PEOPLES FINANCIAL CORP /MS/ Form 10-Q May 08, 2009

## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

## **DESCRIPTION 13 OF 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2009

or

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

### Commission File Number <u>001-12103</u> PEOPLES FINANCIAL CORPORATION

(Exact name of registrant as specified in its charter)

Mississippi 64-0709834

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

Lameuse and Howard Avenues, Biloxi, Mississippi

39533

(Address of principal executive offices)

(Zip Code)

(228) 435-5511

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\beta$  No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer Non-accelerated filer o Smaller reporting company o accelerated filer b

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the last practicable date. Peoples Financial Corporation has only one class of common stock authorized. At April 30, 2009, there were 15,000,000 shares of \$1 par value common stock authorized, and 5,170,408 shares issued and outstanding.

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Part 1 Financial Information Item 1: Financial Statements

## Peoples Financial Corporation and Subsidiaries Consolidated Statements of Condition

|   | March 31,<br>2009<br>(Unaudited) | December 31,<br>2008<br>(Audited) |
|---|----------------------------------|-----------------------------------|
| Assets Cash and due from banks  | \$ 36,517,970                    | \$<br>34,015,590                  |
| Federal funds sold  |                                  | 4,000                             |
| Available for sale securities   | 343,533,105                      | 340,462,072                       |
| Held to maturity securities, fair value of \$3,513,172 at March 31, 2009 and \$3,438,108 at December 31, 2008 | 3,394,855                        | 3,394,212                         |
| Other investments   | 3,999,662                        | 3,889,324                         |
| Federal Home Loan Bank Stock, at cost   | 2,274,600                        | 2,070,700                         |
| Loans   | 476,521,814                      | 467,377,039                       |
| Less: Allowance for loan losses   | 11,372,866                       | 11,113,575                        |
| Loans, net  | 465,148,948                      | 456,263,464                       |
| Bank premises and equipment, net of accumulated depreciation  | 33,109,319                       | 33,600,170                        |
| Accrued interest receivable   | 4,501,495                        | 5,444,767                         |
| Cash surrender value of life insurance  | 14,856,437                       | 14,688,160                        |
| Other assets  | 3,080,480                        | 2,575,042                         |
| Total assets  | \$ 910,416,871                   | \$<br>896,407,501                 |

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## **Peoples Financial Corporation and Subsidiaries Consolidated Statements of Condition (continued)**

|  | March 31,<br>2009<br>(Unaudited) | December 31,<br>2008<br>(Audited) |
|--|----------------------------------|-----------------------------------|
| Liabilities & Shareholders Equity  |                                  |                                   |
| Liabilities:   |                                  |                                   |
| Deposits:  |                                  |                                   |
| Demand, non-interest bearing   | \$ 114,982,464                   | \$<br>109,033,184                 |
| Savings and demand, interest bearing   | 236,014,897                      | 239,990,238                       |
| Time, \$100,000 or more  | 140,484,281                      | 104,540,112                       |
| Other time deposits  | 54,701,042                       | 56,912,002                        |
| Total deposits   | 546,182,684                      | 510,475,536                       |
| Federal funds purchased and securities sold under agreements to repurchase   | 227,908,935                      | 226,609,231                       |
| Borrowings from Federal Home Loan Bank   | 16,897,458                       | 36,937,686                        |
| Other liabilities  | 13,920,667                       | 15,384,934                        |
| Total liabilities  | 804,909,744                      | 789,407,387                       |
| <b>Shareholders Equity:</b> Common stock, \$1 par value, 15,000,000 shares authorized, 5,170,408 and 5,279,268 shares issued and outstanding at March 31, 2009 and |                                  |                                   |
| December 31, 2008, respectively  | 5,170,408                        | 5,279,268                         |
| Surplus  | 65,780,254                       | 65,780,254                        |
| Undivided profits  | 33,174,035                       | 33,412,596                        |
| Accumulated other comprehensive income, net of tax   | 1,382,430                        | 2,527,996                         |
| Total shareholders equity  | 105,507,127                      | 107,000,114                       |

Total liabilities & shareholders equity

\$ 910,416,871

\$

896,407,501

See selected notes to consolidated financial statements.

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## Peoples Financial Corporation and Subsidiaries Consolidated Statements of Income (Unaudited)

|  | Three Months Ended March 31, |              |  |
|--|------------------------------|--------------|--|
|  | 2009                         | 2008         |  |
| Interest income:   |                              |              |  |
| Interest and fees on loans   | \$ 5,118,392                 | \$ 7,432,345 |  |
| Interest and dividends on securities:                                      |                              |              |  |
| U. S. Treasury   | 453,338                      | 813,940      |  |
| U.S. Government agencies   | 2,275,359                    | 3,013,487    |  |
| Mortgage-backed securities   | 404,153                      | 461,372      |  |
| States and political subdivisions  | 311,109                      | 260,050      |  |
| Other securities   | 4,941                        | 62,917       |  |
| Interest on federal funds sold   | 893                          | 36,812       |  |
| Total interest income  | 8,568,185                    | 12,080,923   |  |
| Interest expense:  |                              |              |  |
| Deposits   | 1,556,698                    | 3,219,012    |  |
| Long-term borrowings   | 160,792                      | 122,234      |  |
| Federal funds purchased and securities sold under agreements to repurchase | 576,352                      | 1,538,394    |  |
| Total interest expense   | 2,293,842                    | 4,879,640    |  |
| Net interest income  | 6,274,343                    | 7,201,283    |  |
| Provision for allowance for losses on loans                                | 348,000                      | 46,000       |  |
| Net interest income after provision for allowance for losses on loans      | \$ 5,926,343                 | \$ 7,155,283 |  |

