

LANDSTAR SYSTEM INC

Form 10-Q

August 03, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended **June 30, 2007**

**OR**

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **0-21238**

**LANDSTAR SYSTEM, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction  
of incorporation or organization)

**06-1313069**

(I.R.S. Employer  
Identification No.)

**13410 Sutton Park Drive South, Jacksonville, Florida**

(Address of principal executive offices)

**32224**

(Zip Code)

**(904) 398-9400**

(Registrant's telephone number, including area code)

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (check one)

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

The number of shares of the registrant's common stock, par value \$0.01 per share, outstanding as of the close of business on July 20, 2007 was 54,878,469.

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**PART I FINANCIAL INFORMATION**

Item 1. Financial Statements

The interim consolidated financial statements contained herein reflect all adjustments (all of a normal, recurring nature) which, in the opinion of management, are necessary for a fair statement of the financial condition, results of operations, cash flows and changes in shareholders' equity for the periods presented. They have been prepared in accordance with Rule 10-01 of Regulation S-X and do not include all the information and footnotes required by generally accepted accounting principles for complete financial statements. Operating results for the twenty six weeks ended June 30, 2007 are not necessarily indicative of the results that may be expected for the entire fiscal year ending December 29, 2007.

These interim financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company's 2006 Annual Report on Form 10-K.



LANDSTAR SYSTEM, INC. AND SUBSIDIARY  
CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share amounts)

(Unaudited)

	<b>June 30, 2007</b>	<b>Dec. 30, 2006</b>
<b>ASSETS</b>		
Current Assets		
Cash and cash equivalents	\$ 56,162	\$ 91,491
Short-term investments	20,741	21,548
Trade accounts receivable, less allowance of \$4,939 and \$4,834	311,125	318,983
Other receivables, including advances to independent contractors, less allowance of \$4,694 and \$4,512	13,919	14,198
Deferred income taxes and other current assets	38,057	25,142
<b>Total current assets</b>	<b>440,004</b>	<b>471,362</b>
Operating property, less accumulated depreciation and amortization of \$80,274 and \$77,938	118,067	110,957
Goodwill	31,134	31,134
Other assets	36,395	33,198
<b>Total assets</b>	<b>\$ 625,600</b>	<b>\$ 646,651</b>
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
Current Liabilities		
Cash overdraft	\$ 28,067	\$ 25,435
Accounts payable	128,611	122,313
Current maturities of long-term debt	20,097	18,730
Insurance claims	27,364	25,238
Other current liabilities	56,184	58,478
<b>Total current liabilities</b>	<b>260,323</b>	<b>250,194</b>
Long-term debt, excluding current maturities	76,535	110,591
Insurance claims	41,790	36,232
Deferred income taxes	21,154	19,360
Shareholders Equity		
Common stock, \$0.01 par value, authorized 160,000,000 shares, issued 65,410,393 and 64,993,143	654	650
Additional paid-in capital	123,360	108,020
Retained earnings	547,192	499,273
Cost of 10,534,724 and 9,028,009 shares of common stock in treasury	(445,416)	(377,662)

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Accumulated other comprehensive income (loss)	8	(7)
Total shareholders' equity	225,798	230,274
Total liabilities and shareholders' equity	\$ 625,600	\$ 646,651

See accompanying notes to consolidated financial statements.

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LANDSTAR SYSTEM, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF INCOME  
(Dollars in thousands, except per share amounts)  
(Unaudited)

	<b>Twenty Six Weeks Ended</b>		<b>Thirteen Weeks Ended</b>	
	<b>June 30, 2007</b>	<b>July 1, 2006</b>	<b>June 30, 2007</b>	<b>July 1, 2006</b>
Revenue	\$ 1,209,601	\$ 1,253,280	\$ 632,952	\$ 643,238
Investment income	2,997	1,252	1,257	873
Costs and expenses:				
Purchased transportation	912,835	944,309	478,777	486,059
Commissions to agents	97,404	97,521	50,772	50,510
Other operating costs	13,222	22,288	7,716	10,220
Insurance and claims	29,559	20,574	12,019	9,022
Selling, general and administrative	63,920	70,924	30,755	35,088
Depreciation and amortization	9,279	8,050	4,662	3,957
<b>Total costs and expenses</b>	<b>1,126,219</b>	<b>1,163,666</b>	<b>584,701</b>	<b>594,856</b>
Operating income	86,379	90,866	49,508	49,255
Interest and debt expense	2,700	3,142	1,108	1,292
Income before income taxes	83,679	87,724	48,400	47,963
Income taxes	32,405	33,909	18,730	18,498
Net income	\$ 51,274	\$ 53,815	\$ 29,670	\$ 29,465
Earnings per common share	\$ 0.92	\$ 0.92	\$ 0.53	\$ 0.50
Diluted earnings per share	\$ 0.91	\$ 0.90	\$ 0.53	\$ 0.50
Average number of shares outstanding:				
Earnings per common share	55,761,000	58,700,000	55,597,000	58,499,000
Diluted earnings per share	56,328,000	59,665,000	56,191,000	59,287,000
Dividends paid per common share	\$ 0.060	\$ 0.050	\$ 0.030	\$ 0.025

See accompanying notes to consolidated financial statements.

LANDSTAR SYSTEM, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Dollars in thousands)  
(Unaudited)

	<b>Twenty Six Weeks Ended</b>	
	<b>June 30, 2007</b>	<b>July 1, 2006</b>
<b>OPERATING ACTIVITIES</b>		
Net income	\$ 51,274	\$ 53,815
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization of operating property	9,279	8,050
Non-cash interest charges	87	87
Provisions for losses on trade and other accounts receivable	2,040	3,287
(Gains) losses on sales of operating property	(1,735)	112
Director compensation paid in common stock	600	265
Deferred income taxes, net	1,758	(653)
Stock-based compensation	3,644	3,297
Changes in operating assets and liabilities:		
Decrease in trade and other accounts receivable	6,097	156,985
Increase in other assets	(11,804)	(9,245)
Increase (decrease) in accounts payable	6,298	(30,225)
Decrease in other liabilities	(2,303)	(9,336)
Increase (decrease) in insurance claims	7,684	(1,851)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>72,919</b>	<b>174,588</b>
<b>INVESTING ACTIVITIES</b>		
Net change in other short-term investments	(934)	(3,306)
Sales and maturities of investments	23,507	17,929
Purchases of investments	(26,101)	(18,094)
Purchases of operating property	(3,652)	(1,214)
Proceeds from sales of operating property	3,672	1,057
<b>NET CASH USED BY INVESTING ACTIVITIES</b>	<b>(3,508)</b>	<b>(3,628)</b>
<b>FINANCING ACTIVITIES</b>		
Increase (decrease) in cash overdraft	2,632	(5,017)
Dividends paid	(3,355)	(2,944)
Proceeds from exercises of stock options	9,398	5,975
Excess tax benefit on stock option exercises	1,702	3,269
Purchases of common stock	(67,754)	(54,694)
Principal payments on long-term debt and capital lease obligations	(47,363)	(66,132)



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NET CASH USED BY FINANCING ACTIVITIES	(104,740)	(119,543)
Increase (decrease) in cash and cash equivalents	(35,329)	51,417
Cash and cash equivalents at beginning of period	91,491	29,398
Cash and cash equivalents at end of period	\$ 56,162	\$ 80,815

See accompanying notes to consolidated financial statements.

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LANDSTAR SYSTEM, INC. AND SUBSIDIARY  
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY  
Twenty Six Weeks Ended June 30, 2007  
(Dollars in thousands)  
(Unaudited)

	Common Stock		Add 1 Paid-In	Retained	Treasury Stock at Cost		Accumulated Other Comprehensive Income	Total
	Shares	Amount	Capital	Earnings	Shares	Amount	(Loss)	
Balance December 30, 2006	64,993,143	\$ 650	\$ 108,020	\$ 499,273	9,028,009	\$ (377,662)	\$ (7)	\$ 230,274
Net income				51,274				51,274
Dividends paid				(3,355)				(3,355)
Director compensation paid in common stock	12,000		600					600
Purchases of common stock					1,506,715	(67,754)		(67,754)
Stock-based compensation			3,644					3,644
Exercises of stock options, including excess tax benefit	405,250	4	11,096					11,100
Unrealized holding gains on available-for-sale investments, net of income taxes							15	15
Balance June 30, 2007	65,410,393	\$ 654	\$ 123,360	\$ 547,192	10,534,724	\$ (445,416)	\$ 8	\$ 225,798

See accompanying notes to consolidated financial statements.

LANDSTAR SYSTEM, INC. AND SUBSIDIARY  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Unaudited)

The consolidated financial statements include the accounts of Landstar System, Inc. and its subsidiary, Landstar System Holdings, Inc., and reflect all adjustments (all of a normal, recurring nature) which are, in the opinion of management, necessary for a fair statement of the results for the periods presented. The preparation of the consolidated financial statements requires the use of management's estimates. Actual results could differ from those estimates. Landstar System, Inc. and its subsidiary are herein referred to as "Landstar" or the "Company".

