

KEY TECHNOLOGY INC  
Form 10-Q/A  
February 08, 2006

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549-1004

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**FORM 10-Q/A**  
**Amendment No. 1**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
for the quarterly period ended March 31, 2005

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
for the transition period from \_\_\_\_ to \_\_\_\_

Commission File No. 0-21820

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**KEY TECHNOLOGY, INC.**  
(Exact name of Registrant as specified in its charter)

Oregon	93-0822509
(State or jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

150 Avery Street  
Walla Walla, Washington 99362  
(Address of principal executive offices and zip code)

(509) 529-2161  
(Registrant's telephone number, including area code)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Sections 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

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Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

The number of shares outstanding of the Registrant's common stock, no par value, on April 29, 2005 was 5,032,008 shares.

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Table of Contents

KEY TECHNOLOGY, INC. AND SUBSIDIARIES  
FORM 10-Q FOR THE THREE MONTHS ENDED MARCH 31, 2005  
TABLE OF CONTENTS

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<u>EXPLANATORY NOTE</u>	3
-------------------------	---

PART I. FINANCIAL INFORMATION

Item 1. <u>Financial Statements</u>	
<u>Condensed unaudited consolidated balance sheets, March 31, 2005 and September 30, 2004</u>	4
<u>Condensed unaudited consolidated statements of operations for the three months ended March 31, 2005 and 2004</u>	5
<u>Condensed unaudited consolidated statements of operations for the six months ended March 31, 2005 and 2004</u>	6
<u>Condensed unaudited consolidated statements of cash flows for the six months ended March 31, 2005 and 2004</u>	7
<u>Notes to condensed unaudited consolidated financial statements</u>	8
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	15
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	22
Item 4. <u>Controls and Procedures</u>	22

PART II. OTHER INFORMATION

Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	24
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	25
Item 6. <u>Exhibits</u>	25

<u>SIGNATURES</u>	26
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<u>EXHIBIT INDEX</u>	27
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Table of Contents

Explanatory Note

We are filing this Amendment No. 1 on Form 10-Q/A to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2005 (the "March 31 Form 10-Q"), which was originally filed with the Securities and Exchange Commission ("the SEC") on May 13, 2005.

We reported the decision to restate this information in a Current Report on Form 8-K which was filed with the SEC on December 29, 2005. The decision to restate was made by the Audit Committee of the Board of Directors of the Company on December 21, 2005 based on the recommendation of the Company's management. Management determined that adjustments relating to lease accounting identified by the Company's independent registered public accounting firm in connection with completing audit procedures for the year ended September 30, 2005 also affected the Company's interim financial statements and other financial information for the quarters ended March 31, 2005 and June 30, 2005. Part I of this Form 10-Q/A contains more information about this restatement in "Note 2. Restatement of Financial Statements" which accompanies the restated condensed unaudited consolidated financial statements in Item 1.

We revised our disclosure controls and procedures reports contained in our March 31 Form 10-Q by removing any qualifying language to the effectiveness of such disclosure controls and procedures and by discussing the facts and circumstances surrounding the above-described restatements and amendments. We also disclose how such restatements and amendments affected our CEO's and CFO's original conclusions regarding the effectiveness of our disclosure controls and procedures and concluded that our disclosure controls and procedures were not effective at March 31, 2005.

Accordingly, this Form 10-Q/A includes our restated financial statements for the three-month and six-month periods ended March 31, 2005 with accompanying notes.

Except for the foregoing amended information in Note 2 of Notes to the restated condensed unaudited consolidated financial statements, this Form 10-Q/A continues to describe conditions as of the date of the original filing and we have not updated the disclosures contained herein to reflect events that occurred at a later date. Other events occurring after the original filing or other disclosures necessary to reflect subsequent events have been addressed in reports filed with the SEC subsequent to the date of the original filing.

This Form 10-Q/A sets forth the original filing in its entirety; however, as a result of the items noted above, this Form 10-Q/A only amends or restates the condensed unaudited consolidated financial statements and accompanying notes of Item 1, Item 2, and Item 4 of the original filing. In each case, the amendment or restatement was made solely as a result of the items discussed in Note 2 of Notes to the restated condensed unaudited consolidated financial statements, and no other information in the original filing is amended hereby. The foregoing items have not been updated to reflect other events occurring after the original filing or to modify or update those disclosures affected by subsequent events. In addition, pursuant to the rules of the SEC, the original filing has been amended to contain currently dated certifications for our Chairman of the Board of Directors and our Chief Financial Officer that are attached to this 2005 Form 10-Q/A, as Exhibits 31.1, 31.2, 32.1 and 32.2, respectively.

Table of Contents**PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS**

## KEY TECHNOLOGY, INC. AND SUBSIDIARIES

## CONDENSED UNAUDITED CONSOLIDATED BALANCE SHEETS

MARCH 31, 2005 AND SEPTEMBER 30, 2004

(As restated, See Note 2)

	March 31, 2005	September 30, 2004
	(in thousands)	
Assets		
Current assets:		
Cash and cash equivalents	\$ 10,860	\$ 8,817
Trade accounts receivable, net	8,211	9,336
Inventories:		
Raw materials	7,123	6,460
Work-in-process and sub-assemblies	6,261	4,749
Finished goods	2,643	2,424
Total inventories	16,027	13,633
Other current assets	3,861	3,216
Total current assets	38,959	35,002
Property, plant and equipment, net	4,778	5,046
Deferred income taxes	7	6
Investment in joint venture	1,544	1,914
Goodwill, net	2,524	2,524
Intangibles and other assets, net	7,452	8,022
Total	\$ 55,264	\$ 52,514
Liabilities and Shareholders' Equity		
Current liabilities:		
Accounts payable	\$ 2,425	\$ 1,599
Accrued payroll liabilities and commissions	3,849	3,781
Accrued customer support and warranty costs	1,323	1,283
Other accrued liabilities	3,086	2,007
Customers' deposits	3,837	2,536
Current portion of long-term debt and capital lease obligations	1,155	1,210
Current portion of mandatorily redeemable preferred stock	1,153	1,279
Current portion of warrants	304	316
Total current liabilities	17,132	14,011
Long-term debt and capital lease obligations	1,711	2,323
Deferred income taxes	207	136
Total shareholders' equity	36,214	36,044
Total	\$ 55,264	\$ 52,514

See notes to condensed unaudited consolidated financial statements.

4

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Table of Contents

KEY TECHNOLOGY, INC. AND SUBSIDIARIES  
 CONDENSED UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS  
 FOR THE THREE MONTHS ENDED MARCH 31, 2005 AND 2004  
 (As restated, See Note 2)

	2005	(in thousands, except per share data)	2004
Net sales	\$ 18,269		\$ 20,761
Cost of sales	11,405		11,869
Gross profit	6,864		8,892
Operating expenses:			
Sales and marketing	3,106		3,333
Research and development	1,176		1,497
General and administrative	2,003		2,042
Amortization of intangibles	333		331
Total operating expenses	6,618		7,203
Gain on sale of assets	8		6
Earnings from operations	254		1,695
Other income (expense)	(201)		(39)
Earnings before income taxes	53		1,656
Income tax (benefit) expense	(9)		518
Net earnings	62		1,138
Assumed dividends on mandatorily redeemable preferred stock	(1)		(22)
Net earnings available to common shareholders	\$ 61		\$ 1,116
Earnings per share			
- basic	\$ 0.01		\$ 0.23
- diluted	\$ 0.01		\$ 0.22
Shares used in per share calculations - basic	5,009		4,897
Shares used in per share calculations - diluted	5,191		5,285

See notes to condensed unaudited consolidated financial statements.