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## Peoples Financial Corporation and Subsidiaries Consolidated Statements of Income (continued) (Unaudited)

|  | Three Months Ended March 31, |              |  |
|--|------------------------------|--------------|--|
|  | 2009                         | 2008         |  |
| Non-interest income:                                     |                              |              |  |
| Trust department income and fees                         | \$ 336,266                   | \$ 395,090   |  |
| Service charges on deposit accounts                      | 1,663,307                    | 1,692,460    |  |
| Gain on liquidation, sales and calls of securities       | 136,797                      | 87,648       |  |
| Other income   | 486,051                      | 362,594      |  |
| Total non-interest income                                | 2,622,421                    | 2,537,792    |  |
| Non-interest expense:                                    |                              |              |  |
| Salaries and employee benefits                           | 3,380,378                    | 3,465,398    |  |
| Net occupancy  | 551,861                      | 539,825      |  |
| Equipment rentals, depreciation and maintenance          | 950,367                      | 922,053      |  |
| Other expense  | 1,673,191                    | 1,637,399    |  |
| Total non-interest expense                               | 6,555,797                    | 6,564,675    |  |
| Income before income taxes                               | 1,992,967                    | 3,128,400    |  |
| Income taxes   | 290,000                      | 1,039,000    |  |
| Net Income   | \$ 1,702,967                 | \$ 2,089,400 |  |
| Basic and diluted earnings per share                     | \$ .33                       | \$ .39       |  |
| See selected notes to consolidated financial statements. |                              |              |  |

# **Peoples Financial Corporation and Subsidiaries Consolidated Statement of Shareholders Equity**

#### Accumulated

|  | Number                 |                 |              | •                     | Accumulateu                              |                       |                |
|--|------------------------|-----------------|--------------|-----------------------|--|-----------------------|----------------|
|  | of<br>Common<br>Shares | Common<br>Stock | Surplus      | Undividedo<br>Profits | Other<br>omprehensi <b>©</b> o<br>Income | mprehensive<br>Income | Total          |
| Balance,<br>January 1, 2009  | 5,279,268              | \$5,279,268     | \$65,780,254 | \$ 33,412,596         | \$ 2,527,996                             |                       | \$ 107,000,114 |
| Comprehensive Income:  |                        |                 |              |                       |  |                       |                |
| Net income   |                        |                 |              | 1,702,967             |  | \$ 1,702,967          | 1,702,967      |
| Net unrealized<br>loss on<br>available for<br>sale securities,<br>net of tax   |                        |                 |              |                       | (1,055,280)                              | (1,055,280)           | (1,055,280)    |
| Reclassification<br>adjustment for<br>available for<br>sale securities<br>called or sold in<br>current year, net<br>of tax |                        |                 |              |                       | (90,286)                                 | (90,286)              | (90,286)       |
| Total comprehensive income   |                        |                 |              |                       |  | \$ 557,401            |                |
| Effect of stock<br>retirement on<br>accrued<br>dividends   |                        |                 |              | 90                    |  |                       | 90             |
| Retirement of stock  | (108,860)              | (108,860)       |              | (1,941,618)           |  |                       | (2,050,478)    |
| Balance,<br>March 31, 2009   | 5,170,408              | \$5,170,408     | \$65,780,254 | \$ 33,174,035         | \$ 1,382,430                             |                       | \$ 105,507,127 |
| Note: Balances as  | s of January           | 1, 2009 were    | audited.     |                       |  |                       |                |

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## Peoples Financial Corporation and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)

|  | Th | ree Months E<br>2009 | nded | March 31,<br>2008 |
|--|----|----------------------|------|-------------------|
| Cash flows from operating activities:  |    |                      |      |                   |
| Net income   | \$ | 1,702,967            | \$   | 2,089,400         |
| Adjustment to reconcile net income to net cash provided by operating activities:                                 |    |                      |      |                   |
| Depreciation   |    | 598,500              |      | 532,507           |
| Provision for allowance for loan losses  |    | 348,000              |      | 46,000            |
| Gain on other investments  |    | (110,338)            |      |                   |
| Gain on sales and calls of securities  |    | (136,797)            |      | (87,648)          |
| Change in accrued interest receivable  |    | 943,272              |      | 1,422,645         |
| Change in other assets   |    | 857,280              |      | (202,582)         |
| Change in other liabilities  |    | (245,657)            |      | 1,235,176         |
| Net cash provided by operating activities  |    | 3,957,227            |      | 5,035,498         |
| Cash flows from investing activities: Proceeds from maturities, sales and calls of available for sale securities |    | 97,023,145           | 1    | 06,316,319        |
| Investment in available for sale securities  | (1 | 01,694,947)          | (    | (65,801,648)      |
| Proceeds from maturities of held to maturity securities  |    |                      |      | 455,000           |
| Investment in held to maturity securities  |    | (643)                |      | (1,693)           |
| (Investment in) redemption of Federal Home Loan Bank Stock   |    | (203,900)            |      | 18,700            |
| Proceeds from sales of other real estate   |    | 105,000              |      |                   |
| Loans, net increase  |    | (9,756,074)          |      | (5,780,843)       |
| Acquisition of premises and equipment  |    | (107,649)            |      | (1,340,490)       |
| Other assets   |    | (156,145)            |      | (267,994)         |