(1) Share-based Payments

As of June 30, 2007, the Company had two employee stock option plans and one stock option plan for members of its Board of Directors (the "Plans"). Amounts recognized in the financial statements with respect to these Plans are as follows (in thousands):

	Twenty Six Weeks Ended		Thirteen Weeks Ended	
	June 30, 2007	July 1, 2006	June 30, 2007	July 1, 2006
Total cost of share-based payment plans during the period	\$ 3,644	\$ 3,297	\$ 1,852	\$ 1,886
Amount of related income tax benefit recognized during the period	1,185	1,063	662	596
Net cost of share-based payment plans during the period	\$ 2,459	\$ 2,234	\$ 1,190	\$ 1,290

The fair value of each option grant on its grant date was calculated using the Black-Scholes option pricing model with the following weighted average assumptions for grants made in the 2007 and 2006 twenty six week periods:

	2007	2006
Expected volatility	33.0%	34.0%
Expected dividend yield	0.3%	0.3%
Risk-free interest rate	4.75%	4.75%
Expected lives (in years)	4.2	4.5

The Company utilizes historical data, including exercise patterns and employee departure behavior, in estimating the term options will be outstanding. Expected volatility was based on historical volatility and other factors, such as expected changes in volatility arising from planned changes to the Company's business, if any. The risk-free interest rate was based on the yield of zero coupon U.S. Treasury bonds for terms that approximated the terms of the options granted. The weighted average grant date fair value of stock options granted during the twenty six week periods ended June 30, 2007 and July 1, 2006 was \$14.22 and \$15.32, respectively.

Information regarding the Company's stock options is as follows:

Number of Options	Weighted Average Exercise Price per Share	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value (000s)
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Options outstanding at December 30, 2006	2,566,571	\$	27.35		
Granted	266,500	\$	42.97		
Exercised	(405,250)	\$	23.19		
Forfeited	(2,500)	\$	44.45		
Options outstanding at June 30, 2007	2,425,321	\$	29.74	7.1	\$ 44,897
Options exercisable at June 30, 2007	962,039	\$	22.68	5.9	\$ 24,600

As of June 30, 2007, there were 6,055,621 shares of the Company's common stock reserved for issuance upon exercise of options granted and to be granted under the Plans.

The total intrinsic value of stock options exercised during the twenty six week periods ended June 30, 2007 and July 1, 2006 was \$10,087,000 and \$16,410,000, respectively. The total intrinsic value of stock options exercised during the thirteen week periods ended June 30, 2007 and July 1, 2006 was \$6,037,000 and \$8,189,000 respectively.

As of June 30, 2007, there was \$12,380,000 of total unrecognized compensation cost related to non-vested stock options granted under the Plans. The compensation cost related to these non-vested options is expected to be recognized over a weighted average period of 2.5 years.

Under the Directors' Stock Compensation Plan, outside members of the Board of Directors who are elected or re-elected to the Board will receive 6,000 shares of common stock of the Company, subject to certain restrictions including restrictions on transfer. 12,000 shares of the Company's common stock were issued to members of the Board of Directors upon such members' re-election at the 2007 annual shareholders' meeting and 6,000 shares of the Company's common stock were issued to a member of the Board of Directors upon such member's re-election at the 2006 annual shareholders' meeting. During the 2007 and 2006 twenty six week periods, the Company reported \$600,000 and \$265,000, respectively, in compensation expense representing the fair market value of these share awards. As of June 30, 2007, there were 152,000 shares of the Company's common stock reserved for issuance upon the grant of common stock under the Directors' Stock Compensation Plan.

### (2) Income Taxes

The provisions for income taxes for both the 2007 and 2006 twenty six week periods were based on an estimated full year combined effective income tax rate of approximately 38.7%, which was higher than the statutory federal income tax rate primarily as a result of state income taxes, the meals and entertainment exclusion and non-deductible stock-based compensation.

In July 2006, the Financial Accounting Standards Board ( FASB ) issued FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes ( FIN 48 ). FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with FASB Statement No. 109, Accounting for Income Taxes. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return.

As of December 31, 2006, the date of adoption of FIN 48, the Company had \$11.5 million of net unrecognized tax benefits representing the provision for the uncertainty of certain tax positions plus a component of interest and penalties. The implementation of FIN 48 did not have a significant impact on the provision for unrecognized tax benefits as of December 31, 2006. Estimated interest and penalties on the provision for the uncertainty of certain tax positions is included in income tax expense. Upon adoption there was \$5,116,000 accrued for the estimated interest and penalties related to the uncertainty of certain tax positions. The Company does not currently anticipate any significant increase or decrease to the unrecognized tax benefit during the remainder of 2007.

The Company is subject to U.S. federal income tax as well as income tax in the majority of state jurisdictions. The Company has concluded all U.S. federal income tax matters through 2002. Substantially all material income tax matters in major state and local income tax jurisdictions have been concluded for all years prior to 2002.

### (3) Earnings Per Share

Earnings per common share amounts are based on the weighted average number of common shares outstanding and diluted earnings per share amounts are based on the weighted average number of common shares outstanding plus the incremental shares that would have been outstanding upon the assumed exercise of all dilutive stock options.

The following table provides a reconciliation of the average number of common shares outstanding used to calculate earnings per share to the average number of common shares and common share equivalents outstanding used in calculating diluted earnings per share (in thousands):

	<b>Twenty Six Weeks Ended</b>		<b>Thirteen Weeks Ended</b>	
	<b>June 30, 2007</b>	<b>July 1, 2006</b>	<b>June 30, 2007</b>	<b>July 1, 2006</b>
Average number of common shares outstanding	55,761	58,700	55,597	58,499

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Incremental shares from assumed exercises of stock options	567	965	594	788
Average number of common shares and common share equivalents outstanding	56,328	59,665	56,191	59,287

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## (4) Additional Cash Flow Information

During the 2007 twenty six week period, Landstar paid income taxes and interest of \$31,502,000 and \$3,432,000, respectively. During the 2006 twenty six week period, Landstar paid income taxes and interest of \$34,789,000 and \$3,925,000, respectively. Landstar acquired operating property by entering into capital leases in the amount of \$14,674,000 and \$7,488,000 in the 2007 and 2006 twenty six week periods, respectively.

## (5) Segment Information

The following tables summarize information about Landstar's reportable business segments as of and for the twenty six and thirteen week periods ended June 30, 2007 and July 1, 2006 (in thousands):

**Twenty Six Week Period Ended June 30, 2007**

	<b>Global</b>				
	<b>Carrier</b>	<b>Logistics</b>	<b>Insurance</b>	<b>Other</b>	<b>Total</b>
External revenue	\$ 893,961	\$ 297,209	\$ 18,431		\$ 1,209,601
Investment income			2,997		2,997
Internal revenue	23,226	1,520	16,823		41,569
Operating income	89,878	8,016	14,009	\$(25,524)	86,379
Goodwill	20,496	10,638			31,134

**Twenty Six Week Period Ended July 1, 2006**

	<b>Global</b>				
	<b>Carrier</b>	<b>Logistics</b>	<b>Insurance</b>	<b>Other</b>	<b>Total</b>
External revenue	\$ 895,933	\$ 340,467	\$ 16,880		\$ 1,253,280
Investment income			1,252		1,252
Internal revenue	23,908	999	16,411		41,318
Operating income	88,064	17,022	15,089	\$(29,309)	90,866
Goodwill	20,496	10,638			31,134

**Thirteen Week Period Ended June 30, 2007**

	<b>Global</b>				
	<b>Carrier</b>	<b>Logistics</b>	<b>Insurance</b>	<b>Other</b>	<b>Total</b>
External revenue	\$ 470,387	\$ 153,344	\$ 9,221		\$ 632,952
Investment income			1,257		1,257
Internal revenue	10,530	698	10,627		21,855
Operating income	48,469	3,328	10,650	\$(12,939)	49,508

**Thirteen Week Period Ended July 1, 2006**

	<b>Global</b>				
	<b>Carrier</b>	<b>Logistics</b>	<b>Insurance</b>	<b>Other</b>	<b>Total</b>
External revenue	\$ 467,620	\$ 167,042	\$ 8,576		\$ 643,238
Investment income			873		873
Internal revenue	12,052	639	10,472		23,163
Operating income	47,493	8,295	8,413	\$(14,946)	49,255

## (6) Comprehensive Income

The following table includes the components of comprehensive income for the twenty six and thirteen week periods ended June 30, 2007 and July 1, 2006 (in thousands):

	<b>Twenty Six Weeks Ended</b>		<b>Thirteen Weeks Ended</b>	
	<b>June 30,</b>	<b>July 1,</b>	<b>June 30,</b>	<b>July 1,</b>

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	<b>2007</b>	<b>2006</b>	<b>June 30, 2007</b>	<b>2006</b>
Net income	\$ 51,274	\$ 53,815	\$ 29,670	\$ 29,465
Unrealized holding gains on available -for-sale investments, net of income taxes	15	153		16
Comprehensive income	\$ 51,289	\$ 53,968	\$ 29,670	\$ 29,481

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Accumulated other comprehensive income at June 30, 2007 of \$8,000 represents the unrealized holding gains on available-for-sale investments of \$12,000, net of related income taxes of \$4,000.

(7) Commitments and Contingencies

As of June 30, 2007, Landstar had \$26,868,000 of letters of credit outstanding under the Company's revolving credit facility and \$46,003,000 of letters of credit secured by investments held by the Company's insurance segment. Short-term investments include \$15,625,000 in current maturities of investment grade bonds and \$5,116,000 of cash equivalents held by the Company's insurance segment at June 30, 2007. These short-term investments together with \$6,518,000 of the non-current portion of investment grade bonds and \$20,958,000 of cash equivalents included in other assets at June 30, 2007, provide collateral for the \$46,003,000 of letters of credit issued to guarantee payment of insurance claims.

