## LABORATORY CORP OF AMERICA HOLDINGS

Form 8-K July 22, 2010

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

### FORM 8-K

### **CURRENT REPORT**

### PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

July 22, 2010 (Date of earliest event reported)

## LABORATORY CORPORATION OF AMERICA HOLDINGS

(Exact Name of Registrant as Specified in its Charter)

Delaware	1-11353	13-3757370
(State or other jurisdiction of Incorporation)	(Commission File Number)	(I.R.S. Employer Identification No.)
358 South Main Street,		
Burlington, North Carolina	27215	336-229-1127
(Address of principal executive offices)	(Zip Code)	(Registrant's telephone number including area code)
Check the appropriate box below if the Forther registrant under any of the following pro	9	nultaneously satisfy the filing obligation of
Written communication pursuant to Rule Soliciting material pursuant to Rule 14a- Pre-commencement communications pur Pre-commencement communications pur	-12 under the Exchange Act (17 rsuant to Rule 14d-2(b) under the	CFR 240.14a-12) he Exchange Act (17 CFR 240.14d-2(b))
Item Regulation FD Disclosure 7.01		
Summary information of the Company dated July 22,	2010.	

### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# LABORATORY CORPORATION OF AMERICA HOLDINGS Registrant

By:/s/ F. SAMUEL EBERTS III
F. Samuel Eberts III
Chief Legal Officer and Secretary

July 22, 2010

8-K Filed July 22, 2010

## 2 Introduction

This slide presentation contains forward-looking statements which are subject to change based on various important factors, including without limitation, competitive actions in the marketplace and adverse actions of governmental and other third-party payors.

Actual results could differ materially from those suggested by these forward-looking statements. Further information on potential factors that could affect the Company's financial results will be included in the Company's Form 10-K for the year ended December 31, 2009, and subsequent SEC filings. The Company has no obligation to provide any updates to these forward-looking statements even if its expectations change.

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# Second Quarter Results (In millions, except per share data)

	Three Months			
	Ended Jun 30,			
	2010	2009	+/(-)	
Revenue	\$ 1,238.4	\$ 1,188.8	4.2%	
Adjusted Operating Income (1)	\$ 270.5	\$ 254.9	6.1%	
Adjusted Operating Income Margin (1)	21.8%	21.4%	40 bp	
Adjusted EPS (1)	\$ 1.46	\$ 1.30	12.3%	
Operating Cash Flow	\$ 216.2	\$ 182.4	18.5%	
Less: Capital Expenditures	\$ (34.5)	\$ (23.7)	45.6%	
Free Cash Flow	\$ 181.7	\$ 158.7	14.5%	

<sup>(1)</sup> See Reconciliation of non-GAAP Financial Measures (included herein)

4 Cash Flow Trends 11% FCF CAGR 2004-2009

5 Revenue by Payer- US 2010 YTD

6 Revenue by Business Area - US 2010 YTD

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Revenue by Payer
(in millions, except PPA)

				(111 11111	mons, ence	Ptil	-)					
	YTD Q2-2008				YTD Q2-2009				YTD Q2-2010			
	Revenue			Revenue				Revenue				
	\$'s	%	Accns	PPA	\$'s	%	Accns	PPA	\$'s	%	Accns	PPA
Client	\$ 585.9	28%	17.625	\$ 33.24	\$ 606.8	27%	17.791	\$ 34.11	\$ 627.0	27%	17.280	\$ 36.28
Patient	190.8	9%	1.156	165.08	169.8	8%	1.060	160.21	171.4	8%	1.047	163.69
Third Party	403.6	19%	9.545	12.20	449.4	20%	0.000	44.00	470.5	20%	0.025	47.36
(Medicare/Medicaid)	403.0	19%	9.343	42.28	449.4	20%	9.989	44.99	470.3	20%	9.935	47.30
Managed Care:												
- Capitated	88.1	4%	7.501	11.74	86.7	4%	7.559	11.48	77.0	4%	6.646	11.59
- Fee for service	851.6	40%	18.890	45.08	914.6	41%	19.464	46.99	946.1	41%	19.468	48.60
Total Managed Care	939.6	44%	26.391	35.60	1,001.4	45%	27.023	37.06	1,023.1	45%	26.114	39.18
LabCorp Total - US	\$ 2,119.9	100%	54.717	\$ 38.74	\$ 2,227.4	100%	55.863	\$ 39.87	\$ 2,292.0	100%	54.376	\$ 42.15
LabCorp Total -	\$ 131.1		3 935	\$ 33.32	\$ 117.2		4 633	\$ 25.29	\$ 140.0		4 636	\$ 30.20
Canada	ψ 131.1		3.755	Ψ 33.32	Ψ 117.2		1.033	Ψ 23.27	ψ 1 10.0		1.050	φ 30.20
	<b></b>		<b>7</b> 0 6 <b>70</b>	<b>4.20.20</b>	<b></b>		60.406	A 20 = 5	<b></b>		<b>7</b> 0 010	<b></b>
LabCorp Total	\$ 2,251.0		58.652	\$ 38.38	\$ 2,344.5		60.496	\$ 38.75	\$ 2,432.0		59.012	\$ 41.21