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Net cash provided by (used in) investing activities

\$ (14,791,213)

\$ 33,597,351

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## Peoples Financial Corporation and Subsidiaries Consolidated Statements of Cash Flows (continued) (Unaudited)

|  | Three Months Ended March 31, |               |  |
|--|------------------------------|---------------|--|
|  | 2009                         | 2008          |  |
| Cash flows from financing activities:  |                              |               |  |
| Demand and savings deposits, net change  | \$ 1,973,939                 | \$ 25,035,338 |  |
| Time deposits, net change  | 33,733,209                   | (24,534,148)  |  |
| Cash dividends   | (1,583,780)                  | (1,457,587)   |  |
| Retirement of common stock   | (2,050,478)                  | (514,449)     |  |
| Borrowings from Federal Home Loan Bank   | 65,000,000                   | 10,000,000    |  |
| Repayments to Federal Home Loan Bank   | (85,040,228)                 | (10,041,017)  |  |
| Federal funds purchased and securities sold under agreements to repurchase, net change | 1,299,704                    | (35,069,061)  |  |
| Net cash provided by (used in) financing activities                                    | 13,332,366                   | (36,580,924)  |  |
| Net increase in cash and cash equivalents  | 2,498,380                    | 2,051,925     |  |
| Cash and cash equivalents, beginning of year   | 34,019,590                   | 34,935,370    |  |
| Cash and cash equivalents, end of year   | \$ 36,517,970                | \$ 36,987,295 |  |
| See selected notes to consolidated financial statements.                               |                              |               |  |

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# PEOPLES FINANCIAL CORPORATION AND SUBSIDIARIES SELECTED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

For the Quarters Ended March 31, 2009 and 2008

#### 1. Basis of Presentation:

The accompanying unaudited consolidated financial statements and notes thereto contain all adjustments, consisting only of normal recurring adjustments, necessary to present fairly, in accordance with accounting principles generally accepted in the United States of America, the financial position of Peoples Financial Corporation and its subsidiaries (the Company ) as of March 31, 2009 and the results of their operations and their cash flows for the periods presented. The interim financial information should be read in conjunction with the annual consolidated financial statements and the notes thereto included in the Company s 2008 Annual Report and Form 10-K.

The results of operations for the quarter ended March 31, 2009, are not necessarily indicative of the results to be expected for the full year.

Use of Estimates The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

Summary of Significant Accounting Policies The accounting and reporting policies of the Company conform with accounting principles generally accepted in the United States of America and general practices within the banking industry. There have been no material changes or developments in the application of principles or in our evaluation of the accounting estimates and the underlying assumptions or methodologies that we believe to be Critical Accounting Policies as disclosed in our Form 10-K for the year ended December 31, 2008.

#### 2. Earnings Per Share:

Per share data is based on the weighted average shares of common stock outstanding of 5,221,950 and 5,396,898 for the quarters ended March 31, 2009 and 2008, respectively.

#### 3. Statements of Cash Flows:

The Company has defined cash and cash equivalents to include cash and due from banks and federal funds sold. The Company paid \$2,318,605 and \$5,284,077 for the quarter ended March 31, 2009 and 2008, respectively, for interest on deposits and borrowings. No income tax payments were made during the quarters ended March 31, 2009 and 2008. Loans transferred to other real estate amounted to \$522,590 during the quarter ended March 31, 2009 and there were no loans transferred to other real estate during the quarter ended March 31, 2008.

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#### 4. Investments:

Securities with gross unrealized losses at March 31, 2009, aggregated by investment category and length of time that individual securities have been in a continuous loss position are as follows (in 000 s):

|                                   | Less Than Twelve Months |                             | Over Twelve Months |                             | Total      |                             |
|-----------------------------------|-------------------------|-----------------------------|--------------------|-----------------------------|------------|-----------------------------|
|                                   | Fair Value              | Gross<br>Unrealized<br>Loss | Fair Value         | Gross<br>Unrealized<br>Loss | Fair Value | Gross<br>Unrealized<br>Loss |
| U.S. Government<br>Agencies       | \$89,100                | \$ 954                      | \$                 | \$                          | \$ 89,100  | \$ 954                      |
| States and political subdivisions | 10,258                  | 359                         | 1,826              | 156                         | 12,084     | 515                         |
| TOTAL                             | \$99,358                | \$1,313                     | \$1,826            | \$156                       | \$101,184  | \$1,469                     |

Management evaluates securities for other-than-temporary impairment on a monthly basis. In performing this evaluation, the length of time and the extent to which the fair value has been less than cost and the fact that the Company s securities are primarily issued by U.S. Government Agencies are considered. In addition, the Company assesses the cause of the decline in value and the intent and ability of the Company to hold these securities until maturity. While some available for sale securities have been sold for liquidity purposes, the Company has traditionally held its securities, including those classified as available for sale, until maturity. As a result of this evaluation, the Company has determined that the declines summarized in the table above are not deemed to be other-than-temporary. The balances of available for sale securities, which are the only assets measured at fair value on a recurring basis, by level within the fair value hierarchy as of March 31, 2009 and December 31, 2008 were as follows:

|                   | Fair Value Measurement Using |         |               |         |
|-------------------|------------------------------|---------|---------------|---------|
|                   | Total                        | Level 1 | Level 2       | Level 3 |
| March 31, 2009    | \$343,533,105                |         | \$343,533,105 |         |
| December 31, 2008 | 340,462,072                  |         | 340,462,072   |         |