On November 1, 2002, the Owner-Operator Independent Drivers Association, Inc. (OOIDA) and certain BCO Independent Contractors (as defined below) (collectively with OOIDA, the Plaintiffs) filed a putative class action complaint on behalf of independent contractors who provide truck capacity to the Company and its subsidiaries under exclusive lease arrangements (BCO Independent Contractors) in the United States District Court for the Middle District of Florida (the District Court) in Jacksonville, Florida, against the Company and certain of its subsidiaries. The complaint was amended on April 7, 2005 (as amended, the Amended Complaint). The Amended Complaint alleged that certain aspects of the Company's motor carrier leases and related practices with its BCO Independent Contractors violate certain federal leasing regulations and sought injunctive relief, an unspecified amount of damages and attorney's fees. On August 30, 2005, the District Court granted a motion by the Plaintiffs to certify the case as a class action.

On October 6, 2006, the District Court issued a summary judgment ruling which found, among other things, that (1) the lease agreements of the Defendants (as defined below) literally complied with the requirements of Section 376.12(d) of the applicable federal leasing regulations relating to reductions to revenue derived from freight upon which BCO Independent Contractors' compensation is calculated, (2) charge-back amounts which include fees and profits to the motor carrier are not unlawful under Section 376.12(h) and (3) the Defendants had violated 376.12(h) of the regulations by failing to provide access to documents to determine the validity of certain charges. On January 12, 2007, the District Court ruled that the monetary remedy available to the Plaintiffs would be limited to damages sustained as a result of the violation and rejected Plaintiffs' request for equitable relief in the form of restitution or disgorgement.

On January 16, 2007, the District Court ordered the decertification of the class of BCO Independent Contractors for purposes of determining remedies. Immediately thereafter, the trial commenced for purposes of determining what remedies, if any, would be awarded to the remaining named BCO Independent Contractor Plaintiffs against the following subsidiaries of the Company: Landstar Inway, Inc., Landstar Ligon, Inc. and Landstar Ranger, Inc. (the Defendants). On January 18, 2007, in response to a motion filed by the Defendants following the presentation by the Plaintiffs of their case in chief, the District Court granted judgment as a matter of law in favor of the Defendants on the issue of damages and stated that the Plaintiffs had failed to present evidence that any of the Plaintiffs had sustained damages as a result of any violation of the applicable federal leasing regulations. On that date, the District Court also ruled that access to documents describing a third party vendor's charges to determine the validity of charge-back amounts under 376.12(h) was not required under Defendants' current lease with respect to programs where the lease contains a price to a BCO Independent Contractor that is not calculated on the basis of a third party vendor's charge to the Defendants. On March 29, 2007, the District Court denied Plaintiffs' request for injunctive relief, entered a Judgment in favor of the Defendants and issued written orders setting forth its rulings related to the decertification of the class and the denial of Plaintiffs' requests for damages and injunctive relief. The Plaintiffs and the Defendants have each filed motions with the District Court concerning an award of attorney fees from the other party.

The Plaintiffs have filed an appeal with the United States Court of Appeals for the Eleventh Circuit (the Appellate Court) with respect to certain of the District Court's rulings, including the judgments entered by the District Court in favor of the Defendants on the issues of damages and injunctive relief. The Defendants have asked the Appellate Court to affirm the rulings of the District Court that have been appealed by the Plaintiffs. The Defendants have also filed a cross-appeal with the Appellate Court with respect to certain other rulings of the District Court. Although no

assurances can be given with respect to the outcome of the appeal or any proceedings that may be conducted thereafter, the Company believes it has meritorious defenses and it intends to continue asserting these defenses vigorously.

The Company is involved in certain other claims and pending litigation arising from the normal conduct of business. Based on knowledge of the facts and, in certain cases, opinions of outside counsel, management believes that adequate provisions have been made for probable losses with respect to the resolution of all such other claims and pending litigation and that the ultimate outcome, after provisions thereof, will not have a material adverse effect on the financial condition of the Company, but could have a material effect on the results of operations in a given quarter or year.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with the attached interim consolidated financial statements and notes thereto, and with the Company's audited financial statements and notes thereto for the fiscal year ended December 30, 2006 and Management's Discussion and Analysis of Financial Condition and Results of Operations included in the 2006 Annual Report on Form 10-K.

### Introduction

Landstar System, Inc. and its subsidiary, Landstar System Holdings, Inc. (together, referred to herein as "Landstar" or the "Company"), provide transportation services to a variety of market niches throughout the United States and to a lesser extent in Canada, and between the United States and Canada, Mexico and other countries through its operating subsidiaries. Landstar's business strategy is to be a non-asset based provider of transportation capacity and logistics services delivering safe, specialized transportation services globally, utilizing a network of independent commission sales agents, third party capacity providers and employees. Landstar focuses on providing transportation services which emphasize safety, customer service and information coordination among its independent commission sales agents, customers and capacity providers. The Company markets its services primarily through independent commission sales agents and exclusively utilizes third party capacity providers to transport customers' freight. The nature of the Company's business is such that a significant portion of its operating costs varies directly with revenue. The Company has three reportable business segments. These are the carrier, global logistics and insurance segments.

The carrier segment consists of Landstar Ranger, Inc., Landstar Inway, Inc., Landstar Ligon, Inc., Landstar Gemini, Inc. and Landstar Carrier Services, Inc. The carrier segment primarily provides transportation services to the truckload market for a wide range of general commodities over irregular or non-repetitive routes utilizing dry and specialty vans and unsided trailers, including flatbed, drop deck and specialty. It also provides short-to-long haul movement of containers by truck, dedicated power-only truck capacity and truck brokerage. The carrier segment markets its services primarily through independent commission sales agents and utilizes independent contractors who provide truck capacity to the Company under exclusive lease arrangements (the "Business Capacity Owner Independent Contractors" or "BCO Independent Contractors") and other third party truck capacity providers under non-exclusive contractual arrangements ("Truck Brokerage Carriers").

The global logistics segment is comprised of Landstar Global Logistics, Inc. and its subsidiary, Landstar Express America, Inc. Transportation and logistics services provided by the global logistics segment include the arrangement of multimodal (ground, air, ocean and rail) moves, contract logistics, truck brokerage, emergency and expedited ground, air and ocean freight, bus brokerage and warehousing. The global logistics segment markets its services primarily through independent commission sales agents and utilizes capacity provided by BCO Independent Contractors and other third party capacity providers, including Truck Brokerage Carriers, railroads, air and ocean cargo carriers, bus providers and warehouse owners. Beginning in August 2006, the global logistics segment began the rollout of warehousing services with independent contractors who provide warehouse capacity to the Company under non-exclusive contractual arrangements ("Warehouse Capacity Owners" or "WCO Independent Contractors"). As of June 30, 2007, Landstar Global Logistics, Inc. has executed contracts with 115 Warehouse Capacity Owners.

The insurance segment is comprised of Signature Insurance Company ("Signature"), a wholly-owned offshore insurance subsidiary, and Risk Management Claim Services, Inc. The insurance segment provides risk and claims management services to Landstar's operating subsidiaries. In addition, it reinsures certain risks of the Company's BCO Independent Contractors and provides certain property and casualty insurance directly to Landstar's operating subsidiaries.

### Changes in Financial Condition and Results of Operations

Management believes the Company's success principally depends on its ability to generate freight through its network of independent commission sales agents and to efficiently deliver that freight utilizing third party capacity providers. Management believes the most significant factors to the Company's success include increasing revenue, sourcing capacity and controlling costs.

While customer demand, which is subject to overall economic conditions, ultimately drives increases or decreases in revenue, the Company primarily relies on its independent commission sales agents to establish customer relationships and generate revenue opportunities. Management's primary focus with respect to revenue growth is on

revenue generated by independent commission sales agents who on an annual basis generate \$1 million or more of Landstar revenue ( Million Dollar Agents ). Management believes future revenue growth is primarily dependent on its ability to increase both the revenue generated by Million Dollar Agents and the number of Million Dollar Agents through a combination of recruiting new agents and increasing the revenue opportunities generated by existing independent commission sales agents. During the 2006 fiscal year, 490 independent commission sales agents generated \$1 million or more of Landstar s revenue and thus qualified as Million Dollar Agents. During the 2006 fiscal year, the average revenue generated by a Million Dollar Agent was \$4,700,000 and revenue generated by Million Dollar Agents in the aggregate represented 92% of consolidated Landstar revenue. As of June 30, 2007 and July 1, 2006, the Company had a network of 1,381 and 1,249 independent commission sales agent locations, respectively.

