changes in fair value recorded in Net Gains (Losses) from Investment Activities in the accompanying consolidated statements of operations. See Note 3 "Net Gains (Losses) from Investment Activities" for the net changes in fair value associated with these instruments.
- (c) Represents derivative financial instruments used to manage foreign exchange risk arising from certain foreign denominated investments. Such instruments are measured at fair value with changes in fair value recorded in Net Gains (Losses) from Investment Activities in the accompanying consolidated statements of operations. See Note 3 "Net Gains (Losses) from Investment Activities" for the net changes in fair value associated with these instruments.
- (d) Represents potential contingent consideration related to the acquisition of Prisma.
- (e) Represents amounts owed for securities transactions initiated at clearing brokers.
- (f) Represents amounts owed for securities transactions initiated at clearing brokers.

Table of Contents

9. VARIABLE INTEREST ENTITIES

As indicated in Note 2, "Summary of Significant Accounting Policies", on January 1, 2016, KKR adopted ASU 2015-02. Subsequent to the adoption of ASU 2015-02, limited partnerships and other similar entities where unaffiliated limited partners have not been granted kick-out rights are deemed to be VIEs. Since substantially all of KKR's investment funds are partnerships where limited partners are not granted kick-out rights, the adoption of ASU 2015-02 resulted in numerous entities that were previously classified as VOEs under the prior consolidation guidance becoming VIEs under ASU 2015-02. Since most of KKR's investment funds were de-consolidated as a result of the adoption of ASU 2015-02, the number of unconsolidated VIEs has increased significantly from December 31, 2015.

Consolidated VIEs

KKR consolidates certain VIEs in which it is determined that KKR is the primary beneficiary as described in Note 2, "Summary of Significant Accounting Policies" and which are predominately CFEs and certain investment funds. The primary purpose of these VIEs is to provide strategy specific investment opportunities to earn capital gains, current income or both in exchange for management and performance based fees or carried interest. KKR's investment strategies for these VIEs differ by product; however, the fundamental risks have similar characteristics, including loss of invested capital and loss of management fees and carried interests. KKR does not provide performance guarantees and has no other financial obligation to provide funding to these consolidated VIEs, beyond amounts previously committed, if any.

Unconsolidated VIEs

KKR holds variable interests in certain VIEs which are not consolidated as it has been determined that KKR is not the primary beneficiary. VIEs that are not consolidated include certain investment funds sponsored by KKR and certain CLO vehicles.

Investments in Unconsolidated Investment Funds

KKR's investment strategies differ by investment fund; however, the fundamental risks have similar characteristics, including loss of invested capital and loss of management fees and carried interests. KKR's maximum exposure to loss as a result of its investments in the unconsolidated investment funds is the carrying value of such investments, including KKR's capital interest and any unrealized carried interest, which was approximately \$4.0 billion at June 30, 2016. Accordingly, disaggregation of KKR's involvement by type of unconsolidated investment fund would not provide more useful information. For these unconsolidated investment funds in which KKR is the sponsor, KKR may have an obligation as general partner to provide commitments to such investment funds. As of June 30, 2016, KKR's commitments to these unconsolidated investment funds was \$1.6 billion. KKR has not provided any financial support other than its obligated amount as of June 30, 2016.

Investments in Unconsolidated CLO Vehicles

KKR provides collateral management services for, and has made nominal investments in, certain CLO vehicles that it does not consolidate. KKR's investments in the unconsolidated CLO vehicles, if any, are carried at fair value in the consolidated statements of financial condition. KKR earns management fees, including subordinated collateral management fees, for managing the collateral of the CLO vehicles. As of June 30, 2016, combined assets under management in the pools of unconsolidated CLO vehicles were \$1.3 billion. KKR's maximum exposure to loss as a result of its investments in the residual interests of unconsolidated CLO vehicles is the carrying value of such investments, which was \$1.3 million as of June 30, 2016. CLO investors in the CLO vehicles may only use the assets of the CLO to settle the debt of the related CLO, and otherwise have no recourse against KKR for any losses sustained

in the CLO structures.

As of June 30, 2016 and December 31, 2015, the maximum exposure to loss, before allocations to the carry pool and noncontrolling interests, if any, for those VIEs in which KKR is determined not to be the primary beneficiary but in which it has a variable interest is as follows:

| | June 30, 2016 | December 31, 2015 |
|-------------------------------|------------------|----------------------|
| Investments | \$4,024,719 | \$264,277 |
| Due from (to) Affiliates, net | (35,514) | 4,315 |
| Maximum Exposure to Loss | \$3,989,205 | \$268,592 |

40

Table of Contents

10. DEBT OBLIGATIONS

KKR borrows and enters into credit agreements and issues debt for its general operating and investment purposes and certain of its investment funds borrow to meet financing needs of their operating and investing activities. KKR consolidates and reports KFN's debt obligations which are non-recourse to KKR beyond the assets of KFN.

Fund financing facilities have been established for the benefit of certain KKR investment funds. When a KKR investment fund borrows from the facility in which it participates, the proceeds from the borrowings are strictly limited for their intended use by the borrowing investment fund. KKR's obligations with respect to these financing arrangements are generally limited to KKR's pro-rata equity interest in such funds.

In addition, consolidated CFE vehicles issue debt securities to third party investors which are collateralized by assets held by the CFE vehicle. KKR bears no obligation with respect to financing arrangements at KKR's consolidated CFEs. Debt securities issued by CFEs are supported solely by the assets held at the CFEs and are not collateralized by assets of any other KKR entity.

KKR's borrowings consisted of the following:

| | June 30, 2016 | | | December 31, 2015 | | |
|--|---------------------|-----------------------|--------------|---------------------|-----------------------|---------------|
| | Financing Available | Borrowing Outstanding | Fair Value | Financing Available | Borrowing Outstanding | Fair Value |
| Revolving Credit Facilities: | | | | | | |
| Corporate Credit Agreement | \$1,000,000 | \$— | \$— | \$1,000,000 | \$— | \$— |
| KCM Credit Agreement | 500,000 | — | — | 500,000 | — | — |
| Notes Issued: | | | | | | |
| KKR Issued 6.375% Notes Due 2020 (a) | — | 497,510 | 585,065 | (j) — | 497,217 | 578,510 (j) |
| KKR Issued 5.500% Notes Due 2043 (b) | — | 490,984 | 522,360 | (j) — | 490,815 | 517,880 (j) |
| KKR Issued 5.125% Notes Due 2044 (c) | — | 989,181 | 1,025,140 | (j) — | 988,985 | 994,960 (j) |
| KFN Issued 8.375% Notes Due 2041 (d) | — | 289,041 | 270,756 | (k) — | 289,660 | 273,965 (k) |
| KFN Issued 7.500% Notes Due 2042 (e) | — | 123,188 | 122,357 | (k) — | 123,346 | 120,425 (k) |
| KFN Issued Junior Subordinated Notes (f) | — | 249,309 | 193,300 | — | 248,498 | 216,757 |
| Other Consolidated Debt Obligations: | | | | | | |
| Fund Financing Facilities and Other (g) | 1,446,608 | 1,436,157 | 1,436,157 | (l) 3,465,238 | 3,710,854 | 3,710,854 (l) |
| CLO Debt Obligations (h) | — | 8,312,385 | 8,312,385 | — | 8,093,141 | 8,093,141 |
| CMBS Debt Obligations (i) | — | 5,506,281 | 5,506,281 | — | 4,272,081 | 4,272,081 |
| | \$2,946,608 | \$17,894,036 | \$17,973,801 | \$4,965,238 | \$18,714,597 | \$18,778,573 |

(a) \$500 million aggregate principal amount of 6.375% senior notes of KKR due 2020.

(b) \$500 million aggregate principal amount of 5.500% senior notes of KKR due 2043.

(c) \$1.0 billion aggregate principal amount of 5.125% senior notes of KKR due 2044.

(d) KKR consolidates KFN and thus reports KFN's outstanding \$259 million aggregate principal amount of 8.375% senior notes due 2041.

(e) KKR consolidates KFN and thus reports KFN's outstanding \$115 million aggregate principal amount of 7.500% senior notes due 2042.

(f) KKR consolidates KFN and thus reports KFN's outstanding \$284 million aggregate principal amount of junior subordinated notes. The weighted average interest rate is 4.8% and the weighted average years to maturity is 20.3 years as of June 30, 2016. These debt obligations are classified as Level III within the fair value hierarchy and valued using the same valuation methodologies as KKR's Level III credit investments.

(g) Certain of KKR's consolidated investment funds have entered into financing arrangements with major financial institutions, generally to enable such investment funds to make investments prior to or without receiving capital from fund limited partners. The weighted average interest rate is 2.1% and 2.3% as of June 30, 2016 and December 31, 2015, respectively. In addition, the weighted average years to maturity is 2.2 years and 2.5 years as of June 30, 2016 and December 31, 2015, respectively.

(h) CLO debt obligations are carried at fair value and are classified as Level II within the fair value hierarchy. See Note 5 "Fair Value Measurements."

(i) CMBS debt obligations are carried at fair value and are classified as Level III within the fair value hierarchy. See Note 5 "Fair Value Measurements."

(j) The notes are classified as Level II within the fair value hierarchy and fair value is determined by third party broker quotes.

Table of Contents

(k) The notes are classified as Level I within the fair value hierarchy and fair value is determined by quoted prices in active markets since the debt is publicly listed.

(l) Carrying value approximates fair value given the fund financing facilities' interest rates are variable.

Revolving Credit Facilities

KCM Credit Agreement

KKR Capital Markets maintains a revolving credit agreement with a major financial institution (the "KCM Credit Agreement") for use in KKR's capital markets business. The KCM Credit Agreement, as amended, provides for revolving borrowings of up to \$500 million with a \$500 million sublimit for letters of credit.

On March 30, 2016, the KCM Credit Agreement was amended to extend the maturity date from March 30, 2017 to March 30, 2021. If a borrowing is made on the KCM Credit Agreement, the interest rate will vary depending on the type of drawdown requested. If the loan is a Eurocurrency Loan, it will be based on the LIBOR Rate plus the applicable margin which ranges initially between 1.25% and 2.50%, depending on the amount and nature of the loan. If the loan is an ABR Loan, it will be based on the Prime Rate plus the applicable margin which ranges initially between 0.25% and 1.50% depending on the amount and nature of the loan. Borrowings under this facility may only be used for KKR's capital markets business, and its only obligors are entities involved in KKR's capital markets business, and its liabilities are non-recourse to other parts of KKR's business.

Other Consolidated Debt Obligations

Debt Obligations of Consolidated CFEs

As of June 30, 2016, debt obligations of consolidated CFEs consisted of the following:

| | Borrowing Outstanding | Weighted Average Interest Rate | Weighted Average Remaining Maturity in Years |
|--|--------------------------|--------------------------------------|--|
| Senior Secured Notes of Consolidated CLOs | \$8,009,333 | 2.5 % | 10.2 |
| Subordinated Notes of Consolidated CLOs | 303,052 | (a) | 9.3 |
| Debt Obligations of Consolidated CMBS Vehicles | 5,506,281 | 4.5 % | 32.5 |
| | \$13,818,666 | | |

(a) The subordinated notes do not have contractual interest rates but instead receive a pro rata amount of the net distributions from the excess cash flows of the respective CLO vehicle. Accordingly, weighted average borrowing rates for the subordinated notes are based on cash distributions during the period, if any.

Debt obligations of consolidated CFEs are collateralized by assets held by each respective CFE vehicle and assets of one CFE vehicle may not be used to satisfy the liabilities of another. As of June 30, 2016, the fair value of the consolidated CFE assets was \$15.9 billion. This collateral consisted of Cash and Cash Equivalents Held at Consolidated Entities, Investments, and Other Assets.

Table of Contents

11. INCOME TAXES

The consolidated entities of KKR are generally treated as partnerships or disregarded entities for U.S. and non-U.S. tax purposes. The taxes payable on the income generated by partnerships and disregarded entities are generally paid by the fund investors, unitholders, principals and other third parties who beneficially own such partnerships and disregarded entities and are generally not payable by KKR. However, certain consolidated entities are or are treated as corporations for U.S. and non-U.S tax purposes and are therefore subject to U.S. federal, state and/or local income taxes and/or non-U.S. taxes at the entity-level. In addition, certain consolidated entities which are treated as partnerships for U.S. tax purposes are subject to the New York City Unincorporated Business Tax or other local taxes.

The effective tax rates were 2.16% and 0.92% for the three months ended June 30, 2016 and 2015, respectively, and (1.66)% and 0.88% for the six months ended June 30, 2016 and 2015, respectively. The effective tax rate differs from the statutory rate primarily due to the following: (i) a substantial portion of the reported net income (loss) before taxes is not attributable to KKR but rather is attributable to noncontrolling interests held in KKR's consolidated entities by KKR Holdings or by third parties, (ii) a significant portion of the amount of the reported net income (loss) before taxes attributable to KKR is from certain entities that are not subject to U.S. federal, state or local income taxes and/or non-U.S. taxes, and (iii) certain compensation charges attributable to KKR are not deductible for tax purposes.

During the three and six month period ended June 30, 2016, there were no material changes to KKR's uncertain tax positions and KKR believes there will be no significant increase or decrease to the uncertain tax positions within 12 months of the reporting date.

Table of Contents

12. EQUITY BASED COMPENSATION

The following table summarizes the expense associated with equity based compensation for the three and six months ended June 30, 2016 and 2015, respectively.

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--------------------------------------|-----------------------------|----------|---------------------------|-----------|
| | 2016 | 2015 | 2016 | 2015 |
| Equity Incentive Plan Units | \$48,026 | \$48,453 | \$97,987 | \$100,718 |
| KKR Holdings Market Condition Awards | 6,613 | — | 13,010 | — |
| Other Exchangeable Securities | 3,590 | 3,907 | 6,846 | 7,675 |
| KKR Holdings Principal Awards | 552 | 1,675 | 703 | 4,193 |
| KKR Holdings Restricted Equity Units | — | 21 | — | 149 |
| Discretionary Compensation | 1,876 | 15,422 | 5,934 | 33,293 |
| Total | \$60,657 | \$69,478 | \$124,480 | \$146,028 |

Equity Incentive Plan

Under the Equity Incentive Plan, KKR is permitted to grant equity awards representing ownership interests in KKR & Co. L.P. common units. Vested awards under the Equity Incentive Plan dilute KKR & Co. L.P. common unitholders and KKR Holdings pro rata in accordance with their respective percentage interests in the KKR Group Partnerships.

The total number of common units that may be issued under the Equity Incentive Plan is equivalent to 15% of the number of fully diluted common units outstanding, subject to annual adjustment. Equity awards have been granted under the Equity Incentive Plan and are generally subject to service based vesting, typically over a three to five year period from the date of grant. In certain cases, these awards are subject to transfer restrictions and/or minimum retained ownership requirements. The transfer restriction period, if applicable, lasts for (i) one year with respect to one-half of the interests vesting on any vesting date and (ii) two years with respect to the other one-half of the interests vesting on such vesting date. While providing services to KKR, if applicable, certain of these recipients are also subject to minimum retained ownership rules requiring them to continuously hold common unit equivalents equal to at least 15% of their cumulatively vested interests.

Expense associated with the vesting of these awards is based on the closing price of the KKR & Co. L.P. common units on the date of grant, discounted for the lack of participation rights in the expected distributions on unvested units, which ranges from 8% to 56% (for awards granted prior to December 31, 2015) multiplied by the number of unvested units on the grant date. The grant date fair value of a KKR & Co. L.P. common unit reflects a discount for lack of distribution participation rights, because equity awards are not entitled to receive distributions while unvested. The discount range for awards granted prior to December 31, 2015 was based on management's estimates of future distributions that unvested equity awards will not be entitled to receive between the grant date and the vesting date. Therefore, units granted prior to December 31, 2015 that vest in earlier periods have a lower discount as compared to units that vest in later periods, which have a higher discount. The discount range will generally increase when the level of expected annual distributions increased relative to the grant date fair value of a KKR & Co. L.P. common unit. A decrease in expected annual distributions relative to the grant date fair value of a KKR & Co. L.P. common unit would generally have the opposite effect.

In connection with the change to KKR's distribution policy effective beginning with the distribution declared on February 11, 2016, KKR intends to make equal quarterly distributions to holders of its common units in an amount of

\$0.16 per common unit per quarter (\$0.64 per year). Accordingly, for grants under the Equity Incentive Plan made subsequent to December 31, 2015, the discount for the lack of participation rights in the expected distributions on unvested units will be based on the \$0.64 expected annual distribution.

Expense is recognized on a straight line basis over the life of the award and assumes a forfeiture rate of up to 8% annually based upon expected turnover by class of recipient.

Table of Contents

As of June 30, 2016, there was approximately \$288.9 million of estimated unrecognized expense related to unvested awards. That cost is expected to be recognized as follows:

| Year | Unrecognized Expense (in millions) |
|-------------------|--|
| Remainder of 2016 | \$ 82.6 |
| 2017 | 124.9 |
| 2018 | 67.4 |
| 2019 | 14.0 |
| Total | \$ 288.9 |

A summary of the status of unvested awards granted under the Equity Incentive Plan from January 1, 2016 through June 30, 2016 is presented below:

| | Units | Weighted Average Grant Date Fair Value |
|--------------------------|--------------|--|
| Balance, January 1, 2016 | 23,128,228 | \$ 14.61 |
| Granted | 13,856,982 | 13.45 |
| Vested | (7,008,697) | 16.57 |
| Forfeited | (1,178,924) | 14.71 |
| Balance, June 30, 2016 | 28,797,589 | \$ 13.57 |

The weighted average remaining vesting period over which unvested awards are expected to vest is 1.3 years.

A summary of the remaining vesting tranches of awards granted under the Equity Incentive Plan is presented below:

| Vesting Date | Units |
|-----------------|------------|
| October 1, 2016 | 5,129,522 |
| April 1, 2017 | 8,488,191 |
| October 1, 2017 | 2,284,387 |
| April 1, 2018 | 7,244,190 |
| October 1, 2018 | 1,889,826 |
| April 1, 2019 | 3,322,575 |
| October 1, 2019 | 438,898 |
| | 28,797,589 |

KKR Holdings - Market Condition Awards

In 2016, certain KKR employees and non-employee operating consultants were granted approximately 28.9 million KKR Holdings units subject to price and service-based vesting requirements (“Market Condition Awards”). Tranches of these Market Condition Awards become eligible to vest periodically on four annual vesting dates beginning on January 1, 2018, upon satisfaction of a service-based vesting condition and also a market condition vesting based on the price of KKR common units reaching and maintaining certain specified price thresholds for a specified period of time. None of these Market Condition Awards are eligible to vest prior to January 1, 2018 and if applicable price targets are not achieved by the close of business on January 1, 2021, any unvested Market Condition Awards will be automatically canceled and forfeited. These Market Condition Awards are not subject to additional transfer restrictions after vesting but are subject to minimum retained ownership requirements. Due to the existence of a market condition, the vesting period for the Market Condition Awards is not explicit, and as such is the longer of (a) the defined service-based vesting period and (b) the period derived from the valuation technique used to estimate the grant-date fair value of the award (the “Derived Vesting Period”). For awards granted in 2016, the service based vesting

period exceeds the Derived Vesting Period and as such, compensation expense will be recognized in the statement of operations based on the service based vesting periods.

Table of Contents

The Market Condition Awards were granted from outstanding but previously unallocated units of KKR Holdings, and consequently these grants do not increase the number of KKR Holdings units outstanding. If and when vested, these Market Condition Awards would not dilute KKR's respective ownership interests in the KKR Group Partnerships.

The fair value of the Market Condition Awards are based on a Monte-Carlo simulation valuation model due to the existence of the market condition described above. Below is a summary of the significant assumptions used to estimate the grant date fair value of the Market Condition Awards.

| | |
|---|---------|
| Closing KKR unit price as of valuation date | \$15.23 |
| Risk Free Rate | 1.72 % |
| Volatility | 25.0 % |
| Dividend Yield | 4.2 % |
| Expected Cost of Equity | 11.76% |

In addition, the grant date fair value assumes that holders of the Market Condition Awards will not participate in distributions until such awards have met their vesting requirements.

The table below shows the units that were granted and their respective market conditions, total vesting periods and grant date fair values.

| Units Granted | Market Condition Vesting Threshold per KKR common unit | Vesting Date | Grant Date Fair Value Per Unit |
|---------------|--|-----------------|--------------------------------|
| 5,775,000 | \$23.65 | January 1, 2018 | \$5.07 |
| 5,775,000 | \$27.02 | January 1, 2019 | \$3.44 |
| 8,662,500 | \$30.40 | January 1, 2020 | \$2.32 |
| 8,662,500 | \$33.78 | January 1, 2021 | \$1.57 |
| 28,875,000 | | | |

Compensation expense is recognized over a two to five year period using the graded-attribution method, which treats each vesting tranche as a separate award. Additionally, the recognition of compensation expense assumes a forfeiture rate of up to 4% annually based on expected turnover.

As of June 30, 2016, there was approximately \$60.8 million of estimated unrecognized compensation expense related to unvested Market Condition Awards. That cost is expected to be recognized as follows:

| Year | Unrecognized Expense (in millions) |
|-------------------|------------------------------------|
| Remainder of 2016 | \$ 13.2 |
| 2017 | 26.2 |
| 2018 | 12.5 |
| 2019 | 6.6 |
| 2020 | 2.3 |
| Total | \$ 60.8 |

Table of Contents

Other Exchangeable Securities

In connection with the acquisition of Avoca, KKR issued 2,545,602 equity securities of a subsidiary of a KKR Group Partnership and of KKR & Co. L.P. both of which are exchangeable into common units of KKR & Co. L.P. on a one-for-one basis (“Other Exchangeable Securities”). Certain Other Exchangeable Securities are subject to time based vesting (generally over a three-year period from February 19, 2014) and are not exchangeable into common units until vested, and in certain cases are subject to minimum retained ownership requirements and transfer restrictions. Consistent with grants of KKR Holdings awards and grants made under the KKR Equity Incentive Plan, holders of Other Exchangeable Securities are not entitled to receive distributions while unvested.

The fair value of Other Exchangeable Securities is based on the closing price of KKR & Co. L.P. common units on the date of grant. KKR determined this to be the best evidence of fair value as a KKR & Co. L.P. common unit is traded in an active market and has an observable market price. Additionally, Other Exchangeable Securities are instruments with terms and conditions similar to those of a KKR & Co. L.P. common unit. Specifically, these Other Exchangeable Securities are exchangeable into KKR & Co. L.P. common units on a one-for-one basis upon vesting.

Expense associated with the vesting of these Other Exchangeable Securities is based on the closing price of a KKR & Co. L.P. common unit on the date of grant, discounted for the lack of participation rights in the expected distributions on unvested Other Exchangeable Securities, which currently ranges from 8% to 56% multiplied by the number of unvested Other Exchangeable Securities on the issuance date. The discount range was based on management’s estimates of future distributions that unvested Other Exchangeable Securities will not be entitled to receive between the issuance date and the vesting date. Therefore, Other Exchangeable Securities that vest in earlier periods have a lower discount as compared to Other Exchangeable Securities that vest in later periods, which have a higher discount. The discount range will generally increase when the level of expected annual distributions increases relative to the issuance date fair value of a KKR & Co. L.P. common unit. A decrease in expected annual distributions relative to the grant date fair value of a KKR & Co. L.P. common unit would generally have the opposite effect. Expense is recognized on a straight line basis over the life of the security and assumes a forfeiture rate of up to 8% annually based upon expected turnover by class of recipient.

As of June 30, 2016, there was approximately \$3.3 million of estimated unrecognized expense related to unvested Other Exchangeable Securities. That cost is expected to be recognized by October 1, 2016.

A summary of the status of unvested Other Exchangeable Securities from January 1, 2016 through June 30, 2016 is presented below:

| | Units | Weighted Average Grant Date Fair Value |
|--------------------------|-----------|--|
| Balance, January 1, 2016 | 847,989 | \$ 17.28 |
| Vested | (19,177) | 13.86 |
| Forfeited | — | — |
| Balance, June 30, 2016 | 828,812 | \$ 17.36 |

All remaining Other Exchangeable Securities are expected to vest on October 1, 2016.