At March 31, 2009, available for sale securities with an amortized cost of \$339,925,836 were reported at a fair value, net of unrealized gains and losses, of \$343,533,105. The net change in unrealized gains and losses of \$(1,145,566) was included in comprehensive income during the first quarter of 2009. At December 31, 2008, available for sale securities with an amortized cost of \$335,117,237 were reported at a fair value, net of unrealized gains and losses, of \$340,460,072. The net change in unrealized gains and losses of \$2,439,567 was included in comprehensive income during the year ended December 31, 2008.

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#### 5. Past Due and Impaired Loans:

Loans past due ninety days or more and still accruing were \$6,733,659 and \$2,340,190 at March 31, 2009 and December 31, 2008, respectively.

Impaired loans include performing and non-performing loans for which full payment of principal or interest is not expected. Performing loans which were classified as impaired loans totaled \$10,554,541 and \$11,864,285 at March 31, 2009 and December 31, 2008, respectively. Non-performing loans which were classified as impaired loans included nonaccrual loans which amounted to \$17,211,109 and \$15,553,447 at March 31, 2009 and December 31, 2008, respectively.

The average recorded investment in impaired loans amounted to approximately \$27,818,363 and \$28,189,747 at March 31, 2009 and December 31, 2008, respectively. The Company had \$7,291,482 and \$7,345,022 of specific allowance related to impaired loans at March 31, 2009 and December 31, 2008, respectively. Interest income recognized on impaired loans was \$94,324 and \$833,055 during the quarter ended March 31, 2009 and the year ended December 31, 2008, respectively. Interest income recognized on impaired loans if the Company had used the cash-basis method of accounting would have been \$100,751 and \$686,129 during the quarter ended March 31, 2009 and the year ended December 31, 2008, respectively.

An allowance for each impaired loan, which are generally collateral-dependent, is calculated based on the fair value of its collateral. The fair value of the collateral is based on appraisals performed by third-party valuation specialists. Factors including the assumptions and techniques utilized by the appraiser are considered by Management. If the recorded investment in the impaired loan exceeds the measure of fair value of the collateral, a valuation allowance is recorded as a component of the allowance for loan losses. Accordingly, the Company s impaired loans are reported at their estimated fair value on a non-recurring basis.

The balances of impaired loans, which are the only assets measured at fair value on a non-recurring basis, by level within the fair value hierarchy as of March 31, 2009 and December 31, 2008 were as follows:

|                   | Fair Value Measurement Using |         |              |         |
|-------------------|------------------------------|---------|--------------|---------|
|                   | Total                        | Level 1 | Level 2      | Level 3 |
| March 31, 2009    | \$20,474,168                 |         | \$20,474,168 |         |
| December 31, 2008 | 20,072,210                   |         | 20,072,210   |         |

At March 31, 2009, impaired loans with a carrying amount of \$27,765,650 were written down to their fair value of \$20,474,168, through a \$7,291,482 charge to the provision for loan losses in prior periods. At December 31, 2008, impaired loans with a carrying amount of \$27,417,732 were written down to their fair value of \$20,072,210, through a \$7,345,022 charge to the provision for loan losses in prior periods.

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#### 6. Allowance for Loan Losses:

Transactions in the allowance for loan losses were as follows:

|   |               | Three Months Ended March 31, |  |  |
|---|---------------|------------------------------|--|--|
|   | 2009          | 2008                         |  |  |
| Balance, beginning of period            | \$ 11,113,575 | \$ 9,378,137                 |  |  |
| Recoveries                              | 105,422       | 68,091                       |  |  |
| Loans charged off                       | (194,131)     | (87,958)                     |  |  |
| Provision for allowance for loan losses | 348,000       | 46,000                       |  |  |
| Balance, end of period                  | \$ 11,372,866 | \$ 9,404,270                 |  |  |

#### 7. Other Comprehensive Income:

The income tax effect from the unrealized gain on available for sale securities on accumulated other comprehensive income was \$590,140 at March 31, 2009.

#### 8. Notes Payable:

On March 11, 2009, the Company opened a \$2,500,000 line of credit with Mississippi National Banker s Bank. The line, which is secured by the common stock of the Company s bank subsidiary, bears interest at Wall Street Prime with a floor of 4.00%. Quarterly interest payments are required under the line with all principal and accrued interest being due at maturity, which is March 11, 2010. There was no outstanding balance at March 31, 2009.

#### 9. Shareholders Equity:

During the first quarter of 2009, the Company completed the repurchase and retirement of its common stock under a stock repurchase plan approved by its Board of Directors ( Board ) on September 24, 2008. A total of 132,589 shares were repurchased and retired under this plan.

On February 25, 2009, the Company s Board approved the repurchase of up to 3%, or approximately 150,000, of its common stock. As of March 31, 2009, 534 shares had been repurchased and retired under this plan.