Table of Contents

KEY TECHNOLOGY, INC. AND SUBSIDIARIES  
 CONDENSED UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS  
 FOR THE SIX MONTHS ENDED MARCH 31, 2005 AND 2004  
 (As restated, See Note 2)

	2005	(in thousands, except per share data)	2004
Net sales	\$ 32,840		\$ 39,504
Cost of sales	20,671		23,557
Gross profit	12,169		15,947
Operating expenses:			
Sales and marketing	6,137		6,654
Research and development	2,516		2,635
General and administrative	3,769		3,613
Amortization of intangibles	664		661
Total operating expenses	13,086		13,563
Gain on sale of assets	13		6
Earnings (loss) from operations	(904)		2,390
Other income	226		37
Earnings (loss) before income taxes	(678)		2,427
Income tax (benefit) expense	(298)		785
Net earnings (loss)	(380)		1,642
Assumed dividends on mandatorily redeemable preferred stock	-		(32)
Net earnings (loss) available to common shareholders	\$ (380)		\$ 1,610
Earnings (loss) per share			
- basic	\$ (0.08)		\$ 0.33
- diluted	\$ (0.08)		\$ 0.31
Shares used in per share calculations - basic	5,001		4,858
Shares used in per share calculations - diluted	5,001		5,227

See notes to condensed unaudited consolidated financial statements.



Table of Contents

KEY TECHNOLOGY, INC. AND SUBSIDIARIES  
CONDENSED UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS  
FOR THE SIX MONTHS ENDED MARCH 31, 2005 AND 2004  
(As restated, See Note 2)

	2005	(in thousands)	2004
Net cash provided by operating activities	\$ 3,267		\$ 1,800
Cash flows from investing activities:			
Proceeds from sale of property	4		190
Additions to property, plant and equipment	(482)		(706)
Cash paid for acquired company, net of cash acquired	(332)		-
Net cash used in investing activities	(810)		(516)
Cash flows from financing activities:			
Repayment of long-term debt	(698)		(561)
Redemption of preferred stock	(126)		(57)
Redemption of warrants	(12)		(36)
Proceeds from issuance of common stock	324		1,145
Net cash provided by (used in) financing activities	(512)		491
Effect of exchange rates on cash	98		96
Net increase in cash and cash equivalents	2,043		1,871
Cash and cash equivalents, beginning of the period	8,817		6,442
Cash and cash equivalents, end of the period	\$ 10,860		\$ 8,313
Supplemental information:			
Cash paid during the period for interest	\$ 91		\$ 103
Cash paid (refunded) during the period for income taxes	\$ (50)		\$ 161
Equipment obtained through lease financing	\$ -		\$ 245

See notes to condensed unaudited consolidated financial statements.

Table of Contents

KEY TECHNOLOGY, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED UNAUDITED CONSOLIDATED STATEMENTS

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1. Condensed unaudited consolidated financial statements

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America (“GAAP”) have been omitted from these condensed unaudited consolidated financial statements. These condensed unaudited consolidated financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2004. The results of operations for the three and six-month periods ended March 31, 2005 are not necessarily indicative of the operating results for the full year.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

In the opinion of management, all adjustments, consisting only of normal recurring accruals, have been made to present fairly the Company's financial position at March 31, 2005 and the results of its operations and its cash flows for the three and six-month periods ended March 31, 2005 and 2004.

In 2004, the Financial Accounting Standards Board’s (“FASB”) Emerging Issues Task Force (“EITF”) reached consensus on issue No. 03-6, *Participating Securities and the Two-Class Method under FASB Statement No. 128*. Issue No. 03-6 determined that for participating securities, the two-class method of computing basic earnings per share is required. Dividends must be calculated for the participating security on undistributed earnings and are a reduction in the net income available to common shareholders. The Company’s Series B mandatorily redeemable preferred stock is a participating security as it has the right to dividends should dividends be declared on common stock. Assumed dividends on undistributed earnings are allocated as if the entire net income were distributed and based on the relationship of the weighted average number of common shares outstanding and the weighted average number of common shares outstanding if the preferred stock were converted into common. As required by the consensus, prior periods have been restated.

2. Restatement of Financial Statements

In the course of completing audit procedures relating to the financial statements of the Company for the year ended September 30, 2005, the Company’s independent registered public accounting firm, Grant Thornton LLP (“Grant Thornton”), identified certain proposed adjustments in the Company’s financial statements for the year ended September 30, 2005. Upon considering this information, the Company’s management determined that adjustments relating to lease accounting also affected the Company’s interim financial statements and other financial information for the quarter ended March 31, 2005, and the Audit Committee of the Board of Directors of the Company authorized management on December 21, 2005 to amend and restate the financial statements and other financial information for this interim period.

The Company has agreements with the Port of Walla Walla, Washington to lease two operating facilities, the lease on one of which expires on December 31, 2005. The Company undertook in 2005 to consolidate its operations into one facility by the end of calendar 2005 and modified one of its leases to add additional leased space and to extend the lease term through 2020. As a result of the consolidation of facilities and expiration of the lease on one operating facility, the Company reduced deferred rent credits over the remaining term of the expiring lease beginning in the

second quarter of fiscal 2005 and continuing through the end of fiscal 2005.

However, management has subsequently concluded that (a) the accounting treatment to be used for the deferred rent credits relating to the expiring lease is to amortize the credits over the remaining term of the continuing operating facility lease; and (b) the Company's quarterly report previously filed with respect to the fiscal quarter ended March 31, 2005 should be restated.

As a result of the restatement, net earnings for the three and six-month periods ended March 31, 2005 was reduced by \$105,000 (\$0.02 per share - diluted).

Table of Contents

The following table sets forth the effects of the Company's restatement:

Statement of Operations:	Three months ended March 31, 2005		Six months ended March 31, 2005	
	As Reported	As Restated	As Reported	As Restated
Cost of sales	\$ 11,241	\$ 11,405	\$ 20,507	\$ 20,671
Gross profit	7,028	6,864	12,333	12,169
Earnings (loss) from operations	418	254	(740)	(904)
Earnings (loss) before income taxes	217	53	(514)	(678)
Income tax (benefit) expense	50	(9)	(239)	(298)
Net earnings (loss)	167	62	(275)	(380)
Net earnings (loss) available to common shareholders	164	61	(275)	(380)
Earnings (loss) per share - basic	\$ 0.03	\$ 0.01	\$ (0.06)	\$ (0.08)
Earnings (loss) per share - diluted	\$ 0.03	\$ 0.01	\$ (0.06)	\$ (0.08)

Balance Sheet:	March 31, 2005	
	As Reported	As Restated
Liabilities and Shareholders' Equity		
Other accrued liabilities	\$ 2,922	\$ 3,086
Total current liabilities	16,968	17,132
Deferred income taxes	266	207
Total shareholders' equity	36,319	36,214

All other items on the Condensed Unaudited Consolidated Statement of Operations and Balance Sheet were unchanged.

There were no changes to the Condensed Unaudited Consolidated Statements of Cash Flows.

### 3. Acquisitions

Effective February 10, 2005, the Company acquired all the outstanding stock of Freshline Machines Pty. Ltd. ("Freshline"). The purchase price, including acquisition costs, was approximately \$1,477,000. The purchase agreement also provides for contingent payments if Freshline's gross revenues in the twelve month period subsequent to acquisition exceed specific targets. The maximum contingent purchase price under these contingencies is \$700,000. Of the original \$1,477,000 purchase price, approximately \$727,000 was paid subsequent to March 31, 2005 and is reflected in other current liabilities at the end of the second quarter. The Company paid the cash purchase price from cash on hand.