KKR Holdings Principal Awards & KKR Holdings Restricted Equity Units

There is no material unrecognized expense associated with KKR Holdings - Principal Awards and KKR Holdings - Restricted Equity Units.

Table of Contents

Discretionary Compensation

All KKR employees and certain employees of certain consolidated entities are eligible to receive discretionary cash bonuses. While cash bonuses paid to most employees are borne by KKR and certain consolidated entities and result in customary compensation and benefits expense, cash bonuses that are paid to certain principals are currently borne by KKR Holdings. These bonuses are funded with distributions that KKR Holdings receives on KKR Group Partnership Units held by KKR Holdings but are not then passed on to holders of unvested units of KKR Holdings. Because principals are not entitled to receive distributions on units that are unvested, any amounts allocated to principals in excess of a principal's vested equity interests are reflected as employee compensation and benefits expense. These compensation charges are recorded based on the unvested portion of quarterly earnings distributions received by KKR Holdings at the time of the distribution.

Table of Contents

13. RELATED PARTY TRANSACTIONS

Due from Affiliates consists of:

| | June 30, 2016 | December 31, 2015 |
|--|------------------|----------------------|
| Amounts due from portfolio companies | \$45,537 | \$46,716 |
| Amounts due from unconsolidated investment funds | 247,535 | 74,409 |
| Amounts due from related entities | 16,553 | 18,658 |
| Due from Affiliates | \$309,625 | \$139,783 |

Due to Affiliates consists of:

| | June 30, 2016 | December 31, 2015 |
|---|------------------|----------------------|
| Amounts due to KKR Holdings in connection with the tax receivable agreement | \$128,666 | \$127,962 |
| Amounts due to unconsolidated investment funds | 283,049 | — |
| Amounts due to related entities | 685 | 16,845 |
| Due to Affiliates | \$412,400 | \$144,807 |

Table of Contents

14. SEGMENT REPORTING

KKR operates through four reportable business segments. These segments, which are differentiated primarily by their business objectives and investment strategies, are presented below. These financial results represent the combined financial results of the KKR Group Partnerships on a segment basis.

Private Markets

Through KKR's Private Markets segment, KKR manages and sponsors a group of private equity funds and co-investment vehicles that invest capital for long-term appreciation, either through controlling ownership of a company or strategic minority positions. KKR also manages and sponsors a group of funds and co-investment vehicles that invest capital in real assets, such as infrastructure, energy and real estate.

Public Markets

KKR operates and reports its combined credit and hedge funds businesses through the Public Markets segment. KKR's credit business advises funds, CLOs, separately managed accounts, and investment companies registered under the Investment Company Act, including a business development company or BDC, undertakings for collective investment in transferable securities or UCITS, and alternative investment funds or AIFs, which invest capital in (i) leveraged credit strategies, such as leveraged loans, high yield bonds and opportunistic credit, and (ii) alternative credit strategies such as mezzanine investments, direct lending investments, special situations investments, and revolving credit investments. KKR's Public Markets segment also includes its hedge funds business that offers a variety of investment strategies, including customized hedge fund portfolios and hedge fund-of-fund solutions and strategic partnerships comprised of minority stakes in other hedge fund managers.

Capital Markets

The Capital Markets segment is comprised primarily of KKR's global capital markets business. KKR's capital markets business supports the firm, portfolio companies, and third-party clients by developing and implementing both traditional and non-traditional capital solutions for investments or companies seeking financing. These services include arranging debt and equity financing for transactions, placing and underwriting securities offerings and providing other types of capital markets services. When KKR underwrites an offering of securities or a loan on a firm commitment basis, KKR commits to buy and sell an issue of securities or indebtedness and generate revenue by purchasing the securities or indebtedness at a discount or for a fee. When KKR acts in an agency capacity, KKR generates revenue for arranging financing or placing securities or debt with capital markets investors. We may also provide issuers with capital markets advice on security selection, access to markets, marketing considerations, securities pricing, and other aspects of capital markets transactions in exchange for a fee.

Principal Activities

Through KKR's Principal Activities segment, we manage the firm's assets and deploy capital to support and grow our businesses.

We use KKR's Principal Activities assets to support KKR's investment management and capital markets businesses. Typically, the funds in our Private Markets and Public Markets businesses contractually require KKR, as general partner of the funds, to make sizable capital commitments from time to time. KKR also deploys Principal Activities assets in order to help establish a track record for fundraising purposes in new strategies. KKR may also use its own capital to seed investments for new funds, to bridge capital selectively for its funds' investments or finance strategic acquisitions and partnerships, although the financial results of an acquired businesses or strategic partnership may be

reported in other segments.

Principal Activities assets also provide the required capital to fund the various commitments of the Capital Markets business when underwriting or syndicating securities, or when providing term loan commitments for transactions involving portfolio companies and for third parties. Principal Activities assets also may be utilized to satisfy regulatory requirements for the Capital Markets business and risk retention requirements for CLOs.

KKR earns the majority of its fees from subsidiaries located in the United States.

50

Table of Contents

Key Performance Measure - Economic Net Income (“ENI”)

ENI is used by management in making operating and resource deployment decisions as well as assessing the overall performance of each of KKR’s reportable business segments. The reportable segments for KKR’s business are presented prior to giving effect to the allocation of income (loss) between KKR & Co. L.P. and KKR Holdings and as such represents the business in total. In addition, KKR’s reportable segments are presented without giving effect to the consolidation of the funds that KKR manages.

ENI is a measure of profitability for KKR’s reportable segments and is used by management as an alternative measurement of the operating and investment earnings of KKR and its business segments. ENI is comprised of total segment revenues; less total segment expenses and certain economic interests in KKR’s segments held by third parties.

Modification of Segment Information

As of December 31, 2015, KKR’s management reevaluated the manner in which it made operational and resource deployment decisions and assessed the overall performance of each of KKR’s operating segments. As a result, as of December 31, 2015, KKR modified the presentation of its segment financial information relative to the presentation in prior periods. In addition, since becoming a public company, KKR's Principal Activities assets have grown in significance and are a meaningful contributor to its financial results.

In connection with these modifications, segment information for the three and six months ended June 30, 2015 has been presented in conformity with KKR’s current segment presentation. Consequently, this information will not be consistent with historical segment financial results previously reported. While the modified segment presentation impacted the amount of economic net income reported by each operating segment, it had no impact on KKR’s economic net income on a total reportable segment basis.

Certain of the more significant changes between KKR’s current segment presentation and its previously reported segment presentation are described in the following commentary.

Inclusion of a Fourth Segment

All income (loss) on investments is attributed to the Principal Activities segment. Prior to December 31, 2015, income on investments held directly by KKR was reported in the Private Markets segment, Public Markets segment or Capital Markets segment based on the character of the income generated. For example, income from private equity investments was previously included in the Private Markets segment. However, the financial results of acquired businesses and strategic partnerships have been reported in our other segments.

Expense Allocations

As of December 31, 2015 KKR has changed the manner in which expenses are allocated among its operating segments. Specifically, as described below, (i) a portion of expenses, except for broken deal expenses, previously reflected in the Private Markets, Public Markets or Capital Markets segments are now reflected in the Principal Activities segment and (ii) corporate expenses are allocated across all segments.

Expenses Allocated to Principal Activities

As of December 31, 2015, a portion of the cash compensation and benefits, occupancy and related charges and other operating expenses previously included in the Private Markets, Public Markets and Capital Markets segments is now allocated to the Principal Activities segment. The Principal Activities segment incurs its own direct costs, and an

allocation from the other segments is also made to reflect the estimated amount of costs that are necessary to operate the Principal Activities segment, which are incremental to those costs incurred directly by the Principal Activities segment. The total amount of expenses (other than its direct costs) that is allocated to Principal Activities is based on the proportion of revenue earned by Principal Activities, relative to other operating segments, over the preceding four calendar years. This allocation percentage is updated annually or more frequently if there are material changes to KKR's business.

Once the total amount of expense to be allocated to the Principal Activities segment is estimated for each reporting period, the amount of this expense will be allocated from the Private Markets, Public Markets and Capital Markets segments based on the proportion of headcount in each of these three segments.

Table of Contents

Allocations of Corporate Overhead

As of December 31, 2015, corporate expenses are allocated to each of the Private Markets, Public Markets, Capital Markets and Principal Activities segments based on the proportion of revenues earned by each segment over the preceding four calendar years. In KKR's segment presentation reported prior to December 31, 2015, all corporate expenses were allocated to the Private Markets segment.

In connection with these modifications, segment information for the three and six months ended June 30, 2015 has been presented in conformity with KKR's current segment presentation. Consequently, this information will not be consistent with historical segment financial results reported prior to December 31, 2015. While the modified segment presentation impacted the amount of economic net income reported by each operating segment, it had no impact on KKR's economic net income on a total reportable segment basis.

Table of Contents

The following tables present the financial data for KKR's reportable segments:

| | As of and for the Three Months Ended June 30, 2016 | | | | |
|---|--|-------------------|--------------------|-------------------------|---------------------------------|
| | Private Markets | Public Markets | Capital Markets | Principal Activities | Total Reportable Segments |
| Segment Revenues | | | | | |
| Management, Monitoring and Transaction Fees, Net | | | | | |
| Management Fees | \$ 118,783 | \$ 84,834 | \$— | \$— | \$ 203,617 |
| Monitoring Fees | 28,998 | — | — | — | 28,998 |
| Transaction Fees | 23,400 | 5,888 | 39,276 | — | 68,564 |
| Fee Credits | (33,319) | (5,754) | — | — | (39,073) |
| Total Management, Monitoring and Transaction Fees, Net | 137,862 | 84,968 | 39,276 | — | 262,106 |
| Performance Income (Loss) | | | | | |
| Realized Incentive Fees | — | 4,645 | — | — | 4,645 |
| Realized Carried Interest | 305,275 | — | — | — | 305,275 |
| Unrealized Carried Interest | 9,974 | 8,724 | — | — | 18,698 |
| Total Performance Income (Loss) | 315,249 | 13,369 | — | — | 328,618 |
| Investment Income (Loss) | | | | | |
| Net Realized Gains (Losses) | — | — | — | 224,699 | 224,699 |
| Net Unrealized Gains (Losses) | — | — | — | (297,448) | (297,448) |
| Total Realized and Unrealized Interest Income and Dividends | — | — | — | 74,451 | 74,451 |
| Interest Expense | — | — | — | (48,447) | (48,447) |
| Net Interest and Dividends | — | — | — | 26,004 | 26,004 |
| Total Investment Income (Loss) | — | — | — | (46,745) | (46,745) |
| Total Segment Revenues | 453,111 | 98,337 | 39,276 | (46,745) | 543,979 |
| Segment Expenses | | | | | |
| Compensation and Benefits | | | | | |
| Cash Compensation and Benefits | 45,675 | 20,117 | 7,403 | 23,695 | 96,890 |
| Realized Performance Income Compensation | 122,110 | 1,858 | — | — | 123,968 |
| Unrealized Performance Income Compensation | 5,035 | 3,490 | — | — | 8,525 |
| Total Compensation and Benefits | 172,820 | 25,465 | 7,403 | 23,695 | 229,383 |
| Occupancy and Related Charges | 9,039 | 2,007 | 943 | 3,670 | 15,659 |
| Other Operating Expenses | 26,009 | 9,930 | 3,222 | 10,372 | 49,533 |
| Total Segment Expenses | 207,868 | 37,402 | 11,568 | 37,737 | 294,575 |
| Income (Loss) attributable to noncontrolling interests | — | — | 575 | — | 575 |
| Economic Net Income (Loss) | \$ 245,243 | \$ 60,935 | \$ 27,133 | \$ (84,482) | \$ 248,829 |
| Total Assets | \$ 1,792,584 | \$ 1,165,388 | \$ 321,000 | \$ 9,744,199 | \$ 13,023,171 |

Table of Contents

| | As of and for the Three Months Ended June 30, 2015 | | | | |
|--|--|-------------------|--------------------|-------------------------|---------------------------------|
| | Private Markets | Public Markets | Capital Markets | Principal Activities | Total Reportable Segments |
| Segment Revenues | | | | | |
| Management, Monitoring and Transaction Fees, Net | | | | | |
| Management Fees | \$115,346 | \$66,055 | \$— | \$— | \$181,401 |
| Monitoring Fees | 47,713 | — | — | — | 47,713 |
| Transaction Fees | 40,321 | 3,873 | 48,757 | — | 92,951 |
| Fee Credits | (53,286) | (3,172) | — | — | (56,458) |
| Total Management, Monitoring and Transaction Fees, Net | 150,094 | 66,756 | 48,757 | — | 265,607 |
| Performance Income (Loss) | | | | | |
| Realized Incentive Fees | — | 5,893 | — | — | 5,893 |
| Realized Carried Interest | 243,274 | 8,953 | — | — | 252,227 |
| Unrealized Carried Interest | 312,379 | 27,987 | — | — | 340,366 |
| Total Performance Income (Loss) | 555,653 | 42,833 | — | — | 598,486 |
| Investment Income (Loss) | | | | | |
| Net Realized Gains (Losses) | — | — | — | 176,260 | 176,260 |
| Net Unrealized Gains (Losses) | — | — | — | 131,984 | 131,984 |
| Total Realized and Unrealized | — | — | — | 308,244 | 308,244 |
| Interest Income and Dividends | — | — | — | 127,878 | 127,878 |
| Interest Expense | — | — | — | (52,472) | (52,472) |
| Net Interest and Dividends | — | — | — | 75,406 | 75,406 |
| Total Investment Income (Loss) | — | — | — | 383,650 | 383,650 |
| Total Segment Revenues | 705,747 | 109,589 | 48,757 | 383,650 | 1,247,743 |
| Segment Expenses | | | | | |
| Compensation and Benefits | | | | | |
| Cash Compensation and Benefits | 44,273 | 16,302 | 10,039 | 25,900 | 96,514 |
| Realized Performance Income Compensation | 97,310 | 5,938 | — | — | 103,248 |
| Unrealized Performance Income Compensation | 125,371 | 11,195 | — | — | 136,566 |
| Total Compensation and Benefits | 266,954 | 33,435 | 10,039 | 25,900 | 336,328 |
| Occupancy and Related Charges | 8,405 | 2,307 | 646 | 4,117 | 15,475 |
| Other Operating Expenses | 25,908 | 10,508 | 3,573 | 11,624 | 51,613 |
| Total Segment Expenses | 301,267 | 46,250 | 14,258 | 41,641 | 403,416 |
| Income (Loss) attributable to noncontrolling interests | 143 | 478 | 3,762 | — | 4,383 |
| Economic Net Income (Loss) | \$404,337 | \$62,861 | \$30,737 | \$342,009 | \$839,944 |
| Total Assets | \$1,970,392 | \$607,704 | \$253,246 | \$11,543,531 | \$14,374,873 |

Table of Contents

| | As of and for the Six Months Ended June 30, 2016 | | | | |
|--|--|-------------------|--------------------|-------------------------|---------------------------------|
| | Private Markets | Public Markets | Capital Markets | Principal Activities | Total Reportable Segments |
| Segment Revenues | | | | | |
| Management, Monitoring and Transaction Fees, Net | | | | | |
| Management Fees | \$236,581 | \$161,636 | \$— | \$— | \$398,217 |
| Monitoring Fees | 41,035 | — | — | — | 41,035 |
| Transaction Fees | 60,798 | 7,020 | 96,831 | — | 164,649 |
| Fee Credits | (55,915) | (5,965) | — | — | (61,880) |
| Total Management, Monitoring and Transaction Fees, Net | 282,499 | 162,691 | 96,831 | — | 542,021 |
| Performance Income (Loss) | | | | | |
| Realized Incentive Fees | — | 6,238 | — | — | 6,238 |
| Realized Carried Interest | 398,725 | 3,838 | — | — | 402,563 |
| Unrealized Carried Interest | (184,725) | (20,382) | — | — | (205,107) |
| Total Performance Income (Loss) | 214,000 | (10,306) | — | — | 203,694 |
| Investment Income (Loss) | | | | | |
| Net Realized Gains (Losses) | — | — | — | 200,516 | 200,516 |
| Net Unrealized Gains (Losses) | — | — | — | (862,439) | (862,439) |
| Total Realized and Unrealized | — | — | — | (661,923) | (661,923) |
| Interest Income and Dividends | — | — | — | 182,571 | 182,571 |
| Interest Expense | — | — | — | (96,991) | (96,991) |
| Net Interest and Dividends | — | — | — | 85,580 | 85,580 |
| Total Investment Income (Loss) | — | — | — | (576,343) | (576,343) |
| Total Segment Revenues | 496,499 | 152,385 | 96,831 | (576,343) | 169,372 |
| Segment Expenses | | | | | |
| Compensation and Benefits | | | | | |
| Cash Compensation and Benefits | 94,642 | 39,171 | 15,571 | 48,405 | 197,789 |
| Realized Performance Income Compensation | 159,490 | 4,030 | — | — | 163,520 |
| Unrealized Performance Income Compensation | (69,965) | (8,152) | — | — | (78,117) |
| Total Compensation and Benefits | 184,167 | 35,049 | 15,571 | 48,405 | 283,192 |
| Occupancy and Related Charges | 17,964 | 4,682 | 1,571 | 7,392 | 31,609 |
| Other Operating Expenses | 63,135 | 19,208 | 7,318 | 21,758 | 111,419 |
| Total Segment Expenses | 265,266 | 58,939 | 24,460 | 77,555 | 426,220 |
| Income (Loss) attributable to noncontrolling interests | — | — | 1,242 | — | 1,242 |
| Economic Net Income (Loss) | \$231,233 | \$93,446 | \$71,129 | \$(653,898) | \$(258,090) |
| Total Assets | \$1,792,584 | \$1,165,388 | \$321,000 | \$9,744,199 | \$13,023,171 |

Table of Contents

| | As of and for the Six Months Ended June 30, 2015 | | | | |
|--|--|-------------------|--------------------|-------------------------|---------------------------------|
| | Private Markets | Public Markets | Capital Markets | Principal Activities | Total Reportable Segments |
| Segment Revenues | | | | | |
| Management, Monitoring and Transaction Fees, Net | | | | | |
| Management Fees | \$224,622 | \$130,559 | \$— | \$— | \$355,181 |
| Monitoring Fees | 145,551 | — | — | — | 145,551 |
| Transaction Fees | 86,920 | 17,303 | 92,014 | — | 196,237 |
| Fee Credits | (123,192) | (13,760) | — | — | (136,952) |
| Total Management, Monitoring and Transaction Fees, Net | 333,901 | 134,102 | 92,014 | — | 560,017 |
| Performance Income (Loss) | | | | | |
| Realized Incentive Fees | — | 11,558 | — | — | 11,558 |
| Realized Carried Interest | 545,699 | 8,953 | — | — | 554,652 |
| Unrealized Carried Interest | 439,316 | 40,334 | — | — | 479,650 |
| Total Performance Income (Loss) | 985,015 | 60,845 | — | — | 1,045,860 |
| Investment Income (Loss) | | | | | |
| Net Realized Gains (Losses) | — | — | — | 356,927 | 356,927 |
| Net Unrealized Gains (Losses) | — | — | — | 121,263 | 121,263 |
| Total Realized and Unrealized | — | — | — | 478,190 | 478,190 |
| Interest Income and Dividends | — | — | — | 224,311 | 224,311 |
| Interest Expense | — | — | — | (98,230) | (98,230) |
| Net Interest and Dividends | — | — | — | 126,081 | 126,081 |
| Total Investment Income (Loss) | — | — | — | 604,271 | 604,271 |
| Total Segment Revenues | 1,318,916 | 194,947 | 92,014 | 604,271 | 2,210,148 |
| Segment Expenses | | | | | |
| Compensation and Benefits | | | | | |
| Cash Compensation and Benefits | 96,398 | 33,295 | 18,891 | 52,692 | 201,276 |
| Realized Performance Income Compensation | 218,280 | 8,203 | — | — | 226,483 |
| Unrealized Performance Income Compensation | 176,064 | 16,133 | — | — | 192,197 |
| Total Compensation and Benefits | 490,742 | 57,631 | 18,891 | 52,692 | 619,956 |
| Occupancy and Related Charges | 16,136 | 4,785 | 1,282 | 8,068 | 30,271 |
| Other Operating Expenses | 57,480 | 22,546 | 7,079 | 25,454 | 112,559 |
| Total Segment Expenses | 564,358 | 84,962 | 27,252 | 86,214 | 762,786 |
| Income (Loss) attributable to noncontrolling interests | 862 | 653 | 6,490 | — | 8,005 |
| Economic Net Income (Loss) | \$753,696 | \$109,332 | \$58,272 | \$518,057 | \$1,439,357 |
| Total Assets | \$1,970,392 | \$607,704 | \$253,246 | \$11,543,531 | \$14,374,873 |

Table of Contents

The following tables reconcile KKR's total reportable segments to the most directly comparable financial measures calculated and presented in accordance with GAAP:

| Fees | Three Months Ended | | Six Months Ended | |
|---|--------------------|------------------|------------------|------------------|
| | June 30, 2016 | June 30, 2015 | June 30, 2016 | June 30, 2015 |
| Total Segment Revenues | \$543,979 | \$1,247,743 | \$169,372 | \$2,210,148 |
| Management fees relating to consolidated funds and other entities | (44,048) | (129,864) | (82,318) | (255,439) |
| Fee credits relating to consolidated funds | 1,921 | 53,738 | 2,349 | 126,687 |
| Net realized and unrealized carried interest - consolidated funds | (19,186) | (592,593) | (9,625) | (1,034,302) |
| Total investment income (loss) | 46,745 | (383,650) | 576,343 | (604,271) |
| Revenue earned by oil & gas producing entities | 18,225 | 35,700 | 31,786 | 60,644 |
| Reimbursable expenses | 18,638 | 17,542 | 34,519 | 27,320 |
| Other | 10,483 | 7,258 | 17,136 | 16,432 |
| Fees and Other | \$576,757 | \$255,874 | \$739,562 | \$547,219 |
| | | | | |
| Expenses | Three Months Ended | | Six Months Ended | |
| | June 30, 2016 | June 30, 2015 | June 30, 2016 | June 30, 2015 |
| Total Segment Expenses | \$294,575 | \$403,416 | \$426,220 | \$762,786 |
| Equity based compensation | 60,657 | 69,478 | 124,480 | 146,028 |
| Reimbursable expenses | 30,525 | 26,547 | 54,632 | 46,406 |
| Operating expenses relating to consolidated funds, CFEs and other entities | 21,281 | 11,082 | 64,952 | 22,052 |
| Expenses incurred by oil & gas producing entities | 20,392 | 26,053 | 38,218 | 47,131 |
| Intangible amortization, acquisition, and litigation | (3,865) | 6,051 | 13,528 | 21,522 |
| Other | (347) | 11,550 | 9,511 | 23,285 |
| Total Expenses | \$423,218 | \$554,177 | \$731,541 | \$1,069,210 |
| | | | | |
| Net Income (Loss) Attributable to KKR & Co. L.P. Common Unitholders | | | | |
| | Three Months Ended | | Six Months Ended | |
| | June 30, 2016 | June 30, 2015 | June 30, 2016 | June 30, 2015 |
| Economic net income (loss) | \$248,829 | \$839,944 | \$(258,090) | \$1,439,357 |
| Income tax | (6,045) | (30,547) | (7,935) | (46,685) |
| Amortization of intangibles and other, net (1) | (9,144) | (37,910) | (38,026) | (35,120) |
| Equity based compensation | (60,657) | (69,478) | (124,480) | (146,028) |
| Net income (loss) attributable to noncontrolling interests held by KKR Holdings | (73,400) | (325,703) | 198,175 | (564,711) |
| Preferred Distribution | (5,693) | — | (5,693) | — |
| Net income (loss) Attributable to KKR & Co. L.P. Common Unitholders | \$93,890 | \$376,306 | \$(236,049) | \$646,813 |

(1) Other primarily represents the statement of operations impact of the accounting convention differences for (i) direct interests in oil & natural gas properties outside of investment funds and (ii) certain interests in consolidated CLOs and other entities. On a segment basis, direct interests in oil & natural gas properties outside of investment funds are carried at fair value with changes in fair value recorded in Economic Net Income (Loss) and certain interests in consolidated CLOs and other entities are carried at cost. See Note 2 "Summary of Significant Accounting Policies" for the GAAP accounting for these direct interests in oil and natural gas producing properties outside investment funds and interests in consolidated CLOs and other entities.