Management monitors business activity by tracking the number of loads (volume) and revenue per load generated by the carrier and global logistics segments. In addition, management tracks revenue per revenue mile, average length of haul and total revenue miles at the carrier segment. Revenue per revenue mile and revenue per load (collectively, price) can be influenced by many factors which do not necessarily indicate a change in price. Those factors include the average length of haul, freight type, special handling and equipment requirements and delivery time requirements. The following table summarizes this data by reportable segment:

	<b>Twenty Six Weeks Ended</b>		<b>Thirteen Weeks Ended</b>	
	<b>June 30, 2007</b>	<b>July 1, 2006</b>	<b>June 30, 2007</b>	<b>July 1, 2006</b>
<b>Carrier Segment:</b>				
External revenue generated through (in thousands):				
BCO Independent Contractors	\$ 639,656	\$ 640,596	\$ 340,258	\$ 336,803
Truck Brokerage Carriers	254,305	255,337	130,129	130,817
	\$ 893,961	\$ 895,933	\$ 470,387	\$ 467,620
Revenue per revenue mile	\$ 2.00	\$ 2.00	\$ 2.02	\$ 2.01
Revenue per load	\$ 1,591	\$ 1,594	\$ 1,611	\$ 1,607
Average length of haul (miles)	794	797	796	800
Number of loads	562,000	562,000	292,000	291,000
<b>Global Logistics Segment:</b>				
External revenue generated through (in thousands):				
BCO Independent Contractors (1)	\$ 52,185	\$ 47,163	\$ 25,344	\$ 22,331
Truck Brokerage Carriers	165,895	198,301	85,942	97,674
Rail, air, ocean and bus carriers (2)	79,129	95,003	42,058	47,037
	\$ 297,209	\$ 340,467	\$ 153,344	\$ 167,042
Revenue per load (3)	\$ 1,506	\$ 1,504	\$ 1,460	\$ 1,507
Number of loads (3)	195,000	189,000	105,000	97,000

(1) Includes revenue from freight hauled by carrier segment BCO Independent Contractors for global logistics customers.

(2) Included in the 2007 and 2006 twenty six week period was \$481,000 and \$19,438,000, respectively, of revenue attributable to

buses provided under a contract between Landstar Express America, Inc. and the United States Department of Transportation/Federal Aviation Administration (the FAA ). Included in the 2006 thirteen week period was \$8,582,000 of revenue attributable to buses provided under the FAA contract.

- (3) Number of loads and revenue per load in the twenty six week period ended June 30, 2007 exclude the effect of \$3,445,000 of revenue derived under the FAA contract. Number of loads and revenue per load in the twenty six and thirteen week periods ended July 1, 2006 exclude the effect of \$56,297,000 and \$20,848,000, respectively, of revenue derived from transportation services provided under the FAA contract. See Use of Non-GAAP Financial Measures.

Also critical to the Company's success is its ability to secure capacity, particularly truck capacity, at rates that allow the Company to profitably transport customers' freight. The following table summarizes available truck capacity providers:

	<b>June 30, 2007</b>	<b>July 1, 2006</b>
BCO Independent Contractors	8,431	8,347
Truck Brokerage Carriers:		
Approved and active (1)	15,100	14,034
Other approved	8,700	7,977
	23,800	22,011

Total available truck capacity providers	32,231	30,358
Number of trucks provided by BCO Independent Contractors	9,036	9,047

(1) Active refers to Truck Brokerage Carriers who moved at least one load in the 180 days immediately preceding the fiscal quarter end.

The Company incurs costs that are directly related to the transportation of freight that include purchased transportation and commissions to agents. The Company incurs indirect costs associated with the transportation of freight that include other operating

costs and insurance and claims. In addition, the Company incurs selling, general and administrative costs essential to administering its business operations. Management continually monitors all components of the costs incurred by the Company and establishes annual cost budgets which, in general, are used to benchmark costs incurred on a monthly basis.

Purchased transportation represents the amount a BCO Independent Contractor or other third party capacity provider is paid to haul freight. The amount of purchased transportation paid to a BCO Independent Contractor is primarily based on a contractually agreed-upon percentage of revenue generated by the haul. Purchased transportation for the brokerage services operations of the carrier segment is based on a negotiated rate for each load hauled. Purchased transportation for the brokerage services operations of the global logistics segment is based on either a negotiated rate for each load hauled or a contractually agreed-upon rate. Purchased transportation for the rail intermodal, air and ocean freight operations of the global logistics segment is based on a contractually agreed-upon fixed rate. Purchased transportation for bus services is based upon a negotiated rate per mile or per day. Purchased transportation as a percentage of revenue for truck brokerage services, rail intermodal and bus operations is normally higher than that of Landstar's other transportation operations. Purchased transportation is the largest component of costs and expenses and, on a consolidated basis, increases or decreases in proportion to the revenue generated through BCO Independent Contractors and other third party capacity providers and revenue from the insurance segment.

Commissions to agents are based on contractually agreed-upon percentages of revenue or gross profit, defined as revenue less the cost of purchased transportation, at the carrier segment and of gross profit at the global logistics segment. Commissions to agents as a percentage of consolidated revenue will vary directly with fluctuations in the percentage of consolidated revenue generated by the carrier segment, the global logistics segment and the insurance segment and with changes in gross profit at the global logistics segment and the truck brokerage operations of the carrier segment.

Rent and maintenance costs for Company provided trailing equipment, BCO Independent Contractor recruiting costs and bad debts from BCO Independent Contractors and independent commission sales agents are the largest components of other operating costs.

Potential liability associated with accidents in the trucking industry is severe and occurrences are unpredictable. Landstar's retained liability for individual commercial trucking claims varies depending on when such claims were incurred. For commercial trucking claims incurred prior to June 19, 2003 and subsequent to March 30, 2004, Landstar retains liability up to \$5,000,000 per occurrence. For commercial trucking claims incurred from June 19, 2003 through March 30, 2004, Landstar retains liability up to \$10,000,000 per occurrence. The Company also retains liability for each general liability claim up to \$1,000,000, \$250,000 for each workers' compensation claim and \$250,000 for each cargo claim. The Company's exposure to liability associated with accidents incurred by other third party capacity providers who haul freight on behalf of the Company is reduced by various factors including the extent to which they maintain their own insurance coverage. A material increase in the frequency or severity of accidents, cargo or workers compensation claims or the unfavorable development of existing claims could be expected to materially adversely affect Landstar's results of operations.

Employee compensation and benefits account for over half of the Company's selling, general and administrative costs.

Depreciation and amortization primarily relate to depreciation of trailing equipment and management information services equipment.

The following table sets forth the percentage relationships of income and expense items to revenue for the periods indicated:

	<b>Twenty Six Weeks Ended</b>		<b>Thirteen Weeks Ended</b>	
	<b>June 30, 2007</b>	<b>July 1, 2006</b>	<b>June 30, 2007</b>	<b>July 1, 2006</b>
Revenue	100.0%	100.0%	100.0%	100.0%



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Investment income	0.2	0.1	0.2	0.1
Costs and expenses:				
Purchased transportation	75.5	75.3	75.7	75.6
Commissions to agents	8.0	7.8	8.0	7.8
Other operating costs	1.1	1.8	1.2	1.6
Insurance and claims	2.4	1.6	1.9	1.4
Selling, general and administrative	5.3	5.7	4.9	5.4
Depreciation and amortization	0.8	0.6	0.7	0.6
Total costs and expenses	93.1	92.8	92.4	92.4
Operating income	7.1	7.3	7.8	7.7
Interest and debt expense	0.2	0.3	0.2	0.2
Income before income taxes	6.9	7.0	7.6	7.5
Income taxes	2.7	2.7	2.9	2.9
Net income	4.2%	4.3%	4.7%	4.6%

## TWENTY SIX WEEKS ENDED JUNE 30, 2007 COMPARED TO TWENTY SIX WEEKS ENDED JULY 1, 2006

Revenue for the 2007 twenty six week period was \$1,209,601,000, a decrease of \$43,679,000, or 3.5%, compared to the 2006 twenty six week period. The decrease in revenue was primarily attributable to lower disaster relief revenue provided under the FAA contract in the twenty six week period ended June 30, 2007 compared to the twenty six week period ended July 1, 2006. Revenue for disaster relief services provided under the FAA contract in the twenty six week periods ended June 30, 2007 and July 1, 2006 was \$3,445,000 and \$56,297,000, respectively, including trailer rental revenue of \$28,000 and \$8,383,000, respectively. Revenue decreased \$1,972,000 and \$43,258,000 at the carrier and global logistics segments, respectively, while revenue increased \$1,551,000 at the insurance segment. With respect to the carrier segment, revenue per load, the number of loads delivered, the average length of haul and revenue per revenue mile in the 2007 twenty six week period all were approximately the same as compared to the 2006 twenty six week period. The decrease in revenue at the global logistics segment was primarily due to the decreased revenue for disaster relief services provided under the FAA contract. Excluding the number of loads and revenue related to disaster relief efforts provided by the global logistics segment in the 2007 and 2006 twenty six week periods, the number of loads delivered by the global logistics segment in the 2007 twenty six week period increased approximately 3% and revenue per load increased approximately 1% compared to the 2006 twenty six week period.

Investment income at the insurance segment was \$2,997,000 and \$1,252,000 in the 2007 and 2006 twenty six week periods, respectively. The increase in investment income was primarily due to an increased average investment balance and an increased rate of return, attributable to a general increase in interest rates, on investments held by the insurance segment in the 2007 period.