The acquisition was accounted for as a purchase and Freshline's results of operation for the period subsequent to the acquisition have been included in the Company's Consolidated Statements of Operations for the periods ending March 31, 2005. The purchase price has been allocated to the assets and liabilities of Freshline based on their estimated fair values. Based on the estimates, the Company recorded approximately \$152,000 of Patents / developed technologies, which is being amortized on a straight-line basis over 10 years, as the product lines associated with these assets are expected to continue to generate revenues for an extended period of time. Assets and liabilities acquired were as follows (in thousands):



Table of Contents

Fair value of assets acquired		
Tangible assets	\$	1,041
Note receivable from previous owner		672
Patents / developed technologies		152
Liabilities assumed		(806)
Cash paid for common stock, less cash acquired of \$418		(332)
Accrued purchase price	\$	727

The note receivable from the previous owner of Freshline was re-paid prior to March 31, 2005. In addition, the Company entered into the following two agreements with the previous owner: (1) A one year rental, with a one-year renewal option, of the building where Freshline is currently operating. The building is approximately 14,500 square feet of combined manufacturing and office space; (2) A two-year consulting agreement.

## 4. Stock Compensation

The Company has elected to account for its stock-based compensation plans under Accounting Principles Board Opinion No. 25 ("APB 25"). If the Company had accounted for its stock-based compensation plans under Statement of Financial Accounting Standards ("SFAS") No. 123, the Company's net earnings and earnings per share would approximate the pro forma disclosures below (in thousands, except per share amounts):

	Three months ended March 31,		Six months ended March 31,	
	2005	2004	2005	2004
	(As Restated)		(As Restated)	
Net earnings (loss), as reported	\$ 62	\$ 1,138	\$ (380)	\$ 1,642
Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects	(80)	(163)	(154)	(297)
Pro forma net earnings (loss)	\$ (18)	\$ 975	\$ (534)	\$ 1,345
Earnings (loss) per share:				
Basic - as reported	\$ 0.01	\$ 0.23	\$ (0.08)	\$ 0.33
Basic - pro forma	\$ 0.00	\$ 0.20	\$ (0.11)	\$ 0.27
Diluted - as reported	\$ 0.01	\$ 0.22	\$ (0.08)	\$ 0.31
Diluted - pro forma	\$ 0.00	\$ 0.19	\$ (0.11)	\$ 0.26

During the six-month period ending March 31, 2005, the Company granted 25,000 options. The weighted average fair value of the options granted, using the Black-Scholes methodology, was \$5.43 per share. The total value of these options was \$136,000, which will be amortized over the one-year vesting period. These options expire in February 2015.

## 5. Earnings per share

The calculation of the basic and diluted earnings per share ("EPS") is as follows (in thousands except per share data):

Table of Contents

	For the three months ended March 31, 2005			For the three months ended March 31, 2004		
	Earnings	Shares (As Restated)	Per-Share Amount	Earnings	Shares	Per-Share Amount
Net earnings from continuing operations	\$ 62			\$ 1,138		
Less: Assumed dividends on mandatorily redeemable preferred stock	(1)			(22)		
Basic EPS:						
Net earnings available to common shareholders	61	5,009	\$ 0.01	1,116	4,897	\$ 0.23
Effect of dilutive securities:						
Common stock options		101			293	
Mandatorily redeemable preferred stock	1	81		22	95	
Diluted EPS:						
Earnings available to common shareholders plus assumed conversions	\$ 62	5,191	\$ 0.01	\$ 1,138	5,285	\$ 0.22

	For the six months ended March 31, 2005			For the six months ended March 31, 2004		
	Earnings	Shares (As Restated)	Per-Share Amount	Earnings	Shares	Per-Share Amount
Net earnings (loss) from continuing operations	\$ (380)			\$ 1,642		
Less: Assumed dividends on mandatorily redeemable preferred stock	-			(32)		
Basic EPS:						
Net earnings (loss) available to common shareholders	(380)	5,001	\$ (0.08)	1,610	4,858	\$ 0.33
Effect of dilutive securities:						
Common stock options		-		-	271	
Mandatorily redeemable preferred stock	-	-		32	98	
Diluted EPS:						
Earnings (loss) available to common shareholders plus assumed conversions	\$ (380)	5,001	\$ (0.08)	\$ 1,642	5,227	\$ 0.31

Table of Contents

The weighted average number of diluted shares includes only potential common shares that are not anti-dilutive to reported EPS. The following potential common shares were not included in the EPS calculations as they were anti-dilutive:

	Three months ended March 31,		Six months ended March 31,	
	2005	2004	2005	2004
Common shares from:				
Assumed exercise of stock options	288,300	160,300	715,126	185,300
Assumed conversion of preferred stock	-	-	76,891	-
Assumed conversion of warrants	30,351	31,985	30,351	31,985

## 6. Income taxes

The provision (benefit) for income taxes is based on the estimated effective income tax rate for the year.

## 7. Comprehensive income (loss)

The calculation of comprehensive income (loss) is as follows (in thousands):

	Three months ended	
	March 31, 2005	March 31, 2004
	(As Restated)	
Components of comprehensive income (loss):		
Net earnings	\$ 62	\$ 1,138
Other comprehensive income -		
foreign currency translation adjustment, net of tax	(83)	(62)
Total comprehensive income (loss)	\$ (21)	\$ 1,076

	Six months ended	
	March 31, 2005	March 31, 2004
	(As Restated)	
Components of comprehensive income (loss):		
Net earnings (loss)	\$ (380)	\$ 1,642
Other comprehensive income -		
foreign currency translation adjustment, net of tax	197	195
Total comprehensive income (loss)	\$ (183)	\$ 1,837

## 8. Contractual guarantees and indemnities

*Product warranties*

The Company provides a warranty on its products ranging from ninety days to two years following the date of shipment. The warranty is typically limited to repair or replacement of the defective product. Management establishes allowances for warranty costs based on the types of products shipped and product warranty experience, and estimates



such costs for related new products where experience is not available. The provision for warranty costs is charged to cost of sales at the time such costs are known or estimable.

Table of Contents

A reconciliation of the changes in the Company's allowances for warranties for the six months ended March 31, 2005 and 2004 (in thousands) is as follows:

	Six months ended	
	March 31, 2005	March 31, 2004
Beginning balance	\$ 889	\$ 837
Warranty costs incurred	(901)	(790)
Warranty expense accrued	850	681
Translation adjustments	11	10
Ending balance	\$ 849	\$ 738

*Intellectual property and general contractual indemnities*

The Company, in the normal course of business, provides specific, limited indemnification to its customers for liability and damages related to intellectual property rights. In addition, the Company may enter into contracts with customers where it has agreed to indemnify the customer for personal injury or property damage caused by the Company's products and services. Indemnification is typically limited to replacement of the items or the actual price of the products and services. The Company maintains product liability insurance as well as errors and omissions insurance, which may provide a source of recovery in the event of an indemnification claim, but does not maintain insurance coverage for claims related to intellectual property rights.

Historically, any amounts payable under these indemnifications have not had a material effect on the Company's business, financial condition, results of operations, or cash flows. The Company has not recorded any provision for future obligations under these indemnifications. If the Company determines it is probable that a loss has occurred under these indemnifications, then any such reasonably estimable loss would be recognized.

*Director and officer indemnities*

The Company has entered into indemnification agreements with its directors and certain executive officers which require the Company to indemnify such individuals against certain expenses, judgments and fines in third-party and derivative proceedings. The Company may recover some of the expenses and liabilities that arise in connection with such indemnifications under the terms of its directors' and officers' insurance policies. The Company has not recorded any provision for future obligations under these indemnification agreements.