Table of Contents

The items that reconcile KKR's total reportable segments to the corresponding condensed consolidated amounts calculated and presented in accordance with GAAP for net income (loss) attributable to redeemable noncontrolling interests and income (loss) attributable to noncontrolling interests are primarily attributable to the impact of KKR Holdings L.P., KKR's consolidated funds and certain other entities.

Assets

| | As of June 30, 2016 | As of June 30, 2015 |
|---|---------------------------|---------------------------|
| Total Segment Assets | \$13,023,171 | \$14,374,873 |
| Impact of Consolidation of Investment Vehicles and Other Entities (1) | 23,086,165 | 55,791,356 |
| Carry Pool Reclassification from Liabilities | 1,107,578 | 1,280,854 |
| Impact of KKR Management Holdings Corp. | 289,957 | 246,614 |
| Total Assets | \$37,506,871 | \$71,693,697 |

(1) Includes accounting basis difference for oil & natural gas properties of \$39,430 and \$58,343 as of June 30, 2016 and June 30, 2015, respectively.

Table of Contents

15. EQUITY

Unit Repurchase Program

On October 27, 2015, KKR announced the authorization of a program providing for the repurchase by KKR of up to \$500 million in the aggregate of its outstanding common units. Under this common unit repurchase program, common units may be repurchased from time to time in open market transactions, in privately negotiated transactions or otherwise. The timing, manner, price and amount of any unit repurchases will be determined by KKR in its discretion and will depend on a variety of factors, including legal requirements, price and economic and market conditions. KKR expects that the program, which has no expiration date, will be in effect until the maximum approved dollar amount has been used to repurchase common units. The program does not require KKR to repurchase any specific number of common units, and the program may be suspended, extended, modified or discontinued at any time. See Condensed Consolidated Statements of Changes in Equity for the amount of common units repurchased during the six months ended June 30, 2016.

Preferred Units

On March 17, 2016, KKR & Co. L.P. issued 13,800,000 units of 6.75% Series A Preferred Units and on June 20, 2016, KKR issued 6,200,000 units of 6.50% Series B Preferred Units, in each case, in an underwritten public offering. The Series A Preferred Units and Series B Preferred Units trade on the NYSE under the symbols "KKR PR A" and "KKR PRA B", respectively. The terms of the preferred units are set forth in the limited partnership agreement of KKR & Co. L.P.

If declared, distributions on the preferred units are payable quarterly on March 15, June 15, September 15 and December 15 of each year, at a rate per annum equal to 6.75%, in the case of the Series A Preferred Units, and 6.50% in the case of the Series B Preferred Units. Distributions on the preferred units are discretionary and non-cumulative. Holders of preferred units will only receive distributions on such units when, as and if declared by the board of directors of the general partner of KKR & Co. L.P. We have no obligation to declare or pay any distribution for any distribution period, whether or not distributions on any series of preferred units are declared or paid for any other distribution period.

Unless distributions have been declared and paid (or declared and set apart for payment) on the preferred units for a quarterly distribution period, we may not declare or pay distributions on, or repurchase, any units of KKR & Co. L.P. that are junior to the preferred units, including our common units, during such distribution period. A distribution period begins on a distribution payment date and extends to, but excludes, the next distribution payment date. See Note 19 "Subsequent Events" for a discussion of the distributions declared on the Series A and Series B Preferred Units.

If KKR & Co. L.P. dissolves, then the holders of the Series A Preferred Units and Series B Preferred Units are entitled to receive payment of a \$25.00 liquidation preference per preferred unit, plus declared and unpaid distributions, if any, to the extent that we have sufficient gross income (excluding any gross income attributable to the sale or exchange of capital assets) such that holders of such preferred units have capital account balances equal to such liquidation preference, plus declared and unpaid distributions, if any.

The Series A and Series B Preferred Units do not have a maturity date. However, the Series A Preferred Units may be redeemed at our option, in whole or in part, at any time on or after June 15, 2021, at a price of \$25.00 per Series A Preferred Unit, plus declared and unpaid distributions, if any. The Series B Preferred Units may be redeemed at our option, in whole or in part, at any time on or after September 15, 2021, at a price of \$25.00 per Series B Preferred Unit, plus declared and unpaid distributions, if any. Holders of preferred units have no right to require the redemption

of such units.

If a certain change of control event with a ratings downgrade occurs prior to June 15, 2021, the Series A Preferred Units may be redeemed at our option, in whole but not in part, upon at least 30 days' notice, within 60 days of the occurrence of such change of control event, at a price of \$25.25 per Series A Preferred Unit, plus declared and unpaid distributions, if any. If a certain change of control event with a ratings downgrade occurs prior to September 15, 2021, the Series B Preferred Units may be redeemed at our option, in whole but not in part, upon at least 30 days' notice, within 60 days of the occurrence of such change of control event, at a price of \$25.25 per Series B Preferred Unit, plus declared and unpaid distributions, if any. If such a change of control event occurs (whether before, on or after June 15, 2021, in the case of the Series A Preferred Units and September 15, 2021, in the case of the Series B Preferred Units) and we do not give such notice, the distribution rate per annum on the applicable series of preferred units will increase by 5.00%, beginning on the 31st day following such change of control event.

The Series A and Series B Preferred Units are not convertible into common units of KKR & Co. L.P. and have no voting rights, except that holders of preferred units have certain voting rights in limited circumstances relating to the election of

59

Table of Contents

directors following the failure to declare and pay distributions, certain amendments to the terms of the preferred units, and the creation of preferred units that are senior to the Series A Preferred Units and Series B Preferred Units.

In connection with the issuance of the preferred units, the KKR Group Partnerships issued for the benefit of KKR & Co. L.P. two series of preferred units with economic terms that mirror those of each series of preferred units.

16. GOODWILL AND INTANGIBLE ASSETS

Goodwill

Goodwill from the acquisition of Prisma Capital Partners LP and its affiliates ("Prisma") represents the excess of acquisition costs over the fair value of net tangible and intangible assets acquired and is primarily attributed to synergies expected to arise after the acquisition of Prisma. The carrying value of goodwill was \$89.0 million as of June 30, 2016 and December 31, 2015, and is recorded within Other Assets on the condensed consolidated statements of financial condition. Goodwill has been allocated entirely to the Public Markets segment. As of June 30, 2016, the fair value of KKR's reporting units substantially exceeded their respective carrying values. All of the goodwill is currently expected to be deductible for tax purposes. See Note 8 "Other Assets and Accounts Payable, Accrued Expenses and Other Liabilities."

Intangible Assets

Intangible Assets, Net consists of the following:

| | As of | |
|--|------------|------------|
| | June 30, | December |
| | 2016 | 31, 2015 |
| Finite-Lived Intangible Assets | \$284,766 | \$284,766 |
| Accumulated Amortization (includes foreign exchange) | (120,532) | (107,779) |
| Intangible Assets, Net | \$164,234 | \$176,987 |

Changes in Intangible Assets, Net consists of the following:

| | Six Months Ended June 30, 2016 |
|------------------------------|--|
| Balance, Beginning of Period | \$176,987 |
| Amortization Expense | (13,533) |
| Foreign Exchange | 780 |
| Balance, End of Period | \$164,234 |

Table of Contents

17. COMMITMENTS AND CONTINGENCIES

Debt Covenants

Borrowings of KKR contain various debt covenants. These covenants do not, in management's opinion, materially restrict KKR's operating business or investment strategies. KKR is in compliance with its debt covenants in all material respects as of June 30, 2016.

Investment Commitments

As of June 30, 2016, KKR had unfunded commitments consisting of (i) \$2,621.9 million to its active private equity and other investment vehicles and (ii) \$148.2 million in connection with commitments by KKR's capital markets business, (iii) \$128.6 million relating to Merchant Capital Solutions LLC and (iv) other investment commitments of \$87.7 million. Whether these amounts are actually funded, in whole or in part depends on the terms of such commitments, including the satisfaction or waiver of any conditions to funding.

Contingent Repayment Guarantees

The partnership documents governing KKR's carry-paying funds, including funds relating to private equity, infrastructure, energy, real estate, mezzanine, direct lending and special situations investments, generally include a "clawback" provision that, if triggered, may give rise to a contingent obligation requiring the general partner to return amounts to the fund for distribution to the fund investors at the end of the life of the fund. Under a clawback obligation, upon the liquidation of a fund, the general partner is required to return, typically on an after-tax basis, previously distributed carry to the extent that, due to the diminished performance of later investments, the aggregate amount of carry distributions received by the general partner during the term of the fund exceed the amount to which the general partner was ultimately entitled, including the effects of any performance thresholds. Excluding carried interest received by the general partners of funds that were not contributed to KKR in the acquisition of the assets and liabilities of KKR & Co. (Guernsey) L.P. (formerly known as KKR Private Equity Investors, L.P.) on October 1, 2009 (the "KPE Transaction"), as of June 30, 2016, no carried interest was subject to this clawback obligation, assuming that all applicable carry paying funds were liquidated at their June 30, 2016 fair values. Had the investments in such funds been liquidated at zero value, the clawback obligation would have been \$2,429.8 million. Carried interest is recognized in the statement of operations based on the contractual conditions set forth in the agreements governing the fund as if the fund were terminated and liquidated at the reporting date and the fund's investments were realized at the then estimated fair values. Amounts earned pursuant to carried interest are earned by the general partner of those funds to the extent that cumulative investment returns are positive and where applicable, preferred return thresholds have been met. If these investment amounts earned decrease or turn negative in subsequent periods, recognized carried interest will be reversed and to the extent that the aggregate amount of carry distributions received by the general partner during the term of the fund exceed the amount to which the general partner was ultimately entitled, a clawback obligation would be recorded. For funds that are consolidated, this clawback obligation, if any, is reflected as an increase in noncontrolling interests in the condensed consolidated statements of financial condition. For funds that are not consolidated, this clawback obligation, if any, is reflected as a reduction of KKR's investment balance as this is where carried interest is initially recorded.

Prior to the KPE Transaction in 2009, certain principals who received carried interest distributions with respect to certain private equity funds contributed to KKR had personally guaranteed, on a several basis and subject to a cap, the contingent obligations of the general partners of such private equity funds to repay amounts to fund investors pursuant to the general partners' clawback obligations. The terms of the KPE Transaction require that principals remain responsible for any clawback obligations relating to carry distributions received prior to the KPE Transaction, up to a maximum of \$223.6 million. Through investment realizations, KKR's potential exposure has been reduced to \$155.2

million as of June 30, 2016. Using valuations as of June 30, 2016, no amounts are due with respect to the clawback obligation required to be funded by principals. Carry distributions arising subsequent to the KPE Transaction may give rise to clawback obligations that may be allocated generally to KKR and persons who participate in the carry pool. Unlike the clawback obligation, KKR will be responsible for all amounts due under a net loss sharing obligation and will indemnify principals for any personal guarantees that they have provided with respect to such amounts. In addition, guarantees of or similar arrangements relating to clawback or net loss sharing obligations in favor of third party investors in an individual investment partnership by entities KKR owns may limit distributions of carried interest more generally.

Table of Contents

Indemnifications

In the normal course of business, KKR enters into contracts that contain a variety of representations and warranties that provide general indemnifications and other indemnities relating to contractual performance. In addition, certain of KKR's consolidated funds and KFN have provided certain indemnities relating to environmental and other matters and has provided nonrecourse carve-out guarantees for fraud, willful misconduct and other customary wrongful acts, each in connection with the financing of certain real estate investments that KKR has made. KKR's maximum exposure under these arrangements is unknown as this would involve future claims that may be made against KKR that have not yet occurred. However, based on experience, KKR expects the risk of material loss to be low.

Litigation

From time to time, KKR is involved in various legal proceedings, lawsuits and claims incidental to the conduct of KKR's business. KKR's business is also subject to extensive regulation, which may result in regulatory proceedings against it.

KKR currently is and expects to continue to become, from time to time, subject to examinations, inquiries and investigations by various U.S. and non U.S. governmental and regulatory agencies, including but not limited to the U.S. Securities and Exchange Commission, or SEC, Department of Justice, state attorney generals, Financial Industry Regulatory Authority, or FINRA, and the U.K. Financial Conduct Authority. Such examinations, inquiries and investigations may result in the commencement of civil, criminal or administrative proceedings against KKR or its personnel.

Moreover, in the ordinary course of business, KKR is and can be both the defendant and the plaintiff in numerous lawsuits with respect to acquisitions, bankruptcy, insolvency and other types of proceedings. Such lawsuits may involve claims that adversely affect the value of certain investments owned by KKR's funds.

KKR establishes an accrued liability for legal proceedings only when those matters present loss contingencies that are both probable and reasonably estimable. In such cases, there may be an exposure to loss in excess of any amounts accrued. No loss contingency is recorded for matters where such losses are either not probable or reasonably estimable (or both) at the time of determination. Such matters may be subject to many uncertainties, including among others (i) the proceedings may be in early stages; (ii) damages sought may be unspecified, unsupported, unexplained or uncertain; (iii) discovery may not have been started or is incomplete; (iv) there may be uncertainty as to the outcome of pending appeals or motions; (v) there may be significant factual issues to be resolved; or (vi) there may be novel legal issues or unsettled legal theories to be presented or a large number of parties. Consequently, management is unable to estimate a range of potential loss, if any, related to these matters. In addition, loss contingencies may be, in part or in whole, subject to insurance or other payments such as contributions and/or indemnity, which may reduce any ultimate loss.

It is not possible to predict the ultimate outcome of all pending legal proceedings, and some of the matters discussed above seek or may seek potentially large and/or indeterminate amounts. As of such date, based on information known by management, management has not concluded that the final resolutions of the matters above will have a material effect upon the consolidated financial statements. However, given the potentially large and/or indeterminate amounts sought or may be sought in certain of these matters and the inherent unpredictability of investigations and litigations, it is possible that an adverse outcome in certain matters could, from time to time, have a material effect on KKR's financial results in any particular period.

Table of Contents

18. REGULATORY CAPITAL REQUIREMENTS

KKR has a registered broker-dealer subsidiary which is subject to the minimum net capital requirements of the SEC and the FINRA. Additionally, KKR entities based in London and Ireland are subject to the regulatory capital requirements of the U.K. Financial Conduct Authority and the Central Bank of Ireland, respectively. In addition, KKR has an entity based in Hong Kong which is subject to the capital requirements of the Hong Kong Securities and Futures Ordinance, an entity based in Japan subject to the capital requirements of Financial Services Authority of Japan, and two entities based in Mumbai which are subject to capital requirements of the Reserve Bank of India or RBI and the Securities and Exchange Board of India or SEBI. All of these entities have continuously operated in excess of their respective minimum regulatory capital requirements.

The regulatory capital requirements referred to above may restrict KKR's ability to withdraw capital from its registered broker-dealer entities. At June 30, 2016, approximately \$141.7 million of cash at KKR's registered broker-dealer entities may be restricted as to the payment of cash dividends and advances to KKR.

19. SUBSEQUENT EVENTS

Common Unit Distribution

A distribution of \$0.16 per KKR & Co. L.P. common unit was announced on July 26, 2016, and will be paid on August 19, 2016 to unitholders of record as of the close of business on August 5, 2016. KKR Holdings will receive its pro rata share of the distribution from the KKR Group Partnerships.

Preferred Unit Distribution

A distribution of \$0.421875 per Series A Preferred Unit has been declared and set aside for payment on September 15, 2016 to holders of record of Series A Preferred Units as of the close of business on September 1, 2016. A distribution of \$0.383681 per Series B Preferred Unit has been declared and set aside for payment on September 15, 2016 to holders of record of Series B Preferred Units as of the close of business on September 1, 2016. The first distribution on the Series B Preferred Units is calculated based on the date of the original issuance.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis should be read in conjunction with the unaudited condensed consolidated financial statements of KKR & Co. L.P., together with its consolidated subsidiaries, and the related notes included elsewhere in this report and our Annual Report on Form 10-K for the fiscal year ended December 31, 2015, filed with the Securities and Exchange Commission on February 26, 2016 (our "Annual Report"), including the audited consolidated financial statements and the related notes and "Management's Discussion and Analysis of Financial Condition and Results of Operations" contained therein. The historical condensed consolidated financial data discussed below reflects the historical results and financial position of KKR. In addition, this discussion and analysis contains forward looking statements and involves numerous risks and uncertainties, including those described under "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in this report, our Annual Report and other quarterly reports. Actual results may differ materially from those contained in any forward looking statements.

Overview

We are a leading global investment firm that manages investments across multiple asset classes including private equity, energy, infrastructure, real estate, credit and hedge funds. We aim to generate attractive investment returns by following a patient and disciplined investment approach, employing world class people, and driving growth and value creation in the assets we manage. We invest our own capital alongside the capital we manage for fund investors and bring debt and equity investment opportunities to others through our capital markets business.

Our business offers a broad range of investment management services to our fund investors and provides capital markets services to our firm, our portfolio companies and third parties. Throughout our history, we have consistently been a leader in the private equity industry, having completed more than 270 private equity investments in portfolio companies with a total transaction value in excess of \$525 billion as of June 30, 2016. We have grown our firm by expanding our geographical presence and building businesses in areas, such as credit, special situations, hedge funds, collateralized loan obligations ("CLOs"), capital markets, infrastructure, energy and real estate. Our balance sheet has provided a significant source of capital in the growth and expansion of our business, and has allowed us to further align our interests with those of our fund investors. These efforts build on our core principles and industry expertise, allowing us to leverage the intellectual capital and synergies in our businesses, and to capitalize on a broader range of the opportunities we source. Additionally, we have increased our focus on meeting the needs of our existing fund investors and in developing relationships with new investors in our funds.

We conduct our business with offices throughout the world, providing us with a pre-eminent global platform for sourcing transactions, raising capital and carrying out capital markets activities. Our growth has been driven by value that we have created through our operationally focused investment approach, the expansion of our existing businesses, our entry into new lines of business, innovation in the products that we offer investors in our funds, an increased focus on providing tailored solutions to our clients and the integration of capital markets distribution activities.

As a global investment firm, we earn management, monitoring, transaction, incentive fees and carried interest for providing investment management, monitoring and other services to our funds, vehicles, CLOs, managed accounts and portfolio companies, and we generate transaction-specific income from capital markets transactions. We earn additional investment income from investing our own capital alongside that of our fund investors, from other assets on our balance sheet and from the carried interest we receive from our funds and certain of our other investment vehicles. A carried interest entitles the sponsor of a fund to a specified percentage of investment gains that are generated on third-party capital that is invested and in many cases, after a performance hurdle is achieved.

Our investment teams have deep industry knowledge and are supported by a substantial and diversified capital base, an integrated global investment platform, the expertise of operating consultants and senior advisors and a worldwide network of business relationships that provide a significant source of investment opportunities, specialized knowledge during due diligence and substantial resources for creating and realizing value for stakeholders. These teams invest capital, a substantial portion of which is of a long duration and not subject to redemption. As of June 30, 2016,

approximately 70% of our fee paying assets under management are not subject to redemption for at least 8 years from inception, providing us with significant flexibility to grow investments and select exit opportunities. We believe that these aspects of our business will help us continue to expand and grow our business and deliver strong investment performance in a variety of economic and financial conditions.

Table of Contents

Business Segments

Private Markets

Through our Private Markets segment, we manage and sponsor a group of private equity funds and co-investment vehicles that invest capital for long-term appreciation, either through controlling ownership of a company or strategic minority positions. We also manage and sponsor a group of funds and co-investment vehicles that invest capital in real assets, such as infrastructure, energy and real estate. These funds, vehicles and accounts are managed by Kohlberg Kravis Roberts & Co. L.P., an SEC registered investment adviser. As of June 30, 2016, the segment had \$75.4 billion of AUM and FPAUM of \$46.0 billion, consisting of \$34.7 billion in private equity and \$11.3 billion in real assets (including infrastructure, energy and real estate) and other strategies. Prior to 2010, FPAUM in the Private Markets segment consisted entirely of private equity funds.

The table below presents information as of June 30, 2016 relating to our current private equity funds and other investment vehicles for which we have the ability to earn carried interest. This data does not reflect acquisitions or disposals of investments, changes in investment values or distributions occurring after June 30, 2016.

| | Investment Period (1) | | Amount (\$ in millions) | | | Invested | Realized | Remaining Cost (3) | Remaining Fair Value |
|---------------------------|-----------------------|----------|-------------------------|-------------------------|---|----------|----------|-----------------------|-------------------------|
| | Commencement Date | End Date | Commitment | Uncalled Commitment (2) | Percentage Committed by General Partner | | | | |
| Private Markets | | | | | | | | | |
| Private Equity Funds | | | | | | | | | |
| Americas Fund XII | (4) | (4) | \$10,553.6 | \$10,553.6 | 9.5% | \$— | \$— | \$— | \$— |
| European Fund IV (5) | 12/2014 | 12/2020 | \$3,504.6 | \$2,384.9 | 5.7% | 1,125.6 | — | 1,125.6 | 1,100.2 |
| Asian Fund II (5) | 4/2013 | 4/2019 | 5,825.0 | 3,114.6 | 1.3% | 3,464.3 | 753.9 | 2,710.2 | 4,489.1 |
| North America Fund XI (5) | 9/2012 | 9/2018 | 8,718.4 | 3,279.6 | 2.9% | 6,419.0 | 2,401.5 | 4,746.9 | 7,142.3 |
| China Growth Fund | 11/2010 | 11/2016 | 1,010.0 | 252.1 | 1.0% | 757.9 | 283.4 | 599.9 | 800.4 |
| E2 Investors (Annex Fund) | 8/2009 | 11/2013 | 195.8 | — | 4.9% | 195.8 | 195.7 | 18.1 | 12.7 |
| European Fund III | 3/2008 | 3/2014 | 6,135.9 | 826.2 | 4.6% | 5,309.7 | 4,819.8 | 3,017.2 | 4,486.4 |
| Asian Fund 2006 | 7/2007 | 4/2013 | 3,983.3 | 117.1 | 2.5% | 3,866.2 | 5,728.6 | 1,760.1 | 2,524.2 |
| Fund | 9/2006 | 9/2012 | 17,642.2 | 466.3 | 2.1% | 17,175.9 | 19,844.8 | 7,401.1 | 11,300.1 |
| European Fund II | 11/2005 | 10/2008 | 5,750.8 | — | 2.1% | 5,750.8 | 7,090.6 | 452.3 | 1,484.3 |
| Millennium Fund | 12/2002 | 12/2008 | 6,000.0 | — | 2.5% | 6,000.0 | 13,104.4 | 479.8 | 889.3 |
| European Fund | 12/1999 | 12/2005 | 3,085.4 | — | 3.2% | 3,085.4 | 8,757.7 | — | — |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | | | | | | |
|---------------------------------------|---------|---------|------------|------------|---------|------------|------------|------------|------------|
| Total Private Equity Funds | | | 72,405.0 | 20,994.4 | | 53,150.6 | 62,980.4 | 22,311.2 | 34,229.0 |
| Co-Investment Vehicles and Other (5) | Various | Various | 7,418.2 | 3,473.1 | Various | 4,056.8 | 2,722.4 | 2,949.6 | 3,668.9 |
| Total Private Equity | | | 79,823.2 | 24,467.5 | | 57,207.4 | 65,702.8 | 25,260.8 | 37,897.9 |
| Real Assets | | | | | | | | | |
| Energy Income and Growth Fund | 9/2013 | 9/2018 | 1,974.2 | 1,013.4 | 12.8% | 960.8 | 174.5 | 857.3 | 598.3 |
| Natural Resources Fund | Various | Various | 887.4 | 2.9 | Various | 884.5 | 96.6 | 804.0 | 166.6 |
| Global Energy Opportunities (5) | Various | Various | 1,071.4 | 808.6 | Various | 334.1 | 61.6 | 189.7 | 210.3 |
| Global Infrastructure Investors (5) | 9/2011 | 10/2014 | 1,040.0 | 76.0 | 4.8% | 991.9 | 336.9 | 796.9 | 1,026.8 |
| Global Infrastructure Investors II(5) | 10/2014 | 10/2020 | 3,035.2 | 2,388.2 | 4.1% | 651.1 | 8.9 | 649.8 | 670.1 |
| Real Estate Partners Americas (5) | 5/2013 | 12/2016 | 1,229.1 | 553.0 | 16.3% | 852.5 | 361.3 | 675.7 | 793.0 |
| Real Estate Partners Europe (5) | 9/2015 | 6/2020 | 705.0 | 705.0 | 9.5% | — | — | — | 10.3 |
| Co-Investment Vehicles and Other | Various | Various | 1,672.7 | 542.7 | Various | 1,130.0 | 419.6 | 1,130.0 | 1,484.9 |
| Real Assets | | | \$11,615.0 | \$6,089.8 | | \$5,804.9 | \$1,459.4 | \$5,103.4 | \$4,960.3 |
| Unallocated Commitments | | | 616.0 | 616.0 | Various | — | — | — | — |
| Private Markets Total | | | \$92,054.2 | \$31,173.3 | | \$63,012.3 | \$67,162.2 | \$30,364.2 | \$42,858.2 |

The commencement date represents the date on which the general partner of the applicable fund commenced investment of the fund's capital or the date of the first closing. The end date represents the earlier of (i) the date on (1) which the general partner of the applicable fund was or will be required by the fund's governing agreement to cease making investments on behalf of the fund, unless extended by a vote of the fund investors or (ii) the date on which the last investment was made.