Purchased transportation was 75.5% and 75.3% of revenue in the 2007 and 2006 twenty six week periods, respectively. The increase in purchased transportation as a percentage of revenue was primarily attributable to the effect of decreased revenue under the FAA contract, which tends to have a lower cost of purchased transportation, and increased rates for purchased transportation paid to rail intermodal carriers, partially offset by decreased rates for purchased transportation paid to Truck Brokerage Carriers. Commissions to agents were 8.0% of revenue in 2007 and 7.8% in 2006. The increase in commissions to agents as a percentage of revenue was primarily attributable to decreased revenue for disaster relief services provided under the FAA contract, which tends to have a lower agent commission rate, and increased commissions to agents primarily attributable to increased gross profit, revenue less the cost of purchased transportation, on truck brokerage revenue. Other operating costs were 1.1% and 1.8% of revenue in 2007 and 2006, respectively. The decrease in other operating costs as a percentage of revenue was primarily attributable to reduced trailer rental costs incurred in support of disaster relief services under the FAA contract and reduced other trailer rent expense, partially offset by increased trailer maintenance costs. Insurance and claims were 2.4% of revenue in 2007 compared with 1.6% of revenue in 2006. The increase in insurance and claims as a percentage of revenue was primarily attributable to a \$5,000,000 charge for the estimated cost of one severe accident that occurred during the first quarter of 2007 and increased cargo claims expense. Selling, general and administrative costs were 5.3% of revenue in 2007 compared with 5.7% of revenue in 2006. The decrease in selling, general and administrative costs as a percentage of revenue was primarily attributable to a decreased provision for bonuses under the Company's incentive compensation programs and decreased legal fees, partially offset by the effect of decreased revenue. Depreciation and amortization was 0.8% of revenue in 2007 and 0.6% in 2006. The increase in depreciation and amortization as a percentage of revenue was primarily due to an increase in Company-owned trailing equipment and the effect of decreased revenue.

Interest and debt expense was 0.2% of revenue in 2007 and 0.3% in 2006. The decrease in interest and debt expense was primarily attributable to lower average outstanding borrowings on the Company's senior credit facility.

The provisions for income taxes for both the 2007 and 2006 twenty six week periods were based on an estimated full year combined effective income tax rate of approximately 38.7%, which was higher than the statutory federal income tax rate primarily as a result of state income taxes, the meals and entertainment exclusion and non-deductible stock compensation expense.

Net income was \$51,274,000, or \$0.92 per common share (\$0.91 per diluted share), in the 2007 twenty six week period, which included approximately \$996,000 of operating income related to the \$3,445,000 of revenue attributable to disaster relief services provided primarily under the FAA contract. The \$996,000 of operating income, net of

related income taxes, increased net income by \$614,000, or \$0.01 per common share (\$0.01 per diluted share). Also included in the 2007 twenty six week period net income was a \$5,000,000 charge for the estimated cost of one severe accident that occurred during the first quarter of 2007. This charge, net of related income tax benefits, reduced the 2007 twenty six week period net income by \$3,065,000, or \$0.05 per common share (\$0.05 per diluted share). Net income was \$53,815,000, or \$0.92 per common share (\$0.90 per diluted share), in the 2006 twenty six week period, which included \$7,615,000 of operating income related to the \$56,297,000 of revenue attributable to disaster relief services provided primarily under the FAA contract. The \$7,615,000 of operating income, net of related income taxes, increased net income by \$4,690,000, or \$0.08 per common share (\$0.08 per diluted share).

## THIRTEEN WEEKS ENDED JUNE 30, 2007 COMPARED TO THIRTEEN WEEKS ENDED JULY 1, 2006

Revenue for the 2007 thirteen week period was \$632,952,000, a decrease of \$10,286,000, or 1.6%, compared to the 2006 thirteen week period. The decrease in revenue was primarily attributable to lower disaster relief revenue provided under the FAA contract in the thirteen week period ended June 30, 2007 compared to the thirteen week period ended July 1, 2006. Revenue for disaster relief services provided under the FAA contract in the thirteen week period ended July 1, 2006 was \$20,848,000, including trailer rental revenue of \$2,295,000. There was no revenue generated under the FAA contract in the 2007 thirteen week period. Revenue increased \$2,767,000 and \$645,000 at the carrier and insurance segments, respectively, while revenue decreased \$13,698,000 at the global logistics segment. With respect to the carrier segment, revenue per load, the number of loads delivered, the average length of haul and revenue per revenue mile in the 2007 thirteen week period all were approximately the same as compared to the 2006 thirteen week period. The decrease in revenue at the global logistics segment was primarily due to the decreased revenue for disaster relief services provided under the FAA contract. Excluding the number of loads and revenue related to disaster relief efforts provided by the global logistics segment in the 2006 thirteen week period, the number of loads delivered by the global logistics segment in the 2007 thirteen week period increased approximately 8%, however, revenue per load decreased approximately 3% compared to the 2006 thirteen week period. The decrease in revenue per load at the global logistics segment was primarily attributable to a change in revenue mix.

Investment income at the insurance segment was \$1,257,000 and \$873,000 in the 2007 and 2006 thirteen week periods, respectively. The increase in investment income was primarily due to an increased average investment balance and an increased rate of return, attributable to a general increase in interest rates, on investments held by the insurance segment in the 2007 period.

Purchased transportation was 75.7% and 75.6% of revenue in the 2007 and 2006 thirteen week periods, respectively. The increase in purchased transportation as a percentage of revenue was primarily attributable to the effect of decreased revenue under the FAA contract, which tends to have a lower cost of purchased transportation, and increased rates for purchased transportation paid to rail intermodal carriers, partially offset by decreased rates for purchased transportation paid to Truck Brokerage Carriers. Commissions to agents were 8.0% of revenue in 2007 and 7.8% in 2006. The increase in commissions to agents as a percentage of revenue was primarily attributable to decreased revenue for disaster relief services provided under the FAA contract, which tends to have a lower agent commission rate, and increased commissions to agents primarily attributable to increased gross profit, revenue less the cost of purchased transportation, on truck brokerage revenue. Other operating costs were 1.2% and 1.6% of revenue in 2007 and 2006, respectively. The decrease in other operating costs as a percentage of revenue was primarily attributable to trailer rental costs incurred in support of disaster relief services under the FAA contract in 2006 and reduced other trailer rent expense, partially offset by increased trailer maintenance costs. Insurance and claims were 1.9% of revenue in 2007 compared with 1.4% of revenue in 2006. The increase in insurance and claims as a percentage of revenue was primarily attributable to increased cargo claims expense. Selling, general and administrative costs were 4.9% of revenue in 2007 compared with 5.4% of revenue in 2006. The decrease in selling, general and administrative costs as a percentage of revenue was primarily attributable to a decreased provision for bonuses under the Company's incentive compensation programs and decreased legal fees, partially offset by the effect of decreased revenue. Depreciation and amortization was 0.7% of revenue in 2007 and 0.6% in 2006. The increase in depreciation and amortization as a percentage of revenue was primarily due to an increase in Company-owned trailing equipment and the effect of decreased revenue.

Interest and debt expense was 0.2% of revenue in both the 2007 and 2006 thirteen week periods.

The provisions for income taxes for the 2007 and 2006 thirteen week periods were based on estimated full year combined effective income tax rates of approximately 38.7% and 38.6%, respectively, which were higher than the statutory federal income tax rate primarily as a result of state income taxes, the meals and entertainment exclusion and non-deductible stock compensation expense.

Net income was \$29,670,000, or \$0.53 per common share (\$0.53 per diluted share), in the 2007 thirteen week period. Net income was \$29,465,000, or \$0.50 per common share (\$0.50 per diluted share), in the 2006 thirteen week period, which included approximately \$2,606,000 of operating income related to the \$20,848,000 of revenue attributable to disaster relief services provided primarily under the FAA contract. The \$2,606,000 of operating

income, net of related income taxes, increased net income by \$1,605,000, or \$0.03 per common share (\$0.03 per diluted share).

**USE OF NON-GAAP FINANCIAL MEASURES**

In this quarterly report on Form 10-Q, Landstar provided the following information that may be deemed non-GAAP financial measures: (1) revenue per load for the global logistics segment excluding revenue and loads related to disaster relief transportation services provided primarily under a contract with the FAA and (2) the percentage change in revenue per load for the global logistics segment excluding revenue and loads related to disaster relief transportation services provided primarily under a contract with the FAA as compared to revenue per load for the global logistics segment for the corresponding prior year period. This financial information should be considered in addition to, and not as a substitute for, the corresponding GAAP financial information also presented in this Form 10-Q.

Management believes that it is appropriate to present this financial information for the following reasons: (1) a significant portion of the disaster relief transportation services were provided under the FAA contract on the basis of a daily rate for the use of transportation equipment in question, and therefore load and per load information is not necessarily available or appropriate for a significant portion of the related revenue, (2) disclosure of the effect of the transportation services provided by Landstar relating to disaster relief efforts will allow investors to better understand the underlying trends in Landstar's financial condition and results of operations, (3) this information will facilitate comparisons by investors of Landstar's results as compared to the results of peer companies and (4) management considers this financial information in its decision making.

#### CAPITAL RESOURCES AND LIQUIDITY

Shareholders' equity was \$225,798,000 at June 30, 2007, compared to \$230,274,000 at December 30, 2006. The decrease in shareholders' equity was primarily a result of the purchase of 1,506,715 shares of the Company's common stock at a total cost of \$67,754,000, partially offset by net income and the effect of the exercises of stock options during the period. As of June 30, 2007, the Company may purchase up to an additional 1,320,786 shares of its common stock under its authorized stock purchase programs. Shareholders' equity was 70% of total capitalization (defined as total debt plus equity) at June 30, 2007 compared to 64% at December 30, 2006.