## 10. New Accounting Pronouncements:

The Financial Accounting Standards Board (FASB) issued three FASB Staff Positions (FSPs) in April 2009 that are effective for interim and annual reporting periods ending on or after June 15, 2009. FSP FAS 107-1 and APB 28-1,

Interim Disclosures about Fair Value of Financial Instruments , requires fair value disclosures about financial instruments in interim financial statements as well as disclosures about estimation methods and disclosure of changes in method from prior periods. FSP FAS 115-2 and FAS 124-2, Recognition and Presentation of

Other-Than-Temporary Impairments (OTTI FSP) creates a new model for evaluating other-than-temporary impairments (OTTI) in debt securities. The OTTI FSP requires an entity to record an OTTI if it intends to sell a debt instrument or if it cannot assert it is more likely than not that it will not have to sell the security before recovery. If the entity does not intend to sell the security but does not expect

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to recover the amortized cost basis, the amount of the impairment that is a result of credit related losses will be reported in earnings and the remaining impairment related to illiquidity will be reflected in other comprehensive income. FSP FAS 157-4, Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly, requires companies, as they are estimating fair values for assets and liabilities that are subject to fair value measurement, to consider various factors to determine whether there has been a significant decrease in the volume and level of activity compared to normal market activity and to consider whether an observed transaction was not orderly based on the weight of available evidence. Implementation of the three FSPs is not expected to have a material impact on the Company s consolidated financial statements.

#### 11. Reclassifications:

Certain reclassifications, which had no effect on prior year net income, have been made to prior period statements to conform to current year presentation.

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## Item 2: Management s Discussion and Analysis of Financial Condition and Results of Operations GENERAL

The Company is a one-bank holding company headquartered in Biloxi, Mississippi. It has two operating subsidiaries, PFC Service Corp. and The Peoples Bank, Biloxi, Mississippi (the Bank). The Bank, which provides a full range of banking, financial and trust services to state, county and local government entities and individuals and commercial businesses in Harrison, Hancock, Stone and Jackson counties in Mississippi.

The following presents Management s discussion and analysis of the consolidated financial condition and results of operations of Peoples Financial Corporation and Subsidiaries. These comments should be considered in combination with the Consolidated Financial Statements and Notes to Consolidated Financial Statements included in this report on Form 10-Q and the Consolidated Financial Statements, Notes to Consolidated Financial Statements and Management s Discussion and Analysis included in the Company s Form 10-K for the year ended December 31, 2008.

#### **Forward-Looking Information**

Congress passed the Private Securities Litigation Act of 1995 in an effort to encourage corporations to provide information about a company s anticipated future financial performance. This act provides a safe harbor for such disclosure which protects the companies from unwarranted litigation if actual results are different from management expectations. This report contains forward-looking statements and reflects industry conditions, company performance and financial results. These forward-looking statements are subject to a number of factors and uncertainties which could cause the Company s actual results and experience to differ from the anticipated results and expectations expressed in such forward-looking statements. Such factors and uncertainties include, but are not limited to: changes in interest rates and market prices, changes in local economic and business conditions, increased competition for deposits and loans, a deviation in actual experience from the underlying assumptions used to determine and establish the allowance for loan losses, changes in the availability of funds resulting from reduced liquidity, changes in government regulations and acts of terrorism, weather or other events beyond the Company s control.

#### **Critical Accounting Policies**

Certain critical accounting policies affect the more significant estimates and assumptions used in the preparation of the consolidated financial statements. The Company s single most critical accounting policy relates to its allowance for loan losses, which reflects the estimated losses resulting from the inability of its borrowers to make loan payments. If there was a deterioration of any of the factors considered by Management in evaluating the allowance for loan losses, the estimate of loss would be updated, and additional provisions for loan losses may be required.

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#### **OVERVIEW**

Net income for the first quarter of 2009 was \$1,702,967 compared with \$2,089,400 for the first quarter of 2008. This decrease was primarily the result in the decrease in net interest income of \$926,940, the increase in the provision for loan losses of \$302,000 and the decrease in income tax expense of \$749,000.

Total assets increased to \$910,416,871 at March 31, 2009 from \$896,407,501 at December 31, 2008. This increase was primarily attributable to the increase in loans of \$9,144,775.

#### **RESULTS OF OPERATIONS**

#### **Net Interest Income**

Net interest income, the amount by which interest income on loans, investments and other interest earning assets exceeds interest expense on deposits and other borrowed funds, is the single largest component of the Company's income. Management is objective is to provide the largest possible amount of income while balancing interest rate, credit, liquidity and capital risk. Changes in the volume and mix of interest earning assets and interest-bearing liabilities combined with changes in market rates of interest directly affect net interest income.

The Federal Reserve, through the Federal Open Market Committee (the Committee ), dropped the discount rate by a total of 200 basis points during the first quarter of 2008, and by another 200 basis points during the following three quarters of 2008. The Committee s actions were their attempt to stabilize financial markets as well as to stimulate the national economy and flow of capital. Typically, changes in the discount rate result in corresponding changes in prime interest rates. The impact of these rate reductions was significant to the Company s financial condition and results of operations.

The Company s average interest earning assets decreased approximately \$5,485,000, or 1%, from approximately \$822,857,000 for the first quarter of 2008 to approximately \$817,372,000 for the first quarter of 2009.