Table of Contents

(2) The commitment represents the aggregate capital commitments to the fund, including capital commitments by third-party fund investors and the general partner. Foreign currency commitments have been converted into U.S. dollars based on (i) the foreign exchange rate at the date of purchase for each investment and (ii) the exchange rate that prevailed on June 30, 2016, in the case of uncalled commitments.

(3) The remaining cost represents the initial investment of the general partner and limited partners, with the limited partners' investment reduced for any return of capital and realized gains from which the general partner did not receive a carried interest.

(4) The commencement date for Americas Fund XII will be upon the end date of North America Fund XI. The end date for Americas Fund XII will be up to six years from the commencement date.

(5) The "Invested" and "Realized" columns include the amounts of any realized investments that restored the unused capital commitments of the fund investors.

The tables below present information as of June 30, 2016 relating to the historical performance of certain of our Private Markets investment vehicles since inception, which we believe illustrates the benefits of our investment approach. The information presented under Total Investments includes all of the investments made by the specified investment vehicle, while the information presented under Realized/Partially Realized Investments includes only those investments that have been disposed of or have otherwise generated disposition proceeds or current income including dividends that has been distributed by the relevant fund. This data does not reflect additional capital raised since June 30, 2016 or acquisitions or disposals of investments, changes in investment values or distributions occurring after that date. Past performance is no guarantee of future results.

| Private Markets Investment Funds | Amount | | Fair Value of Investments | | | Gross IRR (5) | Net IRR (5) | Multiple of Invested Capital (5) |
|----------------------------------|------------|--------------|---------------------------|------------|-------------|---------------|-------------|----------------------------------|
| | Commitment | Invested (5) | Realized (5) | Unrealized | Total Value | | | |
| (\$ in millions) | | | | | | | | |
| Total Investments | | | | | | | | |
| Legacy Funds (1) | | | | | | | | |
| 1976 Fund | \$31.4 | \$31.4 | \$537.2 | \$— | \$537.2 | 39.5 % | 35.5 % | 17.1 |
| 1980 Fund | 356.8 | 356.8 | 1,827.8 | — | 1,827.8 | 29.0 % | 25.8 % | 5.1 |
| 1982 Fund | 327.6 | 327.6 | 1,290.7 | — | 1,290.7 | 48.1 % | 39.2 % | 3.9 |
| 1984 Fund | 1,000.0 | 1,000.0 | 5,963.5 | — | 5,963.5 | 34.5 % | 28.9 % | 6.0 |
| 1986 Fund | 671.8 | 671.8 | 9,080.7 | — | 9,080.7 | 34.4 % | 28.9 % | 13.5 |
| 1987 Fund | 6,129.6 | 6,129.6 | 14,949.2 | — | 14,949.2 | 12.1 % | 8.9 % | 2.4 |
| 1993 Fund | 1,945.7 | 1,945.7 | 4,143.3 | — | 4,143.3 | 23.6 % | 16.8 % | 2.1 |
| 1996 Fund | 6,011.6 | 6,011.6 | 12,476.9 | — | 12,476.9 | 18.0 % | 13.3 % | 2.1 |
| Subtotal - Legacy Funds | 16,474.5 | 16,474.5 | 50,269.3 | — | 50,269.3 | 26.1 % | 19.9 % | 3.1 |
| Included Funds | | | | | | | | |
| European Fund (1999) (2) | 3,085.4 | 3,085.4 | 8,757.7 | — | 8,757.7 | 26.9 % | 20.2 % | 2.8 |
| Millennium Fund (2002) | 6,000.0 | 6,000.0 | 13,104.4 | 889.3 | 13,993.7 | 22.1 % | 16.2 % | 2.3 |
| European Fund II (2005) (2) | 5,750.8 | 5,750.8 | 7,090.6 | 1,484.3 | 8,574.9 | 6.2 % | 4.6 % | 1.5 |
| 2006 Fund (2006) | 17,642.2 | 17,175.9 | 19,844.8 | 11,300.1 | 31,144.9 | 11.0 % | 8.4 % | 1.8 |
| Asian Fund (2007) | 3,983.3 | 3,866.2 | 5,728.6 | 2,524.2 | 8,252.8 | 19.0 % | 13.8 % | 2.1 |
| European Fund III (2008) (2) | 6,135.9 | 5,309.7 | 4,819.8 | 4,486.4 | 9,306.2 | 16.1 % | 10.5 % | 1.8 |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | | | | | |
|---|------------|------------|--------------|------------|--------------|--------|----------|-------|
| E2 Investors (Annex Fund) (2009) (2) | 195.8 | 195.8 | 195.7 | 12.7 | 208.4 | 1.8 | % 1.2 | % 1.1 |
| China Growth Fund (2010) | 1,010.0 | 757.9 | 283.4 | 800.4 | 1,083.8 | 14.3 | % 7.6 | % 1.4 |
| Natural Resources Fund (2010) | 887.4 | 884.5 | 96.6 | 166.6 | 263.2 | (42.8) | %(45.5)% | 0.3 |
| Global Infrastructure Investors (2011) (2) | 1,040.0 | 991.9 | 336.9 | 1,026.8 | 1,363.7 | 12.2 | % 10.4 | % 1.4 |
| North America Fund XI (2012) | 8,718.4 | 6,419.0 | 2,401.5 | 7,142.3 | 9,543.8 | 23.1 | % 17.0 | % 1.5 |
| Asian Fund II (2013) | 5,825.0 | 3,464.3 | 753.9 | 4,489.1 | 5,243.0 | 36.2 | % 24.8 | % 1.5 |
| Real Estate Partners Americas (2013) | 1,229.1 | 852.5 | 361.3 | 793.0 | 1,154.3 | 24.4 | % 18.2 | % 1.4 |
| Energy Income and Growth Fund (2013) | 1,974.2 | 960.8 | 174.5 | 598.3 | 772.8 | (17.6) | %(20.9)% | 0.8 |
| Global Infrastructure Investors II (2014) (2) (3) | 3,035.2 | 651.1 | 8.9 | 670.1 | 679.0 | N/A | N/A | N/A |
| European Fund IV (2014) (2) (3) | 3,504.6 | 1,125.6 | — | 1,100.2 | 1,100.2 | N/A | N/A | N/A |
| Real Estate Partners Europe (2015) (2) (3) | 705.0 | — | — | 10.3 | 10.3 | N/A | N/A | N/A |
| Subtotal - Included Funds | 70,722.3 | 57,491.4 | 63,958.6 | 37,494.1 | 101,452.7 | 15.2 | % 11.0 | % 1.8 |
| All Funds | \$87,196.8 | \$73,965.9 | \$ 114,227.9 | \$37,494.1 | \$ 151,722.0 | 25.6 | % 20.0 | % 2.1 |

Table of Contents

| Private Markets Investment Funds | Amount | | Fair Value of Investments | | | Gross IRR (5) | Net IRR (5) | Multiple of Invested Capital (5) |
|---|------------|--------------|---------------------------|------------|-------------|---------------|-------------|----------------------------------|
| | Commitment | Invested (5) | Realized (5) | Unrealized | Total Value | | | |
| (\$ in millions) | | | | | | | | |
| Realized/Partially Realized Investments (4) | | | | | | | | |
| Legacy Funds (1) | | | | | | | | |
| 1976 Fund | \$31.4 | \$31.4 | \$537.2 | \$— | \$537.2 | 39.5 % | 35.5 % | 17.1 |
| 1980 Fund | 356.8 | 356.8 | 1,827.8 | — | 1,827.8 | 29.0 % | 25.8 % | 5.1 |
| 1982 Fund | 327.6 | 327.6 | 1,290.7 | — | 1,290.7 | 48.1 % | 39.2 % | 3.9 |
| 1984 Fund | 1,000.0 | 1,000.0 | 5,963.5 | — | 5,963.5 | 34.5 % | 28.9 % | 6.0 |
| 1986 Fund | 671.8 | 671.8 | 9,080.7 | — | 9,080.7 | 34.4 % | 28.9 % | 13.5 |
| 1987 Fund | 6,129.6 | 6,129.6 | 14,949.2 | — | 14,949.2 | 12.1 % | 8.9 % | 2.4 |
| 1993 Fund | 1,945.7 | 1,945.7 | 4,143.3 | — | 4,143.3 | 23.6 % | 16.8 % | 2.1 |
| 1996 Fund | 6,011.6 | 6,011.6 | 12,476.9 | — | 12,476.9 | 18.0 % | 13.3 % | 2.1 |
| Subtotal - Legacy Funds | 16,474.5 | 16,474.5 | 50,269.3 | — | 50,269.3 | 26.1 % | 19.9 % | 3.1 |
| Included Funds | | | | | | | | |
| European Fund (1999) (2) | 3,085.4 | 3,085.4 | 8,757.7 | — | 8,757.7 | 26.9 % | 20.2 % | 2.8 |
| Millennium Fund (2002) | 6,000.0 | 5,599.4 | 13,104.4 | 730.3 | 13,834.7 | 24.8 % | 19.3 % | 2.5 |
| European Fund II (2005) (2) | 5,750.8 | 5,245.4 | 7,090.6 | 1,484.3 | 8,574.9 | 7.7 % | 6.6 % | 1.6 |
| 2006 Fund (2006) | 17,642.2 | 11,864.5 | 19,844.8 | 7,829.8 | 27,674.6 | 15.8 % | 13.7 % | 2.3 |
| Asian Fund (2007) | 3,983.3 | 3,060.6 | 5,728.6 | 1,919.3 | 7,647.9 | 22.1 % | 19.0 % | 2.5 |
| European Fund III (2008) (2) | 6,135.9 | 2,800.2 | 4,819.8 | 1,589.7 | 6,409.5 | 23.3 % | 19.9 % | 2.3 |
| E2 Investors (Annex Fund) (2009) (2) | 195.8 | 94.8 | 195.7 | — | 195.7 | 19.8 % | 19.8 % | 2.1 |
| China Growth Fund (2010) | 1,010.0 | 398.3 | 283.4 | 397.4 | 680.8 | 18.3 % | 16.9 % | 1.7 |
| Natural Resources Fund (2010) | 887.4 | 884.6 | 96.6 | 166.6 | 263.2 | (42.8)% | (45.5)% | 0.3 |
| Global Infrastructure Investors (2011) (2) | 1,040.0 | 882.9 | 336.9 | 844.4 | 1,181.3 | 10.5 % | 10.6 % | 1.3 |
| North America Fund XI (2012) | 8,718.4 | 3,008.9 | 2,401.5 | 3,095.1 | 5,496.6 | 37.1 % | 35.9 % | 1.8 |
| Asian Fund II (2013) | 5,825.0 | 1,977.7 | 753.9 | 2,556.5 | 3,310.4 | 39.3 % | 39.3 % | 1.7 |
| Real Estate Partners Americas (2013) | 1,229.1 | 568.9 | 361.3 | 461.4 | 822.7 | 27.5 % | 25.1 % | 1.4 |
| Energy Income and Growth Fund (2013) | 1,974.2 | 984.4 | 174.4 | 598.4 | 772.8 | (16.9)% | (16.9)% | 0.8 |
| Global Infrastructure Investors II (2014) (2)(3)(4) | 3,035.2 | — | — | — | — | — | — | — |
| European Fund IV (2014) (2) (3) (4) | 3,504.6 | — | — | — | — | — | — | — |
| Real Estate Partners Europe (2015) (2) (3) (4) | 705.0 | — | — | — | — | — | — | — |
| Subtotal - Included Funds | 70,722.3 | 40,456.0 | 63,949.6 | 21,673.2 | 85,622.8 | 18.8 % | 15.7 % | 2.1 |
| All Realized/Partially Realized Investments | \$87,196.8 | \$56,930.5 | \$114,218.9 | \$21,673.2 | \$135,892.1 | 25.8 % | 20.8 % | 2.4 |

(1) These funds were not contributed to KKR as part of the KPE Transaction.

(2)

The capital commitments of the European Fund, European Fund II, European Fund III, E2 Investors (Annex Fund), European Fund IV, Global Infrastructure Investors, Global Infrastructure Investors II and Real Estate Partners Europe include euro-denominated commitments of €196.5 million, €2,597.5 million, €2,882.8 million, €55.5 million, €1,626.1 million, €30.0 million, €243.8 million and €276.6 million, respectively. Such amounts have been converted into U.S. dollars based on (i) the foreign exchange rate at the date of purchase for each investment and (ii) the exchange rate prevailing on June 30, 2016 in the case of unfunded commitments.

(3) The gross IRR, net IRR and multiple of invested capital are calculated for our investment funds that have invested for at least 24 months prior to June 30, 2016. None of the Global Infrastructure Investors II, European Fund IV or Real Estate Partners Europe have invested for at least 24 months as of June 30, 2016. We therefore have not calculated gross IRRs, net IRRs and multiples of invested capital with respect to those funds.

(4) An investment is considered partially realized when it has been disposed of or has otherwise generated disposition proceeds or current income that has been distributed by the relevant fund. In periods prior to the three months ended September 30, 2015, realized proceeds excluded current income such as dividends and interest. Realizations have not been shown for those investment funds that have not invested for at least 24 months prior to June 30, 2016. We therefore have not calculated gross IRRs, net IRRs and multiples of invested capital with respect to the investments of those funds.

IRR measures the aggregate annual compounded returns generated by a fund's investments over a holding period. Net IRRs presented under Total Investments are calculated after giving effect to the allocation of realized and unrealized carried interest and the payment of any applicable management fees. Net IRRs presented under (5) Realized/Partially Realized Investments are calculated after giving effect to the allocation of realized and unrealized carried interest, but before payment of any applicable management fees as management fees are applied to funds, not investments. Gross IRRs are calculated before giving effect to the allocation of carried interest and the payment of any applicable management fees.

The multiples of invested capital measure the aggregate value generated by a fund's investments in absolute terms. Each multiple of invested capital is calculated by adding together the total realized and unrealized values of a fund's investments and dividing by the total amount of capital invested by the fund. Such amounts do not give effect to the allocation of any realized and unrealized returns on a fund's investments to the fund's general partner pursuant to a carried interest or the payment of any applicable management fees.

KKR Private Markets funds may utilize third party financing facilities to provide liquidity to such funds. In such event IRRs are calculated from the time capital contributions are due from fund investors to the time fund investors receive a related distribution from the fund, and the use of such financing facilities generally decreases the amount of invested capital that would otherwise be used to calculate IRRs and multiples of invested capital, which tends to increase IRRs and multiples when fair value grows over time and decrease IRRs and multiples when fair value decreases over time.

KKR Private

Table of Contents

Markets funds also generally provide in certain circumstances, which vary depending on the relevant fund documents, for a portion of capital returned to investors to be restored to unused commitments as recycled capital. For KKR's Private Markets funds that have a preferred return, we take into account recycled capital in the calculation of IRRs and multiples of invested capital because the calculation of the preferred return includes the effect of recycled capital. For KKR's Private Markets funds that do not have a preferred return, we do not take recycled capital into account in the calculation of IRRs and multiples of invested capital. The inclusion of recycled capital generally causes invested and realized amounts to be higher and IRRs and multiples of invested capital to be lower than had recycled capital not been included. The inclusion of recycled capital would reduce the composite net IRR of all Included Funds by 0.1% and the composite net IRR of all Legacy Funds by 0.5%, and would reduce the composite multiple of invested capital of Included Funds by less than 0.1 and the composite multiple of invested capital of Legacy Funds by 0.4.

Public Markets

We operate and report our combined credit and hedge funds businesses through the Public Markets segment. Our credit business advises funds, CLOs, separately managed accounts, and investment companies registered under the Investment Company Act, including business development companies or BDCs, undertakings for collective investment in transferable securities or UCITS, and alternative investments funds or AIFs, which invest capital in (i) leveraged credit strategies, such as leveraged loans, high yield bonds and opportunistic credit, and (ii) alternative credit strategies such as mezzanine investments, direct lending investments, special situations investments and revolving credit investments. The funds, accounts, registered investment companies and CLOs in our leveraged credit and alternative credit strategies are managed by KKR Credit Advisors (US) LLC, which is an SEC registered investment adviser, KKR Credit Advisors (Ireland), regulated by the Central Bank of Ireland, and KKR Credit Advisors (UK), regulated by the United Kingdom Financial Conduct Authority, or FCA. KKR Credit Advisors (Ireland) and KKR Credit Advisors (UK) (formerly known collectively as Avoca Capital) were acquired by KKR on February 19, 2014. Our Public Markets segment also includes our hedge funds business that offers a variety of investment strategies including customized hedge fund portfolios and hedge fund of fund solutions. The funds and accounts in our hedge fund business are managed by Prisma Capital Partners LP (KKR Prisma or Prisma), an SEC registered investment adviser. Through our Public Markets segment, we also have developed strategic partnerships by acquiring minority stakes in other hedge fund managers.

We intend to continue to grow the Public Markets business by leveraging our global investment platform, experienced investment professionals and the ability to adapt our investment strategies to different market conditions to capitalize on investment opportunities that may arise at various levels of the capital structure and across market cycles.

As of June 30, 2016, this segment had \$55.6 billion of AUM, comprised of \$19.2 billion of assets managed in our leveraged credit strategies, \$15.7 billion of assets managed in our alternative credit strategies, \$10.2 billion of assets managed in our hedge fund solutions strategies, \$9.7 billion of assets managed by our strategic partnerships and \$0.8 billion of assets managed in other strategies. Our alternative credit investments include \$2.2 billion of assets managed in our mezzanine strategy, \$5.7 billion of assets managed in our direct lending strategy, \$6.9 billion of assets managed in our special situations strategies, \$0.6 billion of assets managed in our revolving credit strategy and \$0.3 billion of assets managed in other credit strategies.

Leveraged Credit Strategies: Inception-to-Date Annualized Gross Performance vs. Benchmark by Strategy

| (\$ in millions) | Inception Date | Gross Returns | Net Returns | Benchmark (1) | Benchmark Gross Returns |
|----------------------------|----------------|---------------|-------------|---|-------------------------|
| Bank Loans Plus High Yield | Jul 2008 | 8.09 % | 7.44 % | 65% S&P/ LSTA, 35% BoAML HY Master II Index (2) | 6.15 % |
| Opportunistic Credit (3) | May 2008 | 12.72 % | 10.73 % | BoAML HY Master II Index (3) | 7.69 % |
| Bank Loans | Apr 2011 | 4.85 % | 4.22 % | S&P/ LSTA Loan Index (4) | 3.64 % |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | | |
|-------------------------------|-----------|--------|--------|--|--------|
| High Yield | Apr 2011 | 6.32 % | 5.74 % | BoAML HY Master II Index (5) | 5.62 % |
| Bank Loans Conservative | Apr 2011 | 4.60 % | 3.97 % | S&P/ LSTA BB-B Loan Index (6) | 3.81 % |
| European Leveraged Loans (7) | Sep 2009 | 5.73 % | 5.20 % | CS Inst West European Leveraged Loan Index (8) | 4.86 % |
| High Yield Conservative | Apr 2011 | 6.23 % | 5.66 % | BoAML HY BB-B Constrained | 5.80 % |
| European Credit Opportunities | Sept 2007 | 9.66 % | 8.79 % | S&P LSTA European Leveraged Loans (All Loans) | 5.22 % |

The Benchmarks referred to herein include the S&P/LSTA Leveraged Loan Index (the “S&P/LSTA Loan Index”), the Bank of America Merrill Lynch High Yield Master II Index (the “BoAML HY Master II Index”), the S&P European Leveraged Loan Index (the “ELLI”) and Credit Suisse Institutional Western European Leveraged Loan Index (the “CS Inst European Leveraged Loan Index”). The S&P/LSTA Loan Index is an index that comprises all loans that meet the inclusion criteria and that have marks from the LSTA/LPC mark-to-market service. The inclusion criteria consist of the following: (i) syndicated term loan instruments consisting of term loans (both amortizing and institutional), acquisition loans (after they are drawn down) and bridge loans; (ii) secured; (iii) U.S. dollar denominated; (iv) minimum term of one year at inception; and (v) minimum initial spread of LIBOR plus 1.25%. The BoAML HY Master II Index is a market value weighted index of below investment grade U.S. dollar denominated corporate bonds publicly issued in the U.S. domestic market. “Yankee” bonds (debt of foreign issuers issued in the U.S. domestic market) are included in the BoAML HY Master II Index provided that the issuer is domiciled in a country having investment grade foreign currency long-term debt rating. Qualifying bonds must have maturities of one year or more, a fixed coupon schedule and minimum outstanding of US\$100 million. In addition, issuers having a credit rating lower than BBB3,

Table of Contents

but not in default, are also included. The ELLI is based upon Euro denominated facilities. The index reflects the market-weighted performance of institutional leveraged loan portfolios investing in European credits. All the index components are loans syndicated to European loan investors. The ELLI series uses real-time market weightings, spreads and interest payments. The Index was calculated monthly from January 1, 2002 to January 1, 2004; then weekly until May 2, 2013, and is currently calculated daily. The CS Inst European Leveraged Loan Index contains only institutional loan facilities priced above 90, excluding TL and TLa facilities and loans rated CC, C or are in default. It is designed to more closely reflect the investment criteria of institutional investors. While the returns of these strategies reflect the reinvestment of income and dividends, none of the indices presented in the chart above reflect such reinvestment, which has the effect of increasing the reported relative performance of these strategies as compared to the indices. Furthermore, these indices are not subject to management fees, incentive allocations or expenses.

Performance is based on a blended composite of Bank Loans Plus High Yield strategy accounts. The Benchmark (2) used for purposes of comparison for the Bank Loans Plus High Yield strategy is based on 65% S&P/LSTA Loan Index and 35% BoAML HY Master II Index.

The Opportunistic Credit strategy invests in high yield securities and corporate loans with no preset allocation. The Benchmark used for purposes of comparison for the Opportunistic Credit strategy presented herein is based on the (3) BoAML HY Master II Index. Funds within this strategy may utilize third party financing facilities to provide liquidity to such funds. In cases where financing facilities are used, the amounts drawn on the facility are deducted from the assets of the fund in the calculation of net asset value, which tends to increase returns when net asset value grows over time and decrease returns when net asset value decreases over time.

(4) Performance is based on a composite of portfolios that primarily invest in leveraged loans. The Benchmark used for purposes of comparison for the Bank Loans strategy is based on the S&P/LSTA Loan Index.

(5) Performance is based on a composite of portfolios that primarily invest in high yield securities. The Benchmark used for purposes of comparison for the High Yield strategy is based on the BoAML HY Master II Index.

Performance is based on a composite of portfolios that primarily invest in leveraged loans rated B-/Baa3 or higher. (6) The Benchmark used for purposes of comparison for the Bank Loans strategy is based on the S&P/LSTA BB/B Loan Index.

(7) The returns presented are calculated based on local currency.