Long-term debt including current maturities was \$96,632,000 at June 30, 2007, \$32,689,000 lower than at December 30, 2006.

Working capital and the ratio of current assets to current liabilities were \$179,681,000 and 1.7 to 1, respectively, at June 30, 2007, compared with \$221,168,000 and 1.9 to 1, respectively, at December 30, 2006. Landstar has historically operated with current ratios within the range of 1.5 to 1 to 2.0 to 1. Cash provided by operating activities was \$72,919,000 in the 2007 twenty six week period compared with \$174,588,000 in the 2006 twenty six week period. The decrease in cash flow provided by operating activities was primarily attributable to the collection of a significant portion of the 2005 fiscal year end receivable from the FAA for disaster relief transportation services during the first half of 2006.

On July 8, 2004, Landstar renegotiated its existing credit agreement with a syndicate of banks and JPMorgan Chase Bank, as administrative agent (the Fourth Amended and Restated Credit Agreement). The Fourth Amended and Restated Credit Agreement, which expires on July 8, 2009, provides \$225,000,000 of borrowing capacity in the form of a revolving credit facility, \$75,000,000 of which may be utilized in the form of letter of credit guarantees.

The Fourth Amended and Restated Credit Agreement contains a number of covenants that limit, among other things, the incurrence of additional indebtedness, the incurrence of operating or capital lease obligations and the purchase of operating property. Landstar is required to, among other things, maintain minimum levels of Consolidated Net Worth and Fixed Charge Coverage, as each is defined in the Fourth Amended and Restated Credit Agreement. None of these covenants are presently considered by management to be materially restrictive to the Company's operations, capital resources or liquidity. The Company is currently in compliance with all of the debt covenants under the Fourth Amended and Restated Credit Agreement.

At June 30, 2007, the Company had \$22,000,000 in borrowings outstanding and \$26,868,000 of letters of credit outstanding under the Fourth Amended and Restated Credit Agreement. At June 30, 2007, there was \$176,132,000 available for future borrowings under the Company's Fourth Amended and Restated Credit Agreement. In addition, the Company has \$46,003,000 in letters of credit outstanding, as collateral for insurance claims, that are secured by investments and cash equivalents totaling \$48,217,000.

On April 19, 2007, Landstar System, Inc. announced that its Board of Directors declared a cash dividend of \$0.03 per share with respect to its outstanding shares of common stock. The distribution date for this cash dividend was on May 31, 2007, to stockholders of record on May 10, 2007. On February 1, 2007, Landstar System, Inc. announced that its Board of Directors declared a cash dividend of \$0.03 per share with respect to its outstanding shares of common stock. The distribution date for this cash dividend was on February 28, 2007, to stockholders of record on February 13, 2007. It is the intention of the Board of Directors to continue to pay a quarterly dividend.

Historically, the Company has generated sufficient operating cash flow to meet its debt service requirements, fund continued growth, both internal and through acquisitions, complete or execute share purchases of its common stock under authorized share purchase programs, pay dividends and meet working capital needs. As a non-asset based

provider of transportation capacity and logistics services, the Company's annual capital requirements for operating property are generally for trailing equipment and management information services equipment. In addition, a significant portion of the trailing equipment used by the Company is provided by third party capacity providers, thereby reducing the Company's capital requirements. During the 2007 twenty six week period, the Company purchased \$3,652,000 of operating property and acquired \$14,674,000 of trailing equipment by entering into capital leases. Landstar anticipates acquiring approximately \$28,000,000 of operating property during the remainder of the 2007 fiscal year either by purchase or by lease financing. It is expected that capital leases will fund any significant acquisitions of Company provided trailing equipment made during the remainder of 2007.

Management believes that cash flow from operations combined with the Company's borrowing capacity under the Fourth Amended and Restated Credit Agreement will be adequate to meet Landstar's debt service requirements, fund continued growth, both internal and through acquisitions, pay dividends, complete the authorized share purchase programs and meet working capital needs.

#### LEGAL MATTERS

On November 1, 2002, the Owner-Operator Independent Drivers Association, Inc. (OOIDA) and certain BCO Independent Contractors (as defined below) (collectively with OOIDA, the Plaintiffs) filed a putative class action complaint on behalf of independent contractors who provide truck capacity to the Company and its subsidiaries under exclusive lease arrangements (BCO Independent Contractors) in the United States District Court for the Middle District of Florida (the District Court) in Jacksonville, Florida, against the Company and certain of its subsidiaries. The complaint was amended on April 7, 2005 (as amended, the Amended Complaint). The Amended Complaint alleged that certain aspects of the Company's motor carrier leases and related practices with its BCO Independent Contractors violate certain federal leasing regulations and sought injunctive relief, an unspecified amount of damages and attorney's fees. On August 30, 2005, the District Court granted a motion by the Plaintiffs to certify the case as a class action.

On October 6, 2006, the District Court issued a summary judgment ruling which found, among other things, that (1) the lease agreements of the Defendants (as defined below) literally complied with the requirements of Section 376.12(d) of the applicable federal leasing regulations relating to reductions to revenue derived from freight upon which BCO Independent Contractors' compensation is calculated, (2) charge-back amounts which include fees and profits to the motor carrier are not unlawful under Section 376.12(h) and (3) the Defendants had violated 376.12(h) of the regulations by failing to provide access to documents to determine the validity of certain charges. On January 12, 2007, the District Court ruled that the monetary remedy available to the Plaintiffs would be limited to damages sustained as a result of the violation and rejected Plaintiffs' request for equitable relief in the form of restitution or disgorgement.

On January 16, 2007, the District Court ordered the decertification of the class of BCO Independent Contractors for purposes of determining remedies. Immediately thereafter, the trial commenced for purposes of determining what remedies, if any, would be awarded to the remaining named BCO Independent Contractor Plaintiffs against the following subsidiaries of the Company: Landstar Inway, Inc., Landstar Ligon, Inc. and Landstar Ranger, Inc. (the Defendants). On January 18, 2007, in response to a motion filed by the Defendants following the presentation by the Plaintiffs of their case in chief, the District Court granted judgment as a matter of law in favor of the Defendants on the issue of damages and stated that the Plaintiffs had failed to present evidence that any of the Plaintiffs had sustained damages as a result of any violation of the applicable federal leasing regulations. On that date, the District Court also ruled that access to documents describing a third party vendor's charges to determine the validity of charge-back amounts under 376.12(h) was not required under Defendants' current lease with respect to programs where the lease contains a price to a BCO Independent Contractor that is not calculated on the basis of a third party vendor's charge to the Defendants. On March 29, 2007, the District Court denied Plaintiffs' request for injunctive relief, entered a Judgment in favor of the Defendants and issued written orders setting forth its rulings related to the decertification of the class and the denial of Plaintiffs' requests for damages and injunctive relief. The Plaintiffs and the Defendants have each filed motions with the District Court concerning an award of attorney fees from the other party.

The Plaintiffs have filed an appeal with the United States Court of Appeals for the Eleventh Circuit (the Appellate Court) with respect to certain of the District Court's rulings, including the judgments entered by the District Court in favor of the Defendants on the issues of damages and injunctive relief. The Defendants have asked the Appellate Court to affirm the rulings of the District Court that have been appealed by the Plaintiffs. The Defendants have also filed a cross-appeal with the Appellate Court with respect to certain other rulings of the District Court. Although no assurances can be given with respect to the outcome of the appeal or any proceedings that may be conducted thereafter, the Company believes it has meritorious defenses and it intends to continue asserting these defenses vigorously.

The Company is involved in certain other claims and pending litigation arising from the normal conduct of business. Based on knowledge of the facts and, in certain cases, opinions of outside counsel, management believes



that adequate provisions have been made for probable losses with respect to the resolution of all such other claims and pending litigation and that the ultimate outcome, after provisions thereof, will not have a material adverse effect on the financial condition of the Company, but could have a material effect on the results of operations in a given quarter or year.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The allowance for doubtful accounts for both trade and other receivables represents management's estimate of the amount of outstanding receivables that will not be collected. Historically, management's estimates for uncollectible receivables have been materially correct. Although management believes the amount of the allowance for both trade and other receivables at June 30, 2007 is appropriate, a prolonged period of low or no economic growth may adversely affect the collection of these receivables. Conversely, a more robust economic environment may result in the realization of some portion of the estimated uncollectible receivables.

Landstar provides for the estimated costs of self-insured claims primarily on an actuarial basis. The amount recorded for the estimated liability for claims incurred is based upon the facts and circumstances known on the balance sheet date. The ultimate resolution of these claims may be for an amount greater or less than the amount estimated by management. Historically, the Company has experienced both favorable and unfavorable development of prior year claims estimates. The Company continually revises its existing claim estimates as new or revised information becomes available on the status of each claim. During both the 2007 and 2006 twenty six week periods, insurance and claims costs included approximately \$3.3 million of favorable adjustments to prior years claims estimates. It is reasonably likely that the ultimate outcome of settling all outstanding claims will be more or less than the estimated claims reserve at June 30, 2007.