Also as a result of the Committee s actions, the average yield on earning assets decreased 167 basis points, from 5.94% for the first quarter of 2008 to 4.27% for the first quarter of 2009, with the biggest impact to the yield on loans. The Company s loan portfolio generally has a 40%/60% blend of fixed/floating rate term. This results in the Company being more asset sensitive to market interest rates and generally is the cause of the decrease in interest income. In addition, the proceeds from maturities and calls of securities were reinvested in similar securities but at lower interest rates

Average interest bearing liabilities decreased approximately \$7,671,000, or 1%, from approximately \$683,434,000 for the first quarter of 2008 to approximately \$675,763,000 for the first quarter of 2009. The average rate paid on interest bearing liabilities decreased 150 basis points, from 2.86% for the first quarter of 2008 to 1.36% for the first quarter of 2009.

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The Company s net interest margin on a tax-equivalent basis, which is net income as a percentage of average earning assets, was 3.15% at March 31, 2009, down 41 basis points from 3.56% at March 31, 2008. The table that follows this discussion analyzes the changes in tax-equivalent net interest income for the two quarters ended March 31, 2009 and 2008.

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# Analysis of Average Balances, Interest Earned/Paid and Yield (In Thousands)

|  | Three Months Ended March 31, 2009<br>Average Interest |             | Three Months Ended March 31, 2008<br>Average Interest |           |             |       |
|--|---|-------------|---|-----------|-------------|-------|
|  | Balance   | Earned/Paid | Rate  | Balance   | Earned/Paid | Rate  |
| Loans (2)(3)                               | \$470,524   | \$ 5,118    | 4.35%   | \$450,083 | \$ 7,432    | 6.61% |
| Federal Funds Sold                         | 1,310   | 1           | 0.31%   | 4,584     | 37          | 3.23% |
| HTM: Non taxable (1)                       | 3,394   | 47          | 5.54%   | 4,330     | 68          | 6.28% |
| AFS: Taxable                               | 306,744   | 3,133       | 4.09%   | 337,084   | 4,289       | 5.09% |
| Non taxable (1)                            | 32,368  | 424         | 5.24%   | 22,663    | 325         | 5.74% |
| Other                                      | 3,032   | 5           | 0.66%   | 4,113     | 63          | 6.13% |
| Total                                      | \$817,372   | \$ 8,728    | 4.27%   | \$822,857 | \$ 12,214   | 5.94% |
| Savings & interest-<br>bearing DDA         | \$243,972   | \$ 689      | 1.13%   | \$245,841 | \$ 1,001    | 1.63% |
| CD s                                       | 175,625   | 867         | 1.97%   | 229,883   | 2,219       | 3.86% |
| Federal funds<br>purchased                 | 227,357   | 576         | 1.01%   | 199,228   | 1,538       | 3.09% |
| FHLB advances                              | 28,809  | 161         | 2.24%   | 8,482     | 122         | 5.75% |
| Total                                      | \$675,763   | \$ 2,293    | 1.36%   | \$683,434 | \$ 4,880    | 2.86% |
| Net tax-equivalent yield on earning assets |   |             | 3.15%   |           |             | 3.56% |

<sup>(1)</sup> All interest earned is reported on a taxable equivalent basis using a tax rate of 34% in 2009 and 2008.

(2) Loan fees of \$152 and \$161 for 2009 and 2008, respectively, are included in these figures.

(3) Includes nonaccrual loans.

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#### **Provision for Loan Losses**

In the normal course of business, the Company assumes risk in extending credit to its customers.

This credit risk is managed through compliance with the loan policy (the policy ), which is approved by the Board of Directors. The policy establishes guidelines relating to underwriting standards, including but not limited to financial analysis, collateral valuation, lending limits, pricing considerations and loan grading. A loan review process further assists with evaluating credit quality and assessing potential performance issues. Loan delinquencies and deposit overdrafts are closely monitored in order to identify developing problems as early as possible. In addition, the Company continuously monitors its relationships with its loan customers in concentrated industries such as gaming and hotel/motel, as well as the exposure for out of area loans, and their direct and indirect impact on its operations. A watch list of credits which pose a potential loss to the Company is prepared based on the loan grading system. This list forms the foundation of the Company s allowance for loan loss computation.

Based on its evaluation, the Company recorded a provision for loan losses of \$348,000 and \$46,000 during the quarters ended March 31, 2009 and 2008, respectively.

The allowance for loan losses is an estimate, and as such, events may occur in the future which may affect its accuracy. The Company anticipates that it is possible that additional information will be gathered in future quarters which may require an adjustment to the allowance for loan losses. Management will continue to closely monitor its portfolio and take such action as it deems appropriate to accurately report its financial condition and results of operations.

#### Non-interest income

Trust department income and fees are earned by the Company based on services provided to corporate and personal trust accounts. The decrease in fee income of \$58,824 for the first quarter of 2009 as compared with the first quarter of 2008 is attributable to the decrease in market value, on which fees are based, of personal trust accounts.

Gains from the liquidation, call or sale of investments increased \$49,149 for the first quarter of 2009 as compared with the first quarter of 2008 as the Federal Reserve continues to pursue its zero interest rate policy and calls its longer term U.S. Treasury and U.S. Agency securities.

Other income increased \$123,457 for the first quarter of 2009 as compared with the first quarter of 2008 as the company realized a gain from its investment in a low income housing partnership.