Performance is based on a composite of portfolios that primarily invest in higher quality leveraged loans. The (8) Benchmark used for purposes of comparison for the European Senior Loans strategy is based on the CS Inst West European Leveraged Loan Index.

Our alternative credit strategies primarily invest in more illiquid instruments through private investment funds. The following table presents information regarding our Public Markets alternative credit funds where investors are subject to capital commitments from inception to June 30, 2016. Some of our alternative credit funds have begun investing for less than 24 months, and thus their performance is not included below. Past performance is no guarantee of future results.

Alternative Credit Strategies: Fund Performance

| Public Markets Investment Funds | Inception Date | Amount | | Fair Value of Investments | | | Gross IRR** | Net IRR** | Multiple of Invested Capital*** |
|------------------------------------|----------------|------------|-----------|---------------------------|------------|-------------|----------------|-----------|---------------------------------------|
| | | Commitment | Invested* | Realized* | Unrealized | Total Value | | | |
| (\$ in Millions) | | | | | | | | | |
| Special Situations Fund | Dec-12 | \$2,274.3 | \$2,208.4 | \$483.9 | \$2,054.3 | \$2,538.2 | 7.5 % | 5.1 % | 1.1 |
| Special Situations Fund II | Dec-14 | 3,347.9 | 740.9 | — | 486.0 | 486.0 | N/A | N/A | N/A |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | | | | | | | | | |
|--|--------|------------|-----------|-----------|-----------|-----------|-------|------|-----|-----|-----|
| Mezzanine Partners Private Credit Opportunities Partners II | Mar-10 | 1,022.8 | 886.1 | 712.4 | 476.6 | 1,189.0 | 12.6% | 8.0 | % | 1.3 | |
| Lending Partners | Dec-11 | 460.2 | 399.1 | 216.2 | 285.6 | 501.8 | 8.9 | % | 7.4 | % | 1.3 |
| Lending Partners II | Jun-14 | 1,335.9 | 458.7 | 78.5 | 486.0 | 564.5 | 15.4% | 12.9 | % | 1.2 | |
| Lending Partners Europe | Mar-15 | 847.6 | 127.2 | — | 148.3 | 148.3 | N/A | N/A | N/A | N/A | |
| Revolving Credit Partners | May-15 | 510.0 | — | 9.0 | (8.3) | 0.7 | N/A | N/A | N/A | N/A | |
| All Funds | | \$10,148.7 | \$4,820.4 | \$1,500.0 | \$3,929.4 | \$5,429.4 | | | | | |

* Recycled capital is excluded from the amounts invested and realized.

** KKR alternative credit funds utilize third party financing facilities to provide liquidity to such funds, and in such event IRRs are calculated from the time capital contributions are due from fund investors to the time fund investors receive a related distribution from the fund. In cases where financing facilities are used, their use generally decreases the amount of invested capital that would otherwise be used to calculate IRRs, which tends to increase IRRs when fair value grows over time and decrease IRRs when fair value decreases over time. IRRs measure the aggregate annual compounded returns generated by a fund's investments over a holding period and are calculated taking into account recycled capital. Net IRRs presented are calculated after giving effect to the allocation of realized and unrealized carried interest and the payment of any applicable management fees. Gross IRRs are calculated before giving effect to the allocation of carried interest and the payment of any applicable management fees.

*** The multiples of invested capital measure the aggregate value generated by a fund's investments in absolute terms. Each multiple of invested capital is calculated by adding together the total realized and unrealized values of a fund's investments and dividing by the total amount of capital invested by the fund. In cases where financing facilities are used, their use generally decreases the amount of invested capital that would otherwise be used to calculate multiples of invested capital, which tends to increase multiples when fair value grows over time and decrease multiples when fair value decreases over time. Such amounts do not give effect to the allocation of any realized and unrealized returns on a fund's investments to the fund's general partner pursuant to a carried interest or the payment of any applicable management fees and are calculated without taking into account recycled capital.

Table of Contents

For the period beginning in June 2004 through June 30, 2016, our hedge fund-of-funds low volatility strategy, which consists of the majority of our hedge fund-of-funds AUM and FPAUM, generated a gross annualized return of 6.3%. As of June 30, 2016, our hedge fund-of-funds accounted for \$10.2 billion of AUM.

The table below presents information as of June 30, 2016 relating to our Public Markets vehicles:

| (\$ in millions) | AUM | FPAUM | Typical Management Fee Rate | Incentive Fee / Carried Interest | Preferred Return | Duration of Capital |
|-----------------------------|----------|----------|-----------------------------|----------------------------------|------------------|------------------------|
| Leveraged Credit: | | | | | | |
| Leveraged Credit SMAs/Funds | \$8,528 | \$7,915 | 0.35%-1.50% | Various (1) | Various (1) | Subject to redemptions |
| CLO's | 9,208 | 9,208 | 0.40%-0.50% | Various (1) | Various (1) | 10-14 Years (2) |
| Total Leveraged Credit | 17,736 | 17,123 | | | | |
| Alternative Credit (3) | 13,807 | 7,920 | 0.50%-1.75% (4) | 10.00-20.00% | 7.00-12.00% | 8-15 Years (2) |
| Hedge Fund Solutions | 10,231 | 9,677 | 0.50%-1.50% | Various (1) | Various (1) | Subject to redemptions |
| Strategic Partnerships (5) | 9,677 | 9,677 | 0.75%-2.00% | Various | Various | Subject to redemptions |
| Corporate Capital Trust (6) | 4,183 | 4,183 | 1.00% | 10.00% | 7.00% | 7 years (5) |
| Total | \$55,634 | \$48,580 | | | | |

(1) Certain funds and CLOs are subject to a performance fee in which the manager or general partner of the funds share in up to 20% (in the majority of our hedge fund solutions business, up to 10%) of the net profits earned by investors in excess of performance hurdles (generally tied to a benchmark or index) and subject to a provision requiring the funds and vehicles to regain prior losses before any performance fee is earned.

(2) Duration of capital is measured from inception. Inception dates for CLOs were between 2004 and 2015 and for separately managed accounts and funds investing in alternative credit strategies from 2009 through 2015.

(3) AUM and FPAUM include all assets invested by vehicles that principally invest in alternative credit strategies and consequently may include a certain amount of assets, currently less than \$1.0 billion, invested in other strategies.

(4) Our alternative credit funds generally have investment periods of 3 to 5 years and our newer alternative credit funds generally earn fees on invested capital during the investment period.

(5) Lower fees on uninvested capital in certain vehicles.

(6) Includes KKR's pro rata portion of AUM and FPAUM managed by other asset managers in which KKR holds a minority interest.

(7) Corporate Capital Trust (CCT) is a BDC sub-advised by KKR. On or before December 2018, the CCT Board of Directors is required to consider liquidity options for shareholders which could have a range of outcomes from a public listing to asset liquidation which could affect our AUM and FPAUM. This vehicle invests in both leveraged credit and alternative credit strategies.

Capital Markets

Our Capital Markets segment is comprised primarily of our global capital markets business. Our capital markets business supports our firm, our portfolio companies and third-party clients by developing and implementing both traditional and non-traditional capital solutions for investments or companies seeking financing. These services include arranging debt and equity financing for transactions, placing and underwriting securities offerings and

providing other types of capital markets services. When we underwrite an offering of securities or a loan on a firm commitment basis, we commit to buy and sell an issue of securities or indebtedness and generate revenue by purchasing the securities or indebtedness at a discount or for a fee. When we act in an agency capacity, we generate revenue for arranging financing or placing securities or debt with capital markets investors. We may also provide issuers with capital markets advice on security selection, access to markets, marketing considerations, securities pricing, and other aspects of capital markets transactions in exchange for a fee. KKR Capital Markets LLC is an SEC-registered broker-dealer and a FINRA member, and we are also registered or authorized to carry out certain broker-dealer activities in various countries in North America, Europe, Asia-Pacific and the Middle East. Our third party capital markets activities are generally carried out through Merchant Capital Solutions LLC, a joint venture with one other unaffiliated partner, and non-bank financial companies, or NBFCs, in India.

Table of Contents

Principal Activities

Through our Principal Activities segment, we manage the firm's own assets and deploy capital to support and grow our businesses. We use our Principal Activities assets to support our investment management and capital markets businesses. Typically, the funds in our Private Markets and Public Markets businesses contractually require us, as general partner of the funds, to make sizable capital commitments from time to time. We believe our general partner commitments are indicative of the conviction we have in a given fund's strategy, which assists us in raising new funds from limited partners. We also deploy Principal Activities assets in order to help establish a track record for fundraising purposes in new strategies. We may also use our own capital to seed investments for new funds, to bridge capital selectively for our funds' investments or finance strategic acquisitions and partnerships, although the financial results of an acquired business or strategic partnership may be reported in our other segments.

Our Principal Activities assets also provide the required capital to fund the various commitments of our Capital Markets business when underwriting or syndicating securities, or when providing term loan commitments for transactions involving our portfolio companies and for third parties. Our Principal Activities assets also may be utilized to satisfy regulatory requirements for our Capital Markets business and risk retention requirements for our CLO business.

We also make opportunistic investments through our Principal Activities segment, which include co-investments alongside our Private Markets and Public Markets funds, as well as make Principal Activities investments that do not involve our Private Markets or Public Markets funds.

We endeavor to use our balance sheet strategically and opportunistically to generate an attractive risk-adjusted return on equity in a manner that is consistent with our fiduciary duties and in compliance with applicable laws.

The chart below presents the holdings of our Principal Activities segment by asset class as of June 30, 2016.

* General partner commitments in our funds are included in the various asset classes shown above. Assets and revenues of other asset managers with which KKR has formed strategic partnerships where KKR does not hold more than 50% ownership interest are not included in our Principal Activities business but are reported in the financial results of our other segments. Private Equity and Other Equity includes KKR private equity funds, co-investments alongside such KKR sponsored private equity funds and other opportunistic investments. However, equity investments in other asset classes, such as real estate, special situations and energy appear in these other asset classes. Other Credit consists of liquid credit and specialty finance strategies.

Table of Contents

Business Environment

Market Conditions

Global Economic Conditions. As a global investment firm, we are affected by financial and economic conditions globally. Global and regional economic conditions have a substantial impact on our financial condition and results of operations, impacting the values of the investments we make, our ability to exit these investments profitably and our ability to make new investments. According to Bloomberg as of July 2016, real GDP in the U.S. is estimated to have increased at a seasonally adjusted annualized rate of 2.5% quarter over quarter in the second quarter of 2016 following an increase of 1.1% in the first quarter of 2016. According to the Bureau of Labor Statistics, the U.S. unemployment rate was 4.9% as of June 30, 2016, down slightly from 5.0% as of March 31, 2016. For the quarter ended June 30, 2016, Bloomberg estimates Euro Area real GDP growth was 0.3% on a quarter-over-quarter basis, compared to actual quarter-over-quarter growth of 0.6% in the first quarter of 2016. On June 23, 2016, the United Kingdom held a referendum in which voters approved an exit from the European Union, commonly referred to as “Brexit”. The referendum has resulted in significant volatility in global stock markets and currency exchange rate fluctuations that resulted in the depreciation of many foreign currencies against the U.S. dollar. In addition, continuing controversy and uncertainty surrounding key issues such as immigration, austerity, and globalization and European Union exit risk surrounding Greece continue to impair economic growth in the region and lead to financial market volatility. The United Kingdom's decision to withdraw from the European Union and the European Union's inability to resolve other key issues could have adverse repercussions across financial markets, which could adversely affect valuations of our investments. On a quarter-over-quarter, seasonally adjusted basis, China's National Bureau of Statistics indicated that real GDP grew 1.8% in the second quarter of 2016, more than the 1.2% reported for the first quarter of 2016. Any future slowdown in China's growth could adversely impact the value of our investments in China. Furthermore, slowing Chinese growth could create dislocations in the global economy, particularly in other emerging markets where weaker Chinese demand for imported commodities and finished goods could impact economic growth. In addition, the sharp correction and high volatility in China's stock market coupled with the devaluation of the Chinese yuan may adversely impact the value of our investments in China and make it more difficult to access capital in those markets. For a further discussion of how market conditions may affect our businesses, see “Risk Factors- Risks Related to Our Business - Difficult market conditions can adversely affect our business in many ways, including by reducing the value or performance of the investments that we manage or by reducing the ability of our funds to raise or deploy capital, each of which could negatively impact our net income and cash flow and adversely affect our financial condition,” in this report and our Annual Report.

Global Equity and Credit Markets. Global equity and debt markets have a substantial effect on our financial condition and results of operations. In general, a climate of reasonable interest rates and high levels of liquidity in the debt and equity capital markets provide a positive environment for us to generate attractive investment returns in our funds that generate carry. Periods of volatility and dislocation in the capital markets present substantial risks, but also can present us with opportunities to invest at reduced valuations that position us for future growth.

Most of our investments are in equities, so a change in global equity prices or in market volatility directly impacts the value of our investments and our profitability as well as our ability to realize investment gains and the receptiveness of fund investors to our investment products. For the quarter ended June 30, 2016, global equity markets were positive, with the S&P 500 Index up 2.5% and the MSCI World Index up 1.2% on a total return basis including dividends. Equity market volatility as evidenced by the Chicago Board Options Exchange Market Volatility Index, or the VIX, a measure of volatility, ended at 15.6 as of June 30, 2016, increasing from 14.0 as of March 31, 2016. For a further discussion of our valuation methods, see “Risk Factors-Risks Related to the Assets We Manage - Our investments are impacted by various economic conditions that are difficult to quantify or predict, and may have a significant impact on the valuation of our investments and, therefore, on the investment income we realize and our financial condition and results of operations” in our Annual Report and “-Critical Accounting Policies-Fair Value Measurements-Level III Valuation Methodologies” in this report.

Many of our investments are in credit instruments, and our funds and their portfolio companies also rely on credit financing and the ability to refinance existing debt. Consequently, any decrease in the value of credit instruments that we have invested in or any increase in the cost of credit financing reduces our returns and decreases our net income. In particular due in part to holdings of credit assets such as CLOs on our balance sheet, the performance of the credit markets has had an amplified impact on our financial results, as we directly bear the full extent of such losses. Credit markets can also impact valuations because a discounted cash flow analysis is generally used as one of the methodologies used to ascertain the fair value of our investments that do not have readily observable market prices. In addition, with respect to our credit investments, increased credit spreads lead to a reduction in the value of these investments, if not offset by hedging or other factors. Within credit markets, spreads tightened during the quarter ended June 30, 2016 but remain significantly above levels a year ago. Low interest rates related to monetary stimulus and economic stagnation also has negatively impact expected returns on all investments, as the demand for relatively higher return assets increases and supply decreases. Higher interest rates in

Table of Contents

conjunction with slower growth or weaker currencies in some emerging market economies may cause the default risk of these countries to increase, and this could impact the operations or value of our investments that operate in these regions. Areas such as the Eurozone and Japan, which have ongoing central bank quantitative easing campaigns and comparatively low interest rates relative to the United States, could potentially endure further currency volatility and weakness relative to the U.S. dollar

The subinvestment grade credit indices rose during the quarter ended June 30, 2016, with the S&P/LSTA Leveraged Loan Index up 2.9% and the BoAML HY Master II Index up 5.9%. In the quarter ended June 30, 2016, global government bond yields fell as the Bank of Japan continued its policy of negative interest rates and the U.S. Federal Reserve declined to raise the Federal Funds rate further following an initial rate hike in December 2015. For the quarter ended June 30, 2016, 10-year government bond yields fell 30 basis points in the United States, 28 basis points in Germany, 19 basis points in Japan and one basis point in China. For further discussion of the impact of global credit markets on our financial condition and results of operations, see “Risk Factors - Risks Related to the Assets We Manage -Changes in the debt financing markets may negatively impact the ability of our investment funds, their portfolio companies and strategies pursued with our balance sheet assets to obtain attractive financing for their investments or refinance existing debt and may increase the cost of such financing if it is obtained, which could lead to lower-yielding investments and potentially decrease our net income,” “- Our investments are impacted by various economic conditions that are difficult to quantify or predict, and may have a significant impact on the valuation of our investments and, therefore, on the investment income we realize and our financial condition and results of operations” and “- Because we hold interests in some of our portfolio companies both through our management of private equity funds as well as through separate investments in those funds and direct co-investments, fluctuation in the fair values of these portfolio companies may have a disproportionate impact on the investment income earned by us” in our Annual Report and “-Critical Accounting Policies-Fair Value Measurements-Level III Valuation Methodologies” in this report.

Foreign Exchange Rates. Foreign exchange rates have a substantial impact on the valuations of our investments that are denominated in currencies other than the U.S. dollar. Currency volatility, which has become more pronounced in recent quarters, can also affect our businesses which deal in cross border trade. The U.S. dollar has appreciated against a number of currencies over recent periods, which is likely to cause a decrease in the U.S. dollar value of our non U.S. investments to the extent unhedged and making the exports of U.S. based companies less competitive leading to a decline in revenues. While this may cause a decrease in the U.S. dollar values of our assets and portfolio companies outside the United States, we also expect it to create opportunities to invest at more attractive U.S. dollar prices in certain countries. For the quarter ended June 30, 2016, the euro fell 2.4% and the British pound fell 7.3% respectively, relative to the U.S. dollar with significant depreciation following the June 23, 2016, referendum in which voters in the United Kingdom approved an exit from the European Union. The depreciation of the British pound adversely affects the value of our pound denominated investments, to the extent unhedged and adversely affects the dollar equivalent revenues of portfolio companies with substantial pound denominated revenues. See “Risk Factors- Risks Related to Our Business - Difficult market conditions can adversely affect our business in many ways, including by reducing the value or performance of the investments that we manage or by reducing the ability of our funds to raise or deploy capital, each of which could negatively impact our net income and cash flow and adversely affect our financial condition,” in this report and our Annual Report. In China, the potential for greater CNY depreciation remains a large source of uncertainty. The cumulative devaluation of the yuan since August 2015, which effectively makes Chinese exports cheaper and imports more expensive, may impact global trade substantially for the reasons discussed above. For additional information regarding our foreign exchange rate risk, see “Quantitative and Qualitative Disclosure About Market Risk - Exchange Rate Risk” in our Annual Report.

Commodity Markets. Our Private Markets portfolio contains energy real asset investments and certain of our Public Markets strategies and products, including direct lending, special situations and CLOs, have meaningful investments in the energy sector. The value of these investments are heavily influenced by the price of natural gas and oil, which have varied meaningfully over the course of the year. The long-term price of WTI crude and natural gas increased

approximately 14% and 6%, respectively, during the quarter favorably impacting the value of our energy real assets. The long-term price of WTI crude oil increased from approximately \$47 per barrel to \$54 per barrel and the long-term price of natural gas increased from approximately \$2.90 per mcf to \$3.00 per mcf as of March 31, 2016 and June 30, 2016, respectively. However, commodity prices remain low compared to recent historical levels, and if they remain depressed or decline or if a decline is not offset by other factors, we would expect the value of our energy real asset investments to be adversely impacted. In addition, due in part to holdings of direct energy assets on our balance sheet, which had a fair value of \$0.5 billion as of June 30, 2016, these price movements have had an amplified impact on our financial results, as we directly bear the full extent of such losses. For additional information regarding our energy real assets, see “-Critical Accounting Policies-Fair Value Measurements-Level III Valuation Methodologies-Real Asset Investments” in this report and “Risk Factors - Risks Related to the Assets We Manage - Because we hold interests in some of our portfolio companies both through our management of private equity funds as well as through separate investments in those funds and direct co-investments, fluctuation in the fair values of these portfolio companies may have a disproportionate impact on the investment income earned by us” in our Annual Report.

Table of Contents

Basis of Accounting

We consolidate the financial results of the KKR Group Partnerships and their consolidated subsidiaries, which include the accounts of our investment management and capital markets companies, the general partners of unconsolidated funds and vehicles, general partners of certain funds that are consolidated and their respective consolidated funds and certain other entities including certain consolidated CLOs and commercial real estate mortgage-backed securities ("CMBS", and together with CLOs, referred to hereafter as collateralized financing entities "CFEs").

On January 1, 2016, KKR adopted ASU No. 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis ("ASU 2015-02"). The adoption of ASU 2015-02 resulted in the de-consolidation of most of KKR's investment funds, but did not impact net income (loss) attributable to KKR & Co. L.P. under GAAP. KKR adopted this new guidance using the modified retrospective method. As a result, restatement of prior period results is not required and prior periods presented in this report under GAAP have not been impacted.

When an entity is consolidated, we reflect the assets, liabilities, fees, expenses, investment income, cash flows and other amounts of the consolidated entity on a gross basis (collectively, the "Accounts"). While the consolidation of a consolidated fund or entity does not have an effect on the amounts of Net Income Attributable to KKR or KKR's partners' capital that KKR reports, the consolidation does significantly impact the financial statement presentation under GAAP. This is due to the fact that the Accounts of the consolidated funds and entities are reflected on a gross basis while the allocable share of those amounts that are attributable to third parties are reflected as single line items. The single line items in which the Accounts attributable to third parties are recorded are presented as noncontrolling interests on the consolidated statements of financial condition and net income attributable to noncontrolling interests on the consolidated statements of operations. In connection with the adoption of ASU 2015-02, and the resulting de-consolidation of most of our investment funds, KKR's financial statements under GAAP no longer reflect the Accounts of most of our investment funds and also reflect a significantly lower amount of noncontrolling interests and net income attributable to noncontrolling interests. Accordingly, the amounts associated with the individual financial statement captions may be substantially less than those presented in prior periods.

For a further discussion of our consolidation policies, see "Item 1. Condensed Consolidated Financial Statements (Unaudited)--Summary of Significant Accounting Policies."

Key Financial Measures Under GAAP

Fees and Other

Fees and other consist primarily of (i) transaction fees earned in connection with successful investment transactions and from capital markets activities, (ii) management and incentive fees from providing investment management services to unconsolidated funds, CLOs, other vehicles and separately managed accounts, (iii) monitoring fees from providing services to portfolio companies, (iv) carried interest allocations to general partners of unconsolidated funds, (v) revenue earned by oil and gas-producing entities that are consolidated and (vi) consulting fees earned by entities that employ non-employee operating consultants. These fees are based on the contractual terms of the governing agreements and are recognized when earned, which coincides with the period during which the related services are performed and in the case of transaction fees, upon closing of the transaction. Monitoring fees may provide for a termination payment following an initial public offering or change of control. These termination payments are recognized in the period when the related transaction closes.

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Management fees, fee credits and carried interest earned from consolidated funds are eliminated in consolidation and as such are not recorded in Fees and

Other. The economic impact of these management fees, fee credits and carried interests that are eliminated is reflected as an adjustment to noncontrolling interests and has no impact to Net Income Attributable to KKR & Co. L.P. As a result of the de-consolidation of most of our investment funds, the management fees, fee credits and carried interests associated with funds that had previously been consolidated are included in Fees and Other beginning on January 1, 2016 as such amounts are no longer eliminated.

For a further discussion of our fee policies, see "Item 1. Condensed Consolidated Financial Statements (Unaudited)--Summary of Significant Accounting Policies."

Table of Contents

Expenses

Compensation and Benefits

Compensation and benefits expense includes cash compensation consisting of salaries, bonuses, and benefits, as well as equity-based compensation consisting of charges associated with the vesting of equity-based awards and carry pool allocations. All employees and employees of certain consolidated entities receive a base salary that is paid by KKR or its consolidated entities, and is accounted for as compensation and benefits expense. These employees are also eligible to receive discretionary cash bonuses based on performance, overall profitability and other matters. While cash bonuses paid to most employees are borne by KKR and certain consolidated entities and result in customary compensation and benefits expense, cash bonuses that are paid to certain employees are currently borne by KKR Holdings. These bonuses are funded with distributions that KKR Holdings receives on KKR Group Partnership Units held by KKR Holdings but are not then passed on to holders of unvested units of KKR Holdings. The distributions to be paid by KKR are expected to decrease in 2016 and subsequent years as a result of the change in distribution policy announced on October 27, 2015. Because employees are not entitled to receive distributions on units that are unvested, any amounts allocated to employees in excess of an employee's vested equity interests are reflected as employee compensation and benefits expense. These compensation charges are recorded based on the unvested portion of quarterly earnings distributions received by KKR Holdings at the time of the distribution. See "Risks Related to Our Business - If we cannot retain and motivate our principals and other key personnel and recruit, retain and motivate new principals and other key personnel, our business, results and financial condition could be adversely affected" regarding the adequacy of such distributions to fund future discretionary cash bonuses.