*Bank guarantees and letters of credit*

At March 31, 2005, the Company's European subsidiary had approximately \$196,000 of outstanding performance guarantees secured by bank guarantees under the Company's credit facility in Europe. Bank guarantees arise when the European subsidiary collects down payments prior to order fulfillment. The down payments received are recorded as liabilities on the Company's balance sheet. The bank guarantees repayment of the customer deposit in the event an order is not completed. The bank guarantee is canceled upon shipment and transfer of title. These bank guarantees occur in the normal course of the Company's European business and are not deemed to expose the Company to any significant risks since they are satisfied as part of the design and manufacturing process. At March 31, 2005, the Company had a standby letter of credit for \$300,000 securing certain self-insurance contracts related to workers compensation and a standby letter of credit for \$275,000 securing payments under a lease contract for a domestic production facility. If the Company fails to meet its contractual obligations, these bank guarantees and letters of credit may become liabilities of the Company.



Table of Contents

9. Future accounting changes

In December 2004, the FASB issued SFAS No. 123 (revised 2004), Share-Based Payment, which is effective for the Company on October 1, 2005. This Statement requires the Company to measure and expense the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award and amends the disclosure requirements related to awards of equity instruments. Beginning October 1, 2005, the Company will begin expensing the cost of equity instruments awarded as part of the Employees' Stock Incentive Plan and Employee Stock Purchase Plan over the requisite service period related to such awards. The Company has elected to implement this new standard under the modified prospective application. Under the modified prospective application, the Company will expense the cost of new or modified awards over the requisite service period and the cost of previous awards for the requisite service period remaining after October 1, 2005. Until October 1, 2005, the Company will continue to account for share-based payments under APB No. 25 and continue to include the applicable disclosures. (See Note 4.)

In November 2004, the FASB issued SFAS No. 151, Inventory Costs, an amendment of ARB No. 43, Chapter 4, to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material (spoilage). This statement is effective October 1, 2005. The Company does not believe SFAS No. 151 will have a material effect on its financial position or results of operations.

Table of Contents

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.**

Certain statements set forth below may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. The forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements of the Company to differ from those expressed or implied by the forward-looking statements. With respect to the Company, the following factors, among others, could cause actual results or outcomes to differ materially from current expectations:

- adverse economic conditions, particularly in the food processing industry, may adversely affect the Company's revenues;
- competition and advances in technology may adversely affect sales and prices;
- the Company's new products may not compete successfully in either existing or new markets;
- the limited availability and possible cost fluctuations of materials used in the Company's products could adversely affect the Company's gross profits;
- the Company's inability to protect its intellectual property may adversely affect the Company's competitive advantage;
- intellectual property-related litigation expenses and other costs resulting from infringement claims asserted against the Company or its customers by third parties may adversely affect the Company's results of operations and its customer relations; and
- the other factors discussed in Exhibit 99.1 to the Company's Annual Report on Form 10-K filed with the SEC on December 17, 2004, which exhibit is hereby incorporated by reference.

Given these uncertainties, readers are cautioned not to place undue reliance on the forward-looking statements. The Company disclaims any obligation subsequently to revise or update forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

**Restatement**

As discussed more fully in Note 2 to the restated condensed unaudited consolidated financial statements in Item 1 of Part I, we have restated our previously reported interim financial statements for the three-month and six-month periods ended March 31, 2005. This discussion and analysis should be read in conjunction with the restated financial statements and notes appearing elsewhere in this Report.

**Overview**

*General*

The Company and its operating subsidiaries design, manufacture, sell and service process automation systems that process product streams of discrete pieces to improve safety and quality. These systems integrate electro-optical automated inspection and sorting systems with process systems which include specialized conveying and preparation systems. The Company provides parts and service for each of its product lines to customers throughout the world. Industries served include food processing, and non-food and industrial applications such as tobacco, plastics, and pharmaceuticals. The Company maintains three domestic manufacturing facilities, a European manufacturing facility located in The Netherlands, and an Australian-based manufacturing facility. The Company markets its products directly and through independent sales representatives.

In the past several years, 40% or more of the Company's sales have been made to customers located outside the United States. In its export and international sales, the Company is subject to the risks of conducting business internationally, including unexpected changes in regulatory requirements; fluctuations in the value of the U.S. dollar, which could

increase or decrease the sales prices in local currencies of the Company's products; tariffs and other barriers and restrictions; and the burdens of complying with a variety of international laws.

*Current Period*

The Company's second quarter results were not unexpected given the low backlog coming into the quarter. Gross margin was negatively affected by product mix and by relatively light utilization of manufacturing capacity.

Table of Contents

Operating expenses were in line with expectations and the Company continues to believe that expenses are at an appropriate level given the outlook for the second half of the fiscal year.

New orders received during the second quarter were \$24.5 million, compared to \$19.8 million in the same period last year, an increase of 23%. Orders increased in all three of the Company's product groups, with parts and service up 32% compared to the year-ago quarter and both automated inspection and process systems up approximately 20%. Order volume for the quarter was the Company's second highest quarterly total, exceeded only by orders in the second quarter of fiscal 2003. The Company's backlog at the end of the quarter was \$21.6 million compared to \$18.7 million one year ago and \$14.9 million at the beginning of the second quarter.

The Company enters the third quarter with one of the highest backlogs in the Company's history, positioning it well for the third quarter of the fiscal year. The Company is pleased that its continued focus on the parts and service portion of the business was rewarded with very strong growth in orders during the second quarter.

In addition, the Company is encouraged by its customers' positive reaction to the recent acquisition of Freshline Machines and the introduction of Raptor Laser Technology during the second quarter of 2005. The Company believes that both of these strategic initiatives will contribute to the Company's future growth.

Operating expenses for the second quarter of fiscal 2005 of \$6.6 million showed a significant improvement over spending levels in the second quarter of fiscal 2004 which were \$7.2 million. During the fourth quarter of 2004, the Company reduced its workforce to bring its costs more in line with its current sales and marketing outlook. The reduction in workforce, combined with reduced commissions on lower sales, accounts for the reduced spending.

During the quarter, the Company's cash position was reduced by \$465,000 and its inventories increased by \$1.2 million. The Company's cash position is still quite strong at \$10.9 million and its debt level remains low at \$2.9 million.

**Application of Critical Accounting Policies**

The Company has identified its critical accounting policies, the application of which may materially affect the financial statements, either because of the significance of the financial statement item to which they relate, or because they require management judgment to make estimates and assumptions in measuring, at a specific point in time, events which will be settled in the future. The critical accounting policies, judgments and estimates which management believes have the most significant effect on the financial statements are set forth below:

- Revenue recognition
- Allowances for doubtful accounts
- Valuation of inventories
- Long-lived assets
- Allowances for warranties
- Accounting for income taxes

Management has discussed the development, selection and related disclosures of these critical accounting estimates with the audit committee of the Company's board of directors.

*Revenue Recognition.* The Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been provided, the sale price is fixed or determinable, and collectibility is reasonably assured. Additionally, the Company sells its goods on terms which transfer title and risk of loss at a specified location, typically shipping point, port of loading or port of discharge, depending on the final destination of the goods. Accordingly, revenue recognition from product sales occurs when all factors are met, including transfer of title and

risk of loss, which occurs either upon shipment by the Company or upon receipt by customers at the location specified in the terms of sale. Revenue earned from services is recognized ratably over the contractual period or as the services are performed. If any contract provides for both equipment and services (multiple deliverables), the sales price is allocated to the various elements based on objective evidence of fair value. Each element is then evaluated for revenue recognition based on the previously described criteria. The Company's sales arrangements provide for no other, or insignificant, post shipment obligations. If all conditions of revenue recognition are not met, the Company defers revenue recognition. In the event of revenue deferral, the sale value is not recorded as revenue to the Company, accounts receivable are reduced by any amounts owed by the customer, and



Table of Contents

the cost of the goods or services deferred is carried in inventory. In addition, the Company periodically evaluates whether an allowance for sales returns is necessary. Historically, the Company has experienced little, if any, sales returns. If the Company believes there are potential sales returns, the Company would provide any necessary provision against sales. The Company believes that revenue recognition is a “critical accounting estimate” because the Company’s terms of sale vary significantly, and management exercises judgment in determining whether to recognize or defer revenue based on those terms. Such judgments may materially affect net sales for any period. Management exercises judgment within the parameters of accounting principles generally accepted in the United States of America (GAAP) in determining when contractual obligations are met, title and risk of loss are transferred, the sales price is fixed or determinable and collectibility is reasonably assured. At March 31, 2005, the Company had deferred \$1.3 million of revenue compared to \$0.7 million deferred at September 30, 2004.