#### Non-interest expense

Total non-interest expense increased \$8,878 for the first quarter of 2009 as compared with the first quarter of 2008. The largest component of non-interest expense is salaries and employee benefits, which decreased \$85,020 for the first quarter of 2009 compared with the first quarter of 2008. Salaries decreased \$135,309 between these two periods as the Company now employs fewer employees as a result of

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attrition and a hiring freeze and the decrease in the anticipated amount of bonuses and incentives for 2009. Net occupancy expense increased \$12,036 for the first quarter of 2009 and compared with the first quarter of 2008. Property and casualty insurance costs increased \$50,940 while the conversion to VOIP for the telephone system decreased telephone expenses by \$34,774.

Equipment rentals, depreciation and maintenance expenses increased \$28,314 for the first quarter of 2009 compared with the first quarter of 2008. This increase was primarily attributable to an increase in depreciation expenses associated with 2008 capital expenditures.

Included in the increase of \$35,792 in other expense for the first quarter of 2009 as compared with the first quarter of 2008 are the increase in expense of \$33,310 for state and FDIC insurance assessments and \$56,000 for the demolition of the former Money Center building in Gulfport. The Company did realize a savings of \$38,115 in postage and mailing expense in 2009 as compared with 2008.

#### **Income Taxes**

Income taxes decreased \$749,000 for the first quarter of 2009 as compared with the first quarter of 2008. Approximately \$382,000 of this decrease was a result of the overall decrease in taxable income for the first quarter of 2009 as compared with the first quarter of 2008. The remaining decrease was primarily attributable to an increase in non-taxable income as a component of total income in the first quarter of 2009 as compared with the same period in 2008, the over accrual of taxes during the first quarter of 2008 as compared with the first quarter of 2009 and the effect of tax credits in 2009.

#### FINANCIAL CONDITION

Available for sale securities increased \$3,071,033 at March 31, 2009, compared with December 31, 2008. The following schedule reflects the mix of available for sale securities at March 31, 2009 and December 31, 2008:

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|   | March 31,<br>2009 | December 31,<br>2008 |
|---|-------------------|----------------------|
| Available for sale securities:<br>U.S. Treasury | \$ 47,284,610     | \$<br>66,709,840     |
| U.S. Government agencies and corp.              | 235,034,411       | 212,395,831          |
| Mortgage-backed securities                      | 27,920,795        | 29,781,077           |
| States and political subdivisions               | 32,493,789        | 30,925,824           |
| Equity securities                               | 799,500           | 649,500              |
| Total available for sale securities             | \$ 343,533,105    | \$<br>340,462,072    |

As a result of the decrease in interest rates, more than \$85,000,000 and \$71,000,000 of available for sale securities were called during the first quarter of 2009 and 2008, respectively. Proceeds from these calls have funded loan demand, liquidity needs and the purchase of investments at lower current market rates. The composition of the loan portfolio was as follows:

|   |                | Ι  | December 31, |
|---|----------------|----|--------------|
|   | March 31, 2009 |    | 2008         |
| Real estate, construction                                     | \$ 120,893,726 | \$ | 118,455,302  |
| Real estate, mortgage   | 283,761,918    |    | 290,458,002  |
| Loans to finance agricultural production                      | 1,731,028      |    | 3,177,723    |
| Commercial and industrial loans                               | 57,224,305     |    | 43,311,552   |
| Loans to individuals for household, family and other consumer |                |    |              |
| expenditures  | 10,297,535     |    | 10,201,518   |
| Obligations of states and political subdivisions              | 2,496,401      |    | 1,733,194    |
| All other loans   | 116,901        |    | 39,748       |
|   |                |    |              |
| Total   | \$ 476,521,814 | \$ | 467,377,039  |

The increase in commercial and industrial loans of \$13,912,753 at March 31, 2009 as compared with December 31, 2008 is the result of customers drawing on previously existing lines of credit.

The decrease in the yield on interest earning assets, particularly on loans, directly impacted accrued interest receivable, which decreased \$943,272 at March 31, 2009 as compared with December 31, 2008.

Other assets increased \$505,438 at March 31, 2009 as compared with December 31, 2008 primarily as a result of an increase in Other Real Estate, which is included in Other assets, of \$792,265.

Total deposits increased \$35,707,148 at March 31, 2009, as compared with December 31, 2008. Typically, significant increases or decreases in total deposits and/or significant fluctuations among the different types of deposits from quarter to quarter are anticipated by Management as customers in the casino industry and county and municipal entities reallocate their resources periodically. During the first quarter of 2009, the increase in time deposits with a balance of \$100,000 or more is the result of the acquisition of brokered deposits of \$10,000,000 and an increase in public fund time deposits.

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Borrowings from the Federal Home Loan Bank decreased \$20,040,228 at March 31, 2009 as compared with December 31, 2008 based on the liquidity needs of the bank subsidiary.

Other liabilities decreased \$1,464,267 at March 31, 2009 as compared December 31, 2008 as a result of the payment of the semi-annual dividend during the first quarter of 2009 which had been accrued at December 31, 2008.

#### SHAREHOLDERS EQUITY AND CAPITAL ADEQUACY

As a part of its on-going stock repurchase program, the Company repurchased and retired 108,860 shares of its common stock, at a total repurchase price of \$2,050,478 during the first quarter of 2009.