With respect to KKR's active and future funds and co-investment vehicles that provide for carried interest, KKR allocates to its employees and other personnel a portion of the carried interest earned as part of its carry pool. KKR currently allocates approximately 40% of the carry it earns from these funds and vehicles to its carry pool. These amounts are accounted for as compensatory profit-sharing arrangements in conjunction with the related carried interest income and recorded as compensation and benefits expense for KKR employees and general, administrative and other expense for certain non-employee consultants and service providers in the consolidated statements of operations.

General, Administrative and Other

General, administrative and other expense consists primarily of professional fees paid to legal advisors, accountants, advisors and consultants, insurance costs, travel and related expenses, communications and information services, depreciation and amortization charges, changes in fair value of contingent consideration, expenses incurred by oil and gas-producing entities (including impairment charges) that are consolidated and other general and operating expenses which are not borne by fund investors and are not offset by credits attributable to fund investors' noncontrolling interests in consolidated funds. General, administrative and other expense also consists of costs incurred in connection with pursuing potential investments that do not result in completed transactions, a substantial portion of which are borne by fund investors.

Investment Income (Loss)

Net Gains (Losses) from Investment Activities

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, the Net Gains (Losses) from Investment Activities attributed to third party limited partners in our investment funds that had previously been consolidated are no longer included in the statement of operations.

Net gains (losses) from investment activities consist of realized and unrealized gains and losses arising from our investment activities. A large portion of our net gains (losses) from investment activities are related to our private equity investments. Fluctuations in net gains (losses) from investment activities between reporting periods is driven primarily by changes in the fair value of our investment portfolio as well as the realization of investments. The fair value of, as well as the ability to recognize gains from, our private equity and other investments is significantly impacted by the global financial markets, which, in turn, affects the net gains (losses) from investment activities recognized in any given period. Upon the disposition of an investment, previously recognized unrealized gains and losses are reversed and an offsetting realized gain or loss is recognized in the current period. Since our investments are carried at fair value, fluctuations between periods could be significant due to changes to the inputs to our valuation process over time. For a further discussion of our fair value measurements and fair value of investments, see "—Critical Accounting Policies—Fair Value Measurements."

Table of Contents

Dividend Income

Dividend income consists primarily of distributions that we and our consolidated investment funds receive from portfolio companies in which they invest. Dividend income is recognized primarily in connection with (i) dispositions of operations by portfolio companies, (ii) distributions of excess cash generated from operations from portfolio companies and (iii) other significant refinancings undertaken by portfolio companies.

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, dividends received from our investment funds that had previously been consolidated are not included in the statement of operations.

Interest Income

Interest income consists primarily of interest that is received on our cash balances and other investments including credit instruments in which our consolidated funds and other entities invest.

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, interest income received from our investment funds that had previously been consolidated is not included in the statement of operations.

Interest Expense

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, interest expense incurred by our investment funds that had previously been consolidated is not included in the statement of operations.

Interest expense is incurred from debt issued by KKR, including debt issued by KFN which was consolidated upon completion of the acquisition of KFN, credit facilities entered into by KKR, debt securities issued by consolidated CFEs and financing arrangements at our consolidated funds entered into primarily with the objective of managing cash flow. KFN's debt obligations are non-recourse to KKR beyond the assets of KFN. Debt securities issued by consolidated CFEs are supported solely by the investments held at the CFE and are not collateralized by assets of any other KKR entity. Our obligations under financing arrangements at our consolidated funds are generally limited to our pro-rata equity interest in such funds. Our management companies bear no obligations with respect to financing arrangements at our consolidated funds. See "—Liquidity".

Income Taxes

The KKR Group Partnerships and certain of their subsidiaries operate in the United States as partnerships for U.S. federal income tax purposes and as corporate entities in non-U.S. jurisdictions. Accordingly, these entities, in some cases, are subject to New York City unincorporated business taxes, or non-U.S. income taxes. Furthermore, we hold our interest in one of the KKR Group Partnerships through KKR Management Holdings Corp., which is treated as a corporation for U.S. federal income tax purposes, and certain other subsidiaries of the KKR Group Partnerships are treated as corporations for U.S. federal income tax purposes. Accordingly, such subsidiaries of KKR, including KKR Management Holdings Corp., and of the KKR Group Partnerships are subject to U.S. federal, state and local corporate income taxes at the entity level and the related tax provision attributable to KKR's share of this income is reflected in the financial statements. We also generate certain interest income to our unitholders and interest deductions to KKR

Management Holdings Corp.

We use the asset and liability method to account for income taxes in accordance with GAAP. Under this method, deferred tax assets and liabilities are recognized for the expected future tax consequences of differences between the carrying amounts of assets and liabilities and their respective tax basis using currently enacted tax rates. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period when the change is enacted. Deferred tax assets are reduced by a valuation allowance when it is more likely than not that all or a portion of the deferred tax assets will not be realized.

Tax laws are complex and subject to different interpretations by the taxpayer and respective governmental taxing authorities. Significant judgment is required in determining tax expense and in evaluating tax positions including evaluating uncertainties. We review our tax positions quarterly and adjust our tax balances as new information becomes available.

Table of Contents

Net Income (Loss) Attributable to Noncontrolling Interests

Net income (loss) attributable to noncontrolling interests represents the ownership interests that certain third parties hold in entities that are consolidated in the financial statements as well as the ownership interests in our KKR Group Partnerships that are held by KKR Holdings. The allocable share of income and expense attributable to these interests is accounted for as net income (loss) attributable to noncontrolling interests. Historically, the amount of net income (loss) attributable to noncontrolling interests has been substantial and has resulted in significant charges and credits in the statements of operations. However, as indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. As a result of this adoption, the amount of net income (loss) attributable to noncontrolling interests is expected to be significantly lower than that reported in prior periods. However, given the consolidation of certain of our investment funds and the significant ownership interests in our KKR Group Partnerships held by KKR Holdings, we expect a portion of net income (loss) will continue to be attributed to noncontrolling interests in our business.

Segment Operating and Performance Measures

The segment key performance measures that follow are used by management in making operating and resource deployment decisions as well as assessing the overall performance of each of KKR's reportable business segments. The reportable segments for KKR's business are presented prior to giving effect to the allocation of income (loss) between KKR & Co. L.P. and KKR Holdings L.P. and as such represent the business in total. In addition, KKR's reportable segments are presented without giving effect to the consolidation of the funds or CFEs that KKR manages.

We disclose the following financial measures in this report that are calculated and presented using methodologies other than in accordance with GAAP. We believe that providing these performance measures on a supplemental basis to our GAAP results is helpful to unitholders in assessing the overall performance of KKR's businesses. These financial measures should not be considered as a substitute for similar financial measures calculated in accordance with GAAP, if available. We caution readers that these non-GAAP financial measures may differ from the calculations of other investment managers, and as a result, may not be comparable to similar measures presented by other investment managers. Reconciliations of these non-GAAP financial measures to the most directly comparable financial measures calculated and presented in accordance with GAAP, where applicable, are included within "Financial Statements and Supplementary Data — Note 14. Segment Reporting" and later in this report under "—Segment Balance Sheet."

Adjusted Units

Adjusted units are used as a measure of the total common equity ownership of KKR that is held by KKR & Co. L.P. (including equity awards issued under the KKR & Co. L.P. 2010 Equity Incentive Plan (the "Equity Incentive Plan"), but excluding preferred units), KKR Holdings and other holders of securities exchangeable into common units of KKR & Co. L.P. and represent the fully diluted common unit count using the if-converted method. We believe this measure is useful to unitholders as it provides an indication of the total common equity ownership of KKR as if all outstanding KKR Holdings units, equity awards issued under the Equity Incentive Plan and other exchangeable securities had been exchanged for common units of KKR & Co. L.P. The Series A and Series B Preferred Units are not exchangeable for common units of KKR & Co. L.P.

Adjusted Units Eligible for Distribution

Adjusted units eligible for distribution represents the portion of total adjusted units that is eligible to receive a distribution. We believe this measure is useful to unitholders as it provides insight into the calculation of amounts available for distribution on a per unit basis. Adjusted units eligible for distribution is used in the calculation of

after-tax distributable earnings per unit.

After-Tax Distributable Earnings

After-tax distributable earnings is used by management as an operating measure of the earnings excluding mark-to-market gains (losses) of KKR. KKR believes this measure is useful to unitholders as it provides a supplemental measure to assess performance, excluding the impact of mark-to-market gains (losses). After-tax distributable earnings excludes certain realized investment losses to the extent unrealized losses on these investments were recognized prior to the combination with KPE on October 1, 2009. After-tax distributable earnings does not represent and is not used to calculate actual distributions under KKR's current distribution policy. This metric was formerly called after-tax cash earnings.

Table of Contents

The following table presents our after tax distributable earnings on common units for the three and six months ended June 30, 2016 and 2015 as described above. For a discussion of the components that drove the changes in our distributable earnings, see “—Segment Analysis.”

| (\$ in thousands except per unit data) | Quarter Ended | | Six Months Ended | |
|--|------------------|------------------|------------------|------------------|
| | June 30, 2016 | June 30, 2015 | June 30, 2016 | June 30, 2015 |
| Revenues | | | | |
| Management, Monitoring and Transaction Fees, Net | \$262,106 | \$ 265,607 | \$542,021 | \$560,017 |
| Realized Performance Income (loss) | 309,920 | 258,120 | 408,801 | 566,210 |
| Realized Investment Income (loss) | 250,703 | 251,666 | 286,096 | 483,008 |
| Total Distributable Segment Revenues | 822,729 | 775,393 | 1,236,918 | 1,609,235 |
| Expenses | | | | |
| Cash Compensation and Benefits | 96,890 | 96,514 | 197,789 | 201,276 |
| Realized Performance Income Compensation | 123,968 | 103,248 | 163,520 | 226,483 |
| Occupancy and Related Charges | 15,659 | 15,475 | 31,609 | 30,271 |
| Other Operating Expenses | 49,533 | 51,613 | 111,419 | 112,559 |
| Total Distributable Segment Expenses | 286,050 | 266,850 | 504,337 | 570,589 |
| Distributable Earnings Before Noncontrolling Interests and Taxes | 536,679 | 508,543 | 732,581 | 1,038,646 |
| Less: Corporate and local income taxes paid | (22,819) | (38,908) | (49,322) | (77,713) |
| Less: Income attributable to segment noncontrolling interests | (575) | (4,383) | (1,242) | (8,005) |
| Less: Preferred Unit Distributions | (5,693) | — | (5,693) | — |
| After-tax Distributable Earnings | \$507,592 | \$ 465,252 | \$676,324 | \$952,928 |
| Adjusted Units Eligible for Distribution | 808,716,988 | 820,963,434 | | |

Assets Under Management ("AUM")

Assets under management ("AUM") represent the assets managed by KKR or by its strategic partners from which KKR is entitled to receive fees or a carried interest (either currently or upon deployment of capital) and general partner capital. We believe this measure is useful to unitholders as it provides additional insight into KKR's capital raising activities and the overall activity in its investment funds and strategic partnerships. KKR calculates the amount of AUM as of any date as the sum of: (i) the fair value of the investments of KKR's investment funds; (ii) uncalled capital commitments from these funds, including uncalled capital commitments from which KKR is currently not earning management fees or carried interest; (iii) the fair value of investments in KKR's co-investment vehicles; (iv) the par value of outstanding CLOs (excluding CLOs wholly-owned by KKR); (v) KKR's pro-rata portion of the AUM managed by strategic partnerships in which KKR holds a minority ownership interest and (vi) the fair value of other assets managed by KKR, but excluding the fair value of certain investment vehicles that generate revenue only attributable to the Principal Activities segment. The pro-rata portion of the AUM managed by strategic partnerships is calculated based on KKR's percentage ownership interest in such entities multiplied by such entity's respective AUM. KKR's definition of AUM is not based on any definition of AUM that may be set forth in the agreements governing the investment funds, vehicles or accounts that it manages or calculated pursuant to any regulatory definitions.

Book Value

Book value is a measure of the net assets of KKR's reportable segments and is used by management primarily in assessing the unrealized value of KKR's investment portfolio, including carried interest. We believe this measure is useful to unitholders as it provides additional insight into the assets and liabilities of KKR excluding the assets and liabilities that are allocated to noncontrolling interest holders and to the holders of the Series A and Series B Preferred Units.

Table of Contents

Capital Invested

Capital invested is the aggregate amount of capital that has been invested by KKR's investment vehicles and is used as a measure of investment activity for KKR and its business segments during a given period. We believe this measure is useful to unitholders as it provides insight into KKR's investments among its investment vehicles. Such amounts consist of capital invested by KKR's investment vehicles, including investments made using investment financing arrangements like credit facilities. Capital invested excludes investments in liquid credit strategies.

Economic net income (loss) ("ENI")

Economic net income (loss) ("ENI") is a measure of profitability for KKR's reportable segments and is used by management as an alternative measurement of the operating and investment earnings of KKR and its business segments. We believe this measure is useful to unitholders as it provides additional insight into the overall profitability of KKR's businesses inclusive of carried interest and related carry pool allocations and investment income. ENI is comprised of total segment revenues less total segment expenses and certain economic interests in KKR's segments held by third parties.

Fee Paying AUM ("FPAUM")

Fee paying AUM ("FPAUM") represents only those assets under management of KKR or its strategic partners from which KKR receives management fees. We believe this measure is useful to unitholders as it provides additional insight into the capital base upon which KKR earns management fees. FPAUM is the sum of all of the individual fee bases that are used to calculate KKR's fees and differs from AUM in the following respects: (i) assets and commitments from which KKR does not receive a fee are excluded (i.e., assets and commitments with respect to which it receives only carried interest or is otherwise not currently receiving a fee) and (ii) certain assets, primarily in its private equity funds, are reflected based on capital commitments and invested capital as opposed to fair value because fees are not impacted by changes in the fair value of underlying investments.

Outstanding Adjusted Units

Outstanding adjusted units represents the portion of total adjusted units that would receive assets of KKR if it were to be liquidated as of a particular date. Outstanding adjusted units is used to calculate book value per outstanding adjusted unit, which we believe is useful to unitholders as it provides a measure of net assets of KKR's reportable segments on a per unit basis.

Syndicated Capital

Syndicated capital is generally the aggregate amount of capital in transactions originated by KKR and its investment funds and carry-yielding co-investment vehicles, which has been distributed to third parties in exchange for a fee. It does not include (i) capital invested in such transactions by KKR investment funds and carry-yielding co-investment vehicles, which is instead reported in capital invested and (ii) debt capital that is arranged as part of the acquisition financing of transactions originated by KKR investment funds. Syndicated capital is used as a measure of investment activity for KKR and its business segments during a given period, and we believe that this measure is useful to unitholders as it provides additional insight into levels of syndication activity in KKR's Capital Markets segment and across its investment platform.

Uncalled Commitments

Uncalled commitments are used as a measure of unfunded capital commitments that KKR's investment funds and carry-paying co-investment vehicles have received from partners to contribute capital to fund future investments. We believe this measure is useful to unitholders as it provides additional insight into the amount of capital that is available to KKR's investment funds to make future investments. Uncalled commitments are not reduced for investments completed using fund-level investment financing arrangements.

Table of Contents

A reconciliation of Net Income (Loss) Attributable to KKR & Co. L.P. Common Unitholders on a GAAP basis to ENI and After-tax Distributable Earnings is provided below.

| (\$ in thousands) | Quarter Ended | | Six Months Ended | |
|--|------------------|------------------|------------------|------------------|
| | June 30, 2016 | June 30, 2015 | June 30, 2016 | June 30, 2015 |
| Net Income (Loss) Attributable to KKR & Co. L.P. Common Unitholders | \$93,890 | \$376,306 | \$(236,049) | \$646,813 |
| Plus: Preferred Distributions | 5,693 | — | 5,693 | — |
| Plus: Net income (loss) attributable to noncontrolling interests held by KKR Holdings L.P. | 73,400 | 325,703 | (198,175) | 564,711 |
| Plus: Non-cash equity-based charges | 60,657 | 69,478 | 124,480 | 146,028 |
| Plus: Amortization of intangibles and other, net | 9,144 | 37,910 | 38,026 | 35,120 |
| Plus: Income tax (benefit) | 6,045 | 30,547 | 7,935 | 46,685 |
| Economic Net Income (Loss) | 248,829 | 839,944 | (258,090) | 1,439,357 |
| Plus: Unrealized performance income compensation | 8,525 | 136,566 | (78,117) | 192,197 |
| Less: Net unrealized gains (losses) | 297,448 | (131,984) | 862,439 | (121,263) |
| Less: Unrealized Carried Interest | (18,698) | (340,366) | 205,107 | (479,650) |
| Less: Corporate and local income taxes paid | (22,819) | (38,908) | (49,322) | (77,713) |
| Less: Preferred Distributions | (5,693) | — | (5,693) | — |
| After-tax Distributable Earnings | \$507,592 | \$465,252 | \$676,324 | \$952,928 |

Table of Contents

Unaudited Condensed Consolidated Results of Operations

The following is a discussion of our condensed consolidated results of operations for the three and six months ended June 30, 2016 and 2015. You should read this discussion in conjunction with the condensed consolidated financial statements and related notes included elsewhere in this report. For a more detailed discussion of the factors that affected the results of operations of our three business segments in these periods, see “—Segment Analysis.” On January 1, 2016, KKR adopted ASU No. 2015-02, Consolidation (Topic 810): Amendments to the Consolidation Analysis (“ASU 2015-02”). The adoption of ASU 2015-02 resulted in the de-consolidation of most of KKR’s investment funds, but did not impact net income (loss) attributable to KKR & Co. L.P. KKR adopted this new guidance using the modified retrospective method. As a result, restatement of prior period results is not required and prior periods presented below have not been impacted.

Three months ended June 30, 2016 compared to three months ended June 30, 2015

| | Three Months Ended | | |
|---|--------------------|------------------|-------------|
| | June 30, 2016 | June 30, 2015 | Change |
| | (\$ in thousands) | | |
| Revenues | | | |
| Fees and Other | \$576,757 | \$255,874 | \$320,883 |
| Expenses | | | |
| Compensation and Benefits | 296,412 | 411,691 | (115,279) |
| Occupancy and Related Charges | 16,188 | 16,172 | 16 |
| General, Administrative and Other | 110,618 | 126,314 | (15,696) |
| Total Expenses | 423,218 | 554,177 | (130,959) |
| Investment Income (Loss) | | | |
| Net Gains (Losses) from Investment Activities | 9,168 | 3,110,604 | (3,101,436) |
| Dividend Income | 31,669 | 360,556 | (328,887) |
| Interest Income | 266,213 | 302,985 | (36,772) |
| Interest Expense | (181,313) | (139,427) | (41,886) |
| Total Investment Income (Loss) | 125,737 | 3,634,718 | (3,508,981) |
| Income (Loss) Before Taxes | 279,276 | 3,336,415 | (3,057,139) |
| Income Taxes | 6,045 | 30,547 | (24,502) |
| Net Income (Loss) | 273,231 | 3,305,868 | (3,032,637) |
| Net Income (Loss) Attributable to Redeemable Noncontrolling Interests | 1,533 | (891) | 2,424 |
| Net Income (Loss) Attributable to Noncontrolling Interests | 172,115 | 2,930,453 | (2,758,338) |
| Net Income (Loss) Attributable to KKR & Co. L.P. | \$99,583 | \$376,306 | \$(276,723) |
| Net Income Attributable to Series A Preferred Unitholders | 5,693 | — | 5,693 |
| Net Income Attributable to Series B Preferred Unitholders | — | — | — |
| Net Income (Loss) Attributable to KKR & Co. L.P. Common Unitholders | \$93,890 | \$376,306 | \$(282,416) |

Table of Contents

Fees and Other

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. When an investment fund is consolidated, management fees, fee credits and carried interest earned from consolidated funds are eliminated in consolidation and as such are not recorded in Fees and Other. The economic impact of these management fees, fee credits and carried interests that are eliminated is reflected as an adjustment to noncontrolling interests and has no impact to Net Income Attributable to KKR & Co., L.P. As a result of the de-consolidation of most of our investment funds, the management fees, fee credits and carried interests associated with funds that had previously been consolidated are included in Fees and Other beginning on January 1, 2016 as such amounts are no longer eliminated.

The net increase in Fees and Other was primarily due to (i) the inclusion of \$304.8 million of carried interest gains earned in the 2016 period from investment funds that are no longer consolidated and (ii) a \$108.0 million increase in management fees driven primarily by fees earned from investment funds that are no longer consolidated. These increases were partially offset by (i) a \$34.4 million increase in fee credits incurred, driven primarily by fee credits associated with investment funds that are no longer consolidated, (ii) a \$23.3 million decrease in transaction fees which was primarily attributable to a decrease in the average fee earned on investments completed in our Private Markets business and (iii) an \$18.0 million decrease in monitoring fees primarily in our Private Markets business.

The decrease in monitoring fees was primarily the result of \$32.4 million of monitoring fees received in the second quarter of 2015 from the termination of monitoring fee arrangements in connection with the partial exit of Biomet, Inc. (healthcare sector), which was acquired by Zimmer Holdings Inc. and renamed Zimmer Biomet Holdings, Inc. (NYSE: ZBH) subsequent to its acquisition, and the initial public offering (IPO) of Go Daddy Inc. (NYSE: GDDY), compared to \$15.3 million of such termination payments received during the three months ended June 30, 2016 in connection with the IPO of US Foods (NYSE: USFD). We expect these termination payments to decrease over time. They may occur in the future; however, they are infrequent in nature and are generally correlated with IPO and other realization activity in our private equity portfolio.

The increase in Fees and Other resulting from (i) the inclusion of carried interest gains earned by investment funds that are no longer consolidated, (ii) the increase in fee credits associated with investment funds that are no longer consolidated and (iii) the increase in management fees associated with investment funds that are no longer consolidated is the result of the de-consolidation of investment funds upon adoption of ASU 2015-02.

The carried interest gains earned during the three months ended June 30, 2016 were due primarily to an overall increase in the value of our private equity portfolio. For a more detailed discussion of the factors that affected our Private Markets carried interest during the period, see “—Segment Analysis—Private Markets.”

Expenses

The decrease was primarily due to a \$115.3 million decrease in compensation and benefits due primarily to a lower level of carry pool allocations reflecting a lower level of appreciation in the value of our private equity portfolio during the three months ended June 30, 2016 as compared to the three months ended June 30, 2015.

Net Gains (Losses) from Investment Activities

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, the Net Gains (Losses) from Investment Activities attributed to third party limited partners in our investment funds that had previously been consolidated are not included in the statement of operations.

Table of Contents

The following is a summary of net gains (losses) from investment activities:

| | Three Months Ended | |
|---|--------------------|--------------|
| | June 30, | |
| | 2016 | 2015 |
| | (\$ in thousands) | |
| Private Equity Investments | \$ (37,404) | \$ 2,836,094 |
| Credit & Other Investments | (104,777) | 293,023 |
| Investments of Consolidated CFE's | 104,050 | (24,391) |
| Real Assets Investments | 119,365 | 171,517 |
| Debt Obligations | (70,370) | (12,773) |
| Other Net Gains (Losses) from Investment Activities | (1,696) | (152,866) |
| Net Gains (Losses) from Investment Activities | \$ 9,168 | \$ 3,110,604 |

The net gains from investment activities for the three months ended June 30, 2016 were comprised of net realized gains of \$108.8 million and net unrealized losses of \$99.6 million. For the three months ended June 30, 2016, net realized gains were comprised primarily of the net impact of (i) realized gains on sales of private equity investments held directly by KKR, including the partial sales of Walgreens Boots Alliance, Inc. (NASDAQ: WBA) and HCA Holdings, Inc. (NYSE: HCA); (ii) realized losses on assets held at consolidated CLOs and (iii) realized gains on debt held at consolidated CLOs. For the three months ended June 30, 2016, net unrealized losses were driven primarily by (i) mark-to-market losses in our private equity portfolio held directly by KKR which includes unrealized losses in First Data Corporation (NYSE: FDC), (ii) mark-to-market losses in assets in our consolidated special situations funds and (iii) the reversal of unrealized gains on the partial sales of Walgreens Boots Alliance, Inc. and HCA Holdings, Inc., as well as the reversal of unrealized gains on debt realizations in our consolidated CLOs. Offsetting these unrealized losses were unrealized gains, the most significant of which were mark-to-market gains in our energy investments held through consolidated funds and reversals of unrealized losses on asset realizations in our consolidated CLOs.