*Allowances for doubtful accounts.* The Company establishes allowances for doubtful accounts for specifically identified, as well as anticipated, doubtful accounts based on credit profiles of customers, current economic trends, contractual terms and conditions, and customers’ historical payment patterns. Factors that affect collectibility of receivables include customer satisfaction and general economic or political factors in certain countries that affect the ability of customers to meet current obligations. The Company actively manages its credit risk by utilizing an independent credit rating and reporting service, by requiring certain percentages of down payments, and by requiring secured forms of payment for customers with uncertain credit profiles or located in certain countries. Forms of secured payment could include irrevocable letters of credit, bank guarantees, third-party leasing arrangements or EX-IM Bank guarantees, each utilizing Uniform Commercial Code filings, or the like, with governmental entities where possible. The Company believes that the accounting estimate related to allowances for doubtful accounts is a “critical accounting estimate” because it requires management judgment in making assumptions relative to customer or general economic factors that are outside the Company’s control. As of March 31, 2005, the balance sheet included allowances for doubtful accounts of \$539,000. Actual charges to the allowance for doubtful accounts for the six-month periods ended March 31, 2005 and 2004 were \$27,000 and \$101,000, respectively. Accruals for bad debt expense for the six-month periods ended March 31, 2005 and 2004 were (\$80,000) and \$30,000, respectively. If the Company experiences actual bad debt expense in excess of estimates, or if estimates are adversely adjusted in future periods, the carrying value of accounts receivable would decrease and charges for bad debts would increase, resulting in decreased net earnings. Deterioration in receivables could also adversely affect the borrowing base available under the Company’s credit facilities.

*Valuation of inventories.* Inventories are stated at the lower of cost or market. The Company’s inventory includes purchased raw materials, manufactured components, purchased components, work in process, finished goods and demonstration equipment. Provisions for excess and obsolete inventories are made after periodic evaluation of historical sales, current economic trends, forecasted sales, estimated product lifecycles and estimated inventory levels. The factors that contribute to inventory valuation risks are the Company’s purchasing practices, electronic component obsolescence, accuracy of sales and production forecasts, introduction of new products, product lifecycles and the associated product support. The Company actively manages its exposure to inventory valuation risks by maintaining low safety stocks and minimum purchase lots, utilizing just in time purchasing practices, managing product end-of-life issues brought on by aging components or new product introductions, and by utilizing inventory minimization strategies such as vendor-managed inventories. The Company believes that the accounting estimate related to valuation of inventories is a “critical accounting estimate” because it is susceptible to changes from period to period due to the requirement for management to make estimates relative to each of the underlying factors ranging from purchasing to sales to production to after-sale support. At March 31, 2005, cumulative inventory adjustments to lower of cost or market totaled \$2.9 million compared to \$3.0 million as of September 30, 2004. If actual demand, market conditions or product lifecycles are adversely different from those estimated by management, inventory adjustments to lower market values would result in a reduction to the carrying value of inventory, an increase in inventory write-offs, a decrease to gross margins, and could adversely affect the borrowing base available under the Company’s credit facilities.

*Long-lived assets.* The Company regularly reviews all of its long-lived assets, including property, plant and equipment, investments in joint ventures, and amortizable intangible assets, for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable. If the total of projected future undiscounted cash flows is less than the carrying amount of these assets, an impairment loss based on the excess of the carrying amount over the fair value of the assets is recorded. In addition, goodwill is reviewed based on its fair value at least annually. As of March 31, 2005, the Company held \$15.7 million of property, plant and equipment, investments in joint ventures, goodwill and other intangible assets, net of depreciation and amortization. There were no changes in the Company's long-lived assets that would result in an adjustment of the carrying value for these

Table of Contents

assets. Estimates of future cash flows arising from the utilization of these long-lived assets and estimated useful lives associated with the assets are critical to the assessment of fair values. The Company believes that the accounting estimate related to long-lived assets is a “critical accounting estimate” because: (1) it is susceptible to change from period to period due to the requirement for management to make assumptions about future sales and cost of sales generated throughout the lives of several product lines over extended periods of time; and (2) the potential effect that recognizing an impairment could have on the assets reported on the Company’s balance sheet and the potential material adverse effect on reported earnings or loss. Changes in these estimates could result in a determination of asset impairment, which would result in a reduction to the carrying value and a reduction to net earnings in the affected period, and may affect the Company’s ability to meet the tangible net worth covenant of its credit facilities.

*Allowances for warranties.* The Company’s products are covered by warranty plans that extend between 90 days and 2 years, depending upon the product and contractual terms of sale. The Company establishes allowances for warranties for specifically identified, as well as anticipated, warranty claims based on contractual terms, product conditions and actual warranty experience by product line. Company products include both manufactured and purchased components, and therefore, warranty plans include third-party sourced parts which may not be covered by the third-party manufacturer’s warranty. Ultimately, the warranty experience of the Company is directly attributable to the quality of its products. The Company actively manages its quality program by using a structured product introduction plan, process monitoring techniques utilizing statistical process controls, vendor quality metrics, a quality training curriculum for every employee and feedback loops to communicate warranty claims to designers and engineers for remediation in future production. Warranty expense has varied widely in the past due to such factors as significant new product introductions containing defects and design errors on individual projects. The Company believes that the accounting estimate related to allowances for warranties is a “critical accounting estimate” because: (1) it is susceptible to significant fluctuation period to period due to the requirement for management to make assumptions about future warranty claims relative to potential unknown issues arising in both existing and new products, which assumptions are derived from historical trends of known or resolved issues; and (2) risks associated with third-party supplied components being manufactured using processes that the Company does not control. As of March 31, 2005, the balance sheet included warranty reserves of \$849,000, while \$901,000 of warranty charges were incurred during the six-month period then ended, compared to warranty reserves of \$738,000 as of March 31, 2004 and warranty charges of \$790,000 for the six-month period then ended. If the Company’s actual warranty costs are higher than estimates, warranty plan coverages are adversely varied, or estimates are adversely adjusted in future periods, reserves for warranty would need to increase, warranty expense would increase and gross margins would decrease.