Management believes that the Company s stock is undervalued, and plans to continue its repurchase activities in future quarters.

Strength, security and stability have been the hallmark of the Company since its founding in 1985 and of its bank subsidiary since its founding in 1896. A strong capital foundation is fundamental to the continuing prosperity of the Company and the security of its customers and shareholders. One measure of capital adequacy is the primary capital ratio which was 12.78% at March 31, 2009, which is well above the regulatory minimum of 6.00%. Management continues to emphasize the importance of maintaining the appropriate capital levels of the Company and has established the goal of maintaining its primary capital ratio at 8.00%, which is the minimum requirement for classification as being well-capitalized by the banking regulatory authorities.

#### **LIQUIDITY**

Liquidity represents the Company s ability to adequately provide funds to satisfy demands from depositors, borrowers and other commitments by either converting assets to cash or accessing new or existing sources of funds. Management monitors these funds requirements in such a manner as to satisfy these demands and provide the maximum earnings on its earning assets. Deposits, payments of principal and interest on loans, proceeds from maturities of investment securities and earnings on investment securities are the principal sources of funds for the Company. Borrowings from the Federal Home Loan Bank, federal funds sold and federal funds purchased are utilized by the Company to manage its daily liquidity position.

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## FINANCIAL HIGHLIGHTS (in thousands except per share data) <a href="EARNINGS SUMMARY"><u>EARNINGS SUMMARY</u></a>

| Three Months Ended March 31, | 2009     | 2008     |
|------------------------------|----------|----------|
| Net interest income          | \$ 6,274 | \$ 7,201 |
| Provision for loan losses    | 348      | 46       |
| Non-interest income          | 2,622    | 2,538    |
| Non-interest expense         | 6,555    | 6,565    |
| Income taxes                 | 290      | 1,039    |
| Net income                   | 1,703    | 2,089    |
| Earnings per share           | .33      | .39      |
| PERFORMANCE RATIOS           |          |          |
| March 31,                    | 2009     | 2008     |
| Return on average assets     | .74%     | .91%     |
| Return on average equity     | 6.41%    | 7.71%    |
| Net interest margin          | 3.15%    | 3.55%    |
| Efficiency ratio             | 77%      | 68%      |

#### **Item 4: Controls and Procedures**

As of March 31, 2009, an evaluation was performed under the supervision and with the participation of the Chief Executive Officer and Chief Financial Officer of the effectiveness of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)). Based on that evaluation, the Chief Executive Officer and the Chief Financial Officer have concluded that the Company's disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms.

There were no changes in the Company s internal control over financial reporting that occurred during the period ended March 31, 2009 that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

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#### PART II OTHER INFORMATION

#### **Item 1: Legal Proceedings**

The bank is involved in various legal matters and claims which are being defended and handled in the ordinary course of business. None of these matters is expected, in the opinion of Management, to have a material adverse effect upon the financial position or results of operations of the Company.

#### Item 4: Submission of Matters to a Vote of Security Holders

- (a) The Annual Meeting of Shareholders of the Company was held on April 15, 2009.
- (b) The following five directors were elected at the meeting to hold office for a term of one year:

|                   | Approve       | Disapprove  |
|-------------------|---------------|-------------|
| Drew Allen        | 4,626,595.544 | 57,622.000  |
| Rex E. Kelly      | 4,677,229.544 | 6,988.000   |
| Dan Magruder      | 4,677,229.544 | 6,988.000   |
| Lyle M. Page      | 4,623,269.544 | 60,948.000  |
| Chevis C. Swetman | 4,501,617.544 | 182,600.000 |

Of the 5,227,251 shares outstanding and eligible to vote on April 15, shares not voted amounted to 2,715,067.28 and there were 100 abstentions.

#### **Item 5: Other Information**

(a) On January 28, 2009, the Board of Directors re-appointed the following officers of the Company:

| President and CEO            | Chevis C. Swetman   |
|------------------------------|---------------------|
| Executive Vice President     | A. Wes Fulmer       |
| First Vice President         | Thomas J. Sliman    |
| Second Vice President        | Jeannette E. Romero |
| Vice President               | Robert M. Tucei     |
| Vice President and Secretary | Ann F. Guice        |
| Chief Financial Officer      | Lauri A. Wood       |
| Vice President               | J. Patrick Wild     |

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#### Item 6 Exhibits and Reports on Form 8-K

(a) Exhibits

- Exhibit 31.1: Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002
- Exhibit 31.2: Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002
- Exhibit 32.1: Certification of Chief Executive Officer Pursuant to 18 U.S.C. ss. 1350

Exhibit 32.2: Certification of Chief Financial Officer Pursuant to 18 U.S.C. ss. 1350

(b) Reports on Form 8-K

A Form 8-K was filed on January 20, 2009, March 4, 2009 and April 14, 2009.

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#### **SIGNATURES**

Pursuant to the requirement of Section 13 of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## PEOPLES FINANCIAL CORPORATION

(Registrant)

May 8, 2009

Date:

/s/ Chevis C. Swetman

By:

Chevis C. Swetman Chairman, President and Chief Executive Officer (principal executive officer)

May 8, 2009

Date:

/s/ Lauri A. Wood

By:

Lauri A. Wood Chief Financial Officer and Controller (principal financial and accounting officer)

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