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Revenue by Business Area
(in millions, except PPA)

(in initions, except 11 A)												
	YTD Q2-2008				YTD Q2-2009				YTD Q2-2010			
	Revenue			Revenue				Revenue				
	\$'s	%	Accns	PPA	\$'s	%	Accns	PPA	\$'s	%	Accns	PPA
All Genomic	\$ 321.2	15%	4.310	\$ 74.53	\$ 343.2	15%	4.521	\$ 75.90	\$ 350.1	15%	4.409	\$ 79.42
Other Esoteric	245.9	12%	5.951	41.32	295.0	13%	6.938	42.52	334.5	15%	7.770	43.05
Histology	161.7	8%	1.284	125.90	149.6	7%	1.230	121.67	143.6	6%	1.152	124.61
All Genomic/Esoteric	728.8	34%	11.546	63.12	787.8	35%	12.689	62.08	828.2	36%	13.331	62.13
Core	1,391.1	66%	43.172	32.22	1,439.6	65%	43.175	33.34	1,463.8	64%	41.045	35.66
LabCorp Total - US	\$\$ 2,119.9	100%	54.717	\$ 38.74	\$ 2,227.4	100%	55.863	\$ 39.87	\$ 2,292.0	100%	54.376	\$ 42.15
LabCorp Total - Canada	\$ 131.1		3.935	\$ 33.32	\$ 117.2		4.633	\$ 25.29	\$ 140.0		4.636	\$ 30.20
LabCorp Total	\$ 2,251.0		58.652	\$ 38.38	\$ 2,344.5		60.496	\$ 38.75	\$ 2,432.0		59.012	\$ 41.21

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### Financial Guidance - 2010

Excluding the impact of restructuring and other special charges and share repurchase activity after June 30, 2010,

guidance for 2010 is:

• Revenue growth(1): Approximately 4.5% - 5.5%

• Adjusted EPS(2): \$5.40 to \$5.55

• Operating cash flow of approximately(3): \$870 Million

• Capital expenditures of approximately: \$135 Million

(1) Compared to previous guidance of 2.5% to 4.5%

(2) Compared to previous guidance of \$5.35 to \$5.55

(3) Operating cash flow guidance excludes any transition payments to UnitedHealthcare

### 10 Supplemental Financial Information

Laboratory Corporation of America Other Financial Information June 30, 2010 (\$ in millions)

	Q1 10	Q2 10	YTD 10
Depreciation	\$ 32.2	\$ 32.0	\$ 64.2
Amortization	\$ 17.4	\$ 17.7	\$ 35.1
Capital expenditures	\$ 24.5	\$ 34.5	\$ 59.0
Cash flows from operations	\$ 232.0	\$ 216.2	\$ 448.2
Bad debt as a percentage of sales	5.05%	4.80%	4.92%
Effective interest rate on debt:			
Zero coupon-subordinated notes	2.00%	2.00%	2.00%
5 1/2% Senior Notes	5.38%	5.38%	5.38%
5 5/8% Senior Notes	5.75%	5.75%	5.75%
Term loan	3.67%	3.67%	3.67%
Revolving credit facility (weighted average)	0.58%	0.70%	0.70%
Days sales outstanding	46	45	45
UnitedHeathcare transition payments - Billed	\$ 10.1	\$ 1.1	\$ 11.2
UnitedHeathcare transition payments - Paid	\$ 14.5	\$ 2.1	\$ 16.6

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Reconciliation of non-GAAP
Financial Measures
Reconciliation of non-GAAP Financial Measures

(In millions, except per share data)

	Three Mo	nths Ended		
Adjusted Operating Income	2010	2009		
Operating income	\$ 270.5	\$ 244.7		
Restructuring and other special charges	\$	- \$ 10.2		
Adjusted operating income	\$ 270.5	\$ 254.9		
Adjusted EPS				
Diluted earnings per common share	\$ 1.46	\$ 1.24		
Impact of restructuring and other special charges (1)	\$	- \$ 0.06		
Adjusted EPS	\$ 1.46	\$ 1.30		

<sup>(1)</sup> After tax impact of restructuring and other special charges in 2009, \$6.0 million divided by 109.5 million shares