*Accounting for income taxes.* The Company’s provision for income taxes and the determination of the resulting deferred tax assets and liabilities involves a significant amount of management judgment. The quarterly provision for income taxes is based partially upon estimates of pre-tax financial accounting income for the full year and is affected by various differences between financial accounting income and taxable income. Judgment is also applied in determining whether the deferred tax assets will be realized in full or in part. In management’s judgment, when it is more likely than not that all or some portion of specific deferred tax assets, such as foreign tax credit carryovers, will not be realized, a valuation allowance must be established for the amount of the deferred tax assets that are determined not to be realizable. There was no valuation allowance at March 31, 2005 due to anticipated utilization of all the deferred tax assets as the Company believes it will have sufficient net income combined with the lengthy expiration periods on carryforward items to utilize these assets. The Company maintains reserves for estimated tax exposures in jurisdictions of operation. These tax jurisdictions include federal, state and various international tax jurisdictions. Potential income tax exposures include potential challenges of various tax credits, export-related tax benefits, and issues specific to state and local tax jurisdictions. Exposures are typically settled primarily through audits within these tax jurisdictions, but can also be affected by changes in applicable tax law or other factors, which could cause management of the Company to believe a revision of past estimates is appropriate. During fiscal 2005, 2004, and 2003, there have been no significant changes in these estimates. Management believes that an appropriate liability has been established for estimated exposures; however, actual results may differ materially from these estimates. The

Company believes that the accounting estimate related to income taxes is a “critical accounting estimate” because it relies on significant management judgment in making assumptions relative to temporary and permanent timing differences of tax effects, estimates of future earnings, prospective application of changing tax laws in multiple jurisdictions, and the resulting ability to utilize tax assets at those future dates. If the Company’s operating results were to fall short of expectations, thereby affecting the likelihood of realizing the deferred tax assets, judgment would have to be applied to determine the amount of the valuation allowance required to be included in the financial statements established in any given period. Establishing or increasing a valuation allowance would reduce the carrying value of the deferred tax asset, increase tax expense and reduce net earnings.

## Table of Contents

In October 2004, the American Jobs Creation Act of 2004 was enacted. The Company believes this legislation will not affect its ability to utilize its deferred tax assets. In addition, this legislation phases out the Extra Territorial Income Exclusion ("ETI") beginning January 1, 2005 through December 31, 2006. The ETI exclusion reduced the Company's effective tax rate by 2.8% in 2004. The legislation also provides for a new deduction for manufacturing income, which phases in beginning in the Company's 2006 fiscal year through 2010. Although final regulations have not been written for the new manufacturing income deduction, the Company anticipates that this deduction will largely, if not completely, offset the loss of the ETI exclusion. However, the effects in individual fiscal years during the phase-in periods may vary and increase the Company's effective tax rate during these periods. The Company does not believe that other provisions of the new legislation will have a material effect on the Company's income taxes.

## **Results of Operations**

*For the three months ended March 31, 2005 and 2004*

Net sales reported decreased 12% to \$18.3 million for the three-month period ended March 31, 2005 from \$20.8 million recorded in the corresponding quarter last year. International net sales in the first quarter were \$9.9 million compared to \$6.1 million for the corresponding quarter in 2004. While automated inspection systems has had a slow start this year, both process systems and parts and service had strong second quarter sales and significantly exceeded last year's second quarter performance.

New orders received during the second quarter of fiscal 2005 totaled \$24.5 million, an increase of 23.2% from \$19.8 million for the corresponding period in fiscal 2004. International orders were \$11.0 million compared to \$7.7 million for the corresponding quarter of 2004. Orders for the second quarter of 2005 compared to the prior year second quarter show an increase in all product lines. Within the automated inspection systems product line, Tegra orders were down from last year, while orders for Optyx, Prism and Tobacco Sorters all showed significant increases. All major product areas in the process systems product line showed increases over last year. In addition, the Freshline acquisition contributed modestly to process systems orders for the quarter. Parts and service continues to perform strongly.

The Company's backlog at the close of the March 31, 2005 quarter totaled \$21.6 million, a 15.9% increase from a backlog of \$18.7 million at the same time last year. Backlog for automated inspection systems was down 3% from last year and represented 42% of total backlog. Processing systems and parts and service backlog increased 23% and 81% respectively over last year and represented 42% and 16% of total backlog.

Gross profit for the second quarter of fiscal 2005 was \$6.9 million compared to \$8.9 million in the corresponding quarter last year, or 37.6% and 42.8% of net sales, respectively. The decrease in sales volume in the current quarter compared to the prior year quarter, the resulting manufacturing resource underutilization and a less favorable product mix account for the dollar and percent of sales decrease. The prior year second quarter had higher automated inspection system sales, which have higher gross margins.

Operating expenses decreased by \$0.6 million, or 8.1%, in the second quarter of 2005 to \$6.6 million from \$7.2 million in the 2004 second quarter. Decreases in the second quarter operating expenses compared to the same period last year included the impact of the reduction in workforce taken in the fourth quarter of 2004 combined with lower commission expense on the reduced sales level.

Other income (expense) for the second quarter of 2005 was a net expense of \$201,000 compared to a net expense of \$39,000 for the same period in 2004. The second quarter of 2005 included a charge of \$202,000, which represents the Company's share in the loss for the InspX joint venture.

The Company reported net earnings of \$62,000, or \$0.01 per diluted share, for the second quarter of fiscal 2005 compared to net earnings of \$1,138,000, or \$0.22 per diluted share, in the corresponding quarter last year.

*For the six months ended March 31, 2005 and 2004*

Net sales reported were \$32.8 million for the six months ended March 31, 2005, a decrease of 16.9% from the sales reported for the corresponding period in 2004 of \$39.5 million. International net sales in the first half of fiscal

## Table of Contents

2005 were \$18.0 million compared to \$13.8 million for the first half of 2004. Automated inspection systems sales were significantly lower than the prior year. Process systems sales were down slightly, but essentially flat, while parts and service showed a significant increase.

New orders received during the first six months of 2005 totaled \$41.0 million, an increase of 8.4% over \$37.9 million received in the first six months of 2004. International orders were \$19.4 million compared to \$16.6 million for the first half of 2004. Within the automated inspection systems product line, orders for both Tegra and Tobacco Sorters were down significantly while Prism orders showed a significant increase. Orders for process systems and for parts and service were up nicely with process systems showing increases in every category.

Gross profit for the first six months of 2005 was \$12.2 million compared to \$15.9 million for the corresponding period in 2004, or 37.1% and 40.4% respectively. The lower sales volume in the first six months of 2005, the resulting underutilization of manufacturing resources and a less favorable product mix account for the lower gross profit in both dollar and percentage terms.

Operating expenses for the first six months of 2005 decreased by \$0.5 million, or 3.5%, to \$13.1 million from \$13.6 million in the corresponding period for 2004. The decrease was due primarily to the impact of the reduction in workforce taken in the fourth quarter of 2004, as well as lower commission costs on reduced sales volume. The general administrative component of operating expenses was \$3.8 million compared to \$3.6 million for the first six months of 2004. The increase was due to costs incurred in connection with an unsuccessful acquisition.

Other income increased by \$189,000 to \$226,000 in the first six months of 2005 compared to \$37,000 in the corresponding period of 2004. During the period, the Company received \$500,000 related to the resolution of a dispute with a licensee over a breach of the license agreement. Also during the period, the Company booked a loss of \$370,000 related to its InspX joint venture.

The Company reported a net loss of \$380,000, or \$0.08 per diluted share, for the most recent six-month period compared to net earnings of \$1,642,000, or \$0.31 per diluted share for the corresponding period in 2004.

## Liquidity and Capital Resources

For the six months ended March 31, 2005, net cash provided by operating activities totaled \$3.3 million. Cash flow from operating activities was derived from net earnings before non-cash expenses, such as depreciation and amortization, of \$1.5 million plus changes in non-cash working capital of \$1.8 million. The primary sources of cash from the other components of working capital were a \$1.7 million reduction in accounts receivable, as collections for the period were greater than customer billings, a \$0.9 million increase in cash received for customer deposits as backlog increased during the period and a \$0.7 million increase in accounts payable associated primarily with inventory purchases. These were offset by \$1.8 million of cash used for increases in inventory.