The Company utilizes certain income tax planning strategies to reduce its overall cost of income taxes. Upon audit, it is possible that certain strategies might be disallowed resulting in an increased liability for income taxes. Certain of these tax planning strategies result in a level of uncertainty as to whether the related tax positions taken by the Company will result in a recognizable benefit. The Company has provided for its estimated exposure attributable to such tax positions due to the corresponding level of uncertainty with respect to the amount of income tax benefit that may ultimately be realized. Management believes that the provision for liabilities resulting from the uncertainty in such income tax positions is appropriate. To date, the Company has not experienced an examination by governmental revenue authorities that would lead management to believe that the Company's past provisions for exposures related to the uncertainty of such income tax positions are not appropriate.

Significant variances from management's estimates for the amount of uncollectible receivables, the ultimate resolution of self-insured claims or the provision for uncertainty in income tax positions can be expected to positively or negatively affect Landstar's earnings in a given quarter or year. However, management believes that the ultimate resolution of these items, given a range of reasonably likely outcomes, will not significantly affect the long-term financial condition of Landstar or its ability to fund its continuing operations.

## EFFECTS OF INFLATION

Management does not believe inflation has had a material impact on the results of operations or financial condition of Landstar in the past five years. However, inflation higher than that experienced in the past five years might have an adverse effect on the Company's results of operations.

## SEASONALITY

Landstar's operations are subject to seasonal trends common to the trucking industry. Results of operations for the quarter ending in March are typically lower than the quarters ending June, September and December.

## FORWARD-LOOKING STATEMENTS

The following is a "safe harbor" statement under the Private Securities Litigation Reform Act of 1995. Statements contained in this document that are not based on historical facts are "forward-looking statements." This Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this Form 10-Q contain forward-looking statements, such as statements which relate to Landstar's business objectives, plans, strategies and expectations. Terms such as "anticipates," "believes," "estimates," "expects," "plans," "predicts," "may," "should," "negative thereof" and similar expressions are intended to identify forward-looking statements. Such statements are by nature subject to uncertainties and risks, including but not limited to: an increase in the frequency or severity of accidents or other claims; unfavorable development of existing accident claims; dependence on third party insurance companies; dependence on independent commission sales agents; dependence on third party capacity providers; substantial industry competition; dependence on key personnel; disruptions or failures in our computer systems; changes in fuel taxes; status of independent contractors; a downturn in economic growth or growth in the

transportation sector; and other operational, financial or legal risks or uncertainties detailed in Landstar's Form 10-K for the 2006 fiscal year, described in Item 1A "Risk Factors", this report or in Landstar's other Securities and Exchange Commission filings from time to time. These risks and uncertainties could cause actual results or events to differ materially from historical results or those anticipated. Investors should not place undue reliance on such forward-looking statements and the Company undertakes no obligation to publicly update or revise any forward-looking statements.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

The Company is exposed to changes in interest rates as a result of its financing activities, primarily its borrowings on the revolving credit facility, and investing activities with respect to investments held by the insurance segment.

On July 8, 2004, Landstar entered into a new senior credit facility with a syndicate of banks and JPMorgan Chase Bank, as administrative agent (the Fourth Amended and Restated Credit Agreement). The Fourth Amended and Restated Credit Agreement, which expires on July 8, 2009, provides \$225,000,000 of borrowing capacity in the form of a revolving credit facility, \$75,000,000 of which may be utilized in the form of letter of credit guarantees.

Borrowings under the Fourth Amended and Restated Credit Agreement bear interest at rates equal to, at the option of Landstar, either (i) the greatest of (a) the prime rate as publicly announced from time to time by JPMorgan Chase Bank, (b) the three month CD rate adjusted for statutory reserves and FDIC assessment costs plus 1% and (c) the federal funds effective rate plus 1/2%, or, (ii) the rate at the time offered to JPMorgan Chase Bank in the Eurodollar market for amounts and periods comparable to the relevant loan plus a margin that is determined based on the level of the Company's Leverage Ratio, as defined in the Fourth Amended and Restated Credit Agreement. The margin is subject to an increase of 0.125% if the aggregate amount outstanding under the Fourth Amended and Restated Credit Agreement exceeds 50% of the borrowing capacity. As of June 30, 2007, the weighted average interest rate on borrowings outstanding was 5.96%. During the second quarter of fiscal 2007, the average outstanding balance under the Fourth Amended and Restated Credit Agreement was approximately \$20,467,000. Based on the borrowing rates in the Fourth Amended and Restated Credit Agreement and the repayment terms, the fair value of the outstanding borrowings as of June 30, 2007 was estimated to approximate carrying value. Assuming that debt levels on the Fourth Amended and Restated Credit Agreement remain at \$22,000,000, the balance at June 30, 2007, a hypothetical increase of 100 basis points in current rates provided for under the Fourth Amended and Restated Credit Agreement is estimated to result in an increase in interest expense of \$220,000 on an annualized basis.

All amounts outstanding on the Fourth Amended and Restated Credit Agreement are payable on July 8, 2009, the expiration of the Fourth Amended and Restated Credit Agreement.

The Company's obligations under the Fourth Amended and Restated Credit Agreement are guaranteed by all but one of Landstar System Holdings, Inc.'s subsidiaries.

Long-term investments, all of which are available-for-sale, consist of investment grade bonds having maturities of up to two years. Assuming that the long-term portion of investments in bonds remains at \$6,518,000, the balance at June 30, 2007, a hypothetical increase or decrease in interest rates of 100 basis points would not have a material impact on future earnings on an annualized basis. Short-term investments consist of short-term investment grade instruments and the current maturities of investment grade bonds. Accordingly, any future interest rate risk on these short-term investments would not be material.

### Item 4. Controls and Procedures

As of the end of the period covered by this report, an evaluation was carried out, under the supervision and with the participation of the Company's management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) promulgated under the Securities Exchange Act of 1934, as amended). Based on that evaluation, the CEO and CFO concluded that the Company's disclosure controls and procedures were effective as of June 30, 2007, to provide reasonable assurance that information required to be disclosed by the Company in reports that it filed or submitted under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms.

There were no significant changes in the Company's internal controls over financial reporting during the Company's fiscal quarter ended June 30, 2007 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

In designing and evaluating controls and procedures, Company management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Because of the inherent limitation in any control system, no evaluation or implementation of a control system can provide complete assurance that all control issues and all

possible instances of fraud have been or will be detected.

## PART II OTHER INFORMATION

### Item 1. Legal Proceedings

On November 1, 2002, the Owner-Operator Independent Drivers Association, Inc. ( OOIDA ) and certain BCO Independent Contractors (as defined below) (collectively with OOIDA, the Plaintiffs ) filed a putative class action complaint on behalf of independent contractors who provide truck capacity to the Company and its subsidiaries under exclusive lease arrangements ( BCO Independent Contractors ) in the United States District Court for the Middle District of Florida (the District Court ) in Jacksonville, Florida, against the Company and certain of its subsidiaries. The complaint was amended on April 7, 2005 (as amended, the Amended Complaint ). The Amended Complaint alleged that certain aspects of the Company s motor carrier leases and related practices with its BCO Independent Contractors violate certain federal leasing regulations and sought injunctive relief, an unspecified amount of damages and attorney s fees. On August 30, 2005, the District Court granted a motion by the Plaintiffs to certify the case as a class action.

On October 6, 2006, the District Court issued a summary judgment ruling which found, among other things, that (1) the lease agreements of the Defendants (as defined below) literally complied with the requirements of Section 376.12(d) of the applicable federal leasing regulations relating to reductions to revenue derived from freight upon which BCO Independent Contractors compensation is calculated, (2) charge-back amounts which include fees and profits to the motor carrier are not unlawful under Section 376.12(h) and (3) the Defendants had violated 376.12(h) of the regulations by failing to provide access to documents to determine the validity of certain charges. On January 12, 2007, the District Court ruled that the monetary remedy available to the Plaintiffs would be limited to damages sustained as a result of the violation and rejected Plaintiffs request for equitable relief in the form of restitution or disgorgement.

On January 16, 2007, the District Court ordered the decertification of the class of BCO Independent Contractors for purposes of determining remedies. Immediately thereafter, the trial commenced for purposes of determining what remedies, if any, would be awarded to the remaining named BCO Independent Contractor Plaintiffs against the following subsidiaries of the Company: Landstar Inway, Inc., Landstar Ligon, Inc. and Landstar Ranger, Inc. (the Defendants ). On January 18, 2007, in response to a motion filed by the Defendants following the presentation by the Plaintiffs of their case in chief, the District Court granted judgment as a matter of law in favor of the Defendants on the issue of damages and stated that the Plaintiffs had failed to present evidence that any of the Plaintiffs had sustained damages as a result of any violation of the applicable federal leasing regulations. On that date, the District Court also ruled that access to documents describing a third party vendor s charges to determine the validity of charge-back amounts under 376.12(h) was not required under Defendants current lease with respect to programs where the lease contains a price to a BCO Independent Contractor that is not calculated on the basis of a third party vendor s charge to the Defendants. On March 29, 2007, the District Court denied Plaintiffs request for injunctive relief, entered a Judgment in favor of the Defendants and issued written orders setting forth its rulings related to the decertification of the class and the denial of Plaintiffs requests for damages and injunctive relief. The Plaintiffs and the Defendants have each filed motions with the District Court concerning an award of attorney fees from the other party.