For the three months ended June 30, 2015, the most significant driver of the net investment gains related to gains and losses at KKR's consolidated private equity funds. The net appreciation in the market value of our private equity portfolio was driven primarily by net unrealized gains of \$0.7 billion, \$0.6 billion and \$0.5 billion in our 2006 Fund, North America Fund XI and Asian Fund II, respectively. Approximately 45% of the net change in value for the three months ended June 30, 2015 was attributable to changes in share prices of various publicly held or publicly indexed investments, the most significant of which were gains on PRA Health Sciences, Inc. (NASDAQ: PRAH), GoDaddy, Inc. and Qingdao Haier (CH: 600690). These increases were partially offset by decreased share prices of various publicly held investments, the most significant of which were Engility Holdings, Inc. (NYSE: EGL) and J.M. Smucker Company (NYSE: SJM). Our privately held investments contributed the remainder of the change in value, the most significant of which were gains relating to Capital Safety Group (industrial sector), Alliant Insurance Services (financial services sector), and Arbor Pharmaceuticals, Inc. (healthcare sector). The unrealized gains on our privately held investments were partially offset by unrealized losses relating primarily to US Foods (retail sector), BIS Industries Ltd. (industrial sector) and Aceco TI S.A. (technology sector). The increased valuations of individual companies in our privately held investments, in the aggregate, generally related to (i) in the case of Capital Safety Group and Alliant Insurance Services, valuations that reflected agreements to sell these investments in whole or in part, (ii) an increase in the value of market comparables and (iii) individual company performance. The decreased valuations of individual companies in our privately held investments, in the aggregate, generally related to (i) individual company performance or, in certain cases, an unfavorable business outlook and (ii) in the case of US Foods a decrease that reflected the termination of an agreement to sell this investment.

Dividend Income

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, dividends received from our investment funds that had previously been consolidated are not included in the statement of operations.

The decrease was primarily due to a decrease associated with investment funds no longer being consolidated in the 2016 period. During the three months ended June 30, 2016 significant dividends received included Sedgwick Claims Management Services (financial services sector) of \$12.7 million and PRA Health Sciences Inc. (NASDAQ: PRAH) of \$4.1 million. During the three months ended June 30, 2015, which included funds that are no longer consolidated in the 2016 period, we received dividends of \$114.9 million from United Envirotech Ltd. (recycling sector), \$86.2 million from MMI Holdings Limited (technology sector), \$65.9 million from Aricent Inc. (technology sector) and an aggregate of \$93.6 million of dividends from

Table of Contents

other investments. Significant dividends from portfolio companies are generally not recurring quarterly dividends, and while they may occur in the future, their size and frequency are variable.

Interest Income

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, interest income received from our investment funds that had previously been consolidated is not included in the statement of operations.

The decrease was primarily due to a decrease associated with investment funds (primarily those that are credit-oriented) no longer being consolidated in the second quarter of 2016 as a result of the adoption of ASU 2015-02. This decrease was partially offset by interest earned on new CMBS loans acquired in our real estate investment trust after June 30, 2015.

Interest Expense

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, interest expense incurred by our investment funds that had previously been consolidated is not included in the statement of operations.

The increase was primarily due to interest on new CMBS borrowings in our real estate investment trust after June 30, 2015. These increases were partially offset by a decrease associated with financing facilities at investment funds no longer being consolidated in the second quarter of 2016 as a result of the adoption of ASU 2015-02.

Income (Loss) Before Taxes

The decrease was primarily due to the impact of the adoption of ASU 2015-02 on January 1, 2016 which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date.

Income Taxes

The decrease is due primarily to a lower level of appreciation in the three months ended June 30, 2016, and in some cases losses in value of our investment assets within the KKR Group Partnerships that are subject to corporate taxes.

Net Income (Loss) Attributable to Noncontrolling Interests

Net income attributable to noncontrolling interests for the three months ended June 30, 2016 relates primarily to net income attributable to KKR Holdings L.P. representing their ownership interests in the KKR Group Partnerships. The change from the prior period is due primarily to noncontrolling interests attributed to third party limited partners in our investment funds that had previously been consolidated, but which are no longer included in the statement of operations effective with the adoption of ASU 2015-02 on January 1, 2016.

Net Income (Loss) Attributable to KKR & Co. L.P.

The decrease for the three months ended June 30, 2016, was due primarily to a lower level of carried interest reflecting a lower level of appreciation in the value of our private equity portfolio during the three months ended June 30, 2016.

Table of Contents

Six months ended June 30, 2016 compared to six months ended June 30, 2015

| | Six Months Ended | | Change |
|---|-------------------|------------------|-------------|
| | June 30, 2016 | June 30, 2015 | |
| | (\$ in thousands) | | |
| Revenues | | | |
| Fees and Other | \$739,562 | \$547,219 | \$192,343 |
| Expenses | | | |
| Compensation and Benefits | 421,901 | 776,690 | (354,789) |
| Occupancy and Related Charges | 32,754 | 31,904 | 850 |
| General, Administrative and Other | 276,886 | 260,616 | 16,270 |
| Total Expenses | 731,541 | 1,069,210 | (337,669) |
| Investment Income (Loss) | | | |
| Net Gains (Losses) from Investment Activities | (726,055) | 5,030,429 | (5,756,484) |
| Dividend Income | 94,882 | 439,371 | (344,489) |
| Interest Income | 496,689 | 599,143 | (102,454) |
| Interest Expense | (352,707) | (251,390) | (101,317) |
| Total Investment Income (Loss) | (487,191) | 5,817,553 | (6,304,744) |
| Income (Loss) Before Taxes | (479,170) | 5,295,562 | (5,774,732) |
| Income Taxes | 7,935 | 46,685 | (38,750) |
| Net Income (Loss) | (487,105) | 5,248,877 | (5,735,982) |
| Net Income (Loss) Attributable to Redeemable Noncontrolling Interests | 1,495 | 1,042 | 453 |
| Net Income (Loss) Attributable to Noncontrolling Interests | (258,244) | 4,601,022 | (4,859,266) |
| Net Income (Loss) Attributable to KKR & Co. L.P. | (230,356) | 646,813 | (877,169) |
| Less: Net Income Attributable to Series A Preferred Unitholders | 5,693 | — | 5,693 |
| Less: Net Income Attributable to Series B Preferred Unitholders | — | — | — |
| Net Income (Loss) Attributable to KKR & Co. L.P. Common Unitholders | \$(236,049) | \$646,813 | \$(882,862) |

Fees and Other

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. When an investment fund is consolidated, management fees, fee credits and carried interest earned from consolidated funds are eliminated in consolidation and as such are not recorded in Fees and Other. The economic impact of these management fees, fee credits and carried interests that are eliminated is reflected as an adjustment to noncontrolling interests and has no impact to Net Income Attributable to KKR & Co., L.P. As a result of the de-consolidation of most of our investment funds, the management fees, fee credits and carried interests associated with funds that had previously been consolidated are included in Fees and Other beginning on January 1, 2016 as such amounts are no longer eliminated.

The net increase was due to (i) a \$216.2 million increase in management fees driven primarily by fees earned in the 2016 period from investment funds that are no longer consolidated and (ii) the inclusion of \$187.8 million of carried interest gains earned from investment funds that are no longer consolidated. These increases were partially offset by

(i) a \$101.4 million decrease in monitoring fees primarily in our Private Markets business, (ii) a \$49.3 million increase in fee credits incurred,

85

Table of Contents

driven primarily by fee credits associated with investment funds that are not consolidated and (iii) a \$26.2 million decrease in transaction fees primarily attributable to a decrease in the average fee earned on investments completed in our Private Markets business.

The decrease in monitoring fees was primarily the result of \$114.1 million of monitoring fees received in the first half of 2015 from the termination of monitoring fee arrangements in connection with the exits or partial exits of Alliance Boots GmbH, which was acquired by Walgreens Co., and renamed Walgreens Boots Alliance, Inc. subsequent to the acquisition, Big Heart Pet Brands (consumer products sector), Zimmer Biomet, Inc. and Go Daddy Inc. compared to \$15.3 million of such termination payments being received during the six months ended June 30, 2016 in connection with the IPO of US Foods. These types of termination payments are expected to decrease over time. They may occur in the future; however, they are infrequent in nature and are generally correlated with IPO and other realization activity in our private equity portfolio.

The change in Fees and Other resulting from (i) the inclusion of carried interest gains earned from investment funds that are no longer consolidated, (ii) the increase in fee credits associated with investment funds that are no longer consolidated and (iii) the increase in management fees associated with investment funds that are no longer consolidated is the result of the de-consolidation of investment funds upon adoption of ASU 2015-02.

The carried interest gains earned during the six months ended June 30, 2016 were due primarily to an overall increase in the value of our private equity portfolio. For a more detailed discussion of the factors that affected our Private Markets carried interest during the period, see “—Segment Analysis--Private Markets.”

Expenses

The decrease was primarily due to a \$354.8 million decrease in compensation and benefits expense due primarily to a lower level of carry pool allocations reflecting a lower level of appreciation in the value of our private equity portfolio during the six months ended June 30, 2016 compared to the six months ended June 30, 2015.

Net Gains (Losses) from Investment Activities

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, the Net Gains (Losses) from Investment Activities attributed to third party limited partners in our investment funds that had previously been consolidated are not included in the statement of operations.

The following is a summary of net gains (losses) from investment activities:

| | Six Months Ended | |
|---|-------------------|-------------|
| | June 30, | |
| | 2016 | 2015 |
| | (\$ in thousands) | |
| Private Equity Investments | \$(251,892) | \$4,727,248 |
| Credit & Other Investments | (382,331) | 59,874 |
| Investments of Consolidated CFE's | 286,245 | 51,241 |
| Real Assets Investments | 8,582 | 71,405 |
| Debt Obligations | (342,191) | (162,035) |
| Other Net Gains (Losses) from Investment Activities | (44,468) | 282,696 |
| Net Gains (Losses) from Investment Activities | \$(726,055) | \$5,030,429 |

The net losses from investment activities for the six months ended June 30, 2016 were comprised of net realized gains of \$65.5 million and net unrealized losses of \$791.5 million. For the six months ended June 30, 2016, net realized gains were comprised primarily of the net impact of (i) realized gains on sales of private equity investments held directly by KKR, including the partial sales of Walgreens Boots Alliance, Inc. and HCA Holdings, Inc.; (ii) realized losses on assets held at consolidated CLOs and (iii) realized gains on debt held at consolidated CLOs. For the six months ended June 30, 2016, net unrealized losses were driven primarily by (i) mark-to-market losses in our private equity portfolio held directly by KKR including unrealized losses in First Data Corporation and to a lesser extent WMI Holdings Corp. (NASDAQ: WMIH), (ii) mark-to-market losses on assets in our consolidated special situations funds, (iii) mark-to-market losses on debt held through consolidated CMBS and (iv) the reversal of unrealized gains on the partial sales of Walgreens Boots Alliance, Inc. and HCA Holdings, Inc., as well as the reversal of unrealized gains on debt realizations our consolidated CLOs. Offsetting these

Table of Contents

unrealized losses were unrealized gains, the most significant of which were unrealized gains relating to investments held through consolidated CMBS structures and reversals of unrealized losses on asset realizations in our consolidated CLOs.

For the six months ended June 30, 2015, the most significant driver of the net investment gains related to gains and losses at KKR's consolidated private equity funds. The net appreciation in the market value of our private equity portfolio was driven primarily by net unrealized gains of \$1.4 billion, \$1.0 billion and \$0.8 billion in our 2006 Fund, North America Fund XI and Asian Fund II, respectively. Approximately 56% of the net change in value for the six months ended June 30, 2015 was attributable to changes in share prices of various publicly held or publicly indexed investments, the most significant of which were gains on Qingdao Haier, Walgreens Boots Alliance, Inc. (NYSE:WAG), and PRA Health Sciences, Inc. These increases were partially offset by decreased share prices of various publicly held investments, the most significant of which were RigNet (NASDAQ: RNET), Engility Holdings, Inc. and Yageo Corporation. Our privately held investments contributed the remainder of the change in value, the most significant of which were gains relating to First Data Corporation (financial services sector), Capital Safety Group and Alliant Insurance Services. The unrealized gains on our privately held investments were partially offset by unrealized losses relating primarily to BIS Industries Ltd., US Foods and Aceco TI S.A. The increased valuations of individual companies in our privately held investments, in the aggregate, generally related to (i) in the case of Capital Safety Group and Alliant Insurance Services, valuations that reflected agreements to sell these investments in whole or in part, (ii) an increase in the value of market comparables and (iii) individual company performance. The decreased valuations of individual companies in our privately held investments, in the aggregate, generally related to (i) individual company performance or, in certain cases, an unfavorable business outlook and (ii) in the case of US Foods a decrease that reflected the termination of an agreement to sell this investment.

Dividend Income

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, dividends received from our investment funds that had previously been consolidated are not included in the statement of operations.

The decrease was primarily due to a decrease associated with investment funds no longer being consolidated in the 2016 period. During the six months ended June 30, 2016 significant dividends received included US Foods of \$23.4 million, Sedgwick Claims Management Services of \$12.7 million and PRA Health Sciences Inc. of \$4.1 million. During the six months ended June 30, 2015 we received dividends of \$114.9 million from United Envirotech Ltd. (recycling sector), \$86.2 million from MMI Holdings Limited (technology sector), \$65.9 million from Aricent Inc. (technology sector) and an aggregate of \$172.4 million of dividends from other investments. Significant dividends from portfolio companies are generally not recurring quarterly dividends, and while they may occur in the future, their size and frequency are variable.

Interest Income

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, interest income received from our investment funds that had previously been consolidated is not included in the statement of operations.

The decrease was primarily due to a decrease associated with investment funds (primarily those that are credit-oriented) no longer being consolidated in the 2016 period as a result of the adoption of ASU 2015-02. This decrease was partially offset by the consolidation of CMBS entities beginning in the second quarter of 2015 as well as

interest earned on new CMBS loans acquired in our real estate investment trust after June 30, 2015.

Interest Expense

As indicated above, on January 1, 2016, KKR adopted ASU 2015-02, which resulted in the de-consolidation of most of KKR's investment funds that had been consolidated prior to such date. Effective with the adoption of ASU 2015-02, interest expense incurred by our investment funds that had previously been consolidated is not included in the statement of operations.

The increase was primarily due to (i) the consolidation of CMBS entities beginning in the second quarter of 2015, (ii) interest on new CMBS borrowings in our real estate investment trust after June 30, 2015 and (iii) a full quarter of interest expense for the three months ended March 31, 2016 on our 2044 Senior Notes issued on March 18, 2015. These increases were partially offset by a decrease associated with financing facilities at investment funds no longer being consolidated in the first half of 2016 as a result of the adoption of ASU 2015-02.

Table of Contents

Income (Loss) Before Taxes

The decrease for the six months ended June 30, 2016, was due primarily to the investment losses as described above.

Income Taxes

The decrease is due primarily to unrealized carried interest losses during the three months ended June 30, 2016 relating to losses at investment funds within the KKR Group Partnerships that are subject to corporate taxes.

Net Income (Loss) Attributable to Noncontrolling Interests

The loss attributable to noncontrolling interests for the six months ended June 30, 2016 relates primarily to net losses attributable to KKR Holdings L.P. representing their ownership interests in the KKR Group Partnerships. The change from the prior period is due primarily to noncontrolling interests attributed to third party limited partners in our investment funds that had previously been consolidated, but which are not included in the statement of operations effective with the adoption of ASU 2015-02 on January 1, 2016.

Net Income (Loss) Attributable to KKR & Co. L.P.

The decrease for the six months ended June 30, 2016, was due primarily to the investment losses as described above.

Condensed Consolidated Statements of Financial Condition

The following tables provide the Condensed Consolidated Statements of Financial Condition on a GAAP Basis as of June 30, 2016 and December 31, 2015.

(Amounts in thousands, except common unit and per common unit amounts)

| | As of June 30, 2016 | As of December 31, 2015 |
|---|---------------------------|-------------------------------|
| Assets | | |
| Cash and Cash Equivalents | \$1,512,475 | \$1,047,740 |
| Investments | 30,375,163 | 65,305,931 |
| Other | 5,619,233 | 4,688,668 |
| Total Assets | 37,506,871 | 71,042,339 |
| Liabilities and Equity | | |
| Debt Obligations | 17,894,036 | 18,714,597 |
| Other Liabilities | 3,928,882 | 2,860,157 |
| Total Liabilities | 21,822,918 | 21,574,754 |
| Redeemable Noncontrolling Interests | 339,637 | 188,629 |
| Equity | | |
| Series A Preferred Units | 332,988 | — |
| Series B Preferred Units | 149,566 | — |
| KKR & Co. L.P. Capital - Common Unitholders | 5,001,602 | 5,547,182 |
| Noncontrolling Interests | 9,860,160 | 43,731,774 |
| Total Equity | 15,344,316 | 49,278,956 |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | |
|--|--------------|--------------|
| Total Liabilities and Equity | \$37,506,871 | \$71,042,339 |
| Equity Per Outstanding Common Unit - Basic | \$11.21 | \$12.12 |

Table of Contents

Condensed Consolidated Statement of Cash Flows

The accompanying condensed consolidated statements of cash flows include the cash flows of our consolidated entities which include certain consolidated investment funds and CFEs notwithstanding the fact that we may hold only a minority economic interest in those funds and CFEs.

On January 1, 2016, KKR adopted ASU 2015-02 which resulted in the de-consolidation of most of KKR's investment funds. KKR adopted this new guidance using the modified retrospective method. As a result, restatement of prior period results is not required and prior periods discussed below have not been impacted.

The assets of our consolidated funds and CFEs, on a gross basis, can be substantially larger than the assets of our business and, accordingly, could have a substantial effect on the cash flows reflected in our condensed consolidated statements of cash flows. The primary cash flow activities of our consolidated funds and CFEs involve: (i) capital contributions from fund investors; (ii) using the capital of fund investors to make investments; (iii) financing certain investments with indebtedness; (iv) generating cash flows through the realization of investments; and (v) distributing cash flows from the realization of investments to fund investors. Because our consolidated funds and CFEs are treated as investment companies for accounting purposes, certain of these cash flow amounts are included in our cash flows from operations.

Net Cash Provided by (Used in) Operating Activities

Our net cash provided by (used in) operating activities was \$(1.2) billion and \$1.0 billion during the six months ended June 30, 2016 and 2015, respectively. These amounts primarily included: (i) proceeds from sales of investments net of purchases of investments of \$(0.8) billion and \$0.5 billion during the six months ended June 30, 2016 and 2015, respectively; (ii) net realized gains (losses) on investments of \$65.5 million and \$3.3 billion during the six months ended June 30, 2016 and 2015, respectively; and (iii) change in unrealized gains (losses) on investments of \$(791.5) million and \$1.7 billion during the six months ended June 30, 2016 and 2015, respectively. Certain KKR funds and CFEs are, for GAAP purposes, investment companies and reflect their investments and other financial instruments at fair value.

Net Cash Provided by (Used in) Investing Activities

Our net cash provided by (used in) investing activities was \$75.4 million and \$(130.7) million during the six months ended June 30, 2016 and 2015, respectively. Our investing activities included: (i) a change in restricted cash and cash equivalents (that primarily funds collateral requirements) of \$80.4 million and \$(54.9) million during the six months ended June 30, 2016 and 2015, respectively; (ii) the purchases of fixed assets of \$(3.8) million and \$(5.2) million during the six months ended June 30, 2016 and 2015, respectively; and (iii) proceeds from sales of oil and natural gas properties, net of development of oil and natural gas properties of \$(1.2) million and \$(70.6) million for the six months ended June 30, 2016 and 2015, respectively.

Net Cash Provided by (Used in) Financing Activities

Our net cash provided by (used in) financing activities was \$1.6 billion and \$38.0 million during the six months ended June 30, 2016 and 2015, respectively. Our financing activities primarily included: (i) distributions to, net of contributions by our noncontrolling and redeemable noncontrolling interests, of \$357.0 million and \$(4.6) billion during the six months ended June 30, 2016 and 2015, respectively; (ii) proceeds received net of repayment of debt obligations of \$1.2 billion and \$5.0 billion during the six months ended June 30, 2016 and 2015, respectively; (iii) distributions to our partners of \$(142.3) million and \$(355.0) million during the six months ended June 30, 2016 and 2015, respectively; (iv) unit repurchases of \$(265.2) million during the six months ended June 30, 2016; (v)

issuance of Preferred Units of \$482.6 million during the six months ended June 30, 2016 and (vi) Preferred Units distributions of (\$5.7) million during the six months ended June 30, 2016.

Table of Contents

Segment Analysis

The following is a discussion of the results of our four reportable business segments for the three and six months ended June 30, 2016 and 2015. You should read this discussion in conjunction with the information included under “—Basis of Financial Presentation—Segment Operating and Performance Measures” and the condensed consolidated financial statements and related notes included elsewhere in this report.

As of December 31, 2015, KKR’s management reevaluated the manner in which it made operational and resource deployment decisions and assessed the overall performance of each of KKR’s operating segments. As a result, as of December 31, 2015, KKR modified the presentation of its segment financial information relative to the presentation in prior periods. In addition, since becoming a public company, our Principal Activities assets have grown in significance and are a meaningful contributor to our financial results.

Certain of the more significant changes between KKR’s current segment presentation and its segment presentation reported prior to December 31, 2015, are described in the following commentary.

Inclusion of a Fourth Segment

All income (loss) on investments is attributed to the Principal Activities segment. Prior to December 31, 2015, income on investments held directly by KKR was reported in the Private Markets segment, Public Markets segment or Capital Markets segment based on the character of the income generated. For example, income from private equity investments was previously included in the Private Markets segment. However, the financial results of acquired businesses and strategic partnerships have been reported in our other segments.

Expense Allocations

As of December 31, 2015, we have changed the manner in which expenses are allocated among our operating segments. Specifically, as described below, (i) a portion of expenses, except for broken deal expenses, previously reflected in our Private Markets, Public Markets or Capital Markets segments are now reflected in the Principal Activities segment and (ii) corporate expenses are allocated across all segments.

Expenses Allocated to Principal Activities

A portion of our cash compensation and benefits, occupancy and related charges and other operating expenses previously included in the Private Markets, Public Markets and Capital Markets segments is now allocated to the Principal Activities segment. The Principal Activities segments incurs its own direct costs, and an allocation from the other segments is also made to reflect the estimated amount of costs that are necessary to operate our Principal Activities segment, which are incremental to those costs incurred directly by the Principal Activities segment. The total amount of expenses (other than its direct costs) that is allocated to Principal Activities is based on the proportion of revenue earned by Principal Activities, relative to other operating segments, over the preceding four calendar years. This allocation percentage is updated annually or more frequently if there are material changes to our business. Below is a summary of the allocation to Principal Activities, relative to other operating segments, for the 2016 and 2015 periods.

2016 Allocation: 22.6%, based on revenues earned in 2015, 2014, 2013 and 2012

2015 Allocation: 25.4%, based on revenues earned in 2014, 2013, 2012 and 2011

Once the total amount of expense to be allocated to the Principal Activities segment is estimated for each reporting period, the amount of this expense will be allocated from the Private Markets, Public Markets and Capital Markets segments based on the proportion of headcount in each of these three segments.