Cash flow from operating activities in the first six months of fiscal 2005 was \$1.5 million higher than in the same period of fiscal 2004. During the first six months of 2005, non-cash working capital decreased by \$1.8 million, while for the same period in 2004, non-cash working capital increased \$2.2 million, a swing of \$4.0 million. This was offset in part by the impact of a net loss in the first six months of 2005 of \$0.3 million compared to net earnings in the corresponding period of 2004 of \$1.6 million. Additionally, during the first six months of 2004, the Company was able to utilize tax net operating loss carryovers, reducing the deferred tax asset by \$0.7 million.

Net cash used in investing activities was \$0.8 million in the six-month period ended March 31, 2005 and \$0.5 million in the comparable period a year ago. Expenditures during the first six months of 2005 were for capital equipment as well as a portion of the Company's investment in Freshline Machines. At March 31, 2005, the Company had an

accrued outstanding liability on the Freshline acquisition of \$0.7 million, which has subsequently been paid. During the first six months of 2004, expenditures were for capital equipment net of proceeds received on disposals.

Net cash used in financing activities during the six-month period ended March 31, 2005 totaled \$0.5 million, reflecting repayments of long-term debt plus redemption of preferred stock and warrants totaling \$0.8 million offset by proceeds from issuance of common stock of \$0.3 million. This compares to net cash flows provided in financing activities of \$0.5 million for the same period in the prior year, consisting of proceeds from issuance of common stock



Table of Contents

of \$1.1 million offset by repayments of long term debt plus redemption of preferred stock and warrants totaling \$0.6 million.

The Company's domestic credit facility provides a credit accommodation totaling \$12.0 million in the United States consisting of a term loan of \$2.0 million and a revolving credit facility of up to the lesser of \$10.0 million or the available borrowing base, which is based on varying percentages of eligible accounts receivable and inventories. The revolving credit facility was renewed subsequent to the end of the second quarter and matures in April 2006. The term loan requires quarterly payments of principal of \$200,000 and matures on July 31, 2007. The term loan bears interest at the Wall Street Journal prime rate, which was 5.75% at March 31, 2005. The revolving credit facility bears interest, at the Company's option, of either the Wall Street Journal prime rate less 1.5% or a LIBOR based rate. The rate was 4.25% at March 31, 2005. The credit facility is secured by all of the U.S. personal property, including patents and other intangibles of the Company and its subsidiaries, and contains covenants that require the maintenance of a defined debt ratio, minimum working capital and current ratio, and minimum profitability. The credit facility also restricts the payment of dividends. At March 31, 2005, the Company was in compliance with all loan covenants and had an available borrowing base of approximately \$7.2 million under the revolving credit facility. At March 31, 2005, borrowings under the term loan were \$2.0 million and there were no borrowings outstanding under the revolving credit facility. At March 31, 2004, borrowings under the term loan were \$2.8 million. There were no borrowings outstanding under the revolving credit facility at March 31, 2004.

Additionally, the Company's credit accommodation with a commercial bank in The Netherlands provides a credit facility for its European subsidiary. This credit accommodation totals \$3.9 million and includes term loans of \$667,000, an operating line of the lesser of \$1.9 million or the available borrowing base, which is based on varying percentages of eligible accounts receivable and inventories, and a bank guarantee facility of \$1.3 million. The term loans require quarterly principal payments of \$40,000 and mature in October 2006 and August 2012. The term loans are secured by real property of the Company's European subsidiary, while the operating line and bank guarantee facility are secured by all of the subsidiary's personal property. The credit facility bears interest at the bank's prime rate, with a minimum of 3.00%, plus 1.75%, which at March 31, 2005 was 4.75%. Interest rates on the term loans are subject to annual renegotiation. At March 31, 2005, the Company had borrowings under this facility of approximately \$667,000 in term loans, and had received bank guarantees of \$196,000 under this agreement.

Outstanding Series B Convertible Preferred stock totaled 115,337 shares as of March 31, 2005, and outstanding warrants totaled 30,351. Preferred stock and warrants are redeemable upon demand and will require \$1.5 million from cash flow when presented. Presentments for preferred stock and warrant redemptions have slowed considerably, and therefore the Company expects to fund future redemptions from operating cash flows. These securities are required to be redeemed or converted to common shares by July 2005.

The Company's continuing contractual obligations and commercial commitments existing on March 31, 2005 are as follows:

Contractual Obligations	Total	Payments due by period (in Thousands)			
		Less than 1 year	1 - 3 years	4 - 5 years	After 5 years
Long-term debt *	\$ 2,667	\$ 959	\$ 1,400	\$ 130	\$ 178
Capital lease obligations	199	196	3	-	-
Operating leases	10,440	1,579	2,831	2,052	3,978
Warrant redemption obligations	304	304	-	-	-
Series B redemption obligations	1,153	1,153	-	-	-
Total contractual cash obligations	\$ 14,763	\$ 4,191	\$ 4,234	\$ 2,182	\$ 4,156

\* Includes the revolving credit line, term loan and mortgage payments on the Company's owned facility in Europe.

The Company anticipates that the future cash flows from operations along with currently available operating credit lines will be sufficient to fund the current year's cash needs. At March 31, 2005, the Company had standby letters of credit totaling \$0.8 million, which includes secured bank guarantees under the Company's credit facility in Europe and letters of credit securing certain self-insurance contracts and lease commitments. If the Company fails to meet its contractual obligations, these bank guarantees and letters of credit may become liabilities of the Company.

Table of Contents

The Company has no off-balance sheet arrangements or transactions, arrangements or relationships with “special purpose entities.”

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

The Company has assessed its exposure to market risks for its financial instruments and has determined that its exposures to such risks are generally limited to those affected by the value of the U.S. Dollar compared to the Euro and to a lesser extent the Australian dollar.

The terms of sales to European customers are typically denominated in either Euros or U.S. Dollars. The terms of sales to customers in Australia are typically denominated in their local currency. The Company expects that its standard terms of sale to international customers, other than those in Europe and Australia, will continue to be denominated in U.S. dollars. For sales transactions between international customers, including European customers, and the Company’s domestic operations, which are denominated in currencies other than U.S. dollars, the Company assesses its currency exchange risk and may enter into forward contracts to minimize such risk. At March 31, 2005, the Company was not a party to any currency hedging transaction. As of March 31, 2005, management estimates that a 10% change in foreign exchange rates would affect net earnings before taxes by approximately \$208,000 on an annual basis as a result of converted cash, accounts receivable and sales or other contracts denominated in foreign currencies.

During the six-month period ended March 31, 2005, the Euro gained a net of 4% in value, ranging between a 3% and 8% gain for the period, against the U.S. dollar. The effect of the weaker dollar on the operations and financial results of the Company were:

- Translation adjustments of \$197,000, net of income tax, were recognized as a component of comprehensive income (loss) as a result of converting the Euro denominated balance sheet of Key Technology B.V. into U.S. dollars, and to a lesser extent, the Australian dollar balance sheets of Key Technology Australia Pty. Ltd. and Freshline Machines Pty. Ltd., and the Peso balance sheet of Productos Key Mexicana.
- Foreign exchange gains of \$25,000 were recognized in the other income and expense section of the consolidated statement of operations as a result of conversion of Euro and other foreign currency denominated receivables and cash carried on the balance sheet of the U.S. operations, as well as the result of the conversion of other non-functional currency receivables, payables and cash carried on the balance sheet of the European, Australian and Mexican operations.

A relatively weaker U.S. dollar on the world markets makes the Company’s U.S.-manufactured goods relatively less expensive to international customers when denominated in U.S. dollars or potentially more profitable to the Company when denominated in a foreign currency. A relatively weaker U.S. dollar on the world markets, especially as measured against the Euro, may favorably affect the Company’s market and economic outlook for international sales. The Company’s Netherlands-based subsidiary transacts business primarily in Euros and does not have significant exports to the U.S.