The Plaintiffs have filed an appeal with the United States Court of Appeals for the Eleventh Circuit (the Appellate Court ) with respect to certain of the District Court s rulings, including the judgments entered by the District Court in favor of the Defendants on the issues of damages and injunctive relief. The Defendants have asked the Appellate Court to affirm the rulings of the District Court that have been appealed by the Plaintiffs. The Defendants have also filed a cross-appeal with the Appellate Court with respect to certain other rulings of the District Court. Although no assurances can be given with respect to the outcome of the appeal or any proceedings that may be conducted thereafter, the Company believes it has meritorious defenses and it intends to continue asserting these defenses vigorously.

The Company is involved in certain other claims and pending litigation arising from the normal conduct of business. Based on knowledge of the facts and, in certain cases, opinions of outside counsel, management believes that adequate provisions have been made for probable losses with respect to the resolution of all such other claims and pending litigation and that the ultimate outcome, after provisions thereof, will not have a material adverse effect on the financial condition of the Company, but could have a material effect on the results of operations in a given quarter

or year.

Item 1A. Risk Factors

For a discussion identifying risk factors and other important factors that could cause actual results to differ materially from those anticipated, see the discussions under Part I, Item 1A, Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006 and in Management's Discussion and Analysis of Financial Condition and Results of Operations and Notes to Consolidated Financial Statements in this Quarterly Report on Form 10-Q. Other than with respect to the risk factor set forth immediately below, there have been no material changes from the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006 in response to Part I, Item 1A of that form.

*Contract with the United States Department of Transportation/Federal Aviation Administration.* Historically, the United States Government has been the Company's largest customer. During fiscal years 2001 through 2003, revenue derived from various departments of the United States Government, primarily the United States Department of Defense, contributed between 5.0% and 7.5% of the Company's annual revenue. During 2006, 2005 and 2004, revenue derived from the United States Government, represented approximately 9%, 17% and 9% of consolidated revenue, respectively. Included in revenue derived from United States Government during fiscal years 2006, 2005 and 2004 was \$100.7 million, \$275.9 million and \$63.8 million of revenue, respectively, related to disaster relief services provided by the Company for storms that impacted the United States. These emergency transportation services were provided primarily under a contract (the "FAA Contract") with the Federal Aviation Administration (the "FAA"). The \$100.7 million of revenue recognized under the FAA Contract during the 2006 fiscal year generated \$14.6 million of operating income which, net of related income taxes, increased net income \$8.9 million. The \$275.9 million of revenue recognized under the FAA Contract during the 2005 fiscal year generated \$51.9 million of operating income which, net of related income taxes, increased net income \$31.6 million. The \$63.8 million of revenue recognized under the FAA Contract during the 2004 fiscal year generated \$11.8 million of operating income which, net of related income taxes, increased net income \$7.3 million.

On December 20, 2006, the FAA Contract was amended to extend the term of the contract through June 30, 2007, with an option held by the FAA to extend the term through December 31, 2007. On June 8, 2007, the FAA exercised this option and the FAA Contract was amended to that effect.

It is expected that the United States Government will request proposals from various companies for a new contract regarding disaster relief services. The Company cannot predict whether a request for proposal, if any, will: a) be made to Landstar Express America or b) include pricing and other provisions that are the same or similar to the current contract provisions. If a request for proposal is received by Landstar Express America, there can be no assurances that Landstar Express America would submit a proposal, or if it did, the United States Government would select Landstar Express America as the transportation provider for disaster relief services in periods subsequent to December 31, 2007.

The amount of revenue derived under the United States Government contract, if any, is dependent on the occurrence of specific events, primarily disasters, natural or otherwise, for which the Company provides emergency transportation services in support of disaster relief efforts undertaken by the United States Government and administered by the FAA. Because of the unpredictable nature of the occurrence and severity of such events, even if Landstar Express America were to enter into a new contract with the United States Government, there can be no assurance that such events will occur, and if such events occur, the extent to which the United States Government will require the services of Landstar Express America, if at all.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

### Purchases of Equity Securities by the Company

The following table provides information regarding the Company's purchases of its common stock during the period from April 1, 2007 to June 30, 2007, the Company's second fiscal quarter:

<b>Fiscal period</b>	<b>Total number of shares purchased</b>	<b>Average price paid per share</b>	<b>Total number of shares purchased as part of publicly announced programs</b>	<b>Maximum number of shares that may yet be purchased under the programs</b>
March 31, 2007				271,549
Apr. 1, 2007 - Apr. 28, 2007				2,271,549
Apr. 29, 2007 - May 26, 2007				2,271,549
May 27, 2007 - June 30, 2007	950,763	\$ 46.46	950,763	1,320,786



Total	950,763	\$	46.46	950,763
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On August 3, 2006, Landstar System, Inc. announced that it had been authorized by its Board of Directors to purchase up to 2,000,000 shares of its common stock from time to time in the open market and in privately negotiated transactions. During the thirteen week period ended June 30, 2007, the Company completed the purchase of shares authorized for purchase under this program. On April 19, 2007, Landstar System, Inc. announced that it had been authorized by its Board of Directors to purchase an additional 2,000,000 shares of its common stock from time to time in the open market and in privately negotiated transactions. No specific expiration date has been assigned to the April 19, 2007 authorization.

On April 19, 2007, Landstar System, Inc. announced that its Board of Directors declared a cash dividend of \$0.03 per share with respect to its outstanding shares of common stock. The distribution date for this cash dividend was on May 31, 2007, to stockholders of record on May 10, 2007. On February 1, 2007, Landstar System, Inc. announced that its Board of Directors declared a cash dividend of \$0.03 per share with respect to its outstanding shares of common stock. The distribution date for this cash dividend was on February 28, 2007, to stockholders of record on February 13, 2007. It is the intention of the Board of Directors to continue to pay a quarterly dividend.

The Fourth Amended and Restated Credit Agreement provides for a restriction in cash dividends on the Company's capital stock only to the extent there is an event of default under the Fourth Amended and Restated Credit Agreement.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

On May 3, 2007, Landstar System, Inc. ( LSI ) held its Annual Meeting of Stockholders (the Meeting ) in the offices of Landstar System, Inc., in Rockford, Illinois. The matters voted upon at the Meeting included (i) the election of the two Class II directors for terms to expire at the 2010 Annual Meeting of Stockholders, (ii) the ratification of appointment of KPMG LLP as LSI's independent registered public accounting firm for fiscal year 2007 and (iii) the approval of the Company's Executive Incentive Compensation Plan (the EICP Plan ) to assure the deductibility by the Company for federal income tax purposes of certain compensation payable under the EICP Plan.

Pursuant to LSI's Restated Certificate of Incorporation and Amended and Restated Bylaws, the size of the Board of Directors was reduced from seven to six members upon completion of the Meeting, to be comprised of: two Class I directors whose members' terms will expire at the 2009 Annual Meeting of Stockholders; two Class II directors whose members' terms will expire at the 2010 Annual Meeting of Stockholders; and two Class III directors whose members' terms will expire at the 2008 Annual Meeting of Stockholders. With respect to the election of two Class II directors at the Meeting, nominee William S. Elston and nominee Diana M. Murphy were elected to the Board of Directors of LSI. Mr. Elston received 52,223,846 votes for election to the Board and 254,763 votes were withheld. Ms. Murphy received 52,222,185 votes for election to the Board and 256,424 votes were withheld. The names of the other directors whose terms of office as directors continued after the Meeting are as follows: Ronald W. Drucker (a Class I director), Henry H. Gerkens (a Class I director), David G. Bannister (a Class III director) and Jeffrey C. Crowe (a Class III director). Merrit J. Mott, who served as a member of the Board of Directors since 1994, ceased to serve as a director upon completion of his current term at the Meeting. As disclosed under Item 5.02 in the Company's Current Report on Form 8-K filed on July 19, 2007, the Board of Directors increased the size of the Board from six directors to seven and elected Michael A. Henning as a Class III director.

The proposal to ratify the appointment of KPMG LLP as LSI's independent registered public accounting firm for fiscal year 2007 was approved by LSI's stockholders. Votes for the proposal were 52,366,394, votes against were 99,002 and votes abstaining were 13,213.

The proposal to re-adopt the Company's EICP Plan was approved by LSI's stockholders. Votes for the proposal were 46,894,530, votes against were 1,791,017 and votes abstaining were 122,684.

Item 5. Other Information

None.

Item 6. Exhibits

The exhibits listed on the Exhibit Index are furnished as part of this quarterly report on Form 10-Q.

EXHIBIT INDEX

Registrant's Commission File No.: 0-21238

Exhibit No.	Description
(10)	Material Contracts
10.1*	Amendment to Solicitation, Offer and Award Agreement (as previously amended), dated June 8, 2007, between the United States Department of Transportation/Federal Aviation Administration and Landstar Express America, Inc.
10.2	Letter Agreement, dated June 8, 2007, between Landstar System, Inc. and Henry H. Gerkens (incorporated by reference to Exhibit 99.1 to the Registrant's Current Report on Form 8-K filed on June 11, 2007 (Commission File No. 0-21238))
(31)	Certifications Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002:
31.1*	Chief Executive Officer certification, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2*	Chief Financial Officer certification, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(32)	Certifications Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002:
32.1**	Chief Executive Officer certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2**	Chief Financial Officer certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith

\*\* Furnished  
herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

LANDSTAR SYSTEM, INC.

Date: August 3, 2007

/s/ Henry H. Gerken  
Henry H. Gerken  
President and Chief Executive Officer

Date: August 3, 2007

/s/ James B. Gattoni  
James B. Gattoni  
Vice President and Chief Financial Officer