Table of Contents

Allocations of Corporate Overhead

Corporate expenses are allocated to each of the Private Markets, Public Markets, Capital Markets and Principal Activities segments based on the proportion of revenues earned by each segment over the preceding four calendar years. In our segment presentation reported prior to December 31, 2015, all corporate expenses were allocated to the Private Markets segment. Below is a summary of the allocations to each of our operating segments for the 2016 and 2015 periods.

| Segment | Expense Allocation | |
|----------------------------|--------------------|---------|
| | 2016 | 2015 |
| Private Markets | 61.6 % | 58.7 % |
| Public Markets | 10.1 % | 9.8 % |
| Capital Markets | 5.7 % | 6.1 % |
| Principal Activities | 22.6 % | 25.4 % |
| Total Reportable Segments | 100.0 % | 100.0 % |
| | 2015, | 2014, |
| Based on revenue earned in | 2014, | 2013, |
| | 2013 & | 2012 & |
| | 2012 | 2011 |

In connection with these modifications, segment information for the three and six months ended June 30, 2015 has been presented in this Quarterly Report on Form 10-Q in conformity with KKR's current segment presentation. Consequently, this information will not be consistent with historical segment financial results previously reported. While the modified segment presentation impacted the amount of economic net income reported by each operating segment, it had no impact on KKR's economic net income on a total reportable segment basis.

Table of Contents

Private Markets Segment

The following tables set forth information regarding the results of operations and certain key operating metrics for our Private Markets segment for the three and six months ended June 30, 2016 and 2015.

Three months ended June 30, 2016 compared to three months ended June 30, 2015

| | Three Months Ended | | |
|---|--------------------|---------------|---------------|
| | June 30, 2016 | June 30, 2015 | Change |
| | (\$ in thousands) | | |
| Segment Revenues | | | |
| Management, Monitoring and Transaction Fees, Net | | | |
| Management Fees | \$ 118,783 | \$ 115,346 | \$ 3,437 |
| Monitoring Fees | 28,998 | 47,713 | (18,715) |
| Transaction Fees | 23,400 | 40,321 | (16,921) |
| Fee Credits | (33,319) | (53,286) | 19,967 |
| Total Management, Monitoring and Transaction Fees, Net | 137,862 | 150,094 | (12,232) |
| Performance Income | | | |
| Realized Incentive Fees | — | — | — |
| Realized Carried Interest | 305,275 | 243,274 | 62,001 |
| Unrealized Carried Interest | 9,974 | 312,379 | (302,405) |
| Total Performance Income | 315,249 | 555,653 | (240,404) |
| Investment Income (Loss) | | | |
| Net Realized Gains (Losses) | — | — | — |
| Net Unrealized Gains (Losses) | — | — | — |
| Total Realized and Unrealized | — | — | — |
| Interest Income and Dividends | — | — | — |
| Interest Expense | — | — | — |
| Net Interest and Dividends | — | — | — |
| Total Investment Income (Loss) | — | — | — |
| Total Segment Revenues | 453,111 | 705,747 | (252,636) |
| Segment Expenses | | | |
| Compensation and Benefits | | | |
| Cash Compensation and Benefits | 45,675 | 44,273 | 1,402 |
| Realized Performance Income Compensation | 122,110 | 97,310 | 24,800 |
| Unrealized Performance Income Compensation | 5,035 | 125,371 | (120,336) |
| Total Compensation and Benefits | 172,820 | 266,954 | (94,134) |
| Occupancy and related charges | 9,039 | 8,405 | 634 |
| Other operating expenses | 26,009 | 25,908 | 101 |
| Total Segment Expenses | 207,868 | 301,267 | (93,399) |
| Income (Loss) attributable to noncontrolling interests | — | 143 | (143) |
| Economic Net Income (Loss) | \$ 245,243 | \$ 404,337 | \$ (159,094) |
| Assets Under Management | \$ 75,357,000 | \$ 68,540,300 | \$ 6,816,700 |

Edgar Filing: KKR & Co. L.P. - Form 10-Q

| | | | |
|------------------------------------|--------------|--------------|--------------|
| Fee Paying Assets Under Management | \$46,027,600 | \$46,945,700 | \$(918,100) |
| Capital Invested | \$992,900 | \$1,258,200 | \$(265,300) |
| Uncalled Commitments | \$31,173,300 | \$21,078,400 | \$10,094,900 |

92

Table of Contents

Segment Revenues

Management, Monitoring and Transaction Fees, Net

The net decrease was primarily due to a decrease in monitoring fees of \$18.7 million and a decrease in transaction fees of \$16.9 million, partially offset by a corresponding decrease in fee credits of \$20.0 million and an increase in management fees of \$3.4 million. The decrease in monitoring fees was primarily the result of \$32.4 million of monitoring fees received in the second quarter of 2015 from the termination of monitoring fee arrangements in connection with the partial exit of Biomet, Inc. (healthcare sector), which was acquired by Zimmer Holdings Inc. and renamed Zimmer Biomet Holdings, Inc. (NYSE: ZBH) subsequent to its acquisition, and the initial public offering (IPO) of Go Daddy Inc. (NYSE: GDDY), compared to \$15.3 million of such termination payments received during the three months ended June 30, 2016 in connection with the IPO of US Foods (NYSE: USFD). We expect these termination payments to decrease over time. They may occur in the future; however, they are infrequent in nature and are generally correlated with IPO and other realization activity in our private equity portfolio. The decrease in transaction fees was primarily attributable to a decrease in the average fee earned on investments completed. During the three months ended June 30, 2016, there were 10 transaction fee-generating investments paying an average fee of \$2.3 million compared to 9 transaction fee-generating investments paying an average fee of \$4.5 million during the three months ended June 30, 2015. Transaction fees vary by investment based upon a number of factors, the most significant of which are transaction size, the particular discussions as to the amount of the fees, the complexity of the transaction and KKR's role in the transaction. The decrease in fee credits is due primarily to a lower level of transaction and monitoring fees. The increase in management fees was primarily due to an increase in capital raised in European Fund IV, Real Estate Partners Europe and Global Infrastructure Investors II, partially offset by a decrease in management fees attributable to lower invested capital in our 2006 Fund, European Fund II and European Fund III as a result of realizations. See also discussion under “- Assets Under Management” and “- Fee-Paying Assets Under Management”.

Performance Income

The net decrease is attributable to a lower level of carried interest primarily reflecting a lower level of net appreciation in value of our private equity portfolio compared to the prior period.

Realized carried interest for the three months ended June 30, 2016 consisted primarily of realized gains from the sale or partial sale of Walgreens Boots Alliance, Inc., HCA Holdings, Inc. and Scout24 Schweiz (media sector).

Realized carried interest for the three months ended June 30, 2015 consisted primarily of realized gains from the partial sales of Biomet, Inc., United Envirotech Ltd. and Pets at Home Group Plc.

Table of Contents

The following table presents net unrealized carried interest by investment vehicle for the three months ended June 30, 2016 and 2015:

| | Three Months Ended | |
|----------------------------------|--------------------|-----------|
| | June 30, | |
| | 2016 | 2015 |
| | (\$ in thousands) | |
| Asian Fund II | \$96,930 | \$103,738 |
| Asian Fund | 33,115 | (78,046) |
| European Fund III | 31,814 | 28,626 |
| North America Fund XI | 17,494 | 116,017 |
| Global Infrastructure Investors | 12,659 | 3,418 |
| China Growth Fund | 10,308 | 22,086 |
| Real Estate Partners Americas | 2,641 | 6,045 |
| E2 Investors | 1,304 | (9,127) |
| European Fund | (761) | 705 |
| European Fund IV | (1,010) | 7,585 |
| Co-Investment Vehicles and Other | (2,215) | 42,013 |
| European Fund II | (24,076) | 4,159 |
| Millennium Fund | (62,925) | 2,637 |
| 2006 Fund | (102,975) | 63,125 |
| Management Fee Refunds | (2,329) | (602) |
| Total (a) | \$9,974 | \$312,379 |

(a) The above table excludes any funds for which there was no unrealized carried interest during either of the periods presented.

For the three months ended June 30, 2016, the net unrealized carried interest income of \$10.0 million included \$285.9 million representing net increases in the value of various portfolio companies, and net unrealized losses of \$(275.9) million primarily representing reversals of previously recognized net unrealized gains in connection with the occurrence of realization events such as partial or full sales and management fee refunds.

For the three months ended June 30, 2016, the value of our private equity investment portfolio increased 4.5%. This was comprised of a 2.9% increase in the share prices of various publicly held or publicly indexed investments and a 6.0% increase in the value of our privately held investments. The most significant increase in share prices of various publicly held or publicly indexed investments were gains in US Foods, Qingdao Haier and Max Financial Services Limited (BSE: MFSL.BO). These increases were partially offset by decreased share prices of various publicly held investments, the most significant of which were First Data Corporation, and to a lesser extent Walgreens Boots Alliance, Inc. and Pets at Home Ltd. (LSE: PETS). Our privately held investments contributed the remainder of the change in value, the most significant of which were gains relating to Panasonic Healthcare Co., Ltd. (healthcare sector), WMF (consumer products sector) and Alliance Tire Group B.V. (manufacturing sector). The unrealized gains on our privately held investments were partially offset by unrealized losses relating primarily to Aricent Inc. (technology sector), MMI Holdings corp. (technology sector) and OEG Management Partners (energy sector). The increased valuations of individual companies in our privately held investments, in the aggregate, generally related to, (i) in the case of WMF and Alliance Tire Group, valuations that reflect agreements to sell these investments, (ii) an increase in the value of market comparables and (iii) individual company performance. The decreased valuations of individual companies in our privately held investments, in the aggregate, generally related to (i) individual company performance or, in certain cases, an unfavorable business outlook and (ii) a decrease in the value of market comparables.

In addition to the agreements to sell WMF and Alliance Tire Group, as indicated above, realization activity such as dividends and agreements to sell, including partial sales and secondary sales, subsequent to the second quarter of 2016 are expected, certain of which are subject to customary closing conditions, with respect to the following private equity portfolio companies: Zimmer Biomet Holdings, Inc., Galenica (VTX: GALN), Groupe SMCP S.A.S. (retail sector), GenesisCare (healthcare sector), Internet Brands, Inc. (technology sector), Gland Pharma (manufacturing sector), Tarkett S.A. (FP: TKTT) and A2A Coriance S.A.S. (infrastructure sector).

Table of Contents

The reversals of previously recognized net unrealized gains for the three months ended June 30, 2016 resulted primarily from the sale or partial sales of Walgreens Boots Alliance, Inc., HCA Holdings, Inc. and Scout24 Schweiz.

For the three months ended June 30, 2015, the net unrealized carried interest income of \$312.4 million included \$457.6 million representing net increases in the value of various portfolio companies, which were partially offset by unrealized losses of \$145.2 million primarily representing reversals of previously recognized net unrealized gains in connection with the occurrence of realization events such as partial or full sales and management fee refunds.

For the three months ended June 30, 2015, the value of our private equity investment portfolio increased 7.4%. Increased share prices of various publicly held or publicly indexed investments comprised approximately 45% of the net increase in value for the three months ended June 30, 2015, the most significant of which were gains on PRA Health Sciences, Inc., GoDaddy, Inc. and Qingdao Haier. These increases were partially offset by decreased share prices of various publicly held investments, the most significant of which were Engility Holdings, Inc. and J.M. Smucker Company. Our privately held investments contributed the remainder of the change in value, the most significant of which were gains relating to Capital Safety Group, Alliant Insurance Services, and Arbor Pharmaceuticals, Inc. The unrealized gains on our privately held investments were partially offset by unrealized losses relating primarily to US Foods, BIS Industries Ltd. and Aceco TI S.A. The increased valuations of individual companies in our privately held investments, in the aggregate, generally related to (i) in the case of Capital Safety Group and Alliant Insurance Services, valuations that reflected agreements to sell these investments in whole or in part, (ii) an increase in the value of market comparables and (iii) individual company performance. The decreased valuations of individual companies in our privately held investments, in the aggregate, generally related to (i) individual company performance or, in certain cases, an unfavorable business outlook and (ii) in the case of US Foods a decrease that reflected the termination of an agreement to sell this investment.

The reversals of previously recognized net unrealized gains for the three months ended June 30, 2015 resulted primarily from the partial sales of Biomet, Inc., United Envirotech Ltd. and Pets at Home Group Plc.

Segment Expenses

Compensation and Benefits

The net decrease was due primarily to lower net performance income compensation for the three months ended June 30, 2016 as compared the three months ended June 30, 2015 which was the result of a lower level of carried interest resulting from a lower level of net appreciation in value of our private equity portfolio as described above.

Economic Net Income (Loss)

The decrease was primarily due to the lower levels of performance income and reduction in monitoring and transaction fees, partially offset by the decrease in segment expenses as described above. Most notably, for the three months ended June 30, 2016, the carried interest impact of the reduction in the stock price of First Data Corporation reduced ENI by approximately \$35 million.

Table of Contents

Assets Under Management

The following table reflects the changes in our Private Markets AUM from March 31, 2016 to June 30, 2016:

| | (\$ in thousands) |
|--------------------|-------------------|
| March 31, 2016 | \$ 71,056,700 |
| New Capital Raised | 5,879,100 |
| Distributions | (3,519,400) |
| Change in Value | 1,940,600 |
| June 30, 2016 | \$ 75,357,000 |

AUM for the Private Markets segment was \$75.4 billion at June 30, 2016, an increase of \$4.3 billion, compared to \$71.1 billion at March 31, 2016. The increase was primarily attributable to new capital raised primarily in our Americas Fund XII and to a lesser extent Real Estate Partners Americas II as well as an increase in value primarily in our Asian Fund II, North America Fund XI and European Fund III. These increases were offset by distributions to Private Markets fund investors.

The increase in the value of our private markets portfolio was driven primarily by net unrealized gains of \$0.5 billion in our Asian Fund II, \$0.4 billion in our North America Fund XI and \$0.4 billion in our European Fund III. The drivers of the overall change in value for Private Markets were a 2.9% increase in the share prices of various publicly held or publicly indexed investments and a 6.0% increase in the value of our privately held investments. The most significant increase in share prices of various publicly held or publicly indexed investments were gains in US Foods, Qingdao Haier and Max Financial Services Limited (BSE: MFSL.BO). These increases were partially offset by decreased share prices of various publicly held investments, the most significant of which were First Data Corporation, and to a lesser extent Walgreens Boots Alliance, Inc. and Pets at Home Ltd. (LSE: PETS). Our privately held investments contributed the remainder of the change in value, the most significant of which were gains relating to Panasonic Healthcare Co., Ltd. (healthcare sector), WMF (consumer products sector) and Alliance Tire Group B.V. (manufacturing sector). The unrealized gains on our privately held investments were partially offset by unrealized losses relating primarily to Aricent Inc. (technology sector), MMI Holdings corp. (technology sector) and OEG Management Partners (energy sector). The increased valuations of individual companies in our privately held investments, in the aggregate, generally related to, (i) in the case of WMF and Alliance Tire Group, valuations that reflect agreements to sell these investments, (ii) an increase in the value of market comparables and (iii) individual company performance. The decreased valuations of individual companies in our privately held investments, in the aggregate, generally related to (i) individual company performance or, in certain cases, an unfavorable business outlook and (ii) a decrease in the value of market comparables.

Fee-Paying Assets Under Management

The following table reflects the changes in our Private Markets FPAUM from March 31, 2016 to June 30, 2016:

| | (\$ in thousands) |
|-------------------------|-------------------|
| March 31, 2016 | \$ 46,008,000 |
| New Capital Raised | 817,100 |
| Distributions and Other | (881,200) |
| Change in Value | 83,700 |
| June 30, 2016 | \$ 46,027,600 |

FPAUM in our Private Markets segment was \$46.0 billion at June 30, 2016, unchanged from March 31, 2016. New capital raised was primarily attributable to capital raises in our real estate investment trust and Next Generation Technology Growth Fund. These increases were offset by distributions to Private Markets fund investors. Uncalled capital commitments from investment funds from which KKR is currently not earning management fees amounted to

approximately \$14.4 billion. This capital will generally begin to earn management fees upon deployment of the capital or upon the commencement of the fund's investment period. The average annual management fee rate associated with this capital is approximately 1.3%. This fee rate does not reflect the impact of fee holidays, reduced fee investors and other incentives that have been granted to certain limited partners of our funds, which will have the effect of lowering this average fee rate. Additionally, we will not begin earnings fees on this capital until it is deployed or the related investment period commences, neither of which is guaranteed. If and when such management fees are earned, which will occur over an extended period of time, a portion of existing FPAUM will cease paying fees or pay lower fees, thus offsetting a portion of any new management fees earned. For example, if and when Americas Fund XII commences its investment period upon the end of the investment period of Americas Fund XI, we expect an incre

Table of Contents

ase in management fees which will be partially offset by the reduction in the fee base of Americas Fund XI as a result of the fund entering its post-investment period during which it earns management fees based on invested capital rather than committed capital and at a lower rate.

Capital Invested

Capital invested in our private equity platform during the three months ended June 30, 2016 decreased compared to the three months ended June 30, 2015. This was partially offset by an increase in equity invested in our real assets platform. For the three months ended June 30, 2016 and 2015, equity invested in our private equity platform was \$543.0 million and \$1.1 billion, respectively, and equity invested in our real assets and other platforms was \$449.9 million and \$115.0 million, respectively. Generally, the operating companies acquired through our private equity business have higher transaction values and result in higher equity invested relative to transactions in our real assets businesses. The number of large private equity investments made in any quarter is volatile and consequently, a significant amount of equity invested in one quarter or a few quarters may not be indicative of a similar level of capital deployment in future quarters. As of July 26, 2016, our Private Markets business had announced transactions that were subject to closing which aggregated approximately \$2 billion.

Uncalled Commitments

As of June 30, 2016, our Private Markets Segment had \$31.2 billion of remaining uncalled capital commitments that could be called for investments in new transactions. The increase is due primarily to new capital raised in Americas Fund XII, partially offset by capital called from limited partners to fund investments during the period.

Table of Contents

Six months ended June 30, 2016 compared to six months ended June 30, 2015

| | Six Months Ended | | |
|---|-------------------|---------------|--------------|
| | June 30, 2016 | June 30, 2015 | Change |
| | (\$ in thousands) | | |
| Segment Revenues | | | |
| Management, Monitoring and Transaction Fees, Net | | | |
| Management Fees | \$236,581 | \$224,622 | \$11,959 |
| Monitoring Fees | 41,035 | 145,551 | (104,516) |
| Transaction Fees | 60,798 | 86,920 | (26,122) |
| Fee Credits | (55,915) | (123,192) | 67,277 |
| Total Management, Monitoring and Transaction Fees, Net | 282,499 | 333,901 | (51,402) |
| Performance Income | | | |
| Realized Incentive Fees | — | — | — |
| Realized Carried Interest | 398,725 | 545,699 | (146,974) |
| Unrealized Carried Interest | (184,725) | 439,316 | (624,041) |
| Total Performance Income | 214,000 | 985,015 | (771,015) |
| Investment Income (Loss) | | | |
| Net Realized Gains (Losses) | — | — | — |
| Net Unrealized Gains (Losses) | — | — | — |
| Total Realized and Unrealized | — | — | — |
| Interest Income and Dividends | — | — | — |
| Interest Expense | — | — | — |
| Net Interest and Dividends | — | — | — |
| Total Investment Income (Loss) | — | — | — |
| Total Segment Revenues | 496,499 | 1,318,916 | (822,417) |
| Segment Expenses | | | |
| Compensation and Benefits | | | |
| Cash Compensation and Benefits | 94,642 | 96,398 | (1,756) |
| Realized Performance Income Compensation | 159,490 | 218,280 | (58,790) |
| Unrealized Performance Income Compensation | (69,965) | 176,064 | (246,029) |
| Total Compensation and Benefits | 184,167 | 490,742 | (306,575) |
| Occupancy and related charges | 17,964 | 16,136 | 1,828 |
| Other operating expenses | 63,135 | 57,480 | 5,655 |
| Total Segment Expenses | 265,266 | 564,358 | (299,092) |
| Income (Loss) attributable to noncontrolling interests | — | 862 | (862) |
| Economic Net Income (Loss) | \$231,233 | \$753,696 | \$(522,463) |
| Assets Under Management | \$75,357,000 | \$68,540,300 | \$6,816,700 |
| Fee Paying Assets Under Management | \$46,027,600 | \$46,945,700 | \$(918,100) |
| Capital Invested | \$2,978,900 | \$3,305,600 | \$(326,700) |
| Uncalled Commitments | \$31,173,300 | \$21,078,400 | \$10,094,900 |

Table of Contents

Segment Revenues

Management, Monitoring and Transaction Fees, Net

The net decrease was primarily due to a decrease in monitoring fees of \$104.5 million and a decrease in transaction fees of \$26.1 million, partially offset by a corresponding decrease in fee credits of \$67.3 million and an increase in management fees of \$12.0 million. The decrease in monitoring fees was primarily the result of \$114.1 million of monitoring fees received in the first half of 2015 from the termination of monitoring fee arrangements in connection with the exits or partial exits of Alliance Boots GmbH, which was acquired by Walgreens Co., and renamed Walgreens Boots Alliance, Inc. subsequent to the acquisition, Big Heart Pet Brands (consumer products sector), Zimmer Biomet, Inc. and Go Daddy Inc. compared to \$15.3 million of such termination payments being received during the six months ended June 30, 2016 in connection with the IPO of US Foods. These types of termination payments are expected to decrease over time. They may occur in the future; however, they are infrequent in nature and are generally correlated with IPO and other realization activity in our private equity portfolio. In addition, recurring monitoring fees decreased \$5.9 million as a result of a decrease in the number of portfolio companies paying a fee and a decrease in the average size of the fee paid. For the six months ended June 30, 2016, we had 42 portfolio companies that were paying an average monitoring fee of \$0.6 million compared with 44 portfolio companies that were paying an average monitoring fee of \$0.7 million for the six months ended June 30, 2015. In future periods, we anticipate that recurring monitoring fees will continue to decrease as a result of realizations and other transactions such as initial public offerings, if not offset by additional portfolio companies paying recurring monitoring fees. The decrease in transaction fees was primarily attributable to a decrease in the number of transaction fee generating investments and a decrease in the average fee earned on investments completed. During the six months ended June 30, 2016, there were 20 transaction fee-generating investments paying an average fee of \$3.0 million compared to 26 transaction fee-generating investments paying an average fee of \$3.3 million during the six months ended June 30, 2015. Transaction fees vary by investment based upon a number of factors, the most significant of which are transaction size, the particular discussions as to the amount of the fees, the complexity of the transaction and KKR's role in the transaction. The decrease in fee credits is due primarily to a lower level of transaction and monitoring fees. The increase in management fees was primarily due to an increase in capital raised in European Fund IV and Global Infrastructure Investors II, partially offset by a decrease in management fees attributable to lower invested capital in our 2006 Fund, European Fund II and Asian Fund as a result of realizations. See also discussion under “- Assets Under Management” and “- Fee-Paying Assets Under Management”.

Performance Income

The net decrease is attributable to a lower level of carried interest primarily reflecting a lower level of net appreciation in value of our private equity portfolio compared to the prior period.

Realized carried interest for the six months ended June 30, 2016 consisted primarily of realized gains from the sale or partial sale of Walgreens Boots Alliance, Inc. and HCA Holdings, Inc. and a dividend received from US Foods.

Realized carried interest for the six months ended June 30, 2015 consisted primarily of realized gains from the sale or partial sale of Walgreens Boots Alliance, Inc., Biomet, Inc., and Big Heart Pet Brands.

Table of Contents

The following table presents net unrealized carried interest by investment vehicle for the six months ended June 30, 2016 and 2015:

| | Six Months Ended | |
|----------------------------------|-------------------|-----------|
| | June 30, | |
| | 2016 | 2015 |
| | (\$ in thousands) | |
| Asian Fund II | \$81,780 | \$156,528 |
| European Fund III | 70,254 | 59,443 |
| Asian Fund | 30,239 | (91,641) |
| Global Infrastructure Investors | 17,462 | 3,418 |
| North America Fund XI | 6,487 | 181,570 |
| China Growth Fund | 4,580 | 37,519 |
| Real Estate Partners Americas | 3,065 | 7,847 |
| E2 Investors | 1,562 | (8,202) |
| European Fund IV | (1,536) | 7,585 |
| European Fund | (2,293) | 557 |
| Co-Investment Vehicles and Other | (19,428) | 43,031 |
| European Fund II | (36,106) | (24,541) |
| Millennium Fund | (68,240) | 8,158 |
| 2006 Fund | (265,691) | 57,190 |
| Management Fee Refunds | (6,860) | 854 |
| Total (a) | \$(184,725) | |