Under the Company’s current credit facilities, the Company may borrow at the lender’s prime rate between minus 150 and plus 175 basis points. At March 31, 2005, the Company had \$2.0 million of borrowings which had variable interest rates. During the quarter then ended, interest on its various variable rate credit facilities varied from 4.25% and 5.75%. At March 31, 2005, the rate was 5.75% on its term loan, 4.25% on its domestic credit facility and 4.75% on its European credit facility. As of March 31, 2005, management estimates that a 100 basis point change in the interest rates would affect net income before taxes by approximately \$20,000 on an annual basis.

**ITEM 4. CONTROLS AND PROCEDURES**

**Disclosure Controls and Procedures**

The Company's Chairman of the Board of Directors and the Company's Chief Financial Officer, after evaluating the effectiveness of the Company's "disclosure controls and procedures" (as defined in Securities Exchange Act Rules 13a-15(e) or 15d-15(e)) as of the end of the period covered by this report (the "Evaluation Date"), have concluded that, as of the

22

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### Table of Contents

Evaluation Date, the Company's disclosure controls and procedures were ineffective because of the material weakness discussed below. Disclosure controls and procedures are controls and other procedures designed to ensure that information required to be disclosed in the Company's reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and include, without limitation, controls and procedures designed to ensure that information the Company is required to disclose in such reports is accumulated and communicated to management, including the Company's Chairman of the Board of Directors and the Company's Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

The Company's management assessed the effectiveness of the Company's internal control over financial reporting, as defined in Securities Exchange Act Rule 13a-15(f), as of March 31, 2005 and this assessment identified the following control deficiencies that in the aggregate constitute a material weakness in the Company's internal control over financial reporting:

1. Deficiencies existed with respect to the documentation of accounting guidance applicable to significant non-recurring events and transactions which, when considered in the aggregate, constitute a material weakness over financial reporting. These deficiencies included failures to prepare concurrent documentation of the application of generally accepted accounting principles to significant non-recurring transactions during the year as related to, for example, the accounting for lease terminations and the expiration of redeemable warrants.
2. Deficiencies existed with respect to reconciliation procedures and policies related to the Company's monthly closing process. These deficiencies included deficiencies in areas related to, among others, accounts payable cut-off procedures, accounting estimates and presentation or disclosure matters.

In making its assessment of internal control over financial reporting, management used the criteria issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control—Integrated Framework. Because of the material weakness described in the preceding paragraphs, management believes that, as of March 31, 2005, the Company's internal control over financial reporting was not effective based on those criteria.

As a result of the restatement, management believes that the restated condensed unaudited consolidated financial statements included in this report fairly present in all material respects the Company's financial position, results of operations and cash flows for the periods presented.

Since the discovery of the material weakness in internal controls described above, management is strengthening the Company's internal controls over financial reporting and is taking various actions to improve the Company's internal controls including, but not limited to, the following:

Additional Personnel. The Company is actively seeking to hire additional qualified finance and accounting staff with significant depth and expertise to supplement existing personnel, including a corporate controller.

Implementation of Closing Controls and Procedures. Concurrently with the hiring of additional staff, the Company is implementing additional procedures and levels of review to improve reconciliation procedures and policies and generally strengthen the closing process.

The Company has assigned a high priority to remediating the material weakness in the Company's internal control over financial reporting.

### **Changes in Control Over Financial Reporting**

There were no changes in the Company's internal control over financial reporting during the quarter ended March 31, 2005 that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. Subsequent to the end of the quarter, after discovering a material weakness in internal controls over financial reporting in the areas of documentation and reconciliation procedures, the Company made changes in its internal controls over financial reporting during the first quarter of fiscal 2006 ending December 31, 2005 in order to address the material weakness identified. The Company plans to take further remediation steps by the end of the second quarter of fiscal 2006 to confirm that effective controls are in place and continue to operate as designed.

Table of Contents**PART II. OTHER INFORMATION****ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table provides information about purchases made by or on behalf of the Company during the quarter ended March 31, 2005 of equity securities registered by the Company under Section 12 of the Securities Exchange Act of 1934.

**Issuer Purchases of Equity Securities**

## Mandatorily Redeemable Series B Convertible Preferred Stock (1)

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
January 1 - 31, 2005	0	-	-	
February 1 - 28, 2005	7,992	\$ 10	-	
March 1 - 31, 2005	1,300	\$ 10	-	
Total	9,292			115,337

## Warrants (2)

Period	Total Number of Warrants Purchased	Average Price Paid per Warrant	Total Number of Warrants Purchased as Part of Publicly Announced Plans or Programs	Maximum Number of Warrants that May Yet Be Purchased Under the Plans or Programs
January 1 - 31, 2005	168	\$ 10	-	
February 1 - 28, 2005	548	\$ 10	-	
March 1 - 31, 2005	212	\$ 10	-	
Total	928			30,351

(1)The Company issued 1,340,366 shares of Series B convertible preferred stock ("Series B") at a price of \$8.60 per share in conjunction with the acquisition of Advanced Machine Vision Corporation on July 12, 2000. Each share of Series B, par value of \$0.01 per share, may be converted into 2/3 of a share of common stock. The Series B is convertible at the option of the holder at any time, unless previously redeemed, or by the Company upon a merger, consolidation, share exchange or sale of substantially all of its assets. The holders of Series B may require the Company to repurchase any or all of their shares at any time after July 12, 2002 at the redemption price of \$10.00.

If not converted to common stock or redeemed at the option of the Series B holder after July 12, 2002, the Company must redeem the Series B for \$10.00 per share on July 11, 2005. The redemption date may be accelerated if the average closing price of Key Technology common stock, as listed on the Nasdaq National Market, is \$15.00 or more for thirty consecutive trading days.



Table of Contents

(2) The Company issued 365,222 warrants at a fair market value of \$10.00 per warrant in conjunction with the issuance of the Series B. Each warrant entitles its holder to purchase at any time for a period of five years from July 12, 2000 one share of common stock at \$15.00 per share, subject to certain adjustments. The warrants permit the holder to engage in a net exercise of the warrants if the fair market value of one share of common stock is greater than \$15.00 per share on the date of exercise. Prior to the expiration date of the warrant, the holder may require the Company to redeem the warrant for cash at a price equal to \$10.00 for each whole share of common stock that may be purchased under the warrant.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

The Company held its Annual Meeting of Shareholders on February 2, 2005. Voting shareholders took the following actions at the meeting:

1. The shareholders voted to elect the following nominees to the Company's Board of Directors:

	Votes For	Votes Withheld
Thomas C. Madsen	4,621,473	17,947
Kirk W. Morton	4,620,421	18,938

There were no broker non-votes.

Other directors whose terms of office as a director continued after the meeting are as follows:

- Michael L. Shannon
- Donald A. Washburn
- John E. Pelo
- Charles H. Stonecipher

**ITEM 6. EXHIBITS**

10.22 Second Amendment to Loan Agreement dated March 31, 2005 between Registrant and Banner Bank

31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32.1 Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

32.2 Certification pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

Table of Contents

KEY TECHNOLOGY, INC. AND SUBSIDIARIES  
SIGNATURES

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KEY TECHNOLOGY, INC.  
(Registrant)

Date: February 8, 2006

By /s/ Thomas C. Madsen  
Chairman of the Board  
(Acting as Principal Executive Officer)

Date: February 8, 2006

By /s/ Ronald W. Burgess  
Senior Vice President and Chief Financial  
Officer  
(Principal Financial and Accounting Officer)

Table of Contents

KEY TECHNOLOGY, INC. AND SUBSIDIARIES  
FORM 10-Q FOR THE SIX MONTHS ENDED MARCH 31, 2005

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EXHIBIT INDEX

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